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IN THE COMPETITION

Case No. 1174/4/1/11

APPEAL TRIBUNAL

Victoria House
Bloomsbury Place
London WC1A.2EB

Friday, 11 March 2011

Before:

THE HONOURABLE MR. JUSTICE BARLING
(President)
MICHAEL BLAIR QC
GRAHAM MATHER

Sitting as a Tribunal in England and Wales

BETWEEN:

RYANAIR HOLDINGS PLC

Applicant

- v -

OFFICE OF FAIR TRADING

Respondent

- supported by -

AER LINGUS GROUP PLC

Intervener

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H E A R I N G (DAY 2)

APPEARANCES

Mr. John Swift QC, Mr. Alistair Lindsay and Mr. Josh Holmes (instructed by Covington & Burling LLP) appeared for the Applicant, Ryanair Holdings PLC.

Mr. Daniel Beard and Mr. Julian Gregory (instructed by the General Counsel, Office of Fair Trading) appeared for the Respondent, Office of Fair Trading.

Mr. James Flynn QC and Ms Kelyn Bacon (instructed by Linklaters LLP) appeared for the Intervener, Aer Lingus Group plc.

1 THE PRESIDENT: Good morning. Mr. Beard, just before Mr. Flynn starts, we have got a
2 couple of short questions, if we may. I think Mr. Blair has got one first.

3 MR. BLAIR: Mr. Beard, I apologise, I have not yet seen the transcript though I know it has been
4 circulated this morning, and it may be that this question would be answered if I had had a
5 chance to read the transcript. I am puzzled about why you see your third ground of defence
6 as subsidiary to and arising only in the event of your failing on your first two grounds – in
7 other words, why is Article 21(3) part of the mix alongside Article 10? Why are not both
8 equally relevant to the issue about inability to act for the purposes of s.122(4)?

9 MR. BEARD: Both of them are relevant to acting under s.122(4). The reason we structured the
10 arguments as we have done is because what is said is that Article 21(3) is in terms that
11 means that its operation came to an end at the time of the prohibition decision. That is the
12 point that is put by Ryanair. We put our argument forward in relation to Article 10 saying,
13 “Okay, Ryanair, if you are right on that, how does 122(4) work, given the operation of the
14 duty of sincere co-operation?” The reason that we take that line is because, of course, there
15 are indications from the court talking about what time it is that Article 21(3) ceased to
16 operate in this case. Therefore, rather than leading out saying, “Look, this is all
17 complicated, all being dealt with under 21(3)”, where issues as to the interpretation of 21(3)
18 arise which may well require a reference, we say that actually there is a way through this
19 which we have been analysing in relation to the duty of sincere co-operation which does not
20 require any of that, you just apply Article 10. That is why we have structured the arguments
21 as we have done. That is not to say that if 21(3) applies then 122(4) would also operate,
22 because that is also true.

23 MR. BLAIR: So they are not really arguments in the alternative, they do both seem to overlap to
24 some degree, but one is more difficult than the other in terms of the possibility of a
25 reference?

26 MR. BEARD: Certainly the Article 21(3) argument would create more problems in relation to a
27 reference. There is no doubt about it. The OFT does look at this looking at the broader
28 duty and not just focused on the narrow terms of 21(3) because that broader duty applies to
29 the UK and all of its institutions. Therefore, that must be applied.

30 If we thought that one could deal with this case just by reference to 21(3) without a
31 reference then, yes, there would have been sense in having that argument up front first.

32 THE PRESIDENT: We are talking about reference to the ECJ?

33 MR. BEARD: Yes.

34 THE PRESIDENT: Not the ----

1 MR. BEARD: I am sorry, that was sloppy of me.

2 THE PRESIDENT: There is another sort of reference.

3 MR. BEARD: I am sorry; I am just dealing within the parameters of Mr. Blair's question, which
4 I do not think was talking about the domestic stage of reference.

5 MR. BLAIR: Reference up.

6 MR. BEARD: Reference up, or across or wherever, yes.

7 MR. BLAIR: Thank you very much, I will study the second transcript as well as the first.

8 THE PRESIDENT: I just have a quick question, something I touched on yesterday which I am
9 not sure I quite understood and it is probably my fault. One of the points made against you
10 in the notice of appeal is that the Aer Lingus appeal was irrelevant because on any view it
11 was brought too late and I know you answered something I raised in connection with that
12 aspect, but I did not have the timing in mind then. Supposing the Ryanair appeal had not
13 happened, how would the Aer Lingus appeal be able to affect – because if the Ryanair
14 appeal was left out of the picture you would have had a four month period or not?

15 MR. BEARD: Well “not”, because ----

16 THE PRESIDENT: Would you still have to wait for the two months – well, just forget Ryanair
17 altogether.

18 MR. BEARD: Yes, you would have had to have waited two months to see whether or not there
19 was going to be an appeal of two months and ten days for distance under the Rules, but yes
20 – sorry, the Rules of the European Courts, although the statutory deadline in the statute is
21 two months they add ten days.

22 THE PRESIDENT: For distance.

23 MR. BEARD: For distance, so you would have two months plus 10 days.

24 THE PRESIDENT: Sorry, can we start again? It is my fault.

25 MR. BEARD: I am sorry.

26 THE PRESIDENT: We are assuming that as of 27th June, or whatever date it was, time begins to
27 run. We are assuming there is not an appeal – Ryanair is out of the question.

28 MR. BEARD: Yes. Ryanair only gets out of the question once the appeal period has lapsed
29 though because you do not know what the position is until the two months and ten days. I
30 suppose in theory you could have a situation where Ryanair had turned up on day one after
31 the judgment and said: “We are so convinced by the unimpeachable conclusions of the court
32 that there is no prospect there is a reasonable and rational company that we would ever want
33 to bring the appeal”.

1 THE PRESIDENT: Yes, I suppose it is too hypothetical to say “Imagine a decision on 27th June
2 that did not involve Ryanair”, because 27th June was about ----

3 MR. BEARD: Yes, it just becomes very difficult to run these arguments. I think perhaps what
4 you are pointing towards is the fact that there was a second decision generated. The point
5 here is that is intimately connected with the prohibition decision and it was clear to all
6 involved that that was a particular concern in relation to the prohibition decision, because
7 what was effectively being said by Aer Lingus, and I have no doubt Mr. Flynn will come to
8 this in due course, that Aer Lingus are saying that that minority shareholding should be
9 divested and so there was an argument that that was a point that could have been taken on
10 appeal against that decision. Aer Lingus said it is not clear in that decision, there has not
11 been a finding. It then wrote to the Commission, it got the staff letters back, presumably Aer
12 Lingus may have said: “We will go off and appeal a staff letter”, at that point no doubt the
13 Commission would be deeply concerned about these matters because it does not want its
14 staff letters appealed, and then says: “Okay, we will give you a decision on this and that will
15 mean that you have something you can properly appeal”, but it is intimately connected with
16 the prohibition.

17 THE PRESIDENT: I see that, but what I do not really see is why it matters because if you were
18 right in saying the possibility of a Ryanair appeal, which actually did take place within the
19 four months, is sufficient to engage the Article 10 obligations which then trigger the s.122
20 issue. Why do we even need to worry about it?

21 MR. BEARD: No, you do not. If you reach the conclusion that the Ryanair appeal does give rise
22 to the sufficient conflict, which is what we have said, then all of this is just extra baggage.

23 THE PRESIDENT: It might underline or reinforce what you say is the uncertainty and the
24 conflict risk.

25 MR. BEARD: Quite so. The reason we deal with it is because Ryanair in its skeleton said,
26 “Actually, you cannot rely on the Aer Lingus decision at all and the Ryanair decision does
27 not give rise to a conflict”. We thought we have got to deal with both of them and give a
28 proper account of the way these things work. So that was what we did in our submissions
29 and I hope that was what we amplified and tried to clarify yesterday in oral submissions,
30 that there are conflicts arising from both, and both are relevant. But you are quite right, you
31 do not need to worry about the Aer Lingus appeal if the relevant conflict arises as we say it
32 plainly does in relation to the Ryanair appeal. No issue arises.

