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**IN THE COMPETITION**

Case No. : 1433/7/7/22

**APPEAL**  
**TRIBUNAL**

Salisbury Square House  
8 Salisbury Square  
London EC4Y 8AP

Monday 29<sup>th</sup> September 2025

Before:

Justin Turner KC  
Derek Ridyard  
Greg Olsen  
(Sitting as a Tribunal in England and Wales)

**BETWEEN:**

Dr Liza Lovdahl Gormsen

**Class Representative**

v

Meta Platforms, Inc. and Others

**Defendants**

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**A P P E A R A N C E S**

NIRANJAN VENKATESAN KC, SARAH O'KEEFFE & IAN SIMESTER On behalf of Dr  
Liza Lovdahl Gormsen (Instructed by Quinn Emanuel Urquhart & Sullivan UK LLP)

MARIE DEMETRIOU K.C., TONY SINGLA K.C. & JAMES WHITE On behalf of Meta  
Platforms (Instructed by Herbert Smith Freehills Kramer LLP)

Monday, 29 September 2026

(10.30 am)

Housekeeping

THE CHAIR: Some of you are joining us livestream on our website so I must start with a warning. An official recording is being made and an authorised transcript will be produced. It is strictly prohibited for anyone else to make an unauthorised recording, either audio or visual, of the proceedings, and breach of that provision is punishable as contempt of Court.

Good morning.

Submission by MR VENKATESAN

MR VENKATESAN: Thank you, sir. Good morning, members of the Tribunal. I appear in this matter for the Class Representative, alongside Ms O'Keefe and Mr Simester. My learned friends Ms Demetriou KC, Mr Singla KC and Mr White appear for the Meta entities, the Defendants.

Subject to the Tribunal, I propose to address three topics in my submissions today. First, I will, if I may, make some introductory observations about the legal nature of user damages in the light of the One Step case.

Second, I will deal with what we have called "Issue 1" in our Skeleton Argument, namely whether the

1           amendments for which we are seeking permission have a  
2           real prospect of success as a matter of law, and, third,  
3           I will deal with Issue 2, namely whether the  
4           certification requirements are satisfied.

5           Subject to the Tribunal, that is the proposed  
6           running order, as it were.

7       THE CHAIR: Yes. If you could just give us a second I do  
8           not seem to have a transcript at the moment. (Pause)

9       MR VENKATESAN: If it assists I am told it is under the  
10          "Realtime" tab. (Pause)

11       THE CHAIR: We have read the Skeleton Arguments and looked  
12          at the authorities carefully. We are of the view that  
13          this can be dealt with in a day, if you could keep that  
14          in mind with your submissions.

15       MR VENKATESAN: Yes. I am grateful for that indication,  
16          sir.

17                I will turn, then, if I may, to the first of my  
18                three topics which concerns some brief introductory  
19                observations about the legal nature of user damages, and  
20                there are four propositions that we advance about the  
21                legal nature of user damages, one of which is common  
22                ground, but the other three are not, or may not be.

23                First, user damages are compensatory in nature.

24                Second, user damages constitute compensation for  
25                loss, albeit, as Lord Reed put it in ^One Step, and I

1           will go to it, loss of a different kind, but they  
2           constitute compensation for loss.

3       THE CHAIR: One has to be a little bit careful because in  
4           some of the cases it is not clear whether user damages  
5           has been used in the compensatory sense or in the  
6           account of profits sense, so one needs to be cautious.

7       MR VENKATESAN: I absolutely accept that, sir. I mean, one  
8           of the problems in this area of the law is terminology,  
9           because, as you say, in some authorities -- indeed, we  
10          have identified in our Skeleton Argument five or six  
11          different labels, and that is -- but one of the  
12          advantages, if I could put it that way, of the ^One Step  
13          case, is that it is almost a restatement of the law in  
14          the light of the previous authorities, and a fresh start  
15          in some respects, but I take the point that one needs to  
16          be careful about terminology. That is proposition two.

17               Proposition three is that user damages represent an  
18               application of the ordinary compensatory principle, not  
19               an exception to that principle. I will come on to  
20               develop that in a moment.

21               Fourth, although user damages are or can be measured  
22               by reference to a hypothetical negotiation, that is only  
23               a valuation tool, and it does not change the nature of  
24               user damages. So, those are four propositions that we  
25               advance about what user damages are in the light of the

1        ^One Step case, and the first one, namely that user  
2        damages are compensatory in nature is common ground,  
3        because it is accepted by my learned friends, just to  
4        give you the reference, at paragraph 34 of their first  
5        Skeleton {C5/2/15} and footnote 10 of their second  
6        Skeleton, that is {F9/2/6}.

7            My learned friends are right to accept that first  
8        proposition because in the ^One Step case in 2018 the  
9        Supreme Court resolved a long-standing debate, both  
10       judicial and academic, as to the nature of user damages,  
11       partly because of the point you mentioned earlier, sir,  
12       namely some cases have treated it as gains-based rather  
13       than loss-based, but the Supreme Court has resolved that  
14       debate by treating user damages as a compensatory award.  
15       That is my proposition 1 which is common ground.

16           2 to 4 may not be common ground, but we submit that  
17       all of them can be derived from ^One Step itself, and  
18       perhaps I can just show the Tribunal that. You have  
19       ^One Step at authorities bundle G4, tab 6. {G4/6/1}.

20           If I can invite the Tribunal to go to page  
21       {G4/6/21}, paragraph 25 on page 21 is where Lord Reed  
22       commences his analysis of user damages in tort, and it  
23       is significant that he commences it by referring to  
24       ^Livingstone v Rawyards's Coal Co which is a classic  
25       case in the law of tort for its articulation of the

1           compensatory principle.

2           Then at paragraphs 26 to 29, which I was not  
3           proposing to read, Lord Reed discusses certain cases in  
4           which user damages have been awarded in the law of tort,  
5           namely cases concerning the wrongful use of tangible  
6           property, and then, by extents, patent infringement.

7           Then, at paragraph 30 at page {G4/6/23}, which is an  
8           important passage, Lord Reed said this:

9           "In these cases, the courts have treated user  
10          damages as providing compensation for loss, albeit not  
11          loss of a conventional kind. Where property is damaged".

12       THE CHAIR: We have obviously got this in mind. We have  
13       read it. Yes. There is no need to read it out.

14       MR VENKATESAN: I am grateful. I will just make the points  
15       I wanted to make about that passage, if I may.

16           So the first sentence of the passage says in terms  
17           that user damages are treated as providing compensation  
18           for loss, albeit of a different kind, which is my  
19           proposition 2. That different kind of loss is then  
20           identified in the third sentence of paragraph 30 which  
21           says that if an unlawful use is made of property, and  
22           the right to control its use is a valuable asset, then  
23           the owner suffers a loss.

24           What is also apparent from paragraph 30, we would  
25           suggest, and, indeed, some other passages I will take

1       you to in a moment, is that user damages represent an  
2       application of the compensatory principle, not an  
3       exception to it, which is my proposition 3, and I say  
4       that because if one looks at letter F in paragraph 30,  
5       user damages are described as a different method, and I  
6       would emphasise the word "Method" of assessing damages  
7       but they have the same objective as an award of  
8       conventional damages, namely to remedy the loss caused  
9       by the Defendants' wrongful conduct, by putting the  
10      Claimant as nearly as possible in the same position as  
11      if the wrongdoing had not occurred.

12             So, in a nutshell, the method is different but the  
13      objective is the same.

14             That is why both ^One Step and ^Lloyd v Google say  
15      in terms that user damages are not inconsistent with the  
16      compensatory principle articulated by Lord Blackburn in  
17      ^Livingstone v Rawyards's. In ^One Step one can see  
18      that at paragraph 91, if I can invite the Tribunal  
19      briefly to turn that up? That is at page 40 in the same  
20      document. {G4/6/40}. The Tribunal may be familiar with  
21      it in which event I will not read it, but the sentence  
22      that I wanted to draw attention to --

23      THE CHAIR: Sorry, which paragraph?

24      MR VENKATESAN: I am sorry, sir. It is paragraph 91.

25      THE CHAIR: Yes. I am familiar with it.

1 MR VENKATESAN: If one looks at the first sentence he starts  
2 this passage by saying that user damages -- and, in  
3 particular, the use of an imaginary negotiation, a point  
4 my learned friends also make in their Skeleton -- he  
5 starts by saying that that can give the impression that  
6 user damages are incompatible with the compensatory  
7 purpose, and one can see, just pausing there, he says  
8 that, because if you have a hypothetical negotiation to  
9 release the Defendant from the obligation of which it  
10 was in breach, it can look like you are not compensating  
11 for the wrongdoing, you are rather positing a situation  
12 in which the wrongdoing did not happen, and that is the  
13 problem, as it were, that he is dealing with, but he  
14 goes on to explain why that impression is misleading,  
15 and that is at letter D. He says:

16 "The impression of fundamental incompatibility is  
17 misleading. There are certain circumstances in which  
18 the loss for which compensation is due is the economic  
19 value of the right which has been breached considered as  
20 an asset".

21 This is, then, the important sentence:

22 "The imaginary negotiation is merely a tool at  
23 arriving at that value. The real question is as to the  
24 circumstances in which that value constitutes the  
25 measure of the Claimant's loss".



1           A similar observation was made in ^Lloyd v Google.  
2           Perhaps I can quickly show you that. That is at  
3           {G4/8/52}.

4       THE CHAIR: Sorry, start again. I beg your pardon.

5       MR VENKATESAN: Not at all, sir. If you have {G4/8/52}, it  
6           is paragraph 156 at the bottom of the page if the  
7           Tribunal has that in the judgment of Lord Leggatt.

8           In the first sentence Lord Leggatt says:

9           "As explained in ^Morris-Garner, the obligation of  
10          an award of user damages is to compensate the Claimant  
11          for use wrongfully made by the Defendant of a valuable  
12          asset protected by the right infringed".

13          Which we would respectfully suggest is a helpful  
14          encapsulation of the principle, but what is particularly  
15          significant, in my submission, is if one looks at the  
16          final sentence in that paragraph at the bottom of the  
17          page, Lord Leggatt says this -- actually, the  
18          penultimate sentence:

19          "Imagine in a hypothetical situation, as Lord Reed  
20          explained at paragraph 91, it is merely a tool for  
21          arriving at this estimated sum".

22          Then this:

23          "As in any case where compensation is awarded, the  
24          aim is to place the Claimant as nearly as possible in  
25          the same position as if the wrongdoing had not

1           occurred".

2           We rely on that as authority for the proposition, as  
3           ^One Step itself is, that user damages are just as  
4           compensatory as conventional damages, and represent an  
5           application of the compensatory principle just as  
6           conventional damages do. What differs is the method,  
7           not the objective or the nature of the remedy.

8           I have sought to make this point at this early stage  
9           in my submissions because, as we will see, some of my  
10          learned friend's arguments on this application seem to  
11          derive from an assumption that user damages, by contrast  
12          to conventional damages, do not seek to put the Claimant  
13          in the position in which they would have been if the  
14          wrongdoing had not occurred, and we say that is wrong,  
15          as Lord Leggatt says in terms at paragraph 1.4.

16          Those are the introductory observations I wanted to  
17          make about user damages.

18          Before I turn to Issue 1, I can just make a more  
19          general point about the nature of the application and  
20          what the Tribunal has to decide.

21          This is, of course, an Amendment Application.  
22          Meta's principal argument is that the amendments are  
23          unarguable as a matter of law, and the main point they  
24          take in support of that, and I am going to devote the  
25          bulk of my submissions to this, is that you can never

1       get user damages for breach of competition law. They  
2       say there is a rule to that effect. That is their case.

3       Now, as the Tribunal knows, my learned friends have  
4       served two Skeleton Arguments running in total to 89  
5       pages. Despite doing that, they have not identified a  
6       single authority that says in terms that user damages  
7       can never be awarded for breach of competition law, nor  
8       a single authority in which user damages were actually  
9       claimed for a breach of competition law but rejected.

10       Now, I do not say that that is conclusive, but I do  
11       say that it is not a promising start for what is, in  
12       substance, a strike-out application, and a submission  
13       that our case is unarguable.

14       One might think that that is reinforced by the fact  
15       that the two Skeleton Arguments submitted by Meta do not  
16       speak with one voice. Indeed, various points taken in  
17       the first Skeleton -- we counted at least three -- have  
18       been abandoned in the second. I would not normally make  
19       that point because it is a jury point, but in the  
20       circumstances of this application it is not a jury point  
21       because it tends, again, to illustrate the difficulties  
22       that Meta faces in surmounting the high threshold it has  
23       to meet, namely that our case is unarguable, but I will  
24       obviously need to develop that.

25       Having made those introductory observations, can

1 I turn, then, to the first of the two issues that arise  
2 for the Tribunal's determination, namely the arguability  
3 of the amendments?

4 Now, having reflected on my learned friend's  
5 Skeleton Arguments, it seems to us, and I hope it is  
6 helpful to the Tribunal to identify this, that Issue 1  
7 gives rise to four distinct sub-issues for you to decide  
8 the way the case is put. I will just identify them  
9 before then addressing them in turn, just so we have a  
10 roadmap, as it were.

11 First, what is the correct test or principle for  
12 determining when user damages are available at common  
13 law?

14 In particular, are user damages limited to specific  
15 causes of action, as my learned friends contend, or does  
16 their availability depend, as we contend, on the  
17 substance of the right infringed, irrespective of its  
18 source or legal classification? That is a conceptual  
19 issue or a point of principle, and it is Issue 1(a), as  
20 it were.

21 Second, is it the case, as my learned friends  
22 contend -- this is probably the high point of their case  
23 on which they place the greatest reliance -- is it the  
24 case that there is binding authority that user damages  
25 can never be awarded for a breach of competition law?

1           That is Issue 1(b).

2           Third, would it be conceptually incoherent, as my  
3           learned friends put it, for user damages to be awarded  
4           in a case of this kind? That is Issue 1(c).

5           Fourth, should the points of law raised by the  
6           Amendment Application be decided now or left to be  
7           decided at trial. That is Issue 1(d).

8           I will, as I say, take those in turn, if I may.

9           So, Issue 1(a): what is the test at common law for  
10          user damages? Because, when I made those introductory  
11          observations I was focused on the nature of abuse  
12          analogy, but the more difficult question is "When do you  
13          get it", and that is what Issue 1(a) is about.

14          On my learned friend's case, user damages at common  
15          law are, to use their language, "Tethered" to specific  
16          causes of action, so only available, again to use their  
17          words in paragraphs 15 to 17 of their Skeleton, only  
18          available in respect of specific causes of action. That  
19          is their case.

20          By contrast, on our case, user damages are available  
21          at common law if the Defendant wrongfully used property  
22          or other assets, and thereby prevented the Claimant from  
23          exercising a right to control the use of that asset.

24          I formulate it that way at this early stage in my  
25          submissions because that is the proposition we are going

1 to keep coming back to. On our case that is the test  
2 that you get from ^One Step and other cases for when  
3 user damages are available: did the Defendant wrongfully  
4 use property or other assets, and thereby prevent the  
5 Claimant from exercising a right to control the use of  
6 that asset? It takes a while to say that, members of  
7 the Tribunal, so with your permission I am going to  
8 refer to that principle I have just formulated as "The  
9 wrongful use" principle, just by way of shorthand.

10 What one can see is if we are right that that is the  
11 principle, then what matters is the substance of the  
12 right infringed, not the source of the right, which  
13 could be contract, property, tort or anything else.

14 There are two submissions we make in support of the  
15 principle for which we contend. First, in each category  
16 of case mentioned in ^One Step v Morris-Garner what I  
17 have described as the wrongful use principle is the  
18 reason why user damages were found to be available.  
19 That is our first submission, and I will develop that in  
20 a moment.

21 Second, just to foreshadow it, there are categories  
22 of cases not mentioned or not analysed in detail in ^One  
23 Step in which, again, user damages are available for the  
24 same reason, namely the wrongful use principle.

25 Starting with ^One Step, the first category

1           mentioned in it is the wrongful use of tangible  
2           property. I will not read it because I know the  
3           Tribunal has it, but this is addressed at paragraph 30  
4           which we looked at earlier {G4/6/23}. What is  
5           significant about paragraph 30 is the reason Lord Reed  
6           gives for why you are getting damage -- if somebody  
7           walks over my land or takes away my bicycle, or  
8           whatever -- it is because they have wrongfully used  
9           property and prevented me from exercising my right to  
10          control its use.

11           Another category which we --

12       THE CHAIR: Lord Reed does not say that damages are  
13          available in the context of other torts.

14       MR VENKATESAN: He does not say that --

15       THE CHAIR: He gives a reason why --

16       MR VENKATESAN: Yes.

17       THE CHAIR: -- there are challenges and how to view the  
18          challenges and relevance of the test, but he does not,  
19          then, go on to say that they are available in other  
20          causes of action.

21       MR VENKATESAN: That is fair, sir. I make two points in  
22          response to that if I may. First, he does not expressly  
23          say, I would accept, that it is available for all torts,  
24          nor does he say, though, that they are confined to the  
25          particular categories he identifies, so that is my first

1 point.

2 THE CHAIR: He does not say one way or the other.

3 MR VENKATESAN: He does not say one way or the other. What  
4 we would submit is significant is -- well, perhaps two  
5 things. First, he identifies a principle for the  
6 categories where he says you do not get user damages he  
7 gives a reason. Ordinarily, one would expect that if  
8 that same reason is engaged by some other cause of  
9 action, then the law of remedies, because it is intended  
10 to be coherent, would respond in the same way, but --

11 THE CHAIR: You are saying this is a natural application for  
12 principle. Paragraph 30 in this case.

13 MR VENKATESAN: Indeed.

14 THE CHAIR: Are you saying it is a natural extension of the  
15 law to cover this Class of cases, or are you saying that  
16 has already been established in the law?

17 MR VENKATESAN: I would accept it is an extension in this  
18 sense: there is no case that says in terms that you can  
19 get user damages for breach of competition law. So, if  
20 what one means by extension is "Are we going further  
21 than the authorities already go?" yes, but it is not an  
22 extension in a different and perhaps more important  
23 sense, which is we are not extending the principle, we  
24 are applying the same principle to a different fact  
25 pattern, which is, in fact, if one thinks about it, user



1 damages have been around for at least -- probably more  
2 than 200 years because the Vay Leave(?) cases in which  
3 this originates --

4 THE CHAIR: It is undecided.

5 MR VENKATESAN: It is an undecided --

6 THE CHAIR: And you submit that it is not appropriate on a  
7 strike-out application to decide that point.

8 MR VENKATESAN: Absolutely, sir, so that is Issue 1(b), but  
9 I also say in a way, and this is my primary case  
10 although it makes no difference for our purposes if we  
11 win, whether we win on our primary case or our  
12 alternative case, we say Meta's points are wrong as a  
13 matter of law but at a minimum they raise difficult  
14 points which should not be decided summarily, but that  
15 is why the batting order is what it is. I just want to  
16 identify our answers --

17 THE CHAIR: You are going to have to assist us on where they  
18 are wrong as a matter of law.

19 MR VENKATESAN: Absolutely.

20 THE CHAIR: I understand the submissions that this is all a  
21 matter for argument in the future.

22 MR VENKATESAN: Absolutely.

23 THE CHAIR: But if you are saying that they are definitely  
24 wrong at this stage it seems quite a thing to stretch  
25 but you will assist me with that.

1 MR VENKATESAN: No, I accept that, sir, and one way to test  
2 it is suppose we had already pleaded this, would we be  
3 seeking summary judgment. I think it is fair to say  
4 probably not, but I think the point I am making is: to  
5 the extent you need to grapple with the substance of the  
6 case, it passes the preferable analysis to this, but  
7 you may well decide and indeed you might have to decide,  
8 if that is where you go, that this is not a sort of --  
9 the sort of point that should be grappled with  
10 summarily. So, that is why I am relying on the  
11 substance of the points, just to show that there is only  
12 no knock-out blow, on balance, they are wrong, which is  
13 not to say that I would be seeking summary judgment if  
14 the shoe were on the other foot, but just coming back to  
15 paragraph 30, so that is why you get user damages for  
16 tangible property.

17 Then, on a similar basis you get it for intellectual  
18 property infringement, but a particularly important  
19 category of case, because it undermines my learned  
20 friend's analysis, we say, is breach of contract -- the  
21 reasons given by the Supreme Court for why you get user  
22 damages for breach of contract. That is explained at  
23 paragraph 84 which is at {G4/6/38}.

24 This is an important passage, at least to our case,  
25 and perhaps, with your permission, I will read it. 84:

1           "There have also been cases in which negotiating  
2           damages have been treated as available at common law in  
3           cases of breach of contract. An example is *Vercoe v*  
4           *Rutland* ... which also concerned the breach of a joint  
5           venture agreement, where the Defendants used the  
6           information provided by the claimants about a commercial  
7           opportunity without including them in the transaction.  
8           There were breaches both of a confidentiality agreement  
9           and of an equitable duty of confidentiality. It was  
10          agreed that damages should be assessed on the basis of a  
11          hypothetical release fee. In effect, the court awarded  
12          damages based on the commercial value of the information  
13          which the Defendants misused, as in a number of earlier  
14          cases concerned with breach of confidence. These cases  
15          can be understood as proceeding on the footing that the  
16          result of the breach of contract was that the claimants  
17          lost a valuable opportunity to exercise their right to  
18          control the use of the information."

19          The final sentence in particular is, in my  
20          submission, significant because it shows the reason why  
21          you get user damages for breach of contract is exactly  
22          the same reason why you get it in tort.

23          THE CHAIR: Misuse of confidential information, is it not?

24          MR VENKATESAN: Or a breach of contractual obligation of  
25          confidentiality.

1 THE CHAIR: It is misuse of confidential information. It  
2 just has a contractual underpinning. That is all.

3 MR VENKATESAN: Yes. I am grateful for that because it was  
4 a point I was going to come on to. You could have a  
5 case where the duty of confidence exists only in equity.  
6 It is a purely equitable duty of confidence and that is  
7 breached. For instance, where there is no contract at  
8 all, but I impart information to somebody in  
9 circumstances that give rise to a duty of confidence, it  
10 is established, and has been established since at least  
11 the Force India case in 2012, Arnold, J (as he then was)  
12 the (inaudible) for that -- in the equitable cause of  
13 action for breach of confidence, and what paragraph 84  
14 is doing is explaining why, in both of those categories  
15 of cases, contractual duty of confidence, equitable duty  
16 of confidence, why you get user damages, and the answer  
17 is in the final sentence, because when this happens,  
18 when somebody misuses confidential information, what  
19 they do is they wrongfully use an asset, namely the  
20 information, and prevent me from exercising a right that  
21 I have to control its use, but what is significant about  
22 the question the Chair put to me is: it makes no  
23 difference what the source of that right is. It could  
24 be contract, it could be equity, but the response of the  
25 law of remedies is the same, because what it responds to

1           is the substance of the right infringed.

2       THE CHAIR: I mean, this is well-established in various  
3           aspects of intellectual property law --

4       MR VENKATESAN: Yes.

5       THE CHAIR: -- that remedies available include account of  
6           profits, they include -- normally referred to as a  
7           royalty, but as you point out it is a form of user  
8           damages, but this is well-established.

