This Transcript has not been proof read or corrected. It is a working tool for the Tribunal for use in preparing its judgment. It will be placed on the Tribunal Website for readers to see how matters were conducted at the public hearing of these proceedings and is not to be relied on or cited in the context of any other proceedings. The Tribunal's judgment in this matter will be the final and definitive record.

IN THE COMPETITION
APPEAL
TRIBUNAL

Salisbury Square House 8 Salisbury Square London EC4Y 8AP (Remote Hearing)

Wednesday 29 July 2020

Case No.: 1340/5/7/20 - 1341/5/7/20 (T)

Before:

The Honourable Mr Justice Trower
Dr William Bishop
Simon Holmes
(Sitting as a Tribunal in England and Wales)

BETWEEN:

1340/5/7/20 (T)

(1) National Grid Electricity Transmission PLC

-V-

(1) ABB LTD

(2) ABB Power T&D Limited

(3) ABB Limited

(4) ABB Holdings Limited

(5) ABB AB

(6) ABB ASEA Brown Boveri LTD

(7) ABB Norden Holding AB

(8) ABB AG

(9) ABB Beteilgungsund Verwaltungsgesllschaft MBH

(10) NKT Holding A/S

(11) NKT Cables Limited

(12) NKT Cables A/S

(13) NKT Cables Group A/S

(14) NKT Cables GMBH

(15) Prysmian S.P.A

(16) Prysmian Construction Company Limited

(17) Prysmian Cables (2000) Limited

(18) Prysmian Cables & Systems Limited)

(19) Prysmian Cavi E Sistems Limited (20) Safran SA

Defendants

AND

1341/5/7/320 (T)

- (1) SP Power Systems limited
- (2) Scottish Power UK PLC
- (3) Scottish Power Energy Networks Holdings Limited
 - (4) SP Manweb PLC
 - (5) SP Transmission PLC

Scottish Power Claimants

-V-

- (1) Prysmian S.P.A
- (2) Prysmian Construction Company Limited
 - (3) Prysmian Cables & Systems Limited
 - (4) Prysmian Cavi E Sistemi SRL
 - (5) Prysmian Cables (2000) Limited

Defendants

APPEARANCES

Ms Marie Demetriou QC and Michael Armtiage (On behalf of NKT)
Ms Helen Davies QC and Ms Fiona Banks (On behalf of Prysmian)
Mr Jon Turner QC, Ms Laura Elizabeth John and Julianne Morrison (On behalf of NGET)
Mr Tristan Jones (On behalf of Safran)
Mr Mark Hoskins QC and Ms Sarah Ford QC (On behalf of ABB)

Transcription by: Opus 2 Tel No: 020 3008 5900 Email: production@opus2.com

| 1 | | Wednesday, 29 July 2020 |
|----|-----|---|
| 2 | (10 | .32 am) |
| 3 | | Pre-Trial Review |
| 4 | THE | CHAIRMAN: Thank you very much. Good morning, |
| 5 | | everybody. We are going to start this morning just by |
| 6 | | introducing the members of the tribunal. I hope that |
| 7 | | those of you who are participating in this hearing can |
| 8 | | hear me. I am Mr. Justice Trower, I am chairing this |
| 9 | | hearing. There are two other members of the tribunal, |
| 10 | | and I am going to ask them to introduce themselves. |
| 11 | | Apart from anything else, when they do, I hope that |
| 12 | | tiles have not come up on your screens yet; they will |
| 13 | | when they speak. |
| 14 | | So to my left in the hearing room is Dr. Bishop and |
| 15 | | he will introduce himself now. |
| 16 | DR. | BISHOP: Hello, I am William Bishop, Bill in normal |
| 17 | | circumstances, and I am the economist member on this |
| 18 | | panel. |
| 19 | THE | CHAIRMAN: To my right is Mr. Holmes. |
| 20 | MR. | HOLMES: Hi, I am Simon Holmes. I am a member of the |
| 21 | | tribunal and I am a competition lawyer by background. |
| 22 | THE | CHAIRMAN: Thank you very much. I am now, slightly |
| 23 | | unconventionally, going to ask each member of the Bar |
| 24 | | who is speaking at this hearing introduce themselves as |
| 25 | | well. Apart from anything else, it is important for us |

- 1 to make sure that the connections are working properly.
- 2 So if we could start with Mr. Turner and then the other
- advocates in the order in which they appear.
- 4 MR. TURNER: Yes, I am Jon Turner. I appear
- 5 for National Grid, the claimant, together with Ms. John
- and Ms. Morrison.
- 7 THE CHAIRMAN: Thank you.
- 8 MR. HOSKINS: Then for ABB, you have got Mark Hoskins
- 9 and ...
- 10 MS. FORD: Sarah Ford, also appearing for ABB.
- 11 THE CHAIRMAN: Thank you. NKT next, I think.
- MS. DEMETRIOU: Yes. Hello, I am Marie Demetriou appearing
- for NKT and my junior is Mr. Michael Armitage.
- 14 THE CHAIRMAN: Yes, thank you.
- Prysmian.
- MS. DAVIES: Hello, yes, this is Helen Davies appearing for
- 17 Prysmian together with my junior Fiona Banks.
- 18 MR. JONES: Tristan Jones here, good morning, appearing for
- 19 Safran SA
- 20 Housekeeping
- 21 THE CHAIRMAN: Thank you very much. Good. Right, well,
- just before we start, one or two introductory comments
- in relation to the technology. I would be grateful if
- 24 all counsel could keep their videos on, because it is
- 25 helpful for the tribunal to see who is effectively

sitting in counsel's row, but please turn your microphone off unless you are actually speaking. That will inevitably, during the course of the hearing, mean that from time to time, someone will try to say something and forget that they have turned their microphone off, but that is a -- it is much more important that you should keep them off, because otherwise we get feedback if there are too many people with microphones on.

I would ask, please, for any other attendees at the hearing to turn their videos and microphones off for the entirety of the hearing. That assists with bandwidth issues. If there are any technology problems during the course of the hearing, which we very much hope there will not be, we will do our best to solve them as soon as possible. It may be necessary to stop in order to sort them out. I hope not but if it is, it is.

Because hearings of this sort can be quite tiring, as I am sure those of you who have done a certain number of remote hearings will know, we will break once during the morning and once during the afternoon. I suggest about 11.45 and 3.15 respectively; but, please, whoever is addressing the tribunal at the time, we do not want to interrupt your flow to be too precise, but kindly keep it as close to those two times as possible. We

will sit from 10.30 am till 1.00 pm and then from 2 2.00 pm to 4.30 pm.

an agenda for today's hearing which the parties have helpfully commented on and added to, and we, I think, will use the form of the agenda for the purposes of discussing the matters that need to be discussed. But so far as we are concerned, we would like to hear from you on the points that you wish to address us on in the order in which they appear on the agenda, although, and I think for most of these points we will deal with them as we go along, but I think, as is apparent, from your respective skeletons, some of the points can be dealt with together and slightly out of order, so particularly 13 and 14 which came into the agenda a little later on.

So, Mr. Turner, I am going to hand over to you for -- to begin with to say what you want to say and crack on with the agenda items as soon as you are able to do so.

20 Submissions by MR. TURNER

MR. TURNER: Thank you. I have not got any specific
introductory remarks, so if it pleases the tribunal,
I will crack on straight with the agenda items.

24 THE CHAIRMAN: Thank you.

25 MR. TURNER: But I think it is understood between everybody

- on all sides at the Bar, and you will have seen from the
- 2 skeletons, that the two most important issues to cover,
- 3 which will occupy the most airtime, are going to be
- 4 whether the expert evidence should be heard concurrently
- 5 or individually through traditional cross-examination,
- and any issue of whether there should be further reports
- or any other remedy as a result of what transpired in
- 8 the expert process.
- 9 THE CHAIRMAN: Yes.
- 10 MR. TURNER: Those are the two main points.
- 11 THE CHAIRMAN: Yes.
- 12 MR. TURNER: Turning then to the agenda items, issue 1,
- 13 COVID-19 and what to do.
- 14 THE CHAIRMAN: Yes.
- 15 MR. TURNER: The first question is the issue of whether
- a fully remote trial should be ruled out. At this
- point, we do not think that a fully remote trial should
- be ruled out, for the reasons we have given in the
- 19 skeleton, and we suggest that the tribunal take stock
- and sees the shape of the case overall and where we are
- in relation to COVID-19 at a second PTR in October.
- There is broad agreement, as we understand it, about
- 23 that. There is an issue about when such a second PTR
- should be heard.
- 25 THE CHAIRMAN: Yes.

- 1 MR. TURNER: The defendants or some of them, Safran is more
- 2 ambivalent, tend to say it should be at the very
- 3 beginning of October. We say it should be towards the
- 4 end of that month --
- 5 THE CHAIRMAN: Yes.
- 6 MR. TURNER: -- and I will come back to that.
- 7 So those are the issues concerning a fully remote
- 8 trial. Everybody agrees at the Bar that
- 9 a part-physical, part-remote trial in this matter is
- doable.
- 11 THE CHAIRMAN: Yes.
- 12 MR. TURNER: There has been an issue about whether the --
- such a trial should be heard at a large courtroom, such
- 14 as court 30 in the Rolls Building, where you have the
- 15 stairs and it is more open and accessible, or in the
- 16 tribunal's building where there is a concern raised on
- 17 the other side about the lifts --
- 18 THE CHAIRMAN: Yes.
- 19 MR. TURNER: -- and issues to do with social distancing.
- 20 For our part we have no objection to the tribunal
- 21 investigating whether one of the large courtrooms in the
- 22 Rolls Building can be reserved, which would need to be
- for the months through November, December and January,
- 24 Hilary term next year but we do not share the view that
- 25 this is a necessity on account of the tribunal lifts.

- 1 THE CHAIRMAN: Yes.
- 2 MR. TURNER: On this matter of mechanics, I believe that we
- 3 are all rather in the hands of the tribunal.
- 4 THE CHAIRMAN: Yes. Well, I think I can deal with the Rolls
- 5 Building point straightaway, because the tribunal has
- 6 made enquiries. The 'super courts' are booked for the
- 7 relevant period in the Rolls Building and they are
- 8 simply not available, so while we understand why it was
- 9 thought appropriate to investigate that, it is
- 10 a non-starter as matters presently stand. Of course
- 11 cases settle, and we certainly do not rule out entirely
- 12 the possibility that availability may arise by the time
- of the next PTR, but I think we have to proceed on the
- basis that it is going to be here.

15 Can I say as well, we have discussed at some length,

- as members of the tribunal and with the registrar and
- 17 his staff here, the feasibility and practicality of
- holding a hearing here, and we will certainly want to
- 19 discuss with all of you some of those issues, but we
- do -- we share your view and we will all -- will of
- 21 course hear what people have to say about lifts and so
- on, but we share your view that it should be possible to
- 23 organise a hybrid hearing, based in these premises, and
- 24 so I think you can proceed in addressing us on the basis
- 25 that what we really need to focus on is the

- practicalities of how we go about doing that,
 recognising all the while that the pandemic is changing
 and the Government guidance in relation to the pandemic
- is changing, and we will inevitably have to review the
- 5 situation come October.
- 6 MR. TURNER: Yes.
- 7 THE CHAIRMAN: So that is in very broad terms -- I hope that
- is a helpful indication. I mean, we have got some more
- 9 specific points that we can raise. I do not know
- 10 whether you would find it helpful, Mr. Turner, for me to
- 11 run through the specific points at this stage?
- MR. TURNER: Yes, yes, my Lord, I think all counsel would be
- grateful for that.
- 14 THE CHAIRMAN: Yes, okay. Well, let me tell you where we
- 15 got to on it. There is quite a sizeable courtroom, as
- I am sure you all know here. It is not ideally
- 17 configured in the sense that it is not wide like the
- 'super courts' in the Rolls Building are, but it is
- 19 quite deep.
- 20 We think that on the basis of the existing social
- 21 distancing rules, it should be possible to get 20 people
- on to the benches, and -- which means that four
- 23 people -- up to four people from each party could be in
- 24 the courtroom. What we would have in mind would be that
- 25 would be leading counsel, one junior or solicitor, plus

another solicitor plus one client. But it is really up to the parties as to how they would wish to organise themselves.

There are also remote connections to conference rooms which are available, which is actually one of the advantages of this building over and above the Rolls Building, because it is possible to have a feed into a conference room for each of the parties, and that conference room will then be available for the parties, both for watching the hearing for surplus members of their team, if that is what they wish to do, and for consulting together after the hearing or during the breaks.

So that is the position so far as the actual hearing itself. The tribunal would obviously intend to be in the courtroom in person, and there is room, observing existing social distancing rules, for the members of the tribunal plus the registrar and any referendaire and so on, to be present in court observing those rules.

So far as evidence is concerned, it will be possible to conduct cross-examination of witnesses in person in the court building, we think at the moment. We see no reason why that should not be done. It may well be the case that the parties wish, if there is a hybrid hearing, for some of the cross-examination to be done in

any event remotely. I think members of the Bar are getting more accustomed to doing that now than they were before lockdown started. There are obvious disadvantages of doing it remotely, but in the same way that, as we understand it, some of the witnesses in any event wish — the parties wish them to give their evidence by video link, that is something that can be done and achieved satisfactorily, so long as one has in place the right arrangements.

2.2

Those arrangements will have to include arrangements which ensure that the witness, wherever they happen to be remotely, is given proper facilities, both electronic and in hard copy, if that is what they wish for, and proper assistance in wherever they happen to be to ensure they get to the right documents and so on and so forth in the usual way, but that is something that we anticipate the parties should be able to discuss between themselves.

The obvious solution may well be for witnesses to go to solicitors' offices and the like in order to be cross-examined from there, if that is required.

So those kind of situations we can envisage can be sorted out with goodwill.

So far as experts are concerned, I think it is probably better to leave the discussion of what we do

about them until we have decided what to do in relation to concurrent evidence and that particularly contentious issue.

So far as moving around the building here is concerned, it may be necessary for there to be staggered arrival in the building in order to ensure that too many people do not have to get into the lift at the same time, but there are a number of lifts in the building and, as matters presently stand, I think you can get two people in a lift at any one time. So people will just, I think, have to stagger their arrivals to respond to what is available.

Now, I think that was where we got to. I think we accept as well -- we agree with the parties as well that a remote hearing will be difficult but we do not see any need or reason to rule it out for certain at this stage. We do not see any reason why that should be done, and the reason I think it is slightly unfortunate if we do is that we all have an idea of what a hybrid hearing involves at the moment; most members of the Bar have either heard of how they work or actually been involved in them themselves, and so have members of the tribunal. But hybrid hearings are an inherently flexible concept, and I think by an entirely remote hearing, what you probably all have in mind is the idea that nobody

| 1 | | attends before the tribunal. The tribunal itself is |
|----|-----|--|
| 2 | | almost certain to wish to get together in any event, to |
| 3 | | sit together in a socially distanced way, even |
| 4 | | whatever form the hybrid hearing might take, and whoever |
| 5 | | actually attends on behalf of the parties at the hybrid |
| 6 | | hearing. |
| 7 | | But in any event we we would be reluctant to rule |
| 8 | | out a remote hearing at the moment, but we can see that |
| 9 | | there may be considerable difficulties. |
| 10 | | I hope that is helpful, Mr. Turner. |
| 11 | MR. | TURNER: That is very helpful. I, for one, take on |
| 12 | | board all of those observations on the practicalities. |
| 13 | | Nothing in what your Lordships said sounded wrong, and |
| 14 | | we will work with the witnesses on all sides and with |
| 15 | | the other parties on the basis of those provisional |
| 16 | | indications as we go forwards in the case. |
| 17 | THE | CHAIRMAN: Thank you. |
| 18 | MR. | TURNER: The associated matter, I do not know if it is |
| 19 | | convenient to deal with it now, is the programming of |
| 20 | | a second pre-trial review |
| 21 | THE | CHAIRMAN: Well, just before we do that, I think I ought |
| 22 | | properly to check to find out whether any of the |
| 23 | | other parties have got any observations that they want |
| 24 | | to make in relation to the hybrid hearing issue. |
| 25 | | Perhaps you could just say yea or nay in order, |

- 1 Mr. Hoskins.
- 2 You need to turn your microphone on.
- 3 MR. HOSKINS: We have agreed sort of a running order amongst
- 4 ourselves. On this point Ms. Davies was going to go
- 5 first. I think there is -- a discussion to be had
- 6 probably about confidentiality, but I am sure Ms. Davies
- is probably going to introduce that discussion.
- 8 THE CHAIRMAN: Thank you very much. Ms. Davies?
- 9 Submissions by MS. DAVIES
- MS. DAVIES: I am grateful. As regards your Lordship's
- 11 comments, we entirely agree with my learned friend
- Mr. Turner. We are grateful to the tribunal for making
- the enquiries in relation to the Rolls Building, and
- 14 grateful for the indication that that can be kept under
- 15 review because there are -- there are going to be issues
- arising out of staggering arrivals with 20 people coming
- in the building together with witnesses. So if a 'super
- 18 court' did become available in the Rolls Building and it
- 19 could be used for this hearing, that would be our
- 20 preference if possible, but of course we understand that
- is all subject to availability.
- 22 The preference of all parties, as my learned friend
- 23 Mr. Turner indicated, is indeed for a hybrid hearing, if
- 24 that is possible. We are not inviting the tribunal to
- 25 rule out a remote hearing today, but that obviously --

| 1 | if by the time we get to the next PTR, a hybrid hearing |
|---|--|
| 2 | becomes impossible, then of course we are going to have |
| 3 | to have a discussion about whether a fully remote |
| 4 | hearing is possible, because there are considerable |
| 5 | difficulties in a trial of this magnitude involving this |
| 6 | number of witnesses and this complexity of expert |
| 7 | evidence in dealing with that. |

So that is just to put down that marker.

THE CHAIRMAN: Thank you.

MS. DAVIES: The point that my learned friend Mr. Hoskins adverted to, which arises whether or not we are having a hybrid hearing or a fully remote hearing, relates to confidentiality. There is through the evidence, both factual and expert, scattered confidential material.

Now, that arises at the moment essentially in relation to three categories. There is confidential material that is contained within The Commission decision itself. There is confidential material that is contained within the documents that were on The Commission file, but there is also significant confidential material contained in the documentation that has been disclosed, in particular by the defendants, they of course being competitors; and because for the purposes of the expert analysis, the experts have not only looked at the historic position

during the alleged cartel period, but also in the post-cartel period for the purposes of their comparators. So there is confidential material there.

Now, we are all conscious that the tribunal's guidance suggests that in order to deal with confidential material in these times of remote hearing and pandemic hearings, the parties should endeavour to leave the confidential material to the end of a day, so that essentially the feed can be turned off. But with the best will in the world, it just appears to us that that is unlikely to be practicable in this case, given the extent of the confidential material and the way in which it is scattered through the documentation.

Of course all counsel, as they do in any case where there is confidential material, would make every effort to ensure that where possible, if they are referring to confidential material, it is simply referred to on the page, rather than actually read out. But that is complicated in the context in particular of cross-examination, as the tribunal will of course understand.

So one of the things we just wanted to flag with the tribunal is that we do understand in other instances, the way this is being managed is, as it were, to have two feeds, one of which is a feed which anyone who is in

the confidentiality club can sign into, and the other is a feed in which those outside the confidentiality club can also sign into the hearing. That makes policing much easier because the feed which involves those outside the confidentiality club can just be turned off and turned on when need be.

We are not raising this, expecting an immediate answer from the tribunal, I should add, but simply to flag that this is a real issue. It is not going to be totally solved by a hybrid hearing, because on the numbers that my Lord has given, which is precisely what we anticipated for a hybrid hearing, we will not be able to have, either within the hearing room or indeed any overflow conference rooms, all those who are members of the confidentiality -- in a confidentiality club because that exceeds 20, because it is not only counsel, solicitors but also experts.

So we are going to have to have a mechanism in place to deal with this issue, and we simply just wanted to flag that with the tribunal, and it may be that the way of dealing with it is for there to be further discussions between the parties and the registry, so that when we come back at the PTR, whenever that is going to be, in early October or late October, we can discuss with the tribunal, if necessary, precisely how

1 those arrangements might work.

18

20

21

22

2 THE CHAIRMAN: Well, Ms. Davies, I am glad you put it like that, because that was exactly where we got to, and 3 4 I have had had a brief word with the registrar about the 5 practicalities of ensuring that we do get streaming properly in place for the purposes of the hearing. He 6 7 has indicated that he is very open to discussion with the parties as to how best to set this up. So I think 8 the way that the tribunal would like to leave this is 9 10 simply that we will expect perhaps one -- perhaps you could each nominate a solicitor from each team who can 11 12 be responsible, if you like, for the IT issues, and the 13 registry will discuss with them what practical matters -- what practical arrangements can be put in 14 15 place. But we are conscious of the confidentiality 16 issue. 17

MS. DAVIES: My Lord, I am grateful. I should have just said, I identified three categories of confidential 19 material. So far as the documents on The Commission file is concerned, the defendants are each reviewing those to release, insofar as they can, documents from the confidentiality ring, and a number of the defendants have confirmed they are going to be able to, and my 23 clients have confirmed that we can do that in relation 24 25 to our own documents this morning.

1 So that category may get smaller, but that is not 2 going to solve the problem, because there are other categories of confidential material, some of which 3 the -- there is absolutely no -- they are documents that 4 5 do not emanate from any of the defendants, so we cannot release them. 6 7 THE CHAIRMAN: Yes, I see. MS. DAVIES: I am grateful. 8 9 THE CHAIRMAN: So far as The Commission papers are 10 concerned, as I understood it from the skeletons, ABB 11 have agreed -- or had agreed already to de-designate. 12 You say you now have --13 MS. DAVIES: Yes, we confirmed that this morning. 14 THE CHAIRMAN: Yes, thank you. I am not sure about NKT and 15 Safran; what is their position on this issue? MS. DEMETRIOU: So we have -- there are very few NKT 16 17 documents, and we are in the process of reviewing, and 18 we should after the hearing be able to deal with that satisfactorily by way of correspondence, but we just 19 20 need to take instructions. There are very few NKT 21 documents. THE CHAIRMAN: But you do not anticipate there being a point 22 23 of principle that is of concern there? 24 MS. DEMETRIOU: Well, no point of principle has been flagged to me, but I think that the position is that 25

- instructions are being taken from clients --
- 2 THE CHAIRMAN: Thank you.
- 3 MS. DEMETRIOU: -- and so we will revert by way of
- 4 correspondence.
- 5 THE CHAIRMAN: Safran's position?
- 6 MR. JONES: My Lord, from Safran's point of view we did in
- 7 fact de-designate all of our documents a couple of years
- 8 ago.
- 9 THE CHAIRMAN: I see.
- 10 MR. JONES: So there are no designated documents. There is,
- I should mention, a potential wrinkle but I will not
- 12 trouble my Lord with that just now, because I am not
- sure whether it really is a wrinkle that we need to
- 14 raise with you or not, but it has been raised in
- 15 correspondence with the claimants, and if we need to
- 16 raise it later on the agenda, we will do so.
- 17 THE CHAIRMAN: All right, thank you.
- Mr. Turner, did you want to contribute to this point
- on confidentiality?
- 20 Submissions by MR. TURNER
- 21 MR. TURNER: Thank you. We agree with what Ms. Davies has
- 22 said. She was right to raise that, and we will approach
- 23 matters in the spirit that she has indicated. I can say
- 24 that my expectation is that this should not end up being
- 25 a significant problem at trial. There will be

| 1 | significant cross-examination of the factual witnesses |
|---|--|
| 2 | about cartel documents. That seems likely. But those |
| 3 | are unlikely to continue to be designated as |
| 4 | confidential, and we therefore think that that problem |
| 5 | will evaporate. |

So far as concerns the more recent documents, there too, we doubt that there will be a significant need to look at underlying factual material, save perhaps in one or two instances which we will discuss as a team with the other parties, because those are apparent and indeed, one of them I expect to be touched on in the course of this very hearing.