33 THE PRESIDENT: If no possible conflict arose under the Ryanair – from the very moment that
34 the prohibition decision was given it was quite clear that no appeal could actually give rise

1 to a conflict, then do you accept in those circumstances that you would be in difficulties
2 relying upon Aer Lingus?

3 MR. BEARD: No, we say then you do have the ability to rely on Aer Lingus because it has
4 generated the uncertainty because that decision was intimately connected with ----

5 THE PRESIDENT: No, hang on, I am just thinking of the timing here.

6 MR. BEARD: From the point of view of the OFT looking at this, if you have got a situation
7 where Aer Lingus is going to the Commission and saying, "You got it wrong and should
8 have ordered the divestment of that minority shareholding". The Commission makes a
9 decision saying, "No, we disagree with you", and Aer Lingus is making it clear that it is
10 going to appeal that decision.

11 THE PRESIDENT: That decision was within the four months.

12 MR. BEARD: That was all within the four months.

13 THE PRESIDENT: You say it is not the appeal within the four months that matters, it is the
14 decision ----

15 MR. BEARD: Yes, it is the uncertainty that is created.

16 THE PRESIDENT: -- giving rise to the possibility of an appeal.

17 MR. BEARD: We canvassed these issues in our defence in paras.77 and 78. Just as a little coda,
18 because we did not want to get into all of this yesterday, again, life is actually slightly more
19 complicated than it has seemed on the pleadings, because it is worth recalling that under
20 s.29 of the Enterprise Act if you increase your holding steadily over time within a period of
21 two years the OFT can commence an investigation at a point during the two years, taking
22 into account all the previous minority shareholdings. Ironically, in this case where you had
23 a situation where 20 per cent was bought some time ago and then there were incremental
24 increases over a long period, actually the time within which an investigation could be
25 carried out by the OFT long passed over these various periods. That is not something that
26 we have dealt with in submissions in the defence or in the skeleton argument, but I think it
27 is right that the Tribunal should not go away from this thinking that actually there is some
28 sort of precise moment in relation to multiple transactions as well. So life would become
29 more complicated then in dealing with the Aer Lingus issue. We have said that it is plain
30 and simple here, prohibition decision, being under attack from Ryanair and Aer Lingus, the
31 fact that an ancillary decision was then taken that confirmed the outturn of that prohibition
32 decision does not change anything, it was all at a point when, in reality, there was a great
33 deal of uncertainty and it plainly gave rise to conflicts. It would be quite wrong for us to be,

1 in those circumstances, in the position to begin an investigation and reference and therefore
2 122(4) operates by dint of Article 10 EC.

3 THE PRESIDENT: Thank you, Mr. Beard. I am sorry, Mr. Flynn.

4 MR. FLYNN: Good morning to the Tribunal, not at all, sir, that is a helpful exchange. I will
5 probably come back a little more on the Aer Lingus side of things in due course, but that is
6 certainly a helpful exchange.

7 Sir, obviously Aer Lingus comes at this case from a slight different perspective from
8 Ryanair, but we do accept that it has been going on too long. A significant competitor of
9 ours has been allowed to be a significant shareholder as part of a takeover plan that was
10 prohibited on competition grounds and that stake has so far been immune from scrutiny.
11 That has arisen because there was doubt over the respective competences of the Community
12 competition authorities and the national competition authorities, despite Aer Lingus's best
13 efforts to get those doubts clearly resolved at an early stage. Our submission is that those
14 doubts have now been resolved. This is precisely the sort of situation that s.122(4) is
15 intended to cater for, and the OFT's processes should resume without further delay.

16 It is significant that Ryanair criticises the OFT for the position that it took on the prohibition
17 decision being issued in June 2007. It says it took the wrong position. We will come back
18 to that because we say it is a position that it was fully entitled to take and a reasonable one.
19 But it is of note that that position is one which Ryanair itself adopted, endorsed and
20 submitted as the correct one to the Court of First Instance, as it was in those days. We
21 quote the relevant part of their pleading in para.16 of our statement of intervention where
22 before the Court of First Instance Ryanair argued that:

23 "... the Commission and not the national competition authorities had
24 jurisdiction over all the steps of the planned acquisition of Aer Lingus by
25 Ryanair (Article 21(3) Merger Regulation). In particular, the NCAs [national
26 competition authorities] of those Member States where the acquisition of a non-
27 controlling stake in a company above a certain threshold may be considered a
28 concentration pursuant to national competition law could not apply their
29 national competition laws to the minority shareholdings in Aer Lingus ..."

30 Over the page:

31 "While Ryanair believes that this continues to be case even after the
32 Commission's Merger Decision of 27 June 2007, in particular as this Decision
33 is not definitive because Ryanair challenged it in time before the CFI. Ryanair
34 submits that the question whether NCAs have regained jurisdiction over the

1 acquisition of Ryanair's minority shareholding in Aer Lingus is outside the
2 scope of the proceeding before this Court."

3 So it is endorsed the position that the OFT took in that letter to Aer Lingus. Furthermore, it
4 says that that is a position which it maintains. It maintains it in these proceedings before the
5 Tribunal, as we pointed out in our skeleton referring to footnote 19 of the Ryanair notice of
6 application. Perhaps you do not need to turn it up, but I can read out that footnote. It is on
7 p.19, if you are turning it up:

8 "Ryanair has prepared its application on the basis that the interpretation of the
9 ECMR adopted by the General Court in the decisions ... was correct. Ryanair has
10 reserved its position on the question of whether, since the European Commission
11 had reviewed its minority stake under the ECMR in [the prohibition decision], the
12 OFT was (and is) prohibited from carrying out an investigation into the acquisition
13 of the minority stake by reason of Article 21(3) of the ECMR. Ryanair has, in its
14 submissions to date, focused on the time bar issue as it believes that this argument
15 involves a narrow point of construction that is sufficient to dispose of the case
16 quickly. However, for the avoidance of doubt, if the time bar issue is decided
17 against Ryanair, it will argue this point."

18 In other words, it is prepared to argue, wherever that argument may take place, that the OFT
19 was actually right in 2007.

20 A preliminary point, just out of interest the press reports this morning that Commissioner
21 Almunia at a conference yesterday announced an investigation into the "enforcement gap"
22 as he calls it – or perhaps it is the journalist's phrase - in the ECMR in relation to its
23 inability to look at significant minority shareholdings and that those escape scrutiny under
24 the regulation as it stands. In our submission this case shows at least that that enforcement
25 gap does not apply in the United Kingdom.

26 Our submissions complement those of the OFT. We do not repeat what they say; we
27 support them and we add our tuppence-worth. I am not going to repeat everything in our
28 statement of intervention and skeleton either, you will be glad to hear, but the fact that we
29 take a more developed line on the interpretation of s.122 does not mean that we are not
30 supporting the OFT or that this is not a proper intervention contrary to what Mr. Swift said
31 yesterday and has said in their pleadings, and we set out the position in para. 22 of our
32 skeleton.

33 The nature of our complementary submissions is to say to the Tribunal that in addition to
34 what the OFT has to say about Article 10 and how that is to be construed and applied, in

1 addition to that and in any event you can get the same result that the OFT is in time by
2 construction of the domestic legislation. We say you stand back and you ask yourself what
3 s.122, particularly para. 4 is designed to do. The section acknowledges the primacy of
4 Community law, the exclusive jurisdiction of the Commission over concentrations with a
5 Community dimension, duties of Member States to avoid conflict with EU objectives or the
6 exercise of exclusive powers, that is the background, if you like, to the section; none of that
7 needs actual implementation. What s.122 is seeking to do, we say, is to provide a workable
8 means of ensuring the one-stop shop principle whilst – and this is the vital part of it, it is
9 almost the main part of it – preserving the ability of the United Kingdom Competition
10 authorities to revive, their powers to revive so that they can intervene in appropriate cases
11 once the risk of conflict has gone away or, as we have put it, once the ECMR impediment
12 has been lifted, that is really what it is about. Obviously, we say this is an appropriate case
13 for such intervention.

14 We lay stress on the fact that this is a domestic provision, and if I just make a few points on
15 that. First, we say that whether the OFT is now in or out of time at this stage is a matter of
16 pure indifference to the Community legal order. The risk of conflict, or the breach of the
17 one-stop shop principle has been avoided.

