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Case No. : 1284/5/7/18 (T) ; 1290/5/7/18 (T) ; 1291/5/7/18 (T) ; 1292/5/7/18 (T) ; 1293/5/7/18 (T) ; 1294/5/7/18 (T) ; 1295/5/7/18 (T)

IN THE COMPETITION
APPEAL TRIBUNAL

Rolls Building,
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Fetter Lane
Holborn
London EC4Y 1NL

6 December 2019

Before:

The Honourable Mr Justice Roth, The Honourable Mr Justice Fancourt, Hodge Malek QC

(Sitting as a Tribunal in England and Wales)

BETWEEN:

Trucks Proceedings (Preliminary Issue Hearing – December 2019)

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PIH – Day 3

Friday, 6 December 2019

(10.30 am)

PRESIDENT: We will try to keep both doors open to get some draught. The problem sometimes is noise outside at the back if there is a hearing in the court next door.

Yes, Mr Beard.

Housekeeping

MR BEARD: Before Mr Ward commences dealing with the detailed recitals there are just a couple of things I wanted to pick up from yesterday.

The first was in relation to the comments of Mr Malek about where particulars of claim which were denials or non-admissions actually in pleadings set out specific or positive cases or reasoned bases.

We have provided a note on that. We have explained at the outset why there is a difference between what you see in the schedules and what you see in the pleadings and we have given some examples from the various pleadings illustrating how it is -- that is in the table at the back -- that we explain the position on denials or non-admissions in various examples.

Obviously the pleadings are very extensive so we have not tried to do a comprehensive exercise. But given the points that were raised yesterday, we hope that's of assistance and the explanatory material at the

1 outset sets out --

2 HODGE MALEK QC: I would like the same from all parties,

3 I think it would be really helpful to know, because when

4 it comes to disclosure, normally you don't get

5 disclosure of facts which are admitted, as you know. We

6 have this general point that you have admitted the facts

7 set out in certain parts of the recitals as part of the

8 settlement. It is really important for me to understand

9 where there is a positive case that something that goes

10 in the recitals is a real live issue.

11 MR BEARD: In this example we have not set out where in

12 the pleadings we have admitted facts that for example

13 are raised -- they exist in the recitals because that is

14 one of the points that does arise, that where people

15 have pleaded the facts that are set out in recitals, we

16 have quite properly pleaded back to those and where

17 we admit them we do so. That's entirely aside from the

18 arguments about the legally binding nature of those

19 recitals, we have engaged with them. But that is not

20 exemplified in this table.

21 HODGE MALEK QC: What I am looking for is a table by

22 reference to the pleadings which deals with the recitals

23 where you're highlighting examples in the fourth

24 category which is where there is a denial and a positive

25 case. That is what I am really looking for.

1 MR BEARD: We have given some examples.

2 HODGE MALEK QC: Hopefully within the next week or so I will
3 have a table from all of the parties dealing with that.
4 They don't need to give it today. You know what I am
5 looking for. It will be highly relevant when it comes
6 to disclosure.

7 MR BEARD: I think you may have more gifts. People didn't
8 envisage you would want to wait a week so I think there
9 has been activity overnight.

10 HODGE MALEK QC: I'll take it now.

11 PRESIDENT: Mr Jowell is about to offer one, is that right?

12 MR BEARD: Yes, and I think Ms Ford brings Christmas gifts
13 as well. (Handed)

14 PRESIDENT: You have given copies to the claimants?

15 MS BACON: Sir, ours will follow. It is being produced and
16 it will follow after the short adjournment or possibly
17 after the break.

18 There is one issue which concerns confidentiality
19 because we have done ours by reference to Ryder in
20 the first instance but of course VSW don't have
21 the Ryder defence because of the constraints of the
22 confidentiality ring. We will do a separate one for VSW
23 so that may solve the problem but that will not come
24 today I am afraid.

25 MR HARRIS: Sir, may I make an enquiry? Is it intended to

1 be a comprehensive document by reference to every
2 paragraph of the pleading where there is a recital and
3 then a non-admission with a positive case with now the
4 positive case, because I apprehend that the ones that
5 have been handed --

6 HODGE MALEK QC: I'm only interested in where there is
7 a pleading that deals with a matter that is in
8 the recitals where there is a denial plus a positive
9 case.

10 MR HARRIS: But every one, right? I am not sure that is
11 what has happened so far.

12 HODGE MALEK QC: If possible but you don't need to do it
13 today. As long as I have it in a week's time then I'll
14 have exactly what I'm looking for. I will look at what
15 we have here.

16 MR BEARD: It may be that having looked at what we have,
17 we can take it up again at a later juncture today.

18 The other point to bear in mind is as was raised
19 yesterday, this issue does not just arise in relation to
20 denials, there are non-admissions where the pleadings
21 are unduly vague but there is then a positive case put.
22 I think, sir, in exchanges yesterday you indicated that
23 those may well be material as well.

24 HODGE MALEK QC: That would be material. If it was
25 a non-admission and a positive case, it's almost

1 equivalent to a denial and a positive case.

2 MR BEARD: I see the point. I think the difficulty is
3 we don't pretend this is in any way close to
4 comprehensive given the length and detail of the
5 pleadings.

6 HODGE MALEK QC: As long as I have it in a week's time then
7 that's fine.

8 MR HARRIS: Would the Tribunal find it helpful for us to
9 extract the actual pleadings and put them in the same
10 document or to just give a list of those paragraphs in
11 the pleading where there is --

12 HODGE MALEK QC: A list of the paragraphs because I will
13 have the pleading in front of me when I go through it.

14 MS DEMETRIOU: Sir, I wanted to make one point in relation
15 to Mr Beard's submissions which I have only just seen.
16 It is a shame they were not provided to the claimants
17 earlier. I see they go in fact beyond simply providing
18 a list of paragraphs and they actually make submissions
19 on the abuse of process point in circumstances where
20 we have already had all of the argument on that. So
21 once I have read it, I would like the opportunity to be
22 able to respond, either orally or in writing.

23 PRESIDENT: We were not envisaging this, I think, as an
24 opportunity for more submissions on abuse of process --

25 MS DEMETRIOU: No, my Lord, but that is what they have done.

1 PRESIDENT: We were just seeking to identify where and -- so
2 we can find and see for ourselves to what extent
3 a positive case is put forward.

4 We have not looked at this yet, obviously.

5 MS DEMETRIOU: I am just looking at it for the first time.

6 It is a shame that it was not provided to me last night,
7 or earlier this morning.

8 PRESIDENT: Well it was no doubt produced under a lot of
9 pressure.

10 HODGE MALEK QC: I have now clarified what I am really
11 looking for. I am sure everyone is going to give me
12 a new schedule by the end of next week and I will focus
13 on that.

14 MS DEMETRIOU: Sir, I understand, but my point is that here
15 there are submissions on abuse of process in
16 circumstances where we the claimants are entitled to
17 the last word and that was not what the Tribunal asked
18 for. So in my submission either the Tribunal should
19 give this back and they should just produce a list of
20 the paragraphs or I should be entitled to respond to it
21 in writing if necessary.

22 MR BEARD: What it does is it sets out why it is that there
23 is a disparity between the schedules and the pleadings
24 and that was something that was raised by Ms Demetriou
25 yesterday. So yes it does refer to her submissions but

1 it is an explanation as to why there is that difference
2 and why the positive case is to be seen in the pleading.

3 PRESIDENT: I think it's things like -- I am just looking at
4 it quickly -- your paragraph 2.7, that it goes beyond
5 simply ... and so on. Just give us a moment. (Pause).

6 HODGE MALEK QC: What we will do then, in relation to DAF's
7 note, we will not rely on this note and we will hand it
8 back for now. What I want from every party is by
9 reference to their defence and pleadings, which
10 paragraphs of that defence relate to which recital
11 insofar as there is a non-admission or a denial and
12 a positive case being asserted so that when I look at
13 the pleadings I can highlight those paragraphs in my own
14 mind and say, yes, that relates to recital X, I can see
15 they put a positive case.

16 MR BEARD: Understood.

17 PRESIDENT: We will return the DAF note. The other two
18 notes we have had are much shorter, Ms Demetriou. On
19 a very quick scan, I am not sure the same problem
20 arises. If you look at them by the end of today --

21 MS DEMETRIOU: Only one of them has reached me but once the
22 other one does I'll look at them both.

23 PRESIDENT: You will no doubt get the other one.

24 MR BEARD: Can I briefly deal with two other matters arising
25 from yesterday? It was again in relation to matters

1 raised by Mr Malek. First of all, there was a question
2 about the extent to which the issues on the scope of
3 bindingness of a Commission decision had been considered
4 in textbooks.

5 The review -- we are not going to pretend it is
6 comprehensive but the review we have undertaken does not
7 indicate any discussion of these things. There are
8 statements for instance in Bellamy & Child and so on but
9 not any discussion. The closest you get is in a book by
10 someone called Nazzini on competition procedure where
11 there is a discussion about these issues and we don't
12 concur with his conclusions in relation to that
13 discussion but that is as far as we have identified
14 anything.

15 HODGE MALEK QC: If I can have a copy of that at some stage?

16 MR BEARD: Certainly. We can provide you with a copy of
17 that.

18 The other question that was raised was in relation
19 to -- I am sorry, there is one point I should pick up.
20 In the course of doing that there was remarkably a case
21 that has not made it into the bundles which is actually
22 in line with the BritNed authority. I will provide you
23 with a reference to it. It is actually an earlier
24 Servier case. It is [2016] EWHC 366 Chancery and
25 the relevant statement is at paragraph 24.

1 PRESIDENT: Is it in the Servier damages claim?

2 MR BEARD: Yes. It is Mr Justice Henderson, early on.

3 We say it is obiter because there was not any detailed
4 argument so it is in the same boat as BritNed in our
5 submissions.

6 PRESIDENT: In the Tribunal library we have Nazzini's book
7 so you needn't provide it.

8 MR BEARD: We will provide the reference then.

9 Then the final issue was in relation to cases,
10 whether or not there are other cases where these matters
11 have been considered.

12 Now, this is a matter of anecdote not survey across
13 the European Union. We do know there are other
14 follow-on damages cases going on where these sorts of
15 issues are arising. As far as we are aware, there have
16 been no cases that we know of where there has been any
17 proper assessment of the European law in relation to
18 these matters.

19 We do know of the cases where under domestic law
20 there has been consideration of whether or not
21 Commission decisions are to be treated as binding but
22 we don't have English translations of those and
23 we understand that some go in one direction and some go
24 in others and they depend on the domestic law at issue
25 there.

1 PRESIDENT: That is to some extent relevant to Mr Jowell
2 saying we should avoid any disparity across the
3 European Union in the way different countries deal with
4 it. He made that point and I said, well, we don't know
5 what is being done elsewhere. But if you have some
6 information, that would be helpful.

7 MR BEARD: This is anecdotal information and I do stress
8 that we understand that this is based on the domestic
9 law so what is being done is they are taking
10 the Commission decision and applying a domestic law view
11 on how you should treat things as binding. You get
12 different outcomes so we understand some cases were only
13 operative part binding, other cases were much wider part
14 of decision including recitals binding. So this is not
15 a comprehensive survey and we don't say it is reliable.
16 What it does indicate is these sorts of issues are
17 coming up across the EU, albeit they are not being
18 necessarily dealt with in EU law terms as we say, and I
19 think everyone agrees, needs to be done and I can see
20 that in due course this may well be one of these matters
21 that is going to warrant a reference.

22 PRESIDENT: Yes, but nobody is asking us to do that today.

23 MR BEARD: Not today. Not today.

24 PRESIDENT: Presumably your client has quite a good
25 oversight of that because you are defendants in many

1 countries where Trucks claims are brought.

2 MR BEARD: There are Trucks claims, true, but they are at
3 different points. Some of these will be Trucks claims
4 and that's why I think we have the anecdotal evidence.
5 But we are also conscious that there are other follow-on
6 claims being brought in other jurisdictions and we are
7 just not pretending we have a proper overview.

8 That is as far as I can go. What we haven't got is
9 anything where we can look at a decision from another
10 jurisdiction and say ah, here they looked at Adriatica
11 and Dutch Banks and so on and analysed things along
12 the lines of the arguments that we have been raising.
13 We have nothing there that can be of assistance.

14 PRESIDENT: That is very helpful. Thank you.

15 Submissions by MR WARD

16 MR WARD: Thank you, sir. We dealt yesterday with the
17 issues of principle as to the correct approach to which
18 of these recitals is binding. I am not going to re-open
19 those issues but instead apply our analysis to the
20 recitals individually.

21 By way of a word of warning, this is going to start
22 rather slowly but then accelerate rather rapidly as
23 there is quite a lot of detail in the argument on
24 the first few recitals and then quite rapidly you will
25 be hearing me say in our submission this is the same.

1 I am confident my submissions will get done this morning
2 and I hope before 1 o'clock.

3 PRESIDENT: I think it is important that you do complete
4 this morning; if not, more like 12.30.

5 MR WARD: That is very much my expectation, sir.

6 May I ask you to turn up whichever version of the
7 decision is most convenient for you. We start at
8 paragraph 46 which is the first section under the
9 heading "Description of the conduct". Here we have
10 three recitals which in our submission need to be read
11 together because they describe collectively a form of
12 information exchange infringement of article 101. Of
13 course, as the Tribunal is well aware, the mere exchange
14 of competitively sensitive information can be
15 an infringement on its own.

16 It is our submission that recitals 46 to 48 would
17 make a perfectly good or if you like bad infringement,
18 even on their own without the rest of the facts. We see
19 just by way of brief overview recital 46 begins by
20 explaining all of the addressees exchanged gross price
21 lists and information on gross prices, so that obviously
22 feeds in immediately to the definition -- to the
23 description of the cartel at article 1. Most of them
24 engaged in exchanging computer based truck
25 configurators. All of these elements constituted

1 commercially sensitive information.

2 "Over time the truck configurators containing the
3 detailed gross prices for all models and options
4 replaced the traditional gross price lists. This
5 facilitated the calculation of the gross price for each
6 possible truck configuration. The exchange was on both
7 a multilateral and a bilateral level."

8 Then recital 47 explains why, if it's not already
9 obvious, this information was commercially sensitive.
10 It says:

11 "In most cases, gross price information for truck
12 components was not publicly available and information
13 that was publicly available was not as detailed and
14 accurate as the information exchanged between, amongst
15 others, the addressees."

16 In other words, you couldn't just get this from the
17 website like top level prices.

18 "By exchanging current gross prices and gross price
19 lists combined with other information through market
20 intelligence, the addressees were better able to
21 calculate their competitors' approximate current net
22 prices depending on the quality of market intelligence
23 at their disposal."

24 This is an explanation of why this information was
25 so important from a competition law point of view.

1 Then 48 talks in more detail about what the role was
2 of the configurators:

3 "The exchange of configurators helped the comparison
4 of own offers with those of competitors which further
5 increased the transparency of the market. In particular
6 it could be understood from the truck configurators
7 which extras would be compatible with which trucks and
8 which options would be part of the standard equipment or
9 an extra. All of the addressees, with the exception of
10 DAF, had access to a configurator. Some configurators
11 only granted access to technical information such as
12 bodybuilder portals."

13 In our submission, this is a clear basis of
14 a finding that this was an information exchange cartel.

15 And now I need to go a little bit more slowly back
16 through those recitals to try to explain what
17 the objections to them are and why we say they are
18 misconceived.

19 In the first of those recitals, 46, there is
20 objection taken to the second sentence which it is said
21 is not admitted. Here there is an important --

22 PRESIDENT: Sorry to interrupt you. There are of course two
23 aspects in this. The first sentence is admitted or
24 the first part of it at least, maybe all of it, but
25 it is not said to be binding as a matter of law.

1 MR WARD: That is right.

2 PRESIDENT: And you are addressing the binding question, so
3 it is really the first sentence as well.

4 MR WARD: Absolutely, sir. I have made my submissions in
5 the generality and what I was going to say about
6 the second sentence is this is where DAF has a point
7 about what the meaning of commercially sensitive
8 information was. You raised that point on Tuesday.
9 I wanted to make some submissions about that if that
10 would also be helpful. The submission is set out in
11 the large schedule next to recital 46. And you will
12 recall -- I am so sorry, for the actual footnote one
13 needs to go to bundle B at annex 2 to the schedule.
14 I am not sure we have it in the schedule itself.
15 The most useful place to see this footnote is in
16 bundle B, tab 38, page 35. I am sorry, it is probably
17 elsewhere as well.

18 This is the composite schedule complete with annexes
19 which contain the different defendants' submissions.

20 PRESIDENT: That is 20 September?

21 MR WARD: Yes. And if you turn to page 35, this is annex 2,
22 where the defendants put together their answers and
23 objections to each schedule, each sentence of the
24 schedules. This is where DAF say that they dispute that
25 the information was commercially sensitive. Our

1 submission is it is just not open to them to do so but
2 it is illuminating to see what they say and that is in
3 the footnote. They say they dispute it is commercially
4 sensitive in that:

5 "... in respect of information that distorted normal
6 competition between manufacturers and increased
7 transaction prices for DAF Trucks ..."

8 And they explain there is a difference between
9 a list price and a transaction price. Well, in our
10 submission, this is what DAF is doing here, is
11 substituting its own definition of commercial
12 sensitivity which introduces an element of causation in
13 here. So it is not just that it is commercially
14 sensitive but it causes an increase in transaction
15 prices.

16 DAF itself of course says that the Commission made
17 no finding of causation so it cannot be arguing that
18 that is what the Commission is actually saying. In our
19 respectful submission the effect of the binding nature
20 of recital 46 is that it is just not open to them to
21 deny the information is commercially sensitive in
22 the sense that it gave rise to an infringement.

23 We can see explained in recital 47 what it is that
24 was commercially sensitive about this. It was
25 non-public domain information that enabled

1 the defendants to better calculate their competitors'
2 approximate prices. That in my respectful submission is
3 not a matter that DAF is free to contest.

4 PRESIDENT: You don't say that commercially sensitive
5 information means information which increased the
6 transaction price?

7 MR WARD: No.

8 PRESIDENT: That is not the meaning of commercially
9 sensitive.

10 MR WARD: No.

11 PRESIDENT: You may have a separate argument on causation
12 that it had that effect, the exchange, but that is not
13 the meaning you give to it.

14 MR WARD: Exactly, sir.

15 The next argument is over the third and fourth
16 sentences of recital 46, which say:

17 "Over time the truck configurators containing the
18 detailed gross prices replaced the use of lists and this
19 facilitated the calculation of gross prices."

20 There are a series of objections to this taken in
21 the Iveco skeleton. The first one arises a number of
22 times through the course of the recitals and that is
23 the complaint of vagueness. It is said on a number of
24 occasions that the recitals are too vague to plead to.
25 Sometimes they are described as allegations.

1 If you look in this annex 2, they complain these
2 allegations are too vague to plead to but of course,
3 they are high level because this was a settlement
4 decision.

5 As Ms Demetriou explained, that means we don't have
6 a full description of the cartel with footnoted
7 references to underlying documents. But even if they
8 are vague, this is the form in which they were admitted.

9 So when the defendants admitted them, they plainly
10 understood the contents sufficiently well to do so. But
11 this is another example of the defendants' case that
12 the claimants are in fact worse off because this was
13 a settlement decision.

14 In my respectful submission, there may be debate
15 about what precisely these allegedly vague allegations
16 mean but they can be binding and it can be a matter of
17 submission later exactly how far-reaching they are.

18 On this particular case, what is said is that
19 the term "over time" is insufficiently precise. So it
20 says:

21 "Over time, truck configurators containing detailed
22 gross prices replaced the price list."

23 That simply means it is not open to them to deny the
24 use of configurators at some point during the cartel.
25 Exactly what "over time" means we may have to address in

1 due course by reference to the Commission file.

2 Iveco also makes the point on this sentence that it
3 does not contain any legal assessment. That is a point
4 made a number of times through the course of the
5 recitals but that was something you heard full argument
6 on yesterday so I do not intend to repeat or recycle
7 the submissions made yesterday.

8 May I turn now to recital 47? This, as I have said
9 already, is a recital that explains why the information
10 exchange was anticompetitive, in other words it was not
11 publicly available and it enabled the better calculation
12 of competitors' approximate net prices. This time
13 we switch to Daimler and they have no less than four
14 objections to the binding force of this recital.

15 Firstly, they complain "in most cases" is vague and
16 imprecise. I've already given my answer to that. They
17 say the proposition can be tested this way: what if
18 a particular exchange of information was not
19 anticompetitive? Would that require the partial
20 annulment of the operative part?

21 That is in Daimler's skeleton at paragraph 11. In
22 my submission, the answer is no, because what the
23 Commission says is "in most cases", it doesn't say "in
24 all cases".

25 They then complain that the second sentence of

1 recital 47 is some form of a finding of effect and as
2 this is an object infringement, it is irrelevant. But
3 in my submission, that is a completely misconceived
4 objection. This second sentence of recital 47 is part
5 of the Commission's analysis of why the information
6 exchange was anticompetitive. The reality of the gross
7 price exchange was they were better able to calculate
8 competitor net prices.

9 That is why the information was important for
10 competition and part of the explanation as to why this
11 collusion was so serious as to give rise to an object
12 infringement. Because of course an object infringement
13 is one where the conduct reveals a sufficient degree of
14 harm to be characterised as an infringement without
15 specific proof of effects.

16 This is part of the explanation of why this
17 information exchange was so harmful.

18 There are two more arguments from Daimler which
19 I will deal with very briefly. The next one is an
20 attack on the wording "depending on the quality of
21 market information intelligence at their disposal" which
22 is the last few words of the recital. They say, well,
23 exchange of future pricing information can be found to
24 infringe without this, so it is redundant. It is one of
25 the strands in the defendants' argument. Anything that

1 is technically redundant or formally redundant in
2 the sense that, well, you could have had an infringement
3 without this, this must therefore be non-essential
4 basis.

5 But in my respectful submission that is wrong. This
6 is an important part of the explanation of how the
7 cartel operated and again, why this information exchange
8 was anticompetitive.

9 Then finally they say, well, the last sentence of
10 the recital which we are grappling with here is no more
11 than a generalised theory of harm and cannot be used to
12 avoid the national court undertaking an actual
13 assessment of any alleged harm.