13 THE CHAIRMAN: Right.

6

7

8

9

10

11

12

- MR. TURNER: Leaving that aside, I do not expect there to be something that will prove to be a real problem.
- My Lord, we have essentially strayed on to item 5 on the agenda.
- 18 THE CHAIRMAN: Yes.
- MR. TURNER: The remaining item is whether to establish

 a confidentiality ring in the tribunal itself, and the

 only point that I would wish to add there is that it

 makes sense to do so, so that the parties owe duties of

 confidentiality and the individuals who sign up to

 undertakings directly to this tribunal, which will be

 managing the proceedings, rather than merely the

| 1 | | existing order which relates to confidentiality duties |
|----|-----|--|
| 2 | | owed to the High Court, from which this matter has been |
| 3 | | transferred. |
| 4 | THE | CHAIRMAN: Yes. I mean, on that particular point, we |
| 5 | | obviously do not want to get into an interesting |
| 6 | | discussion of what the effect of the transfer order was, |
| 7 | | and I can see that it may be that the |
| 8 | | confidentiality ring transferred in some way. I have no |
| 9 | | idea whether that is the case or not. But I would have |
| 10 | | thought, for my part, that it is sensible to clarify it |
| 11 | | by ensuring that the confidentiality ring is |
| 12 | | re-established for the avoidance of doubt for the |
| 13 | | purposes of the proceedings in front of the in front |
| 14 | | of this tribunal, unless anyone has got any good reason |
| 15 | | why that should not happen. I hear a deafening silence, |
| 16 | | so I think you should proceed on that basis. |
| 17 | | Good. Okay. Before we go on to the PTR, which, |
| 18 | | Mr. Turner, I think is certainly the next thing on the |
| 19 | | agenda, subject to subject, I think, to item 2, which |
| 20 | | has been clarified in the sense that our understanding |
| 21 | | is, is that we there will be a decision from the |
| 22 | | Court of Justice on towards the end of September. |
| 23 | | Now, the only point that I think needed just to be |
| 24 | | raised in relation to that was, without wanting to set |

any hares running, I have no idea how reliable that --

| 1 | the indication that we have been given actually is. |
|---|--|
| 2 | I think some of the parties have said in their skeleton |
| 3 | that if the indication proves to be misplaced, the trial |
| 4 | cannot go ahead. Is that the position of all parties? |

MR. TURNER: I think, my Lord, I will speak first on this.

I had an exchange with Ms. Davies last night about one issue. Our skeleton wrongly assumed, paragraph 43,

I believe, that Prysmian was not applying to annul

The Commission decision in full insofar as it relates to

them.

11 THE CHAIRMAN: Yes.

MR. TURNER: Ms. Davies has corrected me on that. Prysmian is doing so, as well as applying for narrower relief.

If it got the narrower relief, then as we indicated in our skeleton, that would affect only the early portion of the claim and, of course, it is speculative whether Prysmian would achieve any success at all on this appeal.

But we do accept that there is a possibility, at least a technical possibility, that they may succeed to the full extent of their appeal. If that is the case, we would then have to assess the consequences. At its highest, it would not affect this damages claim continuing against the other defendants, who are jointly and severally liable for their role in the cartel, and

- 1 for any damage that was caused by it from the date when 2 they began their own participations.
- 3 THE CHAIRMAN: Yes.
- 4 MR. TURNER: In the case of ABB, for example, that was
- 5 April 2000.

14

- 6 Nonetheless, if Prysmian were to succeed fully in 7 its appeal, there would need to be a reassessment of the details of the case at the very least. Therefore, we 8 see that there is a prospect that there may need to be 9 10 a pause to assess the outcome of such an appeal 11 succeeding in full. At this stage, however, we think 12 the right course for the tribunal to take is to treat it 13 as a speculative possibility and something that should be reassessed at a second or resumed PTR in October.
- 15 THE CHAIRMAN: Yes, thank you. Does anyone else want to 16 contribute to that?
- Yes, Ms. Davies. 17
- 18 MS. DAVIES: My Lord, I am grateful. Just to answer the 19 question that my Lord asked, the possibility that the 20 date that we have currently been given by the registry of the Court of Justice proves to be incorrect, I am 21 22 afraid to say is a real one. Experience in other cases 23 suggest that things can slip in the Court of Justice. 24 They had originally told us a week earlier, and then the next day it went back by a week, and obviously they are 25

- now on vacation in Luxembourg and so we will not

 actually hear if there is going to be any further delay
- 3 in all probability until September.
- 4 Our position certainly will be that the trial cannot
- 5 go ahead prior to the final determination of my clients'
- 6 appeal, and that is essentially the legal position that
- 7 was set out by the Chancellor in a case called --
- 8 an earlier case involving National Grid, the insulated
- 9 switchgear cartels. My learned friend Ms. Demetriou in
- 10 fact refers to the relevant decision in paragraph 11 of
- 11 her skeleton.
- 12 THE CHAIRMAN: Yes.
- MS. DAVIES: I do not understand there to be a dispute about
- 14 that. I do not understand my learned friend Mr. Turner
- 15 to be suggesting that the trial could commence on
- 16 2 November, if in fact there has been slippage in the
- 17 Court of Justice and we do not yet have the judgment.
- But the reason just simply for flagging that is it
- does also impact on the PTR.
- THE CHAIRMAN: Yes.
- 21 MS. DAVIES: Because again, obviously by -- by late
- 22 September, beginning of October we will know where we
- 23 are. We know either whether we have got the judgment or
- 24 we will have a revised date for it.
- 25 THE CHAIRMAN: Yes.

MS. DAVIES: So we are not asking the tribunal to make any ruling about this at the moment, but it is another reason why it is sensible for there to be a resumed PTR, and it is in fact going to be a reason why we suggest it

should be at an earlier date rather than a later date.

5

- THE CHAIRMAN: Yes. Thank you very much. All right, well, 6 7 I think that takes us on then to the further PTR point, and I think this boils down to when, rather than 8 whether. All parties, for perfectly understandable 9 10 reasons, think that it is a good idea and the tribunal 11 thinks that it is a good idea too so we can proceed on 12 that basis. As I understand it, the competition is 13 between the 21, 22, 23 October period on the one hand and a late September, early October period on the other 14 15 hand. So I think if I could just understand, 16 Mr. Turner, your position, that would be helpful first, and then I will hear from the defendants -- we will hear 17 18 from the defendants.
- 19 MR. TURNER: Certainly. As a preliminary remark, it is not
 20 in principle the case that the trial cannot go ahead.
 21 The law is that you must not reach a decision which
 22 conflicts with a decision of the European Court.
 23 Therefore, were the claimant in particular prepared to
 24 accept the costs risk, or a costs risk, this trial could
 25 certainly proceed.

The point, however, is one of practicality. As a matter of practicality, we do see that it is sensible to take stock of the Prysmian judgment when it emerges because the shape of the trial may be altered in ways that we cannot yet fully anticipate.

Turning then to the question of when the second PTR should take place, we are proceeding at the moment on the footing that the trial can and should commence on 2 November. On that basis, it is most sensible to programme a second PTR hearing in late October, and there are four real advantages to that. Number 1 is that we can take account of the up-to-date position on COVID-19, which is fast-moving.

Number 2, the tribunal will be able to take account of any late settlements, which cannot be ruled out in a case of this nature, and which would also affect the shape of the case.

The third point, you will then be able to take account of the parties' responses to the Court of Justice judgment in Prysmian, if any responses are needed at all, and there is at least a significant possibility that none will be needed.

The fourth point is that a hearing around 22 or
23 October would avoid interfering with the orderly
programming of skeleton arguments for trial. The reason

| I say that is because I am looking at things from the |
|--|
| point of view particularly of the claimant and orderly |
| preparations that are needed. The parties agree on |
| sequential service of skeleton arguments, with the |
| claimant going first and the defendants following |
| afterwards. There are four defendants. This is a case |
| where, subject to the question of this tribunal imposing |
| a page limit, which we will return to, there is the |
| prospect of very large and dense submissions arriving |
| only shortly before the hearing. For that reason, the |
| claimants think it is sensible for there to be at least |
| a two-week gap between the delivery of the defendants' |
| skeletons and the beginning of the hearing. |

For that reason we envisage our skeleton going in on or around Friday, 9 October, and the responsive skeletons coming in on or around 16 October.

That then leaves a clear space for the second PTR.

The problem with an earlier date is that those four advantages that I have now outlined are all undercut without the need to go through them, and this is a point too that Safran essentially mentions in their skeleton argument, concerning the advantages of a later scheduled date for a second PTR.

THE CHAIRMAN: Yes. Thank you.

Have you split this up between you as defendants

1 or --

2 MS. DAVIES: Yes, my Lord, I think the understanding is I am

3 going to go first again on this one, if I may.

4 THE CHAIRMAN: Very good.

MS. DAVIES: As my Lord -- as the tribunal knows, we suggest that the PTR should be earlier, so late September or early October, and essentially the reason for that is that actually what we are doing at this hearing is leaving for determination at that PTR potentially some serious issues of principle, in particular can the trial go ahead completely remotely, and what happens if the Court of Justice judgment does not arrive on 24 September as we have currently been suggested -- it

has currently been suggested to us it should do?

In relation to that, it appears from what Mr. Turner just -- that latter point, it appears from what Mr. Turner just said that there may well be a significant issue of principle between us as to whether the trial can go ahead or not if the -- my clients' appeals to the Court of Justice have not been finally concluded. I am not going to take time taking the tribunal to the relevant authority now, but our submission certainly will be that the trial should not commence -- it should not come on, to use the Chancellor's language, in the National Grid case before

1 that.

Now, the real disadvantage of leaving the PTR until effectively the week before the tribunal commences its reading, which is what my learned friend is suggesting, is that it creates the obvious risk of serious disruption to all parties in the event, for example, it has to be decided at that PTR either that the trial cannot go ahead at all or that it has to be delayed, and the prospects of arranging for example -- rearranging, for example, witnesses' availability for attending hearings and so on and so forth becomes so much more difficult the later the decision is left.

Now, by the end of September, early October, we will know either whether we have received the Court of Justice judgment on 24 September, and what its outcome is, and the parties will have had enough time between 24 September and the last week of September or early October to consider whether the position is indeed, as my learned friend suggests might be possible, no implications for this case at all, or significant implications for this case.

The pandemic situation is, of course, as we all know, fast-moving, but again, we are only then a month before the commencement of the trial, effectively, and so the tribunal will be able to take stock, in

particular as regards any updated guidance or so on by
that stage.

Having it at that stage, and this is the really important point from our perspective, will enable the parties effectively to make any arrangements that are necessary in light of any updated position from the tribunal at that stage. Whereas if we leave it until late October, there is, as we see it, a very -- a very real risk that that makes things difficult because it is so late, and that in itself creates disruption to the conduct of the hearing. It is obviously a case management decision for the tribunal, but that in essence is why we would submit the better date is late September, early October.

THE CHAIRMAN: Yes, thank you very much. Does anyone else on the defendants' side want to add to anything

Ms. Davies said?

MR. JONES: Sir, I do on behalf of Safran. I could perhaps say, of course, I am agreeing with Mr. Turner, so your question may have been rather directed at my colleagues, so perhaps I should not have jumped in in case anyone else wanted to come in behind what Ms. Davies has just said.

THE CHAIRMAN: No, I think you paused for long enough,

Mr. Jones, so that is all right.

MR. JONES: My Lord, I am grateful. My Lord, very briefly,
I agree, for the reasons that Mr. Turner has given, that
the later date would be preferable. There is obviously,
though, a trade-off, and Ms. Davies has identified the
downsides with the later date.

I had suggested in my skeleton what I called a compromise but which is essentially this, which that if it turns out that by late September there have indeed been very dramatic developments, which is essentially what Ms. Davies' concerns boil down to, very dramatic developments, including if by then it is clear that it cannot proceed as a hybrid trial, or if by then, for example, Prysmian completely succeeds in its appeal to the CJEU, then there would be nothing to stop the parties, indeed they should, raise it at that point with the tribunal, and so that, it seems to us, is a way of balancing the concerns at a later date, but with the option of raising things earlier if there are very dramatic developments earlier on.

My Lord, finally, I simply wanted to mention a point about dates, which is, as we understand it, the two candidates, as my Lord said, are -- the early one is late September or early October, but to be clear, what we understand that to mean is the week of 28 September, and I mention this only because I have difficulties the

- following week, and I understand that some of my learned
- 2 friends also do.
- 3 THE CHAIRMAN: Yes.
- 4 MR. JONES: So our understanding is it is that week or, as
- 5 my Lord said, 20, 21, 22 October.
- 6 THE CHAIRMAN: Yes. All right.
- 7 Submissions by MR. HOSKINS
- 8 MR. HOSKINS: My Lord, can I just explain ABB's position
- 9 briefly.
- 10 THE CHAIRMAN: Yes, thank you, Mr. Hoskins.
- 11 MR. HOSKINS: Simply to say we support the Prysmian position
- 12 for the reasons Ms. Davies gave. We do not support the
- "compromise" that Mr. Jones has just suggested, because
- 14 having a late date and the possibility to raise
- 15 something earlier seems just not practical, given the
- 16 cast in this case, both on the bench, the Bar and the
- 17 solicitors. The idea we can all ad hoc pop up and
- arrange a meeting when everyone is available just does
- not seem to us to be practical, so we prefer the
- 20 Prysmian position.
- 21 THE CHAIRMAN: Thank you.
- Ms. Demetriou, do you want to add anything?
- 23 MS. DEMETRIOU: No, we support the Prysmian position but
- I do not have anything to add to the submissions that
- you have heard already.

THE CHAIRMAN: Yes. All right, I think -- it will not -- as you will anticipate, we have discussed this and although what has been said has been said very elegantly orally, it had also been anticipated in writing mostly.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

We prefer as a tribunal the solution of the later date for a number of reasons, largely those that were advanced by Mr. Turner. We do not underestimate the significance of the point that was made by Ms. Davies. It is plainly relevant that the parties need to have sufficient time, from any determination that is made at a later PTR that is going to affect the conduct of the trial, to make adequate arrangements, but we think in some part that will be mitigated by the fact that the issues that will have to be determined at the PTR in the circumstances envisaged by Ms. Davies are issues that will in any event have been highlighted at a slightly earlier stage. While they will not have been resolved, the parties will have had an opportunity to consider how to deal with necessary arrangements in the light of the questions that might arise as to the conduct of the trial, depending on what happens in Europe, amongst other things.

We also wish to emphasise that while Mr. Hoskins is, of course, correct in what he says about the logistics of getting a lot of people together, the tribunal does

intend to be available to deal with things of this sort during the course of October insofar as it is practical to do so.

Now, of course, all members of the tribunal do have some other commitments, but this is not a case in which any of us will simply be coming to this for the first time at the time we start our reading in the week before the hearing, and we do envisage the possibility of being able to give written directions, should it prove necessary do so, and the possibility, albeit we understand the logistical difficulties, of having short ad hoc hearings to give steering — steer the case in the right direction, should that be necessary to do so.

My colleagues on the tribunal have emphasised the fact that they are fee-paid members of the tribunal and they are committed to this case for this period. Of course, they have other things on, but this is not like a judge who moves from one case to another without very much time between them. So I think you may feel assured in this sense, that we do anticipate that we will be able to give time to this case during the course of October, should the need arise.

So I hope that gives a little bit of comfort to the defendants' concerns about the practicalities of dealing with some of these points but largely -- as I say,

largely for the reasons given by Mr. Turner, as fortified by what Mr. Jones has said, we think that the later date is appropriate, and the day we would propose to fix for it is 23 October because that happens to suit us best within that window of the 21st to the 23rd.

Now, so far as skeletons are concerned, and

I think -- I am not sure I have heard -- we have heard

from the defendants on the skeleton aspect of this as

between -- that is the 9th as opposed to the 16th for

the claimant's skeleton and the 16th as opposed to the

23rd for the defendants' skeleton. Does anyone -- can

I say -- perhaps I can cut through it in this way, we do

have a preference, partly for the reasons that I have

just indicated, which is that some members of the

tribunal will be starting to read into this case on -
from time to time during the course of October. We have

a preference to get the skeletons as early as possible.

MS. DAVIES: My Lord, I have a particular point to make about the dates that my learned friend Mr. Turner has suggested, which I have indicated to him. It is agreed that there should be sequential exchange of skeletons, and the broad timing of one week from the claimants and a week after from the defendants is also agreed, but we would request that the dates not be Friday the 9th and Friday the 16th, but instead be Monday the 12th and

Monday the 19th, which would still get the full suite of skeletons to the tribunal two weeks before the start of the reading period.

The reason for that is that there is in fact a hearing floating in another claim arising out of the same alleged cartel between 12 and 14 October, which my clients -- both my clients, Prysmian and hence myself and NKT and hence, as I understand it, Ms. Demetriou will be appearing. So receiving my learned friend's opening on Friday the 9th, with only seven days to consider before serving ours, will directly coincide with the time in which I certainly am preparing for and engaged in that other hearing. Whereas if the dates were moved to the Monday and the Monday, we would hope to get the other hearing listed on the Monday, and effectively therefore either remain -- retain the seven days or at most be reduced to six.

THE CHAIRMAN: Yes.

MS. DAVIES: I mean, I hesitate in raising some availability issues, but it is one that affects a number of parties, and I am conscious that the purpose of sequential exchange is to seek to enable defendants, so far as possible (a) to remove unnecessary duplication from that which has been put in the claimant's document where we do not need to add, and secondly where we do need to

| 1 | | respond actually to respond. So there is a real |
|----|-----|---|
| 2 | | practical problem of having the dates that my learned |
| 3 | | friend Mr. Turner suggests from our perspective. |
| 4 | THE | CHAIRMAN: How did you understand Mr. Turner to respond |
| 5 | | to that suggestion, or perhaps I should hear from him? |
| 6 | MS. | DAVIES: Yes, he did not respond directly to me, I am |
| 7 | | afraid. |
| 8 | THE | CHAIRMAN: Right. |
| 9 | MR. | TURNER: I had not had explained the detail of |
| 10 | | Ms. Davies' personal difficulties until now. We are |
| 11 | | happy with that. I would not worry about this going |
| 12 | | over the weekend. |
| 13 | THE | CHAIRMAN: No. I think the tribunal will be content |
| 14 | | with that. Does anyone else want to try and persuade us |
| 15 | | that we should go for a later date rather than an |
| 16 | | earlier date? So the proposal now which would be |
| 17 | | the 12th and the 19th for the exchange? No? Okay, |
| 18 | | well, that is what we will order. |
| 19 | | There is the subsidiary position in relation |
| 20 | | while we are on this subject, in relation to |
| 21 | | chronologies and the dramatis personae. As I understand |
| 22 | | it, the parties do not think the tribunal will be |
| 23 | | assisted by a chronology, and we are in your hands on |

So far as a dramatis personae is concerned, I find

24

that.

1 in cases of this sort, where there are an awful lot of 2 people involved, that it is quite helpful to have a DP 3 of some sort. So I think what we would like is for that 4 document to be made available in agreed form by the time 5 of service of the first skeleton. I am not going to direct who does it. We will leave that up to you, but 6 7 obviously, the claimants will have to take it in hand if no one else is going to do it. 8

- 9 MR. TURNER: I am grateful.
- 10 MR. HOSKINS: My Lord, we have raised one other possibility 11 for a pre-trial direction, which was that all the 12 parties should confirm the witnesses -- the factual 13 witnesses that they wish to cross-examine by Friday, 11 September 2020. It just seemed to us that was 14 15 sensible, particularly in terms of organising which 16 witnesses would have to attend and how they would 17 attend, et cetera. Nobody has commented on that, so 18 I do not know if it has generally been seen as a good 19 thing or a bad thing by the other parties, but we would 20 like that direction, please.
- THE CHAIRMAN: Yes. Thank you, Mr. Hoskins. Yes, I had

 noticed that. Does anyone else want to comment on that?

 Perhaps from the defendants' side first, and then I will

 hear Mr. Turner. No, Mr. Turner.
- MR. TURNER: No, it is a good suggestion.

- 1 THE CHAIRMAN: Thank you. I will direct that -- we will direct that then.
- Thank you, I think while we are on -- and this is

 taking matters slightly out of order, but it is

 amongst -- no, in fact we will do -- I think let us move

 on to pleadings next, thinking about it.

7 I think that is the next item on the agenda, is it 8 not, Mr. Turner?

MR. TURNER: Well, the overhanging question is whether for skeletons, there should be a limit on the page length.

THE CHAIRMAN: Oh yes, you are quite right. Well, now, the reason we just wish to explore this with you is -- has nothing to do, from the tribunal's point of view, about restricting in any way the -- what is necessary for the parties to say to the tribunal in order to advance their case. Nor are we particularly interested, to be frank, with a pure equality of arms argument, although we do appreciate that mass of language per se can have its advantages, but it can also, to be fair, have its disadvantages because the tribunal, if faced with more -- and I am sure no one on this call is going to be verbose, but if the tribunal is faced with more language than is necessary, will actually -- it may well be counterproductive.

What we are keen to ensure, though, is that we are

| not faced with a vast mass of paper that is unnecessary, |
|--|
| and sometimes it is necessary to give directions. In |
| the Commercial Court, as I am sure you all know, it is |
| commonplace, and I think in fact it is even in the |
| Commercial Court Guide in relation to a number of types |
| of hearings, that there are limits on the lengths of |
| skeletons. |

For my part, I can think of very few cases, however complex, in which a skeleton that runs to more than 75 pages is going to help anyone at all. Now, it is against that background that the tribunal has approached this suggestion, and I am -- I think it does help concentrate minds if people know that they have got a word limit.

Now, if you are going to tell us that limitations simply are not practical in this case, I think you will just have to explain to us why.

So who wants to go first on this?

MR. TURNER: My Lord, perhaps I will say my piece. We are familiar with very long and complex cases in this area, competition law claims, and my own experience accords with your Lordship's, that there is no real need for extremely long documents. My particular concern, which I indicated earlier, is not so much pure equality of arms, but the burden placed on our team on the

1 claimant's side if many hundreds of pages of material
2 arrive in the short period in the run-up to the hearing.

For that reason, we think a page limit is appropriate. We have set out our proposal in our skeleton, which was essentially that we should have up to 100 pages, bearing in mind the number of parties on the other side, and that the defendants collectively, and they will be liaising to avoid duplication, should have 200 pages. So that, for example, you do not have three or four skeletons all dealing with the law on the incidence of tax on damages, or on the passing on of loss, but that they parcel these things up between themselves.

As I say, it is more for our point of view the principle that matters, because we are aligned with what your Lordship has said in terms of the thinking, and our object is to ensure that we are not deluged in the run-up to the trial.

THE CHAIRMAN: Yes.

Who is going to deal with this for the defendants?

MR. HOSKINS: For ABB's part I would be happy to live with the 75-page limit. We have all promised, and we will seek to avoid duplication, but I think to say in advance if we are only just allowed 50, it is just too tight.

We agree with the tribunal's assessment that a maximum

| 1 | of 75 is likely to be appropriate, but 50 just feels too |
|---|--|
| 2 | light, to be perfectly frank, even if we are |
| 3 | co-operating, as we will. |

I just simply say that, obviously, I think any party, if they are struggling, should be able to write to the tribunal and beg a few extra pages, but I hope that will not be necessary, and certainly we will be trying to avoid that. But we are happy to sign up to 75.

THE CHAIRMAN: Anyone else want to say anything?

MS. DAVIES: Yes, if I may, my Lord. Simply to say from our perspective, we would urge the tribunal not -- not to impose a limit in this sense: we have obviously just heard what the tribunal has said. You have very, very experienced counsel appearing in front of you on all sides in relation to this. We all understand that lengthy openings are not actually of benefit to anyone because they become unreadable.

We do -- we have on the defendants' side all agreed to do what we can to seek to avoid duplication, and the only reason not -- the reason I am just suggesting do not impose a specific limit is what that does do is it involves last-minute applications to the tribunal, for example, if you are going to be 77 rather than 75 for some important reason, and we do not at the moment know

| 1 | | what the position is going to be as regards settlement, |
|----|-----|---|
| 2 | | for example. So I would simply just ask the tribunal if |
| 3 | | possible, rather than imposing a strict limit, we have |
| 4 | | heard what the tribunal has said, and we will of course |
| 5 | | take that into account and seek to comply with it, but |
| 6 | | to avoid the practical issue of specific requests where |
| 7 | | there is an issue, that should be sufficient. |
| 8 | THE | CHAIRMAN: Yes. Anyone else want to say anything? |
| 9 | MS. | DEMETRIOU: Just to confirm that that is also our |
| 10 | | position. So we have listened carefully to what the |
| 11 | | tribunal said. We will do everything we can to keep the |
| 12 | | skeleton argument as lean as possible, but we do not |
| 13 | | think that there is a need to impose a rigid page limit |
| 14 | | in this case, for the reasons Ms. Davies just gave. |
| 15 | THE | CHAIRMAN: Yes. |
| 16 | | Mr. Turner, do you want to say anything in response |
| 17 | | to what has just been said? Your microphone is off, |
| 18 | | I am afraid. |
| 19 | MR. | TURNER: Apologies. Am I audible now? |
| 20 | THE | CHAIRMAN: Yes, you are now, yes. |
| 21 | MR. | TURNER: It is a very short point in response to |
| 22 | | Ms. Davies. It is not a complete reassurance that one |
| 23 | | says we have very experienced counsel in the field and |
| 24 | | everyone understands what to do. I have déjà vu because |
| 25 | | in one of the recent cases that we have mentioned, this |

is the case colloquially called *Paroxetine* in this tribunal a couple of years ago, at the PTR, the parties equally gave assurances and then respected leading counsel on one side put in a skeleton which was, from memory, around 280 pages. Ms. Demetriou will remember that, as we worked together on the case, and that was the subject of acid comment by the tribunal during the proceedings.