18 Secondly, we say that section s.122 is the United Kingdom's chosen means, the statutory
19 means by which such conflict is to be avoided. Much of Ryanair's argument, as presented
20 by Mr. Swift yesterday says that s.122 does not really do the trick, it is not apt, or the
21 conflict is not acute enough to engage Community law problems, but then recognises that
22 when you do get to the stage of acute conflict you have to invent some other mechanism,
23 the "magic" dust we were talking about sprinkling over the Competition Commission's
24 processes so that at some point it has to slam the brakes on. Why should that be, why
25 should some imaginary extra statutory procedure be dreamt up when we have a provision in
26 the Enterprise Act which is meant to achieve precisely that effect. It is worth remembering
27 that this is a section that bites on the OFT. Under Mr. Swift's construct the OFT would
28 have to trust the Competition Commission to invent this extra statutory mechanism and
29 decide to ignore its statutory timetable in the face of some potential acute conflict with
30 Community law principles. What happens under s.122 as we say it operates is that the
31 power to refer lapses while there is an ECMR impediment, and then revives so that the four
32 month timetable continues to run once the impediment has been lifted.

33 As a practical matter it is most unlikely that Ryanair itself would have preferred to go
34 through the time and expense of a Competition Commission inquiry while its appeal was

1 pending in Luxembourg, an inquiry that might get stopped in its tracks close to the end of
2 it. We say there is just no need for this theory of what you yesterday called “a last resort”,
3 the UK has chosen another means. One might also question the legality of a parallel
4 investigation anyway when you consider that the whole aim of Article 21(3) of the merger
5 regulation is to prevent, as it says, the application of national competition legislation to
6 concentrations with a Community dimension, you are not meant to have two shops open at
7 the same time so conducting, as it were, a full merits review under the Competition
8 Commission processes while there was still an issue of Community competence is
9 something which is arguably not even open to the authorities.

10 Thirdly, we say the statutory provision s.122(4) is very broadly phrased. We say that the
11 objective is pretty clear, and Lord Sainsbury made it clear, nobody is going to say that this
12 is a masterpiece of legal drafting but it is clearly intended to embrace a wide variety of
13 situations and avoid problems. We have said in our statement of intervention and skeleton
14 that it is not really reasonable to expect a precise enumeration of the situations in which that
15 conflict or difficulty might arise, but in the normal case it is not terribly difficult to work out
16 what is a concentration with a Community dimension but there are borderline cases, there
17 are borderline jurisdictional cases. In those circumstances this section is there to cover
18 them, but if you tried to sit down with a cold towel over your head and work out what those
19 situations might be, you would have been pretty lucky to come up with this one and you
20 would certainly have missed plenty of others. So we say the fact that this section is broadly
21 phrased is deliberate. It is not even terribly legalistic. When you think about it it says
22 because of the EC Merger Regulation or “anything done under or in accordance with it”.
23 That is a wide phrase and we say deliberately so.

24 To take an example, and Mr. Beard said yesterday that it was possible – I think this was
25 towards the end of his address when he was into the arguments on interpretation of Article
26 21(3) itself – and he said it might be that Article 21(3) falls to be interpreted as covering not
27 only concentrations with a Community dimension, but situations where there is a real risk
28 that the transaction constitutes a concentration with a Community dimension and that
29 everyone sort of agrees without knowing what the legal principle is, and that Member States
30 should not interfere when there is a real risk of something being a concentration with a
31 Community dimension. People notify transactions to the Commission on Form CO which
32 turn out in the event, for example, to fall below the turnover thresholds, they are not always
33 straightforward to apply and the accounting information may not be available and it may
34 simply turn out that a notified transaction has not got the Community dimensions. Such

1 cases do arise in practice and the enumeration of the decisions that the Commission can take
2 at the end of phase I in the Merger Regulation under Article 6(1)(a), the first of those is that
3 indeed the transaction is not concentration within the meaning of the regulation. These
4 things do happen.

5 Anecdotally, I was involved in a case of a hostile bid in Spain, the bidder took the view that
6 the transaction was purely domestic, two Spanish companies – the gas company bidding for
7 the electricity distribution company . The target which did not want to be taken over took
8 the view that if you applied particular rules to calculating its turnover it was above the two-
9 thirds rule, so it was actually with Community dimension and it tried to get the Commission
10 engaged in that. In those circumstances, can the Member States’ authorities blaze ahead in
11 something which is – or maybe in fact will turn out not to be – something that they have
12 jurisdiction over? We say in those situations of doubt whatever the interpretation to be
13 given to Article 21(3), s.122(4) will avoid that conflict and that is what it was designed to
14 do. Here, I think in answer to Mr. Mather’s question yesterday about the legislative history
15 we do set out the precursors to s.122(4), (paras 22 et seq of our statement of intervention). I
16 am not going to bore the Tribunal with those now but a similar provision with the different
17 language and different times that applied was brought into the Fair Trading Act regime, and
18 we quote the relevant paragraph and we quote at para. 26 of our statement of intervention
19 the explanatory note to that regulation saying that it enables a merger reference to be made
20 later than the time limit in the relevant provision of the then Fair Trading Act if it is made
21 within six months (as it was in those days) of the removal of any restriction on the making
22 of the reference created by the merger regulation. That, we say is illustrative also of the
23 aims of the successor provision, possibly brought in a little hastily, as Mr. Beard said
24 yesterday, but it is a broadly phrased term aiming at preserving the powers to Act when a
25 restriction created by the merger regulation has been removed.

26 Then in para. 28 we point out that at the same time, and really in the same vein amendments
27 were made to the Fair Trading Act regime now carried over into the Enterprise Act in
28 relation to merger notices. The Tribunal is aware and Mr. Swift said it yesterday that in this
29 country under the Enterprise Act it is still a voluntary notification regime for mergers,
30 unlike the Community regime you do not have to notify, but if you choose to you can do it
31 either informally which allows for appropriate discussion with the Office of Fair Trading or
32 you can do it – I say “informally”, that is probably not the right way of putting it – without a
33 timetable. You approach the OFT and tell them the plan and you have the discussion or,
34 you can use a merger notice, that is a choice, but if you use the merger notice the OFT is on

1 a statutory timetable. The purpose of the provision of what is now 99(5)(d) of the
2 Enterprise Act is to allow the OFT to say: "I am sorry, but we are not going to be stuck by
3 that timetable because we consider – we may be wrong – but we consider that the
4 transaction that you have notified to us on the merger notice should actually be reviewed by
5 Brussels; it is a concentration with Community dimension which we cannot look at." It
6 might be wrong it might be right but at least they are not to be bound by the statutory
7 timetable at that point while that issue is being sorted out, and that is the same managing of
8 conflicts and avoiding being on a scheduled conflict that we say operates also in s.122(4) in
9 a more general context because of course the merger notice procedure is not greatly used
10 because parties do not really like putting the OFT on the strict grid of the timetable, and I
11 think the OFT likes it even less than the parties do.

12 The next point we make on the interpretation of s.122 is the circumstances we say in which
13 the OFT's powers revived do not have to be precisely co-terminus with what Article 21(3)
14 actually requires, or what is incumbent on the Member State through Article 10 provided
15 conflict, or trampling on exclusive prerogatives is avoided, Community law has no
16 objection to it. We set out some principles which we say apply to the interpretation of
17 s.122(4) at paras. 30 onwards of our statement of intervention, and perhaps if I can just go
18 through those quickly, not taking up too much of the Tribunal's time but just to recall those
19 to you, p.13 of our statement of intervention.

20 We start at para. 30 saying that it is a matter of domestic statutory construction to see how
21 the section can sensibly have been intended to work. Then we set out what are our five
22 propositions. First, that the ECMR impediment is not precisely defined by reference to any
23 legal bar in the ECMR or elsewhere. It is broadly defined, as I have said, and we say,
24 contrary to what is said there against us, that must include a situation where an appeal has
25 been brought against a Commission decision. We say that is pretty plainly something that is
26 done under or in accordance with the merger regulation.