9       MR VENKATESAN: Precisely. Indeed, it comes -- one of the  
10          classic cases is the ^Watson Laidlaw case which is cited  
11          with approval here, but we say that is a point in our  
12          favour because, just standing back, it is common ground  
13          between the parties that there are a number of different  
14          causes of action on the law as it stands, without having  
15          to extend anything, where you do get user damages --  
16          wrongful use of tangible property, various intellectual  
17          property causes of action, as is pointed out, certain  
18          types of breaches of contract -- but that is not random.  
19          There is a reason for that, and one has to ask "What is  
20          it about these causes of action that you can get user  
21          damages, whereas you cannot get them for other causes of  
22          action?" it is not a question my learned friends really  
23          grapple with, with respect, but we say the answer is  
24          that there is a single principle running through all of  
25          these categories of case, and the significance of the

1       ^One Step decision is that it extracts that principle,  
2       which was previously illusive, partly because, as you  
3       pointed out earlier, the terminology is very difficult  
4       in this area of the law, so the Supreme Court begins by  
5       defining its terminology.

6             It then considers all the categories of cases in  
7       which, as at 2018 you could have got user damages, and  
8       it extracts from those cases an underlying principle.

9             On my learned friend's case, the story stops there.  
10       You cannot go beyond that, or at least you can go beyond  
11       it but not to competition law, but we say that if that  
12       is the right principle, if that is the ^One Step  
13       principle, and if you have some other type of cause of  
14       action where exactly the same principle is engaged, you  
15       would expect to get user damages. Indeed, I can put the  
16       point in a different way as well.

17            In the last 130 years when we have had user damages  
18       there have been various points in the history of the law  
19       when user damages were not available for a particular  
20       cause of action, but then became available for it. For  
21       instance, when this starts, it is confined to the Vay  
22       Leave cases, then you get it for trespass to land, then  
23       you get it for patent infringement, then you get it for  
24       detinue, but in all of these instances this would have  
25       been one case which decided, for the first time, that

1       for this cause of action you can get user damages, and  
2       they did it because they said the same principle is  
3       engaged, and that is my submission.

4       Now, before I leave ^One Step, there are just two  
5       passages I should point you to, because it responds to a  
6       question the Chair asked me about whether this is an  
7       extension of the law. What -- just to identify the  
8       proposition before I go to the passages -- what both  
9       passages suggest is that the Supreme Court decided in  
10      ^One Step that the response of the law of remedies  
11      should be consistent, so if you have an obligation of a  
12      certain kind which is breached, the remedy should not  
13      differ according to how that cause of action is  
14      labelled, because what matters is the substance of the  
15      right. You can see that first of all at paragraph 33,  
16      that is {G4/6/24}.

17      So, Lord Reed says that that is not to say that  
18      damages in contract will always be different from  
19      damages in tort. He then gives the example of medical  
20      negligence:

21      "Damages awarded in cases of medical negligence do  
22      not depend on whether the Claimant was a private  
23      patient. The substance of the obligation breached ..."

24      I would emphasise those words:

25      "... and the recoverable harm are normally the

1 same, whether the cause of action is framed in contract  
2 or in tort. Equally, the user principle derived from  
3 the property cases discussed earlier is of potential  
4 relevance whether the wrongful use of property arises in  
5 a contractual or a tortious context".

6 A similar point is made at paragraph 77. That is  
7 {G4/6/37}.

8 Just below line 8, picking it up in the third line,  
9 Lord Reed says -- I am sorry, we should actually start  
10 at the bottom of page 36:

11 "In the circumstances of the case, these were not  
12 merely arbitrary matters of legal categorisation but  
13 more directly on the damages awarded, as has been  
14 explained. That is not to say that common law damages  
15 for a particular breach of contract are necessarily  
16 different from damages for analogous breaches for other  
17 types of obligation".

18 Then this:

19 "As was said earlier in circumstances where the  
20 rights and obligations are analogous, it would be  
21 reasonable to expect some consistency in approach".

22 Now, just pausing there, members of the Tribunal,  
23 let us assume for a moment that what I have sought to  
24 describe as the wrongful use principle is, in fact, the  
25 true principle that tells you when you get user damages



1 at common law. Let us assume that for a moment.

2 If that is right, then the position at common law is  
3 that if somebody wrongfully uses property or other  
4 assets and prevents me from exercising my right to  
5 control its use, I can get user damages. If a dominant  
6 firm abuses its dominant position, and as a result  
7 acquires and uses the data or some other asset of users,  
8 it would be surprising, in our submission, if the mere  
9 fact that it is a competition case should exclude user  
10 damages in circumstances where the wrongful use  
11 principle applies in the same way. That, in some ways,  
12 is the key issue that the Tribunal needs to decide,  
13 either now or at trial, depending on what view you take  
14 on suitability, but we do say at paragraphs 33 and 37 of  
15 ^One Step point you in the direction for which we  
16 contend.

17 That is all I wanted to say about Issue 1(a).

18 Actually, just as a footnote to make this point, I  
19 am not sure where my learned friend's case on Issue 1(a)  
20 really goes, because in paragraphs 15 to 17 of their  
21 Skeleton they say user damages are tethered to specific  
22 causes of action. It is not clear whether what they  
23 mean by that is there is an exhaustive or closed list of  
24 causes of action for which you can get user damages.  
25 Indeed, at paragraph 48 of their Skeleton, they accept,

1       having said the opposite in their first Skeleton, that  
2       the ^One Step categories are not exhaustive. If they  
3       are going to run the case that there is an exhaustive or  
4       closed list, it is immediately going to run into  
5       problems. One is that it would freeze or ossify the law  
6       of user damages because on that hypothesis you could  
7       only ever get it for a cause of action for which it has  
8       previously been awarded, and that is inconsistent with  
9       the entire evolution of the law relating to user  
10      damages -- over 200 years -- because as I submitted  
11      earlier there have been stages at which it was not there  
12      for a particular cause of action and then became  
13      available by extending the principle to it.

14             Another problem is they would not be able to explain  
15      the breach of contract cases if they run the exhaustible  
16      closed list argument because we know from ^One Step  
17      itself that you do not get user damages for all breaches  
18      of contract, only for a breach of contract which  
19      prevents me from exercising a right to control the use  
20      of an asset such as a contractual obligation of  
21      confidence.

22             If there is no closed list, so I imagine that  
23      whatever paragraphs 15 to 17 of their Skeleton may say,  
24      my learned friend will back away from any contention  
25      that there is a closed or exhaustive list, but the

1 moment you back away from that, the moment you accept  
2 that there is not a closed or exhaustive list, you have  
3 to identify some principle or test, because otherwise if  
4 there is neither a closed list nor a principle, you can  
5 never work out whether you will get user damages or not,  
6 but they have not identified any principle either --  
7 they had in their previous Skeleton but not in this  
8 one -- and you have my submission as to what the true  
9 principle is.

10 That is what I wanted to say about Issue 1(a).

11 Can I turn, then, to Issue 1(b) which is, as I say,  
12 probably their main argument which is their contention  
13 that there is binding authority that whatever the  
14 position at common law you just cannot do it, user  
15 damages for competition law. They rely on two different  
16 lines of authority, and I will take them in turn.

17 The first line of authority is referred to at  
18 paragraphs 18 to 23 of their Skeleton, and they cite  
19 nine cases which, according to them, decide that there  
20 is no actionable claim in competition law unless  
21 conventional loss has been sustained, and, therefore,  
22 that user damages can never be awarded. That is their  
23 case.

24 We respectfully submit that there are a number of  
25 reasons why this argument is misconceived. The first,

1           and perhaps simplest reason, members of the Tribunal, is  
2           this: those nine cases cannot be authority for any  
3           proposition about user damages because user damages were  
4           not claimed in any of them, nor did any issue arise as  
5           to whether user damages are recoverable for a breach of  
6           competition law or not. I will go to some of those to  
7           make it good, but just on that point of principle  
8           about --

9       THE CHAIR: We have that in mind. Yes. I do not know how  
10       much time you need to spend on them.

11       MR VENKATESAN: I am grateful for that indication. Can  
12       I just give you this reference? At paragraph 82 of ^One  
13       Step, {G4/6/27}, Lord Reed observed that ^Attorney  
14       General v Blake cannot be authority for any proposition  
15       about user damages because it was not claimed in that  
16       case. We say if it was not claimed in these nine cases,  
17       the same must be true of those nine cases as well. It  
18       is a point we have made in our Skeleton at paragraph 74,  
19       but my learned friend's Skeleton does not deal with it  
20       but, in a way, that is the shortest answer to it, and if  
21       I am right about that, one does not need to get into the  
22       detail of these nine cases, but just so I have made my  
23       submissions, I will deal with them very briefly. I will  
24       go only to two of those cases, if I may, in the  
25       interests of time.

1 THE CHAIR: Yes.

2 MR VENKATESAN: None of them even says that you cannot get  
3 user damages. I will start with the ^Garden Cottage  
4 case, because my learned friends say that is the  
5 starting point. It is at {G4/10/1}.

6 Now, just to put this in context very quickly,  
7 members of the Tribunal, you may be familiar with it,  
8 but what happened in this case is that the Milk  
9 Marketing Board had been supplying bulk butter to Garden  
10 Cottage, a business in Sussex, for some years. They  
11 then refused to stop supplying it, and ^Garden Cottage  
12 brings a claim alleging that the refusal of the MMB to  
13 continue doing business with it is an infringement of  
14 what was then article 86 and what is now Article 102 of  
15 the TFEU.

16 Now, Garden Cottage sought an interim injunction, an  
17 interim mandatory injunction. That was refused at first  
18 instance by Parker, J, but it was granted by the Court  
19 of Appeal. The main ground on which the Court of Appeal  
20 granted the interim injunction was that they thought it  
21 doubtful whether you can at all get damages for a breach  
22 of what is now Article 102 TFEU, and so they said if you  
23 cannot get damages, then obviously damages cannot be an  
24 adequate remedy which then justifies --

25 THE CHAIR: It was about whether you could get damages or

1 not, was it not, still less user damages.

2 MR VENKATESAN: Precisely so, sir. Precisely so. That is  
3 the same issue in the House of Lords, but what I need to  
4 deal with, because this is a point my learned friends  
5 take, is at -- if you go to {G4/10/12}, please, the  
6 passage on which my learned friends rely is just above  
7 letter E, about halfway down the page. It says:

8 "A breach of the duty imposed by Article 86 not to  
9 abuse a dominant position in the Common Market or in a  
10 substantial part of it can thus be characterised in  
11 English law as a breach of statutory duty that is  
12 imposed not only for the purpose of promoting the  
13 general economic prosperity of the Common Market, but  
14 also for the benefit of private individuals to whom loss  
15 or damage is caused by a breach of that duty".

16 Those words, "Loss or damage is caused by a breach  
17 of that duty" is at the heart of the case my learned  
18 friends advance, because they read that as excluding  
19 user damages --

20 THE CHAIR: You say there has been no such thing and one has  
21 to understand these statements in the context of the  
22 facts and issues in dispute in the particular case.

23 MR VENKATESAN: Precisely so, sir. I do not need to spend  
24 long on it. That is my point. In fact, just thinking  
25 about this after we saw their Skeleton, it seems to us,

1           when you analyse that submission that they make, it is  
2           important, it seems to us, to separate out two different  
3           questions. One question is: are these words "Loss or  
4           damage caused by breach of duty", are they conceptually  
5           capable of including user damages? The answer is  
6           plainly yes after ^One Step because it says so in terms.

7   THE CHAIR: If you relied on it for that purpose today you  
8           would be taking the decision out of context.

9   MR VENKATESAN: Precisely, which is why I am not saying that  
10           this is an authority that shows that user damages are  
11           available, I am just saying that it does not rule it  
12           out, but I do say this, sir: user damages conceptually  
13           constitute compensation for loss or damage caused by  
14           breach of duty, so while I cannot pray ^Garden  
15           Cottage---

16   THE CHAIR: You make that point. You say it is compensatory  
17           anyway.

18   MR VENKATESAN: Yes, so one would expect it to follow this  
19           formulation but there is a different, and this is why I  
20           said it is important to separate it out, my learned  
21           friends make a different point. They refer to other  
22           passages in the case where Lord Diplock goes on to  
23           explain what he thought the loss or damage would be on  
24           the facts, and I accept that what he thought ^Garden  
25           Cottage could actually claim at trial was conventional

1           loss, but that is because it was not ^Garden Cottage's  
2           case that its property had been wrongfully -- it seems  
3           to me with respect that what has gone wrong in my  
4           learned friend's submission is that they are contending  
5           that only something that Lord Diplock at the time  
6           considered would constitute loss or damage falls within  
7           the statement of principle, and that cannot be right.

8       THE CHAIR: We have in point this mind. Yes.

9       MR VENKATESAN: The one example I should have in mind before  
10           I move very quickly on is interest, because this is the  
11           example that occurred to us. This case is decided in  
12           1983. In 1983 it was not possible to recover interest  
13           as damages because there is a longstanding common law  
14           rule from, I think, the 1830s until it was overturned in  
15           2007, that you can never recover interest as damages, so  
16           Lord Diplock, when he used the words "Loss or damage"  
17           could not have that compound interest would fall within  
18           it, but plainly it would not be tenable to argue that  
19           you can never get compound interest for competition law  
20           breaches and indeed it has been recently certified.

21           Just to conclude on this point, the error, as we see  
22           it in my learned friend's approach to ^Garden Cottage  
23           and the other cases, is they seek to take a snapshot of  
24           the law of damages as it stood in 1983, and then to  
25           impose that snapshot on competition law for all time to



1       come. That is not the right approach to construction --  
2       even of a statute, let alone a judgment. So, that is  
3       what we say about ^Garden Cottage.

4       Now, the other eight cases on which my learned  
5       friends rely -- I was not proposing to go to them. They  
6       fall into exactly the same category. All of them  
7       contain broad statements of principle that you cannot --  
8       you do not have a cause of action in competition law  
9       without loss or damage, but none of them is prescriptive  
10      about what constitutes loss or damage.

11      The only reference I ought to give you, because my  
12      learned friends rely heavily on it, is the recent ^Cabo  
13      case. That is {G4/16/1}, pages 97 onwards, but it falls  
14      into the same category. It says you do not have a cause  
15      of action for competition law in the absence of loss or  
16      damage, but that does not take us anywhere in this  
17      application.

18      The only other case I wanted to go to on this issue,  
19      because we say it is actually inconsistent with their  
20      case, is ^BritNed, and ^BritNed is at {G4/13/1}.

21      Now, ^BritNed is -- as you may recall it is not an  
22      abuse of dominance case, it is a cartel case, but what  
23      we say is inconsistent with my learned friend's case is  
24      at paragraph 422, and I will just identify the  
25      proposition to save time.

1           This case says in terms that a competition law  
2           infringement is actionable in the absence of  
3           conventional financial loss, at least in the context of  
4           the Chapter I Prohibition.

5           Picking it up, if we may, at paragraph 422 at page  
6           127, so {G4/13/127}, the learned judge says, in the  
7           first sentence of 422:

8           "The first question that I must consider is what  
9           constitutes the gist or actionable damage to complete  
10          the cause of action for breach of statutory duty".

11          I go to that because what he then goes on to  
12          consider is what you need to have an actionable claim in  
13          competition law. He then answers that question at  
14          paragraph 427 at page 128 {G4/13/128}. He says at 427:

15          "When seeking to articulate what constitutes  
16          actionable harm, it is necessary to have regard to the  
17          object and scope of the statutory duty imposed".

18          Meta accept that in their Skeleton that that  
19          principle is right. The learned judge then says:

20          "In this case the obligation and scope of the  
21          provision is the preservation and protection of  
22          competition from collusive efforts to undermine it.  
23          This purpose must inform the gist or actual damage that  
24          a Claimant must show when bringing a private action for  
25          damages".

1           Then picking it up at subparagraph (3) over the page  
2           if we may at page {G4/13/129}, the learned judge says:

3           "What the collusive misconduct of cartelists does is  
4           prevent, restrict or distort competition. To require a  
5           claimant to show monetary harm in order to found a cause  
6           of action is to ignore the purpose of Article 101 TFEU  
7           and to impose too great a burden on the claimant.  
8           Rather, what the claimant must show, as the 'gist'  
9           damage, is that the unlawful conduct of the defendant  
10          has, on the balance of probabilities, in some way  
11          restricted or reduced the level of the claimant's  
12          consumer benefit. In other words, that the claimant has  
13          suffered as a result of the prevention, restriction or  
14          distortion of competition created by the cartel. Such a  
15          restriction or reduction of consumer benefit might take  
16          the form of an increased price payable, but equally it  
17          might take the form of a reduction in the number of  
18          suppliers properly participating in a tender process. I  
19          regard consumer benefit as a broad concept, and there  
20          will be many ways in which conduct infringing Article  
21          101 TFEU will adversely affect it".

22          So just pausing there, as we read that passage that  
23          is saying in terms that you have a complete cause of  
24          action of an infringement which is now the Chapter I  
25          Prohibition, even if you did not suffer any monetary

1           loss.

2           So, it must follow from that, contrary to what my  
3           learned friends contend, that the courts have already  
4           decided that monetary harm or conventional financial  
5           loss is not required to establish actionable harm for a  
6           breach of competition law, at least in the context of  
7           the Chapter I Prohibition, and there is, we would  
8           submit, no reason why the position should be any  
9           different for the Chapter II Prohibition, nor do my  
10          learned friends identify it.

11          Now, this part of ^BritNed was not addressed in my  
12          learned friend's first Skeleton, but in their second  
13          Skeleton at paragraph 32 they seek to distinguish this  
14          passage, 427. They seek to distinguish it by saying  
15          that, yes, you may have a cause of action, even if you  
16          did not suffer any monetary harm, but you will only get  
17          nominal damages. They rely, in support of that  
18          submission, on paragraph 429 where the learned judge  
19          envisages that where the quantification exercise is  
20          actually conducted, ^BritNed might just get nominal  
21          damages, but in my respectful submission there are two  
22          reasons why that argument does not work.

23          First, if one just goes back and asks "What  
24          proposition is Meta seeking to extract from these nine  
25          cases that we are now discussing?" the proposition is

1       that a competition law infringement is not actionable --  
2       in other words, you do not even have a cause of action  
3       in the absence of conventional financial loss -- and  
4       they say that in terms at paragraph 23 of their second  
5       Skeleton {F9/2/15}.

6       ^BritNed shows that that is wrong. That cannot be  
7       right, that you do not have a cause of action. You  
8       might or might not have nominal damages, but you do have  
9       a cause of action, which itself casts doubt on the  
10      correctness of the submission more generally, but,  
11      second, even taking the submission on its own terms, the  
12      learned judge in ^BritNed is not saying ^BritNed will  
13      get only nominal damages if it has not suffered monetary  
14      loss, and in any event, even if he had said that, that  
15      would not be surprising because ^BritNed is a cartel  
16      case. It does not lend itself to the user damages. The  
17      logic of the wrongful use principle normally would not  
18      extend to a cartel case because if you are affected by a  
19      cartel, what you are complaining of is not that your  
20      property was wrongfully used or some other asset was  
21      wrongfully used in preventing you from exercising a  
22      right to control it, so you might get nominal damages,  
23      but that does not tell us anything about the Chapter II  
24      Prohibition.

25       That is all I wanted to say about this line of

1 authority.

2 What that then leaves, as part of Issue 1(b), is  
3 Meta's reliance on the ^Wass case, ^Stoke-on-Trent  
4 Council v Wass and ^Devenish Nutrition which also, they  
5 say, is binding authority that you can never get user  
6 damages.

7 Now, I will start with ^Wass, if I may. That is  
8 {G4/3/1}.

9 Now, before we look at this, again, perhaps I can  
10 identify for the Tribunal what proposition Meta seeks to  
11 get from it. It is set out in paragraph 24 of their  
12 second Skeleton. What they say is that ^Wass is  
13 authority for the proposition that you can never get  
14 user damages for any non-proprietary statutory tort.  
15 So, the submission is not even confined to competition  
16 law. They say that according to this case it is  
17 impossible, whatever the circumstances, to award user  
18 damages for a statutory tort which is non-proprietary.

19 Now, I will go to the case in a moment, but the  
20 example that occurred to us as a useful way to test  
21 Meta's submission is this: --

22 THE CHAIR: Thank you. I mean, I do not want to become too  
23 erudite about it, this very much seems to turn on its  
24 facts, that this was about the statutory right to hold a  
25 market, and in those circumstances user damages were not

1           appropriate, and in particular it was held that the  
2           normal remedy is an injunction in these cases, and to  
3           start awarding damages just did not make sense.

4       MR VENKATESAN: I respectfully agree and adopt that, sir.

5           It is simply that I am dealing with the submissions that  
6           have been made.

7       THE CHAIR: We can see what Ms Demetriou makes of it, but  
8           that was our reading of it, so take it fairly quickly.

9       MR VENKATESAN: Yes. In which case I will take it very,  
10          very quickly, just so my learned friend has the  
11          submission I make in response to her Skeleton, which is  
12          not in mind, but it is really the point you have just  
13          put to me. Three headline points without developing  
14          them. First, ^Wass is not a case about competition law.  
15          That is common ground, or even about breach of statutory  
16          duty, because the cause of action there was the tort of  
17          nuisance -- Nourse, LJ says that -- so it cannot be  
18          authority for any proposition about user damages for  
19          competition law or even breach of statute.

20          Second, neither Nourse, LJ nor Nicholls, LJ who gave  
21          the two judgments in that case actually say that user  
22          damages are not available for non-proprietary --

23       THE CHAIR: Do not seek to define the limits of user damages  
24          at all.

25       MR VENKATESAN: No, they do not, and, third, if, contrary to

1           our primary case, somehow Nourse, J's judgment is  
2           authority for that proposition, my learned friends do  
3           not suggest that Nicholls, LJ' judgment is, and then it  
4           does not survive ^One Step because then it would depend  
5           on the idea that user damages are gains-based which they  
6           are not. We know that now even if we did not then.

7           I wonder if I should just leave that and deal with  
8           it in reply if I need to?

9       THE CHAIR: Yes. You can deal with it in reply.

10      MR VENKATESAN: Can I turn, then, to ^Devenish Nutrition?

11           Again, just to identify at the outset the  
12           proposition my learned friends seek to get from it, they  
13           say that it is authority for the proposition that the  
14           only remedy available in competition law is conventional  
15           damages, and that user damages can never be awarded. It  
16           is footnote 34 of their second Skeleton, that is F9, tab  
17           2 --

18      THE CHAIR: This is another cartel case.

19      MR VENKATESAN: This is another cartel case.

20      THE CHAIR: They were seeking to claim the profits that had  
21           been made by the cartel.

22      MR VENKATESAN: Precisely so.

23      THE CHAIR: There was not user damages in the sense that we  
24           are using user damages.

25      MR VENKATESAN: No, indeed. I mean, this goes back to a



1 point that you put to me at the outset of my  
2 submissions. There is some terminology in the case which  
3 would now perhaps be inapposite, as my learned friends  
4 also acknowledge, but the substance of the case is very  
5 clear. I respectfully adopt what you just said.  
6 Indeed, if one looks at the procedural history of the  
7 case, it starts -- it begins life in the Chancery  
8 Division, Master Moncaster frames preliminary issues  
9 about whether you can get three particular remedies, all  
10 are gains-based -- sorry, one was exemplary damages, the  
11 other was account of profits, the third was a  
12 restitutionary award, so two gains-based remedies are  
13 exemplary damages. At first instance, Lewison, LJ, (as  
14 he then was), says he cannot get any of these three  
15 remedies for breach of competition law. In the course  
16 of his judgment he says in terms that user damages, by  
17 contrast, are compensatory, but Devenish --

18 THE CHAIR: Can you show me where that is?

19 MR VENKATESAN: Yes of course. So, the preliminary issues  
20 as set out --

21 THE CHAIR: It was just that comment of Lewison, LJ.

22 MR VENKATESAN: It is at paragraph 26, if I remember  
23 correctly. Yes. So, if we go to {G4/4/17}, Lewison, LJ  
24 quotes a passage from the *Mediana* which is a famous  
25 case about user damages. That is quoted at paragraph

1           25. It is famous for the example given by the Lord  
2           Chancellor, that if somebody takes my chair away and  
3           sits on it --

4       THE CHAIR: I have that in mind.

5       MR VENKATESAN: -- yes, and then he makes some observations  
6           about that passage at 26:

7           "There are a number of points I should make about  
8           this passage. First, Lord Halsbury ..."