14 We agree. Causation and loss are matters for this
15 court for the forthcoming trial.

16 And then finally, recital 48 under this head, all
17 part of the same overarching finding in my submission.
18 This is about the impact of the configurators. Here
19 the very short point is taken again by Iveco that this
20 is all just purely a factual matter, not part of legal
21 assessment. You have my submissions on that already,
22 both on principle and why this is bound in to this
23 finding which is of anticompetitive information
24 exchange.

25 PRESIDENT: Aren't 47 and 48, really the two go in parallel?

1 47 is dealing with the gross price information.

2 MR WARD: Yes.

3 PRESIDENT: 48 is dealing with the configurators and
4 although there are slight differences in wording, they
5 are sort of saying the same thing?

6 MR WARD: They are. Exactly so, sir, which is why we say
7 these three recitals should be looked at together.

8 We now move on to the remainder of section 3 which
9 comes under the subheading which is worth noting at 3.2,
10 "Nature and scope of the infringement". It does not say
11 "background facts" or "context" or anything of that
12 kind.

13 This ties into the submission I made yesterday that
14 all of this, according to recital 71, all of these
15 factual things constitute infringement. Here we will be
16 able to pick up speed fairly quickly.

17 The first recital here, recital 49 is a high level
18 description of the collusive conduct overall and it
19 introduces the slightly greater detail that follows.

20 If I just invite the Tribunal to read recital 49
21 rather than me reading it out, it is simply a summary of
22 how this cartel operated for 15 years.

23 PRESIDENT: Yes.

24 MR WARD: It is evidently essential basis. If none of this
25 happened, it is very hard to see what was left of the

1 operative part of the decision. What happens in the
2 recitals that follow is more and more detail and in some
3 cases examples are given of how this collusive conduct
4 operated. So we see at recital 50:

5 "These collusive arrangements included agreements
6 and/or concerted practices on pricing and gross price
7 increases in order to align gross prices in the EEA and
8 the timing and passing on of emissions technology."

9 That is actually very similar to article 1 in
10 the operative part and yet again issue is taken with it
11 in two respects.

12 The first -- this is Daimler's skeleton -- the first
13 objection is to the word "agreements" because what
14 Daimler say is that word cannot be binding because
15 article 1 of the operative part makes a non-specific
16 reference to "colluding". It does not use the word
17 "agreements".

18 This is in truth a clear example of where recitals
19 are needed to interpret the operative part. What does
20 collusion mean? One can of course see there is a clear
21 explanation at recitals 68 and 69 of what is meant by
22 collusion. If I can ask you to turn forward to those,
23 even though you've seen them before:

24 "These two recitals contain specific findings that
25 the infringement can be specified either as agreements

1 or concerted practices ..."

2 And the oddity in Daimler's argument is that those
3 two sentences are admitted to be essential basis subject
4 to a caveat which I will come to when we get there.

5 We absolutely do not understand this objection.

6 Then the other objection taken is to the words "in
7 order to align gross prices in the EEA" because the
8 defendants are very anxious not to be bound by anything
9 which has any flavour of effect at all. But in truth,
10 this is just again a description of how the infringing
11 conduct bore upon competition and again a component of
12 the object infringement that was ultimately made in
13 recital 81.

14 PRESIDENT: "In order to align" doesn't deal with effect,
15 it is dealing specifically with object, isn't it?

16 MR WARD: It's object. But this is an object infringement
17 and it's part of the essential basis for the finding of
18 object infringement.

19 PRESIDENT: Yes, it doesn't establish an effect.

20 MR WARD: No.

21 PRESIDENT: Even if binding.

22 MR WARD: Sir, I agree but this is where certainly the
23 direction of travel of quite a few of these complaints
24 come from.

25 If I may move on, recital 51 I will not read out.

1 It is very long. It contains much more detail on where
2 the collusive contact took place and at what level.
3 There is a series of specific findings about the nature
4 of the collusion in my submission obviously central to
5 understanding what is meant by collusion in the
6 operative part.

7 PRESIDENT: Can I ask you a bit about recital 51? There is
8 quite a lot in it. The operative part is colluding on
9 pricing and gross price increases and then, separately,
10 timing and passing on the costs on the Euro emission
11 bills.

12 Focusing on the first, "colluding on pricing and
13 gross price increases", you have explained how 49 and 50
14 explain what collusion, what sort of collusion it was.
15 What we have in 51, there are some what might be said to
16 be examples but to some extent, some of the things said
17 might possibly go further, might they not?

18 MR WARD: In what way, sir?

19 PRESIDENT: Well, in some cases they also agreed their
20 respective gross price increases.

21 MR WARD: Yes.

22 PRESIDENT: Well, that goes beyond an exchange of
23 information.

24 MR WARD: Indeed, but this is not purely an exchange of
25 information cartel. Exchange of information is one

1 element of it but again what the operative part says is
2 simply "collusion on pricing and gross price increases".
3 It does not say "by exchanging information on pricing
4 and gross price increases". Collusion on those things
5 includes exchange of information, indeed we have pleaded
6 this in our particulars of claim, it does actually also
7 involve specific agreements in certain respects.

8 PRESIDENT: So you say that is also then interpreting what
9 the collusion was.

10 MR WARD: Yes. It is indeed quite simply the answer to one
11 of the points that has been taken. I have heard
12 Mr Pickford say in the past that this is really just an
13 information-sharing cartel and I can't recall if that is
14 how it is pleaded by DAF, but this recital is part of
15 the answer to that, that actually it does go further.

16 PRESIDENT: And then the other point further down, just
17 after the footnote 19 reference, saying:

18 "Occasionally the participants also discussed net
19 prices for certain countries."

20 MR WARD: Yes, that is --

21 PRESIDENT: Looking at article 1, certainly article 1
22 suggests this was gross prices and --

23 MR WARD: Well, with respect, sir, we would say no. This is
24 another very important example. What article 1 says is
25 "pricing and gross price increases" and again it is an

1 issue at large in the litigation what is actually meant
2 by "pricing". Again, DAF certainly have sought to argue
3 the cartel is nothing more than concerned with gross
4 price lists and in our submission there are a series of
5 references in here to net prices.

6 You can see another one in recital 47 in
7 the penultimate line that shows that the meaning of
8 pricing is broader than gross list prices.

9 PRESIDENT: Well, 47 is a bit different because that is
10 saying gross prices and then it says the result of
11 getting gross prices. That is a rather different point,
12 it seems to me. This is actually saying that
13 the collusion sometimes, occasionally involved
14 discussion of net prices.

15 MR WARD: And the defendants would very much like to deny
16 that. They would like to say there is simply no
17 connection at all between these gross list prices that
18 they spent 15 years fixing through Europe, no connection
19 at all with that and any prices anybody actually paid.
20 That's the argument for the trial.

21 PRESIDENT: That is the causation point, Mr Ward. What I am
22 talking about is the finding.

23 MR WARD: But that is why this finding is so important.

24 PRESIDENT: Yes.

25 MR WARD: And it informs the meaning of pricing.

1 PRESIDENT: I see. That is what I wanted to get your
2 submission on. So you say article 1, the reference to
3 pricing -- and this helps you understand what that
4 means.

5 MR WARD: Yes, exactly so.

6 So the objection taken to this paragraph is not
7 the one that you put to me sir, it is just that it is
8 vague and general factual findings and that is in
9 the Iveco skeleton, paragraph 45. But in my submission,
10 this is a key finding about how this collusion actually
11 took place.

12 The next recital, 52, is the one I used as an
13 example in argument yesterday.

14 PRESIDENT: Sorry to interrupt you. You say key findings as
15 to how the collusion took place. I think you go
16 further, if I have understood your answer to my
17 question, to say key findings as to what was actually
18 being colluded about?

19 MR WARD: Yes, sir, absolutely.

20 I was going to return to recital 52 which we looked
21 at yesterday. You will recall the meetings are admitted
22 but not what was actually discussed at the meetings.

23 What we have here are two illustrations of what in
24 my submission is quite obviously serious infringing
25 conduct under article 101 and what is argued here, this

1 time by MAN, is well, the quashing of this particular
2 recital would not lead to the quashing of the decision
3 as a whole. Of course I would agree with that. It
4 would not. But this is one of the elements of
5 infringement that would have to be challenged if,
6 instead of admitting all of this, the defendants had
7 wanted to challenge it.

8 This again is capable of being viewed as
9 freestanding infringements of article 101, what was done
10 at these two meetings.

11 So in my respectful submission, it is again
12 evidently essential basis for the overall finding of
13 collusion. And one can say precisely the same about
14 recital 53. This again looks like and indeed is
15 a further, if you like, freestanding allegation of
16 collusion -- finding, sorry, not allegation:

17 "The evidence shows that all of the addressees were
18 involved in discussions about using the introduction of
19 the euro currency to reduce rebates. The parties
20 involved discussed that France had the lowest prices and
21 agreed that prices in France had to be increased."

22 On its own, that is an infringement of article 101.
23 If they don't really think it happened, they could have
24 appealed it.

25 Then at 54 is further examples of the -- further

1 narrative about how and where the collusion took place
2 and this time it explains that the discussions were held
3 in respect of the introduction of the Euro 4 standard
4 compliant trucks, similar to the ones that had
5 previously been held on the Euro 3 standard.

6 This is an important part of the explanation of how
7 the collusive explanation took place. Again the point
8 is only taken against us that well, this could be
9 contradicted without undermining the operative part.
10 I give precisely the same answer I have already given.

11 And then recital 55. More of the same. Competitor
12 meetings were arranged, there were regular exchanges,
13 the topics covered included technical topics and
14 delivery periods, prices normally gross prices, so not
15 always gross prices. Frequently they exchanged
16 commercially sensitive information such as order intake,
17 stock and other technical information by email and
18 phone.

19 PRESIDENT: Does that go beyond that last thing, beyond
20 article 1?

21 MR WARD: No, sir, for reasons explained in recital 81. If
22 I could invite you to turn that up, this is the object
23 finding. You have already seen it and we concentrated
24 on the first bit:

25 "The anti-competitive behaviour described in

1 paragraphs 49 to 60 above has the object of restricting
2 competition."

3 Obviously what we are looking at now is within that
4 bracket.

5 "The conduct is characterised by coordination
6 between the addressees [which were competitors] of gross
7 prices directly into exchange of planned gross price
8 increases, limitation and timing and introduction of
9 technology, complying with new emission standards and
10 sharing of other commercially sensitive information such
11 as their order intake and delivery times. Price being
12 one of the main instruments of competition, the various
13 arrangements and mechanisms adopted by the addressees
14 were ultimately aimed at restricting price competition
15 within the meaning of article 101."

16 So, in other words, the Commission's view is that
17 all of these mechanisms of exchange were part of if you
18 like the softening of competition which gave rise to
19 restricted price competition overall.

20 PRESIDENT: Well, I am not quite sure I understand that. It
21 seems it gave rise to restricting competition overall
22 but they say -- the last sentence relates to price.

23 Suppose -- let's try to it test it this way.
24 Suppose that last sentence of recital 55 were challenged
25 then that would need a modification also of a little

1 part of recital 81.

2 MR WARD: Yes.

3 PRESIDENT: But would it have any bearing on article 1 of
4 the operative part?

5 MR WARD: It could do. Just like in ABB, you could say
6 we seek to annul it to the extent it is said that
7 the collusion involved anything other than, say, gross
8 price increases.

9 PRESIDENT: No, anything other than pricing and gross price
10 increases. But it is not stated that it involves
11 anything else, in the operative part.

12 MR WARD: No, indeed. But then just like in ABB, the
13 operative part said nothing at all about power cable
14 accessories but what was said was that in the body of
15 the decision it was said there was collusion over power
16 cable accessories and the court entertained a challenge
17 which said there was not collusion over accessories --

18 PRESIDENT: I do not want to go back to the judgment.

19 I thought it was said that the operative part was
20 sufficiently broad that it could cover that as well.

21 MR WARD: Yes, it was.

22 PRESIDENT: I am not sure for myself that it necessarily is
23 here.

24 MR WARD: Sir, the answer --

25 PRESIDENT: It may be a small point.

1 MR WARD: I think with respect it is a big point.
2 The answer to it lies in what is said in recital 81,
3 that this information exchange was itself aimed at
4 restricting price competition, so it's a form of
5 collusion over pricing. It is not unintuitive to see
6 why that would be so. So the point about order intake
7 and stock is to understand what the relationship between
8 supply and demand is for each competitor, in other words
9 how soft their pricing may be, how much stock they have
10 to shift, and the other technical information explains
11 precisely what the offering is they are making.

12 So whatever the detailed technical characteristics
13 of their trucks are, that is also an important parameter
14 of competition so that if DAF is deciding what price to
15 offer, it has a much better idea of how soft Daimler's
16 prices are and precisely what the trucks are that
17 Daimler are offering.

18 So in my respectful submission, the last words of
19 recital 81 tie that back in to the anticompetitive
20 object which is then described in the operative part of
21 the decision.

22 Recital 56 is a further description of how the
23 collusion proceeded over the later years that there were
24 exchanges, information was exchanged in spreadsheets.
25 They used standard spreadsheets to exchange their

1 information. And it also talks about the quality of
2 that information, that it was future gross price
3 increases, either basic truck models or with all of the
4 available options, and usually no net prices, so in
5 other words sometimes net prices. And then information
6 on intended future gross price increases was exchanged
7 at the level of German subsidiaries and forwarded to
8 respective headquarters.

9 Again this could easily have been a finding of
10 infringement on its own. The objection taken here is in
11 a familiar form. They say nothing in particular terms
12 for example on the use of spreadsheets but in my
13 submission this is just the same argument we have had
14 many times, that each individual infringement is not
15 itself a sufficient basis for the operative part.

16 Then recital 57 again talks about how the conduct
17 evolved over time:

18 "The exchange on planned future gross price
19 increases continued over the years and as of 2007
20 regularly included delivery periods of the truck
21 producers. As of 2008 it became more formalised using a
22 unified template."

23 The objection here is vagueness and what Iveco says
24 is the terms "planned future", "regularly" and "over the
25 years" are too vague.

1 I reiterate my earlier submission. This is
2 precisely what was admitted. The effect of it is they
3 are not free to argue there was no exchange of planned
4 future price increases or they only occasionally
5 included delivery periods or it did not become more
6 formalised over time. Again there can be scope for
7 argument about precisely what was meant but that is the
8 short answer.

9 Recital 58: again it is a complaint about vagueness
10 in part:

11 "The exchanges put the addressees in a position to
12 take account of the information exchanged for their
13 internal planning process and the planning of gross
14 price increases for the coming year. Furthermore the
15 information may have influenced the price positioning of
16 some of the addressees' new products."

17 On the first sentence, again this is an example of
18 the explanation of why these exchanges were so
19 anticompetitive. It is not some spurious finding of
20 effects, it is part of why this is an object
21 infringement.

22 On the second sentence, the word "may" appears.
23 We don't press this very hard or very far. It just
24 prevents the claimants from arguing that this
25 information was not even capable of influencing the

1 price of their products. Obviously it is a tentative
2 finding by the Commission.

3 Recital 59 is another series of explanations of how
4 and where the collusion took place and indeed again what
5 was exchanged. Again, I would submit these are clear
6 examples of the kind of collusion at German level which
7 is described in summary terms elsewhere, such as in
8 recital 54.

9 The objection is that these are just illustrations.
10 I have given my answer to that objection.

11 Then recital 60. This is another recital which is
12 about particular instances of exchange of information on
13 gross prices. It involves MAN and it has been admitted
14 by MAN, although they say they have two refinements they
15 would want to make to this language on the basis of
16 things which are said on the face of the documents, from
17 what they have said it sounds as if these are points
18 that could be made by way of interpretation of
19 the decision but we will see what Mr Jowell has to say
20 about that.

21 Then we get to a new subheading which is "Geographic
22 scope". Here, what is said is recital 61 says:

23 "The geographic scope of the infringement covered
24 the entire EEA throughout the entire duration of the
25 infringement."

1 The point which is taken by Iveco is that that is
2 not what article 1 says which just refers to "collusion
3 in the EEA", albeit for the period specified which is of
4 course 15 years.

5 Our submission is that this is again an example of
6 the recitals being available to interpret what is meant
7 in article 1 by "in the EEA" for that period. Because
8 otherwise the victims of the cartel would not know if it
9 covered their country and the defendants would be free
10 to say for example that it extended to the UK for
11 example maybe just for one year.

12 But that is all precluded by the terms of
13 article 61. It is essential basis as it determines
14 the substance of the operative part in the language of
15 the Lagardère case.

16 Then we turn to the duration of the infringement.
17 Here the defendants have made a point we accept is
18 right. You will see that it says at recital 62:

19 "As set out in section 4.2, all the addressees
20 started their participation of the infringement on 17
21 January 1997."

22 That is not correct. The operative part of the
23 decision essentially says that the parent companies'
24 infringement started from that date but for some
25 subsidiaries the start date was different. We

1 conjecture that in recital 62, the word "addressee"
2 perhaps ought to have been "undertakings", but either
3 way we do accept that of course where there is
4 inconsistency like this, the operative part takes
5 precedence, just like in the Adriatica case that
6 Mr Beard showed you in bundle F5, tab 76. So we are not
7 seeking to assert that this somehow overrides
8 the inconsistent dates in the operative part.

9 Then we turn to the legal assessment. Here, as you
10 are aware, some of this has been accepted as essential
11 basis but only what one might call the very high level
12 conclusions about the application of the law and nothing
13 at all about the factual content.

14 We start, please, with recital 68 and 69 where
15 the first sentence -- sorry, this recital 68 is
16 accepted, subject to one caveat. This is the recital
17 which says:

18 "The conduct described in section 4 above [meaning
19 section 3] can be characterised as a complex
20 infringement, either classified as agreements or
21 concerted practices, within which the addressees
22 knowingly substituted practical cooperation between them
23 at the risk of competition."

24 The objection taken by DAF is the words, to quote
25 what they say, "any finding that the addressees

1 knowingly or intentionally committed an infringement is
2 not necessary to establish an object infringement". But
3 of course as you will be well aware, the language there
4 of knowing substitution of practical cooperation just is
5 the legal test for concerted practice. Just for
6 the Tribunal's note, that is the Dyestuffs case which is
7 in bundle F3, tab 51 and on page 35 you can find
8 paragraph 64. It is trite competition law.

9 That is a non-objection in our submission.

10 At paragraph 69, the first sentence is accepted as
11 essential basis which again states that "this conduct
12 had the characteristics of agreement and/or concerted
13 practice", but in Iveco's skeleton objection is taken to
14 the second sentence which says:

15 "The addressees were in particular involved in the
16 above described anticompetitive arrangements concerning
17 the sale of trucks through several layers of competitor
18 meetings and other contacts which took place at
19 headquarter level and German level."

20 This is said to be merely a summary of factual
21 findings made elsewhere, well so it is but it is of
22 course repeated there as core to the basis of why indeed
23 this was found to be agreement and/or concerted
24 practice.

25 Then we come to the section dealing with single and

1 continuous infringement. Recital 70 is legal principles
2 and then there is a heading "Application to this case"
3 which runs from 71 to 78. The defendants accept there
4 is essential basis in the first and last of those
5 recitals.

6 In the first one, recital 71, it is accepted that
7 the first sentence is essential basis in that the
8 infringement constitutes a single and continuous
9 infringement. They also accept, largely accept recital
10 78 which essentially states the same conclusion.

11 But what they object to is the factual analysis
12 which provides the basis for that finding and which runs
13 between the two. And that is the factual analysis which
14 serves to show why the legal test for single and
15 continuous infringement is satisfied. So, starting with
16 recital 71, objection is taken to the second sentence
17 which says:

18 "At the same time, on the basis of the facts
19 described above, any one of the aspects of the conduct
20 has as its object the restriction of competition and
21 therefore constitutes an infringement."

22 But that is a building block in the case of single
23 and continuous infringement. The purpose of a finding
24 of single and continuous infringement is to knit
25 together those isolated incidents into a single whole

1 which renders all of the participants jointly and
2 severally liable for the entirety, not just their own
3 individual conduct.

4 Again, for your note, we can see that in the
5 Del Monte case which is in bundle F2, tab 35, at
6 paragraph 587.

7 Then the third and fourth sentences are objected to
8 and they describe the single anticompetitive aim of the
9 collusion. So it says:

10 "The single anticompetitive aim of the collusion was
11 to coordinate each other's gross pricing behaviour ...
12 [etc]. The collusive practices followed a single
13 economic aim."

14 That too is a legal requirement for a finding of
15 single and continuous infringement. Would it be helpful
16 to turn that up or can I just give you the reference?

17 PRESIDENT: Well, isn't it set out in recital 70
18 effectively?

19 MR WARD: It is, perhaps in a little less detail than one
20 can find in the cases but a single economic aim is
21 a specific requirement. Maybe I can show you that in
22 Del Monte? It is in F2, tab 35, page 73, paragraph 591:

23 "It must be pointed out that the concept of single
24 agreement or single infringement --"

25 PRESIDENT: Just one moment.

1 MR WARD: I am sorry, sir.

2 PRESIDENT: Yes, paragraph 591.

3 MR WARD: "It must be pointed out that the concept of single
4 agreement or single infringement presupposes a complex
5 of practices adopted by various parties in pursuit of
6 a single anticompetitive economic aim. The fact that
7 the various actions of the undertakings form part of an
8 overall plan because their identical object distorts
9 competition within the Common Market is decisive for the
10 finding of single infringement."

11 So you need a single economic aim and an overall
12 plan.

13 PRESIDENT: Yes. Well I think when recital 70 says

14 "according to settled case law", that is really what
15 they are referring to.

16 MR WARD: I agree. These paragraphs which I can now take
17 very quickly indeed all explain what this plan was and
18 how it came about.

19 It is sufficient in my submission if you just -- it
20 would be sufficient if you wouldn't mind just reading
21 briefly those paragraphs through from 71 through to 77.
22 It is just an explanation of this common plan and its
23 overall aim. (Pause).

