

**IN THE COMPETITION**  
**APPEAL TRIBUNAL**

Case Nos. 1228-1230/6/12/14

Victoria House,  
Bloomsbury Place,  
London WC1A 2EB

8<sup>th</sup> July 2014

Before:  
THE HON. MR JUSTICE SALES  
(Chairman)  
DERMOT GLYNN  
CLARE POTTER

Sitting as a Tribunal in England and Wales

**BETWEEN:**

**AXA PPP HEALTHCARE LIMITED**  
**HCA INTERNATIONAL LIMITED**  
**FEDERATION OF INDEPENDENT PRACTITIONER ORGANISATIONS**

Applicants

- and -

**COMPETITION AND MARKETS AUTHORITY**

Respondent

- and -

**THE LONDON CLINIC**  
**BRITISH MEDICAL ASSOCIATION**  
**BUPA INSURANCE LIMITED**  
**ASSOCIATION OF ANAESTHETISTS OF GREAT BRITAIN AND IRELAND**  
**GUY'S AND ST THOMAS' NHS FOUNDATION TRUST**

Interveners

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**CASE MANAGEMENT CONFERENCE**

## APPEARANCES

Ms Dinah Rose QC, Mr Josh Holmes and Ms Jessica Boyd (instructed by Nabarro LLP) appeared for HCA International Limited.

Ms Kassie Smith QC and Mr Rob Williams (instructed by the Treasury Solicitor) appeared for the CMA.

Ms Ronit Kreisberger (instructed by Eversheds LLP) appeared for The London Clinic.

Ms Sarah Love (instructed by Linklaters LLP) appeared for AXA PPP Healthcare Limited.

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1 THE CHAIRMAN: Yes, Ms Rose? The Tribunal can sit until 5 o'clock. We think, in terms of  
2 allocation between the three issues that need to be dealt with, we should have an hour to  
3 deal with the expert evidence, an hour on the IPA and the balance, which is 20 – 25  
4 minutes, on the Nuffield case.

5 MS ROSE: Sir, I am very happy to tell you that the Nuffield material is no longer controversial  
6 because you will have seen that the CMA has agreed to provide the majority of what we are  
7 asking for.

8 THE CHAIRMAN: And you are content with that.

9 MS ROSE: And we are content with that.

10 THE CHAIRMAN: That is very helpful. In that case an hour and an hour.

11 MS ROSE: Yes, I am going to take disclosure first.

12 THE CHAIRMAN: Is it going to inconvenience you very much if we did expert evidence first?

13 MS ROSE: Yes, because ----

14 THE CHAIRMAN: Very well, disclosure first.

15 MS ROSE: -- my submission is going to be that, in relation to the application for expert evidence,  
16 the reasons why we need it become obvious once you understand why we need disclosure.

17 THE CHAIRMAN: Fine.

18 MS ROSE: First, the raw pricing data which underlay the revised IPA, and I am going to come  
19 back to these terms later, so the first item is the raw pricing data. The second item is the  
20 cleaned data that was used by the CMA as their input into the IPA. The third is the actual  
21 methodology that was used including the regression equation and the STATA codes.

22 THE CHAIRMAN: Sorry, the regression?

23 MS ROSE: The regression equation and the STATA codes. STATA codes, as I understand it, are  
24 instructions given by means of computer to the software, first, to tell the computer how to  
25 clean the data and, secondly, to tell the computer how to apply the regression equation to  
26 the cleaned dataset. So they are the tools that enable you actually to conduct the  
27 methodology.

28 The fourth item is the full set of results from each step of the analysis and there are a  
29 number of factors here. They include, for example, the individual coefficients ----

30 THE CHAIRMAN: So sorry, it is my fault, I did not know that – can you just give me that one  
31 again?

32 MS ROSE: Yes, the full set of results from each step of the analysis. I am going to come on to  
33 the methodology in a minute, but as we shall see a whole set of individual regressions has  
34 been performed on a range of different treatments, and for each we need to see the

1 regression equation, the coefficients, and then the adjusted  $R^2$  which is the value that tells  
2 you how good the fit is between the dependent variable and the exploratory variables –  
3 again I am going to come back to this point. We also need the results of the tests for  
4 statistical significance and the results of all of the sensitivity tests.

5 THE CHAIRMAN: Is there a written statement of these various categories that you are asking  
6 for?

7 MS ROSE: We summarise them in our skeleton ----

8 THE CHAIRMAN: The main reason that I am asking is that I have been scribbling as fast as I  
9 can, but I am concerned to get an accurate list. If there is one, that would be helpful.

10 MS SMITH: Paragraph 3 of the supplemental skeleton identifies three ----

11 THE CHAIRMAN: HCA's skeleton for 8<sup>th</sup> July - is that the one?

12 MS SMITH: Yes, for today. It is not in the terms that Ms Rose has just outlined.

13 THE CHAIRMAN: That is what I thought. If there is not a list in the form that you have been  
14 giving to us, Ms Rose ----

15 MS ROSE: We can provide it.

16 THE CHAIRMAN: Yes, if you can, but also could you go a little bit slower.

17 MS ROSE: Shall I just go through those again?

18 THE CHAIRMAN: Yes.

19 MS ROSE: There are five categories. One, the raw pricing data ----

20 THE CHAIRMAN: Yes, I think even I understand that.

21 MS ROSE: That formed the basis of the IPA. Two, the cleaned data used by the CMA as the  
22 input into the IPA.

23 THE CHAIRMAN: Yes, I think I understand that too.

24 MS ROSE: Three, the methodology, including the regression equation and the STATA codes.

25 THE CHAIRMAN: When you use the word “including”, that means there is something else in  
26 the methodology as well, is there?

27 MS ROSE: Not to my knowledge, and there is a slight issue about at what point you are talking  
28 about methodology and at what point you are talking about results.

29 THE CHAIRMAN: All right, but the substance of the methodology is the regression equation  
30 and STATA codes.

31 MS ROSE: Then (d) is the full set of results from each step of the analysis, and that is the  
32 regression analysis results, the statistical ----

33 THE CHAIRMAN: Sorry, the regression analysis results, yes.

34 MS ROSE: The statistical significance results and the sensitivity tests.

1 THE CHAIRMAN: Sorry, I am writing it down, statistical significance results, and then the third  
2 element was?

3 MS ROSE: The sensitivity analysis or robustness check results. Can I just tell you, these five  
4 categories are, in fact, set out at para.24 of the witness statement of Dr Mazzarotto.

5 THE CHAIRMAN: Is that the one for today?

6 MS ROSE: Yes, the one for today, the final paragraph, they are set out there.

7 MS SMITH: I think Ms Rose is developing the fourth bullet point of Dr Mazzarotto's report.

8 THE CHAIRMAN: Let me just read it first.

9 MS SMITH: There is a lot more detail.

10 THE CHAIRMAN: In fact, you have expanded upon this, Ms Rose, just in terms of what you  
11 have given us so far.

12 MS ROSE: What I have done is, under item four, I have given a fuller description of what we  
13 mean by the results, and they include specifically the individual coefficients and the  $R^2$ .

14 THE CHAIRMAN: Yes, and under item three you have expanded it as well, I think, or made it  
15 clearer.

16 MS ROSE: That refers to the STATA codes.

17 THE CHAIRMAN: But not the regression.

18 MS ROSE: That is the core, as it were.

19 THE CHAIRMAN: At the moment, I just want a list which I can treat as definitive, and  
20 Dr Mazzarotto's para.24 and fourth bullet point is not, because you have added to the list. I  
21 just want to make sure that I have got an accurate list so that I know what is being  
22 discussed.

23 So item four, the full set of results from each step of the analysis, including ----

24 MS ROSE: Including the coefficients.

25 THE CHAIRMAN: Including all the standard ----

26 MS ROSE: The standard outputs will include the coefficients and the adjusted  $R^2$ .

27 THE CHAIRMAN: Are you now saying that the fourth and fifth bullet points and your fourth  
28 and fifth categories are, in fact, one category?

29 MS ROSE: They are all results, but it is simply that we got sensitivity checks listed separately  
30 here from other types of results.

31 THE CHAIRMAN: For your fourth and fifth, can I just treat bullet points four and five as your  
32 list, or do you want to expand upon those?

33 MS ROSE: The expansion is simply to say what is meant by the standard outputs and that  
34 includes the coefficients, the adjusted  $R^2$ .

1 THE CHAIRMAN: The coefficients?

2 MS ROSE: The coefficients, the adjusted R<sup>2</sup> values and the results of the statistical significance  
3 tests.

4 MR GLYNN: (No microphone) Is that including sensitivity analyses as part of the results of ...

5 MS ROSE: We can put them in as separate bullets. And you will note specifically here there is a  
6 reference to King Edward VII Hospital results, that is particularly significant and I am  
7 going to come back to that.

8 THE CHAIRMAN: And your fifth category is what?

9 MS ROSE: It is the sensitivity analysis.

10 THE CHAIRMAN: I am sorry, it is my fault, item 4, a full set of results from each step of the  
11 analysis including the coefficients, adjusted R<sup>2</sup> values, and results of the adjusted - and I  
12 just did not get that?

13 MS ROSE: The results of the statistical significance tests – the tests for statistical significance.

14 THE CHAIRMAN: Right, and then five is sensitivity analysis?

15 MS ROSE: Sensitivity analysis or robustness.

16 THE CHAIRMAN: Thank you.

17 MS ROSE: Can I very, very briefly touch on the legal test and I am going to take this very  
18 quickly. I just want to take you to the *BSkyB* case. Do you have the authorities' bundle that  
19 we had last time?

20 THE CHAIRMAN: The common authorities' bundle?

21 MS ROSE: That is it. If you go to tab 10 you will see the case of *BSkyB v Competition*  
22 *Commission*. You can see at para. 2 that this was a disclosure application in the context of  
23 an application for judicial review under s.120 of the Enterprise Act in which Sky was  
24 challenging a report of the Competition Commission relating to the acquisition by Sky of a  
25 certain percentage of shares in ITV.

26 Then if we go to para. 9 you can see the material of which disclosure was being sought. It  
27 was certain confidential material that had been submitted by ITV to the Competition  
28 Commission on which the Commission relied in finding that it was likely that ITV would  
29 need to make major investments requiring external funding for the next two or three years,  
30 and that a non-pre-emptive rights issue be the only feasible or efficient funding mechanism  
31 for some investments. It was confidential information that had been submitted by ITV to  
32 the Commission and had then been relied on by the Commission in its report.

33 The Tribunal's decision starts at para. 18 on p.7, and there is a reference first of all to the  
34 standard being judicial review, and then to the relevant rule in the CAT Rules at para. 20.

1 Then, over the page we have set out the classic passage from the House of Lords decision in  
2 *Tweed v Parades Commission for Northern Ireland* [2007] 1 AC 650 and, in particular para.  
3 3 of Lord Bingham’s speech in that case:

4 “In the minority of judicial review applications in which the precise facts are  
5 significant, procedures exist in both jurisdictions ... for disclosure of specific  
6 documents to be sought and ordered. Such applications are likely to increase in  
7 frequency, since human rights decisions under the Convention tend to be very fact-  
8 specific and any judgment on the proportionality of a public authority’s  
9 interference with a protective Convention right is likely to call for a careful and  
10 accurate evaluation of the facts..”