9           The Lord Chancellor:

10          "... was treating the award of damages for the  
11          temporary loss of the lightship as an award of general  
12          damages, akin to damages in personal injuries actions  
13          for pain and suffering, which need not be pleaded or  
14          proved with the same precision as special damage. Second  
15          the damages are compensatory damages. Third, the damages  
16          are assessed on an objective (but to some extent  
17          hypothetical) basis, namely the price for the hire of  
18          the thing of which the claimant has been temporarily  
19          deprived. This is an example of the award of user  
20          damages, which are still compensatory".

21          That is what he is saying, but the problem was, and  
22          this goes back to the Chair's observation, ^Devenish  
23          could not claim that because this is a cartel case, so  
24          there was no arguable basis for user damages. It is not  
25          a case in which you are saying that somebody wrongfully

1           used a property or other assets and prevented you  
2           from --

3       THE CHAIR:   There was no suggestion, at least at that stage  
4           of the proceedings, that conventional damages would not  
5           be available to the Claimants.   Is that right?

6       MR VENKATESAN:   No, but what the Claimants were arguing was  
7           that it would be extremely difficult to prove what the  
8           conventional damages are because you would have to --

9       THE CHAIR:   Well, because there was pass on and they --

10      MR VENKATESAN:   Yes.   Indeed.

11      THE CHAIR:   -- did not suffer any loss.

12      MR VENKATESAN:   Indeed.   I think the main argument of -- we  
13           can see it in the report of the argument of the Court of  
14           Appeal -- the main argument for ^Devenish on appeal was  
15           the only practical remedy is gains-based because we  
16           cannot prove loss if we had to or at least an anything  
17           that the law would recognise, even with the assistance  
18           of the broad axe as sufficiently precise, and this, in a  
19           way, ties in with what is, I am afraid, a straw man one  
20           sees in my learned friend's Skeleton Argument.   They say  
21           a number of times "You cannot get user damages just  
22           because that is just a response".   That has never been  
23           our case. We say that user damages are available here  
24           not because of some loss appeal to discretion or  
25           justice, but because the legal principles governing user

1 damages are satisfied here, and enable the Court or the  
2 Tribunal to achieve what we say is the just outcome.  
3 That is paragraph 26.

4 Now, what happens is after ^Devenish lose before  
5 Lewison, LJ they then abandon their claim for exemplary  
6 damages. So, by the time the case gets to the Court of  
7 Appeal the only thing that is in issue is account of  
8 profits, so there is -- the exemplary damages is gone,  
9 they are never claiming user damages, and all three  
10 members of the Court of Appeal say that you cannot get  
11 an account of profits, a gains-based remedy, for a  
12 breach of competition law, but it says nothing at all  
13 about user damages. Perhaps I can just show you one or  
14 two passages on which my learned friends rely.

15 So, page 46 {G4/4/46}, my learned friends rely on  
16 paragraph 4 of the judgment of Arden, LJ at page 47.  
17 There is a partial quotation of that in their Skeleton,  
18 but it is worth looking in the passage as a whole,  
19 paragraph 4. What it says is:

20 "My essential conclusion on the Blake issue is this.  
21 The overall holding in ^Blake's case is that the law on  
22 remedies for interference with property, damage unless  
23 view of an injunction, damages for breach of fiduciary  
24 duty and breach of contract should be coherent and the  
25 same remedies should be available in the same

1           circumstances even if the cause of action is different".

2           That, in a way, is inconsistent with the whole  
3           premise of Meta's case on this application, but putting  
4           that to one said, Arden, LJ then says:

5                 "On that basis a restitutionary award ..."

6           And I would emphasis those words:

7                 "... is available in tort unless it is precluded by  
8           the Wass case or the Halifax case. In my judgment it is  
9           precluded by the Wass case".

10           Supposing there, members of the Tribunal, what  
11           Arden, LJ, (as she then was) is saying, is that a  
12           restitutionary award, that is to say a gains-based  
13           award, is precluded. She is not saying that user  
14           damages are precluded, and it is not surprising that she  
15           is not saying that because why would she about something  
16           that was not even being claimed?

17           Now, I think my learned friend's answer to this, as  
18           we understand it, is to rely on paragraph 2 at page 46  
19           where there is a reference to user damages. It says:

20                 "The aim of the law of tort is to compensate for  
21           loss suffered, the courts have exceptionally also  
22           awarded damages, commonly called user damages by  
23           reference to the fair value of the right of which the  
24           Defendant has wrongly deprived the Claimant, and those  
25           awards have been made even if the Claimant would not

1           himself have sought to use that right and so incur no  
2           loss. However, there is no question in this case of  
3           Devenish having been deprived of a proprietary right,  
4           that is to say a right arising from property to which  
5           such awards were formally confined".

6           We make two submissions about that passage. First,  
7           it is not saying anything about whether user damages are  
8           or are not available. What it is saying is what user  
9           damages are, and then it is pointing out that ^Devenish  
10          had not been deprived of a property right so ^Devenish  
11          cannot claim user damages, so it is just irrelevant,  
12          and, second, although one does not need to decide this,  
13          to the extent Arden, LJ suggested that it is an  
14          exception, she uses the word "Exceptionally", user  
15          damages exceptionally are awarded, to the extent she is  
16          saying that it is an exception to the compensatory  
17          principle, that may have been the understanding of the  
18          law at the time, but it is not now, because ^One Step v  
19          Morris-Garner says in terms that it is compensatory and  
20          not an exception to the compensatory principle, but the  
21          simple point is this does not go anywhere on this  
22          application, and that is also confirmed, that reading of  
23          paragraphs 2 and 4, is also confirmed --

24       THE CHAIR: Exceptionally? Arden, LJ is using  
25       "Exceptionally" in that sense? Sorry.

1 MR VENKATESAN: She may not have been.

2 THE CHAIR: Exceptional in unusual.

3 MR VENKATESAN: Exactly, and that may be the right reading  
4 of it. She may be making the factual observation that  
5 this sort of thing does not happen as often as  
6 conventional damages, which would undoubtedly be true,  
7 at least in some areas of the law, if not in others.

8 But that reading of paragraphs 2 and 4 we would  
9 submit is confirmed by paragraph 74 of Arden, LJ's  
10 judgment at page 69, which also undermines my learned  
11 friend's interpretation of the ^Wass case, but 74,  
12 paragraph 74 is at page 69 {G4/4/69}, and what it says  
13 is:

14 "The ratio of the judgment of Nourse, LJ".

15 That is in the ^Wass case with which Lord Justice  
16 man agreed:

17 " ... is therefore that the user principle ought not  
18 to be applied to the right to hold a market where no  
19 loss had been suffered by the market owner".

20 Pausing there, that chimes with what the Chair put  
21 to me which advances the case of market rights, so the  
22 ratio of the ^Wass case is about market rights. It is  
23 irrelevant to any other cause of action.

24 What I would accept is Arden, LJ goes on to say,  
25 over the page at {G4/4/70}, picking it up just below

1 letter B, if you have that, there is a sentence  
2 beginning with the words "Nonetheless":

3 Nonetheless, it was an essential part of Nourse LJ's  
4 reasoning that damages by reference to the benefit  
5 obtained by the defendant could only be awarded in those  
6 limited situations, and it would in my judgment have to  
7 be shown that his circumscription of the cases where  
8 damages were not assessed on a purely compensatory basis  
9 could not stand with Blake's case".

10 Now, that proposition is in terms directed to  
11 damages awarded by reference to the benefit obtained by  
12 the Defendant.

13 THE CHAIR: Which is account of profits.

14 MR VENKATESAN: Exactly, yes, so it is irrelevant to user  
15 damages. It cannot be saying anything about whether you  
16 can get user damages or not because whatever may have  
17 been the understanding of user damages at the time, and  
18 I would accept that before 2018 there were two schools  
19 of thought as to the juridical nature of user damages.  
20 Indeed, even now in academic literature one can find two  
21 schools of thought -- some people say ^One Step is wrong  
22 but it is the law -- but after 2018, one thing is clear,  
23 is that user damages are not gains-based, so this  
24 passage cannot be --

25 THE CHAIR: Let me just ask, there is reference to



1           restitutionary claims and account of profits, or similar  
2           language to that. Are they being used interchangeably?

3       MR VENKATESAN: They are not being used interchangeably but  
4           they are both being used as gains-based awards. One can  
5           see a definition of these terms in paragraph 14 of  
6           Lewison, J's judgment.

7       THE CHAIR: Just take me to that.

8       MR VENKATESAN: Of course. Paragraph 14 is at page  
9           {G4/4/13}. Actually, I am grateful for my learned  
10          junior. He rightly reminds me that there is a better  
11          reference than the one I just gave you and that is  
12          paragraph 1 of Arden, LJ's judgment {G4/4/46}. So she  
13          defines there what she means by "Restitutionary award":

14               "A sum of money assess by reference to the gain  
15               which the wrongdoer has made as a result of the wrong in  
16               place of compensatory damages, that is, damages which  
17               compensate the Claimant for loss suffered as a result of  
18               the wrongdoing".

19       THE CHAIR: Right. How does that assist me on my question?

20          Can you just tell me the page number you are on? 46, is  
21          it?

22       MR VENKATESAN: Page 46, paragraph 1.

23               So to answer your question, sir, the way we read the  
24          Court of Appeal judgment is that they use the words  
25          "Restitutionary award" as a reference to an account of

1 profits, in other words, a gain.

2 THE CHAIR: Sorry, I thought that is what I put to you and  
3 you said I was wrong.

4 MR VENKATESAN: On reflection I think I was wrong to say  
5 that it is not interchangeable.

6 THE CHAIR: I mean, I appreciate the two are not necessarily  
7 the same generally.

8 MR VENKATESAN: No, indeed. One passage that helps make  
9 it --

10 THE CHAIR: Was it paragraph 58 of her judgment, Arden, LJ's  
11 judgment?

12 MR VENKATESAN: Paragraph 58? Yes.

13 THE CHAIR: It makes it clear what she is talking about.  
14 Sorry, that may not be helpful.

15 MR VENKATESAN: Paragraph 58 is at page 63. {G4/4/63}.

16 THE CHAIR: Page 63?

17 MR VENKATESAN: Yes.

18 Again, that ties a restitutionary award to an  
19 account of profits, but what we would submit says  
20 clearer than that is paragraph 151 at page 89, the  
21 judgment of Tuckey, LJ {G4/4/89}. Tuckey, LJ says that:

22 "... I think I should add that at the end of the  
23 hearing before us Devenish formulated its claim for the  
24 wrongful net profit made by the Defendants ..."

25 So that tells us the only claim that was in issue by

1           the time the case gets to the Court of Appeal, and it is  
2           an account of profits, so they say that --

3       THE CHAIR:   So they are using the (Inaudible) let us say,  
4           they seem to be using "Restitution" and "Account of  
5           profits" interchangeably --

6       MR VENKATESAN:   Yes.

7       THE CHAIR:   -- at least in the context of this, when it gets  
8           to the Court of Appeal, but I may be wrong about that.

9       MR VENKATESAN:   I respectfully agree with that, sir.  In a  
10          way, there is a simpler way in which I can make my point  
11          which is they cannot have been using it as a reference  
12          to user damages, because not only was that not claimed,  
13          Arden, LJ says in paragraph 1 it could not have been  
14          claimed by ^Devenish, so whatever it means, we say it is  
15          a reference to account of profits.  It is not reference  
16          to damages.  So, that is what we say about ^Devenish.

17      THE CHAIR:   Yes.

18      MR VENKATESAN:   I have addressed the detail of all of the  
19          cases they say constitute binding authority -- indeed,  
20          in some respects it might be thought to be an interrorem  
21          submission because we encountered this, and the phrase  
22          "Binding authority" appears some 29 times across the two  
23          Skeleton Arguments, but it is not authority for what  
24          they want it to be.  What it decides is that a different  
25          remedy, which is not in issue on this application, is

1 not available for a breach of competition law, and one  
2 might wish to stand back and ask oneself why, as a  
3 matter of principle, would these cases be saying what  
4 Meta contend, namely you can never get user damages for  
5 a breach of competition law. What would be the  
6 rationale for that, if one asks rhetorically.

7 In its previous Skeleton Argument Meta engaged with  
8 that, and it said the rationale is that user damages are  
9 available only for the infringement of a right that  
10 protects purely non-financial interests. That is how it  
11 was put at paragraph 43(c) of their first Skeleton, that  
12 is {C5/2/20}, but that argument has been abandoned in  
13 the second Skeleton. It was always unsustainable, we  
14 would submit, because there are a number of cases --

15 THE CHAIR: I can see what they say (Inaudible).

16 MR VENKATESAN: I am grateful, so that is all I wanted to  
17 say about Issue 1(b). There is no binding authority, or  
18 indeed any authority that says you cannot avoid  
19 damages---

20 THE CHAIR: Where are we going now?

21 MR VENKATESAN: Issue 1(c) which is Meta's submission that  
22 it is conceptually incoherent for user damages to be  
23 awarded for a breach of competition law, but --

24 THE CHAIR: Probably covered this. I just wonder if now is  
25 an appropriate moment to have a five-minute break for

1 the stenographer.

2 MR VENKATESAN: I am grateful.

3 (11.40 am)

4 (A break was taken)

5 (11.47 am)

6 MR VENKATESAN: I am grateful, sir. I am, with your  
7 permission, going to take issue 1(c) very quickly  
8 because I am not sure it actually arises, and I will  
9 explain why I saw that.

10 THE CHAIR: You have sort of covered it.

11 MR VENKATESAN: I have sort of covered it. There are one or  
12 two additional points. But what is common to all of  
13 this is, so, they take four points at paragraphs 34 to  
14 38 of the Skeleton Argument and the punchline in each  
15 instance is the same. They say it would be,  
16 quote-unquote "Conceptually incoherent" for one reason  
17 or another. The user damages to be available either for  
18 competition law generally or in this case.

19 Now, my first and in some respects shortest answer  
20 to this is these are not points that can realistically  
21 be deployed to defeat an Amendment Application. If they  
22 want to take these points at trial they can, because, of  
23 course, the fact that we get leave to amend -- it does  
24 not automatically follow from that that we will win. It  
25 just means that it is on the table at trial. So we do

1 say that it is important to analyse Issue 1(c) --

2 THE CHAIR: So you say if there is not authority against  
3 you, and that we are doing this from first principles,  
4 really we cannot do that today.

5 MR VENKATESAN: Indeed sir. Because, as you say, we only  
6 get to this stage of the analysis, 1(c), if Meta are  
7 wrong about ^One Step, wrong about ^Wass, wrong about  
8 ^Devenish, wrong about ^Garden Cottage, but at that  
9 stage, surely, it must at least be arguable --

10 THE CHAIR: I understand.

11 MR VENKATESAN: So I wonder if I should just leave 1(c) and  
12 address it in reply. The only point I should probably  
13 flag is that there is an argument at paragraph 39 of  
14 their Skeleton which is that somehow the pleaded case on  
15 abuse in this case is incompatible with user damages.  
16 We say that is just wrong.

17 It seems to depend on the premise that if you could  
18 get conventional damages, so if the right which you say  
19 has been infringed is suitable for an award of  
20 conventional damages, then it is either that or bust.  
21 That seems to be the argument, but it is just wrong as a  
22 matter of law, because there are any number of cases in  
23 which the Court has awarded user damages in  
24 circumstances where financial -- conventional financial  
25 all loss could have been caused but was not. Indeed,

1           that is usually why Claimants seek user damages, so  
2           there is no inconsistency in our pleading both  
3           conventional damages and user damages, and there is a  
4           case which I will not go to, I will if I need to in  
5           reply called Whitwham v Westminster Brymbo Coal where  
6           actually both were awarded and the Court did not see any  
7           inconsistency.

8       THE CHAIR: But you are not seeking both, you are seeking  
9           user damages in the event, is that right, in the  
10          alternative?

11       MR VENKATESAN: Yes. So, we would have to elect but not  
12          now, at trial, so we would not be able to get, as it  
13          were, two damages awards. We would elect for the higher  
14          remedy but that election, in the usual way, would fall  
15          to be made before judgment is entered, so at this stage  
16          all we are saying is it should be on the table at trial.

17       THE CHAIR: Meta is advancing a positive case that you are  
18          not entitled to conventional damages?

19       MR VENKATESAN: Sorry, sir, I did not catch that.

20       THE CHAIR: Sorry, Meta is advancing a positive case that  
21          you are not entitled to conventional damages?

22       MR VENKATESAN: Yes.

23       THE CHAIR: And there may be a point where actually you are  
24          entitled to elect, or if you are, in fact, entitled to  
25          conventional damages on the basis of the price that

1           would have been paid to you on the counterfactual, it  
2           may well be that you are not entitled to elect for user  
3           damages. That is a point that is not before us today,  
4           as I understand it.

5       MR VENKATESAN: It is not before you today and, I mean, that  
6           would probably have to be fought out at trial. I am not  
7           sure I would accept that. It would depend on why they  
8           say we are not allowed to elect.

9       THE CHAIR: You may -- it may be that you are put to an  
10          election before it gets to trial or, alternatively, you  
11          may not be entitled to elect if conventional damages are  
12          available to you, but that is not a matter that we have  
13          heard argument on.

14       MR VENKATESAN: Precisely. Those are all points, if Meta  
15          wants to take, that can be fought out either at trial  
16          or, as you say, in advance of it in a case management  
17          context but it is not a point that could help Meta  
18          defeat the amendment if we are otherwise right.

19                I believe I may move on from Issue 1(c), and I will  
20          come back to it in reply if I need to.

21                That, then, takes us on to Issue 2, which is: are  
22          the certification requirements satisfied?

23                Now, the first point I would make about this is we  
24          only get to this if you have decided Issue 1 in our  
25          favour. In other words --



1 THE CHAIR: Yes. I understand that. So, we have already  
2 established it is an arguable case. The other matter to  
3 keep in mind is that its claim has already been  
4 certified.

5 MR VENKATESAN: Indeed. Indeed.

6 THE CHAIR: So that is not to say we can revisit  
7 certification at any stage.

8 MR VENKATESAN: Yes.

9 THE CHAIR: But the claim is going to trial.

10 MR VENKATESAN: Indeed.

11 THE CHAIR: To what extent do we need to scrutinise --  
12 neither of you really address this in your Skeletons --  
13 do we need to scrutinise -- it is not an alternative  
14 case in the sense that you are withdrawing your first  
15 claim, you are adding an additional claim. Is there  
16 authority on what the correct approach to certification  
17 is in those circumstances?

18 MR VENKATESAN: We have not found any authority on it but we  
19 are going to make some submissions by reference to what  
20 the Tribunal itself said in the second certification  
21 judgment. Indeed, one of the points we are going to  
22 make is that Meta's argument on Issue 2 is really a  
23 collateral attack on points it took but were rejected,  
24 both by the Tribunal and then on appeal by the Court of  
25 Appeal, but I will come on to that and make those

1       submissions, but I just realised that there is one point  
2       I meant to address and forgot to address and that is to  
3       answer a question you asked me at the outset of my  
4       submissions about "Is this really suitable for  
5       amendment -- to grapple with now or should it be decided  
6       at trial".

7               There is a point my learned friends take about that  
8       which I should respond to before I get to Issue 2, and  
9       I can do it quite quickly.

10              So, you will have seen in our Skeleton argument we  
11       have cited authority, notably Begum v Martin for the  
12       proposition that if there is a point of law which is  
13       novel, complex, or concerns a developing area of  
14       jurisprudence, we say there is a general principle that  
15       such points of law should not be resolved summarily,  
16       whether on a strike-out or on an Amendment Application  
17       but only at trial and the rationale for that principle  
18       is that such points of law should only be decided in the  
19       light of actual findings of fact rather than  
20       assumptions.

21              Now, my learned friends take two points in response  
22       to this. Their first point is they say there is no such  
23       general principle and that you only defer points of law  
24       to trial if the answer to the point of law is likely to  
25       be affected by factual findings that are made at trial

1           and not otherwise.

2           We say they are wrong about that. They are wrong  
3           about that because in *Begum v Marin* and I will just  
4           give you a reference in the interests of time --

5       THE CHAIR: I am not sure one needs to -- I mean, one can  
6           just see on the number of the cases that have been --  
7           that we have been looking at is actually, when it comes  
8           to the analysis, they do draw on the facts as to whether  
9           user damages are available, it seems. We can see what  
10          Meta say about that and then come back to it.

11       MR VENKATESAN: At a minimum you would have granular factual  
12          findings which assumptions can never replicate.

13          The only other point I would make is that Meta are  
14          actually wrong about that because there is a more  
15          general principle that the very fact that a point of law  
16          is novel or complex, irrespective of whatever factual  
17          findings may affect the answer to it, mean that it  
18          should be left to be decided at trial, and one --

19       THE CHAIR: We are familiar with that proposition.

20       MR VENKATESAN: Yes. I will then turn to Issue 2, if I may,  
21          on certification.

22          Now, so the first point that arises under Issue 2  
23          concerns the commonality requirement. Now, at paragraph  
24          69 of their first Skeleton, it may be worth turning this  
25          up briefly --

1 THE CHAIR: Before you get to that, I was having some  
2 difficulty with the distinction -- I have obviously read  
3 your experts' -- both expert reports on this -- and  
4 although in theory there is no difference between theory  
5 and practice, but in practice there is, I understand  
6 theoretically there could be a difference between how  
7 you approach the two calculations. That is your  
8 conventional damages and user damages, but in practice  
9 that does not seem to be when it actually comes to  
10 working through the numbers and things, there does not  
11 seem to be a cigarette paper between the two  
12 calculations.

13 MR VENKATESAN: I respectfully agree, sir, and the reason  
14 for that is while of course the legal nature of  
15 conventional damages is different from user damages,  
16 certainly in a case of this kind, the economic logic is  
17 not different, because certainly the way it has been  
18 done, and I am not saying it is impossible to do it in  
19 some other way, but the way it has been done, it has  
20 already been certified, is what our expert has done for  
21 the conventional damages claim is to posit what Meta  
22 would have had to do, acting non-abusively, in a  
23 collective hypothetical negotiation with the Class to  
24 avoid infringing the rights which we must assume for  
25 present purposes it did infringe, but that is very

1 similar, and indeed almost identical to the hypothetical  
2 calculation you would or could do to calculate user  
3 damages, because you are, once again, asking, subject to  
4 the points my learned friends take about commonality,  
5 section 47(c)(ii) which I am going to come to, subject  
6 to all that, the economic logic is indifferent. You are  
7 asking in a world in which Meta is not acting abusively,  
8 what would it reasonably have had to pay the Class to  
9 avoid infringing the rights that it did.

10 THE CHAIR: (Inaudible).

11 MR VENKATESAN: Well, Meta say that.

12 THE CHAIR: Then you come to your user damages, but in the  
13 end the hypothetical bargain, assuming it is not done  
14 individually, there is that point about (Inaudible) but  
15 when one gets to the hypothetical part, I assume you are  
16 looking at it from a collective analysis, at least for  
17 practical purposes, then the assessment is going to be  
18 very, very similar.