24 Sir, just by way of emphasis, we see recital 72, in
25 the last line a reference to "an EEA-wide plan".

1 Recital 73, reference to "common anticompetitive
2 object". Recital 74, second line, reference to the same
3 object. Recital 75 is another explanation of how and
4 why this collusion worked and then recital 76 is
5 actually dealing with another legal point which is
6 intention, intention to contribute to the common
7 objectives. That is also an element of the legal test
8 for single and continuous infringement. I can take you
9 to or simply give you the reference to the Coppens
10 judgment which says so in terms. That is at volume 3 of
11 the authorities under tab 55.

12 Would it be of assistance to go to the authority?

13 PRESIDENT: No, I think we don't need that.

14 MR WARD: It is paragraph 42.

15 PRESIDENT: Some of this comes down to the basic division
16 between the two sides, other than DAF, of whether all
17 the factual building blocks to get to the conclusion of
18 A overall plan, B identical object and, you say, C
19 intention of each addressee to contribute --

20 MR WARD: Yes.

21 PRESIDENT: -- you know, various facts that are relied on to
22 get there are therefore all essential basis or you draw
23 the line at the conclusion.

24 MR WARD: I would test it this way: if they thought this was
25 not a single and continuous infringement and they had

1 wanted to challenge that finding because this material
2 was wrong, they could have appealed it.

3 If in truth there was no common plan or no economic
4 aim, then they could have said these recitals are wrong,
5 we are not liable for a single and continuous
6 infringement. And that is really to revisit in short
7 form the argument that we had yesterday:

8 HODGE MALEK QC: Are you saying that you have the conclusion
9 which you say forms part of the -- it goes to the
10 operative part but you are saying that the facts and
11 matters that support those conclusions, they are covered
12 as well and that is where you draw the line?

13 MR WARD: Yes, in the sense that I pose this thought
14 experiment: if you said that this was wrong -- if
15 the defendants thought this was an incorrect description
16 of the underlying facts they then they would have been
17 entitled to challenge that in Luxembourg. Not just
18 the conclusion whether the facts as described were a
19 single and continuous infringement but whether it really
20 happened in this way. If it was their case it didn't
21 happen in that way, there was no common plan, there was
22 no coordination between them etc, they were free to make
23 that case. Instead it is all admitted.

24 Can I turn then to the next section, "Restriction of
25 competition" at 4.3, where again there are some limited

1 albeit important admissions that some of this is
2 essential basis. It is paragraph 81.

3 We have already looked at this. The first sentence
4 is accepted as essential basis, even though the
5 paragraphs it refers to are not. And then the second
6 and third sentences though are not accepted as being
7 legal basis and the complaint is that they are not part
8 of the legal assessment because they are merely a high
9 level summary of the facts.

10 But they are not just factual statements, they are
11 a very short description of why the infringing conduct
12 did amount to an object infringement. So in my
13 submission, those are also essential basis.

14 Then we come to effect on trade where there is
15 a very carefully worded admission which is worth looking
16 at -- of essential basis I mean. If one turns to the
17 schedule which explains the defendants' case, recital
18 84 -- I am so sorry, it is 85. Yes, I need to deal with
19 both of these actually separately.

20 84 says:

21 "The truck sector is characterised by a substantial
22 volume of trade between the Member States as well as the
23 Union and the EFTA countries of the EEA and affects the
24 competitive structure of the market in at least two
25 Member States."

1 And the defendants' position is that none of this is
2 essential basis but there is at least a partial
3 admission to the first part before the words "affects
4 the competitive structure". In our submission, this is
5 the factual finding which is the basis of the finding in
6 the next sentence of the recital, that there was effect
7 on trade between Member States.

8 There is we think a typographic error in this which
9 makes the last part rather difficult to understand.
10 Where it says "and affects the competitive structure",
11 we think it should be read to say "and the infringing
12 conduct or the cartel affects the competitive
13 structure". The reason we say that derives from
14 the Commission guidelines which are footnoted to this
15 paragraph. Can I show you that briefly?

16 It is in bundle F2 of the authorities bundle, under
17 tab 41.

18 PRESIDENT: That is a wrong reference.

19 MR WARD: I am so sorry, it is the wrong reference. F4/57,
20 I am so sorry. These are the guidelines on the concept
21 of effect on trade.

22 If we could please turn to page 3, this is the
23 concept of trade between Member States and recital 20
24 says:

25 "According to settled case law, the concept of trade

1 also encompasses cases where agreements or practices
2 affect the competitive structure of the market."

3 And then at 12:

4 "The requirement there must be an effect on trade
5 between Member States implies there must be an impact on
6 cross-border economic activity involving at least two
7 Member States."

8 And there is a footnote reference on recital 84 to
9 paragraph 21 there, albeit not paragraph 20. We think
10 that is the way recital 84 ought to be read, that what
11 is being said is the infringement affected the
12 competitive structure on the market.

13 And then recital 85 --

14 PRESIDENT: Just a second. (Pause). So you say what it
15 should mean or should say is either the conduct or the
16 infringement?

17 MR WARD: Something like that.

18 PRESIDENT: Well, probably the conduct, because they haven't
19 found the infringement yet.

20 MR WARD: I would be just as happy with that.

21 PRESIDENT: Until they have gone through --

22 MR WARD: But plainly this is not the biggest point in our
23 submissions. When we were struggling with what this
24 might mean, this struck us as being the probable
25 explanation.

1 "In this case, taking into account the market share
2 and turnover of the addressees within the EEA, it can be
3 presumed that the effects on trade are appreciable.
4 Furthermore, the geographic scope of the infringement
5 which covered several Member States and the cross-border
6 nature of the products affected also demonstrate the
7 effects on trade are appreciable."

8 So it is two alternative findings they have there.
9 The caveated acceptance of essential basis is:

10 "The finding that the effects on trade are
11 appreciable between Member States is essential basis,
12 which is relevant only insofar as this relates to the
13 effect on trade test and establishing the Commission's
14 jurisdiction."

15 Well, we are grateful for at least some concession
16 there but in our submission, the recital is binding in
17 its entirety. The first half of it is a sentence based
18 on a presumption arising from market share and turnover
19 and the second half of it is a specific finding of fact.
20 Iveco says this is simply the factual basis for the
21 finding. Well it is certainly factual and it is the
22 basis for the finding and for that reason we submit
23 it is essential basis.

24 Then we turn to article 101.3, in other words the
25 possibility of justification. Recital 86 sets out the

1 law. Recital 87 applies the law to this case:

2 "On the basis of the facts before the Commission
3 there are no indications that the conduct of the
4 addressees described entailed any benefits or otherwise
5 promoted technical or economic progress."

6 That recital is not admitted and yet recital 88 is
7 accepted as essential basis, which says the
8 Commissioners therefore reached the conclusion.

9 We are a bit puzzled by that, but we think quite
10 what the tactics of that are obscure but recital 87 is
11 also essential basis.

12 Then I have two recitals in the remedy section that
13 we contend are also essential basis. I will deal with
14 them in the same way because the -- I will deal with
15 them together because the same objection arises to both.

16 Recital 102 is the first:

17 "Given the secrecy in which the arrangements of the
18 infringement were carried out, in this case it is not
19 possible to declare with absolute certainty the
20 infringement has ceased. It is therefore necessary for
21 the Commission to require that the undertakings to which
22 this decision is addressed bring the infringement to an
23 end."

24 Indeed in the operative part, which is article 3, it
25 makes precisely that requirement.

1 Then under "Fines", the next section, we also seek
2 to rely on 104:

3 "In this case, based on the facts described, the
4 Commission considers that the infringement was committed
5 intentionally."

6 Now, Daimler picks up the baton on this and argues
7 that neither of these recitals are part of the essential
8 basis for the infringement decision which is contained
9 in article 1. Our answer to this is nevertheless, these
10 are binding on the national court as a result of
11 article 16 of regulation 1/2003. And of course as
12 we have seen, and I know the Tribunal is aware anyway,
13 that provision provides that when the national court
14 rules on agreements, decisions or practices under
15 article 101 which are already subject to a Commission
16 decision, it cannot take decisions running counter to
17 the decision adopted by the Commission.

18 Our submission is these are aspects of the
19 Commission decision. It would be running counter to
20 that to conclude, for example, the infringement was not
21 committed intentionally.

22 Now I can see and would accept that I think what
23 Daimler are arguing is that articles 2 and 3 may be
24 separate decisions from article 1. I do not accept that
25 that is right but even if it were true, it would make no

1 difference to our submission because articles 1, 2 and 3
2 of the decision are all decisions on agreements or
3 concerted practices etc and to contradict them would run
4 counter to those decisions.

5 Sir, unless I can assist further, those are my
6 submissions. I think Mr Brealey is going to advance
7 submissions on just a couple more of the recitals.

8 Submissions on recitals 115 and 116

9 MR BREALEY: I think it is only two. I am not sure Mr Ward
10 disagrees with me.

11 Recital 115, it is the first sentence. I remind
12 the Tribunal if one goes back to recital 81, they accept
13 the essential basis there:

14 "The anticompetitive behaviour described in 49/60
15 has the object of restricting competition in the
16 EEA-wide market."

17 That is accepted as essential. But when it gets to
18 115 they say it is not essential, and yet clearly
19 anybody who knows competition law, infringements are the
20 most harmful restriction in the competition by their
21 very nature. We would say, well, if 81 is essential,
22 115 follows it.

23 The only other recital that we pray in aid is 116.
24 This shows the difference between conclusions and
25 the why. So 116 has a statement of the market share,

1 which I understand is confidential, I am not sure why,
2 and the entire EEA. One goes back to recital 85, they
3 admit it is essential that there is an effect on trade
4 which is appreciable. So they admit the appreciability
5 but then when you ask the question why, you get an
6 answer of that in 116, but that is not essential. And
7 we say that just doesn't make sense.

8 So that actually is a good indication of the
9 difference between the building blocks, the conclusions
10 and the why. Why is it appreciable rather than -- have
11 a look at 116. We admit it is essential that it is
12 appreciable. That finding, it is appreciable, it is
13 essential, but not the why. So those are the two extras
14 that we pray in aid.

15 PRESIDENT: So, we turn to the defendants.

16 We know that you have as it were shared out the
17 relevant recitals. We think it would make sense and
18 would be much more convenient for us if we took the
19 recitals in the order they appear in the decision.

20 MS BACON: That is our intention. There will be a bit of
21 bobbing up and down but that is unavoidable because of
22 the way that we divided it up.

23 Sir, I am going to start with recital 46 and yes,
24 before I do so --

25 PRESIDENT: You do 46. Just so I am clear, you deal with 46

1 and 48 but not 47, is that right?

2 MS BACON: Yes, that is right. Mr Harris is dealing with
3 47.

4 Before I start, Iveco's Christmas present has I
5 believe been handed up to the Tribunal or is about to
6 be. As I explained, this is only the Ryder part of the
7 schedule and we will provide the VSW part of the
8 schedule next week. My thanks to those behind me who
9 have been working through most of the night to produce
10 that.

11 PRESIDENT: We are very grateful. We appreciate that.

12 MS BACON: I am dealing with recital 46. What is in issue
13 here is the second, third and fourth sentences. The
14 first and the fifth have been admitted and Iveco has
15 indeed now admitted the fifth sentence. That wasn't
16 clear on the original schedule. I am going to be
17 working --

18 PRESIDENT: Sorry, the first --

19 MS BACON: And fifth sentences.

20 PRESIDENT: Are admitted?

21 MS BACON: They are admitted by all.

22 PRESIDENT: But they are not said to be legally binding?

23 MS BACON: No. But as I understand it, the purpose of the
24 exercise of admissions was, as indeed in the Servier
25 case, to enable the Tribunal to focus on the recitals or

1 parts of recitals that are not admitted. So in my
2 submission, it is not really necessary for the Tribunal
3 to reach any conclusion on whether the first and the
4 fifth sentences are binding in circumstances where both
5 of those have been admitted by now all parties.

6 What is not --

7 MR JUSTICE FANCOURT: There won't be any later application
8 to withdraw any of the admissions, I take it?

9 MS BACON: Not that I am aware of.

10 MR JUSTICE FANCOURT: If there might be then we might need
11 to consider it.

12 MS BACON: There hasn't been up until now. The Tribunal is
13 now proceeding on the basis that exactly as happened in
14 the Servier cases some of the recitals have been
15 admitted and they are set out quite plainly in the
16 admission schedule and that was the purpose of the
17 exercise in order for the bindingness issue to be
18 focused on what is not admitted.

19 PRESIDENT: But we must proceed on the basis that there
20 won't be an application to withdraw an admission unless
21 it is consented to.

22 MS BACON: I agree. That must be the basis on which
23 the Tribunal proceeds and all of us have been working to
24 addressing the Tribunal on the recitals that are not
25 admitted or not admitted by all.

1 PRESIDENT: Yes.

2 MS BACON: So the first and fifth sentences are, as I have
3 said now, admitted by all. What is in issue are the
4 second and fourth sentences.

5 There are a number of points to be made about those.
6 As with Mr Ward, it may be that as we go through all of
7 these recitals we can speed up. Certainly there are
8 a number of points to be made about this first one.

9 The first is the nature of the statements in the
10 second to fourth sentences of this recital. As you will
11 see, these are points of factual detail concerning the
12 type of information exchanged, none of which come
13 anything close in our submission to assessments which
14 are what I yesterday called decisional in character.

15 I showed you Lagardère yesterday which used the
16 expression "legal assessments" as you'll recall.
17 Bearing in mind the debate that we had towards the end
18 of the afternoon about whether this sort of assessment
19 is a strictly legal or factual one, a possible
20 alternative expression might be evaluative assessment.
21 These are sometimes mixed questions of fact or law. But
22 in our submission that is what it has to be at the
23 minimum to start to fall in the essential basis category
24 because it is -- in the operative part of the decision
25 one has evaluations, legal or mixed legal and factual

1 evaluations of the facts.

2 But none of the statements in the second to fourth
3 sentences are that. They are not evaluative statements.
4 They are not decisional in character. They are simply
5 general statements referring factually, purely factually
6 to the ways in which the information exchanges took
7 place.

8 PRESIDENT: They are not just dealing with the way they took
9 place. The second sentence is not dealing with the way
10 the exchange took place. It is a factual statement.

11 MS BACON: Well, it is a factual statement. I am going to
12 come and specifically address the second sentence. But
13 the third and the fourth sentences are specifically
14 dealing with the way in which information exchanges took
15 place, explaining that over time, truck configurators
16 replaced the traditional gross price list. Truck
17 configurators are as I understand it programmes that
18 enable you to put in specific configurations of trucks
19 and get a price out.

20 PRESIDENT: Isn't that just a statement of how your client
21 and the other OEMs produced their prices? It's not
22 a statement of how the exchange took place.

23 MS BACON: It relates back to the first sentence. It is
24 fleshing out in factual detail the first sentence
25 because the first sentence talks about engaging and

1 exchanging computer based truck configurators, so the
2 third sentence adds to that by explaining that over time
3 those truck configurators replace the traditional gross
4 price list. So it is a how statement, how it happened.

5 PRESIDENT: It is just a factual statement of what sort of
6 price lists the OEMs produced. In the earlier period,
7 they had actual price lists and in the later period they
8 had configurators, and that is just a simple factual
9 statement, I would have thought. If it is right, it is
10 non-controversial. It hasn't been admitted.

11 MS BACON: It is not admitted by all because there are
12 specific points in the defences which go to that and
13 Iveco in particular make a specific positive case
14 regarding the nature of truck configurators that Iveco
15 had. So that is why it is not admitted as a matter of
16 fact.

17 PRESIDENT: And Iveco still had a detailed gross price list
18 at the same time, didn't it? That is the point being
19 made.

20 MS BACON: There are specific points about the gross price
21 lists and the extent to which gross price lists were
22 available too. Sir, I am in agreement with you, it is
23 a statement about the way in which there were gross
24 price lists or not, as the case may be.

25 The fourth sentence is similarly a how sentence.

1 It is a factual statement about how the exchange took
2 place.

3 But the overarching point is that none of this sort
4 of factual information would ever find its way into
5 the operative part of decision. It is points of factual
6 description, however one characterises it, that are
7 a long way from defining the scope of the infringement.
8 Nothing in the case law comes close to finding this sort
9 of factual statement to be essential basis.

10 Now, I said I was going to come back to the second
11 sentence. That was my next point because Mr Ward
12 suggested that this statement is in some way essential
13 but it is quite clear it is not essential to the finding
14 of an infringement to say that all of the exchanges of
15 information involved commercially sensitive information.
16 Or indeed that over time, truck configurators were used
17 or that the use of those facilitated the calculation of
18 gross prices.

19 As you will see from the admissions schedule, some
20 at least of the defendants admit that some of the
21 exchanges in question involved commercially sensitive
22 information but it is not necessary to a finding of
23 infringement for there to be any finding that all of the
24 exchanges of information did so.

25 PRESIDENT: But if there was a finding that there was no

1 commercially sensitive information exchanged, there
2 would be no infringement by exchanging information,
3 would there?

4 MS BACON: It does depend on what is meant by commercially
5 sensitive information --

6 PRESIDENT: Well, commercially sensitive is explained.

7 MS BACON: Yes, yes --

8 PRESIDENT: But there's a certain common sense about this.

9 If you publish your price list and then you meet your
10 competitor at a trade fair and say here is the price
11 list that we published yesterday, that is not an
12 infringement. It is not commercially sensitive because
13 it has been released.

14 MS BACON: There are wrinkles on the extent to which
15 information was publicly available, to which there are
16 specific pleadings. But the problem with --

17 PRESIDENT: The point I am making is that to say you were
18 not exchanging commercially sensitive information would
19 destroy the finding that this restricted competition.

20 MS BACON: That is why there are admissions that some of the
21 information exchanged was commercially sensitive and
22 there are various specific points in the pleadings that
23 go to that but it is not necessary to say that all of
24 the information exchanged was commercially sensitive --

25 PRESIDENT: So there is a positive case that will be brought

1 out by your schedule that there were certain specific
2 bits of information that were exchanged that were not
3 commercially sensitive. That is the point you are
4 seeking to make?

5 MS BACON: There are various points in the schedule that
6 explain what was available and what was not available
7 and therefore what was commercially sensitive and what
8 was not.

9 PRESIDENT: There must be a significant degree of exchange
10 of commercially sensitive information to have an
11 appreciable effect on competition, otherwise to that
12 extent it is an essential ingredient of the
13 infringement.

14 MS BACON: Yes. As you will see from whichever recital
15 schedule you're looking at, I am using the consolidated
16 schedule from 20 September, you will see that Iveco
17 admits as a matter of generality that the addressees
18 exchange gross price lists and that some of the
19 exchanges in question involve commercially sensitive
20 information. Similarly, for example, Daimler says:

21 "The second sentence is admitted save that it is not
22 admitted that all of the elements referred to in the
23 first sentence constituted commercially sensitive
24 information."

25 So there are partial admissions to that in the

1 admissions schedule. What is not admitted is that all
2 of the elements contained commercially sensitive
3 information. The point I just made to you, it is not
4 necessary to reach that finding or essential to reach
5 that finding for the purposes of the infringement and
6 that is the test in the case law.

7 PRESIDENT: What I am saying in response is there has to be
8 a finding that there was a significant degree of
9 commercially sensitive information to have
10 an appreciable effect on --

11 MS BACON: Or some degree.

12 PRESIDENT: Well, appreciable effect on competition.

13 MS BACON: Yes. The appreciable effect on trade for example
14 is admitted and the object is admitted. There are all
15 these elements.

16 PRESIDENT: The infringement is admitted.

17 MS BACON: The infringement is admitted.

18 PRESIDENT: So it has to be an exchange which had an
19 appreciable effect in creating transparency between the
20 parties, the addressees, which otherwise would not have
21 existed. So whether over the 15 years one or two of the
22 price lists exchanged had already been published, that
23 may be. But there clearly has to be a significant
24 degree of commercially sensitive information for this
25 infringement to stand.

1 MS BACON: Yes. The problem is that this sentence is overly
2 general and one can appreciate that if that were
3 binding, you would find yourself in the situation where
4 the defendants would then be potentially precluded from
5 arguing that certain exchanges were commercially
6 sensitive.

7 It comes back to --

8 PRESIDENT: Your quarrel is what you say is it is the "all".

9 MS BACON: As far as Iveco are concerned, it is the "all".

10 It is an overly --

11 PRESIDENT: You are speaking I hope for everyone --

12 MS BACON: Mr Beard is going to make a specific point about
13 DAF because Mr Ward referred specifically to DAF's
14 footnote so Mr Beard is going to follow me and set out
15 his position.

16 PRESIDENT: That is on what "commercially sensitive" means
17 but on the "all" point, that is your point?

18 MS BACON: That's my point on that sentence, that it's
19 overly general and it's not necessary or essential to
20 the infringement to make that finding.

21 HODGE MALEK QC: Then if it listed specific matters, I am
22 sure you would be saying you don't need that either.

23 MS BACON: Well, if it listed specific matters, some of
24 those might be admitted and some might not.

25 PRESIDENT: But you'd say none is an essential basis.

1 MS BACON: We would say that it's not essential basis
2 because it's points of factual detail. We don't deny
3 the underlying infringement.

4 PRESIDENT: I know you don't deny. No need to say that
5 again and again. The underlying question is what is
6 the essential basis for the statement that you Iveco
7 have infringed article 101.

8 MS BACON: What I was going to go on to say is because
9 we don't deny that, as I said yesterday, it would be
10 obviously open to the claimants to make any submissions
11 in due course at some point if any of the denials in our
12 pleadings, our detailed pleadings, contradict the
13 underlying infringement that has been admitted.

14 PRESIDENT: But what we are looking at now, following the
15 argument we have had, is what is the essential basis for
16 saying that Iveco has infringed article 101.

17 MS BACON: Yes and the problem is one can't match up an
18 overly general statement such as the one in the second
19 sentence of recital 46 to the operative part and say
20 it is essential to that.

21 PRESIDENT: To interrupt you, the problem is, as Mr Malek
22 has pointed out, if instead they had said the following
23 37 pieces of information are commercially sensitive, you
24 would say none of that is the essential basis. So what
25 is one left with?

1 MS BACON: That is not what is said. The exercise is not
2 for the Tribunal to rewrite the recitals of the decision
3 in a way that extracts propositions which are essential
4 basis because we have already identified the
5 propositions that are essential basis. And the approach
6 to trying to extract more general propositions is not
7 the approach the claimants have followed. They have
8 simply come along and said these recitals wholesale are
9 essential basis.