But for that reason, it seems to us that it will focus minds desirably if a page limit is imposed. We take on board what Mr. Hoskins has said, and we would not object to the defendants having a 75-page limit for our part.

THE CHAIRMAN: Yes.

Ms. Davies, I am against you on this, I am afraid.

It is always open to a party to come and explain to the court, and it can easily be done in writing, as to why it is they cannot fit it within 75, but many judges' experience is, with the best will in the world and casting absolutely no aspersions on counsel at all, there are pressures that arise in relation to the preparation of skeleton arguments where if there is not a direction of this sort or a practice direction in place, it is very difficult to resist the temptation to go much longer than one really should. But can I stress

- 1 that we will be open to a short written application if
- 2 people find at the last minute that they cannot comply,
- 3 but I do think it is appropriate for a 75-page limit for
- 4 each skeleton.
- 5 Good. Mr. Turner, what is next?
- 6 MR. TURNER: My Lord, the next topic -- just before leaving
- 7 that topic, my Lord, in the claimant's case, I have
- 8 suggested 100 pages because we have multiple opponents
- 9 who all say they have a different individual case to
- 10 put, and I do not know whether in view of that,
- 11 your Lordship would be prepared to direct, or the
- defendants' counsel oppose, the claimants having 100
- pages as the upper limit for their skeleton argument?
- 14 THE CHAIRMAN: What, you are suggesting 100 pages you have
- 15 and they have 75 pages each? Is that what that boils
- 16 down to?
- 17 MR. TURNER: Yes, it does.
- 18 THE CHAIRMAN: Yes, is our response on that, but it may be
- 19 held against you when Ms. Davies writes and says she
- 20 cannot get it in in 75.
- 21 MR. TURNER: I know, I understand. We will be efficient.
- 22 It is only that we have a particularly difficult task in
- dealing at the moment with four opponents.
- 24 THE CHAIRMAN: No. The tribunal does understand that.
- 25 MR. TURNER: The next issues, which in the tribunal's letter

- 1 to the parties were going to be organised together,
- 2 dealt with together, were issues 3, 4 and 13,
- 3 essentially the amendment issues --
- 4 THE CHAIRMAN: Yes.
- 5 MR. TURNER: -- and the application by National Grid in
- 6 particular for orders for further information.
- 7 THE CHAIRMAN: Yes.
- 8 MR. TURNER: Before I develop that, if it is convenient, my
- 9 Lord, I have noticed the time and what you said at the
- 10 outset about a break. I do not know whether now is
- 11 convenient or whether I should crack on.
- 12 THE CHAIRMAN: I would have thought it probably is if we are
- moving on to a completely different topic, although can
- 14 I ask this before we do break. Quite a lot of these
- 15 points seem to still be subject to discussion between
- 16 the parties at the time the skeletons went in. Has
- there been any progress?
- 18 MR. TURNER: There has --
- 19 THE CHAIRMAN: Good.
- 20 MR. TURNER: -- particularly on the subject of the draft
- amendments that we indicated some time ago.
- 22 THE CHAIRMAN: Excellent. All right. Well, we will break
- for -- I think we will break -- it is now just after 20
- to, we will break until 11.50 am, so just under
- ten minutes.

- 1 MR. TURNER: I am obliged.
- 2 (11.42 am)
- 3 (A short break)
- 4 (11.53 am)
- 5 THE CHAIRMAN: Right. I hope ...
- I hope we are all back. Can you hear me,
- 7 Mr. Turner?
- 8 MR. TURNER: Yes, I can.
- 9 THE CHAIRMAN: Good. We are just waiting for Dr. Bishop to
- reappear.
- 11 (Pause).
- 12 Right, I think -- have you got all members of the
- 13 tribunal on your screen?
- 14 MS. DAVIES: Yes -- sorry, I have you, my Lord, but not
- Dr. Bishop or Mr. Holmes.
- MS. DEMETRIOU: I have got everyone.
- MR. TURNER: I have only your Lordship. Mr. Holmes, I do
- not have on video.
- MR. HOLMES: That is strange, can you hear me, Mr. Turner?
- 20 MR. TURNER: I can.
- 21 MR. HOLMES: My camera is on and I can see myself.
- 22 THE CHAIRMAN: I think so long as everyone is participating
- in the sense that they can hear and see others, that is
- 24 probably sufficient, even if you cannot see us. I hope
- 25 you will forgive Mr. Holmes for hiding. He is not doing

- it deliberately, he is present.
- 2 MR. HOLMES: It is on that screen as well.
- 3 THE CHAIRMAN: Ah well, one of the mysteries of Teams.
- 4 Good, all right. Shall we continue? We were going to
- 5 move on to pleadings and RFI, I think.
- 6 MR. TURNER: Yes, there are three issues essentially. There
- is the ABB amendments, which they have put forward.
- 8 There is the National Grid amendments on the claimant's
- 9 side. Thirdly, there is the question of a timetable for
- 10 further amendments --
- 11 THE CHAIRMAN: Yes.
- MR. TURNER: -- including a reply by the claimant. After
- 13 those there is the issue of further information.
- 14 THE CHAIRMAN: Yes.
- 15 MR. TURNER: So I will begin with the amendments to the
- 16 pleadings. All the parties agree that it is appropriate
- 17 to put the pleadings in order ahead of the trial. There
- have been a lot of developments over the months and
- 19 years of this litigation which have not yet found their
- 20 way on to the pleadings, and most recently and perhaps
- 21 importantly, there has been an intense expert engagement
- 22 which has led to movement. Everybody appreciates that
- their respective cases should now be clear going
- 24 forward.
- 25 We and ABB were in correspondence about this since

| 1 | | mid-June. ABB moved first by proposing significant |
|----|-----|--|
| 2 | | amendments of its particulars which we have been |
| 3 | | considering, and as of yesterday, I am pleased to report |
| 4 | | it is fully agreed that there is no opposition to ABB's |
| 5 | | draft amendments. ABB are going to make certain changes |
| 6 | | to their proposed pleading in an agreed form before it |
| 7 | | is finalised. |
| 8 | THE | CHAIRMAN: Yes. |
| 9 | MR. | TURNER: So, so far as ABB is concerned, that is |
| 10 | | a non-issue for today. The other defendants have not as |
| 11 | | yet |
| 12 | MR. | HOSKINS: Sorry, there is one small practical issue |
| 13 | | I need to raise, but I can do it after (inaudible) |
| 14 | | I will come back to that. |
| 15 | MR. | TURNER: Thank you. |
| 16 | | The other defendants have not as yet proposed making |
| 17 | | any specific amendments to their own defence pleadings. |
| 18 | | In the case of Prysmian, they say that they want to wait |
| 19 | | for the Prysmian Court of Justice judgment for reasons |
| 20 | | of efficiency. Safran has not indicated it intends to |
| 21 | | amend at all. Perhaps it feels no need. |
| 22 | | In the case of NKT, they have pointed to some |
| 23 | | amendments required as a result of the Court of Justice |
| 24 | | judgment recently in their own case, and we have also |
| 25 | | drawn to their attention the need for at least one |

| 1 | change following the recent Supreme Court judgment in |
|---|---|
| 2 | Sainsbury's v Mastercard. |
| 3 | Then we turn to the claimant. National Grid |
| 4 | signalled to the defendants that we aimed to put up |

signalled to the defendants that we aimed to put up pleadings -- the main pleadings in order as soon as possible. We circulated draft amendments to our main particulars a week ago, and we sought consent. I think the position is this: consent has been given by ABB, subject to certain confirmation that we will make minor changes, and we agree to that.

Consent has also been given to our proposed amendments by Safran. NKT appears also in its skeleton to have consented. If we can try using the document technology for the first time and bring up on screen $\{A/4/6\}$, if this works.

It does work. So you will see the first sentence in paragraph 14 of Prysmian's skeleton:

"The NKT Defendants consent to the proposed amendments in the [re-amended particulars of claim]."

Prysmian in its skeleton says that it needs more time. I do not believe that I have had an update on that from Ms. Davies.

A copy of our proposed amendments is in the bundle 24 at $\{A/92/1\}$.

THE CHAIRMAN: That was the version of your particulars of

- 1 claim you asked us to read.
- 2 MR. TURNER: Yes.
- 3 THE CHAIRMAN: Yes.
- 4 MR. TURNER: Well, I hope it was. It should have been on
- 5 the reading list. This is the draft that gives the
- 6 up-to-date position.
- 7 THE CHAIRMAN: Yes.
- 8 MR. TURNER: What you should have on screen is the first
- 9 page of that draft. Now, these were not intended --
- 10 they are not intended to introduce any new points. The
- 11 amendments are there to deal with three main
- 12 developments. The first is that very recently ABB has
- substituted, as your Lordship knows, a new fifth
- 14 defendant.
- 15 THE CHAIRMAN: Yes.
- 16 MR. TURNER: That new fifth defendant was not an addressee
- of The Commission decision, whereas the old fifth
- defendant was, and so there are some amendments made
- 19 throughout to reflect the substitution.
- Second, there is the outcome of the recent Court of
- 21 Justice judgments in the appeals by ABB and NKT in
- recent months.
- Third, the outcome of the expert engagement process,
- 24 our particulars of claim now include up-to-date numbers.
- As things stand, we have got no reason to think that

- 1 there is any problem with our draft amendments which
- 2 should lead to Prysmian needing longer to confirm
- 3 whether they are content or whether, in the same way as
- 4 ABB, that they have spotted something which is a problem
- 5 that they would draw to our attention.
- It does not seem to us that Prysmian needs more time
- 7 than the others, and for that reason we seek permission
- 8 for the amendments in this draft in the form of our
- 9 order, and if we bring that up, that is $\{A/9/3\}$, where
- 10 we seek --
- 11 THE CHAIRMAN: Have you got the hard copy reference as well?
- 12 Because I can mark them up.
- MR. TURNER: I apologise, I have not marked up my notes with
- 14 the hard copy references.
- 15 THE CHAIRMAN: No, do not worry.
- 16 MR. TURNER: Yes, I thought --
- MS. DAVIES: They should be the same.
- MR. TURNER: Yes, I thought they were the same.
- 19 THE CHAIRMAN: Oh right, good.
- 20 MR. TURNER: If they are the same, you should have it at
- 21 tab 9.
- 22 THE CHAIRMAN: Yes.
- 23 MR. TURNER: The draft order is in tab 9, and if you turn
- the page to page 3, at the moment I have on screen
- 25 $\{A/9/1\}$, if you turn to page 3 $\{A/9/3\}$ and move forward

- on the electronic page as well.
- THE EPE OPERATOR: Hang on. It is Matthew, the EPE officer.
- We have two pages.
- 4 MR. TURNER: Right, if you turn to the next page, please.
- 5 THE EPE OPERATOR: Sure.
- 6 MR. TURNER: It could be I have put the wrong reference in.
- 7 Yes, there you are, I am sorry, it is paragraph 3, not
- 8 page 3 $\{A/9/2\}$. We were just asking for permission to
- 9 re-amend in accordance with the draft which we had up on
- 10 screen a little while earlier.
- In the following paragraphs, we had the proposed
- sequential timetable. If the tribunal is prepared to
- order that we have permission to make those amendments,
- 14 the dispute between us moves to the timetable for
- 15 further amendments by all the parties, and in accordance
- 16 with the draft order that you should have on screen,
- 17 those would be amendments after we have served on
- 7 August to the defendants' defences, and we said after
- 19 the month of August, 4 September would be fine. The
- claimant may amend its reply, if so advised, by
- 21 18 September.
- 22 THE CHAIRMAN: Yes.
- 23 MR. TURNER: There are two objections to the timetable here
- 24 articulated in the skeletons. The first was from NKT
- 25 principally. NKT say that National Grid should serve

the reply amendments first on 7 August, before the

defences. If that is right, if we have understood that

correctly, we do not agree, it is back to front because

we should have NKT's up-to-date case on what amount of

the overcharge has been passed on by National Grid to

its customers before we set out our response to that

issue in the reply.

8 THE CHAIRMAN: Is this the burden of proof point that arose in Sainsbury's?

MR. TURNER: It is connected to that, yes. Both NKT and Prysmian at the moment plead in their current defences explicitly that a claimant has got the burden of disproving that it has passed on an overcharge to its customers. The Supreme Court has definitively ruled that they are wrong about that. We do not perhaps need to turn that up, and I have given the reference in our skeleton, but essentially it is not for a claimant to plead and prove it has not passed on an overcharge. The starting point is that the defendant pleads and proves that there has been a pass-on.

THE CHAIRMAN: Although there was something that I was not sure I quite understood, but I did not spend a lot of looking at it, which was there is apparently a strong evidential burden on you. What is the difference between the legal burden and the evidential burden in

- 1 this context?
- 2 MR. TURNER: Here the practical implications are these: that
- 3 where a defendant says that an overcharge has been
- 4 passed on, it needs to set out its case. However, the
- 5 point made by the Supreme Court as Mr. Hoskins, who was
- 6 also there will recall, it was principally his point,
- 7 was that the information required to assess whether
- 8 a claimant, such as here National Grid, has passed on
- 9 a loss in its prices, is likely to be held by that
- 10 claimant and not by the supplier of the cartel goods or
- 11 services.
- That is why a party in the position of my client,
- the claimant, has an evidential burden because it will
- 14 be called on to provide the necessary material to enable
- 15 the matter to be properly adjudicated.
- 16 THE CHAIRMAN: So what the defendant has to do is raise
- a case, and then fairly rapidly the evidential burden
- shifts back to you, is that the way it works?
- 19 MR. TURNER: That is right.
- 20 THE CHAIRMAN: Yes.
- MR. TURNER: What has happened now is that there has been
- 22 both the exchange of the expert reports, all the
- 23 disclosure and finally the expert engagement which has
- 24 led to their joint statement. All the experts have had
- 25 something to say about it. Our expert has in certain

1 respects adjusted their position. In a couple of respects, the defendants appear also to have produced new material. It is our position, it is plain that the defendants should now say what they consider to be the outcome for their pleaded case on what has been passed on, and we respond to that in our reply afterwards with 7 our own case.

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

What I have done in the skeleton argument, I do not have the paragraph reference immediately to hand, is to indicate where, if there has been pass-on, we see the numbers coming out on different bases.

THE CHAIRMAN: This is paragraph 40 {A/2/13} of your skeleton, I think.

MR. TURNER: Thank you, that is right. Can you turn it up. Yes, thank you. That is it. Where we have summarised what we now see as what is going to feature, we think, in our reply after the defences have been served as what has been passed on based on these different scenarios. Our primary case, as the tribunal may have gathered, is that we are entitled in these proceedings to receive the full amount of the overcharge for the reason that this is a very peculiar situation where the regulator has the ability, through adjustment of National Grid's prices to its electricity customers, to pass back, through lower prices allowed to National Grid, losses that were

suffered to consumers to them through the price
mechanism.

So that is our primary case and our defence -- our reply case assumes that if you do follow through, that there has been some degree of passing on of the overcharge to customers, this is the way in which it should be approached.

So we have indicated the position, as your Lordship says, in paragraph 40. After the expert engagement, we think that it is the right approach for the defendants now to set out their defence case first, and we propose 4 September for that, and we will follow on the 18th with our reply.

THE CHAIRMAN: I mean, can I just understand this,

Mr. Turner. So these points in large respect flow
either from a clarification of the law or from the
consequences of the discussions that have been held
between the experts. Now, so far as the second aspect
is concerned, the discussion between the experts, the
purpose of the amendments to these pleadings is to
ensure that the pleadings reflect what the parties'
cases now are in the light of the advice and views that
have been expressed by the experts on the issues that
arise.

It is not, as I understand it, intended by any party

- 1 that they are going to reformulate their case in a way
- which is not discernible from the expert evidence that
- 3 has now reached the stage of the statement that we have
- 4 all looked at.
- 5 MR. TURNER: That is right.
- 6 THE CHAIRMAN: So there is an element of -- and do not get
- 7 me wrong, I think it is important, there is an element
- 8 of formalising the parties' positions together with
- 9 ensuring that their positions are clearly articulated
- 10 for the purposes of -- so everyone knows where they are
- 11 going to trial about this. This is not a case in which
- the amendments are being prepared in circumstances in
- which there may be a case that people do not know about
- which is suddenly going to emerge in the pleadings. Is
- 15 that right?
- 16 MR. TURNER: That is absolutely right.
- 17 THE CHAIRMAN: Yes. So I think one has to be -- I mean, one
- of the questions -- one of the consequences of that,
- 19 which the tribunal did discuss amongst itself, was
- 20 actually why it was that we all needed so long to
- 21 finalise this, because surely the changes to the
- 22 pleadings that now are going to be introduced by the
- 23 parties should be readily apparent to them as a result
- of the expert engagement, or is that not right?
- 25 MR. TURNER: We would hope so, yes, and it is for that

- 1 reason that we were able to produce the amendments to 2 our main case which was circulated a week ago, and how 3 I was able in this skeleton to indicate what we are 4 likely to say in our reply to the defences. We do not 5 think that substantial time is needed. The main reason for the proposal that the defendants should have until 6 7 4 September to put this in order was that I was paying regard to the August holiday, more than anything. 8
- 9 THE CHAIRMAN: Yes.
- 10 MR. TURNER: I had nothing more sophisticated in mind.
- THE CHAIRMAN: Yes. All right. Well, I think -- the main

 protagonist on this, I think is Ms. Davies, I think,

 probably; is that right, because, Ms. Davies, I have not

 heard yet what your attitude is in relation to the

 amendments as a matter of principle, I do not think,

 quite apart from the timetable?
 - MS. DAVIES: My Lord, so far as the amendments as a matter of principle, I have instructions as of this morning that we do not oppose those. So we do not oppose paragraph 3 of my learned friend's order.
- 21 THE CHAIRMAN: Thank you.

18

19

20

MS. DAVIES: The two issues that arise from our perspective
are, firstly, the question of whether Prysmian should be
required to amend its defence to respond to these
amendments at this stage, as my learned friend suggests

- in paragraph 5, I believe it is, of his order. It has
- gone from the screen. It is tab $\{A/9/2\}$ from
- 3 recollection.
- 4 UNIDENTIFIED SPEAKER: Could we have the order back on
- 5 screen, please? Thank you.
- 6 MS. DAVIES: Yes, it is paragraph 5. Our position as
- 7 regards that is that we should not be required to amend
- 8 our defence until after we have received the CJEU
- 9 judgment in my clients' appeal, and I will explain why
- 10 that is. It is an efficiency point, as my learned
- 11 friend points out, but I will explain why there is no
- 12 need for us to make the amendments to deal with the
- issues he has amended at this stage.
- 14 Secondly, we also support Ms. Demetriou's position
- that the date proposed for my learned friend to produce
- his draft amendments to his reply of 18 September is too
- 17 late, and that should happen in August. Now, I am in my
- 18 Lord's hands as to whether I deal with the Prysmian date
- 19 now, and then Ms. Demetriou deals with the reply point,
- and I do not think I need to in relation to that.
- THE CHAIRMAN: Well, as you are speaking, why do not you
- deal with the Prysmian point first.
- 23 MS. DAVIES: Now -- so -- yes, thank you, my Lord. So far
- as that is concerned, as we all know, as matters
- 25 presently stand, we are expecting a judgment from the

Court of Justice, subject to any delay, on 24 September.

The likelihood is that that judgment is going to lead to the need for amendments, in fact both by the claimants and also by Prysmian, and my learned friend in fact accepted that in his email to the tribunal on 22 July.

Now, that being so, the question -- there is a practical question of whether Prysmian should be required, as it were, effectively to amend its pleadings twice immediately in the run-up to the hearing, and in that respect, my Lord, I entirely agree with the point that my learned friend Mr. Turner made a moment ago, which is part of the important backdrop to this, that what we are talking about here is formalising amendments, not indicating a new case on the part of anyone.

Now, specifically as regards the amendments that my learned friend is proposing to make to his re-amended particulars of claim, as he indicated, those broadly fall into three categories. The first is amendments to deal with the position of the fifth defendant, the ABB entity. There is absolutely no need for Prysmian to amend its defence in relation to that. It is not a matter that concerns it.

The second is amendments reflecting the findings of

the Court of Justice in its judgments in the ABB and NKT appeals. Those are matters that are directed to ABB and NKT, and again, there is no need for Prysmian to amend its defence at this stage in response to those. By far the more efficient course is for any amendments that arise — that my learned friend wishes to make arising out of the Prysmian appeal to his claim against my client to be made, and for us to deal with any points that arise out of that in relation to — at the time that we amend our defence.

The third is amendments to set out National Grid's revised case in relation to the value of commerce affected and the level of the alleged overcharge, and those are the amendments which are set out in paragraphs 62 to 73 of my learned friends' amended document at A -- starting at {A/92/19}.

THE CHAIRMAN: Just a moment while that comes up. So it is paragraph 63 --

MS. DAVIES: It starts at paragraph 63 and it goes through to paragraph 73, because of the various ways in which my learned friend builds up his claim. But what all these are doing are setting out their revised case as to the value of commerce and their revised case as to the level of overcharge. As my learned friend Mr. Turner explained, they are not at this stage setting out any

case in relation to pass-on because their primary position, as we understand it, is going to be that the tribunal should be awarding damages in this case, simply by reference to the value of commerce and overcharge, and should not be taking any account of the fact that a very significant amount of that overcharge, if it is proven, would have been passed on through the regulatory system.

9 THE CHAIRMAN: Yes.

MS. DAVIES: So in their particulars of claim, all they are doing is amending to set out their case, which is consistent with the case as set out in the expert evidence that has now been exchanged, as to the value of commerce and the revised percentage of overcharge that now -- that is now found in Dr. Jenkins' annex to the joint experts' statement.

Now, of course we understand it makes sense for the claimants to tidy their pleadings up in this way, but there is no need generally to require Prysmian specifically to respond immediately, because my learned friend is well aware, as a result of the expert process, what the Prysmian case is on the value of commerce and the level of any overcharge, and there is no specific benefit in requiring Prysmian to incur costs in amending its defence to deal with that, in circumstances where we

are going to have to engage in another round of

amendments very shortly after the dates proposed by my

learned friend.

The one caveat to that I would express is that the amendments that are being proposed by my learned friend also include amendments to appendix 2 to the particulars of claim. Now, appendix 2, the tribunal may have seen, is the appendix in which the claimant set out the full details of the various 108 supplies which are the projects in suit in these proceedings.

THE CHAIRMAN: Yes.

MS. DAVIES: What they do by the most recent round of amendments is update their overcharge figures in relation -- their claimed overcharge figures in relation to each of those projects.

Now, that appendix has in fact gone through various iterations since it was first produced, and has been amended extensively as a result, and the most recent version before the one that is attached to this re-amended version was served in, I believe, May last year, formally, although it was circulated slightly earlier than that, and the defendants have not actually responded formally -- have never been required to respond formally to that amended version.

What we were proposing to do as part of our

preparation for trial, in fact we have been doing as part of our preparation for trial, is working through that amended version with a view to narrowing any areas of dispute where we could do so, and we will be in a position to circulate the amended version of our response to appendix 2 within the next two weeks.

THE CHAIRMAN: Right.

MS. DAVIES: So that aspect of the pleading, which is not going -- in any way be affected by the Prysmian appeal, we can see the sense of advancing in the interim and are happy to do that.

But so far as the other amendments are concerned, that have been made by my learned friend, to his pleading, which is the body of the pleading and the amendments to appendix 4, given that those are all matters that do not in fact at this stage require responses by Prysmian, and it is therefore not necessary or efficient, in our submission, to require Prysmian to incur costs of amending its defence effectively twice, our position is that we should wait till we get our Court of Justice judgment.

If my learned friend then wishes to make further amendments to his particulars of claim in light of that, as he has done, for example, in relation to the NKT and the ABB judgments, he can do so and we will produce

a composite amended defence dealing with any -- any small points that remain -- that relate to Prysmian as a result of that. Obviously we are not going to deal with the ABB points or the NKT points at that stage.

That is broadly what I wanted to say in relation to the timing, and so far as that timing is concerned, our submission is that the sensible thing is -- to do is to leave that for discussion between the parties once we get the Court of Justice judgment, and if there is any dispute about it, of course we can come back to the tribunal in accordance with the indication that the tribunal gave us earlier about that. But in particular, if my learned friend is going to amend his particulars of claim in light of the Court of Justice judgment, that needs to happen first before we amend our defence.