11 Of course, the context of this case is that there is a challenge to the proportionality of the  
12 decision in this case.

13 Then at 4:

14 “Where a public authority relies on a document as significant to its decision, it is  
15 ordinarily good practice to exhibit it as the primary evidence. Any summary,  
16 however conscientiously and skilfully made, may distort. But where the authority’s  
17 deponent chooses to summarise the effect of a document it should not be necessary  
18 for the applicant, seeking sight of the document, to suggest some inaccuracy or  
19 incompleteness in the summary, usually an impossible task without sight of the  
20 document. It is enough that the document itself is the best evidence of what it  
21 says.”

22 So that is the essential principle. If a document is relied on in the decision and the facts are  
23 in issue in the judicial review, particularly in a proportionality context, the best evidence is  
24 going to be the underlying material not a summary of it, however conscientiously made, that  
25 is in the decision.

26 The CAT in this case then went on to apply the principle in *Tweed* and at para. 24 they  
27 looked at the circumstances of the individual case and they said:

28 “Prominent amongst those circumstances are likely to be the nature of the decision  
29 challenged, the nature of the grounds on which the challenge is being made, and  
30 the nature and extent of the disclosure being sought. Mere fishing expeditions will  
31 not be allowed. Where the disclosure sought is very onerous in extent that will be a  
32 factor to be weighed, although there will no doubt be cases where unavoidably  
33 onerous disclosure is nevertheless required in order that the matter may be dealt  
34 with in accordance with the objective in rule 19 to deal with the case justly. Where

1 a particular document is significant to the decision being challenged, it is usually  
2 better to disclose the document as primary evidence rather than to attempt to  
3 summarise it.”

4 Then, over the page, at 26, “What are the specific circumstances of this case?”, and there  
5 are references there to the particular findings that the Competition Commission had made.  
6 Then at 27, the argument of Sky was that the Commission was not entitled to make those  
7 findings on the basis of the evidence before it, in other words, those findings are said to be  
8 irrational or perverse.

9 Then there is a reference to the *IBA* case where Lord Justice Carnwath said:

10 “The present case . . . is not concerned with questions of policy or discretion,  
11 which are the normal subject-matter of the *Wednesbury* test. Under the present  
12 regime the issue for the OFT is one of factual Judgment. Although the question is  
13 expressed as depending on the subjective belief of the OFT, there is no doubt that  
14 the court is entitled to enquire whether there was adequate material to support that  
15 conclusion.”

16 And that, we submit, is very similar to the challenges made in this case under ground 2,  
17 because in this case, under s.134 of the Enterprise Act the Competition Commission (now  
18 the CMA) had to make a decision as to whether there were adverse effects on competition  
19 and that is essentially a question of fact. They have made a decision here that, first, our  
20 prices were higher than those of our closest competitor and, secondly, that the cause of the  
21 higher prices was our market share. Those, essentially, are findings of fact which we were  
22 saying they were not entitled to make on the material before them.

23 Then there is a reference to the substantial evidence of a confidential nature that was relied  
24 on by the Competition Commission in that case. Then what is said here at the top of p.11:

25 “The effect of this ITV material has been summarised in this Report but the  
26 material itself has not been disclosed. Sky’s disclosure application relates to this  
27 evidence.

28 29. It seems to me in these circumstances the principle referred to by Lord  
29 Bingham at para. 4 of *Tweed* (cited above) is in point: the Commission is relying  
30 upon ITV’s evidence as significant to the findings that are under challenge. The  
31 Commission’s summary of the effect of that evidence is no doubt conscientious  
32 and skilful, but the material itself is the best evidence of what it says. 30. Further,  
33 the disclosure sought is expressly tailored to the findings under challenge. It is not



1 a wide-ranging request but is specifically focused on the material relied upon by  
2 the Commission in relation to the findings.”

3 Then, over the page at 33, he rejects the submission that it is a fishing expedition, it is a  
4 focused request for specific material on which reliance has expressly been placed by the  
5 decision maker. The Tribunal can see here the stress that is laid in this case on the fact that  
6 where it is evidence on which reliance has been placed by the decision maker in making the  
7 decision, the normal position is it ought to be disclosed if the facts are in question.

8 Then at 34 the Tribunal address the submission that had been made “that the application  
9 would risk blurring the distinction between judicial review and an appeal on the merits  
10 because it would in effect invite the Tribunal to reappraise the evidence”. The Tribunal  
11 there said that this seemed to be off the mark:

12 “As Mr Flynn for Sky submitted, there is nothing inconsistent with judicial review  
13 in the court being asked to look at underlying material; it is the purpose for which  
14 it is being asked to look at it which must reflect the distinction between a merits  
15 appeal and a review. That is a matter for submissions in the course of the  
16 substantive application; we are only at this stage of disclosure at the moment.”

17 And ultimately the decision was to grant the application for disclosure. That is that case,  
18 and we say there are strong analogies there because essentially what is being discussed there  
19 is a situation where the underlying material, which is relied on by the decision maker for  
20 making the decision, has not been disclosed but has simply been summarised by the  
21 decision maker in the decision.

22 The second point is that we, of course, have a complaint of procedural unfairness.

23 Essentially, ground 1 of our challenge is that we have been seriously prejudiced in this case  
24 because the fact that there had been a significant revision to the IPA was not disclosed to us,  
25 although it now transpires it was disclosed to our competitors during the course of the  
26 investigation, and we were given no opportunity to respond to the Competition  
27 Commission’s (now the CMA) case against us. We were given no opportunity to respond  
28 to this analysis during the investigation, and we submit that in that situation there is a  
29 particular onus on this Tribunal to consider closely the factual basis for the conclusions  
30 reached by the CMA. What the CMA has done in this case is to reach a conclusion which  
31 requires us to divest ourselves of two of our hospitals. That is plainly a very serious  
32 interference with our property rights, and we submit that, to date, we have had no  
33 opportunity to answer the case against us which is the central justification for the  
34 interference with our property rights. In that situation our submission is going to be that s.6

1 of the Human Rights Act requiring this Tribunal to act compatibly with both Article 1 of the  
2 First Protocol and Article 6 requires that there should be proper scrutiny of the analysis in  
3 the IPA which we were deprived of the opportunity to scrutinise during the investigation.  
4 On the question of procedural unfairness, I just briefly want to show the Tribunal the *Eisai*  
5 case, which is at tab 11 of the same bundle. *Eisai* is a classic case on the unfairness of a  
6 decision maker failing to disclose an executable version of an economic model during a  
7 consultation process. You will see at para.34 that there is a discussion of the case law on  
8 what fairness requires in consultation. Then at 35, “Application of the facts”, and it is said:

9 “The importance of the model within the appraisal process is not in doubt. It is  
10 central to the Appraisal Committee’s determination of a drug's cost-  
11 effectiveness and in particular to the cost per QALY and whether it comes  
12 within the threshold of acceptable cost.”

13 We say similarly in our case the IPA is absolutely central to the CMA’s decision in this  
14 case. It is essentially the rationale for the decision that there is an AEC and the decision  
15 that it is proportionate to require us to divest.

16 Then at 36:

17 “The robustness or reliability of the model is therefore a key question. For the  
18 thorough testing of reliability, there can be no doubt that a fully executable  
19 version is required. NICE uses that version for quality assurance of its own  
20 model and insists that, if consultees put forward a model of their own, they  
21 provide a fully executable version to facilitate the view.”

22 I am going to come back to that point because, as we shall see in a minute, the Competition  
23 Commission also requires respondents to consultations to provide all the data that underlies  
24 a regression analysis on which they seek to rely, and the regression and the coefficients and  
25 all the outputs of the regression. The Competition Commission would not be satisfied with  
26 a summary of the type that has been disclosed to us.

27 Then at 37:

28 “There is significant disagreement between the experts about the extent of  
29 disadvantage to a consultee if NICE provides it with only a read-only version of  
30 its model.”

31 I just pause here to note, and this is relevant to the second application in relation to expert  
32 evidence, the Court of Appeal in the *Eisai* case entertained expert evidence on the question  
33 of the extent of the disadvantage to the claimant in that case of the non-disclosure in the  
34 consultation process. There is discussion of that evidence in the following pages. There

1 was a disagreement in relation to some aspects which the court concluded it could not  
2 resolve. If you then go to para.44:

3 “In relation to sensitivity analyses, however, there is no relevant disagreement:  
4 it was found by the Appeal Panel, and is common ground, that such analyses  
5 cannot be carried out with the read-only version. Further, I do not see anything  
6 in NICE’s evidence to contradict what Eisai’s witnesses say about the  
7 importance of the sensitivity analyses in checking for problems in a model.”

8 Ms Smith wants me to look at 43:

9 “In so far as there is a disagreement between the experts as to the significance  
10 of the inability to track formulae automatically in the read-only version, the  
11 court is plainly not in a position to resolve the dispute.”

12 They say that they will proceed on the basis that it is a problem but it is not insuperable.  
13 They accept that without the read-only version the consultee could not have conducted any  
14 sensitivity tests. As we shall see in a minute, that is a point that also arises in this case.

15 Then at para.45:

16 “The Appeal Panel, as I have explained, took the view that it was for NICE to  
17 quality assure the model and that it was not for consultees to perform that  
18 function; and a similar point was made by Dobbs J. I accept, of course, that  
19 NICE, as the decision maker, is responsible for checking the reliability of the  
20 model. But I agree with Mr Pannick that this does not answer the question  
21 whether fairness requires consultees to be given the opportunity to test the  
22 reliability of the model themselves, for the purpose of making informed  
23 representations on it. The Appraisal Committee has to rely on others to check  
24 the model is robust ... The checking is not something on which SHTAC and  
25 NICE's technical staff alone may have a relevant input. Whether the model has  
26 weaknesses is a matter on which consultees may properly have something to  
27 say. Indeed, they already do have things to say on the basis of the read-only  
28 version, and attention is properly paid to their representations. The carrying out  
29 of additional tests that are possible only with the fully executable version does  
30 not give rise to any difference of principle. On the face of it, to limit the extent  
31 to which consultees can engage in the legitimate task of testing such an  
32 important element in the appraisal process does seem to me to be unfair.  
33 Moreover, the possibility cannot be excluded that work done by them on the

1 fully executable version will bring to light hitherto unrecognised weaknesses in  
2 the model.”

3 So the conclusion in that case was that it was unfair not to disclose during the consultation  
4 process a fully executable version of the economic model.

5 THE CHAIRMAN: And “executable”, that just means a model that the party can play with?

6 MS ROSE: The party can play with, and the equivalent in this case would be what we are asking  
7 for, because we cannot run the IPA unless we have the data that was used as the input into  
8 the IPA and the regression equation that was identified to run the data, and also without  
9 seeing what statistical tests were carried out. Without those materials we cannot run the  
10 model and we cannot sensitivity test the model.

11 THE CHAIRMAN: Just so that I am clear, you are asking for this disclosure, as I understand it,  
12 to go into the super-confidentiality ring?

13 MS ROSE: That is correct, yes. I understand that there is discussion both from TLC and from  
14 the CMA as to whether or not there should initially be a data room. If the Tribunal’s  
15 conclusion is that, a matter of principle, we ought to see the material, of course we are open  
16 to discussion about what is the most proportionate way to deal with that, whether there  
17 could be an initial stage in a data room and then there could be a decision that only the  
18 material that we want specifically to rely on would have to be put into the super-  
19 confidentiality ring to be put before the Tribunal. That is a possible way forward, and we  
20 certainly do not exclude that.