19 MR VENKATESAN: Indeed sir, and that is why we say it is a  
20 point in our favour, and that is why we say the Tribunal  
21 should be slow to permit Meta to reargue these points  
22 because they ran the very points they are now running,  
23 albeit by reference to the conventional damages claim  
24 for which they were seeking certification, they lost,  
25 they are taking what are, in substance, exactly the same

1 points about individualisation and so on, albeit now by  
2 reference to user damages, so I do not go so far as to  
3 say that there is an estoppel or an abuse of process  
4 because I accept, as my learned friends rightly say in  
5 their Skeleton, that at that stage we were seeking  
6 conventional damages, but the problem about Meta's  
7 argument is everything it now says to you is something  
8 it said at the time. The substance of the point has not  
9 changed. It lost before the Tribunal. It lost before  
10 the Court of Appeal after a normal hearing, and we say  
11 that shows at a minimum that Meta's points are bad  
12 points. I do not need an estoppel or an abuse here, but  
13 that is how I put it. I will just take their points in  
14 turn.

15 Indeed, it seems to us ultimately it all boils down  
16 to their commonality point, so they say at paragraph 69  
17 of their first Skeleton, it may be worth looking at this  
18 briefly on the screen because they have backed away from  
19 it {C5/2/32} at paragraph 69, first sentence, this was  
20 Meta's case:

21 "By their nature, user damages claims do not (and,  
22 indeed, cannot) give rise to a common issue for the  
23 purpose of section 47B ..."

24 Then they explained why, they say it would require a  
25 highly individualised assessment of the right held by

1       each Class member and the infringement of it because  
2       some people will use Facebook more actively than others,  
3       and so on.

4       So, pausing there, as originally put, Meta's case  
5       was that user damages are incapable of being certified,  
6       because that must be what they meant by the words, "Do  
7       not and indeed cannot give rise to a common issue".

8       Unsurprisingly, perhaps, my learned friends have  
9       backed away from that in their second Skeleton because  
10      they now say at paragraph 55 of their second Skeleton  
11      that many user damages claims will fail the commonality  
12      requirement, but that not all of them would, but  
13      whichever way the case is put, we respectfully submit  
14      that it is a bad point, and there are three reasons why  
15      we say that.

16      The starting point is that -- and this is our first  
17      reason -- the starting point is, as we have already  
18      discussed, the economic model used by Professor Scott  
19      Morten, our expert, posits a collective hypothetical  
20      bargain between Meta and the Class as a whole, not  
21      because such a bargain would actually have taken place,  
22      but as a valuation tool, as Lord Reed explained at  
23      paragraph 91 of ^One Step which we looked at, to  
24      identify what sum of money Meta, acting reasonably and  
25      non-abusively, would have had to pay to obtain their off

1 Facebook data. I mentioned that because it is a  
2 Class-based or collective approach, as it were, not an  
3 attempt to posit some individualised bargain,  
4 hypothetically, with each individual Class member.

5 Now, if that approach is legitimate, then plainly  
6 there is no individualisation in this claim because you  
7 just posit a hypothetical bargain and then you ask what  
8 amount does that model generate, so my learned friend's  
9 argument must depend upon establishing, as they seek to,  
10 that it is somehow illegitimate to adopt this  
11 Class-based approach to the quantification of user  
12 damages, and they seek to do it by suggesting that it is  
13 prohibited by the Supreme Court decision in *Lloyd v*  
14 *Google*. So, just to give you a reference, that is at  
15 paragraph 71 of their first Skeleton, and 52 to 53 of  
16 their second Skeleton, and they rely on the observation  
17 of Lord Leggatt in that case that a user damages claim  
18 requires an analysis of the wrongful use made of each  
19 individual's data before you can work out what,  
20 hypothetically, would be a reasonable fee for releasing  
21 it.

22 Now, *Lloyd v Google* we submit is actually a case  
23 that undermines my learned friend's argument. It is at  
24 {G4/8/31}. Again, just to give you the proposition  
25 before we look at the passage --



1 THE CHAIR: Paragraph, sorry?

2 MR VENKATESAN: It is paragraph 80 at the bottom of page 31.

3 Just to identify, if I may, what we seek to get from  
4 this passage, the important thing to remember about  
5 ^Lloyd v Google is that it was a representative claim  
6 under CPR19.8. It was not a collective action under the  
7 Competition Act 1998.

8 Lord Leggatt says expressly at paragraph 18 that  
9 what requires or gives rise to the need for an  
10 individualised assessment of user damages is the  
11 compensatory principle, so you can see that over the  
12 page at page {G4/8/32}. Lord Leggatt says:

13 "The potential for claiming damages in a  
14 representative action is, however, limited by the nature  
15 of the remedy of damages at common law".

16 This is really the critical sentence:

17 "What limits the scope for claiming damages in  
18 representative proceedings is the compensatory principle  
19 on which damages for a civil wrong are awarded with the  
20 objective of putting the Claimant as an individual in  
21 the same position as best money can do it as if the  
22 wrong had not occurred. In the ordinary course this  
23 necessitates ..."

24 In other words, the compensatory principle  
25 necessitates:

1 " ... an individualised assessment which raises no  
2 issue and cannot fairly or effectively be carried out  
3 without the participation in the proceedings of the  
4 individuals concerned, a representative actions is  
5 therefore not suitable for such an exercise".

6 But, of course, the compensatory principle is  
7 disapplied by section 47(c)(ii) of the Competitive Act  
8 in a collective action and therefore so is the need for  
9 individualised assessment, and as it happens that was  
10 explained in the same case by Lord Leggatt at paragraph  
11 29 at page 16. {G4/8/16}.

12 Lord Leggatt says at paragraph 29:

13 "Compared to group actions, the method of collective  
14 redress which is now available in the field of  
15 competition law offers significant advantages for  
16 Claimants, particularly where many people have been  
17 affected by the Defendant's conduct but the value of  
18 each individual claim is small".

19 Then, picking it up at paragraph 31, if we may, that  
20 is page {G4/8/17}, over the page, Lord Leggatt says  
21 this:

22 "A second significant feature of the collective  
23 proceedings regime is that it enables liability to be  
24 established and damages recovered without the need to  
25 prove that members of the Class had individually

1           suffered loss".

2           It is sufficient to show that loss has been suffered  
3       by the Class viewed as a whole and he says that that is  
4       the effect of section 47(c)(ii) of the Competition Act  
5       1998. It follows, we submit, that it is -- if you are  
6       in a collective action under the Competition Act 1998,  
7       legitimate to quantify user damages collectively by  
8       positing a hypothetical collective bargain, and  
9       necessarily that individualised assessment to which Lord  
10      Leggatt refers does not arise in a collective action  
11      because the thing that gives rise to the need for  
12      individualised assessment, namely the compensatory  
13      principle, is disapplied.

14      THE CHAIR: I understand that, but in terms of, again,  
15      coming back to the conventional claim where one -- tell  
16      me if I have this wrong -- one is asking what Facebook  
17      would have paid in the counterfactual, precisely the  
18      same point could be said, could it not, that, well, what  
19      they would have paid would depend on how much data you  
20      have. Somebody might have -- I mean, I have almost none  
21      and then there is somebody else who has reams and reams  
22      of very interesting data on their apps, and perhaps even  
23      because of their age or because of their personal  
24      circumstances, and at the moment, I am obviously going  
25      to hear from Meta, I do not quite understand why that is

1 not a problem in conventional damages and it is a  
2 problem in user damages. It is essentially the same  
3 bargain one is investigating.

4 MR VENKATESAN: Indeed. I respectfully agree, sir. In  
5 fact, I was debating internally whether I should start  
6 with the point I have just made or that point but that,  
7 actually, is the shortest answer to this, and in our  
8 Skeleton that is our first point.

9 THE CHAIR: Both points are important.

10 MR VENKATESAN: Indeed.

11 If what you put to me is right, and we respectfully  
12 say it is and adopt it, then one never gets into the  
13 details of Issue 2 because Meta would have to show you  
14 that the assessment of user damages is more  
15 individualised than the assessment of conventional  
16 damages because if it is not, if they are simply taking  
17 the same points they took in resisting certification the  
18 first time around, and the very fact they lost is an  
19 answer to those points, and it is not different -- the  
20 economic logic is not different, and importantly the  
21 variability --

22 THE CHAIR: They are not formally precluded from having a  
23 bash, I suppose, but they may face an uphill struggle.

24 MR VENKATESAN: I said at the outset, I am not saying there  
25 is an estoppel or abuse, I just say the fact they lost

1           twice in a sense is more powerful than anything I can  
2           submit.

3           Now, what I do need to address is what my learned  
4           friends say in their Skeleton about section 47(c)(ii).  
5           They say we cannot invoke 47(c)(ii). They say we have  
6           conflated 47(c)(ii) with 47(b)(vi). Now this, with  
7           respect to my learned friends, is another bad point and  
8           we have four answers to it and I will take them quite  
9           quickly.

10          First, what it overlooks, this argument, so-called  
11          conflation, is that if 47(c)(ii) applies, then the  
12          compensatory principle is disapplied. That, in turn,  
13          means the damages, whether conventional or user can be  
14          assessed collectively. In other words, top down rather  
15          than bottom up, so that is the effect of 47(c)(ii), but  
16          if 47(c)(ii) enables that, you could not then  
17          re-introduced individualised assessments of 47(b)(vi)  
18          because that would be to read the two provisions  
19          consistently.

20          Second, Meta's argument that somehow 47(b)(vi) and  
21          47(c)(ii) are sealed from each other, is inconsistent  
22          with the fact that in *Lloyd v Google* itself which we  
23          just looked at, Lord Leggatt said in terms that the  
24          compensatory principle is what gives rise to the need  
25          for individualised assessment, that it is disapplied by

1        47(c)(ii), and that, therefore, that collective  
2        proceedings, as he put it, offer significant advantages  
3        to consumer, but it could not offer those advantages if  
4        Meta is right because what 47(c)(ii) dispenses with is  
5        on Meta's case put back in through 47(b)(vi) which is  
6        unlikely he to be right.

7        Third, and perhaps most importantly, Meta's  
8        interpretation of the relationship between 47(b)(vi) and  
9        47 (c)(ii) is directly inconsistent with what the Court  
10       of Appeal said in the ^Merricks case. Now, the facts of  
11       that case are complex. The Tribunal is probably more  
12       familiar with it than I am, but in a nutshell what  
13       happened was MasterCard charged a fee known as an  
14       interchange fee, both to the cardholder's bank, the bank  
15       which issues my card, and to the merchant's bank, that  
16       is to say the person who sells goods or services to me,  
17       against the credit card, and both of those fees are then  
18       passed on to the merchant in the form of a charge called  
19       the merchant service charge or the MSC. What was  
20       alleged in the ^Merricks case was that the merchants in  
21       turn passed on the MSC to consumers by increasing prices  
22       and that was the loss for which damages were sought in a  
23       collective action. At first instance the Tribunal found  
24       that the amount of the overcharge passed on to the  
25       consumers was not a common issue, did not satisfy the

1 commonality requirement in 47(b)(vi), and the reason why  
2 it came to that conclusion was that the amount of the  
3 pass-on was different in different sectors of the  
4 economy, unsurprisingly so. Indeed, some consumers may  
5 not have suffered any loss because they may not have  
6 been subject to any overcharge, but the Tribunal's  
7 finding was overturned by the Court of Appeal. We have  
8 that at {G5/28/15}. The Tribunal's finding is recorded  
9 at paragraph 30. I just wanted to give you that  
10 reference. Patten, LJ giving the judgment of the Court  
11 says that:

12 "The degree to which the overcharges were passed on  
13 to consumers in the form of price increases and the  
14 amount which each individual claimant spent with those  
15 merchants were not in the view of the CAT common issues  
16 in the sense of being same, similar or related"

17 As I say, that was overturned, and the reason it was  
18 overturned appears at paragraphs 46 to 47 which is at  
19 page {G5/28/22}. Can I invite the Tribunal, please, to  
20 read 46 and 47, or I can read it.

21 THE CHAIR: We will read it to ourselves. Thank you very  
22 much.

23 MR VENKATESAN: I am grateful. (Pause)

24 I am grateful, sir. So, members of the Tribunal,  
25 one can see that at letter D at paragraph 46 Patten, LJ

1           held that the reason why the commonality requirement in  
2           47(b)(vi) is satisfied is that the need for a bottom up  
3           individualised assessment is removed by 47(c)(ii), so he  
4           refers to 47(c)(ii) in the second sentence. He then  
5           says because of 47(c)(ii) in this collective action you  
6           do not have to worry about which individual consumer  
7           spent how much, because you can do it on a collective  
8           basis. He then says that is why 47(b)(vi) is satisfied.

9           Now, MasterCard did not appeal that conclusion and  
10          the case went to the Supreme Court but it was endorsed  
11          by both the majority and the minority. I will just give  
12          you the reference -- paragraph 64(a) and 65 in the  
13          majority judgment of Lord Briggs, that is {G5/32/25},  
14          paragraph 170 in the minority judgment of Lord Sales and  
15          Lord Leggatt, that is {G5/32/48}.

16          So ^Merricks, we would respectfully submit, is  
17          directly contrary to the argument my learned friends  
18          advanced about 47(b)(vi) and it is therefore perhaps  
19          unsurprising that they have not been able to cite any  
20          authority in support of it. That is our third point.

21          Now, what I would say is that in subsequent cases  
22          Defendants have repeatedly attempted to distinguish  
23          ^Merricks. They have said it was all about the data,  
24          not about any principle, it is distinguishable on the  
25          facts which have been firmly rejected by the courts, the



1 attempt to distinguish ^Merricks. I do not know if I  
2 need to give you the references but -- so those are my  
3 first three points about this argument they may take on  
4 47(b)(vi).

5 The fourth point, picking up on what the Chair put  
6 to me, the very fact that the conventional damages claim  
7 was certified shows that Meta's interpretation of  
8 47(b)(vi) must be wrong, because otherwise you would  
9 have the same argument there and they have not even  
10 attempted to show that the assessment of user damages is  
11 any more individualised. So that is the first of our  
12 three reasons why Meta's case on commonality is  
13 unsustainable.

14 The second is, in some respects, even simpler. We  
15 only get to this Issue 2 if the Tribunal resolves  
16 Issue 1 in our favour, but if you have done that then  
17 you will have decided that user damages, at least  
18 arguably, are an available remedy for a breach of the  
19 Chapter II prohibition. If you have decided that, it is  
20 inherently unlikely that user damages are incapable of  
21 certification which is the practical consequence of the  
22 argument my learned friends advance, because you could  
23 say in every case if what they are saying is true that  
24 there are thousands of people, and they would have done  
25 different things with their data. It would make it

1 impossible, ever, to certify a user damages claim, at  
2 least in the context of data.

3 THE CHAIR: It is dangerous for a Tribunal to generalise.

4 I think we have to deal with what is in front of us.

5 MR VENKATESAN: I accept that sir, and that is why my  
6 learned friends skillfully, in their second Skeleton,  
7 backed away from the submission they advanced in the  
8 first, and that is why I took you to it. In the first  
9 Skeleton they were taking the absolutist position that  
10 it is impossible for a user damages claim, even if it is  
11 available as a matter of law to be certified.

12 Now they say most user damages claims will not  
13 satisfy commonality, but the reality is, if one just  
14 asks oneself, if Meta's interpretation of commonality is  
15 correct, the practical reality is that it will be  
16 impossible for user damages claims to be satisfied.  
17 Anyway, you have the point, and the reason I make the  
18 point is it has been known for many years -- the Supreme  
19 Court has said so -- that the only realistic means of  
20 redress for consumers is collective action, so it is not  
21 likely that Parliament would, on the one hand, make user  
22 damages an available remedy, but the on the other hand,  
23 create obstacles to certification that mean that you  
24 cannot, in practice, use it. I am not saying that is  
25 conclusive, but it is a pointer towards what Parliament

1 intended, and my third point is actually the point we  
2 have already discussed, so I have taken it very shortly,  
3 which is the supposed need for individualisation all  
4 derives from what Meta says about the Class. It says  
5 different people would use Facebook differently, but  
6 Meta actually took these very points, and I will give  
7 you the reference, at the second certification hearing,  
8 and contended, as it does now, that the conventional  
9 damages claim does not give rise to a common issue.  
10 There are many examples, I will give you just one.  
11 Volume A, tab 13, page 3, if we could call that up,  
12 please. This is from the transcript of the second  
13 certification hearing. If one looks at lines 19 to 22,  
14 my learned friend was submitting at the time that -- and  
15 we say that in this situation there is no pecuniary loss  
16 when users consent to Facebook using their Off-Facebook  
17 Data, then he said this: If one was seeking to measure  
18 --

19 THE CHAIR: Yes.

20 MR VENKATESAN: It is the same point, but Meta lost, and  
21 just to give you the reference, it is paragraph 29 of  
22 the second certification judgment which concluded that  
23 the use of a collective rather than individualised  
24 bargain --

25 THE CHAIR: Show me that, please.

1 MR VENKATESAN: Of course. It is Volume A, tab 15, page 21.

2 {A/15/21} it says:

3 "Meta contended that the PCR had failed to  
4 articulated a true connection between the abuses pleaded  
5 in loss or damage".

6 Then it is this sentence:

7 "It was suggested by Meta that the PCR had failed to  
8 articulate the basis for a collective bargain model for  
9 establishing the price that would be paid to the users  
10 in the Class had the abuses not occurred".

11 Then:

12 "We do not consider there to be any substance in  
13 Meta's contentions" and reasons are given. So, we read  
14 that passage as the Tribunal endorsing the use of a  
15 collective bargaining model which is, of course, the  
16 model that --

17 THE CHAIR: Can we just scroll on to the next page?

18 MR VENKATESAN: So we do say that if they were wrong then  
19 they are going to be wrong now because nothing has  
20 changed.

21 That is all I was going to say about commonality. I  
22 do not need to say anything about suitability because,  
23 in their second Skeleton, Meta accepts their case stands  
24 or falls, their case on suitability stands or falls with  
25 commonality, that is paragraph 61 of their second

1           Skeleton.

2           Finally, and I can take this very shortly indeed,  
3           there is a suggestion that our expert methodology is  
4           defective in some way, but in truth that is all  
5           parasitic on all Meta's earlier arguments. I have  
6           already explained what Professor Scott Morten is seeking  
7           to do. She has confirmed that her model will not  
8           require any material adjustment to quantify user damages  
9           because, as we have discussed, the economics are not  
10          materially different.

11          Now, Meta makes various criticisms of Scott Morten 3  
12          which is where Professor Scott Morten explains this.

13   THE CHAIR: Yes. Well, we have that and we will see  
14          (Inaudible).

15   MR VENKATESAN: May I just have a moment?

16   THE CHAIR: Yes. (Pause)

17   MR VENKATESAN: Subject to anything the Tribunal would like  
18          me to address those are my submissions in opening. I am  
19          grateful.

20                       Submissions by MR DEMETRIOU

21   MS DEMETRIOU: May it please the Tribunal, I am going to  
22          make my submissions in the following order: first of  
23          all, address the law, so why the Class Representative is  
24          wrong to say that user damages are available in  
25          competition claims; secondly, I will say something about

1 timing, why we invite you to rule on this point now,  
2 and, thirdly, I will deal with certification.

3 So, starting with the law, and before developing our  
4 submissions, I would like to crystallise why we say the  
5 Class Representative is wrong on the law.

6 It comes down to two related points. The first  
7 point is that we say that the Tribunal is bound by the  
8 Court of Appeal in ^Devenish. In ^Devenish the Court of  
9 Appeal held that it was bound by ^Wass to conclude that  
10 user damages are not available in competition damages  
11 claims. Now, pausing there, you can see that this is  
12 not just a point of law that we are raising that is  
13 arguable either way, it is a crisp point of law in the  
14 sense that we are saying that there is binding precedent  
15 which precludes this claim from being advanced, and that  
16 does tie into the timing point, as I am going to come on  
17 to say, because if we are right about that, if we are  
18 right that this claim is precluded as a matter of  
19 precedent, then the Class Representative will need to  
20 try to persuade the higher courts that the claim is,  
21 nonetheless, permissible, and we say that it is much  
22 more efficient that the Court decides today, having  
23 heard full argument, the Tribunal decides today whether  
24 we are right or wrong on that, so that any appeals can  
25 proceed in parallel with the main proceedings.

1           The second point is that that conclusion, so the  
2           conclusion that the Tribunal is bound by *Devenish* that  
3           user damages are not available in competition claims, is  
4           consistent with the principled approach to user damages  
5           set out in *One Step* and also in *Lloyd v Google*, and,  
6           in particular, we say this, we say that all the tort  
7           cases in which a claim to user damages has been  
8           recognised are cases in which the tort in question  
9           creates or specifically protects the relevant property  
10          right or valuable asset. That is why there is loss that  
11          needs to be compensated.

12          So, the tort of trespass, for example, protects a  
13          person's land from invasion. It confers -- the tort  
14          itself confers a right over property, so if that right  
15          is breached then there is a loss, even if not financial  
16          loss, and that is because the tort gives the landowner  
17          the right to control his or her own land, and to charge  
18          people for entering it, and the opportunity to charge  
19          has been lost -- similarly with patents. Patent law  
20          confers as monopoly over the patent -- a legal monopoly  
21          on the patent owner, and if someone infringes the patent  
22          then the patent owner suffers a loss because by virtue  
23          of the patent he is entitled to charge to license it,  
24          and so in all of the cases in which user damages have  
25          been recognised, the property right emanates from the

1           legal rules, so the -- either patent legislation or the  
2           relevant tort on which the cause of action is based, and  
3           that is what we mean in our Skeleton when we say the  
4           availability is tethered to the cause of action.

5       THE CHAIR:   How do you draw the distinction between -- I  
6           mean, you talk about patent case, but you also --  
7           I think Lord Sumption refers to the rights in the  
8           confidential information cases, I think, or maybe the  
9           judgments do, and how do you distinguish those sorts of  
10          entitlements to control your confidential information  
11          from this case where you are concerned with -- it is not  
12          a million miles away -- concerned with your interest in  
13          data.

14       MS DEMETRIOU:  Sir, yes, that is a very good question, with  
15           respect, and our answer to the question is as follows:  
16           so where you have a breach of confidence claim, the  
17           claim itself is what confers the right over the asset,  
18           ie the confidential information.  So, you have a claim  
19           in breach of confidence, and it is that claim that  
20           confers on the owner of the confidential information the  
21           right to keep that information confidential, such that  
22           if there is a breach of that right there is  
23           automatically loss even if not pecuniary loss, because  
24           the loss of control -- there is a loss of control over  
25           the information.



1 Contrast competition claims where the purpose of  
2 competition law is not to confer any property right on  
3 anyone at all or any right to confidential information,  
4 it is concerned with preventing anti-competitive conduct  
5 on the market, and it provides a corollary right on  
6 those who have suffered loss as a result of that  
7 anti-competitive conduct to claim damages.

8 THE CHAIR: That is avoiding the specifics of this  
9 particular abuse which we have seen against you for  
10 present purposes, which is the extraction by what would  
11 be said to be foul means of data, and there does seem to  
12 be -- they do seem to be not a huge distance apart. So,  
13 by saying that compare confidential information cases to  
14 abuse cases in general, I understand the force of your  
15 point, but if you say compare competition -- sorry --  
16 confidential information case to the particular species  
17 of abuse that is alleged in this case, I wonder if the  
18 distinction is as clear.