27 THE PRESIDENT: Because of or only under or in accordance with?

28 MR. FLYNN: Well it is either because of, under or in accordance with.

29 THE PRESIDENT: I just wonder whether you could place any reliance on "because of"?

30 MR. FLYNN: We say the regulation itself refers to the possibility of decisions being reviewed
31 should that be necessary but it is plainly something, as I said, not even a terribly legalistic
32 phrase: "because of, under or in accordance with", it is an extremely wide formulation and
33 this is unquestionably something which is connected with the EC Merger regulation and
34 what flows from it, the principle issue being the borderline of competence between the

1 Commission and the Member State authorities, and I would not want to pin it to whether
2 this is under or in accordance with or by virtue of or anything else, but the connection it
3 seems to me is pretty hard to dispute.

4 Frankly, I have probably covered a great deal of this and I will not take up the Tribunal's
5 time by going over it all in great detail. I think an important matter which we address in the
6 third of our propositions, para. 34 is that the OFT may well be called upon to take a view on
7 its competence under Article 21(3) in the absence of a decision from the Commission and
8 will have to exercise its own judgment, that is where we see the force of the reference in the
9 merger notice provisions, the fact "the OFT considers ..." or, in the previous version: "It
10 appears to the Director General that ..." these are matters on which the OFT may have to
11 take a view. The question is, is it reasonable for it to consider in particular circumstances
12 that it is prevented by Article 21(3) from having jurisdiction over the transaction, and it
13 would be defeating the purpose of the provision to say that if it happened to get it wrong
14 while seeking to avoid conflict and trampling on the Commission's exclusive competence it
15 then ran out of time once the matter was clarified. I think the whole aim of the provision is
16 to allow those conflicts to be managed and to be resolved without preventing the UK
17 authorities from subsequently acting once it is clear that they are free to do so.

18 The fourth proposition makes the appeal point again because we say, and I come back to the
19 facts of this case that the risks of conflict were pretty evident, and the risk of conflict
20 between two decisions and appellate bodies is referred to in our final, which is the fifth
21 proposition in 36 on prospectivity, which I will also come back to.

22 On the facts of this case we say that there evidently was a conflict first with the Ryanair
23 appeal. If Ryanair had successfully appealed against the prohibition and in the meantime –
24 as you said, Sir, it would have been in the meantime – in the meantime there had been a
25 Competition Commission report ordering divestment of the minority shareholding, or at
26 least finding there was a problem with it then the risk of conflict there is pretty obvious.
27 The Commission and the Competition Commission would have been looking at the same
28 matters.

29 We know as far as the four month period is concerned, obviously the Ryanair appeal was
30 lodged within that period. We lay stress also on the importance of the Aer Lingus
31 proceedings which is the subject of your discussion with Mr. Beard before I stood up. The
32 background as I have already said is that Aer Lingus was seeking to obtain a sort of co-
33 ordinated position, an agreed position between the merger control authorities on their
34 respective competencies, and that effort was not successful. As you will have seen from the

1 correspondence, the Commission was reluctant to give binding or explicit guidance. We
2 think that the references in our skeleton and statement of intervention are quite accurate.
3 The Commission seemed in its staff letters reluctant even to mention Article 21(3) which is
4 the point we have made, obviously their language tracked it, they did not want to refer to it.
5 In terms of the conflict, just to recall the chronology, the Commission issued that letter,
6 what I think Mr. Swift called the “no power” letter, the one that said it could not view the
7 minority shareholding on 27th June, the same day as the prohibition decision. So its position
8 was out there – I am sorry, is it being said I am wrong?

9 THE PRESIDENT: I think there is an issue as to whether actually that letter dealt with that point
10 as opposed to the Ryanair point.

11 MR. FLYNN: The “Ryanair point”?

12 THE PRESIDENT: It may be worth just glancing at it again because it was something I think that
13 was raised yesterday.

14 MR. SWIFT: If I may interrupt to intervene, the reason I am shaking my head somewhat
15 vigorously is that so far as I am concerned the decision of 27th June 2007 is the prohibition
16 decision. It is true that on the same date, 27th June, Miss Calvino wrote to Linklaters
17 expressing a view, that, as far as I am concerned and what I thought was Aer Lingus’ case,
18 does not represent the “no power decision” – that decision had to wait until 11th October.

19 MR. FLYNN: We are not disagreeing. I said that a letter was issued on the same date as the
20 Ryanair prohibition decision, to make that clear the staff letter was issued on 27th June
21 saying the Commission had no power to deal with the minority shareholding under Article
22 8(4) of the Merger regulation. Linklaters immediately engaged and continued their
23 discussion, and you have seen the several submissions that were made up until then.

24 THE PRESIDENT: That led to the October decision?

25 MR. FLYNN: Via another letter in August that led to a formal decision on 11th October. That is
26 within the four months of the prohibition decision. Just to clear up any doubt, the challenge
27 before the Court of First Instance came just after that time, in November of that year. We
28 say that nothing turns on the fact that that challenge, the actual appeal, was lodged outside
29 the four month period because, as Mr. Beard was saying to you earlier, it was evident that,
30 if you like, the issue was out there ----

31 THE PRESIDENT: The issue arose.

32 MR. FLYNN: -- the risk of conflict, the doubt, was there, and the intention to challenge. I think I
33 am not revealing any confidences to say that what Mr. Beard hazarded might be the case,
34 namely that the Commission preferred there to be a formal decision to appeal rather than

1 have its staff letters appeal to the Court of First Instance, was precisely why that decision
2 was issued. If the Commission had not said that it would do that then Aer Lingus would
3 have brought an earlier challenge. That issue of the correct approach to Article 8(4) was
4 really out there from the date of the prohibition decision, from the date on which the
5 Commission confirmed their position on 27th June.

6 That is why we say nothing turns on the fact that the Ryanair appeal, itself, was brought
7 outside the four month limit, even if we were in the hypothetical case, which we are not,
8 that there was no Ryanair appeal which plainly does raise pretty square the potential conflict
9 between the respective authorities.

10 By the by, and I think it probably is by the by, Ryanair was obviously on notice of the
11 OFT's involvement and its dialogue with Aer Lingus from December 2007 at the latest
12 when it intervened in the Aer Lingus appeal. So the share purchases that were made in July
13 2008, which Mr. Swift referred to, were on notice that that dialogue was open. Mr. Beard
14 has referred to the powers in the Enterprise Act for the OFT to investigate subsequent
15 shareholdings if the thresholds are triggered.

16 In the circumstances, we say where the Commission would not – it said it could not - give
17 guidance and reach a clear view on the distribution of competences, and in other
18 circumstances in these rare case (or rare-ish cases) where the borderline between
19 competences is fuzzy, we say that the OFT does have to take its own position on Article
20 21(3), and there was recognition of that from Mr. Swift yesterday, recognition that the OFT,
21 as one of the national authorities, has to take its own view, even in the light of, as I
22 understood what was said yesterday and I think it is right, a contrary view from the
23 Commission.

24 As I said really in opening, the view that the OFT took, it cannot be said before this
25 Tribunal to be an unreasonable one. Firstly, it was shared by the Bundeskartellamt in the
26 letter which you have seen at tab 19 of the core bundle – a very similar position taken there,
27 and also it is one which, as I said, Ryanair itself has advocated in front of the European
28 Court and is prepared to argue again. So it is clearly a reasonable position.

29 We went over yesterday the terms of that letter and probably nothing is gained by poring
30 over it as if it were a statute, but as you said yesterday, Sir, it does use the word “currently”
31 in relation to their view. It uses the phrase “at this time”, and it refers to the uncertainty
32 introduced by the facts of the appeals. So whether the OFT's position is bifurcated, one that
33 it thought that it was right that it could never look at this, but it might be proved wrong, or
34 whether there is some ambiguity in what it is saying, we probably do not need to resolve.

1 Ultimately, I think, as was said yesterday, the question now is whether it is in time today,
2 not the position that it took then. Perhaps none of us have been totally consistent in the
3 positions that we have taken, although probably all consistent in the objectives that we were
4 seeking to ensure, and in Aer Lingus's case that was prompt action by whichever authority
5 happened to be the competent one.