21 THE CHAIRMAN: At that level you say it becomes a practical ----

22 MS ROSE: Exactly. The key point is that without the material we are seeking we cannot stress  
23 test the model. We simply cannot identify whether there were significant flaws in it.

24 Before I turn to the specific points here, I just want to show the Tribunal the Competition  
25 Commission’s own guidance. Can I just hand up copies of that? It is referred to in the  
26 witness statement of Dr Mazzarotto, but unfortunately in the rush to get that lodged it did  
27 not get exhibited to it. (Same handed) This is the Competition Commission’s own  
28 guidance on suggested best practice for submissions of technical economic analysis from  
29 parties to the Competition Commission. This is what it expects from consultees. Our  
30 submission is that what is sauce for the goose ought to be sauce for the gander. You can see  
31 “General principles” at para.4, then “Clarity and transparency”:

32 “Submissions should not only present clearly the results and conclusions of the  
33 economic analysis undertaken, but they should also clearly state the  
34 methodology used, the assumptions made in reaching results, the justification

1 for the methodology and the assumptions, and the robustness of the results to  
2 any assumptions made. Submissions should be understandable to non-  
3 economists ...”

4 Then “Completeness”:

5 “Submissions should contain a complete description of the analysis undertaken.  
6 All relevant assumptions should be discussed and choice of techniques  
7 explained. Relevant econometric output ...”

8 That is the results of econometric tests, like the regression analysis -

9 “... diagnostic tests and checks for robustness should be included.”

10 Then “Replication of results”:

11 “In a number of cases, the CC will want to replicate the results of the analysis  
12 that has been submitted. This means that parties should be prepared to respond  
13 to a CC request, at very short notice, for all relevant computer code and data  
14 files necessary for the CC’s economists to reproduce the results presented in the  
15 parties’ submissions. This will include the raw and the cleaned data and the  
16 programs for obtaining the latter from the former.”

17 So that is the raw data, the cleaned data and the STATA files, and, as we have seen in the  
18 previous paragraph, also the outputs and results of econometric analysis. That is what they  
19 require.

20 Then we go further down and we come into the detail, “Econometric modelling”:

21 “The submission should contain a clear explanation of any economic modelling  
22 that underpins the empirical analysis. Although formal economic modelling is  
23 not required in every case, econometric analysis is often based on important  
24 assumptions. The CC should be able to understand any assumptions that parties  
25 have made in setting up their analysis, so that it can assess the reasonableness of  
26 those assumptions and test them against all the evidence it has received in the  
27 case.”

28 Then at 17, “Presenting results”:

29 “When presenting the results of statistical and econometric modelling in written  
30 submissions, parties should always include the appropriate diagnostic test results,  
31 (t- statistics,  $R^2$ , etc).”

32 So that is the adjusted  $R^2$ , which is a diagnostic test showing how close the fit is between  
33 the regression and the pricing.

1 “Unless the CC is able to understand both the statistical and economic significance  
2 of the reported results it will not be able properly to evaluate the importance of  
3 modelling output and the results will be less influential.”

4 So this is the CC itself saying that without the results of the statistical significance test and  
5 without the adjusted  $R^2$  it cannot evaluate the importance of the econometric modelling,  
6 and that is exactly the submission we make in this case.

7 Over the page: “Underlying data and files”.

8 THE CHAIRMAN: I must check you are coming to the end of your submission.

9 MS ROSE: I am not, Sir.

10 THE CHAIRMAN: You gave us an estimate of an hour last time, and we have allowed you an  
11 hour this time, so I think you must finish within five minutes.

12 MS ROSE: There is no way I can finish within five minutes.

13 THE CHAIRMAN: Why did you not correct the estimate that you gave us last time, or say, when  
14 I said that there was to be an hour for this part of the argument ----

15 MS ROSE: The position is that this is by far the longest part of the argument. The Nuffield point  
16 is now agreed, and the expert report submission is going to be very largely parasitic on what  
17 I say on this. So I am very happy ----

18 THE CHAIRMAN: So if we give you another 15 minutes on this and reduce the time  
19 equivalently for your submissions on the expert report.

20 MS ROSE: If you can give me 20 minutes.

21 THE CHAIRMAN: With the corresponding reduction, you are happy with that? Yes, all right.

22 MS ROSE: “Underlying data and files” – “parties should be prepared to submit data and files at  
23 very short notice, to enable the CC to replicate any analysis.” Then “Providing data”.

24 THE CHAIRMAN: Sorry, where are you reading from now?

25 MS ROSE: Paragraph 20.

26 “ ... if a piece of analysis is based on daily transaction price data but only uses  
27 monthly average prices, the CC will require access to the daily data. Because the  
28 aggregation and cleaning of data may have a significant impact on the outcome of  
29 statistical or econometric analysis, it is important the CC has access to the  
30 underlying data.”

31 Again, we make exactly the same point in relation to this case. Then “Providing program  
32 files” you see there at para. 22, and 23 – “The files generating the econometric and  
33 statistical analyses should also be provided.”

34 Then, over the page at 29 – “Algebraic manipulations and proof”.

1 “All key results should be clearly derived, setting out the relevant algebraic  
2 manipulations and proofs.”

3 So you have to provide the equations. That, we say, is an entirely accurate summary by the  
4 Competition Commission of the reasons why you need this material because, without it, you  
5 cannot interrogate the significance of an econometric analysis, you cannot see whether it is  
6 flawed or biased or whether there are spurious co-relations within that analysis.

7 If I can now come to the application of that test. The first point that we make is that this is  
8 the critical material that is central to the CMA’s decision.

9 The second point we make is that we are making these complaints in a situation in which  
10 the initial non-disclosure meant we have been unable to deal with it at the time of the  
11 investigation and you already have my submission on that point.

12 I now want to come to some specific examples, and I am going to touch on matters that are  
13 in the confidentiality ring when dealing with this, so there may be some people who may  
14 need to leave.

15 THE CHAIRMAN: Yes. For the purposes of the submissions about to be made we need to go  
16 into closed session. Anyone who is not within the confidentiality ring, members of the  
17 public and so on, I am afraid, need to be asked to leave.

18 MS ROSE: The hyper ring.

19 THE CHAIRMAN: Can I just check, for how long are we likely to need to be in closed session?

20 MS ROSE: The remainder of my submissions.

21 THE CHAIRMAN: So for 10 or 15 minutes, please.

22 MS ROSE: It is only people who have signed the adviser disqualification.

23 THE CHAIRMAN: “Ring 1” I think it is being referred to, the super confidentiality ring with the  
24 signed adviser disqualification clause – only people who are within that ring may stay at  
25 this point.

26 (For proceedings in closed session see separate transcript)

27 THE CHAIRMAN: Thank you, let us resume.

28 MS SMITH: Thank you, Sir. I am trying to make sure I do all my submissions in open court first  
29 rather than switching from one to the other. Sir, this was originally, as set out in para.268 of  
30 the notice of appeal, an application for disclosure for data and underlying analysis, which  
31 the CMA used to support the revised IPA. That is what we have addressed in our evidence  
32 which I hope you have had an opportunity to consider, the first witness statement of Mr  
33 Witcomb, and in our supplementary skeleton argument.

1 THE CHAIRMAN: Yes. What are you saying, because you were not given notice in the  
2 application of the width of the application now being made ----

3 MS SMITH: The application in so far as it is an application was simply contained in para.268 of  
4 the notice of application.

5 THE CHAIRMAN: I follow, but I am trying to ----

6 MS SMITH: There are two stages. There is the stage at which Dr Mazzarotto said at the end of  
7 his witness statement, “And here is what I want to see”, which we got yesterday afternoon;  
8 and then there is Ms Rose standing up this afternoon and developing that even further.  
9 Until I heard what Ms Rose said this afternoon we had no indication of the detail of what  
10 was being sought. Mr Witcomb’s statement, which was served on the parties yesterday,  
11 was produced in response to para268 of the notice of appeal only. Dr Mazzarotto’s witness  
12 statement was not given to us until after we had provided Mr Witcomb’s statement.

13 THE CHAIRMAN: When did you get Dr Mazzarotto’s latest statement?

14 MS SMITH: At about one o’clock yesterday afternoon. I think they may have been at about the  
15 same time.

16 MS ROSE: Ours was served first.

17 MS SMITH: Sorry, yours was served first by about half an hour or something. All I can say  
18 clearly is that Mr Witcomb’s statement was produced not in response to Dr Mazzarotto’s  
19 statement, which we did not get until about one o’clock yesterday afternoon, and certainly  
20 was not produced in response to what Ms Rose says now, because obviously I did not hear  
21 that until just now.

22 THE CHAIRMAN: Where does that take us?

23 MS SMITH: Where that takes us is that I am rather handicapped in responding to the very  
24 detailed points that Ms Rose is now making orally.

25 THE CHAIRMAN: I can see that. Speaking for myself, I do have a concern that we seem to be  
26 dealing with what is potentially a very important matter - Ms Rose, herself, has emphasised  
27 that - both in terms of the claim that is made and what the CMA says in terms of the  
28 burdens that it would impose on them if it has to deal with it in this way, almost on the hoof,  
29 with Dr Mazzarotto’s witness statement coming in at one o’clock yesterday.

30 MS ROSE: ... the unredacted report was only served on 2<sup>nd</sup> July.

31 THE CHAIRMAN: That is as may be, but my concern is that the CMA is almost on next to no  
32 notice at all of the precise ambit of the disclosure which is now being sought.

33 MS ROSE: There is no substantive difference in what we are asking for now and what we asked  
34 for last time. We have always been asking for this.



1 THE CHAIRMAN: All right.

2 MS ROSE: And central point I made about ----

3 THE CHAIRMAN: All right. I accept that.

4 MS ROSE: -- about the regression is the same point I made last week ----

5 THE CHAIRMAN: Right.

6 MS ROSE: -- in relation to the same footnote.

7 THE CHAIRMAN: Right, well let me go back to Ms Smith.

8 MS SMITH: The big difference is the indication now that HCA wish to see the raw data. That  
9 was not the data that was fed into the model. The data that was fed into the model was the  
10 clean data, which you can see from the face of the report – the portions of the report which  
11 were never redacted and so have been in the public domain for a long time, and there was  
12 no indication that HCA wanted to go to the underlying data in effect by going back to the  
13 raw data. The clean data was fed into the model, not the raw data, and that expansion – and  
14 I use the word advisedly, because it is an expansion – of HCA’s application does have real  
15 consequences for the issue of proportionality.

16 THE CHAIRMAN: What submission are you making to us as to how we should deal with it?

17 MS SMITH: The point I will make is on proportionality, that it makes a real difference to the  
18 issue of proportionality.

19 THE CHAIRMAN: All right, so you are not saying we cannot deal with the application now.  
20 You are going to deal with it, you are going to make a submission in relation to it.

21 MS SMITH: I am going to make a submission, I am merely making the points I have already  
22 made.

23 MR GLYNN: Could I just be clear, you are saying that it was not clear to you until very recently  
24 that HCA were trying to get at the raw data?