10 As you will recall, a slightly different approach
11 was followed in the Servier case when we did try to
12 extract more general propositions from the recital.

13 PRESIDENT: Well, we were dealing with -- not everybody here
14 will be aware -- with I think a judgment of several
15 hundred pages so I do not think that comparison is very
16 helpful.

17 MS BACON: But the point is rather than trying to extract
18 specific propositions which are said to be essential
19 basis from these, the claimants have taken the approach
20 of saying the entirety of these recitals are essential
21 basis. And that is the claim --

22 PRESIDENT: I know, but it does not mean we necessarily go
23 down that route. We are looking at it recital by
24 recital.

25 MR JUSTICE FANCOURT: If that part of recital 46 had said

1 "some of these elements constituted commercially
2 sensitive information", would that be part of the
3 essential basis?

4 MS BACON: Well, first of all it would have been admitted by
5 Iveco so it would not be in issue anyway. Secondly,
6 even if it had not been admitted, I am not sure that it
7 really would be essential basis because it is still
8 making a factual statement rather than an evaluative
9 statement of the kind that would be in a decision with
10 a decision identifying the infringement, the nature and
11 the scope of it.

12 What you are getting to if you are talking about
13 some of them constituting commercially sensitive
14 information is really getting to the details of the
15 information exchanged and the type of the documents and
16 perhaps even the effect of any exchanges. That is not
17 really decisional in nature.

18 PRESIDENT: Well, suppose this was only an information
19 exchange cartel, as Mr Ward pointed out there are other
20 anticompetitive collusions that you or your colleagues
21 will be coming on to, but if it is purely information
22 exchange and the decision says some of the information
23 exchanged was commercially sensitive and enabled
24 competitors better to calculate each other's prices, if
25 you challenged that and annulled it, that would be the

1 end of the decision and the operative part would fall
2 away.

3 MS BACON: Yes. That is not what this decision does. It's
4 a lot more than that.

5 PRESIDENT: No, because it is more than an information
6 exchange.

7 MS BACON: But that's I think coming back in a way to
8 the centipede question. What we have to answer is
9 the essential basis looking at the facts of this case.

10 PRESIDENT: No, with respect, I do not think it is the
11 centipede question. If it is a pure information
12 exchange and there is the statement in the recitals that
13 the information that was exchanged, that some of it was
14 commercially sensitive and enabled the competitors to
15 calculate each other's prices in a way they otherwise
16 wouldn't have done, that is just one overall finding.

17 MS BACON: If that was --

18 PRESIDENT: And that is why it is an infringement of
19 article 101, plus the fact that they are competitors,
20 I suppose, the parties.

21 MS BACON: Yes.

22 PRESIDENT: And if you annulled that finding there are no
23 other findings here that are relevant. So it is not the
24 centipede. That would lead to annulment of the
25 operative part finding and infringement.

1 MS BACON: With respect, I think the example is quite
2 helpful because in that case, if that was the sole
3 nature of the exchange, you would be annulling the
4 operative part. And going back to the case law that
5 I took you through yesterday, the occasions when you go
6 and look for essential basis are where you can't annul
7 the operative part because the finding is not in the
8 operative part.

9 So in that case you have an operative part that
10 finds that there is an infringement, it sets out
11 the date and sets out the parties as is required by
12 Air Canada. And if on the basis of the reasoning in
13 the operative part the addressee said, no, there wasn't
14 any information exchanged at all, they would be applying
15 to annul the operative part.

16 It wouldn't be the kind of case where you would say
17 I am accepting the operative part but what I want to
18 annul is this quite independent finding. In that case,
19 you would be annulling the operative part and the entire
20 rationale for looking at findings that are essential
21 basis that arises in cases like Lagardère for example or
22 Provincie Groningen, where you are accepting the
23 operative part but you're seeking to annul some separate
24 decisional level finding that isn't there, that wouldn't
25 arise. You would simply be mounting a challenge on the

1 facts of the case saying in this case, the facts don't
2 substantiate the finding that there was an infringement
3 because in fact there was no information exchange and
4 the fact that the information exchange was freely
5 available on the market for everybody to see.

6 That is not a case in which you would say the
7 finding that there was an information exchange
8 consisting of commercially sensitive information is
9 essential basis. You would never need to do that
10 because the essential part of the infringement would be
11 set out in the operative part and that is what would be
12 the target of your action for annulment.

13 That is why I said yesterday it is quite important
14 to understand the reason why the court referred to
15 things being essential basis as having specific legal
16 effect.

17 It is in those cases where it has to do so because
18 otherwise it wouldn't be possible to run the action for
19 annulment that is sought by the applicant in the
20 individual case. That is where the line of cases came
21 out of and Lagardère is a very good example of that, but
22 the other cases that I showed you yesterday also explain
23 why that is the case. The point is that the
24 infringement is supposed to be set out in the operative
25 part.

1 In your example, sir, it is such a good example
2 because it illustrates how that would work in that case.
3 Indeed, the same would apply if there were two or three
4 findings and all of them were sought to be annulled.
5 That does not turn any of those individual findings,
6 supposing there were said to be three information
7 exchanges, it does not turn them into essential basis
8 simply because all of them are challenged because your
9 challenge would still be to the operative part.

10 Exactly the same was true in the HSBC case that was
11 cited yesterday. The challenge was to the operative
12 part. And one therefore does not need to look in that
13 case at the specific finding that there was commercially
14 sensitive information. That is part of the reasoning
15 that leads to the conclusion, the decisional conclusion
16 in the operative part that there is a particular
17 infringement. There is nothing vague or ambiguous about
18 this.

19 In this case, returning to this case, there is
20 nothing vague or ambiguous about the operative part
21 which is clarified by something in this recital. One
22 point that is made by Mr Ward is in his skeleton
23 argument -- I do not think he pursued it specifically
24 this morning but he said:

25 "This recital is indispensable to understanding what

1 is meant by pricing."

2 But there is no lack of clarity on that because the
3 operative part spells out clearly that the infringement
4 relates to both prices and gross prices.

5 There is nothing that the addressees didn't
6 understand --

7 PRESIDENT: When it says prices and gross prices, I can
8 understand gross prices but what are prices?

9 MS BACON: Pricing is a general statement.

10 PRESIDENT: So if it is prices and gross prices, what does
11 it mean; net prices?

12 MS BACON: No.

13 PRESIDENT: What does it mean?

14 MS BACON: If you turn to the operative part --

15 PRESIDENT: We are fairly familiar with it by now.

16 MS BACON: Yes. It says "pricing and gross price
17 increases".

18 PRESIDENT: Yes, pricing could mean gross, net, it could
19 mean both, it could mean configurators, it could mean
20 not configurators. How do we know what it means?

21 MS BACON: There are specific pleas to points like net
22 pricing in the defences. The operative part does not
23 specifically say net pricing.

24 PRESIDENT: It doesn't say whether it is or it isn't.

25 MS BACON: No, it doesn't. It says "colluding on pricing

1 and gross price increases".

2 Sticking with this particular recital there is
3 nothing in this recital that clarifies some lack of
4 clarity in the operative part. Nothing has been
5 identified specifically. There is a problem with
6 the operative part that this recital assists with. This
7 doesn't define what is meant by gross prices. It does
8 not define what is meant by prices generally.

9 PRESIDENT: Well, it says it includes configurators.

10 MS BACON: That is the means of exchanging information.

11 It is an explanation of how the information was
12 explained through using truck configurators.

13 The other point to make about this recital before
14 I hand over to Mr Beard to deal with the specific DAF
15 point is the vagueness point. We do maintain the point
16 on vagueness, expressions such as "over time" are
17 entirely vague.

18 Now, Mr Ward says two things. He says first of all,
19 well, we admitted it. That is not an answer because
20 that is the abuse of process argument. It is not
21 the question of whether this is binding. The second
22 point is to say, well, in due course the court will have
23 to have a debate about what "over time" means but that
24 is entirely unsatisfactory if you are elevating
25 something in the recital to the level of a decision in

1 the operative part.

2 You will have seen from Air Canada yesterday -- and
3 I took you to the paragraph, 35 -- that the principle of
4 effective judicial protection requires particularly
5 clear and precise statements of infringement in
6 the operative part because that is what the court
7 acknowledged would bind the addressee.

8 Undertakings are entitled to know precisely what
9 the infringing conduct is and that is stated in
10 the operative part of this decision. But looking at
11 a statement like "over time", that could never be
12 the kind of statement in a decision that was binding on
13 the addressees with specific consequences flowing from
14 that because "over time" says nothing about the specific
15 time period.

16 By contrast, what we do have in the operative part
17 are references to specific dates which is sufficiently
18 precise and certain. Sir, those are my submissions on
19 recital 46.

20 PRESIDENT: Yes, and you were saying Mr Beard had some
21 points?

22 Submissions on recital 46

23 MR BEARD: I was going to pick up one or two points that
24 were made by Mr Ward particularly in relation to DAF's
25 position in relation to recital 46.

1 I think it is worth making the preliminary
2 observation that the exercise we are engaged in is
3 taking materials in a settlement decision which were
4 intended solely for the purposes of an infringement
5 finding and, in those circumstances, operate at a high
6 level of generality and trying to get them into and
7 treat them as somehow being binding for the purposes of
8 a pleaded case where they really aren't suitable for
9 that exercise.

10 We see that actually in 46 and in particular, the
11 point that is raised in relation to commercially
12 sensitive information. Now, in the course, Mr Chairman,
13 of exchanges with Ms Bacon, there was a reference to
14 this term being explained and that it was a matter of
15 common sense. Now, with respect, it is not a term that
16 is explained. It is not a matter of common sense and
17 I took down the words that Mr Ward used to explain what
18 it means. It says:

19 "It is commercially sensitive in the sense that
20 it leads to an infringement."

21 Now, that, with respect, is no proper definition of
22 that term. It is for that reason that you can't end up
23 treating that as some sort of binding finding. It is
24 a particular example of the point that Ms Bacon was
25 making about the inherent vagueness of the terms that

1 are being used there which may be suitable for
2 the generality of the assessment you are making when
3 it comes to reaching an infringement finding by
4 the Commission as a public authority but are not
5 valuable and cannot be treated as binding for these
6 purposes because they are too vague.

7 It is for that reason that the DAF pleadings say not
8 admitted because we don't know what that term precisely
9 means and it is also why DAF specifically says, clearly
10 for the avoidance of any doubt, we capitalise
11 the meaning of commercially sensitive and say very
12 clearly none of the information exchanged fell within
13 that category. That is what we do in our pleadings and
14 that is what we have done in explanation in the schedule
15 and that is what that footnote is to do with.

16 Now, Mr Chairman, you referred to the fact that,
17 well, perhaps if the information was mostly commercially
18 sensitive or significantly commercially sensitive, what
19 in fact, sir, you are doing there is trying to work out
20 from your knowledge of the ingredients of competition
21 law what the minimum thresholds would be in order to
22 meet the requirement for that sort of information
23 exchange to amount to an infringement but that is not
24 what that recital actually does.

25 One can't change the terms of the recital. As

1 Ms Bacon says, what the recital says is something that
2 cannot be treated as binding, given its ambiguity and
3 given the fact that, as Ms Bacon has rightly said,
4 challenging some or all of that information being
5 commercially sensitive, whatever that may mean, does not
6 undermine the final infringement finding.

7 You see that there is another example in 46. If you
8 go down to the fourth sentence, which is also not
9 admitted, this exchange of configurators "facilitated
10 the calculation of gross price for each possible truck
11 configuration". Now, on a literal reading of that, what
12 is being said is, well, this configurator exchange
13 enabled every possible truck configuration price to be
14 ascertained. That is what was being facilitated.

15 That is just not a plausible statement ever to be
16 made or to be treated as binding. It is not admitted by
17 DAF and others because it is plainly not something that
18 each of them could admit to because of course it
19 pertains not only to their trucks but to everybody
20 else's trucks but more than that, as you can see from
21 the specific pleadings that we put forward, where
22 recital 46 has been relied on in pleadings what we see
23 is a case being put forward as to what our actual
24 configurators could and could not do, the technical
25 specifications that they could provide.

1 They were not providing sales prices or anything of
2 that sort. They were providing technical configurations
3 which enabled to some extent the identification of gross
4 pricing and the question is, in relation to that, could
5 the exchange of those configurators facilitate the gross
6 price identification for each possible truck by others?
7 We say plainly that is not the case.

8 The idea that that sort of building block, which
9 I think was the language used by the Tribunal at one
10 point, should be treated as binding and necessary in
11 circumstances where it plainly is a generality of
12 statement made by the Commission pursuant to an
13 infringement would be quite wrong. In those
14 circumstances, we do adopt the submissions of Ms Bacon
15 in this regard but emphasise that what we are engaged in
16 here is an attempt by claimants to take generalities
17 that may be used by the Commission for a particular
18 purpose and try to misapply them in this context.

19 That is why building blocks should not be considered
20 as binding and it is only the high level findings that
21 Ms Bacon has identified that should be treated as
22 essential basis.

23 PRESIDENT: Next, we go to visit 47?

24 Submissions on recital 47

25 MR HARRIS: Sir, yes. I am going to deal with 47 on behalf

1 of Daimler but before I do so, can I just draw your
2 attention to one good example of a non-admission or a
3 denial followed by a positive statement on our case as
4 regards the third sentence of 46. This is a very good
5 illustration of exactly the sort of problem that we face
6 if this is said to be binding as against the defendant.

7 If you would like to turn it up, it is in the Ryder
8 core bundle. Mine is marked A1.1. You ought to find in
9 there the tab that has the amended Daimler defence.

10 PRESIDENT: Have all parties seen this?

11 MR WARD: I do not have this.

12 MS DEMETRIOU: I do not have this.

13 PRESIDENT: Well, we have just been told.

14 MS BACON: That is the problem I alerted you to earlier,
15 that VSW don't have this --

16 PRESIDENT: Apparently nor does Royal Mail or BT.

17 MR HARRIS: Well --

18 PRESIDENT: By all means refer to it if you and your clients
19 are happy to do so but if it is confidential to some of
20 the parties, be careful. You can give us a reference
21 and we will look at it later.

22 MR HARRIS: Well, the reference is in paragraph 24D.

23 PRESIDENT: You say it is in the Ryder bundle, which tab is
24 it?

25 MR HARRIS: Tab 9.1 of that bundle. The paragraph begins on

1 internal page 138 and the part to which I would like to
2 draw your attention is on 141 which strictly speaking is
3 paragraph 24D(b) and then there is a (iii) at the bottom
4 of 140. It is not confidential information. But
5 the point, if you were just to cast your eye over (iii),
6 starting at the bottom of 140 --

7 PRESIDENT: Yes.

8 MR HARRIS: So what had happened is in the so-called Ryder
9 schedule at the time when we were giving just
10 non-admissions, we had said as regards this sentence
11 that it was not accepted that all truck configurators --
12 so if anyone wants to follow this, this is in the Ryder
13 schedule with the blue headings. As regards recital 46,
14 the fourth column along is the Daimler defendants'
15 response. This will enable I think Ms Demetriou and
16 others who don't have the pleading to follow this point
17 perfectly well for the moment. We say:

18 "The third sentence is only admitted only insofar as
19 it concerns Daimler. However, it is not admitted that
20 all truck configurators contain detailed gross prices or
21 that the truck configurators contained detailed gross
22 prices for all models and options."

23 So that was the headline point. Then the further
24 detailed work that has been done in response to
25 the pleading against us on this point, whether in Ryder

1 or in the other cases, is as you can see set out. So
2 there are two types of configurator. Some do this and
3 some do that and then actually you need more things.

4 It is a prime example, I think, Mr Malek --

5 HODGE MALEK QC: That is the sort of example I wanted, yes.

6 MR HARRIS: Yes, exactly. I only say that before I turn to
7 recital 47 because it is illustrative of the very fact
8 that if this is binding against me and if others have
9 the same sort of point, then I am going to be precluded
10 from explaining to the Tribunal at trial as necessary
11 that actually it is a more complicated story and there
12 are positive averments to be made that are material. So
13 that is that.

14 Then there are two other footnote points on 46:
15 Daimler's submission certainly is that one could have
16 a substantial and appreciable exchange of commercial was
17 confidential information in just one meeting so as to
18 amount to an infringement.

19 Picking up on the interchange that you had,
20 Mr President, with Ms Bacon, one doesn't need to have
21 that over several meetings. Equally, one could have
22 10/15 meetings where there are insignificant or
23 non-appreciable or fairly banal exchanges. Yes, they
24 are technically commercially sensitive but even in
25 accumulation, they are of no appreciable consequence and

1 that is relevant to the point that Ms Bacon was making
2 about the or.

3 Then lastly in argument, you, sir, mentioned to
4 Ms Bacon that, ah, yes, but it is also said that there
5 is an effect on trade here. Strictly speaking, there is
6 a presumed effect on trade here. That is recital 85.
7 That can't be prayed in aid in our respectful submission
8 as regards the appreciability or otherwise. If you were
9 to turn to 85 you would see that.

10 With just those introductory remarks, I can be I'm
11 pleased to say, and you will be no doubt pleased to
12 hear, much shorter on 47 because we have the submissions
13 of Ms Bacon as regards if you like general submissions
14 and those that were added to them by Mr Beard.

15 That really takes care of the first sentence of
16 recital number 47. The critical words there, just like
17 the critical opening word of sentence 2 of 46 is "all",
18 the critical words in the opening sentence of recital 47
19 are "in most cases". "In most cases" means that some of
20 the cases, some of the factual examples, some of the
21 information that is being talked about in that sentence
22 wasn't of the variety that is there described.

23 So we must be entitled in our submission, the OEMs,
24 to be able to say this is an example when you actually
25 look at the detailed pleadings and the detailed

1 evidence, that isn't a "most" case. It is a "not
2 a most" case.

3 So for instance, there may have been a case where
4 the information that was exchanged was publicly
5 available and/or was as detailed and accurate as the
6 information that was exchanged between the OEMs. And in
7 those circumstances, we say that the defendants should
8 be entitled to contest that and it can't be held to be
9 binding against us. Or, put another way, it can't be
10 said to be essential to the finding of an infringement
11 in article 1.

12 In just the same way as in HSBC, there were some
13 overturned findings about particular meetings with
14 particular traders doing particular things and they were
15 successfully challenged but they didn't result in the
16 overturning of the operative part of that particular
17 decision.

18 So that is all I have to say about the first
19 sentence. The second sentence, again I can take this
20 quickly. We have the same complaint that it is a highly
21 generalised description so I will not repeat those
22 submissions. Then we have a different point which is
23 that in the middle of that sentence -- I beg your
24 pardon, at the end, it talks about depending upon
25 the quality of the market intelligence at their disposal

1 but it doesn't explain in any given instance, let alone
2 in most cases, what other intelligence is required in
3 order for this to have been a relevantly useful tool in
4 order better to be able to calculate the competitors'
5 approximate net prices.

6 So the Commission is saying that it is relevant to
7 know what the quality of other market intelligence at
8 their disposal was to assess the utility of this
9 exchange and hence its contribution or not to the
10 infringement but we don't know what that was. If that
11 is said to be binding against us, that would preclude us
12 from coming along in any given instance and saying,
13 actually, given the equality of market intelligence at
14 our disposal or other defendants' disposal it is of no
15 utility in better being able to assess the prices of
16 other people.

17 Although I will not turn this up, there are several
18 examples, at least in our pleading, where we say this is
19 information that we had but this is material that
20 we didn't have. By itself, this particular piece of
21 material is of no particular utility.

22 Or alternatively, we will say actually, we had
23 a whole variety of other market intelligence at our
24 disposal, so for instance there is lots of pleading
25 about mystery shopping exercises, garnering data from

1 dealers here and there, and in fact any information that
2 was exchanged is of no supplemental utility. In fact,
3 it was useless.

4 Yet those points, if this is a binding finding
5 against us, will be lost.

6 HODGE MALEK QC: Would it be because if you say, well,
7 I accept the whole of the second sentence but I did not
8 have any other market intelligence at my disposal, which
9 meant that I couldn't do the calculation.

10 MR HARRIS: I am sorry.

11 HODGE MALEK QC: What I am saying is the premise of what you
12 are saying is if you are bound by this, there would be
13 a finding that you were able to approximate current net
14 prices. But there is a qualification at the end. What
15 is stopping you saying I fall within the qualification
16 depending upon the quality of the market intelligence at
17 their disposal?

18 MR HARRIS: I would turn that round, Mr Malek, and say in
19 those circumstances it's meaningless to say that this
20 sentence is binding against us because on any given
21 instance, we will be able to turn round and say, okay,
22 look at the facts of this particular case, look at the
23 quality of the market intelligence at our disposal or
24 the disposal of others and it doesn't lead to any
25 utility of the exchange of information.

1 So I would be content with that. All that would
2 mean is we can come along and contest in a factual sense
3 any given instance which means that a finding of
4 bindingness doesn't take anyone anywhere.

5 HODGE MALEK QC: The point I am making is where you have
6 a qualified binding and you have a number of defendants,
7 it does leave the door rather open for the defendants to
8 say that doesn't apply to me because it is a general
9 finding but there is a qualification at the end and it
10 doesn't say to whom that qualification applies or what
11 it really means.

12 MR HARRIS: I take that point and I agree with that, which
13 really, as I say, means to me that this is not of
14 the quality or variety of a sentence in a decision which
15 can meaningfully said to be binding.

16 HODGE MALEK QC: Well, it can still be binding but you just
17 say I did not have the quality of market intelligence to
18 do what is stated there.

19 MR HARRIS: I take that point, but at the risk of repeating
20 myself --

21 HODGE MALEK QC: Don't repeat yourself.

22 MR HARRIS: The final point we take on 47 is of a slightly
23 different variety. This may be an open door at which
24 I push. If and insofar as this is intended to be or
25 sought to be presented by the claimants as being, this

1 second sentence of recital 47, any kind of finding of
2 effect in the sense that we were in effect better able
3 to calculate any given net price, then that is something
4 that is still completely up for grabs at the trial.