6 The point of the Aer Lingus appeal is that the very issue of competence over the minority
7 shareholding was the subject matter of the proceedings before the Court of First Instance
8 and was the subject matter of the dispute between the Commission and Aer Lingus. The
9 Ryanair appeal concerned who had jurisdiction over the same transaction, but the
10 Aer Lingus appeal specifically concerned the competence of the national authorities against
11 the Community authorities in relation to the minority shareholding. If Aer Lingus had
12 succeeded, if Aer Lingus's appeal had been allowed, then it would have been the position
13 that the Commission had jurisdiction over the minority shareholding, not the national
14 competition authorities. In those circumstances, we say it is entirely reasonable for the OFT
15 to have said, "We cannot act while this is going on, we are prevented from acting while
16 these appeals are on foot". There is no Commission decision to the contrary, and it was
17 entitled to take the position that that issue was before, as it were, a higher authority in the
18 hierarchy.

19 It is possible, as has been said, that Aer Lingus could have sought to appeal the OFT's
20 position in its letter of June 2007, and, as we have said, if that had happened plainly you
21 would have been in the situation where the case would have had to have been stayed,
22 potentially referred to Luxembourg, whilst waiting the decision from the Court of First
23 Instance, and the delays would have been longer.

24 If, in fact, a reference had been made to the Competition Commission while the Ryanair
25 appeal had been on foot, one imagines that the same thing would have happened. Ryanair
26 might have decided that they were prepared to pay the expense and go through the pain, as I
27 think it was described, of a length Competition Commission inquiry. It is equally likely that
28 they would have tried to stop it, which would have raised those same issues and led to the
29 same sort of delays. So there was no short cut to be had there. We say it was entirely
30 reasonable, and the way the section is intended to operate, for the OFT to say, "We are
31 impeded from acting".

32 As to the effect of the judgment – this is the prospective point – we have explained, I think,
33 in our pleadings what we mean by this. Of course we accept that the judgments of the
34 Community courts have declaratory effect – in other words, they say the position is and

1 always was that the law is to be interpreted in this way – but what Community law does not
2 say in those circumstances is, having determined that Member States are free to act, say, in
3 relation to the minority shareholdings if their law so provides, for how long or with what
4 limitation period you are free to act. Section 122(4) is, we say, a special provision of
5 national law. It is effectively a national limitation rule. It says that the period lapses while
6 there is an impediment and it revives from the time when that impediment is lifted. It was
7 lifted, we say, when the General Court judgment became definitive, when the appeal period
8 expired. In other words, the relevant question under s.122 is when did the position become
9 clear, when was it clarified, when was the risk of conflict or the ECMR impediment lifted,
10 not what actually was the position back in 2007 or when the Merger Regulation was
11 adopted?

12 That is why we make the analogy to the Limitation Act provisions. In mistake of law cases,
13 for example, your claims can go back – your tax claim, or whatever, if you have made a
14 mistake of law – many years. This is a different provision. We are not aligning ourselves
15 on the Community law provision. We are saying there was an impediment due to risk of
16 conflict, lack of clarity, whatever, that has now been lifted. It is perfectly competent for
17 Member States to provide in effect that their national deadlines are suspended while a
18 matter is being clarified in front of a court, whether that is the national court or indeed the
19 Community court. There is no EC rule against that just because their judgments have
20 declaratory effect.

21 We understood Ryanair in their skeleton, particularly para.98, to accept that principle. It is
22 worth maybe just pointing to it, if I may, just so that I do not misquote Mr. Swift. It is tab 4
23 in the core bundle, para.98, which is on p.47, where they say that we raise:

24 “... for discussion a hypothetical case in which the EU Commission had ruled
25 that there was a ‘concentration’[and that decision was appealed and the EU
26 courts ruled that the transaction did not involve a ‘concentration’. Aer Lingus
27 asks whether the OFT might then investigate the transaction, or whether it
28 would be time barred. Aer Lingus implies that the logical consequence of
29 Ryanair’s case is that such an investigation by the OFT would be time barred.
30 This is wrong. There would be no time bar in this hypothetical case.”

31 We understood that to mean that once the position is clarified in the courts ----

32 THE PRESIDENT: Time starts running.

33 MR. FLYNN: Then time starts running.

1 THE PRESIDENT: There is a discussion about whether interim relief made any difference. It is
2 the uncertainty, it is not the fact of whether the thing has been suspended. The point that
3 you are relying on and Mr. Beard is relying on is the risk of ultimate conflict, and neither
4 interim relief nor the retroactive effect, as it were, of a declaration of law can affect that.

5 MR. FLYNN: That is it in a nutshell, Sir, and that is why we say you do not look at exactly what
6 are the boundaries of Community law here, what is the effect of a judgment, what is the
7 effect of interim relief, you are on a broader question which is how do you avoid the – I had
8 better not get into the motor metaphors – crash, how do you avoid the collision? The
9 chosen mechanism in this case is s.122(4). You could have designed others, you could have
10 maybe designed them better, but we say this is what we have got, it is the one that needs to
11 be applied. It works perfectly well. The shame of it, as I say, from Aer Lingus’s
12 perspective is that it has taken a long time to resolve the doubts. We say that the doubts
13 now have been resolved and there should not be further delay.

14 We essentially submit that Ryanair have had a good run for their money but their stake
15 should no longer be immune from review by competent authorities and that this can be
16 achieved through a domestic provision which has a perfectly sensible genesis and purpose,
17 perfectly comprehensible from its provision, and you do not need to go into, as I say, the
18 sort of boundaries of what is required by Article 21(3), or what is precisely the UK’s
19 obligation under Article 10, when you have this provision which is there to avoid it. So any
20 question of a referable issue is, we think, wholly unnecessary and scaremongering.

21 THE PRESIDENT: It is quite difficult to avoid having to look at 21(3) and possibly Article 10,
22 because all that 122(4) does is to say, “Because of something happening”, and you have
23 then got to say, “What could be happening?”

24 MR. FLYNN: What could be happening, but what could have been happening here is, as we have
25 said, you could have been in a situation where the national authority has effectively jumped
26 the gun only to be told either that the transaction was one which should not be prohibited
27 and fell within the jurisdiction of the Commission or that they were not entitled to look at
28 the minority shareholding at all. Either the Commission was, or nobody was. Any of those
29 could have happened and in those circumstances we say it is appropriate for the OFT to
30 regard itself as unable to proceed.

31 THE PRESIDENT: This may be coming back to something that Mr. Blair was raising, but to
32 what extent do you need to worry about sincere co-operation? Is it not all wrapped up in
33 Article 21(3)? Whether you or Mr. Swift is right about whether it is a legal bar at this stage

1 is another matter. It is really 21(3) that is at the heart of what Member States' authorities
2 have to worry about, is it not?

3 MR. FLYNN: I do not think we would disagree with that. Section 122 is focused on the Merger
4 Regulation and it is focused on it because that lays down different competences for different
5 authorities.

6 THE PRESIDENT: Miss Bacon wants to make a point.

7 MR. FLYNN: (After a pause) I am no doubt going radically off piste. I think probably more
8 eloquently than I was saying it or I will say it now, but not unfortunately at dictation speed,
9 essentially this is to do with the respective competences of the Member State and the
10 Commission authorities, so it is about 21(3), but what s.122 does is avoid you having to
11 decide exactly how that plays out. You can wait for the matter to be clarified. It is a buffer,
12 if you like, it is a safety zone. As I have already said, it is not an implementation of 21(3), it
13 is something designed to cater for the fact that it is there. It is designed to ensure that the
14 UK authorities do not rush in where they are not allowed to and do things which ----

15 THE PRESIDENT: And do not lose out by not doing so.

16 MR. FLYNN: And preserve their powers to act when they are free to do so, and to the extent that
17 they are free to do so. That is really what it is there for. That is why we come at it, I
18 suppose, from the national law perspective. We say you look at the section and what it is
19 there for, and it is not telling you to find out precisely what you are allowed under 21(3) and
20 then do it, or do not do it. At the point of acting the OFT may have to take a view, as we
21 have said, and if that view then turns out to be wrong then the impediment may be lifted at a
22 later stage. That is what we say happened here. The OFT took the view that the question of
23 its jurisdiction was a live one and was in front of the Community courts, which obviously
24 bind in these circumstances, and in those circumstances it was prevented from acting, and
25 its ability to act revived once the position had been made definitive by those rulings.