25 MS SMITH: That is what I am saying.

26 THE CHAIRMAN: Yes.

27 MS SMITH: The relevant legal principles, Sir, I am not sure if you have had an opportunity to  
28 look at our supplemental skeleton argument for today.

29 THE CHAIRMAN: I have, yes, at some speed.

30 MS SMITH: It may be helpful then, rather than taking time going through the underlying  
31 documents, I can make a number of points I want to make just on the face of the skeleton  
32 and then I will go to the underlying documents if necessary.

33 The relevant legal principles are set out in paras. 9 and 10 of our skeleton, and we refer  
34 again to the *BSkyB* case in paras. 18 to 25, which Ms Rose took you to, and we draw out at

1 para. 10 the principles that are to be taken from that case. I do not think I need go back to  
2 the *BSkyB* Judgment, which I would ask you, Sir, when you go back to look at it again, to  
3 note that when Ms Rose was reading out the Judgment from *Tweed* she jumped from para. 3  
4 to para. 4 without reading out what I say is a very important aspect of the principles to be  
5 taken from that case, which is at 10(b) of our skeleton, which is that even in cases involving  
6 issues of proportionality, disclosure should be “carefully limited to the issues which require  
7 it in the interests of justice.” That quotation is taken from para. 3 of *Tweed*; it is notable  
8 that Ms Rose did not read that out.

9 The test is, as the Tribunal said in the *BSkyB* case, that the Tribunal must be satisfied that the  
10 disclosure sought is necessary as well as relevant and proportionate to determine the issues.  
11 The need for requested disclosure must be examined in the light of the circumstances of  
12 each case. Prominent among those are likely to be the nature of the decision challenged, the  
13 nature of the grounds, and the nature and extent of the disclosure. Disclosure simply to  
14 identify further adventitious grounds of challenge will not be allowed.

15 Ms Rose sought to argue that the approach taken in the *BSkyB* case was very much on all  
16 fours with the approach that should be taken in the present case, and we say that *BSkyB*  
17 needs to be read on its own facts. That was a case about documents and evidence that were  
18 provided by ITV to the CMA, and that were relied on by the CMA in reaching its decision  
19 and the Tribunal held that those should be disclosed rather than summarised, which is very  
20 different from here. We are not talking about evidence in the form of materials or  
21 documents. We are talking about the pricing data, methodology and results.

22 Insofar as there is material on which the CMA relies in this case, the material on which it  
23 relies, if any analogy is to be drawn with the *BSkyB* case, are the results of the IPA.

24 THE CHAIRMAN: You only get those by going through the whole process and then putting ----

25 MS SMITH: You can get those from the final report, Sir, with respect. The results are given in  
26 the unredacted version of the final report. If I could ask you to turn to the witness statement  
27 of Mr Witcomb, which explains in quite careful detail what has been done and what has  
28 already been given to HCA. Mr Witcomb’s statement starts at para. 9. He explains what  
29 the IPA is. It is a price index, that is explained in para. 11, which is based on a common  
30 basket of treatments offered by different hospital operators to each PMI. That index  
31 aggregates into a single number the prices paid to a hospital operator by PMIs for patients  
32 treated at hospitals owned by the operator. In the final report there were three versions used  
33 of a price index.

1 In para. 12: the IPA is based on invoice data received from Healthcode, and he describes  
2 what the invoice data provides.

3 THE CHAIRMAN: Paragraph 11, just so as I am clear in my mind: the process of aggregation  
4 being talked about there is different from the process of aggregation being explained by Ms  
5 Rose, is that right?

6 MS SMITH: Yes.

7 THE CHAIRMAN: She is talking about aggregating what is in a single ----

8 MS SMITH: Yes, that is what is done between the raw data and the cleaned data. You take an  
9 invoice which has a number of different lines on it, and you take out irrelevant material  
10 such as ancillary services, newspapers while you are in the hospital, and you aggregate the  
11 relevant lines from each of those invoices to give you the cost for each treatment. What this  
12 is about is getting a price index for the price paid to each hospital operator by the PMI.

13 Those price indexes are the figures that are compared between operators for different PMIs  
14 and then compared with the levels of concentration for each of those operators which lead  
15 to the conclusion that in relation to the prices charged by operators with higher  
16 concentrations, higher market shares, there is a causal link between those two factors.

17 Then in para. 12 Mr Witcomb explains that the IPA is based on invoice data and says what  
18 that includes. He says in para. 13: "To carry out the IPA, we began by undertaking a  
19 process of 'cleaning'," and he says that is all set out in Annex A of Appendix 6.12 – that  
20 was the document I sought to refer you to, Sir, when Ms Rose was trying to summarise it.

21 Then there was a cleaned dataset, and the cleaned dataset is what we understood to be  
22 referred to as the underlying data, because that was the data that was fed into our model, the  
23 insured pricing analysis.

24 Then para. 15: "Using the clean dataset, we applied the methodology as described in  
25 Appendix 6.12 of our Final Report." Ms Rose took you to some parts of it, but the  
26 methodology is set out, in my submission, in a great deal of detail in those paragraphs of  
27 Appendix 6.12. It says exactly what we did, how the methodology worked, and how it was  
28 applied to calculate the price indices described.

29 THE CHAIRMAN: We will obviously read those in our own time.

30 MS SMITH: Sir, I am grateful. That process produced the results, and the results are set out in  
31 these paragraphs at Appendix 6.12. So what is important, Sir, is that in the unredacted  
32 version of the final report which HCA now has, they have the detailed methodology and the  
33 results of the IPA.

1 First, it is now suggested by HCA in the supplemental skeleton para. 2 that the report does  
2 not contain a complete description of the methodology. We say “no”, it is described in full  
3 detail in the report, paras. 5 to 28 of Appendix 6.12 and, in any event, further disclosure of  
4 data is not going to give you a better description of the methodology. The methodology is  
5 set out in minute detail.

6 Secondly, as regards the results, HCA now suggest that the final report is deficient because  
7 it only contains a summary of the results. They say, as I understand it, they want access to  
8 the regression equations and Ms Rose, earlier said: “We want the results from each step of  
9 the analysis.”

10 What they are asking for are the equations that were produced at each stage during the  
11 application of the methodology. We say, first, there are hundreds of those regression  
12 equations that give the intermediate results. Disclosure of those equations is obviously  
13 onerous but also not particularly informative. What we say are important are the final  
14 results, unless, of course, HCA simply want to re-run our model, and we say that is not the  
15 basis for disclosure under judicial review principles, and I will come back to that.

16 As regards the application for the data and underlying results, I have dealt with the  
17 methodology, I have dealt with the results – I am sorry, I am using the data and underlying  
18 analysis now. We say the burden is on HCA to say that disclosure of that further and  
19 additional material is necessary – not just relevant, but necessary and necessary for them to  
20 be able to make their case in this judicial review forum.

21 We address that point at paras. 19 onwards of our supplemental skeleton. I am trying to tie  
22 this back to what their case actually is, because Ms Rose, to you just now, made a number  
23 of criticisms on the back of the report. What I say she has to do, and she has failed to do is  
24 say that the case she wants to run cannot be run without access to the data and underlying  
25 analysis, this additional material.

26 So para. 19 of my skeleton – first, in their original skeleton HCA sought to argue that they  
27 needed this material to argue ground 1. We say, in para. 20, obviously ground 1 is a  
28 procedural unfairness challenge, and they do not need access to the data and analysis to  
29 make that challenge.

30 One of the ways in which they say: “we need it” is because “we need to be able to allow the  
31 Tribunal to have informed consideration of the full extent of the differences between the  
32 IPA and the previous analysis”. In fact, those differences are already pleaded by HCA in  
33 para. 55 of its notice of appeal and by reference to the detail of Dr Mazzarotto’s report.

1 HCA obviously fully understands the differences, and has been able to plead them. They do  
2 not need access to the data and underlying analysis to make that point. They do not need  
3 the data to enable informed consideration by the Tribunal of the full extent of differences  
4 between the IPA and the previous analysis of inshore prices.

5 Similarly, and this point (c) under para. 20, they fully understand these differences, they do  
6 not need access to this additional material, the data and the analysis to identify the full  
7 extent of disadvantage. These were the points they were putting forward. We say they do  
8 not need this material to make these points under ground 1.

9 They say, secondly, that they need access to this material to make their points under ground  
10 2, irrationality points in essence. There are two ways in which they say we need this data.  
11 First, they say we cannot fully develop our case in relation to the errors we have already  
12 identified by reference to the analysis, and in that regard they rely on the Mazzarotto report,  
13 and I will come back to that. Secondly, they say there may be further features that we have  
14 not yet found and we need to look at the data and underlying analysis to find those. We say  
15 that is clearly, as *Tweed* makes clear, an unacceptable basis for disclosure in a judicial  
16 review case in order to seek further grounds of challenge. *Tweed* has made it clear that that  
17 is not a proper basis for disclosure in a judicial review case and so we say on that basis that  
18 provides no grounds for the application for disclosure.

19 As regards the various paragraphs of the Mazzarotto report where they say, and I think Ms  
20 Rose put it at the last hearing, he says: "I am handicapped in making these points because I  
21 do not have access to the data." But when you actually focus in on what he says in his  
22 report you realise that he has, in fact, identified the ground of challenge without having  
23 access to that data. I would ask you, sir, to take the time, subsequently, to look at para. 26 of  
24 our skeleton, which is where we address each of the paragraphs which were relied upon by  
25 HCA in their skeleton argument, each of the paragraphs of Dr Mazzarotto's report, and we  
26 say when you look at them either it is clear on the face of those paragraphs that he already  
27 has a case which he has articulated without reference to the data, or when he says: "I need  
28 reference to further data" that data has now been provided as a result of the unredaction of  
29 paragraphs from the final report. I do not have the time to take you through each of those,  
30 but if I could just take you to one or two by way of example.

31 If I take para. 2.3.13 of Dr Mazzarotto's report, which is addressed at para. 26(d) of my  
32 skeleton, if I can ask you to have 26(d) open, and Dr Mazzarotto's report as well. I take this  
33 because this is a paragraph Ms Rose referred to in her submissions just now. If you look at  
34 Dr Mazzarotto's report, this is tab 1 behind HCA's notice of appeal in their Notice of

1 Application bundle. At paragraph 2.3.13 Dr Mazzarotto makes the point - it actually starts  
2 at para. 2.3.12 - that the CMA failed to report the results of a number of tests that should  
3 have been undertaken.

4 Over the page he sets out in the bullet points the various statistical tests that he says should  
5 have been undertaken by the CMA. Then he says in para. 2.3.13:

6 "...the CMA did not report the results from these standard statistical tests, I am  
7 not in a position to comment further on the potential implications of their results.  
8 Their omission from the Final Report is noteworthy, since these basic tests (or  
9 checks) would have allowed the CMA to support or reject some of the conclusions  
10 it drew from its analysis. I have not been able to perform such tests myself without  
11 access to the underlying data."

12 The point is that the criticism made here is that the CMA failed to report these tests and Dr  
13 Mazzarotto says the CMA should have carried them out. He does not need to replicate  
14 those tests in order to make that point.

15 MR GLYNN: Forgive me, what he is saying is that he can make the general points but he cannot  
16 see what the potential implications of running the tests would be without having the  
17 numbers?