5 So that is more of a --

6 PRESIDENT: I think that is not what I would understand by
7 effect. Effect is whether it actually led you to charge
8 a higher price than you otherwise would have done.
9 It is certainly not a finding that you did. That is
10 effect. What is said here is that that knowledge meant
11 you were able to work out what your competitor was
12 likely to be charging to customers. Whether that had
13 any effect on how you priced is a quite separate
14 question.

15 MR HARRIS: Yes. That is essentially the point that I am
16 making. For the sake of absolute clarity, we are
17 drawing that distinction.

18 PRESIDENT: Yes but it certainly does not lead to the second
19 conclusion.

20 MR HARRIS: This leads me simply to round off by saying
21 Mr Ward's submission as regards this second sentence was
22 largely that this is an important part of how the cartel
23 operated.

24 Well, that goes nowhere as regards the submissions
25 on bindingness or essential basis. That may be the

1 case, it may not be the case, but it is irrelevant.

2 MR BEARD: I do not want to make any submissions on 47 but
3 picking up an observation by Mr Chairman, the
4 interpretation of this clause I think will be a matter
5 for debate as to whether or not what it is actually
6 saying is simply this type of exchange of gross price
7 information could in principle mean that if you have
8 sufficient market -- other market intelligence then you
9 might be able to do this and I think that is how we read
10 that.

11 PRESIDENT: Able to do what?

12 MR BEARD: To better be able to calculate competitors'
13 approximate net prices.

14 PRESIDENT: That is what it says.

15 MR BEARD: Yes. I am only taking issue with the
16 characterisation, Mr President, that you put on the
17 transcript in relation to that. I think there is an
18 argument about what precisely that phrase will mean.
19 But that is for another day.

20 PRESIDENT: Yes.

21 MR HARRIS: That may be a convenient moment. May I ask for
22 the same indulgence after lunch?

23 PRESIDENT: To take jackets off?

24 MR HARRIS: In the trenches it is warming up.

25 PRESIDENT: Not only in the trenches.

1 48 is Ms Bacon, isn't it? It would wrap up this
2 section. As Mr Justice Fancourt suggests, let's get
3 that finished.

4 MS BACON: Just sweeping up the dregs of 47, perhaps
5 the Tribunal when you have the opportunity to read our
6 schedule that has been handed up, you will see that the
7 second sentence of 47 is one of those to which we put
8 forward a specific denial for reasons given in the
9 paragraph cited in our schedule. That will no doubt be
10 the case for many of the other recitals but I thought
11 I should just mention that now while we are dealing with
12 this section.

13 PRESIDENT: We will look. We appreciate the work that has
14 gone into them and we will look at them very carefully.

15 MS BACON: As regards 48, it is really an a fortiori point
16 following on from the points that I have already made
17 regarding configurators. The points made in recital 48
18 are not definitive findings in any way, but rather
19 general references to the evidence about the specific
20 way in which configurators were used. You can test the
21 question of whether this could be essential basis in the
22 way used in the case law by asking yourself, well, just
23 hypothesise that you challenge that, would that lead to
24 a qualification in the operative part of the type that
25 you see in a case like Coppens, where you see in the

1 final judgment -- you have both of the judgments in the
2 bundle but in the final Coppens judgment the operative
3 part of one of the articles of the decision was annulled
4 insofar as, and then there is a qualification relating
5 to Coppens' involvement in a particular aspect of the
6 SCI.

7 It would be somewhat bizarre if there were a finding
8 of the European Court that for example article 1 of the
9 operative part is annulled save to the extent that it
10 could be understood from the truck configurators which
11 extras would be compatible with which truck. It would
12 be a complete nonsense. That is just a factual
13 statement about the way in which truck configurators
14 worked.

15 Secondly, nothing in the operative part requires
16 this level of granular detail for anyone to understand
17 what the scope of the infringement found was. So it is
18 a particular point of detail in the evidence as to the
19 kind of application that was used by the addressees,
20 ie these truck configurators, but it really does not go
21 to anything in the operative part.

22 Nor is this recital necessary to solve any ambiguity
23 or lack of clarity in the operative part. It is a very
24 good example of evidence or reasoning that lies behind
25 the decision that is ultimately reached rather than

1 being in any way itself decisional in character, or
2 indeed evaluative.

3 PRESIDENT: If as you say that is too general, but if as
4 stated above in 46, save at a certain time, your
5 clients' configurators came to replace the gross price
6 list, say for argument's sake in 2005, and if you were
7 to challenge successfully the statement that this
8 helped -- exchange of configurators helped comparison of
9 own offers with those of competitors and you say that is
10 wrong, it didn't, wouldn't that lead to the operative
11 part being amended to stop and reduce the period of
12 Iveco's infringement?

13 If you no longer had gross price lists, you had
14 configurators, and exchange of configurators would have
15 no effect on increasing transparency in the way there
16 set out.

17 MS BACON: That is another example of the kind that if this
18 was only a particular kind of infringement and you
19 annulled the fact on which it is based, would that lead
20 to the annulment of the operative part?

21 PRESIDENT: Well, qualification in the Coppens sense.

22 MS BACON: One would then be using the facts to annul the
23 temporal finding in the operative part. You wouldn't be
24 annulling the operative part and finding for example
25 that one had to qualify article 1 save insofar as there

1 was a particular exchange of configurators at
2 a particular time. One would use the facts set out in
3 the recital and insofar as there was any correction, it
4 would be to the temporal aspect of the decision. Time
5 is something we have admitted is part of essential
6 basis. It is in the operative part. But this is
7 a factual detail.

8 Of course, if one looks at challenging facts as
9 we have already rehearsed in argument, that may annul
10 certain aspects of the operative part. But truck
11 configurators are a granular point of detail that form
12 part of the overall factual matrix that leads to the
13 finding of infringement of the operative part.

14 It is not very much more informative than the
15 identification of the precise hotel room in which people
16 met. That is part of the evidential basis but it is not
17 part of the finding of infringement.

18 PRESIDENT: Yes.

19 MS BACON: So, unless --

20 PRESIDENT: Anything else on 48?

21 MS BACON: No. Unless the Tribunal has any further comments
22 on 48, that completes that section.

23 PRESIDENT: Five past 2.

24 (1.05 pm)

25 (The short adjournment)

1 (2.05 pm)

2 HODGE MALEK QC: Just looking at the schedules, I think
3 Iveco's schedule is just in the format that I like.
4 I note this one is only a draft version, if you can find
5 there are any other references where there is a positive
6 case --

7 MS BACON: Yes, we were intending to update it, given the
8 extra time, and we're going to have to do
9 a comprehensive job on the VSW pleading as well so we
10 will send you an updated version next week.

11 HODGE MALEK QC: The same with the other ones. They are all
12 saying these are just examples. I just want the full
13 thing. Thank you very much.

14 PRESIDENT: Yes, Ms Ford.

15 Submissions on recital 49

16 PRESIDENT: 49, is it? Yes, thank you.

17 MS FORD: This is a high level summary of the collusive
18 contacts that the Commission found were engaged in by
19 the addressees over the period 1997 to 2010 and it tells
20 you about the occasions on which meetings took place; it
21 tells you about the means of communication which were
22 deployed, emails, phone calls; it introduces the two
23 different levels at which it has been found contacts
24 took place, the headquarter level and the German level,
25 and in my submission the defendants could contradict any

1 particular element of the summary facts in this recital
2 and it wouldn't annul the operative part.

3 So for example, they could take issue with the
4 proposition that meetings took place at product
5 demonstrations and that wouldn't undermine the operative
6 part. They could take issue with whether the addressees
7 used phone calls as well as emails to communicate and
8 that wouldn't undermine the operative part. They could
9 claim that no meetings took place at headquarter level
10 at all, that it was all undertaken at subsidiary level,
11 and that wouldn't in my submission undermine the
12 operative part either.

13 So, in my submission, applying that test, you come
14 to the conclusion that the entirety of this recital is
15 not binding. I do accept that there is a minimum
16 irreducible amount of conduct that the defendants can't
17 derogate from but as I submitted yesterday, the recitals
18 themselves are not designed to articulate that
19 irreducible minimum and it is possible to seek to
20 articulate propositions which encapsulate the core
21 content, the core conduct that the defendants cannot
22 deny occurred and the Tribunal has been endeavouring to
23 do that in various exchanges with various counsel.

24 My submission is simply you don't find those
25 propositions articulated in the recitals because that is

1 not their function, so the recitals themselves are not
2 binding.

3 PRESIDENT: Yes, thank you.

4 So 50 is Mr Harris?

5 Submissions on recital 50

6 MR HARRIS: Yes. There are three points in relation to
7 recital 50, Chairman and members of the Tribunal.

8 The first is to note that the defendants all admit
9 and have accepted as binding by reference to article 1
10 that they have engaged in colluding on pricing and gross
11 price increases, the timing and the passing on of costs
12 for the introduction of emission technologies for the
13 types of trucks.

14 So the heart of this recital number 50 is already
15 accepted as binding and admitted in fact.

16 What this then leaves are disputes as to the phrase
17 "agreement and/or concerted practices" and as to
18 the meaning of the phrase "in order to align gross
19 prices".

20 I will take them in turn. Defendants' contention is
21 that in article 1, the words at the beginning "by
22 colluding", that does not convey that there have been
23 agreements.

24 A collusion can be an agreement and/or a concerted
25 practice and what we should not be bound by as essential

1 basis is that any given case is in fact an agreement,
2 because any given case could be a concerted practice.
3 That is the extent of the dispute on that point. So
4 it is acceptable that any given case is an agreement
5 and/or a concerted practice, but we need to be able to
6 address you at trial on whether a particular exchange or
7 a particular meeting is less than an agreement, even if
8 it amounts to a concerted practice.

9 What you will see when you go through the pleadings
10 is precisely that sort of plea. When you have pleaded
11 against us, dear claimant, that this is an agreement,
12 actually we deny that and aver positively that by
13 reference to this piece of information or that remark in
14 that document it is not in fact an agreement, although
15 it is obviously a -- well, it is a concerted practice
16 because it has to be one or the other.

17 There are a few cases where it is accepted that
18 it is an agreement. But there are far more where it is
19 not accepted as an agreement when you look at the
20 detailed pleadings.

21 PRESIDENT: I am not sure for myself that is in any way
22 contradictory to the first -- to that sentence.

23 "Agreement and/or concerted practice", it's not saying
24 that any particular one is an agreement.

25 MR HARRIS: In which case we can move on, yes.

1 HODGE MALEK QC: It is clearly open to you to plead one or
2 the other.

3 MR HARRIS: In which case we can move on. To some extent
4 this is a point of making absolutely clear what the
5 defendants' position is.

6 That leads on to potential and nothing is advanced.
7 Mr Ward took you to recital 68 but that just says
8 "either/or". He said it proves his point but it does
9 not take the matter any further.

10 That leads to "alignment on gross prices", those are
11 the words in the middle of recital 50.

12 We take issue with this as being a finding that is
13 essential to article 1 where it says "colluding on
14 pricing and gross price increases" because one can have
15 an exchange of prices, whether it be "pricing" or "gross
16 price increases", but that does not necessarily mean
17 that it is in order to align the gross prices.

18 I can take a simple example of when one wants to
19 find out by exchanging with one's competitors what one's
20 competitors are going to do as regards their pricing
21 precisely so you don't align, so you can steal a march
22 off them in the market in order to for example obtain
23 market share.

24 The supplemental or additional finding of "aligning
25 gross prices" is not a necessary element of the finding

1 in article 1 and can be disputed by the defendants in
2 any particular given instance.

3 PRESIDENT: Isn't it the same as the finding in recital 71,
4 which I know paradoxically someone else is going to deal
5 with, but if you look at what in our copies is at the
6 top of page 17, the single anticompetitive economic
7 aim --

8 MR HARRIS: No, no --

9 PRESIDENT: -- was to coordinate each other's gross pricing
10 behaviour?

11 MR HARRIS: No, with respect we say not. There are
12 particular elements. I think Mr Ward may have even read
13 out what the constituent legal elements are of an SCI.

14 PRESIDENT: I am looking at the statement:

15 "The single anticompetitive aim was to coordinate
16 each other's gross pricing behaviour."

17 Isn't that statement, the "aim was to coordinate
18 each other's gross pricing behaviour", effectively
19 saying the same thing as in recital 50, "in order to
20 align gross prices"? It is put in slightly different
21 words but it seems to me to be saying the same thing.

22 MR HARRIS: I think Mr Beard will address you in part on 71,
23 but my point remains the same, that what is not accepted
24 by the defendants as forming a necessary or constituent
25 or essential basis element of the article 1 finding of

1 collusion is that there has been an alignment of the
2 gross prices as opposed to an exchange.

3 PRESIDENT: It does not say there has been an alignment, it
4 says that's the object, the purpose. Whether it was
5 achieved or not is another question.

6 MR HARRIS: In that case, I rephrase. Whether it be a has
7 been or an object the intention of, that is not
8 essential to article 1 because you can have and you have
9 had collusion on pricing and gross prices for reasons
10 that are not to do with alignment. They are about
11 finding out and then you can take different action.
12 It is not alignment action.

13 PRESIDENT: But the single aim here is found to be to
14 coordinate each other's gross pricing which seems to me
15 the same thing as to align gross pricing.

16 MR HARRIS: That is the point of contention, we don't accept
17 that coordinating is the same as aligning.

18 PRESIDENT: What is the difference?

19 MR HARRIS: Aligning means bringing into alignment, whereas
20 coordination is you can coordinate your prices at
21 a completely different line or level from somebody
22 else's. There could be a step change between them. And
23 indeed it could be that somebody else is moving forward
24 and then you take advantage of that information and you
25 deliberately move downwards in price, so that is the

1 opposite of alignment. But it is still coordinating
2 what you do with your price by reference to what
3 somebody else is doing with its price.

4 It is not the same thing as the necessary acceptance
5 that we have all given as to this being an object
6 infringement because the object infringement is
7 obviously to prevent, restrict or distort competition
8 but that is not necessarily by way of alignment.

9 PRESIDENT: Yes.

10 MR HARRIS: So those are the submissions on recital 50.

11 Submissions on recital 51

12 MS BACON: I have a long one. I am putting on my hardhat.

13 Recital 51. This is a quite lengthy summary in
14 general terms of meetings that took place during part of
15 the infringement period and the content of those
16 meetings, and as you'll have seen from the various
17 admission schedules, parts of this are admitted, others
18 are not.

19 This is the kind of recital that you would see in
20 any competition decision setting out the nature of the
21 meetings or contacts that led to infringement.

22 To say that this kind of factual narrative is
23 essential basis and therefore binding would frankly
24 run -- completely undermine the careful distinction
25 drawn in the case law between the operative part and the

1 recitals.

2 It is not the kind of narrative that for example the
3 court in Air Canada would have regarded as forming part
4 of the minimum content of a decision that was required
5 to be articulated in the operative part. There is no
6 suggestion there that in addition to the identification
7 of the nature of the infringement and so on,
8 the parties, the temporal and geographic scope, there
9 are huge parts of the recitals that simply set out
10 the factual narrative of when and where the meetings
11 took place and what was discussed, that any of that
12 would be regarded as binding on the addressees or on the
13 national courts, and remembering that in Air Canada
14 precisely this issue was discussed, the bindingness of
15 the decision and what parts of the decision for
16 the purposes of a damages action.

17 So that is by way of preliminary comment but looking
18 at the detail of the recital, you can see that none of
19 this is decisional or evaluative in its nature. And
20 rather, it is factual descriptions of the mechanics of
21 an infringement and moreover, in pretty much all cases,
22 at a very high level and generic nature of the
23 description.

24 Not only that, but a number of the statements in
25 this recital are extremely vague. For example, the

1 statement that occasionally the participants discussed
2 net prices for some countries or, in the second
3 sentence, in some cases the participants agreed their
4 respective gross prices or, in the fourth sentence and
5 the seventh sentence, the comments about regular or
6 regularly, it is difficult to see how this kind of vague
7 sentence and vague statements could ever be binding in
8 a meaningful sense in a way that prevented the
9 addressees, the defendants from contradicting that in
10 domestic infringement proceedings.

11 Just taking the example of regular or regularly,
12 that would not prevent them on any particular occasion
13 when an allegation is made of saying, well, this was not
14 one of those occasions when there was such an agreement.
15 And indeed, those contradictions are brought out in the
16 denials in the detailed pleading and you will see from
17 our own schedule and no doubt the schedules of the other
18 defendants that there are specific denials that
19 agreements were reached on particular occasions. There
20 are specific denials with a positive case, for example
21 that the document that is relied on to establish that an
22 agreement was reached does not in fact state that an
23 agreement was reached or other reasons for denial, such
24 as an explanation of the nature of what was going on
25 within the companies which meant that the agreement was

1 inherently implausible.

2 So the suggestion that specific agreements were
3 reached when it has been pleaded in detail by the
4 claimants has been met by a specific response which in
5 many cases as I have said is in the form of denials.

6 By saying that all of this is binding, claimants are
7 trying to shut out the defendants from making those kind
8 of assertions in their pleaded defences.

9 Not only that, but there is an a fortiori point that
10 follows on from Mr Harris' point in relation to recital
11 50 because here there are specific statements regarding
12 agreements but the problem is, as Mr Harris said,
13 the operative part does not refer to agreements as such,
14 it refers more generally to collusion, and in addition
15 recital 68, as you have already seen, which is accepted
16 as being essential basis, refers to conduct that can be
17 characterised as a complex infringement and classified
18 as agreements or concerted practices.

19 So the recital that we have admitted as essential
20 basis does not come down to saying that this is an
21 agreement as such but characterises it in terms as
22 agreements or concerted practices.

23 PRESIDENT: So you have admitted it as essential basis?

24 MS BACON: Yes.

25 PRESIDENT: Recital 50 is not admitted as essential basis,

1 is it?

2 MS BACON: No, but Mr Harris' point was similar to the point
3 that I just made. He pointed at the fact that the
4 operative part said collusion and he went on to develop
5 the point that that was not specifying agreements. You
6 responded by saying this is okay, isn't it, because this
7 says "agreements and/or concerted practices", and he
8 said in that case -- he seemed to accept that was the
9 answer.

10 PRESIDENT: Because he explained the defendants all want to
11 say some are not agreement.

12 MS BACON: Exactly but the point applies a fortiori in this
13 recital where it specifically said agreements, where
14 elsewhere in the decision, specifically in recital 68,
15 the conduct is characterised as agreements or concerted
16 practices. So for the Tribunal to regard this
17 particular recital with references to agreements as
18 binding would be to go beyond the specific finding in
19 the operative part, beyond the finding in recital 68
20 which is accepted as being essential basis, and indeed
21 doing so in a way that is not either necessary or
22 essential because as you know, nothing in article 101
23 requires there to be an agreement as such and that is
24 why mainly recital 68 does not stipulate that there was
25 an agreement as such.

1 So there is a problem of vagueness, there is
2 a problem of contradiction, there is a high level
3 problem that none of this is the kind of material that
4 one would or should find in the operative part of
5 a decision and still less in those circumstances the
6 kind of material one regards exceptionally as being
7 essential basis where there is an omission or lacuna or
8 lack of clarity in the operative part. It is simply
9 a normal part of factual narrative that you would get in
10 any competition case.

11 HODGE MALEK QC: One thing that comes clear from Volvo's
12 note on recitals 51 and 52 in a certain sense is what
13 you have is the general plea in the recitals but despite
14 that, claimants feel they have to give more detail and
15 they give specific examples and that is being put to you
16 and then you have to respond to it.

17 The question is if you are bound by this, does that
18 affect in any way how you respond to it?

19 MS BACON: That is a very pertinent question. The question
20 is how does that affect how we respond in cases where
21 you have a very vague statement such as "occasionally"
22 or "regularly" or "on some occasions". Does that mean
23 we are shut out from saying in response to specific
24 pleas? If not, what is the meaningful sense in which
25 it is binding? Because one can identify there's a

1 meaningful sense in which the operative part is binding.
2 You can't deny there has been an infringement of that
3 nature. But if you have a sentence that occasionally
4 some of the addressees exchange information of this
5 nature in relation to some countries, then that does not
6 take us any further forward.

7 At trial, the claimants are still going to have to
8 particularise the occasions on which they say that
9 information was exchanged and we are still going to have
10 to respond to it. That is exactly why I said there is
11 no meaningful sense in which this can be binding because
12 it is so vague and general and does not purport to make
13 a comprehensive statement but is simply saying "some".
14 Some times, some places, occasionally, regularly, and so
15 on.

16 HODGE MALEK QC: It also feeds into the issue of how this
17 abuse of process argument works. Is it going to be an
18 abuse of process for you where you are confronted with
19 something like 51 and sentence 5 as analysed by Volvo,
20 is it going to be an abuse of process for you when they
21 give you specific examples of what is taken out of the
22 generality there, and you come back and say no, that
23 didn't happen. Is it really an abuse of process for you
24 to deny in those circumstances?

25 MS BACON: Yes and that is exactly the problem because of

1 course they have to descend to particulars in order to
2 establish causation. It is not good enough for them
3 simply to say there are some occasions because we are
4 talking about things that could make a large amount of
5 difference, whether something happened on one day or the
6 next month or the next year, some time in the time
7 period, because of when claims are made and the chain of
8 causation that is said to have led to an increase in
9 prices. So the particulars are important and none of
10 that is in here.

11 I am not going to stray into Mr Jowell's argument
12 but it does highlight a general problem, but it also
13 highlights a problem for the purpose of the binding
14 nature issue, which is if you do have a general
15 statement, to what extent is that meaningfully binding,
16 and we would say it is not meaningfully binding in the
17 way that the operative part is meaningfully binding
18 because it does establish something that we cannot
19 contradict.

20 PRESIDENT: What about the sentence that I put to Mr Ward:

21 "In some cases they also agreed their respective gross
22 price increases". Suppose that is alleged against you,
23 you say that is vague, we don't know which of those
24 cases you are referring to.

25 MS BACON: Exactly.

1 PRESIDENT: Either there may be something in the identified
2 document but if not, then the claimants say we can't
3 give any better particulars because these were secret
4 discussions and not documented.

5 MS BACON: That is not what they say. They have gone
6 through a great deal of material and they have pleaded
7 in extensive detail specific meetings, specific
8 documents, specific agreements that are said to have
9 been made on particular occasions involving named
10 individuals from the addressee companies. There is an
11 enormous amount of detail and they have done that in
12 their pleadings and we have responded to it.