Now, my learned friend Mr. Turner has also made the point that we need to amend our defence to set out our case on pass-on in light of the Sainsbury's v Mastercard judgment, and my Lord of course had the debate with my learned friend about the difference between a legal and evidential burden. But all I would say in relation to that, my Lord, is that our case on pass-on is actually already set out in our defence. There is a paragraph -- perhaps we could turn it up. It is in {B/8/23}.

Actually if we could go back to page 22 $\{B/8/22\}$.

| 1 | The tribunal will see the heading, "Pass on Defence", |
|----|--|
| 2 | and then at paragraph 48, there is a paragraph which I |
| 3 | understand my learned friend now to be criticising as |
| 4 | suggesting that the legal burden is on the claimants to |
| 5 | prove pass-on, which of course I accept, in light of the |
| 6 | Supreme Court judgment, is not the position, but of |
| 7 | course, as per the discussion shortly a moment ago |
| 8 | between my Lord and Mr. Turner, there is an issue about |
| 9 | evidential burden which and we respectfully accept |
| 10 | and adopt what my learned friend Mr. Turner said in |
| 11 | relation to that, it does readily and rapidly move to |
| 12 | the claimants. |

13 THE CHAIRMAN: Yes.

MS. DAVIES: But in any event, the law in relation to that is clear, and if there is a tidying-up amendment that needs to be made to this, it is not one that is actually going to take anyone by surprise.

But the key point is that then in paragraph 49 of our defence, without prejudice to the legal point, we in fact set out what our case on pass-on was. In particular, if my Lord and the tribunal -- if we turn on to -- the next page, page 23 {B/8/23} and at paragraph 49.2.3 we have set out a positive case in relation to pass-on.

So this is not a situation where our pleading simply

- 1 took the legal point and we had not pleaded a positive 2 case in relation to pass-on. We had in fact, without 3 prejudice to the legal point, already done that which 4 the Supreme Court now says a defendant in our position 5 needs to do, which is to positively plead a case in relation to pass-on. We have done that, and insofar as 6 7 an amendment needs to be made to paragraph 48, it really is a small tidying-up one, and there is absolutely no 8 need to require us to do that now, in advance of the 9 10 amendments that we are going to have to make, once we 11 have all seen the judgment of the Court of Justice in my 12 clients' appeal.
- THE CHAIRMAN: But is it -- do I take from that, Ms. Davies,
 that your position is that you do not have any further
 case to put in relation to pass-on? I mean, is your
 case on pass-on now fully pleaded?
- MS. DAVIES: Yes, my Lord, that is our position. I accept
 that there needs to be a tidying amendment up to

 paragraph 48 to make it clear we are talking about
 evidential burden, not legal burden.
- THE CHAIRMAN: Yes.
- MS. DAVIES: But our case on pass-on as set -- as then
 evidenced through the expert evidence of Mr. Davies is,
 in our submission, sufficiently summarised in
 paragraphs -- in paragraph 49.

| 1 | THE | CHAIRMAN: I see. Before Mr. Turner responds on that |
|---|-----|---|
| 2 | | point, and I am conscious that I am also going to hear |
| 3 | | Ms. Demetriou on the order of play in reply, can I just |
| 4 | | understand this. Leaving that on one side, there are |
| 5 | | three aspects, I think, to the pleading which you said |
| 6 | | did or did not have to be responded to. When I say "the |
| 7 | | pleading", I mean Mr. Turner's particulars of claim. |

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

The first are those categories of plea where you do not have a case to advance. That is, for example, the ABB allegations and the substitution of the new fifth defendant and so on. That is fine, you are not going to plead to them, and you cannot be made to plead to them and why should you, end of story in a sense.

The second category are what you described as the value of commerce and overcharge amendments, and so far as I understood it, you say that your case is apparent from the experts' reports, but is not yet specifically identified in a pleading form, but it is identifiable from the expert evidence, as I understand it. Is that right or have I got that wrong?

MS. DAVIES: Not quite, my Lord. So there is an appendix -so there is a response that my clients have produced to appendix 2, which is the list of projects in which we have set out our case on --

THE CHAIRMAN: No, I am not dealing with the projects, I am

- 1 dealing with the -- or maybe this is the same point.
- 2 MS. DAVIES: That is precisely right, my Lord, it is the
- 3 same point.
- 4 THE CHAIRMAN: I see.
- 5 MS. DAVIES: So what we have done in our response to
- 6 appendix 2 is we have set out our case as to the value
- 7 of commerce because there are disputes between the
- 8 parties on some projects as to what the correct value of
- 9 commerce is. So there are different figures. So we
- 10 have set all that out in our -- we describe it as
- 11 a Scott schedule, but what we have set out in our Scott
- 12 schedule, and that is the document which, as I
- indicated, we have been in the process of reviewing in
- 14 any event and are happy to serve within the next two
- 15 weeks.
- 16 THE CHAIRMAN: So that covers everything apart from those
- parts of the pleading you do not wish to respond to
- 18 anyway?
- MS. DAVIES: Effectively, in our submission.
- 20 THE CHAIRMAN: Okay. Because I am slightly wondering what
- 21 the problem then is, because you have either got
- 22 allegations which are not -- you are not going to plead
- 23 to or you are going to produce, albeit not -- and
- I quite understand why you may not want to go through
- 25 the formality of serving another document and so on, but

| 1 | you are going to, in some form or other, produce |
|---|--|
| 2 | a document that constitutes a schedule to an updated |
| 3 | schedule to a pleading that deals with the outstanding |
| 4 | points. So where is the issue? |

MS. DAVIES: The issue is there are various tidying-up amendments in my learned friend's re-amended particulars of claim, various small changes here and there, and it just would take time and effort to work through it, to produce a document which is going to be supplemented in a matter of weeks by another document, and there is no real utility, and it is certainly not an efficient way of dealing with it, particularly in circumstances where it is apparent, in our submission, that the likelihood is the claimants are going to be wanting to amend following the Court of Justice judgment.

Of course, if my -- it all depends on what happens. If my clients' appeals are dismissed in their entirety, then there may be a short amendment to simply plead that, and say, "You are bound by it". If, however, things change as regards period, for example, which is one outcome, then we will need to see what their position is going to be in relation to that.

For NKT and ABB, they have in fact amended their particulars of claim to reflect the findings of the Court of Justice in its judgment where changes have been

made as to scope of liability, but this claim is being pursued as a stand-alone claim against some of the Prysmian entities, not a follow-on claim. We need to see exactly what the claimants' response is going to be, and similarly, of course, if we succeed in annulling The Commission decision entirely, because it is being pursued as a stand-alone claim against some, it may -- we are going to need to see what the claimants' position is going to be. Are they going to abandon the case against Prysmian altogether? We simply do not know.

So those are all the points where the claimants are going to have to clarify their position in amended particulars of claim against us, and we can then respond and make such a -- as undoubtedly there will have to be amendments to our defence because there are various points where we have said, subject to the appeals or so on and so forth. So we are going to have to do that exercise too, and it really is an efficiency argument where there is no pressing need at all for my learned friend to have Prysmian amend its defence in two stages. The most efficient course is, in our submission, the one we are proposing.

THE CHAIRMAN: Okay. Thank you.

Ms. Demetriou, the reply point and whether it is to be served on 7 August.

| 1 | MS. DEM | ETRIOU: Yes. So we are concerned that we are |
|----|---------|---|
| 2 | con | cerned that the reply on pass-on, the proposed date, |
| 3 | whi | ch is 18 September, is far too late, and the reason |
| 4 | tha | t we are concerned about that is that the claimant's |
| 5 | cas | e on pass-on has changed very recently and very |
| 6 | sig | nificantly at the stage of the joint expert |
| 7 | dis | cussions, and the tribunal will have seen in relation |
| 8 | to | other agenda items that come a bit later on, that we |
| 9 | are | seeking we are all on the defendants' side are |
| 10 | see | king more time to analyse with our experts the new |
| 11 | ana | lysis that is been undertaken, in particular by |
| 12 | Mr. | Noble in relation to pass-on at this very late |
| 13 | sta | ge. |

So the key point really is that we need to see how it is relevant to their pleaded case, particularly in circumstances where the Supreme Court has underlined, as you have heard and Mr. Turner accepts, that there is a very heavy evidential burden on the claimants in respect of pass-on.

Now, Mr. Turner very helpfully accepted that the purpose of the repleading or the amendment process at this stage is not to advance some kind of new case, but to reflect the work that the experts have done, and it is correct that the pleadings on all sides, and we accept on our side too, are very bare on the question of

pass-on, and in a sense the pleadings have been

overtaken by what has gone on in the expert reports.

But the difficulty for us is that we need to see their case first on pass-on, because it is so new, and if we could just -- if I could just take you to the letter that Mr. Turner's solicitors wrote -- so this is at bundle A/91, it is a two-page letter and this is the letter of 22 July where BCLP, the claimants' solicitors, address the question of amendments to pleadings.

If you could turn to the second page and to item 3 $\{A/91/2\}$, you will see there that it is suggested, it is proposed National Grid amend its reply by 18 September:

"We confirm that [National Grid] will be amending its Reply inter alia following the Supreme Court's decision in Sainsbury's v MasterCard, and to reflect the 'Option 2' approach to calculating the appropriate damages award that is contained in Mr. Noble's expert reports and his annex to the Joint Expert Statement."

Now pausing there and I am going to come to it, the annex is completely new. So that is analysis which is completely new.

"We consider it efficient to wait the Defendants' updated Defences ..."

Now, if the tribunal could now please just turn on -- turn to the joint expert statement and in

```
1
             particular to -- to bundle E, tab 18, page 102
 2
             \{E/18/102\}, and in fact perhaps we can start at page 101
             because this will contextualise the point \{E/18/101\}.
 3
 4
             So this is Mr. Noble's annex to the joint experts'
 5
             statement, and in it he discusses three issues, he says,
 6
             related to taxation.
 7
         THE CHAIRMAN: Hang on, wait a minute, I am looking at the
 8
             hard copy which is no good.
         MS. DEMETRIOU: Sorry.
 9
10
         THE CHAIRMAN: No, it is all right, I will look at it on the
11
             screen.
12
         MS. DEMETRIOU: So it is \{E/18/101\}.
13
         THE CHAIRMAN: Yes, it has been brought up for us, thank
14
             you.
15
         MS. DEMETRIOU: So this is the introduction to Mr. Noble's
16
             annex to the joint expert statement, and he says that he
             discusses three issues related to taxation. So:
17
18
                 "First, I provide further details on the approach to
19
             taxation taken in my two reports -- see section 3B.
20
             This seeks to address the comments made by the
21
             Defendants' experts that my approach was included in my
22
             model but was not adequately explained in my reports."
23
                 So just pausing there, you will have seen -- so
             what -- in summary, what Mr. Noble did in his first two
24
             reports was to take into account the natural tax
25
```

consequences of the loss that the claimants are seeking.

So he took into account, we think, the tax consequences of the overcharge, and so in a very broad -- so broadly, just to explain that, he factored in the fact that had an overcharge been suffered or been incurred, as the claimants contend is the case, then that would have led to lower profits, and there would have been a tax saving. So that was something which apparently Mr. Noble took into account in his calculations, but he did it in a way which was not obvious. So he did not set out any of his assumptions, and it was unclear that he was in fact doing that.

He also took into account the natural tax consequences of the interest element in a similar way. Now, you will have seen from ABB's skeleton argument, and I apprehend that this is a point that Ms. Ford will deal with in more detail in relation to the RFI matter on the agenda, but you will have seen that ABB served a request for further information, essentially interrogating the assumptions which Mr. Noble used in order to carry out that analysis, and they received a response, and indeed have received a new factual witness statement from Mr. Simpson. That has all been received extremely recently, so after the joint expert meetings and the joint expert statement.

| 1 | | Now, moving on to the third point which is now on |
|----|-----|--|
| 2 | | page 102, the third thing that Mr. Noble does. So he |
| 3 | | says here: |
| 4 | | "Third, I received further instruction from BCLP |
| 5 | | during the course of the agree-disagree process, |
| 6 | | requesting that I consider amending my approach such |
| 7 | | that the principal damages are not adjusted for tax." |
| 8 | THE | CHAIRMAN: I am sorry, we have not got it which page |
| 9 | | are you on? 103 or 102? |
| 10 | MS. | DEMETRIOU: This is the third point, so it is |
| 11 | | paragraph 3.4 on page 102 {E/18/102}. |
| 12 | THE | CHAIRMAN: Oh yes, I have got it right at the top, thank |
| 13 | | you. |
| 14 | MS. | DEMETRIOU: So this is the third thing that Mr. Noble |
| 15 | | does in the annex to the joint expert statement. So |
| 16 | | what he says there is that he: |
| 17 | | " received further instruction from BCLP during |
| 18 | | the course of the agree-disagree process, requesting |
| 19 | | that I consider amending my approach such that the |
| 20 | | principal damages are not adjusted for tax. I explain |
| 21 | | the new calculations undertaken in response to this |
| 22 | | instruction in section 3D." |
| 23 | | Now, again, that is extremely new, and our experts |
| 24 | | are still working through it and we are going to come on |
| 25 | | in relation to a later agenda item to ask the tribunal |

for a period of time in which to consider whether or not a short response is necessary to this new work.

But the point for these purposes is that this is all new analysis that is relevant to the pass-on case, and we want to see how it is put in terms of their pleaded case, because we need to take that into account when deciding whether or not it is necessary to reply to it, should the tribunal give us permission, which we say we should have because it is new, and we will come on to that and debate that later.

- THE CHAIRMAN: To what extent does Mr. Turner's explanation in paragraph 40 of his skeleton assist on your understanding of this point?
- MS. DEMETRIOU: Well, not very much is the answer, because what that does is it attempts to put figures on the different scenarios, but we do not really have any understanding or any real understanding at the moment of why, for example, this they say that this entire new approach follows from Sainsbury's v Mastercard but we are not clear why it does. What is said in the skeleton argument is: well, Sainsbury's v Mastercard says that you do not need to frame your claim as a claim for financial profits; but we simply do not understand why that should mean that you do not take account of the natural tax consequences of an overcharge and so it

| - | | |
|---|----|--|
| 1 | 1S | |

THE CHAIRMAN: Is this not all -- but is this not all sort

of about arguing the pros and cons of the point rather

than articulating and pleading the point, so that it is

then capable of being run at trial?

MS. DEMETRIOU: Well, so we say that it is difficult to disentangle the two, and in a sense what has happened is that we have been -- this has been served very, very late and so we have not only -- and there is two points that I have sought to explain.

So the first point, Ms. Ford will explain further, but relates to the work that was already done in Mr. Noble's first two statements, but which had not been adequately explained, and so none of the assumptions have been provided, and that has resulted in the response to the RFI that you have seen and to indeed a new witness statement. But then there is also this further stream of new work which has apparently resulted from an instruction that BCLP has given the experts, and so we need -- we need properly to be able to consider that, and as part of the consideration of that, we want to see how it is relevant -- how they put it in terms of their pleaded case.

24 So --

THE CHAIRMAN: Yes.

| 1 | MS. | DEMETRIOU: if there is going to be any utility at |
|---|-----|--|
| 2 | | all in amending the pleading so as to reflect the expert |
| 3 | | work in an orderly way, well, then that what that |
| 4 | | requires, we say, is that we see it at least in draft |
| 5 | | form, given that has been sprung on us so late |
| | | |

THE CHAIRMAN: Yes.

MS. DEMETRIOU: -- so we can then properly consider it. it is a timing point and it is also a sequence point --a sequencing point, and we say because it is so substantial and so late, it is simply not good enough to say, well, it is -- you have got to amend your defence first and we are going to -- we are going to tell you what we make of this on 18 September. We say that is much too late.

THE CHAIRMAN: Yes.

I mean, because at this stage of the case, the important things are really twofold. The first is that the parties are appropriately tied down to the case that they wish to advance, and the second is that other parties have an appropriate opportunity to obtain the information that they need for the purpose of testing the case.

What I am a little bit troubled by at the moment is that this all sits on the back of a pleading point, because we all know that pleadings, while important to

- 1 confine the issues, are not what a case is fought on at
- 2 this stage. What I am wondering is whether we need to
- 3 look at this particular issue in the context of the
- 4 discussion about the request for further information as
- 5 well, that arises, I think, in relation to the Simpson
- 6 evidence, so that we can see the totality of the problem
- 7 here and try and craft a solution which gives everyone
- 8 what they need in order to prepare for trial.
- 9 MS. DEMETRIOU: So we would be happy with that. We think it
- 10 feeds into both the RFI issue but also the issue later
- on in the agenda which relates to an opportunity, if
- 12 necessary, to reply to new points that have emerged at
- 13 the joint expert stage.
- 14 THE CHAIRMAN: Yes.
- 15 MS. DEMETRIOU: May I just -- I am not going to make
- 16 submissions on that now, but just to foreshadow what we
- say, there is a distinction between things like
- sensitivity analyses which are conducted at that stage
- in response to points that have been made by other
- 20 experts which are simply responsive, and points which
- 21 constitute new pieces of analysis which have not been
- seen hitherto in any of the reports.
- THE CHAIRMAN: Yes.
- 24 MS. DEMETRIOU: It is that which is concerning us, and we
- 25 say that there are a number of instances, not least this

one that I have been talking about, which -- of evidence which is completely new but, sir, I accept what you say, that it is an issue -- we are concerned -- we are concerned for our part not with the -- not with -- not with the formalities of it, but with substantively being given a proper opportunity to see how it is put in terms of how they are going to put their case on this new material, and having a proper opportunity to consider it and respond if necessary.

So I entirely agree with what you have said, which is that it is tied in to those two other issues, and I am content for my part for you to defer consideration of this point and construct a solution at that stage which works for everyone, taking these points into account.

THE CHAIRMAN: Yes. I mean, I think -- I certainly think we will not decide exactly what we think ought to happen in relation to the pleadings until we have heard the debate about the RFIs as well, so that we can look at the totality of the question of how we formalise the information that the parties need.

So thank you very much, Ms. Demetriou, for that. Do you want to -- did you want to say anything else at this stage because I am going to ask, I think Mr. Turner just to explain to us the position in relation to the RFIs

- first, and then you can come back on that if you need to?
- MS. DEMETRIOU: No. Just to say that we equally have
 a paragraph in our defence which is -- which is the
 point on the legal burden, which we of course accept,

like Ms. Davies, we would have to amend.

7 THE CHAIRMAN: Yes. Thank you.

6

20

21

22

23

24

25

MR. TURNER: My Lord, very briefly in response to that, 8 I agree, given what Ms. Demetriou has said, that it is 9 10 probably a good idea for the tribunal to look at the 11 wider picture before you take a final view on the 12 amendments, so I will not say much about that. What 13 I will say is this in relation to Ms. Davies' points: the idea that they need to wait until after the Court of 14 15 Justice judgment is somewhat misguided. I am not 16 conscious of having said that it is likely that it will lead to any amendments being needed at all. On the 17 18 contrary, we think it is likely that there will be 19 a rejection of the appeal.

At all events, though, it will be speculative, and the reason for wanting amendments now, litigation need arises because the parties need to crystallise, leaving aside that possibility, what are their cases and how they put them on material issues, one way or another.

In that regard, the experts have now had a very full

engagement, and on issues such as what goods are affected, the value of commerce as it is called, or the overcharge, or indeed on the question of the passing on of loss, the current pleading is outdated. It is outdated in a number of ways. I do not know if -- I do not have the reference immediately for the Prysmian pleading, paragraph 49 that was on screen before, but the point can be made without needing to go back to it.

It expresses a defence in very general terms {B/8/22}. It is out of date because since then, the parties' experts have explained the nuts and bolts of how the regulatory system works. They have talked about whether forecasts by National Grid provided to its regulator were then factored in to allow charges or revenues that they could make to their customers and what the implications are. They have talked about what Ofgem proposes to do and how that affects things, and on all sides what has happened, which led to my numbers in my paragraph 40, is that there has been both a principles debate and the articulation, the crystallisation of numerical outcomes, how it affects the quantum.

On all sides, what the experts have done is largely, or in some cases at any rate, to produce scenarios restating what they say are the implications, and

| Prysmian's expert has done just the same. If you go to |
|---|
| ${ m E}/{ m 18}$ and I am not sure if I will get this right, to |
| page 121 on the electronic bundle $\{E/18/121\}$, we will |
| try to get that up, you have, for example, here |
| Prysmian's expert's restatement for his part, and we can |
| flick through the further pages, of how he says the |
| debate has affected the numbers. |

So he has given various illustrations like the other experts have also done. What we want really, and what will advance things, is for the defendants to say after the expert engagement, and with all of the nitty-gritty discussion they have had about how the system of regulation works, what is the parties' case now about the passing on of loss? It is quite a simple point, but it is something that all of the defendants, including Prysmian, ought to be able to say.

Now, our expert too has come up with scenarios.

Ms. Davies pointed this out to me in discussions before this hearing, and what I am seeking to do is to say: well, we will say that our case is this and we can explain how we get there.

But the first step should be for Prysmian and the others to take stock after the expert debate, and rather than having this smorgasbord of scenarios or sensitivities, to say what it is now that is their case

on how the regulatory system led to the passing on of an overcharge.

Ms. Davies says that she can update another part of the case which is the value of the cartel goods affected, and the overcharge, I think within two weeks. It should not be a different or more difficult exercise for them to say what their case is on the passing on of loss. We can then clarify what our position is after the expert debate too, and that is — that is quite aside from any discussions between the experts and whether new points were introduced, which I will come to and which we will all turn to shortly.

THE CHAIRMAN: Yes. Mr. Turner, sometimes, and everyone knows this is the way pleadings sometimes go, a claimant decides to pre-empt what is strictly speaking a reply point in their particulars of claim, just simply because they know what is going to be said against them, and they want to make sure that they get it in early.