19 MS DEMETRIOU: Sir, I understand the point, but can I put it  
20 this way: there are two answers to it with respect. So,  
21 the first point is that, of course, what the Class  
22 Representative is doing is skipping straight to, oh  
23 well, this is an invasion of our property rights. In  
24 fact, the abuse that is claimed is, first of all, an  
25 abuse which comprises an excessive price, and, secondly,

1       an abuse which they say is -- the other side of exactly  
2       the same coin -- comprising an unfair contractual term.  
3       Those are the abuses that are pleaded. Those are not  
4       abuses which are -- which comprise unlawful or breach of  
5       a right to control property, it is the upshot of those  
6       things, some way down the road, where they say, oh well,  
7       if that abuse happened, what that would have involved,  
8       in fact, is an incursion into our property rights. That  
9       is the first point that I make.

10       The second point that I make is that what is  
11       alleged, as I say, as an abuse of a dominant position  
12       comprising those two things. What is the legal  
13       obligation on Meta? Let us assume against us now that  
14       there is a dominant position, and let us assume that  
15       Meta has acted abusively. What Meta needs to do is  
16       organise its business so that it does not abuse its  
17       dominant position. It is not required to pay anybody  
18       anything for their property rights if it can operate in  
19       a way that is not abusive, and so that is why there is a  
20       very tenuous link -- in a way, one might say that the  
21       invasion of property rights that have caused the Class  
22       Representative for these purposes focuses on so heavily  
23       is incidental to the tort.

24       Can I try and illustrate my response by reference to  
25       another hypothetical example? Take the tort of

1       fraudulent misrepresentation. Now, there has been no  
2       case in which user damages are available for breach of  
3       the tort of fraudulent misrepresentation, and when I  
4       come to take you to ^One Step, I am going to show you  
5       why, as a matter of principle, that is not so.

6       Let us say somebody commits a fraudulent  
7       misrepresentation, and as a result they take somebody's  
8       property as a result of the misrepresentation. Then, of  
9       course, there is a monetary claim, there is a claim for  
10      damages if the Claimant suffered financial loss, but  
11      what the Claimant cannot do if they have not suffered  
12      financial loss is say "Oh well, the tort of fraudulent  
13      misrepresentation actually confers a property right on  
14      me and that has been breached and I am entitled to user  
15      damages". They cannot do that. They could, in the tort  
16      of conversion, because that tort does confer the  
17      property right, but in my example of fraudulent  
18      misrepresentation the invasion of property rights is  
19      simply incidental. It is not because of any right  
20      conferred by the obligation in question, and that is  
21      where we are with competition law too. That is why I  
22      say that the Court of Appeal's conclusion in ^Devenish  
23      is completely at one with the principled approach taken  
24      in the authorities.

25      Now, may I develop those points please?

1 THE CHAIR: Of course. Yes.

2 MS DEMETRIOU: So starting with ^Wass, and I am afraid I am  
3 going to have to take you back to it, and if I am taking  
4 it too slowly because I know you have done lots of  
5 reading please say, but I do need to take this quite  
6 carefully because our key point is that you are bound by  
7 ^Devenish, and I do need to make that good.

8 If we go, please, to {G4/3/1}, that is where we will  
9 find ^Wass. You know the facts. I am not going to  
10 rehearse those. Let us please look at, of the report,  
11 1410 which is page {G4/3/5}, please.

12 Now, looking between letters G and H, the general  
13 rule -- this is Nourse, LJ:

14 "The general rule is that a successful Plaintiff in  
15 an action in tort recovers damages equivalent to the  
16 loss which is suffered no more and no less. If he  
17 suffered no loss, the most he can recover are nominal  
18 damages. Second general rule is that where the  
19 Plaintiff has suffered loss to his property or some  
20 proprietary right he recovers damages equivalent to the  
21 diminution in value of the property or right. The  
22 authorities establish that both these rules are subject  
23 to exceptions. These must be examined closely in order  
24 to see whether a further exception ought to be made in  
25 this case".

1           That is the task that he is setting himself. Then  
2           what he does is he identifies the exceptions to the  
3           general rule that you need to show -- I am going to say  
4           financial loss as a shorthand.

5           We see at the bottom of that page that the first  
6           exception is trespass to land. That is the first  
7           exception. Then if we go over the page, please, to  
8           letter E, you see that the second exception is debt  
9           anew, so unlawful retention of goods, and one can see  
10          why that is, because the tort itself confers the right  
11          not to have your property taken away, such that if it  
12          is, you are losing the right to charge somebody else to  
13          use the property.

14          Then we have at 412(d), so on page 7, the third  
15          exception is infringement of the patents, and precisely  
16          the same point of principle arises there.

17          What these three exceptions have in common, just  
18          pausing for a moment, is that the torts of trespass and  
19          debt anew and the law of patents all creates rights over  
20          property. That is what those laws do, and when these  
21          rights are infringed there is damage because the owner  
22          of the property has lost the right to charge for use of  
23          his property. Very different to competition law.

24          Then we have at -- sorry, further down this page:

25          "So these exceptions to the general rules in tort

1 must be added the decision in ^Root v Park".

2 Then if we go over the page to page {G4/3/8} of the  
3 bundle, you see at letter F the same approach as in Root  
4 v Park applies where damages are awarded in lieu of a  
5 final injunction, and then you go to, please, page  
6 {G4/3/9} of the bundle, letter B:

7 "In light of those exceptions, Nourse, LJ then asks  
8 whether the authority's support an award of damages in  
9 accordance with the user principle where an unlawful  
10 rival market has caused no loss to the market owner".

11 He finds that they do not support such an award, so  
12 that is his conclusion, and we see that at the bottom of  
13 the page between letters G and H, so he considers -- he  
14 thinks the trespass cases are the most difficult to  
15 address because there is a superficial analogy, but then  
16 he says:

17 "It seems to me that the trespass cases really  
18 depend on the fact that the Defendant's use of the  
19 Plaintiff's land deprives the Plaintiff of any  
20 opportunity of using it himself".

21 He says:

22 "The same can be said of an unlawful detention of  
23 the Plaintiff's chattel. On the other hand, an unlawful  
24 use of the Plaintiff's right to hold his own market does  
25 not deprive him of the opportunity of holding one

1           himself. Such, indeed, has been the state of affairs in  
2           the present case. Of course, if the Plaintiff can show  
3           he suffered loss, nobody would suggest he should not  
4           receive substantial damages, but why should he receive  
5           them when he has been able to hold his own market and  
6           has suffered no loss from the Defendants".

7           So, that is what Nourse, LJ says, and then you see  
8           at letter F on the same page, the conclusion:

9           "These considerations have led me to conclude that  
10          the user principle ought not to be applied to the  
11          infringement of a right to hold a market where no loss  
12          has been suffered by the market owner".

13          So that is Nourse, LJ. I am showing you this  
14          because I want to show you, in a minute, what the Court  
15          of Appeal made of this in *Devenish*, and then turning to  
16          Nicholls, LJ, if we go forward, please, to page 13 of  
17          the bundle, so between letters F and H, so before that  
18          Nicholls, LJ flirted with an analogy between  
19          infringement of patents and infringement of a market  
20          right, and then he says at F, letter F, he has concluded  
21          that the analogy is unsound, and that the application of  
22          the user principle in the case of the disturbance of a  
23          market right would not accord with the basic principles  
24          applicable to that cause of action, and he explains --  
25          he then explains why that is, and can I just ask you to

1 read down to letter H to yourselves? (Pause)

2 Then just over the page, just to complete the  
3 picture at letter F:

4 "In my view to award damages on the user principle  
5 in such a case in respect of the period prior to the  
6 grant of an injunction would lead to the owner of the  
7 market right obtaining a greater measure of relief than  
8 would be justified by the nature of his right".

9 So that is ^Wass.

10 Now, my learned friend says --

11 THE CHAIR: Are you going to go on to the next --

12 MS DEMETRIOU: I am.

13 THE CHAIR: Just explain how one would have calculated the  
14 user damages in that case.

15 MS DEMETRIOU: So, I suppose one would have -- I mean, the  
16 argument being made, I think here, was that one  
17 calculates user damages --

18 THE CHAIR: The price of releasing the --

19 MS DEMETRIOU: Exactly. So, here is a right that we have  
20 that the council avails itself of, and that is something  
21 which we could charge people for, and we have lost the  
22 opportunity of charging for this, and so therefore --

23 THE CHAIR: I am not sure that is right because that would  
24 be conventional damages, so I think what they -- the  
25 user damages, I mean, it is stated somewhere that it



1           would be the right to --

2       MS DEMETRIOU: Yes. So, Mr Singla shows me that it is -- if  
3           we go to page 2 of the bundle --

4       THE CHAIR: Yes. Sorry. I should have asked. {G4/3/2}.

5       MS DEMETRIOU: We can see there, so if we go down to letter  
6           G, so Peter Gibson, J held that it was for the council  
7           to prove that the company's market had shown -- had  
8           caused loss to the council's other day markets, that  
9           none had been shown.

10      THE CHAIR: That is the conventional.

11      MS DEMETRIOU: That is the conventional loss. Oh yes, and  
12           the judge -- I can show you in a moment where the judge  
13           is quoted to show that there is no -- why there is no  
14           conventional loss.

15      THE CHAIR: I understand that.

16      MS DEMETRIOU: And then it says -- but that it was  
17           nevertheless entitled to an award of damages on the  
18           basis of what would have been an appropriate license fee  
19           to require for the company to operate its market from  
20           the date when the council (Inaudible) first opened up to  
21           the date of his order, and I suppose it is a bit like in  
22           a patent case, and I am being very, very cautious, I  
23           perhaps should not have embarked on patent analogies  
24           given my Tribunal, but one might have a patent case  
25           where, in fact, the patent owner is not going to compete

1 in the relevant market at all, they just have no  
2 intention of doing it, so they have not actually lost  
3 sales, but they have lost the right to license, and  
4 I think that is the -- that is really the point that is  
5 being made here.

6 That is the point that the Class Representative,  
7 that is the case they want to advance, so their case is,  
8 well, if we do not succeed in showing, in our  
9 conventional damages claim, so we do not succeed in  
10 showing that the price --

11 THE CHAIR: You draw an analogy with patent, and say  
12 patents, yes, it is fine, market rights, that area of  
13 enormous public interest, it is not fine, how does any  
14 of this help us? You are about to come on to it but how  
15 does any of this help us when we come to competition  
16 law?

17 MS DEMETRIOU: Yes, so can we turn to ^Devenish?

18 THE CHAIR: Yes.

19 MR VENKATESAN: So ^Devenish is at {G4/4/46} and the Court  
20 of Appeal's judgment starts at page 46 of the bundle,  
21 and I am going to tell you first of all what we take  
22 from ^Devenish and why it is important, and then I am  
23 going to show you the relevant passages of the judgment.

24 THE CHAIR: Yes. It is a very long learned judgment.

25 MS DEMETRIOU: It is a very long judgment. I will take it

1 as briskly as possible.

2 THE CHAIR: No, take your time, please. This is obviously  
3 important.

4 MS DEMETRIOU: The case was a follow-on claim for damages  
5 following a commission finding that certain vitamin  
6 manufacturers had entered in a cartel, and the question  
7 for the Court was whether the Claimants could seek a  
8 restitutionary award of damages or an account of  
9 profits. We accept, just to make this clear at the  
10 outset, that those are both gains-based remedies, so we  
11 accept that.

12 THE CHAIR: Right. How did they differ? Sorry. This the  
13 context of a case like this, how does a restitutionary  
14 claim differ from an account of profits, or maybe it  
15 does not matter. If it does not matter --

16 MS DEMETRIOU: I am not sure it matters. Let me come back to  
17 that but for my purposes it does not matter.

18 Now, the Court of Appeal held that such damages, so  
19 the damages being claimed, were not available in  
20 competition claims, but the basis, and this is the  
21 important bit, the basis on which the Court of Appeal  
22 reached that conclusion was that <sup>^</sup>Wass bound the Court  
23 of Appeal to conclude that user damages are not  
24 available in competition claims, and that conclusion is  
25 binding on this Tribunal, and we say that is the

1 short --

2 THE CHAIR: We will get to that, but the facts are very  
3 different here, because how in this case would you have  
4 described the user damages? If they had said yes, user  
5 damages are permissible, how would one have articulated  
6 them, and how different would that have been to the case  
7 which is before the Tribunal today?

8 MS DEMETRIOU: So, sir, they were not -- I accept they were  
9 not advancing a claim for user damages in that case in  
10 ^Devenish, but what you have is a binding finding of law  
11 that user damages are not available in competition  
12 claims.

13 Now, the Class Representative --

14 THE CHAIR: I am not going to let you duck that question  
15 quite so swiftly. If you had articulated a claim to  
16 user damages, because you say this is binding on a case  
17 about user damages, how could you, on the facts of that  
18 case, have articulated the claim to user damages?

19 MS DEMETRIOU: We say that, with respect, that is not -- I  
20 do not need to explain that because I accept -- so it is  
21 not the right question, in my respectful submission. I  
22 do not know, is the answer, how you would --

23 THE CHAIR: So you are not disputing that user damages could  
24 not have arisen in this case?

25 MS DEMETRIOU: Well, that they did not. I am not going to

1       concede that somebody could not have dreamt up an  
2       argument, but it is irrelevant. They were not claimed  
3       in that case, and that is the point that my learned  
4       friend puts against me, so the Class Representative says  
5       that the Court of Appeal's judgment is not binding on  
6       the Tribunal in respect of its application to amend  
7       because, my learned friend says, the Claimants were not,  
8       in fact, seeking an award of user damages in ^Devenish,  
9       and the Court of Appeal's judgment, he says, was  
10      concerned with restitutionary awards of damages, so that  
11      is the point against me, but we say that that submission  
12      is incorrect, and you need to -- we submit -- identify  
13      two stages in the Court's reasoning.

14             So, the first and critical stage for present  
15      purposes is that the Court of Appeal determined that it  
16      was bound by ^Wass to find that no user damages are  
17      available for breach of competition law. That is the  
18      first stage of its reasoning. I am going to show you  
19      that.

20             So, the Court of Appeal said, "We are bound by ^Wass  
21      to say that you cannot claim user damages in competition  
22      law" and that is what we rely on.

23             The second stage is that the Court held that it  
24      followed from that, followed from that first-stage  
25      finding, that no claims in restitution are available in

1 competition law, and the reason why the Court of Appeal  
2 reasoned, thought that the second step followed from the  
3 first, was because you will have seen that prior to ^One  
4 Step there was disagreement as to whether user damages  
5 are restitutionary or compensatory in nature.

6 Now, the Class Representative says in its Skeleton,  
7 well, we reserve our rights to challenge that second  
8 finding if the case goes further, but it is the finding  
9 at the first stage that is critical for our purposes.

10 The very basis for the Court's reasoning on what was  
11 being claimed in that case, restitutionary damages --

12 THE CHAIR: Shall we have a look at that, then?

13 MS DEMETRIOU: -- was ^Wass. So, turning to the judgment,  
14 and starting on page 46, and we can see this from  
15 paragraph 2 {G4/4/46}, so just remind yourself, please,  
16 of what is said at paragraph 1 and then I am going to  
17 read you paragraph 2 and tell you what I take from it.

18 THE CHAIR: Fine. Just give me a second.

19 MS DEMETRIOU: So that is the point that they were looking  
20 at, so is a gains-based remedy available, and then at 2:

21 "This appeal involves a fundamental issue for the  
22 purposes of the law of tort, which may be summarised as  
23 follows. The aim of the law of tort is to compensate for  
24 loss suffered. The courts have exceptionally also  
25 awarded damages (commonly called 'user damages') by

1 reference to the fair value of a right of which the  
2 defendant has wrongly deprived the claimant, and these  
3 awards have been made even if the claimant would not  
4 himself have sought to use that right and so incurred no  
5 loss. However there is no question in this case of  
6 Devenish having been deprived of a proprietary right".

7 Then we see that ^Devenish relies on the recent case  
8 of Attorney General v Blake {2001} AC 268, in which a  
9 remedy of the type that it seeks in this case was  
10 awarded for a breach of contract not involving the  
11 deprivation of any property. It contends that  
12 compensatory damages will not be an adequate remedy. The  
13 Defendants contend that this court cannot apply the  
14 principle established in Blake's case to a purely  
15 personal tortious claim, and in particular that this  
16 court is precluded by precedent, namely the decisions of  
17 this court in Stoke-on-Trent City Council v W & J Wass  
18 Ltd {1988} 1 WLR 1406 and Halifax Building Society v  
19 Thomas {1996} Ch 217, from holding otherwise. The  
20 Defendants accept that a restitutionary award could be  
21 made for a proprietary tort. By a 'proprietary' tort I  
22 mean a tort for which a claimant entitled to property or  
23 a property right is entitled to sue for interference on  
24 the basis discussed ...in Blake's case. Thus the  
25 expression includes trespass to land or wrongful

1 interference with goods".

2 So pausing here, you can see that the way that the  
3 argument was put by the Claimants is, oh well, you can  
4 see that in the ^Attorney General v Blake's case, that  
5 essentially a form of user damages was awarded, and that  
6 is why there is a focus by the Court on user damages in  
7 order to establish whether the restitutionary claim,  
8 even though they were not seeking user damages, whether  
9 the restitutionary claim was available, and one can see  
10 why, because there was a debate, which has though been  
11 cleared up by the Supreme Court in ^One Step, as to  
12 whether user damages were themselves -- whether they  
13 were themselves restitutionary or compensatory, and then  
14 you see at paragraph 3 --

15 THE CHAIR: Sorry, I am not following. It is my fault. Do  
16 you mind just saying all that again, please?

17 MS DEMETRIOU: Of course. So, although the claim was a  
18 claim for restitutionary damages, the way that the  
19 argument was put by the Claimant was: well, these are  
20 available, restitutionary damages are available in  
21 competition claims, because, look, there are other torts  
22 in which user damages have been found to be available,  
23 and they refer to ^Blake's case, Attorney General v  
24 Blake, in that context.

25 THE CHAIR: Right.



1 MS DEMETRIOU: So they thought to say, well, because user  
2 damages are available in torts --

3 THE CHAIR: But leaving aside the nomenclature, they are  
4 talking about claims made on the profits of the  
5 infringer.

6 MS DEMETRIOU: So that is the claim that was being made in  
7 this case, but the way the argument ran was that the  
8 Claimants were seeking -- so the Defendant said, hang  
9 on, you cannot get gains-based remedies in  
10 non-proprietary torts, so that is what the Defendants  
11 were saying, and the Claimant said, "Yes you can, look  
12 at the user damages cases", and just pausing there to  
13 make a footnote point, the reason, no doubt, they said  
14 that is because there was confusion, there was a debate  
15 before ^One Step, as to whether user damages were, in  
16 fact, compensatory or restitutionary.

17 Their answer to the Defendant's point which was "You  
18 cannot get restitution for non-proprietary torts" was to  
19 say "Look at the user damages cases", and so then the  
20 Court of Appeal said, "well, hang on, is that right or  
21 are we, in fact, bound by ^Wass?" And the Court found  
22 that they were bound ^Wass to say that they were only --  
23 user damages are only available in proprietary torts.  
24 Let me just show you that, where the Court finds that.

25 So before I do that, you can see at 3, paragraph 3,

1           that Arden, LJ calls this issue "the ^Blake issue", so  
2           that is what she calls it in the judgment.

3           Then you see at paragraph 4 over the page --

4       THE CHAIR: Sorry, you are saying that the ^Blake issue is  
5           user damages -- all species of user damages and not just  
6           gains-based user damages?

7       MS DEMETRIOU: Yes. She is using that as a shorthand -- I  
8           am going to show you -- for saying that are user damages  
9           available for non-proprietary torts, because, as I say,  
10          the argument went as follows: the Defendant said you  
11          cannot get restitution for non-proprietary torts, the  
12          Claimant said have a look at ^Blake and other cases, you  
13          can have user damages. They are not just for  
14          non-proprietary torts, and so the Court of Appeal was  
15          saying, well, is that right? Actually, it is not,  
16          because ^Wass finds that user damages are only available  
17          in the proprietary torts. That is our reading of the  
18          judgment, and let me just show you, let me follow that  
19          through.

20          So if you look at paragraph 4, so my essential  
21          conclusion on the ^Blake issue is this:

22               "The overall holding in Blake's case is that the  
23          law on remedies for interference with property damages  
24          in lieu of an injunction, damages for breach of  
25          fiduciary duty and breach of contract should be coherent

1           and that the same remedies should be available in the  
2           same circumstances, even if the cause of action is  
3           different".

4           So that is a finding, so her inclination is against  
5           us. She is saying, well, as long as you can show some  
6           interference with property, it should not matter what  
7           the cause of action is. That is what she gets from  
8           Blake, and then she says:

9           "On that basis, a restitutionary award is available  
10          in tort unless it is precluded by the Wass case {1988} 1  
11          WLR 1406 or the Halifax case {1996} Ch 217. In my  
12          judgment, it is precluded by the Wass case. However, if  
13          I am wrong in that conclusion..."

14          We do not need to worry about that.

15       THE CHAIR: She is talking about -- what I am going to call  
16          "an account", not on anything else. You say, if you go  
17          back to ^Wass, it is not talking about an account.

18       MS DEMETRIOU: Exactly, and so -- so she is simply -- it is  
19          just a question of label.

20       THE CHAIR: Ratio of this case can only be about accounts of  
21          profits. You say it is binding, and I understand you  
22          may say it is a strong obiter, but I do not understand  
23          how you are saying it is binding.

24       MS DEMETRIOU: We say it is binding for this reason, that  
25          her -- the Court's conclusion, the conclusion that

1 gains-based remedies, which is what I accept we are  
2 being asked for in ^Devenish --

3 THE CHAIR: But I am not being asked for in this case.

4 MS DEMETRIOU: No, I accept that as well, but I am focusing  
5 on what is binding in ^Devenish. So, the Court's  
6 conclusion was that gains-based remedies are not  
7 available in competition claims for non-proprietary  
8 torts, but then one has to ask yourselves what is the  
9 basis for that conclusion.

10 THE CHAIR: Why?

11 MS DEMETRIOU: Why, and the "Why" is that ^Wass precludes a  
12 finding that user damages are available for  
13 non-proprietary torts.

14 THE CHAIR: Okay, well, we will come on to how they deal  
15 with ^Wass, but I will need assistance on -- even if  
16 that is right, I will need assistance on why the ratio  
17 of this case extends beyond accounts.

18 MS DEMETRIOU: Yes. Well, let me take you through the rest  
19 of the case and then we can come back to that, if that  
20 is okay.

21 THE CHAIR: Yes.

22 MS DEMETRIOU: So, can we go on, please, to page 56?

23 {G4/4/56}, and paragraph 38.

24 So, can I just ask you to read paragraph 38 to  
25 yourselves? (Pause)

1           What Arden, LJ is saying there is that there are  
2           similarities between user damages and the remedies being  
3           sought in this case, and she is saying there that if the  
4           law of remedies were to be required to be coherent in  
5           economic terms, and if that were the critical factor,  
6           the same remedies ought to be provided in these  
7           situations, and so that is a point, as it were, that is  
8           in -- that would be in the Class Representative --

9       THE CHAIR:   When she refers to "User damages" in this  
10           paragraph, what is she referring to?

11       MS DEMETRIOU:   She has defined that at the beginning of her  
12           judgment, so she said -- so if you go back to paragraph  
13           2 on page 46?

14       THE CHAIR:   Yes.   If we could just go back to that?   Sorry.  
15           {G4/4/46}.

16       MS DEMETRIOU:   So that is our understanding of user damages.  
17           It is the same understanding that we have today.