18 MS SMITH: Yes, but the point is this is a judicial review we are dealing with here, and the legal  
19 ground for judicial review is that these were not carried out, and they should have been  
20 carried out. You do not need to re-run the tests in our submission and replicate those tests  
21 in order to make that submission. There is a difference between re-running the analysis  
22 carried out by the CMA, which might be acceptable in an appeal on the merits or a re-  
23 hearing and may very well be the approach that the CMA will take to material that is  
24 presented to it in the course of an investigation, but it is very different when you get to the  
25 point of a judicial review.

26 In that regard, it might be a sensible point to address what is said about the CC's guidance  
27 that Ms Rose handed up, and I will come back to this, if I may, because it is what Dr  
28 Mazzarotto relies on in his latest witness statement. This is a guidance for best practice for  
29 submissions of economic analysis from parties to the CC when the CC is carrying out a full  
30 investigation of a market, carrying out an assessment on the merits of how a market works.  
31 It sets out guidance to parties so the CMA can test that evidence before it relies upon it. It  
32 is a world away from a judicial review and the test that should be applied to disclosure for  
33 the purposes of judicial review. HCA cannot seriously suggest that the court should carry  
34 out a full reinvestigation on the merits applying the CC's guidance to the standards that

1 should be applied to evidence that is submitted during a full merit investigation. That seems  
2 to me what is underlying a great deal of what is going on here and what we say is the  
3 fundamental misconception in this application.

4 In the time available I am not going to go through any other examples, but the other  
5 examples are set out in para. 26 of the witness statement.

6 THE CHAIRMAN: I think you can take it that the Tribunal is not going to deliver a Ruling now,  
7 we are going to go away and do further reading, assisted by the parties' submissions.

8 MS SMITH: In that case, Sir, it might be helpful if I move on to the witness statement of Dr  
9 Mazzarotto which was served on us yesterday afternoon, where I have made the point that if  
10 we look at Dr Mazzarotto's witness statement, para. 8, it says:

11 "The potential for errors in econometric modelling, and the need for close scrutiny  
12 of such analyses, are recognised facts in competition enforcement."

13 Yes, of course they are. "Indeed, the CMA's predecessor, the CC, published guidance", and  
14 this is the guidance that Ms Rose handed up to you today as you see in the footnote. He says  
15 that guidance sets out three general principles that inform the degree of disclosure that is  
16 appropriate, etc. In fact those are principles to be applied to the submission of evidence in  
17 the course of a market inquiry. Then, at para. 9, he says, and this is telling: "The CMA has  
18 failed to provide sufficient information to meet its own standards in this regard."

19 He then goes on, in para. 10, the first CC guidance, para. 13 - the second principle, para. 17  
20 - the third principle. What he is doing is he is testing the information he has received  
21 against the CC's guidance. That is not the test for disclosure in a judicial review. Dr  
22 Mazzarotto has failed to address himself to what we say is the relevant question, which is  
23 what is necessary for him and HCA's other advisers to see to enable HCA to make its case  
24 in its judicial review. He has not, in my submission, indicated any particular ways in which  
25 he says HCA cannot make its case without access to this data. He has identified ways in  
26 which he says the CC has not met these standards to be applied in a wholly different  
27 situation.

28 My second submission on Dr Mazzarotto's statement is this. His evidence is not entirely  
29 clear and it is not helped, I would submit, by lack of cross-references to HCA's pleaded  
30 case, or even to his previous report, but I can make the following points. First, a number of  
31 the points he makes in this witness statement appear to be a re-working in slightly different  
32 terms of points that he already made in his report, and which we have addressed in para. 26  
33 of our skeleton and Mr Witcomb's first statement. If I could, for your note, on the edge of

1 his report, identify what I say where I say he does this, para. 11 is essentially a rehash of  
2 para. 2.3.32 of his report, which we have addressed in our skeleton at para. 26(h).

3 Paragraph 14 is a rehash of para. 2.3.9 of his report, which we have addressed in our  
4 skeleton at para. 26(b).

5 Paragraph 15 reflects para. 2.3.13 of his report, and we have addressed that in para. 26(d) of  
6 our skeleton.

7 Paragraph 20 reflects para. 2.4.2 of his report, which we have addressed at para. 26(i) of our  
8 skeleton.

9 Paragraph 23 reflects para. 2.5.5 of his report, which we have addressed in para. 26(k) of  
10 our skeleton.

11 He does appear to make, in para. 16 a slightly different point that has not been raised before,  
12 which is about the King Edward VII Hospital. He makes the point that Ms Rose made,  
13 which is that the comparison of prices between the King Edward VII Hospital and HCA's  
14 hospitals was at an average level rather than at the level of individual insurers - I do not  
15 know if you recall that she made on the basis of the report.

16 THE CHAIRMAN: Yes.

17 MS SMITH: If I could take you to back to Appendix 6.12 in the second volume of the report.

18 THE CHAIRMAN: Are we getting back into confidential matters?

19 MS SMITH: I am not going to read out any figures, I am simply going to draw your attention to  
20 certain parts ----

21 THE CHAIRMAN: Let us try and press on.

22 MS SMITH: -- and I think I can do that without referring to any confidential material.

23 THE CHAIRMAN: It saves time. So 6.12.

24 MS SMITH: 6.12, para. 39, which has not been redacted, so all of this is public.

25 THE CHAIRMAN: Could we put in a plea when we have further hearings? Could we have a  
26 properly paginated copy of the report. It is almost impossible to use this.

27 MS SMITH: Yes, perhaps we will just get someone in even to just go through and page number  
28 what you have already because producing these all over again would be ----

29 THE CHAIRMAN: No, I am sure that is true, but it is very difficult and time consuming to use  
30 this.

31 MS SMITH: Perhaps we can send someone to the Tribunal to number consecutively through,  
32 yes.

33 THE CHAIRMAN: Just help me again, we are looking for - is this the King Edward VII?

34 MS SMITH: Yes, Appendix A6.12.13, para. 39.



1 THE CHAIRMAN: Which of the A6.12s is it - the first one?

2 MS SMITH: I am very sorry, it is the first, yes.

3 THE CHAIRMAN: "We found that our results were robust"?

4 MS SMITH: Yes.

5 "HCA argued we should also compare HCA's prices with prices charged by King  
6 Edward VII's Hospital Sister Agnes. We performed this comparison, and found  
7 that HCA is more expensive than its operator (see Annex B, Figure.4)"

8 And that was the figure that Ms Rose took you to, which was based on the average prices.

9 Then footnote 38 gives the reason why. I am not going to read out any of footnote 38 ----

10 THE CHAIRMAN: I see, because that is confidential.

11 MS SMITH: -- but it makes the observation and gives the reason as to why the CMA focused on  
12 the average rather than the inshore and specific prices.

13 In any event, and I am starting to feel like I am pleading the defence while standing in front  
14 of you, this is an explanation that will be given in the defence as to why this approach was  
15 taken. It does not, in my submission, give any basis for an application for disclosure of the  
16 underlying data and analysis. What it really seems to boil down to, and I am here referring  
17 to paras. 11 and 12 of Dr Mazzarotto's statement, and para. 19, which is where he starts to  
18 say what he wants to do with the raw data ----

19 THE CHAIRMAN: Sorry, 11, 12?

20 MS SMITH: 11, 12 and 19. He is effectively saying that he wants to test the robustness of the  
21 CMA results; he wants to re-run the methodology and check the CMA's arithmetic. We  
22 say that that is not the test for disclosure in a judicial review.

23 Two points come out of that. They relate to wanting to re-run the methodology with the  
24 cleaned data. We say stress testing or re-running the model would be with the cleaned  
25 data ----

26 THE CHAIRMAN: Sorry, you are moving on from the specific, the King Edward VII?

27 MS SMITH: Yes, absolutely. I am moving on to the general submission which is made in paras.  
28 11, 12 and 19. The heart of what Dr Mazzarotto wants to do is basically to re-run the model  
29 and check the CMA's arithmetic. We say that, even with the cleaned data, that is not a valid  
30 basis for disclosure using the cleaned data to re-run the model. Even more so when one  
31 comes to the raw data because the raw data was not what was fed into the model. It is the  
32 raw data that was then cleaned and the clean data was fed into the model. We are now  
33 descending to the real detail. He is saying: "I want to check that you have cleaned it  
34 properly" and replicate that cleaning process. Again, we say that that is not a proper basis

1 for disclosure, and it is important in this regard, I think, that I address the case of *Eisai*,  
2 because Ms Rose says that it is almost on all fours with this case, "it provides support for  
3 our application", and superficially it appears to be similar to this case, but I think it is  
4 important if I could ask you, sir, to take you back to that case at tab 11 of authorities'  
5 bundle. This goes in particular to the point on raw data, and also the point on re-running the  
6 model.

7 I make two points on this case. First, that you cannot apply it ----

8 THE CHAIRMAN: Sorry, what paragraph?

9 MS SMITH: I am just making the first general point about what the case is about. This case was  
10 a procedural impropriety challenge as to whether the failure to provide a fully executable  
11 version of the model during an investigation, during a fact finding process, was a procedural  
12 impropriety or not. It was about what is fair at the stage of an investigation when you are  
13 reaching a decision on the merits, and whether the decision maker should have given the  
14 fully executed version of the model. It is not what should be disclosed after the event in a  
15 judicial review proceeding. The test for disclosure is set out quite clearly in the other  
16 authorities, namely, *Tweed*, *BSkyB* etc. This is a question that goes to the substance of  
17 fairness of a decision on the merits, what is needed in the decision on the merits. That is  
18 the first point.

19 The second point then is that on its terms the Judgment should be limited to the facts of this  
20 particular case. If you look first at para. 33 of the Judgment, I am sorry, there is no internal  
21 page numbering, para. 33:

22 ". . . this case depends not on the resolution of any real dispute about the legal  
23 principles, but on the application of well established principles to the particular  
24 context and particular circumstances of NICE's appraisal process."

25 So very much limited to its own facts. Then paras. 43 and 44, which Ms Rose took you to.  
26 I am not going to read them out, Ms Rose has already done so, what is important in para.44  
27 is that fundamental issues were agreed between the parties. The parties agreed that  
28 sensitivity testing was important in this case - again, a decision on the merits - and that you  
29 could not carry out that testing, which was important on the circumstances of this particular  
30 case with only the read-only version. So, in those circumstances, disclosure in this context  
31 was required. Where there is not that level of agreement, para. 43, the court is plainly not in  
32 a position to resolve the dispute: "but the court should proceed on the basis that it has not  
33 been shown to be an insuperable problem".

1 I am simply saying that there are so many factors about this case which are specific to the  
2 facts of this case that you should not read it across into the current application.

3 In contrast, the approach taken by the Tribunal in a case such as the present in *Claymore*  
4 *Dairies*, which is a case attached - I am sorry yet another document - attached to Ms  
5 Kreisberger's skeleton for TLC, which was submitted today - she has copies if it would be  
6 easier. This is a case that we say is more relevant to the task the Tribunal is carrying out  
7 today because this was specifically addressing the issue of disclosure. If you look at para.  
8 109, on p.34 of the internal page numbering, the Tribunal refers back to an earlier Judgment  
9 on disclosure and makes the point that the primary purpose of that case, as in the present  
10 case, "is to identify whether the OFT has made any material error of law ..." etc, the JR  
11 standard of review.