I mean, is there any reason why you could not do that in this case, which is effectively what Ms. Demetriou is asking you to do. She is saying: well, it may technically be a reply point but it ought to be pleaded at this stage in the particulars of claim, points of claim. I am not saying that is necessarily a good idea, but I am just raising that as a possibility. I have

- lost you, I am afraid.
- 2 MR. TURNER: I think when I banged the table for theatrical
- 3 effect, it caused the microphone to mute. Apologies for
- 4 that.
- 5 Your Lordship is absolutely right to raise it. Yes,
- as a result of the expert debate, we have a fair idea of
- 7 what we say our case will be on the passing on of loss,
- 8 but for an orderly process, and precisely because it is
- 9 not or should not be a lengthy or difficult task, it
- 10 will be better if they say what they see the outcome to
- 11 be and what the defendants' position now is, their legal
- 12 position on how the loss has been passed on, before we
- formulate our reply, and then perhaps have to go back
- 14 and take account of what they have just said. It is
- 15 really a matter of only a few weeks when we wait for
- 16 them to do that. It seems to be the more orderly
- 17 approach to take.
- 18 THE CHAIRMAN: Yes.
- 19 MR. TURNER: That is why we prefer to do it.
- 20 THE CHAIRMAN: All right.
- 21 Well, as I indicated, I think we want to deal with
- 22 the RFI points before we decide what to do about the
- pleadings.
- 24 MR. HOSKINS: My Lord, I have got about two minor
- 25 housekeeping points on pleadings, if I just get them

| 1 | | in |
|----|-----|--|
| 2 | THE | CHAIRMAN: Yes, Mr. Hoskins, thank you. |
| 3 | MR. | HOSKINS: Just simply two points, which is if an order |
| 4 | | is made, as Mr. Turner seeks, that National Grid is |
| 5 | | allowed to make the amendments which are in the draft |
| 6 | | that he took you to, that draft will have to be updated |
| 7 | | to reflect the correspondence that Mr. Turner referred |
| 8 | | to between ABB and National Grid. There is just some |
| 9 | | little tidying-up points. So that is just simply |
| 10 | | a housekeeping point. Its not quite the version that is |
| 11 | | in the Opus bundle, it will have to be slightly amended. |
| 12 | THE | CHAIRMAN: Yes. |
| 13 | MR. | HOSKINS: The second point relates to the ABB |
| 14 | | amendments, because you made an order, as I am sure you |
| 15 | | remember in relation to the substitution of the fifth |
| 16 | | defendant, and you set down a timetable there to make |
| 17 | | those amendments. |
| 18 | | Now, we are going to have to make again, it is |
| 19 | | an efficiency point like Ms. Davies made, we are going |
| 20 | | to have to make amendments, in light of the |
| 21 | | National Grid's amendments to the particulars of claim, |
| 22 | | and it is better that we do it all at the same time. |
| 23 | | So we would ask you, if you would not mind varying |
| 24 | | your order that you made on 17 July, and we will do all |

our amendments by -- Mr. Turner is suggesting

| 1 | | 4 September, and we will scoop everything up and do it |
|-----|-----|--|
| 2 | | by 4 September. Those are the exciting points I had. |
| 3 | THE | CHAIRMAN: Yes. That certainly seems sensible, although |
| 4 | | I would remind you, Mr. Hoskins, that it was your |
| 5 | | clients who wanted that order made very quickly before |
| 6 | | the PTR, rather than dealing with it at the PTR. But |
| 7 | | I am sure we can we can all ensure that there is not |
| 8 | | time wasted on dealing with those out of order. |
| 9 | MR. | HOSKINS: Thank you. |
| LO | THE | CHAIRMAN: All right, thank you. |
| L1 | | Mr. Jones, did you want to add anything or not? |
| 12 | MR. | JONES: No, my Lord, no. |
| L3 | THE | CHAIRMAN: Right. Shall we just get the outline of the |
| L 4 | | RFI, and then we will break for the short adjournment? |
| L5 | | It is perhaps you can tell us, first, Mr. Turner, |
| L 6 | | what the position is in relation to your request for |
| L7 | | further information? I know it is not quite so directly |
| L8 | | linked to what we have just been discussing as the |
| L9 | | Simpson point, but your request for further information |
| 20 | | in relation to the individuals involved in the cartel. |
| 21 | MR. | TURNER: We have asked the three defendants in this |
| 22 | | claim who supplied the cartel goods to us to provide |
| 23 | | what we see is essential missing information about their |
| 24 | | participation in the cartel, for which they do not need |
|) 5 | | to conduct further enquiries |

1 THE CHAIRMAN: Yes. 2 MR. TURNER: I have seen that in their skeletons, they all say they will provide a response, and Prysmian says that 4 the application was therefore inappropriate. 5 What I would seek to ascertain before the short adjournment is this: when they say they will provide 6 7 a response, do they mean to say that they will give the information sought or not? Because if so, I can take 8 this very quickly, and if not, we will need to deal with 9 it. 10 THE CHAIRMAN: Yes. Well, I think it is sensible to at 11 12 least understand what everyone's position is. 13 Ms. Davies, perhaps you first and then Mr. Hoskins. MS. DAVIES: Our position is we are -- we are still 14 15 taking -- I do not have a formulated response, we are 16 still taking instructions in it, in relation to it, but we are seeking to provide the response that my learned 17 18 friend is asking for. 19 THE CHAIRMAN: Thank you. 20 Mr. Hoskins? 21 You are mute, I am afraid. 22 MR. HOSKINS: Sorry. Quoting from paragraph 12 of our

skeleton argument $\{A/3/5\}$, ABB will respond in the terms

of the draft order attached to the application by

7 August 2020.

23

24

25

1 THE CHAIRMAN: Thank you. 2 Ms. Demetriou? 3 MS. DEMETRIOU: We are in the same position as Ms. Davies, so we are currently taking instructions but we are 4 5 endeavouring to provide a response to the information 6 sought. THE CHAIRMAN: When you say "provide a response", 7 8 I understand both you and Ms. Davies say that will not 9 be a response simply saying we are not going to give you 10 the information. It will be a response which has more to it than that; is that right? 11 12 MS. DEMETRIOU: That is correct. I cannot say now what 13 exactly it will have to it, because we are in the process of taking instructions, but yes, that is correct 14 15 THE CHAIRMAN: Okay. Does that give you what you need --MS. DAVIES: It is also correct for us, my Lord. 16 THE CHAIRMAN: Thank you very much, Ms. Davies. Does that 17 18 give you what you need, Mr. Turner? 19 MR. TURNER: Not entirely, my Lord. So far as ABB is 20 concerned, I am not clear -- I do not know if the 21 tribunal is -- whether they are saying that they will 22 give the information sought. MR. HOSKINS: We will give a substantive response, rather 23

than a response that says we are not giving you

a substantive response.

24

25

- 1 MR. TURNER: You see, what that may mean, of course, is: you
- 2 are not entitled for the following reasons; and if --
- 3 MR. HOSKINS: No, we will give you a substantive response.
- 4 We will not say you are not entitled to a substantive
- 5 response.
- 6 THE CHAIRMAN: I mean, as I understand it, what this means,
- 7 and I think the three of you must respond to the
- 8 contrary if I have got this wrong, is that you will
- 9 provide substantive information in response to it. It
- 10 may be the case that Mr. Turner looks at the information
- 11 that you provide and says: that is not comprehensive for
- 12 X, Y, Z reasons; and challenges the validity of the
- 13 response; but what none of you are going to say is that
- 14 you are not entitled to an answer to this question.
- MR. HOSKINS: That is correct on ABB's part.
- 16 MS. DEMETRIOU: That is correct on NKT's part.
- MS. DAVIES: Also correct from Prysmian.
- 18 THE CHAIRMAN: Does that help, Mr. Turner?
- MR. TURNER: That does help a great deal. What I wish to
- avoid is a situation where this is not dealt with in any
- 21 way at this hearing, and then we receive answers that
- 22 tell us nothing, because we will need to trouble the
- tribunal again.
- 24 THE CHAIRMAN: Yes.
- 25 MR. TURNER: I am anxious to avoid that. I note the time.

- It may be that I should just take instructions over the short adjournment.
- 3 THE CHAIRMAN: Yes.

24

25

- 4 MR. TURNER: But it may be if I deal with this now, it only
- 5 needs to be very brief.
- 6 THE CHAIRMAN: Yes. Well --
- 7 MR. HOSKINS: Can I just make clear that a substantive
 8 response could be: we have no further names to add; but
 9 that is anticipated by National Grid themselves as being
 10 a possible response; but we will not take a point not
 11 entitled, we will give you a substantive response, but
 12 the substantive response may be there are no further
 13 names that we can add. I hope that is clear.
- 14 THE CHAIRMAN: Yes. No, I had understood that to be the case.

Good. Thank you very much indeed. If it -- it goes
without saying that if over the short adjournment, in
the light of the discussion we have had on pleadings,
anyone has moved their position, we would of course be
grateful to hear that at 2 o'clock. But I think we will
at 2.00 pm hear what you have got to say about the
request for information in relation to Mr. Simpson.

But just in broad terms can you just give me two minutes about what the parameters of the dispute in relation to that now are. Because as I understand it,

- 1 you, Mr. Turner, have said that by serving Mr. Simpson,
- 2 you have complied with the request for further
- 3 information; is that right?
- 4 MR. TURNER: Yes, we think that that was the best way of
- 5 answering the request.
- 6 THE CHAIRMAN: Is that -- I mean, I think, as I understand
- 7 it, there may be some debate about whether or not any of
- 8 the other defendants wish to apply to put in a response
- 9 to Mr. Simpson, but is there any argument about whether
- or not Mr. Simpson is an adequate response to the
- 11 request for further information?
- 12 MS. FORD: My Lord, I am dealing with this point on behalf
- of ABB. I do need to go into it in a degree of detail
- 14 to explain how we got to where we are, but in
- a nutshell, our position is we are still considering the
- 16 response, given the lateness with which it was provided,
- but we do envisage first of all, that there may be
- certain further clarificatory enquiries that we need to
- 19 raise in the light of what has now been said by
- 20 Mr. Simpson; and, secondly, that we would probably wish
- 21 to adduce a responsive expert report in order to take
- 22 into account both the information that has now been
- 23 provided, the response to any further clarification and
- 24 also the changed position that Mr. Noble has taken in
- 25 the joint experts' statement.

- 1 THE CHAIRMAN: Yes, I see. Thank you. That is very
- 2 helpful. Ms. Ford, can I just say that we do not have
- 3 the pleasure of being able to see you, we can hear you,
- 4 but perhaps over the short adjournment, someone could
- 5 look into whether or not we can see you, because I think
- 6 you qualify as somebody who should be seen for these
- 7 purposes.
- 8 MS. FORD: I am grateful, my Lord, yes. We will try and
- 9 sort that out.
- 10 THE CHAIRMAN: Thank you very much.
- 11 UNIDENTIFIED SPEAKER: I can see you.
- 12 THE CHAIRMAN: Oh, can you?
- MS. DAVIES: My Lord, before we break, can I just mention
- one thing.
- 15 THE CHAIRMAN: Yes.
- 16 MS. DAVIES: I understand that the consent order in relation
- 17 to the Scottish Power matter has now been signed and is
- being sent to the tribunal. I just wanted to mention
- 19 that to enable the tribunal to look out for it over the
- short adjournment, so that that can then be dealt with
- 21 publicly.
- THE CHAIRMAN: Thank you very much indeed, Ms. Davies. Do
- not -- yes, thank you.
- MS. FORD: My Lord, just further to your Lordship's point
- about whether you can see me or not, it has been

```
1
             a phenomenon that we have noticed over the course of the
 2
             hearing, that different people can see different
 3
             speakers, so I am told that some people can see me and
 4
             others cannot, and it is -- it appears to have happened
 5
             with others as well. I think it is possibly one of the
 6
             difficulties that we face with the remote hearing.
 7
         THE CHAIRMAN: Yes. Yes, I can see that. Well, we will
 8
             endeavour to investigate that and see what we can come
             back with.
 9
10
                 Good. Okay. Well, we will -- it is now five past
             but -- well, I think we will give ourselves until
11
12
             1.05 pm. We have made quite good progress this morning.
13
         MR. HOSKINS: 2.05 pm.
14
         THE CHAIRMAN: Yes, 2.05 pm. Thank you. 2.05 pm.
15
         (1.05 pm)
                           (The luncheon adjournment)
16
17
         (2.07 pm)
         THE CHAIRMAN: Right. Good afternoon, everybody.
18
19
                 I think we were going to move on, were we not, to
20
             deal next with points in relation to the requests for
21
             further information that is outstanding.
22
                 So Mr. Turner, you were about to address us,
             I think. You are on mute.
23
24
         MR. TURNER: Can you hear me now?
```

THE CHAIRMAN: Yes, we can, yes.

25

- 1 MR. TURNER: In view of the discussion just before the short
- 2 adjournment, I am happy to confirm we do not need to
- 3 proceed with an application for an order against any of
- 4 the defendants. I have heard what they say about the
- 5 intention to provide substantive responses. In each of
- 6 their skeletons, they say that they will do that by
- 7 August, and if that date is the target, that is
- 8 satisfactory to us. But I wish it to be recorded that
- 9 that is the date that they have committed to providing
- those answers by.
- 11 THE CHAIRMAN: Thank you. There was just one aspect of this
- 12 that we just wanted to clarify, the tribunal did, before
- 13 we move on. Can we anticipate that there are then going
- 14 to be any other procedural developments as a result of
- 15 the provision of this information? In other words, put
- another way, what are you going to do with it once you
- have got it?
- MR. TURNER: The -- well, that takes us into the reason for
- 19 wanting it in the first place.
- THE CHAIRMAN: Yes.
- 21 MR. TURNER: Very briefly, the position is that some of the
- 22 entities in the defendant groups were not addressees of
- The Commission's decision of infringement of the
- 24 competition rules.
- 25 THE CHAIRMAN: Quite.

- 1 MR. TURNER: There were other subsidiaries in the groups.
- 2 THE CHAIRMAN: Yes.
- 3 MR. TURNER: They were generally involved in the supply of
- 4 the power cables to our client in one way or another.
- 5 For example, the ABB UK selling operation is such
- a local subsidiary.
- 7 THE CHAIRMAN: Yes.
- 8 MR. TURNER: Each of them takes a point in its pleading,
- 9 most recently clarified by ABB, that they will say that
- 10 these entities had nothing to do with the cartel and
- 11 should not be liable. This is something that is very
- 12 difficult for a claimant to trace, even with the
- assistance of documents, because by its nature, in
- 14 a secret cartel, they do not produce these documents.
- 15 We therefore wanted this information to see if it would
- 16 help us to enable us to establish linkages between the
- 17 cartel entities, accepted to have been involved in the
- 18 cartel, and the selling operations, which provided the
- 19 cartel goods to the claimant.
- THE CHAIRMAN: Yes. I think we understood that, but are we
- 21 going to be faced with a further round of evidence on
- this point then?
- 23 MR. TURNER: I would doubt it. We may be able, using the
- 24 available material, to create linkages. There may be
- 25 points that will be raised in the cross-examination of

1 witnesses of fact, but at this point, I do not anticipate that there will be a further round of 2 information that is sparked off because of this. 4 THE CHAIRMAN: Good. Good. I mean, we ask for fairly 5 obvious reasons that we want to make sure that we understand what the procedural and substantive 6 7 consequences are of the answers being given. MR. TURNER: Yes. 8 THE CHAIRMAN: All right. That is very helpful, Mr. Turner. 9 Thank you. 10 So shall we move on then to the RFI in relation to 11 12 Mr. Simpson. 13 MS. FORD: My Lord, yes. Ms. Demetriou has already touched 14 on how this point has arisen. 15 THE CHAIRMAN: Yes. MS. FORD: The claimant's claim is for the amount of any 16 overcharge they may have suffered on the purchase of 17 their cables and for the cost of funding of any such 18 19 overcharge, and insofar as the claimants paid more than 20 they otherwise would have done for their cables, then 21 they may well have received a corresponding benefit, in 22 that they had lower profits and so they would have paid 23 less tax than they otherwise would have done.

If the claimants receive an award of damages, then

that damages award might also be subject to tax, and

24

25

there may then be a discrepancy between the tax

treatment of the cables and the tax treatment of any

award of damages that is intended to compensate the

claimant for such loss as they may have suffered. That

sort of discrepancy might mean that the award of damages

would be adjusted upwards, or it might mean that the

award of damages would be adjusted downwards.

So it would mean that the award of damages might be adjusted upwards if the claimants have to pay more tax on any award of damages they receive, than they have avoided by reason of any overcharge, and so they are left out of pocket. But equally, it might have to be adjusted downwards if the tax that the claimants pay on any award of damages is less than the benefit -- the tax benefit they have received by reason of having suffered the overcharge, and so in that circumstance, the claimants would get a windfall.

There was not any pleaded claim on the part of the claimants that the award of damages they were seeking should be adjusted upwards to reflect the incidence of taxation, and indeed it had not ever been mentioned, but in the data pack which accompanied the claimant's expert, Mr. Noble's first report, the claimant's damages had been inflated by 12.5 million on one of the Mr. Noble's scenarios and 4.5 million on one of the

other scenarios for tax reasons. There was no

accompanying explanation in the body of Mr. Noble's

report pointing out that uplift or explaining the basis

on which it had been applied.

So in those circumstances, ABB served an RFI on 4 June 2020, and what we asked for was clarification as to the assumptions on which the adjustment had been applied, and for explanation as to what was the factual basis for those assumptions. At the claimant's request, we then amended that RFI to take into account the fact that in Mr. Noble's reply report, he had then provided certain explanations as to the basis — as to the assumptions that he had applied, and so we amended our RFI to take that into account, and we served the amended RFI on 12 June 2020. The tribunal can see that in bundle {A/39/1} if we can bring that up on the screen.

THE CHAIRMAN: Oh --

MS. FORD: So this is the cover page. If we then go over the page to see the substantive questions {A/39/2}, the tribunal will see that in broad terms, questions 1 and 2 are asking about the tax treatment of the claimant's purchase of cables in the past. So what we are asking about there was at what rate did they receive tax relief and over what period did they receive that tax relief.

Then if we go on to questions 3 and 4, those

questions in broad terms are asking about the tax treatment of any future award of damages, and so they are asking about the factual basis for the assumptions that have been made about how any award of damages to National Grid would be taxed, and we also specifically asked about the tax treatment of the previous settlement received in a previous case, and we asked whether or not National Grid would be taxed on the amount of any -- of the award of damages which Ofgem then might require it to be shared with consumers. We said: if you are, by reason of the sharing factors, sharing these recoveries with consumers, are you being taxed on that amount that then gets passed on?

We served that on 12 June 2020. In the meantime, the experts' joint statement was served on 20 July 2020 and in that, as Ms. Demetriou has already explained, Mr. Noble appeared to change his approach to tax, and what he did was he referred to new instructions which had informed him that recent case law had clarified that the claim for the principal overcharge is not a loss of profits claim. We understand he is there referring to the Sainsbury's judgment, and he said that this indicated that it was wrong to regard compensation due to National Grid in respect of the principal overcharge as if this were a case about lost business profits. He

explained that his interpretation of the consequence of his new instructions was that he should no longer apply any tax adjustment at all to the principal amount of the claim, but he continued to apply a tax adjustment to the interest element of the claim.

I should say that we, like NKT, are still considering this approach, because it is not clear to us either why what is said in Sainsbury's means that there should be no tax adjustment at all to the principal amount of the claim. But we had asked for a response to our RFI by 2 July, and that was not least so the information could potentially be taken into account in the experts' joint statement insofar as was necessary. We were told by the claimants that that was not going to be possible, but they said we would receive a response in any event no later than 16 July 2020. In fact, we did not receive the response until the evening of Wednesday, 22 July 2020, so that was after the experts' joint statement.

What we received is really quite a substantial volume of material. We received the response itself. We received the witness statement of Mr. Simpson, which has now been put into the inner confidentiality ring, and we also received certain documents by way of further disclosure.

We have, since its receipt, been carefully considering the material we have been given, but because of the late stage at which it has been received, we have not yet been in a position to take further steps in response.

As I indicated to the tribunal before the short adjournment, we do envisage that we may have some further requests for clarification, and those we presently envisage will cover broadly two areas. The first is certain matters concerning the likely future treatment of any damages award. These are matters that were addressed for the first time in Mr. Simpson's statement, and we envisage that we might have to go back and ask for clarification in respect of those.

I am hesitating to go into those in any further detail for two reasons. One is because we are still in the course of considering what has been said, but also because Mr. Simpson's statement is in the confidentiality ring, and so I am in some difficulty making submissions as to the substance. But broadly, it concerns the likely future treatment of any damages award.

The second point on which we envisage we may wish to seek clarification is the distinction that Mr. Noble has now drawn in the joint experts' statement between the

- 1 treatment of the principal amount of the damages and the
- 2 treatment of the interest, and in particular, we
- 3 envisage that we will want to know where he has drawn
- 4 the line between matters that constitute the principal
- 5 and matters that constitute the interest.
- 6 We --
- 7 THE CHAIRMAN: Is that the point that distinguishes between
- 8 what you get by way of overcharge damages and what you
- 9 get by way of cost of funding damages?
- 10 MS. FORD: I think we understand broadly that is the
- intention of the -- of the distinction that is being
- 12 drawn. We -- there is a question of principle as to
- whether that is the correct --
- 14 THE CHAIRMAN: Yes.
- 15 MS. FORD: -- that is a valid distinction to be drawn, and
- there is also a more granular enquiry as to whether or
- 17 not the actual heads of damage that Mr. Noble has
- identified as being the principal and those which he has
- 19 identified as being the interest are correctly so
- 20 identified. I understand that there may be a difference
- 21 between the experts as to which elements belong to which
- heads.
- THE CHAIRMAN: I see.
- MS. FORD: So we will endeavour to formulate our further
- 25 requests as soon as possible. We would hope to be in

the position to do it by the end of next week, but by 14 August at the latest, and that reflects the fact, first of all, that this is a holiday period and various members of the team may not be there. Also, because we have just made a request for certain individuals to be added into the confidentiality ring in order that they can see Mr. Simpson's evidence and be able to assist us with that. So that is a written request we have made very recently, but we envisage that time will be taken in order to address that request.

We are also conscious that we have undertaken to address in parallel the cartel knowledge RFI by 7 August and so that is another workstream that is ongoing. So in those circumstances, we are very much seeking to formulate these requests as soon as possible, and we envisage hopefully by the end of next week, but by 14 August at the latest.

THE CHAIRMAN: Yes.

Can you just help us get this in context. How much turns on this point in (inaudible due to overspeaking)

MS. FORD: Well, the adjustment that Mr. Noble originally made upwards was some 12 million or so on his option 1. He has since taken the position that no adjustment should be made on the principal, and so the adjustment is only made on the interest, but of course, one of the

- 1 points that we are now exploring is whether or not the
- 2 adjustment should be upwards or downwards at all, in the
- 3 light of the information that we have now been provided,
- 4 and so it may be that in the light -- once the parties
- 5 have the opportunity to scrutinise this new information
- further, it may be that the matter tilts in the other
- 7 direction.
- 8 THE CHAIRMAN: I see. So this is a sort of point where you
- 9 may even be saying that Mr. Noble has shot himself in
- 10 the foot.
- 11 MS. FORD: Sir, we are in the course of formulating our
- 12 thoughts on it, but as a matter of principle, these tax
- issues could operate either way. He has at the moment
- said this necessitates an uplift. By parity of
- 15 reasoning, if the discrepancy goes the other way, it
- would justify a reduction.
- 17 THE CHAIRMAN: Yes. Okay. So what is it that we are being
- asked to do in relation to this request for further
- 19 information?
- MS. FORD: My Lord, to a certain degree, I am simply
- 21 updating the tribunal as to where we are.
- 22 THE CHAIRMAN: Yes.
- 23 MS. FORD: We do envisage that it will be necessary -- we
- 24 certainly presently envisage it will be necessary to put
- in a responsive expert report, and in this respect, this

dovetails with the question that is on the tribunal's agenda about whether or not there should be permission

3 for the experts to adduce responsive evidence generally.

THE CHAIRMAN: Yes. So that goes really with the point about the concerns that I think you have as to what it is that Dr. Jenkins said more generally in her report that constituted new evidence; is that right? Have I got that right?

MS. FORD: Well, I am presently concerned with Mr. Noble has said. Insofar as we are dealing with Dr. Jenkins, I would let Mr. Hoskins make submissions on those matters.

THE CHAIRMAN: Right, right.

4

5

6

7

8

9

10

11

12

MS. FORD: But certainly the point that is specifically 13 arising from tax is what we are envisaging is both that 14 15 we would wish to respond to the new case now advanced by 16 Mr. Noble, where he says we would not make a tax adjustment at all on the principal element of the award 17 18 and we would only do so on the interest. We would also 19 want to have the opportunity now to deal with and 20 address the further information that we have received from Mr. Simpson, and indeed any further information we 21 22 get from him in response to the subsequent clarifications, because this information was only 23 received after the experts' joint statement, and so we 24 25 have not had the opportunity to take it into account at

- 1 all in what we have said.
- THE CHAIRMAN: Yes. All right. Thank you very much,
- 3 indeed, Ms. Ford. Was there anything else you wanted to
- 4 say about that?
- 5 MS. FORD: Simply in terms of timing, obviously, again, we
- 6 would undertake to produce our reply report as soon as
- 7 possible. It would necessitate factoring in time for
- 8 National Grid to respond to our further enquiries, and
- 9 then we would envisage -- assuming, say, two weeks for
- 10 National Grid to respond, we would envisage by the end
- of September, we would produce our reply report.
- 12 THE CHAIRMAN: By the end of September?
- MS. FORD: Yes. What we envisage is it is going to take us
- 14 approximately four weeks to produce a responsive report,
- but that needs to factor in the time for us to formulate
- our request for further information and for a reply to
- 17 be given to it.
- 18 THE CHAIRMAN: This report is -- and when you say your reply
- 19 report, you are just focusing here on the single issue
- 20 of tax?
- 21 MS. FORD: In -- that is what -- that is the subject of
- 22 these submissions. We obviously have the separate
- 23 agenda item about the possibility of further responsive
- evidence, but for this purpose, yes, I am envisaging
- 25 responding to the tax information.

- 1 THE CHAIRMAN: Okay. All right.
- 2 Mr. Turner, what is your position on this? I am
- 3 afraid you are still mute.
- 4 MR. TURNER: Oh, can you hear me now?
- 5 THE CHAIRMAN: Yes, I can now, yes.
- 6 MR. TURNER: Thank you. Having heard Ms. Ford, I think it
- 7 boils down to this. They anticipate serving a further
- 8 request for information. We will wait to see what that
- 9 says. She has said the end of next week or 14 August at
- 10 the latest, but she has also said that there are grounds
- 11 for producing a reply report, and she asks for that to
- be permitted by the end of September.
- 13 THE CHAIRMAN: Yes.
- 14 MR. TURNER: So on that, I ought to clarify our position.
- 15 We do not think that there is a need for any reply
- 16 report. However, if the tribunal were to permit them to
- give one, we would not object strenuously, but the end
- of September is quite out of the question when you
- 19 appreciate just how limited this dispute really is. If
- I may briefly try to show you why, I think the first
- 21 point is that the tax position is fully pleaded now.
- 22 If you put up on the screen, please, {A/92/43} you
- have the new pleadings that we have produced, and you
- 24 will see there, this is an appendix to the particulars
- of claim, if you look at the third paragraph, it says:

| 1 | "The following adjustments are made for the effect |
|---|---|
| 2 | of taxation, as set out in Appendix A2 to the Joint |
| 3 | Expert Statement" |

So that is then incorporated and the changes are referred to.