18       THE CHAIR:   Right.

19       MS DEMETRIOU:   Then if we go to the next page, page 57, the  
20           bottom of the page, you see the heading "The first  
21           sub-issue, was the judge correct to hold that a  
22           restitutionary award cannot be made for a  
23           non-proprietary tort" {G4/4/57}, and you have at  
24           paragraph 42 --

25       THE CHAIR:   Sorry, which paragraph?

1 MS DEMETRIOU: Paragraph 42. I just read the heading above  
2 that.

3 THE CHAIR: I just want to make sure I do not miss anything.  
4 Yes. Sorry, start again at 42.

5 MS DEMETRIOU: So, sorry, paragraph 42, so she is addressing  
6 what she calls "the first sub-issue" which is defined  
7 above in the heading, so was the judge correct to hold  
8 that a restitutionary award could not be made for a  
9 non-proprietary tort, and she says:

10 "To answer this sub-issue, I consider under separate  
11 sub-headings the general basis for assessing damages in  
12 tort, the decision ... in Blake... the cases applying  
13 Blake's case, and earlier decisions of this court relied  
14 on by the Defendants as constituting binding precedent  
15 precluding this court from holding that Blake's case  
16 applies to non-proprietary torts".

17 Then she says:

18 "I conclude on this sub-issue that it is consistent  
19 with Blake's case for a restitutionary award to be  
20 available in the case of a non-proprietary tort ... but  
21 that the decision of this court in Stoke-on-Trent City  
22 Council v W & J Wass Ltd {1988} 1 WLR 1406 precludes  
23 this court from reaching that conclusion: see para 76  
24 below."

25 Then, if we go on to page 63, please, bottom of the

1 page {G4/4/63}, this is the bottom of page 58, she is  
2 talking here about ^Blake, but then she says:

3 "However, this is not a line of thought which I can  
4 pursue if, as the Claimants submit, this Court has held  
5 that such an award can only be made in the case of a  
6 proprietary tort in a manner binding on this Court on  
7 this appeal. Therefore I need to consider the decisions  
8 of this Court in ^Wass and Halifax".

9 So she is considering here that the question whether  
10 a restitutionary award is available depends on whether  
11 ^Wass binds the Court of Appeal, and of course ^Wass was  
12 considering user damages --

13 THE CHAIR: Can we just go on, just scroll down a little  
14 bit? She says she is going on to consider --

15 MS DEMETRIOU: There is then a lengthy consideration of  
16 ^Wass which we can see if we go to page 67 {G4/4/67},  
17 you can see just above paragraph 71:

18 "Earlier decisions of this court relied on by the  
19 Defendants as constituting binding precedent precluding  
20 this authority from holding that ^Blake applies to  
21 non-proprietary torts".

22 There is then a lengthy consideration of ^Wass. If  
23 we go on to page {G4/4/69} we can see that she then  
24 reaches a conclusion at paragraph 74 as to the ratio of  
25 the judgment of Nourse, LJ with which Mann, LJ agreed,

1 is that the user principle ought not to be applied to  
2 the infringement of a right to hold a market where no  
3 loss had been suffered by the market owner, and then if  
4 we go over the page, please, to page {G4/4/70} --

5 THE CHAIR: Can you just go back, sorry? Read to the end of  
6 that paragraph. I mean, so she is stating the ratio,  
7 arguably narrowly, at the first sentence of 74. Right.  
8 Sorry. Yes. Where do you want to go next?

9 MS DEMETRIOU: Where I want to go is over the page, and if  
10 we go -- if we look --

11 THE CHAIR: 77?

12 MS DEMETRIOU: Page 70, and then at just below letter B:

13 "Nonetheless it was an essential part of Nourse, LJ'  
14 reasoning that damages by reference to the benefit  
15 obtained by the Defendant could only be awarded in those  
16 limited situations".

17 Those limited situations are the ones I took you to  
18 in the ^Wass judgment, so namely trespass, debt anew,  
19 patent, ^Root v Park damages in lieu of an injunction.

20 And it would, in my judgment, have to be shown that  
21 his circumscription of the cases where damages were not  
22 assessed on a purely compensatory basis could not stand  
23 with ^Blake's case".

24 In other words, it had been overtaken by ^Blake:

25 "I do not consider this can be shown. ^Blake's case



1 does not discuss non-proprietary torts".

2 So then she says:

3 "In my judgment, while an extension of ^Blake's case  
4 to non-proprietary torts on the same basis would be  
5 likely to be consistent with ^Blake's case, ^Blake's  
6 case was applied to a breach of contract which did not  
7 involve a proprietary right, it cannot be said that a  
8 case that holds that damages assessed on a purely  
9 compensatory basis are the only damages available for  
10 the torts other than proprietary torts necessarily  
11 overruled".

12 So she is saying there that ^Wass binds us not on  
13 the narrow market point but on the point that there are  
14 only these limited exceptions to the availability of  
15 user damages for non- -- such that they do not -- they  
16 are not available in the case of non-proprietary torts.  
17 That is what she is saying.

18 THE CHAIR: So you are saying -- you are arguing that the  
19 ratio in this case is her interpretation of the judgment  
20 in ^Wass?

21 MS DEMETRIOU: Yes. That is the essential --

22 THE CHAIR: That is not the ratio. That is part of her  
23 reasoning.

24 MS DEMETRIOU: Well, sir, the ratio -- what she has found is  
25 that the gains-based damages sought by the Claimants are

1 not available, but then you have to say, well, why has  
2 she found that? She has found that she is bound by the  
3 Court of Appeal in ^Wass to find that user damages are  
4 not available for non-proprietary torts, and that is  
5 binding on this Tribunal.

6 THE CHAIR: Yes, but, I mean, this all has to be understood  
7 in the context of the facts which she is dealing with.  
8 Arden, LJ was not faced with this type of case, and she  
9 was looking at ^Wass from the perspective of an account,  
10 an account of profits, so to say that one should not  
11 look at ^Wass to see how it assists in this case, but  
12 one should look at Arden, LJ's interpretation of ^Wass  
13 is -- makes everything rather difficult. It does not  
14 sort of mean there is a clear ratio. You do not go to  
15 ^Wass for your ratio. You go to -- or for what is  
16 binding -- because if you go to ^Wass you do not find it  
17 there, but you say look at the interpretation in a very  
18 different context that Arden, LJ reached in ^Devenish,  
19 and then you apply that. That is a -- I mean, these may  
20 be very powerful submissions, but that is a step away  
21 from saying that her reasoning in the context of an  
22 account is binding on this Tribunal, dealing with user  
23 damages in the compensatory sense.

24 MS DEMETRIOU: Well, sir, we say two things. So, we say  
25 that the Court in ^Wass did, indeed, find that user

1 damages are not available outside the circumstances in  
2 which Nourse, LJ said they were available, so that is a  
3 binding finding --

4 THE CHAIR: That is the -- we do not need to go to Arden, LJ  
5 --

6 MS DEMETRIOU: We do rely on ^Devenish because Arden, LJ is  
7 there concerned with a competition claim, and so if  
8 there were any doubt that the conclusion in ^Wass is of  
9 application to a competition claim, that is erased by  
10 Arden, LJ's conclusion.

11 Can I just show you two more sections of the  
12 judgment and I will return to this theme because it is  
13 very important.

14 THE CHAIR: Can you do that at 2 o'clock? It is probably  
15 too important to rush this part of your submissions, I  
16 expect.

17 MR OLSEN: Can I just ask a question? Part of her analysis,  
18 though, is based on the treatment of ^Wass as being  
19 restitutionary rather than compensatory. That goes to  
20 the heart of it. It has now been considered that  
21 actually user damages are compensatory, so is there not  
22 a flawed premise? Because she is relying on it for a  
23 point which has actually been established not to be the  
24 case.

25 MS DEMETRIOU: But, sir, if there is a flawed premise, that

comes at the second stage. As I said, there is two stages to her reasoning. The first stage, and this is because it was how it was argued, is that user damages are not -- are not available for non-proprietary torts. That is the first stage. Then she reasons from that that restitution claims are not available, and so the point that you are putting to me is, well, that bit sounds wrong because, actually, now, they have been determined to be compensatory, but if there is a flaw there it does not affect the first and necessary plank of her reasoning, because you, sir -- because it is absolutely clear that ^Wass only concerned user damages, and so user damages, whatever label you put on them, user damages, she finds, are only available in proprietary torts.

(1.04 pm)

(Luncheon adjournment)

(2.00 pm)

MS DEMETRIOU: Thank you. So, there are just a couple more passages in ^Devenish that I want to take you to and then I will just draw together my submissions on ^Devenish and then I need to go to ^One Step.

So, on ^Devenish, can we just pick it up again, please, at page 67? So we are at {G4/4/67}. Paragraph 71, I just wanted to show you, under the heading "The

1           Consideration of Wass". I just wanted to show you that  
2           the Court of Appeal in ^Devenish's understanding of what  
3           the claim being made in ^Wass was, was a claim for user  
4           damages and, moreover, if you look by letter E:

5                 "However, he made an award of user damages, that  
6           is ..."

7           That is the first instance judge in ^Wass:

8                 " ... that is an award of damages calculated by  
9           reference to the licence fee that the council could  
10          reasonably have required for the operation of the  
11          Defendant's market".

12          So we're all on the same page.

13   THE CHAIR:   Classical user -- what we're calling classical  
14          user damages.

15   MS DEMETRIOU:   Yes.   So, then just at letter F Nourse and  
16          Nicholls, LJ both gave reasoned judgments and the third  
17          member of the court, Mann, LJ. agreed with both  
18          judgments:

19                 "Accordingly this court is bound by the ratio of  
20          either of the reasons judgments".

21   THE CHAIR:   Yes.

22   MS DEMETRIOU:   Then just pausing there, of course, the ratio  
23          that the Court of Appeal was bound by was not a ratio  
24          that you cannot get user damages for markets, it is not  
25          that narrow finding.   The ratio was the one that we see

1           on page 70 {G4/4/70} that you can only get user damages  
2           in certain limited situations, and as far as torts are  
3           concerned --

4       THE CHAIR:   Whereabouts in 70?

5       MS DEMETRIOU:  By letter B.

6       THE CHAIR:   Yes.

7       MS DEMETRIOU:  So B to D.  So, the ratio that they were  
8           bound by was the finding that you can only get user  
9           damages in the limited circumstances set out in Nourse,  
10          LJ' judgment, and as far as tort is concerned, that is  
11          only for proprietary torts.

12      THE CHAIR:   Yes.  It is just finding that in Nourse, LJ's  
13          judgment which is challenging.  I appreciate that was,  
14          I think --

15      MS DEMETRIOU:  I can go back to that, sir, if you like, but  
16          I did take you to where he -- shall we just go back to  
17          it so we can --

18      THE CHAIR:   Yes, absolutely.

19      MS DEMETRIOU:  If we go back to {G4/3/1}, if we start at  
20          page {G4/3/8}, if we look at the bottom of the page,  
21          letter H, this is in --

22      THE CHAIR:   Sorry, I am just going to take this slowly,  
23          apologies.  So, we're going back to page 8, did you say?

24      MS DEMETRIOU:  Yes.  I showed you the exceptions earlier, so  
25          he went through the exceptions.  Do you remember that?

1 THE CHAIR: Yes, I do remember that.

2 MS DEMETRIOU: Then if we look at H:

3 "As I understand these authorities ..."

4 So, that is the exceptions:

5 " ... their broad effect is this: in cases of  
6 trespass to land and in some cases of debt anew and  
7 nuisance, the Court will award damages in accordance  
8 with what Nicholls, LJ has aptly termed the user  
9 principle".

10 Then I took you, I think, over the page to where he  
11 finds that they are not available outside those  
12 categories.

13 THE CHAIR: Show me where that is again.

14 MS DEMETRIOU: The previous pages, he has dealt with the  
15 categories.

16 THE CHAIR: I have that.

17 MS DEMETRIOU: Then he says "Those are the categories" and  
18 then he says "Do the authorities", at B on the next  
19 page, " ... support an award of damages in accordance  
20 with the user principle where there is a market" and  
21 then he reasons through why not, and we can see that  
22 takes us through to the end of the page, and then over  
23 on the next page, page {G4/3/10} at letters C to D:

24 "If the user principle were to be applied here there  
25 would be an equal difficulty in distinguishing other

1 cases of more common occurrence, particularly in  
2 nuisance".

3 So essentially his conclusion is that --

4 THE CHAIR: Sorry, I beg your pardon, I am just trying to  
5 take some notes at the same time. So, page 10, letter C  
6 to D?

7 MS DEMETRIOU: C to D. So, he is saying that if you were to  
8 say that user damages were available outside those  
9 categories to apply to the present case, that would, in  
10 a sense, open up the applicability of user damages, or  
11 the availability of user damages, to all sorts of other  
12 cases where they are not available, including nuisance.

13 THE CHAIR: So one could say that he is making a finding  
14 that does not apply to the tort of nuisance.

15 MS DEMETRIOU: Then at the bottom of the page at H:

16 "It is possible that the English law of tort, more  
17 especially of the so-called proprietary torts will, in  
18 due course, make a more deliberate move towards recovery  
19 based not on loss but on unjust enrichment, but that  
20 cannot begin at this level".

21 The reason he is talking about unjust enrichment was  
22 because, of course, although he was looking at user  
23 damages, he thought that those were an example of --

24 THE CHAIR: It is very difficult to say the ratio in this  
25 case is that you cannot get user damages in any



1 competition case. It is very difficult to get that from  
2 taking this in isolation, and then one goes to the next  
3 case and looks at the paraphrasing by Arden, LJ and  
4 suddenly you have a ratio why you did not have a ratio.

5 MS DEMETRIOU: The reason why ^Devenish is very important is  
6 because what Arden, LJ finds, and, of course, the Court  
7 of Appeal in that case is binding on this Tribunal, what  
8 Arden, LJ finds is that user damages are not available  
9 outside the proprietary tort, so not available in a  
10 competition case. That is what she finds.

11 THE CHAIR: Yes, although in the context of an account of  
12 profits --

13 MS DEMETRIOU: Correct, but, sir, that goes back to the  
14 point that I made previously, that the very basis for  
15 her finding that the claim for account of profits and  
16 for the restitutionary award is not available -- was not  
17 available -- was precisely and only that ^Wass found  
18 that user damages are not available outside the  
19 proprietary torts, and so that is the important step, in  
20 my respectful submission, and that is what is binding on  
21 this Tribunal.

22 THE CHAIR: I understand that now. I am grateful. Anything  
23 in the other judgments that we should look at?

24 MS DEMETRIOU: Can I just show you just a couple --

25 THE CHAIR: Sorry, yes.

1 MS DEMETRIOU: I think it may just be helpful, just because  
2 some of the questions that you were asking me, sir,  
3 before lunch about why ^Wass was important in ^Devenish,  
4 can we just, perhaps, go back to see how the first  
5 instance judge, Lewison, LJ (as he then was) addressed  
6 the point, so if you go to page 36 of the bundle,  
7 paragraph 99, this is in the first instance judgment,  
8 sorry, this is the same tab, so {G4/4/36}. It is  
9 paragraph 99:

10 "The post ^Blake cases thus far have all been cases  
11 of breach of contract. As I have said, the Defendants  
12 say that this flexible response is not available in  
13 tort. In support of this proposition they rely on the  
14 decision of the Court of Appeal in ^Wass".

15 So that is how it cropped up. Then if you look at  
16 the next page, please, paragraph 103 on page {G4/4/37}  
17 he says:

18 "It is fair to say that ^Wass has been criticised by  
19 commentators but it has not, however, been suggested  
20 that it has been overruled or disapproved in previous  
21 cases".

22 Then page {G4/4/38}, paragraph 106:

23 "^Wass, in my judgment, shows that a restitutionary  
24 award is not yet generally available in all cases of  
25 tort. Both these cases are decisions of the Court of

1 Appeal and hence binding on me".

2 So it is not just Arden, LJ, Lewison, LJ also  
3 considered that ^Wass was binding on him to find that  
4 user damages are not available all cases of tort, and  
5 then paragraph 110 on page {G4/4/39}:

6 "The Defendant's primary position is that ^Wass  
7 precludes an account of profits just as it precludes the  
8 restitutionary award".

9 So you can see that, going back to the two stages in  
10 the Court of Appeal's reasoning, you can see why the  
11 Court of Appeal reasoned the case in that way, because  
12 the way it was being argued was that the Defendants were  
13 saying that restitutionary claims are not available  
14 in -- for breach of competition law, the Claimants were  
15 saying, well, hang on, look at user damages, because, of  
16 course, at that stage, there was a debate as to whether  
17 user damages were restitutionary in character.

18 THE CHAIR: There may be differences as to what definitions  
19 apply to what, but there clearly is a huge difference  
20 between user damages and an account of profits, user  
21 damages in the sense we're using it today, and an  
22 account of profits. They are very, very different, and  
23 it is unclear to me why there was confusion that they  
24 are different things. I appreciate the terminology may  
25 have changed, and I do not know why it required the

1 Supreme Court to explain that, if there was confusion  
2 before. It just seems self-evident that an account of  
3 profits -- we have looked at patent law, it has been  
4 different for a hundred years, and account of profits is  
5 something completely different to a royalty.

6 MS DEMETRIOU: I do not think that there was necessarily  
7 confusion about whether account of profits and user  
8 damages were different. Indeed the courts say that they  
9 are different in this judgment, but I think the  
10 confusion was whether -- the debate, rather, was whether  
11 one properly characterises "User damages" as being  
12 compensatory in nature, or having a restitutionary  
13 character, and so --

14 THE CHAIR: You still have the fact that ^Wass was concerned  
15 with user damages in the sense we are using it today --  
16 a compensatory claim -- although it failed for various  
17 reasons as a compensatory claim. Well, maybe that is  
18 why the two were drawn together. Maybe that is actually  
19 precisely the problem.

20 MS DEMETRIOU: Exactly.

21 THE CHAIR: Clearly in ^Devenish we are talking about an  
22 account of profits.

23 MS DEMETRIOU: Correct. So, the question for the Tribunal  
24 is to what extent is ^Devenish binding on us, and in  
25 support of what proposition, and our answer to that is

1           that ^Devenish is binding on you insofar as it finds,  
2           which it does find, that user damages are not available  
3           outside -- in tort claims -- outside proprietary torts,  
4           and particularly --

5       THE CHAIR:   The ratio cannot be that -- if you accept that  
6           user damages involves a collection of different types of  
7           damages, the ratio just cannot be that wide.

8       MS DEMETRIOU:   So let me put it more narrowly, then.

9           So, what ^Wass -- sorry -- what the Court of Appeal  
10          certainly finds is that user damages are not available  
11          in competition claims.   So, they say they are bound by  
12          Wass -- they are bound by Wass to find that user damages  
13          are not available in competition claims, so that is  
14          stage one, and then they say because of that we find  
15          that account of profits is not available.

16          Now, we do not have to address stage two. It is not  
17          relevant to the present debate.   The point is that the  
18          very basis for their finding at stage two is stage one.  
19          That is what the case was all about.   I have taken you  
20          through the various paragraphs that make that good.   You  
21          see, if you look at paragraph -- just finally, final  
22          paragraph on ^Devenish, if you go to page 74, so {G4/74}  
23          and look at paragraph 87, so this -- the second  
24          sub-issue, so you see that just above paragraph 87:

25                "Would a restitutionary remedy be available in the

1           circumstances of this case? This issue only arises if I  
2           am wrong on my conclusions about Stoke-on-Trent and  
3           Wass", so it is incontrovertible that the basis for the  
4           Court of Appeal's finding that there was no claim for  
5           restitution or account of profits is the first plank of  
6           its reasoning, that user damages are not available in  
7           competition claims, and that is what is binding on this  
8           Tribunal, and that is why we say, sir, that with respect  
9           to my learned friend who says "Oh well, this can all be  
10          deferred until trial" although he gives no good reason  
11          for that, with respect to that argument, this is a crisp  
12          point, and we say that we are right on this, that this  
13          Tribunal is bound by that conclusion in the Court of  
14          Appeal, and that if the Class Representative wants to  
15          advance a claim for user damages in a competition claim  
16          in circumstances where the Court of Appeal has found  
17          that is not available, it will have to take this point  
18          further to the higher Courts, and that is why it should  
19          be determined now by this Tribunal so that that process  
20          can ensue, if that is what the Class Representative  
21          decides she wants to do.

22                 Just to remind you at paragraph 4 on page 47, you  
23                 can see there, so I have shown you this already, but you  
24                 can see there that it is central {G4/4/47}, that is the  
25                 summary of the conclusion, central to the summary of the

1 conclusion that the award was precluded by the ^Wass  
2 case. What is ^Wass about? User damages.

3 So, sir, that is what I want to say about ^Devenish,  
4 and it really is our key point, but I do also want to  
5 take you to ^One Step and ^Lloyd v Google briefly. I  
6 know you have read them both but just to make some  
7 points --

8 THE CHAIR: I just want to know what you say about the other  
9 two judgments. So, the other two judgments, do they  
10 make the link you say as part of the ratio?

11 MS DEMETRIOU: So ...

12 THE CHAIR: Longmore, LJ deals with Stoke-on-Trent --

13 MS DEMETRIOU: So, Longmore, LJ dissents, and Tuckey, LJ --

14 THE CHAIR: Sorry, he dissents? Oh yes, he dismisses the  
15 appeal.

16 MS DEMETRIOU: And so if you go to page 90 --

17 THE CHAIR: Hold on, I'm getting confused now. All three  
18 judges dismissed the appeal.

19 MS DEMETRIOU: Can I just take you, first of all, to Tuckey,  
20 LJ's judgment?

21 THE CHAIR: Yes.

22 MS DEMETRIOU: So if we go to page {G4/4/90}, paragraph 156,  
23 so that is the same point on ^Wass and I just ask you to  
24 read that to yourselves.

25 THE CHAIR: Unless I'm misunderstanding, all he is saying

1           here is that ^Wass does not overrule --

2       MS DEMETRIOU: Does not overrule ^Blake.

3       THE CHAIR: Does not overrule ^Blake.

4       MS DEMETRIOU: That is the same point Arden, LJ was

5           determining, because the Claimants were saying "Look at

6           ^Blake, it is all quite loose and flexible", and I

7           showed you the point in Arden, LJ's judgment where she

8           said, well, ^Blake was a contract case and it does

9           not --

10      THE CHAIR: He goes on and says it -- "non-proprietary torts

11           do still fall to be considered as an exception to the

12           general principles articulated by Lord Nicholls of

13           Birkenhead in ^Blake's case".

14      MS DEMETRIOU: "Unless and until the ^Wass case is

15           overruled".

16      THE CHAIR: And the principles, sorry, of Lord Nicholls in

17           ^Blake -- non-proprietary torts do still fall to be --

18           okay. I understand. Yes.

19      MS DEMETRIOU: And Longmore, LJ is against him on this

20           point. He dissented on this point.

21      THE CHAIR: Where -- sorry, just help me where that is.

22      MS DEMETRIOU: So if we go to page {G4/4/89}, so it is 149,

23           I think, but in any event he dissented on this issue, so

24           it is really Arden, LJ and --

25      THE CHAIR: Sorry, I have lost everything.



1 MS DEMETRIOU: 145, if we look at 145 on page {G4/4/87}, so  
2 he is looking at ^Blake and ^Wass, and then he says,  
3 just below letter E --

4 THE CHAIR: "I do not consider that the ^Wass case is  
5 authority for the proposition".

6 MS DEMETRIOU: So he differs on that point.

7 THE CHAIR: Right. Thank you.

8 MS DEMETRIOU: Just now to go to ^Morris-Garner, and the  
9 reason why I go to this is to show you that, in fact,  
10 the approach of the Court ^Devenish, so it is not only  
11 that ^Devenish is binding, but the approach of the Court  
12 is consistent with ^Morris-Garner and ^Lloyd v Google,  
13 so let me just show you why we say that.