12 Then in para. 110:

13 "The Tribunal has borne this in mind when considering the issue of recovery and  
14 inspection. As we made clear on that occasion, it should not, at least ordinarily, be  
15 necessary to go in great depth into the underlying documents in order to establish  
16 whether the decision under appeal is soundly based. This is not an occasion for  
17 Claymore to seek to rework all of the workings ----"

18 THE CHAIRMAN: Sorry, can I just check "recovery and inspection", is that "discovery" or is  
19 this ----

20 MS SMITH: I think that must be "discovery", Sir, yes.

21 THE CHAIRMAN: All right, yes. It is a Scottish case, perhaps it is just ----

22 MS SMITH: You are absolutely right, I think.

23 THE CHAIRMAN: -- the Scottish terminology.

24 MS SMITH: Yes.

25 "This is not an occasion for Claymore to seek to rework all of the workings that the  
26 OFT made on the basis of the raw material supplied to it."

27 We say that is a more proper approach in the present context.

28 Finally, we say that on the raw data - I have already made the point that that affects  
29 substantially the question of proportionality. I am afraid this is not in evidence, given that  
30 we only received the statement yesterday, but the volume of raw data on instructions is  
31 huge. It was received from Healthcode, and it required the CMA to run it. They had to put  
32 it on a server because of the volume of the data rather than a normal computer. The  
33 cleaning process for the data, as I have said, it is every invoice with each line identified with  
34 a price, so the price for drugs, the price for consultancies, the price for ancillary services,

1 such as newspapers when you are in the hospital, some of those had to be taken out in order  
2 to leave the proper price for a treatment.

3 THE CHAIRMAN: Can I just get clear in my mind the cleaning process? Is that stripping out  
4 items from the individual invoices?

5 MS SMITH: Yes.

6 THE CHAIRMAN: Or is it taking out outliers after you have done that process or a combination  
7 of the two?

8 MS SMITH: No, the best way, perhaps - rather than me to summarise it - is to refer you to the  
9 actual description in the document, the final Decision. It is in Appendix 6.12, Annex A,  
10 which is where we go from A6(12.23) to A6(12.0) if that helps.

11 THE CHAIRMAN: Right, I will read that in my own time.

12 MS SMITH: That shows that, first, a price is created which excludes things such as consultants'  
13 fees and ancillary services. The cleaning of the data is when two filters are applied remove  
14 inconsistencies, things that are obviously wrong where, for example, an admission date  
15 occurs after a discharge date; all the prices are negative. So taking out stuff that is  
16 obviously wrong and then about 3 per cent of patient episodes were excluded from the  
17 dataset.

18 Then there was a further process of identifying the relevant data which is inpatient and day  
19 case treatments, excluding outpatient episodes and episodes before 2007 or after 2011, and  
20 then further cleaning.

21 THE CHAIRMAN: All right, let us not take up time on that, I will read that.

22 MS SMITH: I am instructed that this cleaning process took three people three months.

23 THE CHAIRMAN: Does the dataset, both the raw data and then the clean data, not continue to  
24 exist?

25 MS SMITH: No, they exist. The datasets exist. I am saying that the size of the raw dataset is  
26 huge. It requires a server to run it. The CMA only has two servers. If, for example, we put  
27 the raw data into a data room we would probably need to buy a new server because we  
28 cannot tie up one of our two servers; other investigations are going on.

29 THE CHAIRMAN: Certainly.

30 MS SMITH: It would be a huge undertaking to allow access to this data and it would take a very  
31 long time for HCA to process this data if that is what they want to do with it.

32 THE CHAIRMAN: If the Tribunal were to order that the data be made available presumably we  
33 could direct that that be done on the basis that HCA provide their own server to run it?

1 MS SMITH: The other point is not just the volume of this dataset but the extreme sensitivity of  
2 this dataset ----

3 THE CHAIRMAN: Sorry, and just on the time to process it, that would be very much for HCA to  
4 sort themselves out if they cannot do it within the time frame set for the proceedings, they  
5 would not be able to use it or they would have to come back with very good explanations  
6 why the existing timetable should be postponed.

7 MS SMITH: Yes, Sir, but I have to stress it would not just impose requirements on HCA. This  
8 material, which is extremely sensitive, for the reasons set out in Mr Witcomb's evidence and  
9 in my skeleton argument, and supported on behalf of Ms Kreisberger's clients, TLC, this  
10 material could not be trawled through off the premises. It contains at a micro-level the  
11 prices that HCA's one major competitor in London is charging for all of the services that it  
12 offers.

13 On this point I should say that Ms Rose made some points about Nuffield being a  
14 competitor of HCA. They are not. Nuffield do not have any hospitals in Central London.  
15 HCA's hospitals are in Central London. Their competitor is TLC.

16 THE CHAIRMAN: I thought the Nuffield issue of disclosure had gone away.

17 MS SMITH: Yes, it had, but there were various points that obscured the real position, which is  
18 that in London the only real competitor, and Ms Kreisberger will make these points, is the  
19 London Clinic, TLC. This is incredibly detailed sensitive information. Certainly at a raw  
20 data level, even at a clean data level, it is very sensitive. It could not be looked at off the  
21 premises.

22 THE CHAIRMAN: When you say "off the premises"?

23 MS SMITH: It would have to be in a data room.

24 THE CHAIRMAN: Just in terms of practical handling, if the Tribunal did order disclosure ----

25 MS SMITH: This is obviously all without prejudice to my ----

26 THE CHAIRMAN: Yes, of course it is, but I just want to get a grip on what the practicalities  
27 would involve, not least to assess your disproportionality argument. In principle at least a  
28 room could be provided within the CMA, HCA could furnish a server in that room - is this  
29 how it would work - and then that room could be established as a data room for people to  
30 come in, scrutinise the data and not take it away with them?

31 MR GLYNN: All having signed the -----

32 THE CHAIRMAN: Yes, all having signed the adviser disqualification clauses?

33 MS SMITH: I do not want to respond to this on my feet. May I have a couple of minutes?

1 THE CHAIRMAN: It is important that we do know, because otherwise we cannot assess your ---

2 -

3 MS SMITH: I know, and I need to take instructions on that suggestion. Could I just say, our  
4 position on how this disclosure should be done is para.30 of our skeleton argument. It  
5 would have to be made in the first instance in a data room, and then any notes or  
6 submissions made would have to be put into a super-confidentiality ring.

7 THE CHAIRMAN: As I understood Ms Rose's position, she was amenable to that as a practical  
8 handling approach, that the data room be established, and I will obviously hear from her  
9 again in a moment about HCA providing a server, and so on.

10 MS SMITH: That was not what she said in her skeleton, but it is what she said on her feet, so  
11 I will tick that.

12 THE CHAIRMAN: If the reason why the raw data and then the clean data is being provided is  
13 for Dr Mazzarotto to do his own checks of the accuracy of the inputs and to test sensitivity,  
14 and so on, at the moment I would have thought that in the first instance those were  
15 procedures that could be done within a data room and then, depending on whether anything  
16 was brought to light, the question would then arise of how could that be introduced into  
17 evidence directly that the Tribunal could use?

18 MS SMITH: That is what we have addressed in our para.30.

19 THE CHAIRMAN: I follow that you make all the submissions, you do not resile from them, that  
20 this would involve a disproportionate burden, it is not required by the test in judicial review  
21 disclosure, but, if we were against you on all of that, that would be a practical way forward?

22 MS SMITH: I am not sure it would be the only way that we could counter the sensitivity. It  
23 would be incredibly burdensome and probably take a long time. It would impact on the  
24 timetable.

25 THE CHAIRMAN: At the moment no one is suggesting there is an impact on timetable. At  
26 some level it would be for HCA to fund KPMG to throw the people at it to do it within the  
27 time that they want.

28 MS SMITH: It would not just be that. It would also be the fact that the CMA would have to  
29 make a room available, but also a person in that room to make sure that the data was being  
30 dealt with properly. Even if the server was being provided by HCA, there would have to be  
31 someone there to oversee the data room process. It is not simply a question of leave them to  
32 their own devices in a room on their own. The whole point of a data room is that the access  
33 to the data is controlled.

1 THE CHAIRMAN: If we were minded to order disclosure, presumably the parties could then  
2 debate the terms of a protocol governing the access.

3 MS SMITH: That has been done, and it would probably be done along the lines that were put in  
4 place for a data room previously.

5 THE CHAIRMAN: Last time round.

6 MS SMITH: Definite controls would have to be put in place.

7 THE CHAIRMAN: I follow all of that, but the fact that it was done before rather indicates that it  
8 can be done.

9 MS SMITH: It was done for a short period of time before. Obviously, without prejudice to all  
10 the submissions, it was in a different situation being done for a very different purpose. It  
11 was being done for the purpose of ensuring that there was a full investigation of the merits  
12 at the time during the inquiry process.

13 I just want to make the point that it could be done, but the impact on resources and cost and  
14 time is not simply HCA throwing people at it, it is the CMA facilitating access to that data  
15 room which also has an impact on cost and resources for the CMA.

16 THE CHAIRMAN: About which we, I do not believe, have evidence.

17 MS SMITH: We have some evidence, but not for the raw data, because we did not have a chance  
18 to respond to that.

19 THE CHAIRMAN: What is the evidence?

20 MS SMITH: The evidence on the data room generally is in Mr Witcomb's statement, 51 and 52,  
21 towards the very end of his statement under the heading "Practicalities of disclosure", and  
22 he addresses the sensitive nature of the material by cross-reference to earlier paragraphs of  
23 his witness statement, and then goes on to address it in paras.51 and 52. This is about the  
24 clean data not the raw data, which would add another level of complexity.

25 THE CHAIRMAN: Is there anything further you wanted to say in relation to the disclosure  
26 application?

27 MS SMITH: No, thank you, Sir.

28 THE CHAIRMAN: Ms Kreisberger?

29 MS KREISBERGER: Thank you, Sir, I am grateful.

30 THE CHAIRMAN: I think, with an eye on the clock, we must limit you to ten minutes.

31 MS KREISBERGER: I will do my best. I was going to suggest a maximum of 15, but I think  
32 I can get there in ten. I am certainly not going to duplicate Ms Smith's submissions. There  
33 was some confusion at the outset as to where we stood on this application. The reason we

1 oppose the application and support the CMA on that point is that much of what we are  
2 debating today is TLC data.

3 THE CHAIRMAN: I follow that.

4 MS KREISBERGER: What I want to do briefly is focus on the type of data being sought that  
5 TLC supplied to the CMA, why it is so sensitive and why that is relevant to the analysis of  
6 the disclosure application. The Tribunal has seen our written submissions, and I am grateful  
7 for the indication that you will be going back to them, Sir.

8 What I would like to do now is to make a few short responsive points in the light of the  
9 skeletons on the following three issues: the approach, the type of data at issue, in particular  
10 the distinction we now know is being drawn between raw and clean data, and the question  
11 of safeguards. Ms Smith has already raised the issue of the role TLC plays in the market.  
12 Could I just direct the Tribunal to para.9 of our skeleton? We have set it out there. Briefly,  
13 this is a David and Goliath market. It is a highly concentrated market. On certain  
14 measures, TLC's share of supply is less than a third of that of HCA. There are only a few  
15 other much smaller players. That is highly relevant, we say, to the question of whether the  
16 large volume of data now being requested should be disclosed.