Perhaps if we can go on to that document, which I understand is currently treated as confidential, so I will not read it out but show it to the tribunal. It is at {E/18/100}. This is when it comes up -- here we are -- Mr. Noble's annex showing what he did. If you would kindly turn the pages in this, turn over to the next page {E/18/101} you will see a heading, "[Tax]", at the bottom and in the following paragraphs, after that introduction, he fully explains what he has done in relation to tax. If you turn over again {E/18/102}, we will not walk through it fully now but please keep it on the screen for the moment, so you have a full explanation of what is there.

Now, what occurred so far as the instructions are concerned that Ms. Ford referred to was a point -- another point that arose in Sainsbury's v Mastercard. It was argued there that a claim of this nature, in a cartel case, essentially, a competition case, is really for loss of profits, and the Supreme Court said that was not right, and you do not regard the money of

which you have been deprived essentially as a loss of profits that is subject to taxation, as such.

Our instructions are in the bundle, and you can see those if you look at {A/103/2}. Following -- so this is after the *Mastercard* judgment which had come out in June. We simply drew to his attention this point, that the Supreme Court had said this is not a loss of profits claim, and in paragraph 4, it was noted that the approach taken in some of the expert evidence, including his report, appeared to assume, we thought, that the claim for the principal overcharge, the amount by which they were overcharged, did:

"... refer to a loss of profit, which would have been taxable in the hands of the Claimants."

To give you an illustration that we are not only talking about Mr. Noble here at all, if you would please get up on the screen {E/6/39} you have the expert report, for example, of the NKT person. He is called Mr. Warren. This is his main report. If you look at the bottom of that page, 4.31, he is talking there about tax issues that affected his analysis.

THE CHAIRMAN: Yes.

MR. TURNER: You will see in sub-paragraph (1) he said to the effect that any -- he calls it "Net Funding Shortfall" reflected higher costs, for example,

an Overcharge, those would reduce the taxable profits and reduce taxes payable. So he had gone off on that footing.

I should say that he then also changed his approach when it came to the reply report, but our instructions were designed to deal with this degree of confusion amongst the experts. So what then happened was that we told the experts that they needed to take that into account.

Meanwhile, it was not the only tax issue being debated between the experts. To cut to the chase, our expert, Mr. Noble, had originally assumed a particular form of tax treatment for the capital allowance, and he approached it on the basis of a 5% straight-line depreciation. The NKT person, Mr. Warren, came back and said "No, you have got that wrong", as well as having got wrong one or two other tax assumptions.

So Mr. Noble adjusted this. He only got the chance to do it because of the nature of the expert debate after he saw Mr. Warren's reply report, and it was done in the joint expert statement engagement process. If you could go back, please, on the screen to {E/18/106}, we will -- we are now back in Mr. Noble's annex and you will see if you look at 3.21 on that page, he says that he has updated his tax calculation, that was his

| 1 | original approach, to reflect certain things. |
|----|--|
| 2 | If we turn over the page, please, to 107 $\{E/18/107\}$ |
| 3 | you see clearly from paragraph 3.23, he says: I failed |
| 4 | to take into account certain things that the other |
| 5 | experts have drawn to my attention. |
| 6 | He refers to Mr. Biro, who is the ABB expert, and |
| 7 | Mr. Warren and he says: |
| 8 | "I now [do] take these into account" |
| 9 | He proceeds to present the impact of taking into |
| 10 | account what the defendant experts had said. |
| 11 | All he does at the end of that, if you go forward to |
| 12 | 3.26, please, on page 108 $\{E/18/108\}$ is having done that |
| 13 | and recorded just above section 3D how it reconciles, he |
| 14 | refers to the instructions and he says that he |
| 15 | interprets the effect of this as meaning that you simply |
| 16 | forget about the impact of the tax treatment for the |
| 17 | principal overcharge. That is as opposed to, as |
| 18 | your Lordship surmised, the interest costs on which the |
| 19 | company may also have received certain tax relief. |

So if you then turn over the page and go to {E/18/110}, that is two pages on, all he is done is take out the effect of tax on the principal overcharge. This is above that new heading at the bottom "Revised factoring-in assumptions" that you can forget and with that very simple adjustment he has given his new

1 figures.

There is nothing more to it than this. So it is quite true, as Ms. Ford says, that he has moved. He has moved both because he took account of certain points made by the other experts and he took account of the point that had emerged from the instructions.

But it is not a long or difficult job for them to understand those numbers, and equally it is fully pleaded.

For these reasons, no particular objection if they want to look at these and say, well, we want some time to verify that he has achieved what he said he has done in this annex but the idea that they should have to the end of September to do it is extravagant and it is also not conducive to the orderly conduct of the proceedings, because it is something that can be done very quickly and should, if it is going to be done, be done in the next couple of weeks.

So I think I have covered everything that Ms. Ford had to say. There was one mistake in what she said, which was that she claimed that in his original report Mr. Noble had actually inflated the damages claim by reason of a tax effect. That is not correct. The total tax adjustment after including the tax effect on interest in fact reduced the total value of the claim.

1 THE CHAIRMAN: Yes. 2 MR. TURNER: But that is not a point that needs trouble the 3 tribunal. THE CHAIRMAN: All right. Thank you very much. Does anyone 4 5 else want to say anything on this? MS. FORD: My Lord, I would respond briefly to what 6 7 Mr. Turner has just said, if I may. 8 THE CHAIRMAN: Yes. 9 MS. FORD: Mr. Turner has said that because the case on tax 10 is now fully pleaded, that means that we do not need 11 very long to respond to it. It hardly need be 12 emphasised that the fact that the pleading now cross-refers to the expert annex and so formally 13 14 incorporates it does not really tell you anything about 15 the time it might take us in order to respond to it. Secondly, there is a fundamental difference in the 16 17 approach between Mr. Noble and Mr. Biro, and you can see 18 that, for example, from page $\{E/18/82\}$ of the experts' joint report. Mr. Noble in the first column notes in 19 20 the paragraph which begins "Mr. Biro": 21 "Mr. Biro criticises my non-tax adjusted approach on the basis that he considers any tax shield benefits ..." 22 I am sorry, it is the following paragraph: 23

"Mr. Biro also states that I have provided

inadequate supporting evidence for my tax treatment, and

24

25

| 1 | states that if factual information on NGET's historic |
|---|---|
| 2 | tax treatment cannot be identified, losses should be |
| 3 | calculated on a pre-tax basis." |

He goes on to point out that he disagrees and he thinks it is legitimate to make certain assumptions and -- rather than to have the factual basis for the taxing approach, and Mr. Biro fundamentally disagrees with that as an approach. You can see his comments in the next column.

He says:

"It is appropriate to do so ..."

He is there referring to the issue 48, is it appropriate to account for the impact of tax:

"... only to the extent that this can be done in a manner that ... captures reliably the actual tax treatment of any loss over the relevant period due to the existence of an overcharge; and ... reflects adequately the tax treatment of a damages award made to [National Grid] ..."

He goes on to say that he does not think there is sufficient factual basis presently to make an adjustment. That was precisely the reason why we served our request for further information, trying to establish what factual basis there was for the assumptions that Mr. Noble has made. Mr. Noble's

position is that he can do all of this on the basis of assumptions and not have any regard to the factual basis, and we fundamentally disagree with that, and we have now, as a consequence of the request for further information and potentially as a consequence of the further enquiries, actual factual material that tells us how were these cables treated historically and what is the likely actual tax treatment of National Grid's future award of damages? So there is now factual information that can be taken into account.

So in my submission, it is fundamentally wrong to say that all that is required in responding to Mr. Noble's position is to understand what he has now done. In our submission, because there is such a fundamental difference between the experts, what also needs to be explored is whether there is -- what material difference does it make if you base your tax adjustment on the actual historic position, and you base it on the actual likely treatment of National Grid's damages award, rather than making the assumptions that Mr. Noble has. In my submission, that means that there is a more fundamental exercise to be done, and it is going to take a certain amount of time.

THE CHAIRMAN: But the -- so the substance of your position is that you want the period of time you have asked for

```
in order to put in a further -- or consider whether to,
```

- 2 and if so advised, put in a further report on this
- 3 point?
- 4 MS. FORD: On this point.
- 5 THE CHAIRMAN: On this point.
- 6 MS. FORD: Including taking into account any further
- 7 information we get from National Grid in response to the
- further enquiries we make.
- 9 THE CHAIRMAN: Yes, although so far as that is concerned, it
- 10 is not really possible for us to give a direction on
- 11 that at this stage, is it? Because we do not know what
- 12 you are going to be asking for.
- MS. FORD: My Lord, I fully appreciate that, that is fair.
- 14 THE CHAIRMAN: All right. This is the first occasion I
- 15 think we have had when we will pop into our retiring
- 16 room just to consider what to do about the pleading and
- 17 the RFI. I do not think we will be very long, but we
- have the opportunity to disappear from your screens
- and -- and a brief word amongst ourselves. I hope we
- 20 will not be very long.
- 21 (2.41 pm)
- 22 (A short break)
- 23 (2.47 pm)
- 24 THE CHAIRMAN: Right, is everyone back?
- I cannot see everyone but I think everyone is back.

1 Good. Right.

| • | |
|---|----------|
| | Decision |
| _ | Decision |

THE CHAIRMAN: What we have decided is the claimant's -- so far as the pleadings are concerned, the claimant's amended pleading, which is to include a prospective pleading in relation to passing on, should be served and filed by 7 August.

Just by way of explanation of that, we appreciate that that is unconventional in the sense that it is not intended to pre-empt any argument in relation to the legal burden of proof, but it is in recognition of the fact that the Supreme Court made clear about the evidential -- what the evidential burden was, and it is also in recognition of the fact that we are at a fairly advanced stage in these proceedings, where it seems to us that for good case management reasons, it is appropriate to get a party's position in relation to passing on put down as rapidly as possible, and we do not think it is appropriate to wait for the conventional provision of a reply in relation to that.

We would -- we think it is appropriate to do it that way, and on the same date, this is not an order, as

Mr. Turner made clear that an order was not required, we are expecting the defendants to have produced a response to the request for further information in relation to

the individuals involved in the non-addressee entities.

The defendants are all to put in a defence, or their amended defences by 4 September. We understand and appreciate Ms. Davies' submissions in relation to the possibility that that may mean that there will have to be further substantial amendments to her clients' defence in the light of the decision that may be made by the European Court, but we think it is important at this stage of the proceedings to get everything short of that formalised into -- into pleadings, and we are not satisfied that the extra work that may have to be done for a further amendment is one that is sufficiently onerous in this context to mean that that is not the right way forward.

We also consider that on that -- the same date of 4 September, it is appropriate for permission to be given to the defendants to respond on the tax issue with a new report. We do not think it is appropriate to have to wait till the end of September for that. We are satisfied that this is an issue that has been raised in principle, albeit not in the detail with which Ms. Ford has explained to us that it has now been raised, or in the way that it has been explained to us it has now been raised, and we think 4 September is the right date for that to be included -- or for that to be served and

1 filed.

We also give permission -- but we should emphasise that that report is to be limited, as we made quite clear during the discussions, to the tax issue that has been raised.

We also give permission to the claimants, should they be so advised, to put in an amended reply. We emphasise that that does not mean, and we are sure Mr. Turner understands this, that he should not plead out in a prospective way his case on passing on in the particulars of claim. He should, but we also appreciate that it may be the case that there are things said in the defendants' defences on this point which can properly be dealt by way of reply and which were not previously anticipated.

So those are the directions that we propose to give in relation to items 3 and 4.

There was just one point that is connected, but unrelated, and we are agnostic about it, but we raise it for the parties' consideration. We think this is a case where there may be some benefit in a list of issues being prepared at some stage.

Now, we do not think it is appropriate to give a direction here and now in relation to this, and it may be that the case has gone sufficiently far on pleadings,

- and indeed on exchange of expert evidence, and that is

 why we are a little bit -- we are agnostic about it. We

 are not saying you must do it. But we would invite

 leading counsel to consider that as to whether or not

 they think that would be a helpful way forward.
- 6 Your microphone is off.

20

21

- 7 MS. DEMETRIOU: Sir, may I just ask for a point of clarification. First of all, we are grateful for that 8 ruling. Could I just ask you to clarify, I think it 9 10 follows from the debate that we were having, that in 11 providing for the claimants to plead their position on 12 pass-through by 7 August, that you have in mind the tax 13 point which they say is affected by Sainsbury's v Mastercard? Because that was the issue 14 15 that -- I think it does follow because that was the 16 issue that I was making submissions on, but I just --I think it would just be helpful if the tribunal could 17 18 clarify that.
 - THE CHAIRMAN: When you say "the tax point" that was dealt with on Sainsbury's v Mastercard, sorry, can you just explain what you mean by that?
- MS. DEMETRIOU: Yes, so -- so the new analysis that

 Mr. Noble has carried out which he says follows from

 Sainsbury's v Mastercard, or rather from an instruction

 that he received in light of Sainsbury's v Mastercard,

- which has caused him to change his tax analysis, and we saw that.
- THE CHAIRMAN: Oh, I see. Well, I mean, we had 3 concentrated -- we were focusing on the passing-on 4 5 point, rather than the tax point, to be frank. point that -- but, I mean, the point in relation to tax 6 7 was a point that was dealt with by way of the request for further information and the issue that we were 8 discussing on whether or not there should be a reply 9 10 report.

12

13

14

24

25

I have to say, I am not sure we have applied our mind as to whether or not there needs to be a specific plea in relation to the tax point. I am sorry if we missed that, Ms. Demetriou.

15 MS. DEMETRIOU: No, that is all right. It is just that 16 Mr. Turner did indicate that they know already what their position is on this point, and why they say -- so 17 18 the point that I was concerned with, or one of the 19 points I was concerned with, is why they -- the basis on 20 which they say -- they allege that it follows from 21 Sainsbury's that it is appropriate not to consider the 22 natural tax consequences of the overcharge element of 23 loss.

So it would be helpful if that could be clarified whilst Mr. Turner is making the other amendments. That

- would assist us in understanding the new analysis that

 Mr. Noble has carried out.
- THE CHAIRMAN: Well, I think I am not -- I do not think we
 are going to make a direction in relation to that. We
 have all heard what you said. Mr. Turner has got to
 make his case sufficiently clear on this tax point, but
 whether it is actually something that needs to be
 pleaded, I am not sure it is appropriate for us to
 direct at the moment.
- 10 MR. TURNER: My Lord, may I just come in on that, just to
 11 remind Ms. Demetriou that, leaving aside this matter
 12 which is essentially an argument rather than a pleading
 13 case point, we have pleaded our case on tax fully, and
 14 that is the pleading that I directly took the tribunal
 15 to a little earlier, which cross-refers to the very full
 16 explanation in the annex. So it is all there.

- THE CHAIRMAN: All right. Well, anyway, I think our view is that we will not direct it. Mr. Turner will doubtless reconsider whether his pleading is good enough in the light of that, of what you said, Ms. Demetriou, and I think we will leave it there for the moment.
- MR. HOSKINS: My Lord, can I just raise one point more on the ruling, please, which is I think you gave permission to the claimants to put in an amended reply if so advised, but I do not think you gave a date by which

- 1 that should happen.
- 2 THE CHAIRMAN: I am so sorry, I noted it down, I think it
- 3 was two weeks later. Wait a moment.
- 4 MR. HOSKINS: 18 September.
- 5 MR. HOLMES: 18 September, yes.
- 6 THE CHAIRMAN: Yes, the 18th, thank you.
- 7 MR. HOSKINS: Thank you.
- 8 MR. TURNER: My Lord, there was also one more clarification.
- 9 On the RFI, our RFI does not just relate to individuals
- in the non-addressees, it is to any individuals acting
- 11 for the defendants because of the concern that they may
- 12 have links that we will then show to the addressees.
- 13 THE CHAIRMAN: Yes. All right.
- 14 The next item on the agenda is experts and the
- 15 question of concurrent evidence and further supplemental
- questions, which we have in part touched on already. So
- shall we concentrate, please, for these purposes on the
- 18 concurrent evidence and, please, if you could also
- 19 address us on -- insofar as you want to, on teach-in as
- 20 well.
- MR. HOSKINS: Yes.
- 22 THE CHAIRMAN: Can I say this at the outset, because I think
- 23 it will help everyone, that -- and the expert Dr. Bishop
- has made this perfectly plain in his discussions with
- us, that the tribunal itself does not regard itself as

| 1 | | overburdened by the possibility of a hot tub and |
|----|-----|--|
| 2 | | concurrent evidence. I am not going to say any more at |
| 3 | | the moment and there are plenty of other arguments that |
| 4 | | need to be advanced by both sides in relation to this, |
| 5 | | but Dr. Bishop intends to work from time to time over |
| 6 | | the run-up to the trial in any event in relation to |
| 7 | | this. We would like to hear you on the other points, |
| 8 | | which are serious and substantial points, but we do not |
| 9 | | really need to hear you on that. |
| 10 | MR. | TURNER: My Lord, would it be helpful if I begin? |
| 11 | THE | CHAIRMAN: Yes, please. |
| 12 | | Submissions by MR. TURNER |
| 13 | MR. | TURNER: To set the scene, the tribunal sees that there |
| 14 | | is disagreement between the two sides. |
| 15 | THE | CHAIRMAN: Yes. |
| 16 | MR. | TURNER: The defendants all say that there should be |
| 17 | | individual cross-examination by counsel of each of what |
| 18 | | amount to eight experts, one after the other. First, |
| 19 | | the three on our side, then the five on their side. |
| 20 | | If we call up, please, on Magnum $\{A/5/26\}$, you have |
| 21 | | there the defendants' or Prysmian's trial timetable, |
| 22 | | draft trial timetable, which I believe the others agree |
| 23 | | with, and you see that the expert evidence on this |
| 24 | | approach occupies weeks 5, 6 and 7, ending in the week |
| 25 | | ending 18 December, and then if you have it on screen |

| 1 | | still, you will see that the written closing submissions |
|----|-----|--|
| 2 | | they programme in apparently for the following day, |
| 3 | | immediately after the hearing of the expert evidence. |
| 4 | | That may be |
| 5 | MS. | DAVIES: Sorry to interrupt. That is |
| 6 | | a misunderstanding. That is to simply indicate those |
| 7 | | two days are set aside for writing. We are proposing |
| 8 | | written closings come in in January. |
| 9 | MR. | TURNER: Right. There is no indication of that on the |
| 10 | | timetable, but thank you for clarifying. |
| 11 | | The total estimate is that on their approach, the |
| 12 | | expert examination will take up to 12 days of court |
| 13 | | time, in addition to four days of pre-reading for the |
| 14 | | tribunal; and if you have it still on screen, you will |
| 15 | | see that the 12 days are split, eight to nine days for |
| 16 | | me to cross-examine each of their five experts, and |
| 17 | | four days for all four of them to put their various |
| 18 | | individual cases to our three experts. I will return to |
| 19 | | that disparity in a moment. |
| 20 | | As against this, our suggestion is at $\{A/2/27\}$. You |
| 21 | | see here that we envisage two concurrent evidence |
| 22 | | sessions which follow the shape of the two |
| 23 | | joint expert statements. Those would occur in week 5 |
| 24 | | and week 6. In the first there is a hot tub on |

overcharge, with spill-over time for supplemental

| questions from counsel, and then the following week |
|---|
| would be the expert evidence on cost of funding and the |
| regulation issues and quantum, again with |
| cross-examination afterwards by counsel. |

That is the map. In assessing the two sides' different positions, you have to bear in mind that there are three main topic areas for expert evidence. The first is estimating the size of the cartel overcharge. The second is estimating the costs of financing the overcharge. The third is assessing whether the regulatory system means that all or some of this overcharge has been passed on to National Grid's customers in the form of higher prices, and ultimately quantifying the damages claim.

The choice between concurrent evidence and cross-examination is not an all-or-nothing choice. Each of these three topic areas can in principle be considered separately in terms of the merits that you see for concurrent evidence or for sequential cross-examination. But on the claimant's side, we firmly consider that the concurrent evidence approach is the right one for investigating the expert issues for all three areas, and it is combined with supplemental questions from counsel.

On the defendants' side, they oppose any concurrent

evidence on anything to the point that they have not been willing to countenance co-operation on possible hot tub agendas to illustrate how it might look if you rule against them. The starting point for the tribunal is to appreciate that these two approaches to examining experts are completely different. Individual cross-examination by the barrister for an opposing party takes place in the fully adversarial session. It obviously is time-consuming to deliver, because counsel needs to systematically drill into and unpick the details of a particular expert witness's evidence through developing a series of questions, and the aim of it is to expose weaknesses or errors: "I put it to you that you have overlooked X", or "I put it to you that your emphasis on Y is unjustified", and so on.

In this particular litigation, Prysmian's skeleton helps us by illustrating just how complicated individual cross-examination would be.

We will go to it in a moment, but you recall that they suggest that there is a very great deal (inaudible) expert to be cross-examined on in their own report, at least on the issues of estimating the size of the cartel overcharge and the regulatory issues. They say nothing about any complications of the cost of financing issues at all.

On overcharge, they say that each expert has come up with their own analytical approach, as well as alternatives, that they have performed multiple and varying sensitivities, and they use different samples and they have different data choices, all of which Prysmian seems to suggest should be the subject of individual questioning.

If you do hold individual cross-examinations on a multiple of what Prysmian describes as issues and permutations, it is inherent that that will proceed slowly and it will take considerable hearing time. But it also involves friction because of the adversarial setting, because it slows the process of questioning further. We indicated that in the skeleton.

That is why I have estimated that the individual cross-examination of each of the five defendant expert witnesses would likely take one to two days apiece and it would total to eight or nine days. That is not a generous estimate, it is a tight estimate.

Perhaps surprisingly, given the emphasis by the defendants on there being a multitude of issues to be explored by each expert at the trial, based on their own individual approaches, you will see that they allocate in their draft timetable that all four of them, every defendant together, would fully cross-examine our three

experts and would put all of their respective experts'

idiosyncratic points, which they say they need to do, in

a total of four days.

It is true they subdivide that. They allow, it seems, two days for all of them with Dr. Jenkins, and then one day apiece for Mr. Noble and then Professor Jenkinson.

Working on the basis of an ordinary court day, that breaks down to an average of 2 hours 15 minutes each on average, cross-examining Dr. Jenkins and all putting their individual cases to her, and an average of just over 1 hour 5 minutes each cross-examining Mr. Noble and Professor Jenkinson on the basis of an even split.

If that collective time estimate of four days is their considered approach, the idea that you have a multitude of issues and permutations which all unavoidably has to be the subject of cross-examination in court seems rather difficult.

It follows that we think that their cross-examination approach is likely to take a considerable time in court.

Now, ABB in particular has referred to a precedent, which is that there was a previous cartel damages case, just between themselves and one claimant, a party called Britned, which was heard in February 2018. In that case

| 1 | Dr. Jenkins was also the expert witness for the |
|---|---|
| 2 | claimant, focusing on the estimation of the cartel |
| 3 | overcharge. In that case she was on the stand |
| 4 | cross-examined by one barrister for almost |
| 5 | two-and-a-half days, and it followed in that case |
| 6 | an initial day set aside for what has been termed |
| 7 | a teach-in, when each of the experts under oath gave |
| 8 | a presentation of their modelling work. It was a form |
| 9 | of evidence-in-chief. |

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

But the bottom line is that however long individual cross-examination is going to take in this case, concurrent evidence in the ordinary hot tub scenario is a great deal faster. That has been the consistent experience of this tribunal. We have always had satisfied customers.

Why is that the case? It is the result of the tribunal being able to cut straight to the heart of the issue, and they do that in the setting where the answers given to them by the experts are typically more forthcoming and more constructive than under traditional adversarial cross-examination. Equally importantly, concurrent evidence has got a huge advantage that individual cross-examination lacks. On every key issue, the tribunal can not only hear every expert say their piece in turn. They can hear the experts comment

directly when invited on the others' views where that is needed.

What that avoids is the disjointed nature of individual cross-examination where you have no interaction, and where the tribunal might hear the claimant's experts speak to an issue on one day, and then not hear from a relevant defendant expert's view -- on the same issue for another week, or if you look at the defendants' draft timetable, even two weeks later. Ships pass in the night.

It is for those reasons that in general, this tribunal has embraced the practice of concurrent evidence to the point where the tribunal in the BCMR case, which we have quoted in our skeleton at 52(c) {A/2/19}, even described it as its normal approach, and that is why ABB is wrong in its skeleton to submit that in this field, individual cross-examination should be treated as the normal way of doing things. It is not.