26 THE PRESIDENT: Mr. Blair has a question.

27 MR. BLAIR: Mr. Flynn, I am just interested to test the width of your proposition, if I may. You
28 put your money basically on s.122(4). You said it worked perfectly well. I think it was
29 established in questioning yesterday that there were some cases where s.122(4) might not be
30 able to resolve the conflict between the two authorities, particularly when the circumstances
31 were the other way round. If the 90 per cent bid came in while the 22 per cent bid was
32 already being investigated. At that point I think Mr. Beard implied that magic dust might
33 have to be invented. Are you also of that view, or do you think that s.122(4) does the whole
34 trick for the UK?

1 MR. FLYNN: I think it depends on the circumstances, does it not, sir. If there had been an
2 acquisition of shares, taking it possibly over the material influence threshold, in the market
3 and the OFT processes had followed within the normal timetable and there were a reference
4 and then there were a full takeover bid, you might be in a different situation. That might be
5 a circumstance, I suppose, in which it was appropriate for the Commission reference to be
6 laid aside as no longer relevant. You would probably be into different statutory provisions
7 at that point. You can imagine a situation where a transaction of one particular form takes
8 place and then it is morphed into something else. That might not be a s.122(4) case,
9 because at that point the reference had been made.

10 If you take an incremental shareholding, so someone starts with 5, they get to 10, they get to
11 15, and the OFT starts to get interested, and while they are in their four month period of
12 thinking about it a full takeover bid is launched, at that point again they would probably
13 stop and say, "This appears to us to be a CCD which goes to the Commission".

14 So it might not be a case of s.122(4) in all those circumstances. We say that certainly in this
15 case it is, and you do not have to explore the outer boundaries of this any more than, as I
16 said, it is possible to prescribe with accuracy all the situations which it might have to cover,
17 any more than Article 21(3), of course, itself lays down a full and complete code of how
18 Member States are meant to react in the borderline situations. That is why we say there is
19 some wisdom in the wider formulation of s.122(4), why it is broader than Article 21(3)
20 because of the Merger Regulation or anything done in accordance with it. It is there to cater
21 for the fact that there may be difficulties and uncertainties which could lead to being on a
22 collision course, if that is helpful.

23 THE PRESIDENT: It would be quite interesting to know at some stage what possible statutory
24 provisions there are instead of magic dust. If the CC could be in a position where you just
25 have to lay down tools because of something that has happened, obviously s.122 cannot
26 help then because that is only to do with the period before a reference is made. It is
27 inconceivable, that sort of situation.

28 MR. FLYNN: Of course it is not inconceivable that while a Competition Commission reference
29 is on foot something else happens. That is not inconceivable, and maybe one does have to
30 go then either to magic dust or maybe there are ----

31 THE PRESIDENT: I suppose Mr. Swift could say if it is so simple, that is such a simple solution
32 there, why cannot it be a simple solution here? Why do you have to treat it as being
33 covered by s.122?

1 MR. FLYNN: That is a question of subsequent events, I think, rather than, as I said earlier,
2 having two shops open at the same time. There may be ways of catering for those
3 situations. Without archival interest in the Enterprise Act I probably cannot help you on my
4 feet.

5 THE PRESIDENT: Mr. Beard probably knows.

6 MR. FLYNN: I am sure he does, that is why he got Silk.

7 THE PRESIDENT: Or Miss Bacon does.

8 MR. FLYNN: Unless I can help further, those are my submissions.

9 THE PRESIDENT: Thank you very much. Mr. Swift, are you okay to bash straight on?

10 MR. SWIFT: I am ready to go, yes. I am not going to cover all the issues that were raised by
11 Mr. Beard yesterday or by Mr. Flynn this morning. I have listened very carefully to
12 Mr. Flynn's submissions, and I do believe that we have answered them in our skeleton and
13 in the presentation that I was making yesterday.

14 One point I should make is this: in relation to para.98 of our skeleton, I simply ask the
15 Tribunal to read on when you come to consider it to para.99, which makes our position
16 abundantly clear.

17 Can I get to what we regard to be the big issue in this case, this appeal, and that is the
18 Article 10 defence. We have said really what we have to say on Article 21(3) ECMR and
19 the effects of the two decisions of the General Court. We have also listened to what
20 Mr. Beard has said, and I am not proposing to go back to the ECMR. I want to concentrate
21 on Article 10, because this case raises big questions about the proper interpretation of EU
22 law and UK law that have not previously been addressed by courts or tribunals. I am going
23 to be very brief on this, but I want to make a very important, in my view, introductory
24 statement. When the Tribunal comes to consider its decision in this case you have a choice.
25 You can rule that the OFT is out of time or it is not out of time. The issue, as you said
26 yesterday, is binary. The consequences of holding that the OFT is in time, and I am talking
27 about the Article 10 approach, are serious. I put it as high as undermining the integrity and
28 application of the UK merger control regime. The OFT is arguing for a chance of
29 investigation of Ryanair's minority stake, but its arguments mean that it is powerless in
30 future circumstances to protect the United Kingdom public interest against what I would
31 call bad mergers at the material influence stage.

32 By making the United Kingdom legal order on mergers in respect of controls of minority
33 stakes subordinate to and mixed up with a Community legal order in respect of CCDs

1 (concentrations with a Community dimension) it emasculates the UK system without
2 jeopardising any of the objectives of the Treaty.

3 Let me take this slowly because this is extremely important. Mr. Beard began by
4 identifying risks of conflict and only then turned to consider the case law on the duty of
5 sincere co-operation. For your note, that is yesterday's transcript at p.48. This is the wrong
6 way round. This is not just moving the furniture around, it is important. You can only
7 identify what are relevant risks of conflict after considering what the duty of sincere co-
8 operation actually requires.

9 If one looks at the case law – and Mr. Beard referred to several other cases yesterday – it is
10 clear that the cases in which the duty has been found to apply are different from the present
11 case. They all involve the application by relevant national authorities, indeed the courts, of
12 the same provisions of EU law which have been made by EU institutions or are in
13 contemplation. So the same legal provisions are being applied at both levels.

14 By contrast, this case concerns the application by the national merger control authority of
15 national law, the UK Merger Rules in the Enterprise Act. They have different legal
16 provisions from those applied by the European Commission in the decisions under appeal to
17 the General Court, as Mr. Flynn helpfully reminded the Tribunal this morning when he
18 referred to a recent speech by Mr. Almunia.

19 So what does the case law tell us about the proper legal test for determining whether or not
20 there is a relevant conflict? Mr. Beard argued, and this is transcript p.59, that the duty of
21 sincere co-operation was a broad and flexible principle. He did not accept the limiting
22 principles that we have identified as emerging from the case law. We say that is to ignore
23 the clear principles expounded in *Masterfoods* and endorsed by the House of Lords in
24 *Crehan*. Paragraph 57 of *Masterfoods* will not go away. Paragraph 57 explains that the
25 duty applies:

26 “When the outcome of the dispute before the national court depends on the
27 validity of the Commission decision.”

28 Mr. Beard suggested that para. 57 does not supply the test. He says that simply reflects the
29 situation before the Court of Justice in that case. The Commission does not agree. May I
30 ask you to turn to authorities bundle 2, tab 43 and look at the Commission notice on co-
31 operation between the Commission and the Courts? It is para. 13 and it begins on p.56. If
32 you read down from the beginning of para. 13, you will see about half way down there is a
33 sentence beginning:

1 “However, if the Commission’s decision is challenged before the Community
2 courts pursuant to Article 230 EC and the outcome of the dispute before the
3 national court depends on the validity of the Commission’s decision, the national
4 court should stay its proceedings pending final judgment in the action for
5 annulment by the Community courts unless it considers that, in the circumstances
6 of the case, a reference to the Court of Justice for a preliminary ruling on the
7 validity of the Commission decision is warranted.”

8 There we find, in the co-operation notice of 2004 which is the one which superseded the
9 one that was considered by the House of Lords in *Crehan*, the principle, the dependence on
10 the validity of the decision as the test. If one goes again, back to *Crehan* and what Lord
11 Hoffmann was saying, with whom the rest of the Members of the House of Lords agreed,
12 para. 16 of what Advocate General Cosmas said cannot be ignored, it provides further
13 guidance.