17 Turning first to the question of legal principles, Ms Smith took you to *Claymore*. I would  
18 like to take you very briefly indeed to two additional paragraphs which are referred to in our  
19 skeleton.

20 THE CHAIRMAN: Why do you not just give us the paragraph numbers?

21 MS KREISBERGER: The paragraph numbers are 114 and 115 and I can read them very briefly.

22 "The need for the party seeking discovery to show necessity, relevancy and  
23 proportionality is all the more acute in cases such as the present, where the  
24 information concerned is commercially confidential and belongs to a direct  
25 competitor of the party seeking access to it. It is well known that Express,  
26 Claymore's parent company, and Wiseman are the two principal competitors on  
27 the Scottish milk market. Theirs is by all accounts an intense rivalry. Great care is  
28 necessary when the issue concerns the potential disclosure of sensitive business  
29 secrets by one competitor to another.

30 Whilst the Tribunal is prepared, in some cases, to order disclosure within a  
31 confidentiality ring (as happened earlier in this appeal), such confidentiality rings  
32 have disadvantages. There is undoubtedly scope for error. The amount of  
33 information disclosed within them should be kept to a minimum necessary to do  
34 justice in a case. They should not be overloaded."



1 Sir, the issue here is the same, we are a direct rival and confidentiality rings are certainly  
2 not a perfect panacea.

3 The Tribunal has also been referred by both parties to the *Sky* case, and I would like to  
4 make one point in addition on that case, which is at tab 10 of the authorities bundle. One of  
5 the key considerations in that case has not yet been drawn out, Sir, and that is that the  
6 confidential material at issue belonged to ITV, and ITV was content for that material to be  
7 released into a confidentiality ring in that case. ITV made specific written submissions to  
8 the Tribunal to that effect. Sir, I will not take you to the case, but for your note the relevant  
9 paragraphs are 7 and 12.

10 THE CHAIRMAN: Thank you.

11 MS KREISBERGER: As the Tribunal noted in that case at para.25, the analysis to be adopted is  
12 highly context specific and each application must be assessed individually. The analysis in  
13 that case will at least in part have been driven by the absence of any objection by ITV. In  
14 assessing the necessity and proportionality test, the Tribunal is required to take account of  
15 the interests of parties whose data is being disclosed and their right to confidentiality.  
16 Again, Sir, I will not take you to the case. That is in our skeleton, para.11 of the *Ryanair*  
17 case, which was also appended to our skeleton. I can hand that up if that would be helpful.  
18 The point, Sir, is that it is a highly relevant point of distinction here with the *Sky* case that  
19 TLC do firmly object to the disclosure of the information. That applies to both the raw data  
20 and the clean data.

21 I would like to turn to my second point, and that is access to the raw data and the clean data  
22 and the relevant distinction. With the submission of the recent skeletons, we now know that  
23 HCA do seek the raw data as well as the clean data, and I would like to make some short  
24 general comments on the sensitivity of that data, so it is categories one and two that  
25 Ms Rose referred you to at the outset.

26 The data is highly sensitive. Could I refer you to paras.6 to 9 of our skeleton argument?

27 I will not read them out. In short, we are talking here about the ‘Crown Jewels’ of pricing  
28 data. This is highly disaggregated data which would give a full insight into detailed pricing  
29 by TLC for individual treatments and also pricing trends and overall pricing strategy. Just  
30 to be clear, the data is no less commercially sensitive after cleaning. The same level of  
31 disaggregation when one is talking about treatments - I take the point about aggregation that  
32 has been discussed at length - but the point is that the clean data is just as revelatory as  
33 regards the information that it contains as the raw data. That is an essential point on

1 whether to order disclosure at all, and in relation to the debate we are also having on  
2 safeguards if the Tribunal is against us on that.

3 Having said all of that there is an additional issue which firmly militates against disclosure  
4 in relation to the raw data, and that is its scope. Could I take the Tribunal to Appendix  
5 6.12? I will not be referring to any sensitive information at all. Could I ask you, Sir, to turn  
6 to paras.10 and 11, which deal with identifying the relevant data for the CMA's analysis.  
7 This is Annex A to Appendix 6.12, paras.10 and 11. That is where the CMA tell us what  
8 they did in the cleaning process. This is highly relevant because what the CMA explains  
9 there is that certain data was excluded and that is data which relates to, para. 10(a) out-  
10 patient episodes ,and para. 10(b) episodes that either pre-date or post-date the relevant  
11 period.

12 What we learn here, and this is not confidential, is that the proportion of episodes excluded  
13 was 83 per cent, so the overwhelming majority of data held by the CC was excluded at that  
14 stage, simply on grounds that it was not relevant. Sir, it is our submission that there is no  
15 justification for giving HCA's advisers access to all of this irrelevant pricing data on out-  
16 patient treatment, or treatments outside the date range. In particular, there is nothing in  
17 Dr Mazzarotto's report which suggests that HCA needs to verify the categorisation of out-  
18 patient treatments or the date range. If they needed that data they should have specifically  
19 said so, and explained why. This is data that has not been disclosed before. It is irrelevant  
20 data. It is highly confidential and would be highly damaging to TLC's out-patient business  
21 were it to be accidentally disclosed.

22 MR GLYNN: Is your feeling about the sensitivity affected at all by the fact that it relates only to  
23 2011?

24 MS KREISBERGER: It is not, sir. That is still data that gives a very clear picture. The  
25 individual data is still highly confidential. 2011 is sufficiently recent for it to be sensitive  
26 on that basis alone. The other point is that because it is so disaggregated it gives a very  
27 clear picture of trends and strategy. What we say is it would be very easy to extrapolate  
28 current prices from 2007 to 2011 prices. We maintain it is highly confidential. I am also  
29 reminded that price negotiations take place every three years.

30 THE CHAIRMAN: You need to conclude your submissions quickly.

31 MS KREISBERGER: Sir, all that HCA have said as to why they need this data is simply that the  
32 process of cleaning can lead to errors and there may be systematic differences in the  
33 circumstances of the treatments provided. Effectively what HCA are referring to there is

1 patient characteristics, such as gender, age and length of stay. They do not refer to this  
2 issue of irrelevant data.

3 Two points emerge. Firstly, they are looking for errors in this data, and that form of  
4 ‘fishing expedition’ is plainly unacceptable in the light of *Tweed*. Secondly, and critically,  
5 it is not being suggested that the CMA cannot tell the difference between an out-patient  
6 episode and an in-patient episode, or whether the date of the episode fell within the relevant  
7 date range. So, on that basis they have not met the threshold of necessity and  
8 proportionality in respect of what is a great volume of entirely irrelevant data, yet very  
9 sensitive data.

10 My final point is on safeguards. I think I can be very brief. I am grateful for the indication  
11 from Ms Rose that they do not now contend that it is disclosure within a confidentiality ring  
12 only, so I will not address the points in their skeleton on that. I take that now as common  
13 ground. It was set out in their skeleton.

14 THE CHAIRMAN: I have to say that if disclosure is ordered I think it is pretty clear that there  
15 will need to be a step by step approach - data room first, identify what, if anything, comes  
16 out, and then the parties will need to address again how to handle that.

17 MS KREISBERGER: I am grateful for that. Those are my submissions, thank you, Sir.

18 THE CHAIRMAN: Thank you for doing it so promptly. Yes, Ms Rose. What I suggest is that  
19 you take five minutes to reply on this and then we will have to deal as promptly as we can  
20 with the expert evidence application.

21 MS ROSE: It is said that we did not ask for the raw data until yesterday. That is not correct. Our  
22 original application was for the underlying data. The original expert report of  
23 Dr Mazzarotto, if I can give you the paragraph references, 2.3.4 to 2.3.6, and 2.3.32, you  
24 will see that the point that I outlined to you today about aggregation is outlined in 2.3.4 to 6,  
25 and that there is specific reference to raw data at 2.3.32.

26 Indeed, TLC produced a skeleton argument on 4<sup>th</sup> July, before Dr Mazzarotto’s witness  
27 statement or our skeleton argument, in which they addressed the question of disclosure of  
28 their raw data and the sensitivity of that, so they knew before they received our witness  
29 statement or skeleton argument that we were asking for the raw data.

30 THE CHAIRMAN: That is the TLC skeleton.

31 MS ROSE: Yes, for today. You will see that that is dated 4<sup>th</sup> July and they addressed the  
32 sensitivity of the raw data before they received our skeleton for today or the witness  
33 statement of Dr Mazzarotto. It was not a surprise to anybody.

1 THE CHAIRMAN: I thought Dr Mazzarotto's latest witness statement was circulated on  
2 2<sup>nd</sup> July.

3 MS ROSE: No, it was circulated yesterday, Sir. So they knew it was not a new point.

4 Why do we need the material? Ground 1, the key question is, how significant is the non-  
5 disclosure, and that is the question that was being addressed in *Eisai* in particular. How far  
6 were we prejudiced by being deprived of the opportunity to point out flaws? That requires  
7 disclosure of the data.

8 So far as Ground 2 is concerned, we simply are unable to identify whether there are flaws in  
9 the model sufficient to render it unsustainable without sight of the model. For all the  
10 reasons expressed in *Eisai* and the reasons that are set out in the Competition Commission's  
11 own guidance. What is said in response to this by Ms Smith is, "Oh, well, *Eisai* and the  
12 Competition Commission's guidance are setting out good practice at the investigation stage  
13 not at the judicial review stage". That puts us in a *Catch 22* situation because what has  
14 happened to us is we were given no disclosure at all of this material during the investigation  
15 stage, which is why we say that this Tribunal now needs to consider these questions at the  
16 judicial review stage. What is now being said is because it is a judicial review we should  
17 not get it at this stage either. That is the reason why I say that that approach is an error of  
18 law which would amount to a breach of our rights, both as a matter of common law, fairness  
19 and under the Convention, because it would deprive us of any opportunity to identify flaws  
20 in the model.

21 Of course, the standards of fairness to be applied by this Tribunal ought to be no less than  
22 the standards of fairness which the Court of Appeal in *Eisai* said should be applied to an  
23 administrative decision maker.

24 So far as Ground 5 is concerned - that is the challenge to the proportionality of the remedy -  
25 the essence of the case on proportionality that is mounted by the CMA is that it is said  
26 "Divestment of these hospitals would lead to a price fall for consumers of this amount".  
27 That is based on this pricing analysis. If they are wrong about that, their remedy is  
28 disproportionate, and that means that the substance of the pricing analysis is directly in  
29 issue in this case.

30 So far as the King Edward VII Hospital is concerned, Ms Smith referred to para.39 at  
31 p.6.12.13, and she said that the reason why it was only average was at footnote 38. I have  
32 read footnote 38 and it sheds no light at all on the matter, and anyway it does not answer our  
33 point which is that we need to see the insurers' specific analysis to see whether or not it is

1 correct that there is a price difference for individual insurers in relation to the King Edward  
2 VII Hospital.

3 It was suggested that we wanted this material to see if there was an arithmetic error. Of  
4 course, if there was an arithmetic error that would be a classic instance of irrationality. It is  
5 not just about the arithmetic, it is about whether the regression is spurious, whether the  
6 correlation is spurious. That means looking at the coefficients. Are the signs in the right  
7 direction? Are they significant in the way you would expect them to be? If they are not, it  
8 suggests that there is an underlying problem with the model.