I should make clear that in the previous recent cases, concurrent evidence has not been confined to basic or conceptual questions only, with all the applied questions and matters of detail being hived off to individual questioning. The defendants are wrong in suggesting that. I will give you two examples only.

The case about abuse of dominance by the Royal Mail

was heard in June last year. We have included a copy of the tribunal's hot tub agenda attached to our skeleton.

If you get that on the screen, it is at {A/2/31}.

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

If you -- this was the tribunal's document. If you go ahead now two pages to page 33 $\{A/2/33\}$, you have the agenda. What you see there -- by the way, there were three economists instructed by the parties in this session. The tribunal started with conceptual and definitional issues about what was called an as efficient competitor test, but then from about paragraph 2.5, towards the bottom of that page, the questions became very specific and very granular. You can see that for yourself, and if you go over the page to 2.7 $\{A/2/34\}$ and all of issue 3 and issue 4.1 over the page $\{A/2/35\}$, you will see that it was a very detailed exercise. There was an opportunity afterwards for individual questioning. It was very limited. I asked almost nothing for one of the parties, and Ofcom's counsel asked nothing.

The second example is the *GlaxoSmithKline* case which was heard in this tribunal over a number of weeks in 2017. I and others among the counsel at this hearing attended. We had two hot tubs. The first extended over three days and it involved four economists. One was for the competition authority and there were three opposing

economists for the industry parties. Conceptual issues were dealt with at the start, over one-and-a-half days, and the remaining one-and-a-half days were on applied questions specific to the facts of the case, which concerned whether certain agreements had restricted effects or not.

If we turn up briefly {AU/11/34}, the President of the tribunal, Mr. Justice Roth, presided in this case, and you will see from line 23 onwards that he introduced the hot tub and if we could please turn over to page 35 {AU/11/35} and read from line 5, you will see that he explained the process that he would follow. You will see that there the tribunal simply used the joint experts statement itself as the framework or agenda for the questioning. Go down to line 19.

You will see from lines 20 onwards that the first day was concerned with conceptual issues. That was the point 1 that Mr. Justice Roth referred to, and then it moved, for one-and-a-half days roughly, to the detailed applied issues. You see that development indicated if you go in this document to page 86 {AU/11/86} and look at the President's concluding remarks that day from line 15, where at the end of the day he said that counsel could ask questions on the following day because there was a break until the Thursday morning, and then

```
1
             he said:
 2
                 "... we [are going to] move on ... to the next part,
             which may prove the critical part for deciding this
             case ..."
 4
 5
                 Which was the detailed applied issues.
                 So --
 6
 7
         THE CHAIRMAN: I enjoy the way he finishes his little
 8
             lecture.
 9
         MR. TURNER: Oh, yes.
         THE CHAIRMAN: They were obviously all going to have a good
10
11
             time in London. I am not sure that is possible these
12
             days in the pandemic world we live.
         MR. TURNER: Yes. Two of the economists were from the
13
14
             United States in that case.
15
                 So that is the practice in relation to hot tubs.
16
             is efficient, it is powerful and it can relate to
17
             applied matters and it can encompass a number of
18
             economists together. But finally there is a vital third
             advantage to the advantages of concurrent evidence. It
19
20
             is far easier for the tribunal itself, when you can
21
             allow the experts to interact, to boil down the issues,
22
             to resolve them and ultimately for you to write
23
             a judgment.
24
                 It is far more difficult if you have to piece
             together the disjointed cross-examination narrative over
25
```

12 days. That is what takes me to the circumstances of this particular case. Our position is that the subject matter here in all three topic areas is inherently better suited to a debate between the experts on the rival points directly, not sequential cross-examination of a series of different approaches.

Let me begin with the issue of the overcharge and what is called in the trade, value of commerce, which only means the value of the goods and services that were supplied to the claimant and which were affected by the cartel.

Prysmian says in its skeleton argument that our case is unsuitable for concurrent evidence on this area because the tribunal will have to consider separately all the five experts' separate models and all the alternative analyses and their sensitivities and their choices of data.

NKT in its skeleton at paragraph 24 adds to that.

It says the joint experts' statement reveals there are

46 material issues which will have to be covered

implicitly at the hearing, and NKT says it has to be

able in fairness to put its own expert case properly to

National Grid's expert on these 46 issues.

To put these arguments in context, I remind the tribunal of the defendants' draft timetable in which if

they want to put their respective expert cases to

Dr. Jenkins in cross-examination, they are allowing

an average of just two-and-a-half hours at the trial to

do that.

The reality is that these overcharge issues are well suited for concurrent evidence, allowing for a spill-over for supplementary evidence -- questions by counsel. The joint experts' statement which you were asked to read ahead of this hearing helps appreciate this, not the reverse. It is not a case of 46 separate unrelated issues all needing to be covered in the court. These issues, as you will have seen, are grouped under a small number of major themes. Those themes are in each instance relevant to all the experts or to at least a number of them. Essentially the claimants' expert and one or more of the others.

These provide the framework for a fruitful concurrent evidence session. It is far better to address these topics in a combined way in a hot tub and not separately at five different times spread days apart. To put it another way, if you have one of these joint expert statements in front of you, perhaps you have hard copies as well as the electronic Magnum versions, the defendants' proposal for cross-examination is somewhat akin to having to go through with each of

the experts in each of these individual columns all
these issues in turn, working down through one of them
laboriously to the bottom with every expert, and then
starting again at the top with the next expert.

THE CHAIRMAN: Mr. Turner, on this point I think we ought to say this straightaway about this statement. I do not think any member of the tribunal thought that these two volumes, and we have got them in two-volume form, were a -- either of them was a reflection of what Mrs. Justice Rose thought was going to be produced when she directed a joint experts' statement. What seems to have happened is that some issues were identified and it is not clear to us how it was that they were identified, and then we have in one document each party's case in relation to that issue, where from time to time there has been a reference to agreement, but actually when you look at what is said, everyone is reiterating what they had already said in their reports.

MR. TURNER: Yes.

THE CHAIRMAN: Now, the statements do fulfil a function. We were not entirely sure that they did when we first saw them, but they do because they collect together in one place in quite a convenient way how it is that each party is proposing to argue its case in relation to each issue. But we have difficulty in seeing how they in any

sense constitute an agreed statement by the experts as

to what they agree on, and an agreed statement by the

experts as to what they disagree on, in a form that is

remotely digestible.

MR. TURNER: Yes.

THE CHAIRMAN: We think that that has caused a little bit of a problem in the way in which people have approached the question of whether or not concurrent evidence in this case is appropriate, because it is somewhat distracting from the question of what the issues that need to be determined actually are.

I make that comment to you now because it sort of resonates a little bit with the point that you are on about how it is that the hot tub is going to work in the context of, on the one hand, a large number of different arguments and sub-issues, and on the other hand, a question of how one best collates and collects together the substantive issues on which the court -- on which the tribunal is going to have to determine.

Now, I just wanted to -- now, the consequence of that is that one of the things that we have been considering is whether the experts should be requested to do something else in -- and we have not formed a view on this at all, can I hasten to add, whether they should be requested to do something else, which is to produce

| 1 | | a document that does not run to more than about a dozen |
|----|-----|---|
| 2 | | pages, but which actually identifies what issues are |
| 3 | | agreed and what issues are not agreed, and that being |
| 4 | | a document, they all agree on every word that is |
| 5 | | expressed within it. |
| 6 | | Now, in a sense that may take you towards the annex |
| 7 | | to the protocol that is annexed to your skeleton |
| 8 | | argument, but we felt we needed to tell you all at |
| 9 | | a relatively early stage in this debate about whether |
| 10 | | there should be concurrent evidence or not, what our |
| 11 | | view was about this joint statement, and the form that |
| 12 | | it actually took. |
| 13 | MR. | TURNER: My Lord, I am grateful. We agree with you, and |

MR. TURNER: My Lord, I am grateful. We agree with you, and I suspect that on the other side, the other parties also agree. The joint statement was not what was envisaged. The parties had asked the experts to produce brief reasons for disagreement and had sought to make this a confined exercise.

No one is at fault for this, but the process did get out of hand, and it has led to, in some cases, repetition of entire tracts of material and to developments of the existing reports.

THE CHAIRMAN: Yes.

MR. TURNER: I should say in fairness to everybody that it
has been explained to me, and I now see it, that to some

1 extent this was an artefact of the process that was

2 adopted with simultaneous exchange of main reports and

3 reply reports.

4 THE CHAIRMAN: Yes.

5 MR. TURNER: Because everybody produced main reports at the same time, and they only got to see the criticisms by 6 7 the others of their main reports in reply reports, which emerged, I think on 4 June, the main reports which had 8 come at the beginning of March. They then jumped into, 9 10 very rapidly, an expert engagement process in which they sought to take account of what the others had said. You 11 12 have already seen one way in which at least one of the 13 experts, Mr. Noble, but there were others, had to update what they had done to take into account criticisms that 14 15 they accepted, and this partly explains why the process 16 mushroomed in this way.

THE CHAIRMAN: Yes.

17

MR. TURNER: That is by way of explanation. As to whether

it would be of assistance to ask the experts to produce

something like a 12-pager now, I think that it would be

something that we would wish to consider overnight. My

own immediate response is that that may not be a useful

exercise. It may not accomplish what your Lordship

hopes.

25 THE CHAIRMAN: Yes.

| 1 | MR. | TURNER: So far as concerns our draft agenda, if I may |
|---|-----|--|
| 2 | | bring this up. It is at $\{A/2/39\}$. What we have sought |
| 3 | | to do here is to distil ourselves the main topics and |
| 4 | | themes from the expert evidence. We have divided it |
| 5 | | into the three areas, starting with overcharge, for |
| 6 | | which we found 16 topic areas, 16 paragraphs, then ten |
| 7 | | for cost of funding and then nine for the Ofgem |
| 8 | | regulation issues. |

9 THE CHAIRMAN: Yes.

MR. TURNER: Now, please, if you turn up the overcharge joint experts' statement, I will see to show you why this should not be a deterrent from approaching the taking of expert evidence concurrently at all, and how, although it is a large and indigestible document, it can be utilised.

So if we pick that up at {E/17/10} and go to page 10, please. {E/17/10}. Here we have the overcharge document, and I would invite you to look at the bottom row, which is row 6, item 6. This gives you a sense of the magnitudes. You will see in the first column that the claimant's expert, Dr. Jenkins, says what the final output is of her work after the expert discussions. She says:

"I estimate that ..."

The prices paid by the claimants were increased by

1 20.3%.

Then if you read across the rows, the others say it was either nothing or very small.

The last of them, Ms. Jackson, who is Safran, on the right-hand side, if you just go to the next page {E/17/11} you will see that she says she cannot rule out there may have been an overcharge in the range 0 to 5%.

So this is very helpful as a starting point because it shows you the magnitude of the difference between the two sides, 20% on one side, essentially nothing or nothing to 5% on the other.

Now, the experts all agree on what are the main motivators for the differences between their respective positions. If you go in the same document, please, to page 6 $\{E/17/6\}$, and look at the bottom of the page, the question at 4(a) was:

"What do you consider to be the main two drivers of the difference between [you] \dots ?"

The claimant's expert, Dr. Jenkins, says there is basically two key drivers. The first is "my finding" that the cartel had an effect on the defendants' costs of supply. It reduced the competitive discipline. It meant that their costs were inflated, and this got passed on. That accounts on its own for a full 10% of the whole difference. So that would take you down from

1 your 20% to 10 by itself.

The second issue that she talks of is the assessment of one of the two kinds of power cables, called the fluid-filled power cable projects. There are essentially two varieties. There was these cables filled with oil or fluid as insulation, and what have been referred to as cross-linked polyethylene or XLPE cables.

The argument turned on how you regard what happened with the fluid-filled cables, and the difference between the experts on that accounts for about another 4 to 5% by itself. So add those two up, you already see that you have almost obliterated most of the difference.

These two issues of substance pretty well overshadow the others, and it is not contentious, if you have read across the rows.

Again, if you look at the last row, Diana Jackson who is Safran, we have to go over the page but she talks about the two most important differences $\{E/17/7\}$ and it is essentially in line with the others.

Now, these two main issues crop up across many of these indigestible joint expert statement questions, and where that happens, wherever it happens, what you have got is a constructive engagement and a debate between some or usually all of the opposing sides' experts on

1 the relevant theme.

Now, with that, if you go back to our draft agenda at $\{A/2/39\}$, you will see this is overcharge. We began with, under section A, the conceptual or methodological points, and I will come back to that, and then at B, we have the first of these two main substantive points under that bold heading, the fluid-filled projects.

If you go over the page to section C, that is page 40 {A/2/40}, you have the other, the cartel costs and inefficiency. You will see that we have listed, and it did not take long, the joint experts' statement issues provisionally that bear on these topics which are listed.

To take one example, to show you the typical manner of engagement between the experts, if we go back -- if you look first at 6(b) on that page, perhaps, the top of the page, the question is: when you are considering what the prices would have been apart from the cartel for the fluid-filled projects to give you a sort of benchmark, what do you conclude from there being a recent procurement exercise for fluid-filled projects?

Now, if you go on that point to -- back to the joint statement and turn to $\{E/17/69\}$, E/17 at page 69, you have there this issue 35. You have the reference to this recent procurement exercise for fluid-filled

projects. It is after the end of the cartel, and so the claimants say this could be a very good benchmark of competitive price levels for this sort of cable.

There was one by a Korean supplier called Taihan which is one of the groups that was kept out of Europe by the cartel. Now, the issue is that Dr. Jenkins says it is informative to help show you what the competitive price level would have looked like, and with the exception of Mr. Coombs for NKT, who you will see on the screen, that is the fourth column, says: I did not consider there is issue; all the others have engaged with that contention.

If you go over to the next page, page 70 {E/17/70}, you will see from the very top that the Prysmian expert, who is a man called Mr. John Davies, he has done new analysis on this in the expert process. He has carried out a new analysis, and you will see from the bottom paragraph under "Dr. Helen Jenkins" at the left, she then refers to his new analysis and she talks about it. This helps explain some of the length of this document, as I was saying. You will see at the bottom she says in her column:

"Mr. Davies also presents some further analysis when he compares the Taihan prices \dots "

25 So on.

2.2

| Т | | Now, if you cull over the page again to /i |
|-----|-----|--|
| 2 | | $\{E/17/71\}$, and you look at the penultimate column which |
| 3 | | is still Mr. John Davies, you will see from the very top |
| 4 | | he says: |
| 5 | | "Dr. Jenkins has raised three criticisms of my |
| 6 | | analysis." |
| 7 | | So this is a sort of live debate online: |
| 8 | | "I find her arguments unconvincing" |
| 9 | | Here are my reasons. |
| LO | | Then he develops a series of reasons. |
| 11 | | That is why this document is so long, but more |
| L2 | | importantly, what you see is a lively debate between |
| 13 | | these experts about this issue, and this issue of how to |
| L 4 | | deal with an overcharge on this sort of project, |
| 15 | | fluid-filleds, is debated in a very animated way in |
| L 6 | | numerous other parts of the statement too which we have |
| L7 | | drawn attention to. I take it purely and simply as |
| L8 | | illustrative. This is all very well suited to being |
| 19 | | addressed at trial in a combined session where these |
| 20 | | experts can present their point of view and they can |
| 21 | | comment on the opposing point of view. |
| 22 | THE | CHAIRMAN: So is it really the point that this is a sort |
| 23 | | of written hot tub that we have got in front of us? |
| 24 | MR. | TURNER: Yes, essentially what has happened. I am using |
| 25 | | this to illustrate that far from it telling you that |

this calls for individual sequential cross-examination,

they are all speaking with each other, and the hot tub

is the occasion for you to crystallise this.

If you then go back to the threshold question of the methodologies that they have and their approaches, you will recall that the defendants' arguments in their skeleton is that these are somehow separate silos. It is fundamentally incompatible approaches. They do not interrelate, and this is why they have to be investigated through sequential cross-examination.

That is, with respect, misguided. If you turn up in this joint experts' statement, if you go to $\{E/17/17\}$, you have a question to them at item 8, asking all the experts:

"Do you agree that a form of regression analysis [econometric approach] should be the preferred analytical tool for undertaking the comparison ..."

This is between cartel prices and what is sometimes called clean prices, competitive, post-cartel prices.

There is broad agreement on the framework for analysis here, and you will see that there is common ground in the approaches that they have used. Just cast an eye, for example, over what the claimant's expert Jenkins says and what Mr. Biro says, and he is the -- in a way, the greatest outlier in this area, and he says these are

| 1 | complementary approaches. They can all provide valuable |
|---|---|
| 2 | insights. No reason to prefer one over the other and |
| 3 | best used in combination. Also Ms. Jackson agreeing |
| 4 | with this in the last column. |

THE CHAIRMAN: Yes.

MR. TURNER: Then if you go forward to question 10 at page 20 of this document, you have some methodological discussion {E/17/20}. Go, please, to page 20. If you look at question 10 at the foot of the page, you have got a discussion on the importance of a model's ability to predict the individual prices for these projects, which rather recalls the old saying, all models are wrong but some are useful.

What you get in response to that question is an animated discussion on the importance of a model's ability to predict individual prices, and the debate of principle is picked up between Dr. Jenkins on the one side and the defendant four experts on the other side, and we have put that in our agenda too at item 2.

One more, if you go forward to page 57 in this same document, question 30 {E/17/57}, here is a question to pick up on something from Prysmian's skeleton about just how important the sample that you use for your economic model is, and how material it is to the differences that I spoke about at the outset between where they all end

1 up.

If you look at this question, you will see that there is a general agreement that but for a few fairly tractable points, this is just less material. If you have a look at -- again, Ms. Jackson, who is Safran at the end on the right, she says, for example:

"I obtain similar estimates of overcharge ... [if
I use] my baseline specification regardless of which
expert's data I use ... While there are differences in
data, differences in specification ..."

Whether you take into account that is the -- if you base it on the actual reported costs of supply or you say that those costs might be inflated so I have to use proxies, the so-called price technical model, or whether fluid-filled cables are considered comparable to the other kind, that is the primary factor behind the different estimates, but:

"... data differences may be more material in some specifications than others."

I say that just to give a sense of context. There are essentially a small number of tractable points, and those two we have sought to cover in our proposed provisional draft agenda, for example how to deal with particular outlier cable projects where you have got them in the data.

| 1 | So just to conclude, having taken a very brief |
|----|--|
| 2 | thumbnail tour of this statement, what you have is |
| 3 | a field where a concurrent evidence session would be |
| 4 | obviously extremely useful in achieving justice, in |
| 5 | helping you, the tribunal, get to the right answer, |
| 6 | doing so efficiently and doing so quickly. It is a far |
| 7 | better way to go about things than having a minimum of |
| 8 | 12 solid hearing days of disconnected individual |
| 9 | cross-examinations over and over again on the same |
| 10 | topics, like fluid-filled cables. |

That is the large joint experts' statement and what I have to say about the overcharge.

The same is equally true, if not even more compelling, for the expert debates on the other two issues, cost of the financing and the regulation issues.

On cost of funding, you have a small number of key

issues dividing the claimant's expert,

Professor Jenkinson, not Jenkins, and the four defendant
experts. If you go, please, to {A/2/42}, this is our
draft agenda again, when it comes up. Yes, under "Cost
of Funding".

It is very simple but we think it works. We begin with the principles and nature of the financing costs.

This is a case where there was not a specific finance instrument that was issued directly to finance the

overcharge on payments for these cable projects. That sort of dedicated financing is not how this company runs its business. Against that background, you then have an expert debate about how one goes about assessing the costs of financing for an overcharge in a case which has that feature.

So the experts argue, for instance, over the question whether it is relevant to consider the size of the additional funding requirement that National Grid had to bear because it was overcharged. If we go, please, to {E/18/11} you have the second joint statement. This one deals with cost of financing and on this, you have -- this is 3(b), the question:

"What is the effect of the size of [the cartel] ...

Overcharge on your analysis of the source of funding?"

What you will see, without reading across in any detail, is a range of views, if you look across these rows, from Jenkinson to Biro, who is in the third column.

There is also a critical debate about the nature of equity financing and whether, when you raise equity capital, it is right to think of that, leaving aside the legal characterisation, as involving a cost to the claimant as a matter of economics, and we have that too in our draft agenda, questions 19 to 21. It is an issue

- that they address.

 My Lord, I am
- My Lord, I am aware of the time.
- 3 THE CHAIRMAN: Well --
- 4 MR. TURNER: We ought to have a break around now, but I can
- 5 continue or --
- 6 THE CHAIRMAN: I think I originally anticipated
- 7 a 3.15 break, but as we broke anyway, let us -- I think
- 8 let us just keep going, to be honest with you. We have
- 9 only got 40 minutes more to go. I am sorry, but we have
- 10 already had one break this afternoon. I think to have
- two would be a bit extravagant.
- 12 MR. TURNER: Yes.
- So what I am doing here is again merely illustrating
- 14 that you have topics or themes where a hot tub is, we
- say, frankly, obviously the right way to address the
- 16 expert issues.
- They next consider the cost of our debt financing,
- National Grid's debt financing, and how to assess that.
- If you go back to our draft agenda at $\{A/2/42\}$, this is
- 20 where we have set out how we propose it should be
- 21 addressed. I am sorry, we have to turn over one page
- $\{A/2/43\}$ to see this. Yes, there you are.
- 23 Finally we consider, as the experts have covered,
- 24 what is the role for financing this using cash reserves,
- paragraphs 24 and 25.

- 1 THE CHAIRMAN: Yes.
- 2 MR. TURNER: Now, like overcharge, these cost of funding
- issues are extremely well suited to being addressed by
- 4 the experts concurrently. They disagree on these
- issues, but the nature of their disagreement can well be
- 6 explored in concurrent evidence.
- 7 The final subject area is the impact of Ofgem's
- 8 regulation and that is about National Grid's ability to
- 9 pass on the cartel overcharge in the form of higher
- 10 prices to its own customers, which depends on what Ofgem
- allows it to do.
- 12 THE CHAIRMAN: Can I just ask one thing about the way this
- is presented. You have called it regulation and
- 14 quantum. We had thought of it more as passing on, and
- we wondered why you have put it after cost of funding
- 16 rather than after overcharge, because it struck us as
- being more closely related to that. Is there a point of
- substance here that arises as a result of the way you
- 19 are looking at it, or is it just something that you
- 20 happen to have presented in this particular way?
- 21 MR. TURNER: Yes, the point of substance is this. The
- 22 quantum refers to putting it all together and arriving
- 23 at the final result. So in our case it is Dr. Jenkins
- 24 who estimates the amount by which the company was
- 25 overcharged. Professor Jenkinson -- that is on the

principal amounts of the supply of these products, these cable projects.

Professor Jenkinson estimates what goes on top of that as the additional cost of financing by way of special damages. What Mr. Noble does is then address the question of how much of all of that extra cost Ofgem has allowed to be passed through to customers in the form of higher prices, and what the final result is for the claim, and that is why we refer to it as quantum.

THE CHAIRMAN: So is the consequence of that that whenever you have a cost of funding issue that arises in relation to a claim of this sort, you need to be -- and, sorry, and when you have it with a regulated entity, you have to think about quantum at the end of the process of looking at the overcharge and the cost of funding together? Whereas, if you were dealing with something other than a regulated entity, it would be more natural to think about passing on as something that followed

MR. TURNER: Yes. Without the comparison with a non-regulated company, it certainly is the case here because what Ofgem does in its regulation is to allow the company to recover its efficiently incurred business costs, such as procuring these cable projects, and its efficiently incurred costs of financing it all. That is

straight on from overcharge.

- 1 the theory of it.
- 2 THE CHAIRMAN: Yes.
- 3 MR. TURNER: Because of that, it allows for what the company
- 4 can recover in its charges to customers, taking account
- 5 both of those features.
- 6 THE CHAIRMAN: Yes. Okay.
- 7 MR. TURNER: So it is after you have added those up that you
- 8 then come to the work of Mr. Noble. An associated
- 9 aspect of that, which you will probably hear tomorrow,
- 10 appears to have caused a minor amount of confusion, is
- 11 that Ofgem also in its process allows the company to
- 12 recover in its charges the money it is going to need to
- pay its tax bill.
- 14 THE CHAIRMAN: Yes.
- 15 MR. TURNER: Therefore to some extent, that tax effect is
- 16 accounted for in the charges that Ofgem allows the
- 17 company to levy on its customers.
- 18 THE CHAIRMAN: Yes.
- 19 Okay. Sorry, I interrupted you. You were
- 20 explaining to us why this particular bit of the analysis
- is also suited to concurrent evidence.
- 22 MR. TURNER: Yes. So I will just make that good. We have
- 23 to look at these areas separately, so I have done two.
- 24 THE CHAIRMAN: Yes.
- 25 MR. TURNER: On this one, contrary to the impression which

we received from Prysmian's skeleton, the experts in their discussions on the regulation side too have boiled down the areas of disagreement very markedly, and again, you have an entirely tractable number of issues which remain in dispute between them.