14 Mr. Beard referred to some footnotes, giving examples of cases involving different factual
15 scenarios – fine; but he did not seek in any way to dissent from the clear statements in the
16 text of para.16, in which Advocate General Cosmas makes it clear that a strong connection
17 is required for a relevant risk of conflict to arise. Similarity of subject matter is not enough.
18 You will recall the statement about a policy decision being taken within the European Court
19 of Justice that national institutions should not be “overly bound”, and the OFT’s case
20 ignores this warning. Those are the principles, now is there a relevant risk of conflict?

21 Mr. Beard said (transcript p.53) there was clearly a relevant risk of conflict. He did a rapid
22 survey of the Ryanair appeal to the General Court and alleged that we have the same type of
23 issues here – competitive conditions, assessment of individual routes, he referred to Malaga
24 and Milan or wherever it was; we are all familiar with the origin and destination markets.
25 He referred to efficiencies which would arise both before the Commission and the UK
26 merger authority so as to give the impression that whatever the UK merger authority was
27 doing was trespassing slap bang in the middle of what the European Commission was doing
28 and what the European Court was doing. Not so.

29 The issues of law and fact that arise before the European Commission when appraising
30 Ryanair’s public bid are quite different, and therefore different in the General Court from
31 those that would confront the UK merger control authorities when applying the Enterprise
32 Act to Ryanair’s minority statement.

33 You recall the reference of Advocate General Cosmas to the “factual and legal matrix”.
34 The factual and legal matrix within the UK merger control jurisdiction is quite different

1 from the factual and legal matrix that applies in Europe. So in the UK the first question
2 when we are considering the minority stake is whether there is a relevant merger situation,
3 in other words material input. I am going over ground I have already dealt with but it is
4 very important I should do so. The issue of material influence does not arise under EU
5 merger control law. The test for a concentration requires control which is a higher test. If
6 one looks at and compares what the General Court was doing, it was concerned essentially
7 with a predictive analysis of what the consequences would be in the event that Ryanair were
8 to acquire full control of Aer Lingus. That is not the predictive analysis which takes place
9 in respect of an analysis of a material influence. There may be consequences, it may be
10 forward looking but it is dependent upon an entirely different factual base, remembering
11 these distinctions of Advocate General Cosmas and Lord Hoffmann are referring to. It is
12 not just a different legal system, it is a different factual matrix. So read what one likes into
13 the General Court's assessment of Ryanair's appeal, but matters that were being considered
14 by the CC if it ever went there, and this is not, I may say, Ryanair dependent, this would
15 apply in the case of A and B or C and D, where A made a bit, had a minority shareholding
16 and the minority shareholding was being investigated.

17 The Competition Commission is not bound by the findings of fact, that is trite law – it is in
18 the *General Electric* case, authorities bundle 1, tab 21. The factual appraisal is going to be
19 different and the legal matrix is different. This is the starting point. We also know that the
20 Office of Fair Trading's case is that the principal risks of conflict would arise at the CC
21 investigation, and you put certain hypotheses to me yesterday. They really concentrate in
22 their case on what would happen if the Competition Commission completed its inquiry and
23 found that the minority stake operated the United Kingdom public interest which would or
24 might require the divestment of that minority stake and, at the same time, Ryanair was
25 pursuing an appeal before the General Court that the European Commission was in manifest
26 error in drawing the conclusions that it did that Ryanair should be prohibited from acquiring
27 full control.

28 May I ask you to look at what we said in our notice of application at para. 71, at the first tab
29 in the core bundle. This is our notice of application so we are dealing with the time bar
30 decision, and we are dealing with a whole series of hypotheses, and at 71(e) we say:

31 “Moreover, *even if* one goes further still for the sake of argument (i.e. looking
32 beyond the OFT's decision whether to make a reference to the Competition
33 Commission, notwithstanding the terms of s.122 of the Act and the methodology
34 identified by the Advocate General) ...”

1 - that is a reference to Advocate General Cosmas.

2 “... if a reference had been made to the Competition Commission, Article 10EC
3 would not have prohibited *the Competition Commission* from carrying out an
4 investigation and, if it found an RMS and an SLC, imposing remedies. The
5 Competition Commission’s remedies would have been imposed applying a
6 different legal test to a very different set of facts at a different time from the
7 European Commission (i.e. not an ‘unmixed conflict’). This is the normal
8 position with the acquisitions of minority stakes which do not confer control ...”

9 On reflection I should have been stronger in the arguments I was making yesterday, and this
10 goes back to why we are saying that if the Tribunal accepts the propositions of the OFT it
11 stops the complete process from OFT level to CC level in determining whether or not (what
12 I call) a bad merger is giving rise to distortions of competition within relevant markets
13 within the UK. So I am assuming on this hypothesis that there is a harm being suffered
14 ultimately by consumers within the United Kingdom.

15 The OFT test is: “We cannot intervene. We cannot do anything, we cannot even investigate
16 and certainly the Competition Commission cannot investigate because they do not have any
17 powers.” The OFT says that it has to put the brakes on before anything starts – and this is
18 hypothetical, I am talking about A and B, not Ryanair and Aer Lingus – and in the
19 meantime you have a situation in which the material influence is being used in a malign
20 way so as to advance the interests of the acquiror, or the owner, and to distort conditions
21 from competition. The test is, according to the OFT, “We cannot do anything. We cannot
22 do anything because there is an Article under the Treaty which says we would be in breach
23 of our duty of sincere co-operation if we sought to intervene in any way, so we are not
24 going to do it.”

25 THE PRESIDENT: Mr. Swift, that is a problem that arises anyway under Article 21(3), is it not?

26 The vice that you have pointed to now is something which is just one inevitable result of
27 the split jurisdiction and the fact that if the Commission is looking at it the CC cannot, even
28 though what is going on is going on.

29 MR. SWIFT: I am not sure there is a read across. I want to concentrate simply on the way the
30 OFT is putting its case, and is saying that you must avoid any conflict, that is the duty of co-
31 operation. What I am saying is if you apply the United Kingdom merger control system as
32 it is meant to be applied (and we say it should be applied) what the OFT is asking this
33 Tribunal to do is to exempt it from any domestic duty so long as there is an appeal by the
34 owner – leave aside the Aer Lingus appeal at the moment – which could be prolonged for, I

1 will say nine years but say six years, the length of time does not really matter, we know that
2 there are delays in Brussels. I say that this risks undermining the integrity of the system.
3 You will remember when I started yesterday saying it is an odd position for the OFT to be
4 advocating. You would have thought that as the sole domestic authority responsible for the
5 enforcement of competition law in this country it would not be taking a back seat and
6 saying: “We have to wait until the outcome of appeals”, knowing by then the process to be
7 adopted in Luxembourg can largely be controlled by the owner, and the appellant. That, in
8 my submission, is an outcome which is a direct result of the test which the OFT is asking
9 you to apply in this case, and which does not, in my submission, make sense in terms of
10 policy or in terms of law. Yesterday we were concentrating more on: what if the conflict
11 were identified at the CC stage, and we have had this expression – I want to avoid – ‘magic
12 dust’, OK I have said it, but I am talking really about the autonomous power of a
13 representative Member State to control its processes so it does not engage the Member State
14 in breach.

15 Before we get to hypothetical questions of ‘magic dust’ what is it that would stop the
16 Competition Commission from saying: “It is my duty as a statutory body to take this
17 process through and see it through to the end and impose the remedies.” Mr. Beard was
18 suggesting yesterday that it could go so far, it could take a decision, but it could not go on.
19 My point at para. 71(e) is: what is to stop it going on? It would then be promoting the
20 interests of the United Kingdom as it saw them, and how could it possibly be said to be
21 jeopardising the objectives of the Treaty when under the Treaty the Commission and the
22 courts are examining the consequences of mergers under a different legal order?