13 PRESIDENT: Suppose you say it is open to you to plead and
14 say, no, we never discussed gross price increases.
15 Sorry, we never agreed gross price increases.

16 MS BACON: Well, that is a point. If we said none of this
17 conduct ever took place, we would be effectively denying
18 the infringement.

19 PRESIDENT: Not none of this conduct generally, the specific
20 conduct which is found I think particularly in this
21 recital, that in some cases you discuss gross price
22 increases, so it is rather vague --

23 MS BACON: That is in the operative part. There was
24 collusion --

25 PRESIDENT: It says you agreed price increases.

1 MS BACON: We do have a number of denials in relation to
2 alleged agreements. We say that is not in the operative
3 part. The operative part refers to collusion.

4 PRESIDENT: What I'm asking you is you say it is open to you
5 to say Iveco never agreed on price increases with any
6 other OEM.

7 MS BACON: Yes, it is open to us because that is flatly
8 consistent, squarely consistent with the operative part.
9 The operative part does not refer to agreements.

10 PRESIDENT: It says colluding and that is rather vague.

11 MS BACON: Then that is defined. We accept that can be
12 further specified by looking at recital 68 which says
13 "agreements or concerted practices".

14 PRESIDENT: It could be. But if somebody reads the
15 operative part and says colluding and wants to interpret
16 what is meant, they wouldn't just pick one recital, they
17 would look at the whole decision to interpret what is
18 meant, rather like interpreting a contract clause which
19 is not clear. You look at the rest of the totality of
20 the contract and they see what is meant is that on some
21 occasions, there was agreement on gross prices.

22 So you are using that to understand the general word
23 colluding and you would not interpret it just by looking
24 at bits of the decision that you want to look at, you
25 would look at the whole of it.

1 MS BACON: Well, to be fair, the answer to that is we are
2 not cherry picking. We have gone to the part of the
3 decision that says "legal assessment". The paragraph
4 I have referred to, 68, is the paragraph under the
5 heading "Application to this case".

6 That is exactly where we accept there is
7 a decisional level finding. It is an evaluative
8 assessment of the conduct saying that this is agreement
9 or concerted practices.

10 PRESIDENT: What conduct?

11 MS BACON: The conduct that has been described in the same
12 way as in any competition decision or indeed state aid
13 decisions, we have looked at some of those as well.
14 There is a factual narrative. None of that is regarded
15 as being binding in any of the cases that we have looked
16 at. None of the cases we have looked at come close to
17 importing this kind of factual narrative which you find
18 in every decision in -- and I accept in this decision we
19 have a somewhat short decision. State aid decisions can
20 be five pages or 50 pages or even longer. The same is
21 true of a competition decision. The level of detail or
22 the number of pages of decisions makes no difference.

23 In none of the cases that we have looked at do you
24 find the wholesale factual narrative effectively
25 imported into the essential basis, and it would not be

1 meaningful because of the reason I gave you yesterday
2 for why one looks at essential basis. It is something
3 exceptional where one has a lacuna or lack of clarity in
4 the operative part.

5 There is none of that here in relation to this
6 particular paragraph. We have accepted that the word
7 "collusion" can be further specified and where you look
8 for that specification is in recital 68 which is in the
9 relevant part of the decision where you expect to find
10 the findings as such.

11 MR JUSTICE FANOURT: It's the conduct described in
12 section 3.

13 PRESIDENT: Exactly, recital 68, if you look for the
14 clarification, there it is, it's the conduct described
15 in section 3, so it takes you back.

16 MS BACON: In the same way that other decisions say "in
17 light of the above". For example, in the Provincie
18 Groningen case I took you to yesterday the decision says
19 "in light of the above". Does that import all of the
20 above into the operative part? No. As we saw
21 yesterday, there were quite key passages in the decision
22 which were not regarded as essential basis.

23 PRESIDENT: That may be but to say none of it, so what does
24 collusion mean? It means conduct. That is all you are
25 left with.

1 MS BACON: No, it means agreements or concerted practices.
2 That is directly specified in recital 68 which it is
3 common ground is essential basis.

4 PRESIDENT: And that itself is a bit vague because agreement
5 or concerted practice on pricing, you think, well, what
6 sort of agreement about what sort of pricing?

7 MS BACON: Well, it is specified. Agreements or concerted
8 practices on pricing or gross price increases.

9 PRESIDENT: What sort of pricing?

10 MS BACON: This is an issue that one gets in any kind of
11 competition case where you get a description of the kind
12 of infringement that is accompanied in any case by
13 a detailed description of the facts.

14 PRESIDENT: Yes.

15 MS BACON: It is not said that one has to look at that
16 detailed description of the facts -- on this occasion,
17 there were agreements on this, on that occasion so and
18 so met.

19 PRESIDENT: No, this indeed very specifically does not refer
20 to particular occasion. It just says sometimes
21 agreement on gross price increase. So it is not
22 generalised, it is a summary claim.

23 MS BACON: But on the particular question that you are
24 putting to me, I think the start of this debate was is
25 there anything wrong with the "sometimes there were

1 agreements on gross prices" and I have given you the
2 answer to that. Gross prices is in any event in the
3 operative part. But the word "agreement" is not, it's
4 not there, and it is not in recital 68 either and there
5 would therefore be a contradiction.

6 There is no basis on which that can be resolved
7 other than by saying that the essential basis is in
8 paragraph or recital 68 which is exactly where you would
9 expect to find the finding of the decision in the legal
10 assessment.

11 PRESIDENT: Yes, well, we have heard that. What is your
12 next point?

13 MS BACON: Those were my submissions on recital 51 and I am
14 handing over to someone else on recital 52. I am not
15 sure who. Mr Jowell.

16 Submissions on recitals 52 and 53

17 MR JOWELL: Chairman, members of the Tribunal, recital 52 is
18 expressed in terms, as you will see in the opening
19 words, which purely relate to illustrative examples of
20 discussion from the early period. The first point
21 we make is that illustrative examples are quintessential
22 matters that are not liable to be essential basis for a
23 decision, in their own very terms.

24 Mr Ward accepted that an appeal on these
25 illustrative examples would not lead to a quashing of

1 the operative part of the decision or indeed any part of
2 it. Instead he sought to suggest that these could
3 constitute what he called freestanding violations of
4 article 101.

5 That is nothing to the point because the
6 infringement does not relate to freestanding violations
7 of article 101. It relates to a single and continuous
8 infringement.

9 So, a party coming to court and saying that one of
10 these examples or even all of these examples were wrong
11 or inaccurate could not successfully challenge the
12 operative part of this decision. And that is what
13 matters when it comes to deciding essential basis.

14 Even if we are wrong about that and these are some
15 of the caterpillar's legs as Mr Ward put it, then at
16 most, that would apply to the fact that these meetings
17 took place and related to the general matters that are
18 described in the operative part of the decision.

19 The detail that one sees here about the nature of
20 the agreements, well, at most that is the hair on the
21 caterpillar's legs. It is certainly not matters that
22 are essential to the operative part.

23 That is what we have to say about recital 52. As
24 regards recital 53, the position is even more clear
25 because these recitals really stray into matters about

1 the use of the euro currency to reduce rebates and
2 a particular discussion in relation to France which are
3 nowhere mentioned or alluded to in the operative part of
4 the decision.

5 So if the defendants wish to take issue with the
6 detail of those descriptions as they do, they should be
7 entirely permitted to do so because these are
8 inessential matters in relation to the decision.

9 Unless the Tribunal has any further questions, those
10 are my submissions on the recitals.

11 PRESIDENT: Thank you.

12 Submissions on recitals 54, 55 and 56

13 MS FORD: Sir, I am dealing with recitals 54, 55 and 56 and
14 I make largely very similar submissions to those I made
15 in relation to recital 49:

16 The first sentence of recital 54 is essentially
17 a high level and relatively vague summary of the
18 collusive contacts that the Commission has found took
19 place in a particular time period and it refers in
20 general terms to the subject matter of those exchanges
21 and it refers to the two different levels at which those
22 contacts have been found to take place.

23 And again, my submission is any particular
24 individual instance of the conduct to which the
25 Commission is referring could be contradicted and it

1 would not result in annulment of the operative part.

2 The second half of recital 54 is then a specific
3 example of a particular meeting and as Mr Jowell
4 indicated, insofar as the decision gives specific
5 examples, if that example is then undermined and knocked
6 out, then that does not undermine the infringement of
7 the operative part as a whole. So nothing in this
8 recital is essential basis.

9 Recital 55 and 56 are both concerned with the German
10 level exchanges. 55 concerns the earlier period and 56
11 concerns a period in which the Commission says they
12 became more formalised. 55 gives generalised statements
13 about the occasions on which the meetings took place,
14 the means of communication that were used and the topics
15 which were discussed. And again I am addressing
16 everything except the last sentence in that submission.

17 Again, each of those elements could be individually
18 challenged without impugning the operative part in my
19 submission.

20 In relation to the last sentence, I would gratefully
21 adopt the point that the Tribunal made in relation to
22 that. That, in our submission, concerns matters which
23 fall outside the scope of the operative part. The
24 operative part clearly sets out what collusion has been
25 found and it relates to pricing and gross price

1 increases and then concerning the cost for introduction
2 of emission technologies and in our submission the
3 matters in the last sentence of 55 fall outside the
4 operative part.

5 Recital 56 is describing how the German level
6 meetings then became more formalised and it refers to
7 the use of spreadsheets, the contents of the exchanges
8 and the frequency with which they took place, and again
9 in my submission nothing in the operative part turns on
10 these sorts of details about whether or not spreadsheets
11 were used or information on available options was
12 indicated separately, or whether or the extent to which
13 information was or was not forwarded to headquarters.

14 So again in my submission, these are details which
15 could be challenged and which do not undermine the
16 operative part and so are not binding.

17 Unless I can assist further on those three recitals,
18 those are my submissions.

19 Submissions on recital 54

20 MR HARRIS: Can I bring to your attention, sir, a specific
21 point about recital 54 as a further illustration of
22 the danger of bindingness on some of these detailed
23 granular points.

24 Do you see sentence 2 of paragraph 54:

25 "For example, during a meeting on 10 and 11 April

1 which was attended by, amongst others, representatives
2 of the headquarters of all of the addressees ..."

3 So what you are being invited to do is declare that
4 that is essential basis and binding so that there can be
5 no further factual exploration of it. But it transpires
6 that that is wrong. So in my pleading in Ryder and
7 Dawsongroup, we explained that in fact the
8 representative from Daimler's HQ was invited to attend
9 but didn't actually attend. And then I will not take
10 you through all the detail but it then explains how he
11 was sought to be brought up to speed to some degree on
12 what had happened. But there is a series of detailed
13 factual pleadings over half a page about how that worked
14 or didn't work. So that is the first point. There is
15 a factual error in there.

16 Then the second point is again, without looking at
17 the detail but over two full pages of pleading, by
18 reference to the documents which underpin the plea at
19 recital 54, which documents had been pleaded
20 specifically against us in the manner to which Ms Bacon
21 drew your attention, we have gone back on each one of
22 those and there are several instances where we
23 specifically deny that there was an agreement in the
24 documents which found the factual pleas against us.

25 So agreements are alleged and we have explained that

1 that is denied because, denied in light of, denied, have
2 a look at this further thing. I hope that provides an
3 illustration of the sort of points that we were talking
4 about before.

5 If you want the references to those, that is in
6 the Daimler --

7 PRESIDENT: It will be in your schedule, won't it?

8 MR HARRIS: When it comes, yes, precisely.

9 PRESIDENT: Yes, 57.

10 Submissions on recital 57

11 MS BACON: 57. Much of this is admitted. It is admitted
12 there were exchanges on gross prices, the new emission
13 standards technology and delivery periods. It is
14 admitted that as of 2008 the German exchanges used
15 a unified template for the purposes of exchanging
16 information. What is not admitted or not uniformly
17 admitted are the various vague and general factual
18 qualifiers to the descriptions.

19 For example, the expression that gross price
20 increases were planned future gross price increases, or
21 the description of the frequency of the exchanges as
22 taking place regularly, or the duration of the exchanges
23 as being over the years. Those kind of vague and
24 general statements or adjectives are not admitted for
25 essentially the reasons that I discussed when exploring

1 recital 51.

2 They don't make any final determination and they
3 couldn't be binding in any meaningful way, given the
4 lack of specificity, nor can they be said to clarify the
5 operative part, they don't clarify it given the fact
6 that they are lacking in detail and vague.

7 PRESIDENT: When you say they are vague, I understand that
8 about "regularly" but to talk about a price increase as
9 a future price increase as opposed to an existing price
10 increase, is that vague?

11 MS BACON: Well, it is making a comment, a general comment
12 about intention.

13 PRESIDENT: No, it is just saying --

14 MS BACON: Planned future.

15 PRESIDENT: Yes, it is not an exchange on what the prices
16 are now.

17 MS BACON: But it goes to trying to ascertain whether
18 something is at a particular time planned and there are
19 detailed pleadings on whether some of the price
20 increases were in fact planned or whether they were
21 already current and available in the market. And that
22 is set out in the detail of the pricing. There are
23 a number of occasions where an allegation is made in
24 relation to a future price increase and that is denied
25 on the basis that it is actually a current price that

1 was being discussed.

2 PRESIDENT: That is saying it is wrong, it is not that it is
3 vague.

4 MS BACON: The point is here there is no detail that on
5 a specific occasion there was a future price increase.
6 It is a general comment about planned future price
7 increases but with no specificity as to when this
8 occurred. It is simply "over the years".

9 So those kind of statements are not admitted and
10 Mr Ward's only real answer to that was to say, well, yes
11 they are vague but yes, that is what they signed up to.
12 That is what the addressees admitted by signing up to
13 the settlement decision. You have my comment on that.
14 That is conflating a different issue. It is not the
15 issue for this hearing and today.

16 PRESIDENT: Yes.

17 Submissions on recital 58

18 MS FORD: Sir, recital 58. Dealing first with the first
19 sentence of recital 58, it has already been canvassed
20 that there is a distinction to be drawn between on
21 the one hand the question whether a recital is binding
22 and on the other hand the question of how the recital
23 should be interpreted and I say that that distinction is
24 relevant to this sentence in two ways.

25 The first is insofar as this recital is to be

1 understood as saying something about the effects of the
2 information exchanges, then that falls outside the scope
3 of the operative part of the decision because it finds
4 an object infringement, so findings of effects are not
5 necessary.

6 Secondly, insofar as the first sentence is to be
7 understood as saying that all exchanges put the
8 addressees in the position to take account of the
9 information exchanged, their internal planning process
10 etc, then in my submission that sentence cannot be
11 binding because it is not necessary to the operative
12 part to say all such exchanges had such an effect.

13 Turning to the second sentence of that recital: this
14 sentence is extraordinarily vague. Mr Ward quite
15 rightly accepted that it is a tentative finding. It
16 says the information may have influenced the price
17 positioning of some of the addressees' new products. So
18 it is really very difficult to know what is actually
19 meant by this. Did it or did it not influence pricing
20 and of which products. In circumstances when it is that
21 vague and that inconclusive, in my submission that
22 sentence simply cannot be binding.

23 HODGE MALEK QC: And you don't know which addressee either?

24 MS FORD: You don't.

25 HODGE MALEK QC: So you say either that may be accurate,

1 it may not apply in any event, but more importantly you
2 say it is not actually an evidential point?

3 MS FORD: It cannot be, it's --

4 HODGE MALEK QC: You can say X happened, that is a finding.

5 If X happened on the balance of probability, that is
6 also a finding. If it says X may have happened,
7 assuming you interpret it as being less than 50%, it is
8 not really a finding at all. It is just a possibility.

9 MS FORD: Indeed. It does not have sufficient content to be
10 said to be a binding finding in any event.

11 Moving on to 59, I can deal with that quickly
12 because essentially 59 is giving illustrative examples.
13 For the reasons I have already submitted, illustrative
14 examples can themselves fall away and would not
15 undermine the operative part of the decision so this
16 recital is not binding.

17 PRESIDENT: Just one moment.

18 Is there any finding about discussions on Euro 4 and
19 Euro 5 standards other than the last sentences of
20 recital 59?

21 MS FORD: I would want to check and confirm to you.

22 MR WARD: Sir, I can help with that. The only other mention
23 is in recital 54 which is also said of course to be
24 non-binding.

25 PRESIDENT: 54. Yes, that is Euro 4.

1 MR WARD: Yes.

2 PRESIDENT: But Euro 5 --

3 MR WARD: Euro 5 is only in 59. I am so sorry, sir, I
4 misunderstood the question.

5 PRESIDENT: Yes, so if the last sentence, the finding in the
6 last sentence of 59 was successfully challenged, will
7 that undermine and lead to modification of article 1 in
8 extending to include Euro 5?

9 MS FORD: Well, these are said to be illustrative examples.
10 They are not said to be --

11 PRESIDENT: Well, if there were no evidence, it's the only
12 evidence, how can the conclusion survive? The evidence
13 has to be in the decision, doesn't it?

14 MS FORD: There is recital 50 as well which refers to Euro 3
15 to 6 standards, so there's a more general statement, and
16 of course article 1 makes a finding to that effect. If
17 in practice one were able to challenge and undermine all
18 evidence which suggested that there had been collusion
19 in relation to a particular standard, that of course
20 would have the effect of undermining the operative part
21 insofar as it makes a finding in relation to that
22 standard.

23 HODGE MALEK QC: So 59 is only an illustration of Euro 4 and
24 Euro 5. You are saying it is caught more generally
25 under recital 50, is that what you are saying?

1 MS FORD: I am, yes, and I'm relying on the way in which the
2 Commission is describing the content of recital 59. It
3 describes it as examples and it says they illustrate the
4 nature of the discussions in which the representatives
5 of the German level took part.

6 So the purpose of this recital in the Commission's
7 exposition is to give illustrations of the nature of the
8 discussions.

9 MR BEARD: It is worth noting there is not a freestanding
10 reference to Euro 6 anywhere apart from the Euro 3 to 6
11 reference in paragraph 50. So Euro 6 is not
12 specifically considered, it is just picked up in the
13 operative part.

14 PRESIDENT: Yes. Thank you.

15 Submissions on recital 60

16 MR JOWELL: Recital 60. I think as Mr Ward indicated this
17 recital is very largely admitted. The only two respects
18 in which MAN takes issue with it are that first, it is
19 not accepted that the MAN information related to
20 November 2010 and January 2011; as we explained in our
21 skeleton argument, it actually related in our submission
22 to December 2010.

23 Secondly it is not accepted that the handwritten
24 note reproduced the contents of the list that is also
25 adverted to in this recital if "reproduced" is used in

1 the sense of a literal reproduction, in the sense it is
2 not accepted that it is replicated in full or that
3 the information necessarily derives from the list.

4 Now, I think really just stating the nature of those
5 disagreements shows that those aspects of this recital
6 can't possibly be binding and indeed, it would not be
7 desirable that they should be made binding. I really
8 have nothing further to say about that. Thank you.

9 Submissions on recital 61

10 MS BACON: Recital 61, the operative part of the decision
11 finds an infringement which is EEA-wide in scope.

12 The problem with this recital is that it goes
13 further and it says that the geographic scope covered
14 the entire EEA throughout the entire period of the
15 infringement. And that is the part that it is not
16 admitted, or not admitted by all.

17 As to that, the point that the geographic scope
18 covered the entire EEA throughout the entire duration of
19 the infringement goes further than the operative part in
20 a way that is not essential to the decision. It goes
21 beyond the substance of the operative part because it
22 says something on the geographic scope and the time
23 period during which the agreement is said to have
24 covered the entire EEA that the operative part does not.
25 What you have here is not something that is either

1 expressly or implicitly in the operative part, but
2 a finding that on its face contradicts the scope of the
3 operative part.

4 And on that there are two responses, which is
5 that --

6 PRESIDENT: Sorry, you say it contradicts?

7 MS BACON: Yes, because it says it covered the entire EEA
8 throughout the entire duration of the infringement which
9 the operative part does not say. It simply says -- the
10 operative part simply says that the infringement was
11 EEA-wide in scope. It does not say that it was
12 throughout the entire --

13 PRESIDENT: I appreciate that it goes beyond it, which
14 I think was your first point.

15 MS BACON: Yes.

16 PRESIDENT: I do not quite understand why you say it
17 contradicts it.

18 MS BACON: Beyond is probably the right word. It is
19 something that is not in the operative part and it is
20 therefore akin to the CMA case that we looked at
21 yesterday, to remind you that is in tab 20 of the first
22 authorities bundle, which found that comments in the
23 recitals of a decision regarding an agreement that was
24 not the agreement referred to in the operative part
25 didn't form part of the essential basis of the operative

1 part.

2 In that case, there were two distinct agreements but
3 the same principal applies. The operative part here
4 makes a statement that infringement covered the EEA and
5 here there is something that goes far beyond that and
6 beyond that in a way that is very material and is denied
7 and we have specific denials in relation to the conduct
8 covering the entire EEA throughout the entire period of
9 infringement listed in our denial schedule.

10 It is not necessary to import this into the
11 operative part to clarify any ambiguity because the
12 operative part does not need to say, nor is there any
13 lacuna in the decision in the operative part when it
14 does say that the infringement was EEA wide. That is
15 sufficient for the purposes of the finding of the
16 infringement and the identification of the geographic
17 scope.

18 MR JUSTICE FANCOURT: The operative part says in the EEA.

19 It does not say EEA-wide.

20 MS BACON: In the EEA. It does not say that in every
21 country of the EEA the infringement was continuing
22 throughout the period of the single and continuous
23 infringement.

24 So what is sought to do here is to use the recitals
25 to import a finding which is not necessary to the

1 operative part. That is all I think that needs to be
2 said about this quite short recital.

3 PRESIDENT: Yes.

4 Submissions on recital 62

5 MR BEARD: Dealing with 62. 62 in the schedule was said to
6 be a concern. It is said by Mr Ward not to amount to
7 essential basis. It is just interesting to look at 62.
8 62 is the duration of the infringement recital and it is
9 also of course mirrored by 89 which is the duration of
10 infringement summary.