If you turn up this second joint experts' statement again, please, and go to $\{E/18/42\}$, you have one of these questions that brings everything together. The question for all of them is:

"What do you understand to be the key issues relating to the regulatory, pass-on and quantum stage of the analysis that result in differences between ... [you and the other experts]?"

So they are all asked to say what are the key issues dividing them, and if you look at the claimant expert, "RN" means Mr. Noble in the second column, you will see that he refers to seven key issues, and if you read his narrative in his box, he says that he has tried to narrow the differences on two of them by coming closer to the opposing viewpoint. One of those was the factoring-in point, which I can explain, and the other was the tax point that we have now already had a look at. Mr. Noble picks up the big ticket items in descending order of impact, and you will see his bullets there:

"... Whether my Option 1 provides a suitable approach analysing pass-on and quantum ..."

To recall, that option 1 is the approach of saying that Ofgem will deal in its future regulation with the passing on of prices to customers because it can look both forward and it can look back as to what has been charged, and it can adjust the process of regulation to ensure customers are left no worse off, and that because of that, this tribunal can safely award the full amount of the overpayment and costs of financing made by -- made on the claimant's side.

The second issue, whether you should assume that an overcharge to National Grid, which has been added to what is called its regulatory asset value, the basis on which Ofgem decides how much to allow it to recover in its revenues, any overcharge which has been added to that already in technical terms, but which is still sitting as a loss at the date of trial with the victim, with National Grid, and it has not, at the date of trial, been passed on in any charges to customers via National Grid's prices, whether that should be conceived of as inevitably destined to be passed on in the future, and for that reason, to be left out of account.

If that is the position, and it is a mixed question of law as well as expertise, there is then a question of

| how much money that accounts for. What is the impact |
|---|
| financially on the size of the claim? All the experts |
| have gone into that, and I have already indicated, |
| I think I showed you earlier, parts of one of the |
| experts, Mr. Davies of Prysmian, looking at various |
| scenarios in relation to this. |

The third area there is a technical term. They have called it the RIIO sharing factor, and all that means is whether you should take account of the fact that Ofgem, in response to a question that actually then was

Mrs. Justice Rose, asked National Grid to ascertain with Ofgem, how they were going to deal with an award of damages, because she could see that this could be relevant to the court or tribunal's approach.

Ofgem responded as a result of Mrs. Justice Rose's prompting, and they said: we are going to apply what they call a sharing factor to an award of damages that National Grid gets to make National Grid pass back some of that damages award to its customers by depressing the charges that it is allowed to impose in future.

Then there is an issue between these experts about that, what it means and how much it accounts for.

THE CHAIRMAN: Just on that particular point, we have seen that letter. We saw reference to it in your skeleton,

and it is in the bundle.

- 1 MR. TURNER: Yes.
- 2 THE CHAIRMAN: Is that the sum total of the evidence we are
- 3 going to be faced with from Ofgem in relation to what it
- 4 will in fact do?
- 5 MR. TURNER: That is all which currently we have.
- 6 THE CHAIRMAN: Yes.
- 7 MR. TURNER: We interpret that letter, as we read it,
- 8 naturally as meaning that they envisage in the way it is
- 9 written that the court would award the full amount of
- 10 the overpayment, and that they would essentially slice
- 11 that in two to avoid a complex calculation, as they put
- it, and through their adjustment of National Grid's
- future prices, pass money back to customers in that way.
- 14 THE CHAIRMAN: Because there is a sort of everlasting circle
- 15 problem on one view on this issue, is there not, about
- how you go -- how you go about taking into account the
- 17 potential future attitude of the -- of Ofgem in relation
- to a recovery?
- 19 MR. TURNER: My Lord, you are absolutely right, and I think
- 20 all parties appreciate this. On the one hand, it is
- 21 said -- and it is said on both sides in different
- 22 ways -- the court must have regard to what Ofgem does or
- will do.
- 24 THE CHAIRMAN: Yes.
- 25 MR. TURNER: So we say you should take into account that

| 1 | | they have said this is what they will do. The |
|----|-----|--|
| 2 | | defendants say you should take into account leave |
| 3 | | that out leave that to one side, you should take into |
| 4 | | account their pre-existing general form of regulation, |
| 5 | | which would allow National Grid to continue to pass |
| 6 | | through overcharge to its customers in the future. |
| 7 | THE | CHAIRMAN: This gives rise to I mean, I quite see |
| 8 | | that there is an economic question here for economists, |
| 9 | | but there is also a legal question too, presumably, to |
| 10 | | do with ultimately proximity and causation of loss in |
| 11 | | the context of a claim like this. Is that the right way |
| 12 | | of starting to think about it? |
| 13 | MR. | TURNER: Absolutely, absolutely, yes. All the parties, |
| 14 | | I think, are agreed on that too, and as regards the |
| 15 | | everlasting circle, my Lord, you are right. The court |
| 16 | | is being asked to say in this pass-on debate between all |
| 17 | | of the experts and the parties what they think Ofgem is |
| 18 | | going to do. That is the very essence of answering the |
| 19 | | question of what you should assume has been or will |
| 20 | | be passed on. |
| 21 | | So everybody is seeming to say you must ask yourself |
| 22 | | what Ofgem will do. In the letter that we have referred |
| 23 | | to, Ofgem says, and I will try to use a wry smile, we |
| 24 | | will take account of what the court does, which does |

create something of an everlasting circle.

1 So there is -- there will be an interesting issue of

2 law here. It is not one which we apprehend has cropped

3 up before, certainly in this fashion and --

4 THE CHAIRMAN: Can I ask you this on this point, with this

5 multitude of talent before us, I am sure one of you --

if it has happened, one of you will know about it. Has

there been a follow-on claim of this sort in relation to

8 a regulated entity before?

MR. TURNER: To my knowledge, no, and so this issue that is now before the tribunal will be a new one. In fact, we have only just sorted out in the Supreme Court, in Sainsbury's v Mastercard, some very basic questions of passing on of loss.

THE CHAIRMAN: Yes. Thank you.

MR. TURNER: I hope this is helpful, because what you see -and I do not need, I think, to explain these seven areas
in detail, is that there are a tractable number of
issues in the regulation sphere too on which these
experts are engaging. Mr. Noble also goes on to cover
the modelling framework used, the payment profiles and
timing of the overcharge and taxation, and I think if
you turn the page to page 43 {E/18/43} the last of them
should be the factoring-in point, which means, as he
explains, the extent to which any overcharges were
already factored into the allowances that Ofgem gave to

| 1 | National Grid in a particular price control period. |
|----|---|
| 2 | On this one, as you will see, if you merely look at |
| 3 | Mr. Noble's text, what he says there on that page in |
| 4 | that column is that he has come closer to the others. |
| 5 | He says about four lines down: |
| 6 | "The changes I have made to my analysis mean my |
| 7 | pass-on rates when assuming Group 2 is passed-on" |
| 8 | By the way, that is jargon which means the amount of |
| 9 | the overcharge which under the pre-existing Ofgem |
| 10 | regulation is still sitting with the victim, but would |
| 11 | otherwise be passed on in future to customers by way of |
| 12 | a depreciation allowance: |
| 13 | " now appear to be higher than those of |
| 14 | Mr. Biro" |
| 15 | So he points out that at least on this view, he sees |
| 16 | that he is imagining that the claimant is saying here |
| 17 | that this part of it is even a higher degree of pass-on |
| 18 | than that claimant expert. |
| 19 | At all events, though, it is an issue between them |
| 20 | that remains which they can debate fruitfully |
| 21 | concurrently, and this one, because this is the last of |
| 22 | the points in descending order, accounts for, on our |
| 23 | assessment, not much. |
| 24 | What we have done in our provisional agenda again |
| 25 | here is to try to cover the significant themes and |

issues. It is not definitive, we would not suggest that you should make an order in that form. What we have sought to do unilaterally is show that there is quite obviously no serious point in objecting to concurrent evidence.

Now, Prysmian raises in its skeleton points which, in our view, do not have substance. So take the issue of the methodologies for analysing the impact of regulation on National Grid's prices; that is the gist of one of Prysmian's points.

If you go back a page from what is on screen to page 42 {E/18/42}, so this is this question 27, you will see from the first column, the fourth bullet, Mr. Noble on the modelling framework, and then reading across, that with one exception, which is NKT, the experts all use the same basic approach. It is quite true that there are differences between the experts on how they implement that basic approach and that is discussed in question 38 in this large document, as Prysmian correctly indicates, but all of it is perfectly suitable for debate in a concurrent evidence session.

Another objection that Prysmian raises in their skeleton to try to show that concurrent evidence should not be entertained in this area concerns timing of payments of any cartel overcharges that were made by the

| 1 | victim, and that in its skeleton, I do not need to go |
|----|---|
| 2 | back to it, is at $\{A/5/17\}$ at sub-paragraph 34(c). |
| 3 | Timing of payments of any cartel overcharges is |
| 4 | a minor issue and it is one on which the experts have |
| 5 | fruitfully engaged. If you please look on in this |
| 6 | document to $\{E/18/77\}$ and look at question 44 when it |
| 7 | comes up, here it is, "Timing of Overcharge payments". |
| 8 | Look at the third column which is Mr. Biro, he is the |
| 9 | ABB expert: |
| 10 | "I do not consider the differences between Mr. Noble |
| 11 | and myself in relation to how we have each approximated |
| 12 | payment profiles [for these projects]" |
| 13 | Appendix 2 is just where they are described: |
| 14 | " to have a material impact on the estimated rate |
| 15 | of pass-on." |
| 16 | Then look at what Mr. Coombs says in the next |
| 17 | column. He is NKT. That is in the middle. He answers |
| 18 | very crisply: |
| 19 | "No Mr. Coombs has assumed that expenditure is |
| 20 | incurred on Power Cable projects, and projects are |
| 21 | capitalised for inclusion in the [regulated asset |
| 22 | value], 12 months after" |
| 23 | Does not assume that this is a significant issue. |
| 24 | Then go to the next column, Mr. Davies, Prysmian: |
| 25 | "I have tested the effect of assuming that the |

| 1 | overcharge was capitalised according to the payment |
|---|---|
| 2 | schedule, both as calculated by Mr. Noble and as I have |
| 3 | done so in my first report, and find that this has |
| 4 | a small effect on my estimates of the pass-on |
| 5 | percentage" |

Also the final column, Jackson:

"No. Evidence on payment timings is limited ..." and so on.

So although the skeleton puts up a fighting approach and says, here are these difficult issues have to be tested through individual cross-examination, on inspection this is not right. The reality is that there remain a handful of clear and important disagreements, and in particular on the debate we have already had, the importance of a declared intention by Ofgem effectively to slice the damages award by this tribunal in half, so that a share of money which is recovered is returned to customers, and how to deal with tax in arriving at any award, something we have already discussed.

All of these areas are covered in our provisional agenda, even if the tribunal concludes, as it may do, if the defendants finally choose to engage with this, that there is scope for refinement. I can go back to $\{A/3/44\}$ and you will see that we think we have done a pretty fair job of -- have I got the right reference

1 there? No, I have not, I am sorry.

I meant -- yes, I meant the hot tub agenda, but

I leave that to one side. I think we have done a fairly

good job of covering the issues.

So I conclude very shortly, it was necessary for me to show you this in some detail and I hope clearly in order to explain how the parties divide, but this is perfectly obviously litigation where the basic model for dealing with the expert evidence ought to be concurrent. The timetable that I have proposed in draft gives ample time, including for supplemental questions from the defendants' counsel, particularly given they say they only need a short time anyway to do a full cross-examination of all our expert witnesses in any case.

They argue, all of them, that the tribunal would need three weeks to prepare for a hot tub. That is not a point that we can accept as a serious one. So, my Lord, for those reasons, we say that the answer to this agenda item is clear.

THE CHAIRMAN: Thank you, Mr. Turner. So which of the defendants is taking the lead on this one?

MR. HOSKINS: It is me, my Lord, Mr. Hoskins.

THE CHAIRMAN: Yes, thank you, Mr. Hoskins.

1 Submissions by MR. HOSKINS

2 I am not sure I can convey appropriately how MR. HOSKINS: strongly we disagree with Mr. Turner, but I will do my 3 4 best. The fact that hot-tubbing has been used in some 5 competition cases before does not, of course, mean that it should be used in all competition cases, and you will 6 7 have seen that the three cases referred to by National Grid in its skeleton were very different from 8 the present case, abuse of dominance cases, et cetera. 9 10 But of course hot tubs can be very useful. Of course 11 they can, but the question we have is whether a hot tub 12 is appropriate in the circumstances of this particular 13 case, and I have to say again, I disagree with Mr. Turner's suggestion that the tribunal has suggested 14 15 that hot tubs are now the normal approach to dealing 16 with expert economic evidence. I simply think that is not correct and you can actually see from the quotation 17 18 that Mr. Turner purports to rely on that that is not the 19 case.

If we can have, please, {A/2/19}, this is the claimant's skeleton, paragraph 52(c), you see the reference to *BCMR 2019*, this is the quote that is referred to, and it is supposed to tell us that the tribunal is now saying its normal practice is hot-tubbing for any economic expert evidence:

20

21

22

23

24

25

| "The Tribunal recorded in its judgment '[It] |
|--|
| conducted a contemporaneous examination of the two main |
| expert witnesses (referred to as a 'hot tub session') in |
| which Professor Cubbin led the Tribunal's questioning of |
| the two experts. A list of relevant topics was provided |
| in advance to the parties, as was a protocol of |
| procedure in the normal form" |

So the protocol was in the normal form when you have a hot tub:

"... the Tribunal took its normal approach to seeking common ground between the respective experts."

Now, seeking common ground could be, well, they do that in all cases, it could be they do it in hot tub cases, but what this quotation quite clearly does not say is having a hot tub is the normal approach in all these cases. It is simply not borne out by the quote they rely upon.

If you excuse my personal experience, I am not aware of a hot tub ever being used in a cartel damages case.

Now, I can think of three that have gone to trial, I was involved in all three of them, although one of them settled before the trial finished. There was the rubber cartel, there was the Sainsbury's v Mastercard and there was Britned v ABB. None of them used a hot tub, and National Grid has not been able to point to a single

| 1 | example of a cartel damages case in which a hot tub was |
|----|--|
| 2 | used. |
| 3 | Now, a claim in relation to exactly the same cartel, |
| 4 | raising the same issues, of course, has already been |
| 5 | tried by the High Court in Britned v ABB. It was a case |
| 6 | involving two parties, Britned and ABB. The economic |
| 7 | experts were Dr. Jenkins for Britned, as you know, she |
| 8 | appears for National Grid here, and Mr. Biro for ABB. |
| 9 | We have him again. The trial judge you will all be |
| 10 | familiar with, Mr. Justice Marcus Smith, who is the |
| 11 | long-standing chairman of the |
| 12 | Competition Appeal Tribunal. The evidence was given by |
| 13 | way of cross-examination, and it is quite clear from the |
| 14 | judgment that that process of cross-examination allowed |
| 15 | the judge to form very clear views on the expert |
| 16 | evidence. |
| 17 | If we can go please, to authorities, tab 1, page 139 |
| 18 | ${AU/1/139}$ you see the heading, "Which approach is |
| 19 | preferable?", "The reliability of Mr. Biro's model". |
| 20 | Then at paragraph 416 at the bottom of the page: |
| 21 | " Mr. Biro's margin analysis represents a |
| 22 | reliable tool for assessing the overcharge." |
| 23 | Over the page, at 140 $\{AU/1/140\}$, "The reliability |
| 24 | of Dr. Jenkins' model". |
| 25 | " Dr. Jenkins' regression analysis is |

insufficiently reliable to be used in any way at all."

Then the judge goes on to rely on a number of detailed technical points, all of which were explored in cross-examination to support his conclusions. You will see at paragraph 418(2), it is at the bottom of the page, and if we can turn over, please, to {AU/1/141}, he expressly cites from some of the cross-examination. So it cannot have been too bad.

So I am not showing you this to say if you hear cross-examination you will come to the same conclusion. Of course not. You will hear the evidence and you will form your own view. You can see why National Grid might not be keen to have cross-examination, given the result in Britned, but I do not show it to you because I am trying to say it will go one way or the other. The only reason I show you this is that in circumstances where cross-examination has been used effectively by a judge dealing with the same issues, the same economic issues, in relation to the same cartel, there would have to be an exceptional reason to depart from an approach that had been tested and shown to be effective.

There is no such exceptional reason here.

THE CHAIRMAN: Does it make any difference, Mr. Hoskins, that I have the very good fortune of sitting with Dr. Bishop and Mr. Holmes, rather than as a judge alone?

MR. HOSKINS: Does it make any difference? Of course it does, because you have the benefit of their experience, but in our submission, does that suggest that you should move to a hot tub rather than cross-examination? answer is not, and I will develop some of the other reasons why we say, despite the experience of your two wingmen, you should not be taking upon the burden of yourself of a hot tub, and if you will allow me, I will develop those points. But of course we recognise you have that ability, but of course the experience of your wingmen will mean that you are better placed then to evaluate the answers in cross-examination and indeed for the tribunal to formulate its own questions in cross-examination. So it is not as if you go down the cross-examination route, the benefits of wingmen in the tribunal is lost. Absolutely not. They are just brought to bear in the context of cross-examination rather than a hot tub.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

In the present case, there are five parties and therefore five experts to be heard on each topic, as experts total that you will hear five on each of the three main topics. In our submission that strongly militates in favour of cross-examination. The reason we say that is this. In cross-examination, there is a very sharp focus on each expert's views and they are tested

in detail. It is an individualised approach. Now, that is its strength. The problem with a hot tub with five experts is that the testing of the individual experts will inevitably be diluted and of a more general nature.

That issue, that problem of dilution, of course, would be less of a case if you had, say, two experts.

But when you have five experts, one can immediately see that actually getting to grips with the detail through a process which is primarily discussion led by the experts prompted by questions, is going to be much more difficult.

It is also going to be far more difficult, if one of the benefits generally of a hot tub is to allow the experts to comment on each other, it is much harder where there is five of them because you have got an exponential problem. It is not simply: Ms. A, what do you say about Mr. B's approach? You have got five of them. So actually it is really difficult to see how the benefits of a hot tub, and there are undoubted benefits, are actually going to be brought to bear in this particular case.

Mr. Turner made the point about cross-examination being -- the fact that it is time-consuming, but with respect, this is not an issue about time. It is a question about forensic efficiency and effectiveness.

We have a very long trial window. You have seen some of the suggested timetables for the hearing. The idea one should have a hot tub because it might save a few days in a case of this scale is a non-point, with all due respect.

Mr. Turner made the point, well, how are the defendants going to cross-examine effectively if they are all going to take a turn with each of the -- with each of our experts, but of course one of us is going to take the lead in relation to Dr. Jenkins and so on with the other two witnesses. That is part of the discussion we are having to avoid duplication. It is not going to be all four of us all having a shot at each of the experts. There will, of course, be some follow-up questions from the ones who do not lead on a particular topic, but we are well aware of the need that one of us will need to focus on that.

So these sorts of timing issues, with respect, really should carry no weight whatsoever.

Now, one of the advantages of cross-examination is that experienced counsel draft the questions, and if we do our job properly, then that will allow and assist the tribunal in getting to grips with the issues in the case. That is our function. That is what we are paid for. That is why our clients have instructed us. That

is why they want us to ask these questions, and if we do our job properly, the tribunal will be hugely assisted, and it is not simply a case, with respect, of ploughing through every row and column in the joint experts' statements.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

One of the reasons, again, why we are instructed is to exercise our judgment as to what matters and to assist the tribunal in seeing what matters. That is our job. That is the job of counsel and, with respect to National Grid, it seems hugely unfair in a case of this size and complexity to try and pass that burden on to the tribunal. I am not saying obviously you are not capable of doing it, but it is a very considerable burden, as you will all no doubt be aware. It is also not the case that -- there is sometimes a sort of suggestion coming through Mr. Turner's submissions that, look, there is these main issues, so we can focus on them in a hot tub. But with all due respect, you cannot skip issues. Whether one adopts cross-examination or a hot tub, the issues that have to be addressed are the same in both if you are going to get to the bottom of the matter.

So there is not somehow an advantage in hot-tubbing not having to go to as many issues as you would in cross-examination. That aspect is the same for both of

1 them.

Let us look at the nature of the issues in this case, and let me give you some quotes from Dr. Jenkins, so ABB's -- one of ABB's own experts. First Jenkins, paragraph 1.15 {E/1/13}, I can simply read it out. She says:

"Assessing the extent of any overcharge in this case is a complex exercise, involving detailed factual and economic analysis."

Now, that is something we can all absolutely agree upon in the context of this case.

Now, you have seen the joint experts' statements and you have made the points about how difficult they grapple with, but they do identify 127 issues, and many of those issues are described as material or arguably material. As I said before, one is doing cross-examination or hot-tubbing you will have to grapple with all those material or arguably material issues. Hot-tubbing is not a magic way to ignore certain issues.

The detailed issues are not simply binary, in a sense of a choice between the claimant on the one hand and the defendants' experts on the other. Again, if we can go to bundle $\{E/9/9\}$, this is Dr. Jenkins' second report. At paragraph 1.6 you will see that she

describes the non-binary nature of the issues in this case:

"This difference in our results is not driven by any one particular area of disagreement between the experts, or as between the other experts and me. Whilst there are some areas in relation to which my position differs from those of all the other experts, there are a number of topics or issues over which the other experts disagree amongst themselves as to the correct approach, and/or I agree with the position adopted by some of them."

Now, the number of issues, the detailed nature of the issues, the non-binary nature of the issues, all emphasise the need for individualised testing of each expert's views. It is because of that landscape of economic issues that saying, "Let us put them all in a hot tub and let them all have a discussion" is not going to get to the heart of the matter.

THE CHAIRMAN: With that ringing statement, Mr. Hoskins,

I see it is 4.30 pm. Is it a convenient moment? I do

not want to interrupt you in full flow on a point,

but --

MR. HOSKINS: I am about to move on to a new point, my Lord, so that is a convenient moment.

25 THE CHAIRMAN: Yes, good. How much longer -- I am not going

| Τ | | to hold you precisely to this, but how much longer do |
|----|-----|--|
| 2 | | you think you are going to be on this? I mean, you have |
| 3 | | only just started and it is obviously the most important |
| 4 | | point at this PTR but can you give us |
| 5 | MR. | HOSKINS: Well, I am only going to be another five or |
| 6 | | 10 minutes, because I am dealing with this at the level |
| 7 | | of detail. I am going to make a submission that simply |
| 8 | | pulling out particular issues out of the joint experts' |
| 9 | | statements and saying, "There is an issue here" and |
| 10 | | "some people agree here" does not help you. So I am |
| 11 | | going to keep my submissions to matters of principle and |
| 12 | | I will be short and I will be about another ten minutes, |
| 13 | | I think. |
| 14 | THE | CHAIRMAN: Right. Well, if it was not for the fact that |
| 15 | | I have something else to do, I am afraid, we perhaps |
| 16 | | could have gone and finished you, but I am sorry I have |
| 17 | | to rise we have to rise promptly today. Good. |
| 18 | | Well, we will all assemble I mean, it is clear we |
| 19 | | are going to finish well in time tomorrow, so we will |
| 20 | | all assemble at 10.30 am tomorrow morning, and thank you |
| 21 | | very much for your assistance today. |
| 22 | MR. | HOSKINS: Thank you. |
| 23 | (4. | 31 pm) |
| 24 | | (The tribunal adjourned until 10.30 am |
| 25 | | on Thursday, 30 July 2020) |

| 1 | INDEX | |
|----|----------------------------|-----|
| 2 | P | AGE |
| 3 | | |
| 4 | Pre-Trial Review | 1 |
| 5 | | |
| 6 | Housekeeping | 2 |
| 7 | | |
| 8 | Submissions by MR. TURNER | . 4 |
| 9 | | |
| 10 | Submissions by MS. DAVIES | 13 |
| 11 | | |
| 12 | Submissions by MR. TURNER | 19 |
| 13 | | |
| 14 | Submissions by MR. HOSKINS | 32 |
| 15 | | |
| 16 | Decision | 20 |
| 17 | | |
| 18 | Submissions by MR. TURNER | 27 |
| 19 | | |
| 20 | Submissions by MR. HOSKINS | 70 |
| 21 | | |
| 22 | | |
| 23 | | |
| 24 | | |
| 25 | | |