14 So ^Morris-Garner is at {G4/6/1} and if we can just  
15 jump straight to the conclusion, the conclusory part of  
16 Lord Reed's reasoning at page {G4/6/41} of the bundle.  
17 I know that you've read the judgment carefully but this  
18 is at the end of surveying all of the authorities on  
19 user damages, and at paragraph 95 he draws together his  
20 conclusions. So, could I just ask you to read to  
21 yourself subparagraphs 1 and 2 and then I'll make a  
22 submission?

23 Subparagraph (1) identifies the cases in which user  
24 damages are available in tort at common law, and as I  
25 said at the outset, what these cases all have in common

1 is that the obligation, so trespass, debt anew,  
2 conversion, all create a right over property, and loss  
3 arises because that right is interfered with in  
4 circumstances where the Claimant could have required  
5 payment for access to their property, and precisely the  
6 same point arises by analogy in patent infringements, so  
7 that is subparagraph (2). We say that the Chapter I and  
8 Chapter II prohibitions in the Competition Act 1998 do  
9 not, by contrast, create any property right. They  
10 simply do not. So, they are completely different. They  
11 require -- they create a right to expect that the market  
12 is going to be undistorted, and so they create an  
13 obligation on businesses undertaking not to act  
14 anti-competitively, and they can do what they want,  
15 subject to that, so they are not torts which -- that  
16 breach of is it duty is different to what is being  
17 considered in (1) and (2).

18 Paragraphs (3) and (5) are concerned with damages in  
19 lieu of an injunction, and then subparagraph (6) to (12)  
20 are concerned with the circumstances in which user  
21 damages are available for breach of contract, which was  
22 the point in issue in ^One Step, of course, and the  
23 principles that the Supreme Court lays down here are  
24 also very instructive, and let me explain why.

25 Could I just ask you first to read to yourselves

1           subparagraphs (6) to (9)?

2           So, so far, what Lord Reed is saying here is that  
3           generally, as a general matter, the user damages are  
4           generally not available for breach of contract, and then  
5           we have subparagraph (10):

6           "Negotiating damages can be awarded for breach of  
7           contract where the loss suffered by the Claimant is  
8           appropriately measured by reference to the economic  
9           value of the right which has been breached considered as  
10          an asset. That may be the position where the breach of  
11          contract results in the loss of a valuable asset created  
12          or protected by the right which was infringed. The  
13          rationale is that the Claimant has, in substance, been  
14          deprived of a valuable asset and his loss can therefore  
15          be measured by determining the economic value of the  
16          right in question considered as an asset. The Defendant  
17          has taken something for nothing for which the Claimant  
18          was entitled to require payment".

19          So consistently with the thinking on tort and patent  
20          law, there is a limited exception to when negotiating  
21          damages can be claimed for breach of contract, and that  
22          is when the contract confers a right to a valuable  
23          asset, in the same way that the tort of trespass confers  
24          a right to property -- again, different to competition  
25          law.

1           Then we see the point at paragraph -- subparagraph  
2           (12):

3           "The common law damages for breach of contract are  
4           not a matter for discretion, they are claimed as of  
5           right and they are awarded or refused on the basis of  
6           legal principle".

7           Again, we say you cannot just pitch up and say,  
8           well, my conventional claim, which I have, does not  
9           work, therefore I am going to claim user damages. That  
10          is not how it works.

11       THE CHAIR: How would it work if, in this case, the Class  
12       Representative was to say that the information which  
13       Facebook have obtained is confidential information --  
14       they may already have pleaded it, sorry, I have not  
15       checked -- but it is confidential information, and is a  
16       property right in that -- quasi-property right -- in  
17       that sense, and to bring it into line with the misuse of  
18       information cases which is a damage which is available,  
19       so at the heart of it you have confidential information,  
20       although obviously you are having a misuse arising from  
21       the breach of competition law.

22       MS DEMETRIOU: Yes. So, there are two answers to that. One  
23       is the answer which I am going to come on to give you  
24       which I can illustrate by reference to *Lloyd v Google*,  
25       which is that it is not enough to look at the substance

1           of the rights and say "Oh well, this fraudulent  
2           misrepresentation has resulted in an invasion of my  
3           property, therefore I am entitled to user damages, it  
4           has got to be the tort in question, the obligation in  
5           question which confers or directly protects the property  
6           right". That is true of confidential information.

7       THE CHAIR: But that does not work for patent cases, does  
8           it?

9       MS DEMETRIOU: It does, with respect.

10      THE CHAIR: The patent property, patents can be a piece of  
11           property which you can buy and sell, but I am not sure  
12           that -- when somebody is infringing, quite how the  
13           property analogy works. They are not wrongly acquiring  
14           the patent.

15      MS DEMETRIOU: So the patent -- so the patent legislation  
16           gives the patent owner a monopoly right over the  
17           invention, and so if the patent is infringed, then it is  
18           that right that is directly being infringed, so that is  
19           similar to breach of confidence or trespass -- not  
20           exactly the same -- but it is similar, because the legal  
21           right that you are relying on to make your claim --

22      THE CHAIR: Is the statutory tort.

23      MS DEMETRIOU: It is the statutory tort.

24      THE CHAIR: Here, why are we any different here? If you  
25           have a right which is your personal information which is

1           a proprietary or quasi-proprietary right, and the tort  
2           is the invasion of that proprietary right, why is it not  
3           analogous with the patent cases?

4       MS DEMETRIOU: Because the tort here -- so competition law  
5           does not give anyone a right to have their  
6           information -- to control their information. It simply  
7           does not. So, to explain how --

8       THE CHAIR: It gives a right not to be abused.

9       MS DEMETRIOU: It does. It gives a right not to be abused  
10           and Meta and any -- if it is in a dominant position --  
11           and any undertaking in a dominant position can organise  
12           its affairs in such a way so as to ensure that it is not  
13           abusing its dominant position. That does not mean that  
14           it has to pay anyone for information, and so the defence  
15           that Meta has put forward in this case is that in the  
16           counterfactual, so absent the infringement, it would not  
17           pay anyone for information so it would be entitled to  
18           organise its affairs in such a way that it is not  
19           required to pay anyone for information, and so in those  
20           circumstances --

21       THE CHAIR: On the conventional -- on the claim that is in  
22           the case at the moment, Meta is going to say that you  
23           are not entitled to damages, even if there is an abuse,  
24           you are not entitled to damages because we would never  
25           have paid that?

1 MS DEMETRIOU: Yes.

2 THE CHAIR: So you say the consequences of all that is that  
3 notwithstanding that you are in a dominant position, I  
4 am not saying you are, of course, if there were findings  
5 to that effect, you are in a dominant position, and you  
6 abused, you do not have to make a payment.

7 MS DEMETRIOU: No. Exactly, and so --

8 THE CHAIR: I was not putting that as a point in your  
9 favour.

10 MS DEMETRIOU: No, let me explain why. We say "Exactly" but  
11 let me explain why that is. I do have to grapple with  
12 that.

13 So if the -- so let me put it this way: the facts of  
14 this particular case cannot drive the question of  
15 whether user damages are available for breach of the  
16 competition rules. The abuse that has been put forward,  
17 so the unfair term in the contract that has been put  
18 forward, that is an allegation about an unfair term in  
19 the contract. It is a huge leap from that to say "Ah,  
20 competition law gives me a property right which sounds  
21 in user damages", and we say conceptually it makes no  
22 sense, because what you would be hypothesising, when you  
23 are hypothesising this negotiated license, which is what  
24 the Class Representative says must happen, is a  
25 negotiated license as a waiver in return for a waiver of

1           the abuse. That just simply does not work.

2           So, we say -- come back to my analogy with the tort  
3           of fraudulent misrepresentation. Say as a result of  
4           fraud, somebody -- I have had to give up some property  
5           to somebody --

6       THE CHAIR: But we do not know what the answer of fraudulent  
7           -- I do not find that a very helpful analogy because we  
8           do not have any cases on fraudulent misrepresentation as  
9           such that the analogy helps, have we?

10       MS DEMETRIOU: No, but what we have is ^Morris-Garner --

11       THE CHAIR: Shifting a very difficult problem to another  
12           difficult problem.

13       MS DEMETRIOU: Well, sir, but in a sense, it is  
14           illuminating, that we do not have any cases on all of  
15           these areas and what we do have is the Supreme Court in  
16           ^Morris-Garner saying when it comes to tort it is really  
17           trespass and debt anew and --

18       THE CHAIR: We have that point.

19       MS DEMETRIOU: I think the final point that I want to take  
20           you to, the final case, is ^Lloyd v Google.

21       THE CHAIR: Yes.

22       MS DEMETRIOU: Can we please turn that up at {G4/8/1}?

23           This, of course, was a representative action against  
24           Google for misuse of personal data without consent, and  
25           the claim was brought under section 13 of the Data



1 Protection Act, and the question for the Supreme Court  
2 or a question was whether user damages were available  
3 for that breach of statutory duty, and you can see, if  
4 we take it, please, from page {G4/8/38} of the bundle,  
5 paragraph 100, what we see here is that the Claimant  
6 relied on the ^Gulati case in order to found or base its  
7 claim for user damages and we can see at paragraph 102  
8 the bit of ^Gulati that they relied on, and it is in the  
9 citation:

10 "The essential principle was that by misusing their  
11 private information MGN deprived the Claimants of their  
12 right to control the use of private information".

13 Then if we go on, please, to page {G4/8/40},  
14 paragraph 108:

15 "The Claimant seeks to break new legal ground by  
16 arguing that the principles identified in Gulati as  
17 applicable to the assessment of damages for misuse of  
18 private information at common law, also apply to the  
19 assessment of compensation under section 13.1 of the  
20 DPA".

21 Then if we go on -- the next page, please {G4/8/41},  
22 paragraph 111, one of the bases for that argument was  
23 that it was said that there were a common -- there was a  
24 common source, in the sense that underlying both the  
25 DPA, the statutory duty imposed by the DPA, and the

1 principle, the common law principle in *Gulati*, was the  
2 same rule of law, so a concern for privacy all based on  
3 the ECHR.

4 So, in a sense, sir, just going back to the question  
5 you put to me a moment ago, when you said, well, why is  
6 this not the case, the same as a breach of confidence  
7 case? *Lloyd v Google*, the claim for user damages  
8 there, on the basis of the breach of the statutory duty,  
9 was much, much closer, because that was a statute  
10 directly conferring a right to keep information private,  
11 and there we can see the argument clearly put on the  
12 same page at paragraph 112. Can I just ask you to read  
13 that paragraph to yourselves? (Pause)

14 Pausing here, this is really exactly what the Class  
15 Representative is arguing here. They are saying, well,  
16 come on, there is a common law breach of confidence  
17 claim, this is now an invasion on the facts of our  
18 personal -- of our confidential information, we should,  
19 therefore, get a claim for user damages.

20 THE CHAIR: I mean, if the Court goes on, at paragraph 114  
21 and says -- the end of 114:

22 "The only question in this case is what the words  
23 of the relevant statutory provision mean".

24 MS DEMETRIOU: Yes.

25 THE CHAIR: There they just did it as a matter of statutory

1 construction.

2 MS DEMETRIOU: So, they did it as a matter of statutory  
3 construction but what they are looking at is what the  
4 scope of the breach of statutory duty is, so they are  
5 not saying, oh well, because -- which is really the  
6 point you were putting to me a few moments ago and it is  
7 definitely the point my learned friend was putting,  
8 which is, oh well, this is all about confidential  
9 information, therefore there should be a user damages  
10 claim because one is available at common law. No. You  
11 do have to look at the statutory duty, and here the  
12 statutory duty is the competition rules, nothing to do  
13 with protecting private information. Any incursion --

14 THE CHAIR: The point they make above is it was a statute  
15 which did not expressly confer a right to compensation  
16 on a person affected by a breach of statutory duty,  
17 nevertheless conferred such a right implied. Sorry, I'm  
18 misunderstanding but I thought it was just like -- you  
19 don't get compensation for breaches of section 13.

20 MS DEMETRIOU: You do get compensation, but just not user  
21 damages.

22 THE CHAIR: Right, and the compensation you get is  
23 identified --

24 MS DEMETRIOU: It is material damage and distress.

25 THE CHAIR: Yes of course. Sorry. I remember now. That is

1           actually set out in the statute.

2       MS DEMETRIOU: It is, but the argument -- so it is set out  
3           in the statute, and so of course that statutory  
4           construction question was a bit different to the one you  
5           are faced with, but we say that what this disposes of,  
6           so what this case disposes of, is the argument that  
7           simply because you can get damages, user damages, or you  
8           may be able to get user damages for breach of confidence  
9           in -- under common law, ergo you must be able to also  
10          get it for breach of the competition rules, which is the  
11          point that is put against me, and also the point that  
12          you, sir, put against me.

13       THE CHAIR: Clearly in the bundles there are cases where  
14          user damages have been available and there are plenty of  
15          cases where they have not been available.

16       MS DEMETRIOU: Yes.

17       THE CHAIR: I think the point you really have to deal with  
18          is whether we can say unarguably this is one of those  
19          cases where you cannot, as opposed to it being a subject  
20          of further argument and identification of the relevant  
21          facts and so forth, and then you are back --

22       MS DEMETRIOU: Then we are back to ^Devenish.

23       THE CHAIR: You really have to succeed on ^Devenish, have  
24          you not?

25       MS DEMETRIOU: ^Devenish is obviously the most crisp answer

1 to it, but we also --

2 THE CHAIR: But if ^Devenish is not binding, and ^Wass is  
3 not binding on the points you have to win on, then it is  
4 a tricky point that has got to go off to trial.

5 MS DEMETRIOU: No, it is not, with respect, a tricky point  
6 that has to go to trial because we say that it is --  
7 that one has to look at what the duty is, the duty is  
8 not to act anti-competitively, and so we are a million  
9 miles away from these torts and from patent law where  
10 you can see what the loss is because the obligation  
11 gives the property owner, or the owner of the  
12 confidential information, the right to charge for it,  
13 and so it is easy to see why there is loss. We are not  
14 there.

15 Any interference with the data of the Class members  
16 is purely incidental. It is not a loss that is  
17 envisaged by the tort, and we say that is clear.

18 THE CHAIR: Yes. I expect the Class Representative may say  
19 it is more than incidental, they might say it is at the  
20 heart of the case.

21 MS DEMETRIOU: Well, sir, we say that -- well, the heart of  
22 the case is still competition law. The heart of the  
23 case is: is there an excessive price and is there an  
24 unfair term. What they are doing is jumping to a  
25 factual consideration and saying, oh well, there is this

1 fact that we are alleging, therefore it follows from  
2 this factual circumstance that we are entitled to user  
3 damages, and we say, well, no, ^Lloyd v Google makes  
4 clear that is not clear. You have to look at what the  
5 statutory duty is intended to protect people against,  
6 and it is not invasion of their property rights.

7 Sir, just on why -- just a point you put to me a  
8 moment ago, you said, well, if I am wrong on ^Devenish,  
9 this is all a very tricky point that should go to trial,  
10 can I say why it should not go to trial?

11 THE CHAIR: Do you say we should grasp the nettle and -- the  
12 facts are irrelevant, yes?

13 MS DEMETRIOU: They are irrelevant, and the Class  
14 Representative who has every interest in saying to you,  
15 actually, these facts at trial is going to make a  
16 difference, has not been able to point to any factual  
17 determination at trial that will affect the resolution  
18 of this point, and so, sir, we do say to you that you  
19 should grasp the nettle, with respect. It has been  
20 fully argued before you. You have read very diligently,  
21 I can see, all of the lengthy written arguments, and you  
22 have had a day of oral arguments. We have pointed you  
23 to all the relevant authorities. This is not a point  
24 that is going to improve at trial, and it would be  
25 better for everybody to know what the trial is and it

1 would also be better to have the inevitable appeals on  
2 this issue determined in parallel rather than at the end  
3 of the proceedings, and we, indeed, do not understand  
4 why the Class Representative would want to prolong  
5 proceedings by having an appeal on this point at the end  
6 of proceedings. ^Devenish itself was just legal  
7 argument. It was taken as a preliminary point. It was  
8 not decided on the basis of factual determinations, and  
9 as I say, there are no factual findings here that will  
10 improve the argument one way or the other.

11 So, sir, that is what we say about the point of law.  
12 I need now to deal with certification unless there is  
13 anything else -- no one is urging me to say anything  
14 else.

15 On certification, I think one question that you  
16 asked my learned friend was, well, do we have to look at  
17 certification again, and we say that it is clear that  
18 you do because what you are faced with now -- so, of  
19 course, certification only arises if, contrary to the  
20 submissions we've made so far, the Tribunal finds that  
21 user damages either are available as a matter of law, or  
22 you decide not to decide it, if I can put it that way,  
23 and so if user damages are in the frame, then there has  
24 to be a plausible methodology under Pro-Sys to determine  
25 what they are, and you've seen Professor Scott

1 Morten's -- I think it is third report -- which is very  
2 slim, and she says "I am basically resting on my  
3 methodology for conventional damages", and so you do,  
4 with respect, have to decide whether that is a plausible  
5 methodology, not for conventional damages, that ship has  
6 sailed, but for user damages.

7 THE CHAIR: Yes, but just explain what the difference  
8 calculation is. I probably need a little bit of help on  
9 this.

10 MS DEMETRIOU: They have put forward no difference. So,  
11 they have said it is exactly the same methodology.

12 THE CHAIR: Yes.

13 MS DEMETRIOU: We say that that methodology will not do for  
14 user damages, and the reason it will not do for user  
15 damages is that they are measuring something different,  
16 so user damages, for user damages you need to look at  
17 the extent of the incursion into the personal data  
18 rights.

19 THE CHAIR: What about conventional damages?

20 MS DEMETRIOU: No, because for conventional damages you do  
21 not necessarily have to do that because you are looking  
22 at a but for -- so but for the infringement, what would  
23 have happened --

24 THE CHAIR: But for the infringement you would have paid me,  
25 Mr X, a larger sum than Mrs Y because I have a whole



1           host of personal data and Mrs Y does not have any.

2       MS DEMETRIOU: Well, that may or may not be the case, but  
3           what they have succeeded in -- so --

4       THE CHAIR: Why wouldn't it be the same -- when it comes to  
5           assessment on the user damages, I do not understand --  
6           when it comes to getting your pen and paper out and  
7           trying to identify a hypothetical bargain, why it is  
8           different in character. It may produce slightly  
9           different results, but why is it different in character?

10      MS DEMETRIOU: Can I show you -- I just want to show you --  
11           ^Lloyd v Google and then I will answer the question  
12           because I am hoping that --

13      THE CHAIR: Well, I can't see -- this must be a question  
14           of -- all right. It must be a question of facts on this  
15           case rather than a binding authority on it, but let's  
16           have a look at ^Lloyd v Google.

17      MS DEMETRIOU: It is the latter part of ^Lloyd v Google, so  
18           not the parts that I have been showing you up to now, so  
19           if we take it, please, from page {G4/8/49}, at the  
20           bottom of page 49, do you see there is a heading "F: the  
21           need for individualised evidence of misuse"?

22      THE CHAIR: Yes.

23      MS DEMETRIOU: So what Lord Leggatt says there is:

24           "There is a further reason why the Claimant's  
25           attempt to recover damages under section 13 by means of

1 a representative claim cannot succeed. Even if,  
2 contrary to my conclusion, it were unnecessary in order  
3 to recover compensation to show that an individual has  
4 suffered material damage or distress, it would still be  
5 necessary for this purpose to establish the extent of  
6 the unlawful processing in his or her individual case".

7 Then if we go forward, please --

8 THE CHAIR: You have not answered my question. I think it  
9 is my fault for asking -- wrapping up two questions. In  
10 terms of the calculation, what is going to be different,  
11 and why, in one, do you need to look at it individually  
12 and in the other you do not need to look at it  
13 individually?

14 MS DEMETRIOU: Because -- I am going to show you this by  
15 reference to Professor Scott Morten's report.

16 THE CHAIR: Just tell me. Professor Scott Morten does not  
17 go into a lot of detail.

18 MS DEMETRIOU: So her report, her methodology for  
19 conventional damages seeks to hypothesise a negotiation  
20 between, on the one hand, all of the Class and Meta on  
21 the other, and then --

22 THE CHAIR: Are you talking about conventional, or --

23 MS DEMETRIOU: Conventional, but she wants to use the same.

24 THE CHAIR: The Class are negotiated -- it is a hypothetical  
25 negotiation between the Class and Meta, and the purpose

1           of that negotiation is to establish what?

2       MS DEMETRIOU: Well, for conventional damages it is to  
3           establish, she says, what the Class would have received  
4           absent the infringement.

5       THE CHAIR: Okay, and are both sides putting an input into  
6           that? It is a hypothetical bargain.

7       MS DEMETRIOU: Yes, so --

8       THE CHAIR: So Facebook say, hypothetically, give a sum,  
9           Class, maybe they go out to consultants, I don't know,  
10          but Class put a sum and they arrive at somewhere in the  
11          middle?

12      MS DEMETRIOU: What she says is that you have to split the  
13          profits that Meta made, so you look at the profits that  
14          Meta made --

15      THE CHAIR: Sure. You can do it various ways, but that is  
16          the methodology she is putting. Now explain to me what  
17          happens when it is user damages.

18      MS DEMETRIOU: So she says the same thing -- so for user  
19          damages she proposes the same methodology, so she says  
20          you have to hypothesise this negotiation and the upshot  
21          is that you have to look at the profits that Meta made  
22          as a result of the -- using the off Facebook data, and  
23          divide those by two, and we say the flaw in that is that  
24          what *Lloyd v Google* establishes is that -- that is all  
25          very well for but for conventional damages, but what

1       ^Lloyd v Google establishes is that for user damages you  
2       need to be looking at the extent of the unlawful  
3       processing, and let me just explain why they are not the  
4       same thing.

5       So you could have, for example, a lot of data being  
6       transferred, as it were -- I am going to just -- it is  
7       not exactly how it happens -- but there could be a lot  
8       of data that Meta has the right to use, and, in fact, it  
9       does not process most of that data at all, but its  
10      profits are tied to just the processing of a tiny amount  
11      of that data, and so there is no necessary link between  
12      the extent to which individuals' data has been used,  
13      which is the investigation that you need for user  
14      damages, and profits which is the metric that Professor  
15      Scott Morten is using for conventional damages. That is  
16      the short point.

17     THE CHAIR: (Inaudible).

18     MS DEMETRIOU: Yes.

19     THE CHAIR: But I still do not quite understand why that is  
20      materially different. I understand you want to chop it  
21      up into little pieces and then it becomes materially  
22      different for that reason, but if one were doing it as a  
23      Class, and hypothesising Class-negotiated user damages,  
24      or a bargain which represents user damages, why is it  
25      going to be any different?

1 MS DEMETRIOU: Because, as I say, there is no necessary  
2 link. What is important is the extent that users --  
3 collectively users' data was processed by Meta, and that  
4 is what *Lloyd v Google* establishes. Can I just show  
5 you the relevant passages?

6 THE CHAIR: I have read *Lloyd v Google*. I have read the  
7 case and I understand the passages, but I do not  
8 understand your case at the moment. You seem to be  
9 arguing the reverse. You need to -- so if there has  
10 been -- I see. You are saying that in user damages you  
11 have to -- you already assume that Facebook has accessed  
12 the data.

13 MS DEMETRIOU: No, in user damages you have to look at the  
14 extent to which -- I mean, can I just show you -- can  
15 I just remind you of the relevant passage?