11 Now, Mr Ward rightly accepts that both of those
12 recitals are inconsistent with the operative part
13 because it is not correct to say that in the operative
14 part all the addressees started their participation in
15 the infringement as found on 17 January 1997. That is
16 simply not borne out in the terms of the operative part.
17 In other words, this is a case which, like the recital
18 which Ms Bacon has been referring to, goes far beyond
19 what is in the operative part.

20 Therefore to look at it --

21 PRESIDENT: This is inconsistent?

22 MR BEARD: Yes, this is inconsistent. Mr Ward puts it in
23 terms of, well, "the operative part takes precedence"
24 was the language he used. We say that is the wrong way
25 of looking at these things. The operative part is

1 binding and what you have here, we accept that you need
2 to have a duration for an infringement, but it is
3 actually illustrative of the fact that you shouldn't be
4 seeing recitals as binding because you have recitals
5 that are inconsistent on supposedly crucial matters and
6 one simply sets them aside. They are not essential
7 basis at all.

8 So effectively, you don't have any valid recital
9 finding on the duration of the infringement in these
10 recitals. We say that is perfectly understandable
11 because you don't need to have some sort of essential
12 basis finding in these recitals because you are engaged
13 in the wrong exercise.

14 Just to be clear, it is of course correct in
15 section 6 of the decision that you have consideration of
16 individual liability by undertakings but of course that
17 is predicated on the prior account of the nature and
18 scope of the infringement if you are looking at these
19 recitals.

20 PRESIDENT: Don't you need a duration for each individual?

21 MR BEARD: For the individual liability, yes, but the point

22 I am making --

23 PRESIDENT: So you need that to get to the operative part in
24 article 2, don't you? To get your fines on each
25 company.

1 MR BEARD: Yes, undoubtedly in order to impose penalties on
2 individual undertakings you have to look at the
3 liability.

4 PRESIDENT: If they have imposed a penalty which is
5 inconsistent with the duration, that would be a ground
6 for annulment of the penalty, wouldn't it?

7 MR BEARD: We are dealing with a slightly separate issue
8 here. The point we are dealing with is back at 62.
9 Here you have a component of what you might assume was
10 necessary for a finding of infringement. If you are
11 going to look at recitals as binding and consider these
12 things as important, you would expect you would have
13 a recital spelling out the duration of the infringement
14 overall.

15 What the claimants concede is you don't have any
16 such recital that provides the essential basis for
17 the duration because the thing you have here and in 89
18 is wrong. The only additional point I was making was
19 that the references to the liability of the individual
20 undertakings that comes in section 6 doesn't redeem
21 that.

22 So it is illustrative of the broader point. You
23 would expect there to be -- on this case that you need
24 essential basis in the recitals, you would need to have
25 an accurate recital setting out the essential basis in

1 relation to a duration. You don't have it here. There
2 is no claim that there is essential basis recital in
3 relation to duration in 62 and 69, yet still
4 obviously --

5 PRESIDENT: Well, you do have it.

6 MR BEARD: -- you have a finding in the operative part of
7 duration.

8 PRESIDENT: You say there is no recital setting out
9 duration. Of course there is. It is just common ground
10 that it has an error in it. It is not saying there is
11 no recital there.

12 MR BEARD: Well, you don't have a recital that is set out
13 that provides an essential basis for the finding in the
14 operative part. And that is why the claimants don't
15 maintain its essential basis.

16 So they don't maintain that there is any essential
17 basis provision in relation to the overall duration of
18 the infringement in this decision.

19 They do say the liability findings in relation to
20 individuals but you don't have an essential basis
21 finding in relation to the decision.

22 PRESIDENT: I thought their case was -- perhaps
23 I misunderstood -- that the whole of section 3 is the
24 essential basis. That was my understanding.

25 MR BEARD: I understood Mr Ward to say 62 wasn't essential

1 basis. We can go back and check the transcript.

2 PRESIDENT: We needn't check the transcript. Mr Ward, can
3 you clear that up?

4 MR WARD: Our position on 62 is there is obviously an error
5 in it. We don't seek to argue that 62 is binding in the
6 face of what's in the operative part. It is like the
7 Adriatica case where there is an inconsistency between
8 the two, and that is why I used the phrase "precedence",
9 that what's in the operative part is plainly binding on
10 the court, not an inconsistent recital that appears to
11 be simply wrong.

12 We think it is just typographic but whether or not
13 it is typographic, I am not here urging upon you that
14 the effect is that some Volvo subsidiary that apparently
15 only started its participation in the cartel on 20
16 January 2004 in fact started on 17 January 1997. Our
17 submission I hope is a bit more realistic than that.

18 MR BEARD: With respect to Mr Ward, I hear what he says but
19 I don't understand whether or not he's maintaining that
20 that constitutes essential basis.

21 PRESIDENT: Mr Ward, are you saying that as corrected, it
22 needs to be corrected, reading the decision as a whole,
23 as corrected it is the essential basis or that one just
24 should disregard it altogether?

25 MR WARD: No, if it was correct I would be arguing it is

1 essential basis. I am not pressing that point upon you
2 because it is plainly incorrect.

3 MR BREALEY: Can I just interject on that answer?

4 MR WARD: I thought it was.

5 MR BREALEY: You have recital 62 which refers to the
6 addressees. The addressees are defined in 1.2, that is
7 section 1.2 of page 5 of the decision, and it says
8 addressees and it refers to the undertakings.

9 It may well be that when the Commission is referring
10 to addressees at recital 62, it is actually referring to
11 the undertakings, that is to say the MAN undertaking,
12 the Daimler, Iveco, etc, and if that is so, that is
13 correct. So I do not necessarily accept that recital 62
14 is wrong.

15 HODGE MALEK QC: Do you need recital 62 at all, given what
16 is in the operative part?

17 MR BREALEY: You don't but whether you can say it is not an
18 essential basis -- I agree, if it is in the operative
19 part it is in the operative part but I am not accepting
20 that it is necessarily wrong.

21 HODGE MALEK QC: But you don't need it at all?

22 MR BREALEY: No.

23 MR BEARD: Our point is if you don't need it, it is not
24 essential. It is not very sophisticated but it is
25 nonetheless true.

1 Submissions on recital 68

2 MR BEARD: I think I am back up dealing with 68. 68

3 obviously has a typo in relation to section 4.

4 The broad position is that in relation to

5 the cross-references back, we rely on the position that

6 has been taken in relation to all of the

7 cross-references to section 3. But insofar as what is

8 found is that there is a complex infringement contrary

9 to article 101, we recognise that that can be seen for

10 these purposes as essential basis albeit that that is

11 what is then found in the operative part.

12 Insofar as it is talking about consisting of various

13 actions which can either be classified as agreements or

14 concerted practices, we end up back in some of the

15 discussions we had in relation to recitals 50 and 52.

16 I will pick that up a little more fully in relation to

17 recital 71, if I may. But the start of that we see as

18 essential basis. Undoubtedly you then move on in 68

19 beyond that basic proposition to a somewhat vague

20 statement which we say is not necessary for the final

21 operative part.

22 PRESIDENT: Which bit of 68 is not binding? Or put it this

23 way, is not the essential basis?

24 MR BEARD: Well, the treatment of various actions as being

25 potentially -- where you have something characterised,

1 and this essentially pre-empts the point I will make in
2 relation to 71, where you have a situation where you
3 have a single continuous infringement being found in
4 the operative part, there is no need to make findings
5 that any of the particular actions or conduct which go
6 to make up the single continuous infringement, the
7 single infringement, are themselves autonomously
8 agreements or concerted practices which could
9 autonomously infringe article 101.

10 None of that is necessary for the out-turn finding.
11 Mr Ward in his submissions referred to the idea that you
12 needed a patchwork of infringements to reach a single
13 continuous infringement finding but that is not correct.

14 What you are doing by making a single continuous
15 infringement finding is identifying conduct at different
16 times and deciding that that conduct at different times
17 should be treated as a whole and treated as a single and
18 continuous infringement. It is not a necessary
19 ingredient of that that each part of the conduct is
20 itself an unlawful agreement or concerted practice.

21 PRESIDENT: I have misnoted it. I thought we were told that
22 recital 68 was accepted as an essential basis.

23 MR BEARD: Yes. The fundamental part of it is, but to be
24 consistent with 71, that latter part I need to clarify
25 the position in relation to.

1 PRESIDENT: So it is not insofar as it suggests that the
2 individual actions were themselves an infringement, is
3 that right?

4 MR BEARD: Yes because that is also consistent with the
5 position in relation to recital 71 and also consistent
6 with the points that have already been made by others in
7 relation to recitals 50 and 52.

8 PRESIDENT: So that is the bit that is not accepted.

9 MR BEARD: There is a further caveat in relation to 68. If
10 and insofar as it were to be read as suggesting that
11 there was knowing infringement then there would be an
12 objection to 68. But this goes back to the point that
13 Ms Ford was making which is there is a distinction in
14 today's exercise, which is looking at what propositions
15 might be treated as binding, and the actual
16 interpretation of those particular propositions because
17 there will be argument about what some of the details of
18 these propositions mean in any event.

19 As I say, I will come back to these points in 71.

20 Submissions on recital 69

21 MS BACON: Recital 69. The first sentence is accepted as
22 being essential basis. The second sentence has a quite
23 different character and the second sentence of 69 says:

24 "The addressees were in particular involved in the
25 above-described anticompetitive arrangements through

1 several layers of competitor meetings and other contacts
2 which took place at the headquarter level and the German
3 level."

4 This is therefore a point, again, of factual detail,
5 and again vague factual detail, describing the mechanics
6 of the infringement in a way that in our submission
7 could not meaningfully be binding because of the
8 vagueness in the generality. "Several layers of
9 competitor meetings and other contacts". What in that
10 could meaningfully be said to be binding? Similarly,
11 "took place at the headquarter level and the German
12 level". What in that is binding preventing us from
13 pleading to relevant allegations that are made by the
14 claimants in detail.

15 None of this is decisive about the nature or scope
16 of the infringement or indeed about anything. None of
17 these details come close to being essential to the
18 finding that is in the operative part. It's background
19 factual detail of a very high level of generality. That
20 is why the second sentence in this recital is quite
21 different to the first sentence, which we do accept as
22 being essential basis.

23 PRESIDENT: Thank you.

24 Would that be a sensible moment to take
25 a five-minute break?

1 (3.20 pm)

2 (A short break)

3 (3.28 pm)

4 Submissions on recital 71

5 MR BEARD: So, 71, the first sentence of 71 which says "in
6 the present case the conduct described in [should be
7 section 3] constitutes a single continuous
8 infringement", that is accepted for these purposes as
9 essential basis.

10 The remainder of it isn't. We encounter in the
11 second sentence in fact a fuller version of the problem
12 that I raised in relation to 68:

13 "At the same time, on the basis of the facts
14 described above, any one of the aspects of conduct
15 including in respect of any one of the products and in
16 respect of any one of the Member States has as its
17 object a restriction of competition and therefore
18 constitutes an infringement in its own right."

19 That read on its face is a remarkable proposition.
20 It is not remotely reflected in the operative part of
21 course, because what that is saying is any aspect of
22 this conduct in relation to any Member State in relation
23 to any one of the products is itself an infringement.

24 Now, that, going beyond the terms of the operative
25 part, plainly is not essential basis. First of all

1 it is incredibly vague just to be talking about any one
2 of the aspects of a conduct. It is very unclear what
3 it is referring to.

4 Secondly, it is not necessary for the operative part
5 because as I have already indicated, you don't need to
6 make multiple findings of autonomous infringements in
7 order to have a single continuous infringement.
8 Furthermore, as I have said, it goes well beyond the
9 scope of the operative part and indeed, it is actually
10 not consistent with for instance recital 50, on which
11 Mr Harris commented, where there was a discussion about
12 collusive arrangements including agreements and
13 concerted practices on pricing and gross pricing, but
14 there the implication is you can have non-infringing
15 conduct which taken with other conduct then constitutes
16 the infringement overall.

17 So we say the second sentence plainly is not
18 essential basis and would be inappropriate to treat as
19 binding.

20 Then in sentences 3 and 4, we are talking about
21 objectives and aims and the simple point here is even if
22 one is to accept the propositions in recital 70 about
23 the nature of the case law on infringements, those
24 particular aims are not necessary for the finding in
25 the operative part.

1 In other words, there may well be other aims that
2 could be found. There could be criticism of these
3 particular aims and you would still have the operative
4 part as stands.

5 PRESIDENT: I do not understand that, Mr Beard. There could
6 be other aims, there could be a wholly different
7 decision, but this is the decision.

8 MR BEARD: Yes.

9 PRESIDENT: Unless there is evidence set out in the decision
10 that there is an overall plan and with a single aim, you
11 can't uphold single continuous infringement so the
12 decision has to set out what it says is the aim.
13 Somebody else might say there was a different aim but
14 this is what this decision has found as the basis of its
15 inclusion.

16 MR BEARD: The point I am making is when we are applying the
17 essential basis test as has been described by Ms Bacon
18 in particular, we are asking ourselves if there could be
19 a variation in the particulars of the finding of aim
20 here which are described as coordinating each other's
21 gross pricing behaviour and the introduction of certain
22 emission standards. If there was a variation in the
23 terms of that aim, could you still have a sufficient aim
24 of collusion between the addressees in order to result
25 in the operative part and we say yes, you could.

1 It may well be that there isn't, there ends up not
2 being a great discussion about these sorts of issues in
3 practice. But if you are asking whether or not they are
4 essential basis, we say those sentences can't be because
5 you could vary the precise terms of the aims and
6 objectives referred to and still end up with the final
7 operative part. You just have to have an overall
8 anticompetitive aim.

9 PRESIDENT: But you have to establish what it is?

10 MR BEARD: You do. Absolutely.

11 PRESIDENT: You can't just say, "This has a single
12 anticompetitive aim", and expect to uphold a decision
13 that there is a single and continuous infringement.

14 MR BEARD: That may well be right. The point I am making is
15 slightly different.

16 PRESIDENT: Surely it is right, isn't it?

17 MR BEARD: When we are applying the essential basis test, if
18 you could vary the terms of this aim --

19 PRESIDENT: But where else in the decision is there evidence
20 on which you would vary it?

21 MR BEARD: Sorry, the point is I do not think one has to
22 look through the decision in order to find the basis on
23 which one would vary it. That wouldn't be the relevant
24 test. The question is for the purpose of these
25 proceedings, is it impossible and are the defendants

1 precluded in these proceedings from putting forward
2 evidence that says, actually, the aims in question were
3 not precisely these aims albeit they amounted to an
4 anticompetitive economic aim of collusion that could
5 lead to the operative part infringement.

6 We say yes, they can. Whether or not they will is
7 a separate matter entirely because what you need for
8 the operative part is that single anticompetitive
9 economic aim but it does not have to be precisely
10 characterised as it is in the decision in order for that
11 operative part to be maintained.

12 In other words, it could be different. You still
13 have the operative part. If something can vary and
14 still maintain the operative part, then it can't be
15 treated as an essential basis in that regard.

16 So whilst the finding of an overall aim may be part
17 of the essential basis, the characterisation of it that
18 we see in those sentences does not need to be.

19 I think that deals with 71 and I think I hand
20 the baton to Mr Jowell.

21 Submissions on recitals 72 to 77

22 MR JOWELL: These paragraphs which I am now dealing with, 72
23 through to 76, deal with some of the detail relating to
24 a single and continuous infringement.

25 PRESIDENT: Yes.

1 MR JOWELL: Our primary case is that articulated by Mr Beard
2 already, that the only essential finding is of a single
3 and continuous infringement. And it is not necessary to
4 go any further or any deeper. However, Mr Ward wishes
5 you to examine also the constituent elements of a single
6 and continuous infringement and so I would like to deal
7 with that as an alternative submission on our part.

8 If the Tribunal will forgive me, could I go to an
9 authority that would very briefly and succinctly
10 summarise the requirements for a single and continuous
11 infringement. It is in volume 4, at tab 70.

12 If you could go to page 15 of the bundle.

13 PRESIDENT: It is International Removal Services?

14 MR JOWELL: No, it should be Team Relocations.

15 PRESIDENT: Yes.

16 MR JOWELL: If I could invite the Tribunal quickly to read
17 paragraphs 34 to 38, they are not long.

18 PRESIDENT: Yes.

19 MR JOWELL: So we see three constituent elements: the plan
20 with a common objective, the intention or contribution
21 of the undertaking to that plan, and the awareness of
22 the offending conduct of the other participants.

23 It is important to note however what they mean by
24 intentional contribution. That can be established by,
25 as it says, by it being reasonably foreseeable, not

1 actual intention in the literal sense.

2 If one then looks at the recitals against that
3 backdrop, one sees in the recital that Mr Beard dealt
4 with, at the third paragraph of 71 which identifies
5 a single anticompetitive economic aim, one sees in
6 recital 72, in the very last few words, "within the
7 framework" -- it links up to "the collusive contacts
8 were", and then the last few words, "within the
9 framework of an EEA-wide plan, having a single
10 objective". So that is requirement number 1.

11 Then if you go forward to recital 76, we see in the
12 last sentence of 76:

13 "The addressees ..."

14 And then one can leave out the rest because we say
15 that is inessential until one gets to:

16 "... could reasonably have foreseen the general
17 scope and the essential characteristics of the
18 infringement as a whole."

19 So that is the awareness and the intentionality.

20 PRESIDENT: Yes.

21 MR JOWELL: So we say those are the only findings that are
22 essential if you wish to go to that further level below
23 of the constituent elements.

24 I think somebody also wants to say something further
25 about 76. No. Forgive me.

1 Forgive me, I am through all the way to 77. That
2 includes 77 as well. My junior is noting that that also
3 covers 77. So I am relieved to hear that nobody wants
4 to say any more about 76 so I think that we can move on
5 to 78.

6 Submissions on recital 78

7 MR BEARD: 78. This one is a relatively quick one.

8 We accept this is essential basis. Indeed, going back
9 to the points I was making about 71, what you have there
10 is an exposition of there being a common design without
11 having to particularise it and that is what amounts to
12 the essential basis here.

13 We place the normal caveat that this should not be
14 read as implying, knowing or intentional commission of
15 an infringement, but I won't reiterate Ms Ford's wise
16 submissions about the difference between interpretation
17 and bindingness for these purposes.

18 Submissions on recital 81

19 MS BACON: Recital 81. The first sentence is admitted as
20 essential basis. Mr Ward says that the consequence of
21 this is that because it refers to by way of
22 cross-reference behaviour described in section 3, then
23 all of the cross-referred paragraphs must also be
24 binding.

25 So Mr Ward's caterpillar is by now a very hungry

1 caterpillar and wants to gobble up all of paragraphs 49
2 to 60. But that does not follow because this sentence
3 is an evaluative and decisional statement that the
4 conduct described has the object of restricting
5 competition but that of course does not mean that all of
6 the factual narrative that is being evaluated must in
7 itself be binding. It is a typical distinction between
8 the operative part which is the evaluative statement and
9 the recitals which are the reasons for evidence.

10 So under the conventional characterisation of parts
11 of EU legal acts, the recitals that are referred to here
12 are the evidence or the reasoning and they are not the
13 decisional statement.

14 The remainder of this recital is admitted in part.
15 So it is admitted that there was an exchange of
16 information on gross prices and on the timing of the
17 introduction of emission technologies which is in any
18 event already in the operative part so that adds
19 nothing. Most but not all of the defendants admit that
20 there was also an exchange of information in relation to
21 order intake and delivery times, but this is in any
22 event not essential basis because that particular point
23 is not in the operative part, as the Chairman noted in
24 the exchanges earlier today with Mr Ward.

25 The points about order intake and delivery times are

1 not in the operative part either expressly or
2 implicitly, so that is again something analogous to the
3 CMA case where the grounds contain something that goes
4 beyond the operative part and which therefore cannot be
5 the essential basis of the operative part.

6 As to the statement that there was coordination,
7 that is not admitted and it is again not a finding made
8 in the operative part which refers simply to collusion.

9 The statement about coordination in the second
10 sentence is in any event very vague. What does it
11 prevent the defendants from disputing? As Mr Harris
12 said earlier today, coordination does not mean
13 alignment. It could equally extend to something which
14 is quite non-aligned. The defendants have coordinated
15 their submissions this afternoon but we are not all
16 making the same submissions. We are making quite
17 different submissions in relation to different recitals.
18 It admits of a multiplicity of meanings and for that
19 reason it is too vague in our submission to be binding
20 upon us.

21 The final sentence suggests that the mechanisms
22 adopted by the addressees were aimed at restricting
23 price competition. That sort of point has already been
24 dealt with because this is clearly not a necessary part
25 of the decision in the operative part, which doesn't

1 have to have any finding on intention for the reasons
2 given in our skeleton argument.

3 What is necessary is the finding in the first
4 sentence of this recital that the conduct has as its
5 object the restriction of competition which we have
6 admitted as being essential basis.

7 The other point to make about the last sentence is
8 that the general reference to various arrangements and
9 mechanisms adopted by the addressees are also too vague
10 to constitute a specific binding finding in any event.

11 PRESIDENT: Yes, Mr Beard?

12 MR BEARD: I think we are now at --

13 PRESIDENT: 84?

14 MR BEARD: -- 84. Yes, 84 in relation to appreciability.

15 Submissions on recital 84

16 MR BEARD: The real answer lies essentially in 85, that
17 it is accepted that the first sentence of 85 is
18 essential basis, and there you can see how the effect on
19 trade finding is being made by way, as Mr Harris already
20 adverted to, of a presumption that there are effects on
21 trade that are appreciable, and in those circumstances,
22 whatever 84 means, and I think everyone accepts that it
23 looks rather odd as it is, precisely how it should be
24 rewritten, that does not mean it is part of the
25 essential basis for the finding of appreciable effect in

1 these circumstances.

2 It is very much a building block and it is
3 a slightly coded building block given its wording. In
4 those circumstances, we say it is plainly not essential
5 basis.

6 PRESIDENT: I think Ms Bacon it is you again.

7 MS BACON: This is another point on appreciability. This
8 recital is admitted insofar as it finds appreciable
9 effect on interstate trade in the way explained in the
10 admissions schedule. The rest of the recital is simply
11 the factual basis of that finding. So for example
12 the fact that the infringement covered several Member
13 States is not a finding in itself, it is simply a part
14 of the reasoning or the evidence for the finding of an
15 appreciable effect on interstate trade.