23 THE PRESIDENT: Can I ask you something about that, because it is important. Is it not the case
24 arguably that the conflict here which is the cause for concern if Mr. Beard and Mr. Flynn
25 are right which may give rise to the duty of sincere co-operation, it is not just a conflict that
26 people are looking at the same thing and may reach inconsistent decisions, which is what
27 we have majored on, but is actually a conflict with Article 21(3) regardless of whether they
28 are looking at different tests in their own different legal regimes. We have sitting there
29 Article 21(3) which says that if the Commission’s competence trumps the national
30 competence, now even though looking at arguably different things. Is that not another
31 dimension to the potentiality of conflict?

32 MR. SWIFT: I really do submit that we are getting into such complicated areas here. The Article
33 21(3) “one stop shop” principle assumes that once one institution, the European
34 Commission, no longer has the exclusive competence then the OFT will, it just moves like

1 that. There is no lacuna, no gap, there is an immediate transfer of power to the OFT, that is
2 exactly what the Commission's merger services were saying in 2007, they could not have
3 put it clearer: "It is now over to you, there is no bar". There was no ECMR impediment
4 from that date, otherwise we get the most extraordinary position. It really is going back to
5 this critical point. If the suggestion is if the United Kingdom authorities responsible for
6 merger control cannot control malign effects on competition because the owner of that share
7 is taking appeals under a different provision of the law to the European Court then that is a
8 very severe consequence for the United Kingdom and this country. The point that I am
9 making from this, and I do not need to make it at length, is that whatever the position is
10 about autonomy, whatever the position about s.122, there was a strong case for the United
11 Kingdom being allowed to say: "We will take this through to the end. We must require
12 divestment because in our view that is the only way the United Kingdom public interest can
13 be protected", and then doing it. Then if, at the end, the European Court comes out with
14 something else then we will see, but the fact is they have done their job and the European
15 court has done its job, and we should be very, very careful before bringing in some rule of
16 pre-emption so as to disapply that process going ahead. That, of course, is entirely
17 consistent with the other argument I have been making, which is when you are dealing with
18 predicting various outcomes under the United Kingdom merger regime, you do not know at
19 the beginning what is going to result, so you can have a position in which my company A,
20 the owner of the minority shareholding, says: "This does not amount to a merger situation. I
21 should be entitled to make that case to the authorities once you have jurisdiction, for reasons
22 of legal certainty, I want it cleared up." The OFT says: "No, we are not going to allow you
23 to do that; we are not even going to investigate it ourselves. We have to stop applying the
24 brakes." That carries with it very serious consequences for the United Kingdom public
25 interest, and when the Tribunal comes to consider its choice I submit, with the greatest
26 respect, you should think long and hard before you allow that consequence to flow.

27 MR. MATHER: Could I just test that a little, Mr. Swift, by comparison with preliminary rulings
28 in the European court, would you extend your argument to that if there was a lengthy delay
29 likely before the European Court could give a preliminary ruling, do you think that should
30 deter the UK national court or other body from making such a reference?

31 MR. SWIFT: I am not suggesting either in respect of preliminary rulings, the interpretation of the
32 Treaty, or indeed follow-on actions where the national court quite rightly is under a duty to
33 stay its proceedings, there was only going to be a length of time in which there may be
34 certain consequences. What I would say in the particular circumstances of this case you do

1 not need to go in that direction As I said yesterday, if this policy, which is now being
2 introduced by the OFT for the first time, had been put out to consultation these are
3 precisely the arguments that would have been made against it. The risk here is that this
4 Tribunal, without having any proper responses to consultation may be taking a decision
5 which will turn out to be extremely bad for the United Kingdom public interest. That is the
6 main point I am making, because that is the consequence of what the OFT is arguing for. If
7 this Tribunal has any doubt as to whether that should be the consequence of interpreting
8 Article 10, as Mr. Beard contends that it should be applied, I would strongly suggest that
9 you consider yourselves making a possible reference to the court on this issue.

10 MR. MATHER: So putting it positively, what does the “duty of sincere co-operation” mean?
11 How is it limited?

12 MR. SWIFT: The “duty of sincere co-operation” is precisely as expressed by the House of Lords
13 in *Crehan*. It is in those cases where one decision is dependent upon the validity of another
14 decision. So you need to have an identity of fact, and you need to have an identity of legal
15 matrix. That is what the jurisprudence has been leading to. Of course the jurisprudence is
16 in respect of an action taken by a national authority which might in some way cut across or
17 run counter to a decision of the European Commission or the European Court on a matter
18 involving the interpretation of the Treaty. This is what it is all about. The Member State is
19 under a duty to abstain from jeopardising the objectives of the Treaty. It is nothing to do
20 with the Member States not being allowed to protect the interests of their consumers in their
21 own markets.

22 MR. MATHER: Just to help me clear my mind a little further, and I know this is going on to
23 some of the other arguments, s.122(4) is headed “Primacy of Community Law”. How do
24 you interpret that in the two possibilities: one, that it is interacting with Article 10; and the
25 other that it can be wholly construed in a domestic manner?

26 MR. SWIFT: We have said that s.122(4) is a pretty simple proposition to read. It simply
27 describes, in a sense, when the legal prohibition applies, it is directed to ECMR Art.21(3), it
28 is pretty clear. There have been lots of issues raised this morning and yesterday about the
29 doubts and uncertainties. The European Court, the General Court made it clear what the
30 consequences of it are. You cannot fit Article 10 within s.122(4) without grossly distorting
31 the ordinary meaning of that section. If you want to bring in Article 10, if you do in those
32 circumstances, it applies directly on a Member State. The OFT may say, “We can only do it
33 through s.122”. That leaves open the question, if the conflict, so-called, arises at the

1 Competition Commission level they have not got to s.122. They need some autonomous
2 link.

3 I am saying something quite different and much more positive this morning than I said
4 yesterday, and that is to confirm what I said after the adjournment yesterday, there is no
5 conflict. You have two separate legal orders. If you start to combine the two legal orders
6 and think that one is subordinate to the other, you are going to produce seriously adverse
7 consequences for the United Kingdom.

8 That was really the main thrust of what I was proposing to say in reply.

9 THE PRESIDENT: Thank you very much, Mr. Swift.

10 MR. BEARD: Sir, just two points. A question was posed earlier, and I have just checked and
11 taken instructions. As far as we are aware, there are no provisions in the Enterprise Act that
12 enable the CC unilaterally to slow or stop the process. So far as we are aware, no one in
13 these proceedings has adverted to any such provisions. The only one is 122(4), which, as
14 has been indicated, does apply to the OFT.

15 The only other matter is obviously you have our submissions on *Crehan* and *Masterfoods*.
16 Mr. Swift in reply referred to one new document that he had not referred to previously, the
17 Commission notice on co-operation, which he relied on, para.4. It is just worth noting that
18 it is the co-operation notice between the Commission and the courts of the EU Member
19 States in the application of Articles 81 and 82. So it is just dealing with those competition
20 provisions. It is not dealing more generally with the whole notion of co-operation between
21 institutions in relation to other legal provisions at all.

22 MR. MATHER: Just to be clear on that, it is not a binding instrument, is it? It is at tab 43. It
23 says that it is issued in order to assist national courts. It does not bind the national courts,
24 nor does it affect the right and obligations of the Member States.

25 MR. BEARD: No, but that is true of all guidance from the Commission. Courts can override it.
26 We are not suggesting that you should just ignore Commission guidance. The point is being
27 made that precisely the same legal provisions would be being applied by the EU institutions
28 and the national institutions, 81 and 82, which is why you had the language in *Masterfoods*,
29 because that was precisely what was going on there. You had precisely the same legal
30 provisions applying, and you have our submissions that the duty of sincere co-operation
31 goes further than that.

32 MR. BLAIR: May I ask a small question. It is not concerned with your central proposition in
33 reply, for which thanks.

34 MR. SWIFT: I am always worried about your small questions, Mr. Blair!

1 MR. BLAIR: You do not know how worried I am about them! The other advocates mentioned
2 this morning that there had been a new acquisition of shares in July 2008, and therefore
3 suggested that the OFT got a fresh right to investigate the shareholding by your clients,
4 which would have lasted until November 2008. I imagine that you accept that that is so, but
5 would submit that that was equally something that should have happened at the time and
6 could not have been prolonged?

7 MR. SWIFT: Yes, that is our position.

8 MR. BLAIR: Thank you.

9 THE PRESIDENT: Thank you all very much. We will take our time to think about it.

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