9 Is the fit good? Is the fit good across the board, or is it clustered in relation to particular  
10 treatments? Are those treatments where there is a wide variability? All of those points we  
11 cannot address without the results.

12 Very briefly, *Eisai*: *Eisai* at para.44, it was said by Ms Smith that there had been agreement  
13 in that case that sensitivity testing was important, and that it could not be undertaken  
14 without the model. Absolutely wrong, the stance taken by NICE in the *Eisai* case was that  
15 it was unnecessary for there to be disclosure to permit sensitivity testing because that was  
16 simply second guessing the regulator. That is at para.45 of the *Eisai*. That argument was  
17 rejected by the Court of Appeal in that case.

18 Finally, on proportionality, the key paragraph, 52, of Mr Witcomb's witness statement  
19 makes it clear that a data room could be set up within a week or two. It is difficult in those  
20 circumstances to see why this is said to be unmanageable. It is said that the raw data is a lot  
21 of data. Yes, but it is on a computer database and it is simply one more database on the  
22 server.

23 The other argument on proportionality relates to the sensitivity of the data.

24 THE CHAIRMAN: There was another point, which is about the delay of analysis. If disclosure  
25 were to be ordered, I think it would need to be on terms that made it clear that that was not  
26 to hold up the timetable that has already been set, because that timetable already, if it  
27 transpires that there is not any unlawfulness in the Decision, is benefiting your clients  
28 through delaying the remedy which has been found to be required. If that analysis is ----

29 MS ROSE: Sir, I would like to apply on that, because until we have seen what there is it is  
30 difficult for us to react, and there is an underlying ----

31 THE CHAIRMAN: I think then you need to address us under the heading of proportionality on  
32 what you say the delay is likely to be, because if ----

33 MS ROSE: Sir, I am unable to say without having access to any of the data.

34 THE CHAIRMAN: You have got Dr Mazzarotto sitting next to you.

1 MS ROSE: Dr Mazzarotto has not had access to the data. [Pause for Ms Rose to take  
2 instructions].

3 THE CHAIRMAN: No, but he has heard the descriptions of what the data is.

4 MS ROSE: We think it would probably take about a month to analyse the material, which should  
5 not delay the hearing that is due to take place in January provided we get prompt disclosure.

6 THE CHAIRMAN: Thank you.

7 MS ROSE: The issue of confidentiality and sensitivity: yes, of course, we accept this data is  
8 sensitive and we are happy to accommodate confidentiality by any means that we  
9 reasonably can. It is, however, of course the case that it is not now up to minute data. The  
10 latest data is 2011, the oldest data is 2007.

11 More fundamentally on proportionality, the importance of this decision for my clients is  
12 profound. We are being asked to divest ourselves of about a third of our business. It is hard  
13 to say exactly how much it is worth, but we are in a ball park figure of something around  
14 £500 million. In that context, in my submission, to complain about administrative  
15 inconvenience and delay is, in itself, disproportionate.

16 THE CHAIRMAN: Yes.

17 MS ROSE: Can I now turn to the question of expert evidence?

18 THE CHAIRMAN: Yes. You have ten minutes on that.

19 MS ROSE: There is obviously a fairly basic point which is that if the Tribunal is going to order  
20 this disclosure, in our submission expert evidence will be inevitable because what will  
21 happen is ----

22 THE CHAIRMAN: I do not follow that. Anyway, at the moment the application is for the  
23 existing report. I think we should focus on that at this stage. If things change later we will  
24 need to consider matters.

25 MS ROSE: Sir, can I make it clear that we will be making an application for permission to  
26 adduce additional expert evidence when we have seen the report, and in any event in the  
27 light of ----

28 THE CHAIRMAN: You can make that clear, but we are not going to deal with that now. How  
29 could we possibly do so?

30 MS ROSE: Very well, Sir. So far as the original report is concerned, the reason why we seek  
31 expert evidence is set out in our original skeleton argument, paras.17 to 32.

32 THE CHAIRMAN: And indeed in your notice of application.

33 MS ROSE: And in our notice of application. Just to make a couple of points, first of all, *Eisai*:  
34 from the passages that you saw earlier, you will have seen how expert evidence was used in

1 that case to demonstrate the significance of the omissions in the disclosure provided in the  
2 administrative process. Section 2 of Dr Mazzarotto's report performs that function. It  
3 explains the significance of the non-disclosure of the IPA.

4 Can I just turn to *Lafarge* quickly? This is the common authorities bundle, tab 20. If we go  
5 to para.10, what is said in *Lafarge* is:

6 "Whilst, exceptionally, expert evidence may be admissible and useful as  
7 recognised in *Lynch* in order to enable the reviewing court to understand technical  
8 issues, it does not seem to us that this is such a case."

9 We say our case is distinguishable. This is a case in which there are highly technical issues  
10 arising out of econometric analysis for which expert evidence is necessary.

11 The second point in *Lafarge* is that the experts in *Lafarge* have had the opportunity to  
12 submit expert submissions during the investigatory process. The point was made by the  
13 Tribunal at para.12:

14 "We already have the benefit of Professor Higson's earlier reports which cover  
15 much of the same ground as his latest report."

16 We are not in that position because the material was not disclosed in the investigative  
17 process and therefore it is necessary for the material to be addressed now.

18 Sir, the final point I want to make is in relation to *Powys*. *Powys* makes it clear that fresh  
19 evidence is admissible in judicial review where there is a question of jurisdictional fact, and  
20 also where there is an allegation of procedural unfairness. You have seen already my  
21 submissions that this is a case of procedural unfairness, and it is like *Eisai* and expert  
22 evidence is admissible for that purpose.

23 In my submission, it is also strongly arguable that this is a case of jurisdictional fact,  
24 because the question here was, as a matter of fact is there an adverse effect on competition,  
25 namely is there high pricing and is that pricing caused by high market share? That gives  
26 rise to the jurisdiction that the CMA has to impose a remedy. We say that is an objective  
27 question of fact that has to be determined and fresh evidence is admissible for that purpose.

28 We will certainly be seeking permission to adduce fresh evidence on the basis of the  
29 unredacted report and, if we get disclosure, on the basis of what is revealed in the data  
30 room.

31 THE CHAIRMAN: I have already said we cannot possibly deal with those.

32 MS ROSE: I understand, Sir. I will leave that question for now.

33 THE CHAIRMAN: (After conferring) Thank you very much. Ms Smith, we do not need to hear  
34 from you in relation to the expert report.

1 The application to adduce the expert report will be refused. We will give reasons for that in  
2 due course.

3 As I said before, we are not in a position to give a ruling now in relation to the disclosure  
4 application. We have been given quite a lot of homework to do and we are going to go  
5 away and do that and we will produce our decision in due course with reasons for it.

6 It remains for me to thank everyone ----

7 MS SMITH: I hesitate to rise, but just on that last point, Sir, something that does arise out of your  
8 judgment on the expert evidence. Obviously the notice of appeal will have to be amended  
9 to remove references to the expert report of Dr Mazzarotto and we would ask for that to be  
10 done within seven days.

11 THE CHAIRMAN: Let me just check with Ms Rose. Is there a difficulty with that?

12 MS ROSE: Sir, I am not sure that it will need to be amended, because we incorporated the expert  
13 report by reference into the notice of appeal in any event.

14 THE CHAIRMAN: The expert report is not in evidence, but I think it is just cross-references, as  
15 I read the notice of appeal. It is a question of deleting -----

16 MS ROSE: Yes, and we adopted the expert report as part of the notice of appeal expressly in the  
17 notice of appeal.

18 THE CHAIRMAN: The expert report is not being admitted.

19 MS ROSE: I understand that.

20 THE CHAIRMAN: I think that all that needs to happen, but you tell me if I am wrong, is that the  
21 notice of application does need to be re-served, but all that needs to be done, I think, at the  
22 moment is that the cross-references to an expert report, which is not in evidence, just need  
23 to be deleted.

24 MS ROSE: Sir, can I suggest that it would be more efficient for us to amend our notice of appeal  
25 in one go, because there will be significant amendments to be made in the light of the  
26 unredacted report that is being served.

27 THE CHAIRMAN: At the moment I am not attracted by that. We have reached a point where it  
28 is clear that the notice of application does need to be amended. I have already indicated that  
29 that can be done, as it seems to me, in very short order. I cannot see that there is a good  
30 reason for not doing that so that that is in proper form at least. Whatever may happen  
31 hereafter - you say that lots of things are going to happen hereafter, but we just do not know  
32 at the moment.

33 MS ROSE: It is only that we are going to have to amend the same document twice.



1 THE CHAIRMAN: Yes, absolutely, but I think I am right in saying that the Tribunal would  
2 prefer that the notice of application be put in proper form now concluding upon the ruling  
3 that has been given on the expert report. The suggestion is that that be done within seven  
4 days, and that seems reasonable to me at the moment, but is there anything you want to say  
5 about that?

6 MS ROSE: We do not think we can do it in seven days, I am sorry, we think we will need 14.

7 MS SMITH: Sir, that suggests that there are going to be amendments far beyond striking out  
8 paragraphs, and we want to know ----

9 THE CHAIRMAN: Ms Rose, what we are talking about are amendments purely consequential  
10 upon this ruling on the expert report.

11 MS ROSE: If material cannot simply be incorporated by reference to the expert report, we may  
12 have to draft fresh submissions in the notice of appeal that makes the same points through  
13 the agency of a notice of appeal.

14 THE CHAIRMAN: I have to say that, at the moment, I thought you had made the points of  
15 substance and the ----

16 MS ROSE: We will need to go through the notice of appeal carefully and check that.

17 THE CHAIRMAN: How long do you say you need?

18 MS ROSE: We say 14 days, Sir.

19 MS SMITH: Sir, we are up against a deadline at the moment of 15<sup>th</sup> August, and we are working  
20 on the defence. We are drafting the defence at the moment. The suggestion that we are  
21 going to have to draft a defence that responds to the expert report being cut and pasted into  
22 the notice of appeal when you have said the expert report is not to be  
23 admitted ----

24 MS ROSE: I am sorry, but it cannot possibly be the position that the Tribunal is saying that we  
25 are barred from making submissions.

26 THE CHAIRMAN: I am sorry, Ms Rose, I was conferring with my colleagues. (After a pause)  
27 An amended notice of application must be filed within seven days, and the amendments are  
28 to be limited to those consequential upon the ruling that has been made.

29 MS ROSE: Sir, finally, I would like permission to appeal that ruling.

30 THE CHAIRMAN: It is a case management ruling. We refuse permission to appeal. So it  
31 remains for me ----

32 MS ROSE: Can you give us an indication of when we are likely to get a decision on the  
33 disclosure application?

34 THE CHAIRMAN: As soon as maybe.

1 MS ROSE: Is it likely to be before the August break?  
2 THE CHAIRMAN: Yes.  
3 MS ROSE: Thank you very much.  
4 THE CHAIRMAN: Is there anything else that we need to deal with now?  
5 MS SMITH: No, Sir, thank you.  
6 THE CHAIRMAN: It remains for me to thank all counsel once again for their assistance and we  
7 will rise now. Thank you.  
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