16 There are no specific findings made at all regarding
17 for example market share or turnover or the extent of
18 cross border trade because they of course don't need to
19 be in order to establish the infringement in the
20 operative part.

21 Submissions on recitals 87 and 88

22 MR HARRIS: Sir, and members of the Tribunal, I am to deal
23 with 87 and 88.

24 Sir, this is a little bit of a damp squib if there
25 is any real dispute here. The key point to note is that

1 the OEMs accept the essential basis of recital 88. So
2 recital 88 says that the Commissioners therefore reach
3 the conclusion that the conditions provided for in
4 article 101.3 or 53.3, so the equivalent in the EU law,
5 are not met in this case.

6 So that is binding. Nobody seeks to go behind it.

7 It is perfectly clear what that means.

8 PRESIDENT: 87 is not going to be an issue in this case, is
9 it?

10 MR HARRIS: This is why I say it is a damp squib. We don't
11 understand in light of the fact that 88 is binding and
12 essential what on earth 87 adds to it.

13 PRESIDENT: Mr Ward, just a moment.

14 Mr Ward, it is not really of concern to you --

15 MR WARD: It is not. As I said in my opening remarks though
16 what concerned us was that they were not prepared to
17 admit it. We are not quite sure what the tactical game
18 is over there, but it concerns us.

19 MR HARRIS: There is no tactical game at all. The point is
20 that we need to be able to say, as is common ground on
21 the questions of causation and quantum, that any given
22 act of conduct had any particular effect.

23 If in the course of doing that during the argument
24 about causation and quantum it turns out that there has
25 been, to use the language of article 101.3, a benefit or

1 an advantage, so be it. That is what will happen at
2 trial. We shouldn't be precluded from that.

3 So it is a non-issue, this point.

4 PRESIDENT: Well, I don't know. If what lies behind it is
5 that you may want to run an argument on when there is
6 quantum of loss saying, well, you must set off against
7 that loss the following benefit and therefore any
8 damages fall to be reduced --

9 MR HARRIS: No. No. And we are not going -- all we are
10 saying is we have to have a free rein, as I understood
11 to be common ground, that the effect of any given act of
12 conduct is X or Y or Z. If it so happens that one of
13 them has a benefit or an advantage, we can't be
14 precluded from that because at the time of the
15 Commission decision it said you don't comply with the
16 exemption requirement.

17 HODGE MALEK QC: If it does have a benefit or an advantage,
18 how are you going to use it?

19 MR HARRIS: Certainly not to seek to undermine that which we
20 accept is essential basis. This is why I say it is all
21 a bit of a damp squib. We are not trying to unpick or
22 play a game with the finding that we didn't meet
23 the exemption requirements. And if you like the icing
24 on the cake is of course that 87 simply refers to on the
25 basis of the facts before the Commission. But you,

1 members of the Tribunal, are going to be met with facts
2 that were not necessarily before the Commission. That
3 is the whole point of some of the detailed pleadings.
4 So again, it is a meaningless addition to add to
5 the list of so-called essential bases.

6 PRESIDENT: Yes.

7 MR BEARD: Sorry, just on the point, Mr Chairman, that you
8 raised about the interaction between 101.3 issues that
9 Mr Harris has dealt with and we adopt his submissions in
10 relation to that, you could still in relation to quantum
11 issues have issues about any putative price rise that is
12 being referred to inuring to the benefit of claimants
13 and there being set-off issues without that falling
14 within the scope of 101.3 issues.

15 PRESIDENT: Yes. I mean benefit must mean here benefit
16 within the terms of 101.3.

17 MR BEARD: Yes, and the only reason I'm raising it is just
18 by reason of your passing comment, Mr Chairman.

19 PRESIDENT: I think that must be how it is read.

20 MR BEARD: I am not demurring in relation to that. It was
21 the wider proposition that you floated, sir. I wanted
22 to make sure that we had set out our position on that.

23 PRESIDENT: Whether binding or not, it can't mean anything
24 else.

25 MR HARRIS: We agree with that, sir, yes.

1 We now skip. We have left sections 3 and 4 and the
2 next one is 102 which is a section 7 submission. Of
3 course, section 7 of the decision is entitled
4 "Remedies". So it is of a completely different genre
5 and type than those which purport to give either the
6 legal assessment in section 4 of the infringement or in
7 section 3 the background facts setting up the
8 infringement.

9 So as you will recall from the generic submissions,
10 one of our points is that section 7 can't meaningfully
11 contribute to the essential basis of the infringement
12 finding. What it is going to is a completely different
13 generic type of issue, namely what should be done about
14 it now we have found the infringement. What is going to
15 happen in the trial is you are going to take the
16 infringement and the essential basis of the infringement
17 and you are going to ask what did that cause and how
18 much if anything is that worth.

19 So we have now moved beyond that. What we say is
20 this can't be -- none of this in section 7 can be
21 essential basis for the acts that are going to take
22 place at the trial.

23 PRESIDENT: The invocation of article 16, we cannot take any
24 decision which is contrary to the decision of the
25 Commission.

1 MR HARRIS: I accept that.

2 PRESIDENT: That is not just article 1.

3 MR HARRIS: I accept that. I am going to come on to that.

4 Then we turn to the recital 102 and we look at the
5 first sentence and what it says is the dispute seems to
6 is it centre around the word "secrecy". Now, "secrecy"
7 does not feature anywhere, whether it be in article 1 as
8 regards infringement or for that matter anywhere else in
9 the remedies part of the dispositif of the decision. So
10 it is nowhere in article 2 and it is nowhere in
11 article 3 and it is nowhere in article 4.

12 Of course that is not surprising because it makes
13 absolutely no difference and it is not essential to
14 either the infringement finding or to the remedy or to
15 the list of addressees or to whether or not you have to
16 cease and end the infringement promptly whether or not
17 something is secret. That is the simple answer to
18 secrecy. It is neither here nor there.

19 Let's say I were to establish that not a single one
20 of any one of the meetings or instances of conduct
21 anywhere in section 3 and 4 was secret. It doesn't make
22 a scrap of difference to article -- certainly not
23 article 1, but nor to 2, 3 or 4. Put another way, is
24 there any ambiguity or lack of clarity in article 2, 3
25 or 4 on the question of anything relating to secrecy,

1 and the answer to that is no. So on that basis, you
2 can't be essential basis.

3 I think there is not really any meaningful dispute
4 about the second sentence of recital 102 for very
5 similar reasons. Article 3 of the dispositif says
6 "we shall immediately bring to an end the infringements,
7 we shall refrain from repeating any act or conduct or
8 any act or conduct having the same or similar object or
9 effect", and that is extremely clear. It couldn't be
10 clearer. Therefore nothing in the second sentence of
11 recital 102 contributes in any meaningful way, let alone
12 in an essential way, to understanding the clear
13 prohibitions and admonitions and orders in article 3.

14 So that is the end of that.

15 And then that one takes us to recital 104. So you
16 have my points about section 7 generally. And then what
17 this adds in recital 104 is that the infringement was
18 committed intentionally so that one -- we are back now
19 in the territory of article 1 as opposed to 2, 3 or 4.
20 And this is a simple point. Article 1 doesn't refer to
21 "intention" in the sense of knowing that what you are
22 doing is an infringement. And it doesn't have to
23 because an infringement, as opposed to what is going on
24 in a remedies/fining section, doesn't have to have
25 subjective knowledge or subjective intent to be

1 committing it.

2 So it can't be essential to the infringement. And
3 insofar as it bears upon the fine then that has no
4 relevance to what is going to be happening at our trial.

5 PRESIDENT: I do not quite understand that. I mean it does
6 have direct relevance to article 2. Indeed, isn't it
7 the essential basis for article 2?

8 If that were set aside, recital 104, all the fines
9 would have to be annulled. But if we were to find that
10 the infringement was not intentional, we would be coming
11 up with a judgment which is inconsistent with the
12 decision.

13 There is no power to fine under the treaty itself,
14 it comes from, as the previous recital states, it is
15 from article 23 of the governing regulation and there
16 has to be, as the essential condition for a fine,
17 a determination that it is either intentional or
18 negligent. Here there is that determination. So isn't
19 it absolutely the essential basis for article 2?

20 MR HARRIS: Well, the answer is that you don't have to
21 have -- in order to have a fine, you don't have to have
22 it as intentional. You can also have it as reckless.

23 PRESIDENT: It could be negligent. But here they found --
24 they made the finding. It was not negligent, it was
25 intentional. So that is the essential basis on which

1 they have found. Indeed, in some respects, this might
2 be one of the key conclusions and it is a conclusionary
3 finding within Ms Bacon's sense in the whole decision
4 because one can see the financial consequences for all
5 the defendants.

6 MR BEARD: Sorry, I am grateful to Mr Harris, can I just
7 add: the issue here is any decision that this Tribunal
8 takes in relation to matters that are considered by the
9 Commission as the basis for its fine, that is not
10 a decision that you will be taking that is running
11 contrary or counter to a Commission decision because the
12 Commission decision is to impose some sort of penalty
13 and then it goes through an exercise of deciding whether
14 a penalty is appropriate.

15 You are not engaged in any exercise of that sort.

16 PRESIDENT: Of course on your approach I quite understand
17 that. It is irrelevant. But on the other approach,
18 the defendants' approach where you look not only at
19 the operative part but the essential basis for
20 the operative part, that is the circumstances in which
21 it seems to me it is the essential basis for article 2.

22 MR BEARD: Sorry, I'm making the submission I take as read
23 that we're not dealing with my position in relation to
24 this, we are dealing with the question of assessing
25 essential basis. The point I am making is the doctrine

1 of essential basis that this Tribunal is seized with
2 that is developed by Ms Bacon is one that is predicated
3 on the operation of article 16 requiring that essential
4 basis.

5 The point I am making is that article 16 is
6 concerned with a court or tribunal not reaching
7 a decision that runs counter to a Commission decision
8 but where a Commission decision is dealing with a fine
9 rather than a finding of infringement, the fact that you
10 in the context of a damages case might make different
11 findings from that which the Commission relied on in
12 relation to fining matters is not running counter to
13 the Commission decision.

14 PRESIDENT: We have your point.

15 MR BEARD: We say that is the position.

16 PRESIDENT: Thank you.

17 Submissions on recitals 102 to 115

18 MR HARRIS: Well, sir, I appreciate that may not have found
19 great favour but that is the same response in part to
20 the next recital, 115, that it won't be at trial an
21 attack upon the fining part of this decision. So there
22 will be nothing that will be going on at trial in
23 causation and effect by reference to the infringement
24 decision that runs counter to the --

25 PRESIDENT: Yes. I do not think 115 is actually saying it

1 had a specific effect.

2 MR HARRIS: Precisely and that is the additional point which
3 is there is nothing in there that is essential to any
4 part of even article 2 where the fines are set out.
5 That is not lacking in clarity or giving rise to any
6 ambiguity.

7 PRESIDENT: What may be relevant is that it only says it is
8 a price coordination arrangement but Ms Bacon will say
9 that does not mean it is a price alignment arrangement.

10 MR HARRIS: That is true and that is a submission I have
11 made, but also it is too generic and general to be of
12 any assistance.

13 Sir, unless I can assist further, those are the
14 submissions as regards 102 to 115 and I think there are
15 only two or three left.

16 Submissions on recital 116

17 MR BEARD: 116. Mr Harris and I have made good points about
18 this recital not going to an infringement finding.
19 It is setting out the general manner of the reasoning of
20 the Commissioning in relation to the setting of a fine.
21 This is the recital concerned with an indication of
22 the combined market share of the addressees amounting to
23 X for the purpose of setting the penalty.

24 Now, we have already traversed discussion of
25 recitals which discuss whether or not the infringement

1 was for the entire period across the whole EEA and how
2 that is dealt with in the operative part. What we say
3 is the Commission is identifying some sort of metric in
4 order to identify a penalty. That is clearly not
5 essential basis for any part of the decision including
6 the fine calculation in the sense that if you used
7 a different market share metric or came out with
8 a different figure, that would not necessarily alter the
9 penalty. So even if you are not with me on any of the
10 other points, it is still not essential basis as far as
11 the penalty is concerned.

12 PRESIDENT: Is it essential basis for the first sentence of
13 recital 85?

14 MR BEARD: I am so sorry, you are ahead of me.

15 PRESIDENT: Which, that is accepted, is an essential basis.

16 To understand it, does one need to look at recital 116?

17 MR BEARD: We say there is no cross-reference across there.

18 PRESIDENT: No, it says the market share and if you think
19 what on earth does that mean --

20 MR BEARD: Yes, indeed, what on earth can that mean.

21 PRESIDENT: And the answer is given.

22 MR BEARD: It is within the EEA and we don't know whether or
23 not it is referring to the figures in 116. What is
24 actually done in the fine calculation is you generate
25 some figure of that sort and look at turnover and

1 therefore you can get some numbers out of it. But
2 we don't assume that you read back 116 into 85, no. And
3 in particular, what you can't do is assume that
4 the precise percentage --

5 PRESIDENT: Isn't 116 reflecting recital 24? Aren't they
6 all consistent? It is a theme running through it.
7 Anyone reading the whole decision will say that is what
8 the first sentence of recital 85 is referring to.

9 MR BEARD: I think one has to be extremely careful about
10 reading in facts across it. First of all 24, as I
11 understand it, isn't claimed to be essential basis.
12 Second of all it is referred to as a single year in 24.

13 PRESIDENT: It is all approximate, isn't it?

14 MR BEARD: Well, that is part of the issue here. It is all
15 approximate. When we are talking about whether or not
16 something is essential basis and can't be challenged,
17 when you are talking about these sorts of figures, we
18 are saying, no, you can't treat the market share as
19 being whatever that percentage is.

20 PRESIDENT: Well, if it says, to take an arbitrary figure
21 around 70% and you say actually it is 50%, you can
22 challenge it. Because 50% is clearly not around 70%.
23 So the fact that it says around X%, that does not
24 preclude you from challenging it. You could challenge
25 it if you think it's 2% less. I have no doubt if you

1 thought it was considerably exaggerated, you would have
2 pointed that out.

3 MR BEARD: I think we are in danger of lapsing back into the
4 extent to which one can revisit these things in the
5 settlement process and I think, as Mr Jowell explained,
6 it is not a matter of great negotiation. So, you have
7 our points on 116. 119, I think that may be Ms Ford.

8 MS FORD: In relation to 119 I think we understood there is
9 no dispute in that it only concerns Volvo and Volvo have
10 admitted it.

11 PRESIDENT: Yes, that is common ground. Thank you very
12 much.

13 Submissions on recital 120 and 121

14 MR BEARD: Then we are on to 120 and 121 which are duration
15 for the purposes of penalty and then references to the
16 infringement for the purposes of penalty and then what
17 the basic amount of the fine should be.

18 MR WARD: It is not pursued.

19 PRESIDENT: Not pursued, I am told.

20 MR BEARD: That was easy.

21 PRESIDENT: It was.

22 Mr Ward, I think technically you have a right of
23 reply. I do not think you should regard it as necessary
24 to go through recital by recital.

25

1 Submissions in reply by MR WARD

2 MR WARD: Rest assured that was the very last thing on my
3 mind. I was thinking 15 minutes if that would be
4 tolerable?

5 Let me try to be quicker than that! The defendants
6 spent 55 minutes on the first three recitals but I will
7 be more like two minutes. Ms Bacon said look, these
8 statements about types of information exchange, it is
9 just factual detail. She had actually three different
10 formulations as to why that didn't count: because it was
11 not decisional, not evaluative, not a legal assessment.

12 Well, all of those formulations are irrelevant in my
13 respectful submission. What matters is these impugned
14 sentences explain why this information exchange was
15 indeed infringing as article 101 tells us that it was.

16 She is in a difficult position though because she
17 does accept that a factual challenge could be brought,
18 for example to whether this information exchange took
19 place, and the logic of that is that the factual
20 challenge would be a challenge to these recitals, even
21 if formally speaking, formally, the operative part would
22 be challenged just as it was in ABB and just as it was
23 in Coca Cola.

24 What ABB shows is this doesn't require a lacuna in
25 the operative part, which is certainly how some of the

1 cases play out, but it is enough to say we are bringing
2 a challenge that would in a sense change the scope of
3 the infringement, even if it does not require blue
4 penciling of any particular words.

5 But if the defendants' case was right, they would be
6 entitled to dispute most of the building blocks
7 contained in the recitals just as long as they left just
8 enough infringement behind that could somehow support
9 the description in the operative part.

10 So the result of that would be an infringement of
11 very different scope to that actually established by the
12 Commission. You would start with a lion and you would
13 end up with a kitten. In our respectful submission that
14 is why these recitals are indeed essential basis.

15 A lot of difficulty arose this morning because of
16 the defendants' desire to atomise these recitals. That
17 is why we have had them all popping up one after
18 another, sometimes within the same recital, because they
19 want to treat these sentences independently but of
20 course they have to be read as a whole.

21 A few quick bullet points on recital 46 which took
22 the most time. "Commercially sensitive" is not an
23 exotic concept, I am sorry, particularly in this
24 context. It is perfectly plain what it means and it is
25 certainly not what DAF wishes it meant.

1 Secondly, Mr Harris was very keen to say the
2 defendants don't accept that absolutely all the
3 information exchanged was commercially sensitive. That
4 is not what the recital even says. It says all these
5 elements, by which it means gross price lists,
6 information on gross prices and truck configurators,
7 constituted commercially sensitive information.

8 Then finally the last sentence, which again seemed
9 to cause a lot of concern, was this facilitated the
10 calculation of gross price for each possible truck
11 configuration. The "this" in that sentence means all
12 the information exchanged in that paragraph.

13 That is enough on that recital. Another argument we
14 heard put twice against me is that in response to
15 the question of vagueness, I had made the point that
16 the defendants had admitted these formulations. What
17 was said was I was confusing the question of abuse with
18 the question of what is binding under EU law. That is
19 to misunderstand my point.

20 The reason I alluded to their admission is that it
21 does not sit well in their mouths to now say these
22 recitals are too vague to understand. They understood
23 them well enough to take a 10% discount on the fine.

24 On recital 48, just one point, Ms Bacon said this
25 was much more informative than knowing which precise

1 hotel room the act of collusion had taken place in.

2 I would respectfully ask you to read it again.

3 The exchange of --

4 PRESIDENT: You need not --

5 MR WARD: Very good. I will leave that.

6 Then I am going to move on now a long way to recital
7 51 which is really an exemplar. Much of the next few
8 pages of the decision is of the same nature, it is
9 explaining the collusion and how it took place.

10 Here, I think it was Ms Ford who said it was really
11 just facts, but I counted seven different infringements
12 articulated in recital 51, and it is also useful because
13 the opening words "from 1997" help pin the start date of
14 this infringement and you could say the same about
15 recitals 54, 57, 59 and 60.

16 So in our respectful submission, that is very far
17 from an anodyne recitation of the facts. Equally, two
18 of 52 and 53 which Mr Jowell said these are legs of the
19 centipede but the centipede does not need to stand up,
20 that may be right because it has so many legs but indeed
21 these could have been quashed if they had been
22 challenged, if they were actually wrong, although of
23 course they would have had a lot more work to do.

24 As to 53 in particular, Mr Jowell said, well, I do
25 not know what this has to do with the infringement.

1 Well, it is about pricing. It is about using the euro
2 introduction to reduce rebates. It is about making sure
3 prices in France would increase. That is pricing.

4 Then recital 61 which is about geographic scope,
5 it is important to understand what the scope of
6 Ms Bacon's argument is here. On her analysis,
7 the defendants are free to argue that the cartel didn't
8 extend to the entire EEA, for example it just didn't
9 extend to the UK, or not for more than one year. That
10 is a classic example of taking the tiger and turning it
11 into a kitten in my submission.

12 Then recital 71, single and continuous infringement.
13 Mr Beard says ah, there is no need for a finding that
14 each of these factual elements was an individual
15 infringement. But that is in fact the basis of this
16 decision. What we see is two different bases in
17 essence: single and continuous infringement and
18 multiplicity of individual decisions. And in fact,
19 the operative part, article 1, doesn't actually specify
20 one way or the other. It just talks about collusion.
21 So this helps us understand collusion.

22 The Commission has done it this way in all
23 probability to avoid the outcome in Coppins where an
24 element of the tripartite test for single and continuous
25 infringement fell away and they do not want the decision

1 as a whole.

2 PRESIDENT: Wait a minute. Is it a decision finding
3 a multiplicity of individual infringements as well?
4 There might indeed be limitations issues if they had
5 taken that course because some of them might be too old,
6 which is one of the reasons why it can be so important
7 to find a single and continuous infringement.

8 MR WARD: Yes.

9 PRESIDENT: You need to help me if you say this is
10 a decision on finding both.

11 MR WARD: Well, I do not want to put a gloss on the words of
12 that second sentence. My primary submission is it is
13 a building block in this decision.

14 PRESIDENT: If one looks at recital 70, it says it can
15 result ... "also from continuous conduct" and so on,
16 even if they could also be in isolation an infringement.
17 The heading is "Single continuous". Then one has
18 the conclusion, it seems to me, of this section in 78
19 which is clearly -- and that is the only section on
20 infringement. The previous section is about agreement
21 and concerted practice. So I am not sure they really
22 are finding a series of --

23 MR WARD: I must avoid putting too much weight on it but
24 the inspiration for the submission is in the third line,
25 it says the words "at the same time and on the basis of

1 the facts described above". But I do not push it
2 further than that. It is a building block in
3 the analysis.

4 But my very final point was about recital 102.
5 Mr Harris said what on earth does secrecy have to do
6 with anything in the operative part of the decision?
7 It is the premise of article 3 of the decision and
8 accordingly its essential basis.

9 Unless I can assist further, those are the
10 submissions in reply.

11 PRESIDENT: No, thank you, Mr Ward.

12 We thank you all and the large teams who have been
13 involved for each of you for assisting in the
14 preparation of the schedules that were produced
15 overnight no doubt with a lot of work involved, and to
16 all counsel for your very effectively coordinated but
17 not aligned submissions.

18 We will let you know when the judgment is ready to
19 be handed down and if you could get us the updated
20 schedules or fuller schedules by the end of next week,
21 please?

22 (4.20 pm)

23 (The hearing was concluded)

24

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