16 THE CHAIR: I just want to get it on this first then we can  
17 go to the authorities.

18 MS DEMETRIOU: Yes. Have you to look at the extent to which  
19 the wrongful use was made of the data. That is user  
20 damages. So, then what you are doing --

21 THE CHAIR: You have to look at the extent to which the  
22 wrongful use --

23 MS DEMETRIOU: Yes.

24 THE CHAIR: I thought you were trying to identify the sum  
25 that Facebook would have to pay to get access to the

1 data, so you will not know what use is made of it, and  
2 you are trying to say, look, you can have access to my  
3 data, you may use it any time over the next 10, 20, 30  
4 years. How can they know what access to the data is  
5 going to be made?

6 MS DEMETRIOU: That is why I say ^Lloyd v Google is  
7 important because what that establishes -- like the  
8 trespass cases -- so you have to look at -- for a  
9 trespass case, if somebody just pops into your field for  
10 ten minutes then the amount that you are going to pay  
11 them --

12 THE CHAIR: But this is the not point. I understand all  
13 those arguments, but what I do not understand is why the  
14 user damages, the sort of questions you need to ask and  
15 the sort of -- are different to the conventional  
16 damages, and assuming you are negotiating as a Class,  
17 they seem to be very similar. The difference you  
18 pointed out to me was that you have to assume -- you  
19 will know that Facebook -- what use Facebook has made of  
20 the data and I am not, at the moment, clear where you  
21 are getting that from because I thought this negotiation  
22 would take place in advance of Facebook accessing the  
23 data.

24 MS DEMETRIOU: So the -- so just stepping back to first  
25 principles, so user damages is the amount that would be

1           paid in order to allow the particular use of property.

2       THE CHAIR:   The release.   Yes.

3       MS DEMETRIOU:   The release.   So, in order to work out what  
4           that amount is, you need to work out what the use is  
5           that is being made of the property.

6       THE CHAIR:   As a Class.   We are assuming it is as a Class at  
7           the moment.

8       MS DEMETRIOU:   Well, there is a question as to whether that  
9           can, coherently, be done as a Class when it is actually  
10          very individual in nature.

11      THE CHAIR:   Right, but then the same applies to your  
12          damages -- your conventional damages calculation.   You  
13          have to say what would Facebook have paid.   It seems to  
14          be the other side of the coin.   What would Facebook have  
15          paid, and then you are going to say, well, it depends on  
16          what use they made of the data.

17      MS DEMETRIOU:   Well, the reason it is not the other side of  
18          the coin is because what you are doing for the  
19          conventional damages claim is asking in a but for world  
20          what is it that these consumers would have received from  
21          Meta.

22      THE CHAIR:   What should Facebook have paid.

23      MS DEMETRIOU:   What should they have paid, what is the fair  
24          price, but for user damages, you are not asking what the  
25          fair price is, you are asking --

1 THE CHAIR: You are asking what the fair price to be  
2 released is.

3 MS DEMETRIOU: Exactly, and so what that requires you to  
4 look at is what use is being made of the data, and the  
5 short point is that there is no proposal to investigate  
6 what use is being made of the data.

7 THE CHAIR: All right. So, let us have a look at the case  
8 you wanted to look at. ^Lloyd v Google, I think.

9 MS DEMETRIOU: So if we go to page 50 {G4/8/50}, so top of  
10 the page:

11 "Even if, contrary to my conclusion, it were  
12 unnecessary in order to recover compensation under this  
13 provision to show that an individual had suffered  
14 material damage or distress" --

15 THE CHAIR: Sorry, which paragraph?

16 MS DEMETRIOU: Top of page 50.

17 THE CHAIR: I have a different numbering, that is all.  
18 Paragraph 144.

19 MS DEMETRIOU: It says -- so, the bit I am relying on says:

20 "It would still be necessary for this purpose to  
21 establish the extent of the unlawful processing in his  
22 or her individual case. So, that is the first point.

23 Then if we move forward in the judgment to page 52  
24 of the bundle, paragraph 154 {G4/8/52}, the Claimant's  
25 case is not improved by formulating the claim as one for



1 user damages quantified by estimating what fee each  
2 member of the representative Class could reasonably have  
3 charged, or which would reasonably have been agreed in a  
4 hypothetical negotiation for releasing Google from the  
5 duties which it breached.

6 I have already indicated why user damages are not  
7 available, but even if, contrary to that conclusion,  
8 user damages could, in principle, be recovered, the  
9 inability or unwillingness to prove what, if any,  
10 wrongful use was made by Google of the personal data of  
11 any individual, again, means that any damages awarded  
12 would be nil, and then we see why, so 155:

13 "The claimant asserts, and I am content to assume,  
14 that if, instead of bypassing privacy settings through  
15 the Safari workaround, Google had offered to pay a fee  
16 to each affected Apple iPhone user for the right to  
17 place its DoubleClick Ad cookie on their device, the fee  
18 would have been a standard one, agreed in advance,  
19 rather than a fee which varied according to the quantity  
20 or commercial value to Google of the information which  
21 was subsequently collected ..."

22 So that is the premise which the judge was content  
23 to assume and that is really the premise for the  
24 methodology of Professor Scott-Morten:

25 "However, imagining the negotiation of a fee in

1       advance in this way is not the correct premise for the  
2       valuation. As explained in Morris-Garner {2019} AC 649,  
3       the object of an award of user damages is to compensate  
4       the claimant for use wrongfully made by the defendant of  
5       a valuable asset protected by the right infringed. The  
6       starting point for the valuation exercise is thus to  
7       identify what the extent of such wrongful use actually  
8       was: only then can an estimate be made of what sum of  
9       money could reasonably have been charged for that use or  
10      put another way, for releasing the wrongdoer from the  
11      duties which it breached in the wrongful use that it  
12      made of the asset. Imagining a hypothetical  
13      negotiation... is merely 'a tool' for arriving at this  
14      estimated sum. As in any case where compensation is  
15      awarded, the aim is to place the claimant as nearly as  
16      possible in the same position as if the wrongdoing had  
17      not occurred".

18             Then we see at 157:

19             "Applying that approach, the starting point would  
20             therefore need to be to establish what unlawful  
21             processing by Google of the Claimant's personal data  
22             actually occurred".

23      THE CHAIR: We have read this, yes.

24      MS DEMETRIOU: So it is that that we rely on and we see

25             there that what Lord Leggatt is rejecting is precisely

1           the sort of methodology that Professor Scott Morten has  
2           put forward for conventional damages.

3       THE CHAIR:   The point made against you is that this is a  
4           Class action.   Entirely different considerations occur  
5           which I think is what you need to address.

6       MS DEMETRIOU:   Well, it is an aggregation of individual  
7           claims. Now, I do not accept that -- the point put by my  
8           learned friend was -- he put the point far too broadly.  
9           He said, well, where you have a right to aggregate  
10          damages, somehow that sweeps away any problems that you  
11          might have in having to look at individual claims of  
12          Class members.   Not so.   In the ^Merricks litigation a  
13          claim that was not certified was a claim for compound  
14          interest on behalf of the Class.   Now, I argued for  
15          Mr ^Merricks, well, we have an aggregate award of  
16          damages, why not have a claim for compound interest  
17          because we can aggregate any individual features and  
18          just look at the upshot.   We can look at  
19          publicly-available data as to what people in general in  
20          the population did in terms of saving, and the Tribunal  
21          said no, it is too individual.   You cannot.   So, that is  
22          really our point.

23               We say here there needs to be an investigation of  
24               the unlawful use by Meta of the data of individuals.  
25               That is the basis for the hypothetical release fee.   You

1 cannot just skate over that and recycle exactly the same  
2 methodology that they used for conventional damages.

3 I am almost done, but just to go back to ^Lloyd v  
4 Google at {G4/8/53} --

5 THE CHAIR: Sorry, give me a paragraph number because I have  
6 different pagination.

7 MS DEMETRIOU: 157. He says:

8 "Applying that approach, the starting point ..."

9 So the not end point, not a plausible methodology,  
10 but the starting point:

11 " ... would therefore need to be to establish what  
12 unlawful processing by Google of the Claimant's personal  
13 data actually occurred only when the wrongful use  
14 actually made by Google is known is it possible to  
15 estimate its commercial value".

16 So that is why we say -- that really is a  
17 fundamental point and you cannot simply wish it away by  
18 referring to the right to aggregate claims under this  
19 collective procedure.

20 So, sir, I do not think I need to take you to  
21 Professor Scott Morten. The point that I was going to  
22 show you was that it is basically splitting the profits  
23 and that does not cater for this point.

24 Sir, unless you have any questions, those are my  
25 submissions.

1 THE CHAIR: I'm grateful. Thank you very much.

2 Reply by MR VENKATESAN

3 MR VENKATESAN: Sir, in reply I was proposing to focus, if I  
4 may, on the ^Wass, ^Devenish points because that seems  
5 to be, in the end, what my learned friend relies most  
6 heavily on.

7 We say that my learned friend's argument about those  
8 cases fails at multiple levels. Can I just, as it were,  
9 in a list identify them and then I will very quickly  
10 develop them?

11 First, even if my learned friend's reading of  
12 ^Devenish is correct and I will explain why we say it is  
13 not, there are two separate reasons why it is not  
14 capable of being a binding authority, and that is what  
15 my learned friend needs it to be.

16 Reason number one: user damages were not, it is  
17 common ground, claimed in that case from which it  
18 necessarily follows --

19 THE CHAIR: In which case?

20 MR VENKATESAN: In ^Devenish -- from which it necessarily  
21 follows, given how the doctrine of precedent works, and  
22 I will go to authority on this, that that case cannot be  
23 binding authority as to the availability or otherwise of  
24 user damages. That is reason one.

25 Reason two, in any event, even if I am wrong about

1           that, my learned friend's argument that it is binding  
2           depends, in the end, only on the judgment of Arden, LJ,  
3           but even if my learned friend's reading of that judgment  
4           is right, it was a minority view because it was not  
5           endorsed either by Longmore, LJ or by Tuckey, LJ, so  
6           that is the first level at which we say the argument  
7           fails, but the second, and maybe more fundamental level,  
8           is my learned friend's reading of Arden, LJ's judgment,  
9           we submit, is simply wrong -- again, a number of reasons  
10          for that.

11                 First, her reading of ^Wass is wrong, and that is  
12          going to infect, we submit, her reading of ^Devenish's  
13          treatment of ^Wass. Number two, even looking at  
14          Arden, LJ's judgment in isolation, it neither says nor  
15          assumes that user damages are unavailable for a breach  
16          of competition law, third, if it did say or assume that,  
17          then that would be inconsistent with ^One Step which, of  
18          course, is subsequent Supreme Court decision, so if all  
19          else failed --

20   THE CHAIR:   Why is it inconsistent?

21   MR VENKATESAN:  Because what my learned friend says

22                 ^Devenish is authority for via its reading of ^Wass, is  
23          that you cannot get user damages in tort for  
24          non-proprietary torts. That cannot, we would submit,  
25          survive ^One Step.

1 THE CHAIR: Why can that not survive ^One Step?

2 MR VENKATESAN: Because if you look at the categories of  
3 case in which ^One Step says you can get user damages,  
4 they are not confined to proprietary torts, they extend  
5 beyond them.

6 THE CHAIR: Only to the IP cases.

7 MR VENKATESAN: Well, but the breach of contract cases are  
8 significant because Lord Reed says in paragraph --  
9 I think it is 91 or 92 -- that the same underlying  
10 principles explain the contract cases and the tort  
11 cases, but obviously a proprietary --

12 THE CHAIR: We are dealing with non-proprietary torts. We  
13 are not really dealing with contracts here, so --

14 MR VENKATESAN: I accept that sir. We're not dealing with  
15 contracts.

16 THE CHAIR: So the question was, was the -- and I thought  
17 your submission was that, really, ^One Step is just  
18 silent on whether that list is exclusionary or not. It  
19 just does not assist one way or the other, so if ^Wass  
20 and ^Devenish do say that it is limited to that list, I  
21 am not sure that ^One Step rescues you.

22 MR VENKATESAN: I see what you mean, sir, and I will come on  
23 to develop that, but just to give you an answer in a  
24 nutshell, before I get there, my learned friends accept  
25 that you can get user damages for the tort of misuse of

1 private information which is not mentioned in ^One Step.  
2 It is mentioned in ^Lloyd v Google.

3 Now, the tort of misuse of private information is a  
4 tort. It is not a cause of action in equity, it is a  
5 distinct tort. It has become a distinct tort. It is  
6 not a proprietary tort, yet user damages, they accept  
7 are available for it, and that is inconsistent, we would  
8 submit, with any limitation, if it assists, that you can  
9 never get user damages in tort law for non-proprietary  
10 torts, because if that were true you could not get them  
11 for the tort of misuse of private information but we  
12 know you can, both from Gulati and ^Lloyd which endorses  
13 ^Gulati, so the problem about this argument, and this is  
14 why it is the last of my multiple reasons, this all  
15 fails at a prior stage. There never has been a rule  
16 that you can only get user damage for proprietary torts,  
17 but if there is, that cannot survive ^One Step or  
18 ^Lloyd, and I will come on to develop that.

19 Can I start with the ratio point, as it were, and  
20 can I invite the Tribunal, please, to turn up ^One Step?  
21 It is a passage I mentioned briefly in opening, but I do  
22 not think I ultimately took you to it. It is {G4/6/37}.

23 THE CHAIR: Paragraph?

24 MR VENKATESAN: Paragraph 82 at the bottom of the page.

25 I think I did go to it briefly in anticipating.



1           So, what Lord Reed says, referring to ^Blake, is  
2       that:

3           "The meaning and effect of Lord Nicholls'  
4       discussion of damages for breach of contract have been  
5       much debated. It is unnecessary to pursue the matter  
6       further for the purposes of the present case.  
7       Negotiating damages ..."

8           That is user damages:

9           " ... were not sought in Attorney General v Blake  
10       and were not before the Court. As the Earl of Halsbury  
11       LC observed in Quinn ... is only an authority for what  
12       it actually decides..."

13          I would emphasise the word "Decides" because,  
14       putting my learned friend's case at its highest, and  
15       obviously you know I do not accept this, but assuming  
16       that Arden, LJ had said or implied that you can only get  
17       user damages for proprietary torts, that was not an  
18       issue which arose for decision, as distinct from  
19       reasoning in ^Devenish because it is common ground that  
20       nobody was seeking user damages, so while it could, on  
21       that hypothesis, be reasoning, powerful reasoning, being  
22       that of a Lady Justice of Appeal, it is not capable of  
23       constituting binding authority because of the principle  
24       identified in ^Quinn.

25          And if it is not binding, then on this application

1           ^Devenish is, we say, not going to help my learned  
2           friend. So, that is my first point. If I am right  
3           about that nothing else really arises, but my second  
4           point is if one looks at ^Devenish itself, for it to be  
5           binding it would have to be a majority view.

6       THE CHAIR: I understand that. I have that point in mind.  
7           Just explain to me what -- it would be helpful to start  
8           with what you say Arden, LJ decided in ^Devenish and  
9           then go back to ^Wass, I think will be the more  
10          convenient way to do it.

11       MR VENKATESAN: Of course. I was going to do it the other  
12          way around but I am in your hands only because looking  
13          at ^Wass helps us to understand --

14       THE CHAIR: Let's try it this way and see where we get to.

15       MR VENKATESAN: Of course.

16       THE CHAIR: You say she had not decided what -- leaving  
17          aside whether it is a ratio or not -- she had not  
18          decided what matters say she decided.

19       MR VENKATESAN: Indeed.

20       THE CHAIR: I just want to understand that.

21       MR VENKATESAN: Yes. I am just going to turn up ^Devenish.  
22          Okay.

23          Just to put this into context, by the time the case  
24          gets to the Court of Appeal, the claim for exemplary  
25          damages has been abandoned. It's common ground that the

1           only remedy being sought in the Court of Appeal is an  
2           account of profits. Arden, LJ, in paragraph 4, says in  
3           terms that what is precluded by the ^Wass case is a  
4           restitutionary award. That is at {G4/4/47}.

5           So G4/4/47, just below:

6           "On that basis, a restitutionary award is available  
7           in tort unless it is precluded by the ^Wass case. In my  
8           judgment it is precluded by the ^Wass case".

9           So --

10          THE CHAIR: But the ^Wass case was never concerned with  
11          restitutionary claims.

12          MR VENKATESAN: Precisely, but the reason why Arden, LJ says  
13          this, and this is why I wanted to start with ^Wass, as  
14          part of Nourse, LJ's reasoning he refers both to user  
15          damages and to gains-based remedies and formulates --  
16          and identifies certain categories of case which are an  
17          exception to the compensatory principle, and others  
18          which are not, and he actually says user damages are not  
19          an exception, so they are not gain.

20          THE CHAIR: She says things are binding on her.

21          MR VENKATESAN: Yes.

22          THE CHAIR: That is what I wanted to understand, what she is  
23          saying is binding on her from the ^Wass case.

24          MR VENKATESAN: Yes. I will take you to ^Wass. What she is  
25          saying, as we read the judgment, is binding on her from

1           the ^Wass case, are certain exceptions identified by  
2           Nourse, LJ --

3       THE CHAIR: Can we have a look at that, where she says that?

4       MR VENKATESAN: Sorry, I misunderstood. Of course. (Cross  
5           talk).

6       THE CHAIR: Sorry, it would just really help me if we could  
7           just see where you say (cross talk) ^Devenish is the  
8           case that is relied on, not ^Wass, and of course one has  
9           to go back to ^Wass to understand ^Devenish, but I just  
10          want to see what the propositions are first, and then we  
11          can dissect them.

12       MR VENKATESAN: I apologise. I misunderstood you. So, the  
13          best reference is probably paragraph 72 at page  
14          {G4/4/67}.

15       THE CHAIR: She relied on 71, Ms Demetriou relied on 71  
16          first.

17       MR VENKATESAN: Yes. So, 71 summarises the facts of ^Wass.

18       THE CHAIR: She says she is bound by the ratio --

19       MR VENKATESAN: Either of the reasoned judgments, and then  
20          at 72 she starts considering first of those judgments,  
21          namely that of Nourse, LJ, and then she says this:

22                "At the outset of his analysis, Nourse, LJ  
23                identified two general rules, the first being the  
24                general rule that damages are compensatory. He held  
25                that user damages were not an exception to this rule,

1 but merely went to the manner in which damages were  
2 assessed".

3 So just pausing there, what Arden, LJ is saying is  
4 that on her reading of Nourse, LJ, user damages are not  
5 an exception to the rule that damages are compensatory.  
6 In other words, that user damages are compensatory.

7 So, from that what we understand that to mean is  
8 that it forms no part of Arden, LJ's interpretation of  
9 ^Devenish -- sorry, of ^Wass -- that user damages are  
10 gains-based. On the contrary, she is saying that what  
11 ^Wass says is that user damages are compensatory, so  
12 then it cannot have been an element of her reasoning --

13 THE CHAIR: Just do not bring it together yet, just keep  
14 going. So, what else does she decide on this?

15 MR VENKATESAN: Yes, and just -- I should show you 58 at  
16 page {G4/4/63}.

17 THE CHAIR: So when she was bound by the ratio, what was  
18 she ...

19 MR VENKATESAN: So the ratios identifies by --

20 THE CHAIR: "This court is bound by". What is she bound by?

21 MR VENKATESAN: So she is bound by two things, as we read  
22 it. The first is to be found in paragraph 74, first  
23 sentence.

24 THE CHAIR: Okay.

25 MR VENKATESAN: So that says that -- which we have looked

1 at:

2 "The ratio of the judgment of Nourse, LJ with which  
3 Mann, LJ agreed, is therefore that the use of principle  
4 ought not to be applied to the infringement of a right  
5 to hold a market where no loss had been suffered by the  
6 market owner". That is just a narrow point about  
7 markets.

8 The second point is at 76. It is important it look  
9 at that carefully. The first sentence, she says  
10 {G4/4/69}:

11 "Nourse, LJ regarded the underlying rule as a  
12 general rule only".

13 Now, just pausing there, what she describes as the  
14 underlying rule is the general rule to which she had  
15 referred in 72, which we looked at earlier. Then she  
16 says --

17 THE CHAIR: Hold on. Sorry. Okay.

18 MR VENKATESAN: Then returning to 74 she says that Nourse,  
19 LJ regarded that not as an absolute rule but as a  
20 general rule. Then she says:

21 " ... but the exceptions to it are those that he  
22 specifies".

23 So Arden, LJ regards herself as bound by the  
24 exceptions to the general rule identified --

25 THE CHAIR: Yes.

1 MR VENKATESAN: Then over the page, she says that:

2 "None the less, it was an essential part of Nourse  
3 LJ's reasoning that damages by reference to the benefit  
4 obtained by the defendant could only be awarded in those  
5 limited situations..."

6 that is to say his exceptions:

7 "... and it would in my judgment have to be shown  
8 that his circumscription of the cases where damages were  
9 not assessed on a purely compensatory basis could not  
10 stand with Blake's case".

11 So, that is what Arden, LJ takes from <sup>^</sup>Wass, and --

12 THE CHAIR: Right, and by "the benefit obtained" you say she  
13 is talking about gains-based assessment and account?

14 MR VENKATESAN: Precisely. The reason I took you to 72 is  
15 it seems to me that is of some assistance --

16 THE CHAIR: Why was that an essential part of Nourse, LJ's  
17 reasoning? It does not seem to have been a central part  
18 of Nourse, LJ's reasoning at all.

19 MR VENKATESAN: Indeed. That is one of the difficulties  
20 about this exercise using judgment two to construe  
21 judgment one, and, indeed, I think you put this to my  
22 learned friend, if, looking at judgment one, we do not  
23 think it means X --

24 THE CHAIR: You are submitting that it is not clear why  
25 Arden, LJ was having regard to, in that sentence -- is

1           that what you are saying, with all due deference to --

2       MR VENKATESAN:   Indeed, sir. I think I am saying two things.

3           I am saying that and I am saying that if you read 72 an

4           76 consistently, so 72, which is at the bottom of page

5           67 --

6       THE CHAIR:   Hold on.   Let me just go back. "At the outset of

7           his analysis".

8       MR VENKATESAN:   So Arden, LJ, in the second sentence of 72

9           recognises that user damages, according to Nourse, LJ,

10          are compensatory -- in other words loss-based.

11       THE CHAIR:   Yes.

12       MR VENKATESAN:   So then, with the benefit of that, if one

13          then looks at 76, when she says that it was an essential

14          part of Nourse, LJ's reasoning that damages by reference

15          to the benefit cannot be awarded, except in those

16          limited situations, that category cannot include user

17          damages, because Arden, LJ has already recognised this

18          that is not gains-based but rather loss-based.

19          Put another way, 76 does what it says on the tin.

20          It says you cannot get gained-based remedies.   It does

21          not say anything either way about whether you can or

22          cannot get user damages. That is my submission.

23       THE CHAIR:   But you are saying you cannot find that as an

24          essential part of Nourse, LJ' reasoning.

25       MR VENKATESAN:   Sorry, what -- just to make sure I have



1           understood you sir, sorry?

2       THE CHAIR:   So 76, Arden, LJ is stating:

3           "As an essential part of Nourse, LJ's reasoning, the  
4           damages by reference to the benefit obtained ..."

5           And you just explained if you keep in mind paragraph  
6           72 it has to be talking about an account of profits  
7           there:

8           " ... by the Defendant could only be awarded in  
9           those limited situations".

10          The limited situations she is talking about, she has  
11          referred to ^Blake, she has referred to Hendrix.

12       MR VENKATESAN:   Yes.   I mean, what is slightly unclear is  
13          whether the words "Limited situations" are a reference  
14          back to Hendrix and ^Blake or actually a reference back  
15          to the exceptions identified by Nourse, LJ which  
16          Arden, LJ refers to at paragraph 76 on the previous  
17          page, because she does say there that the exceptions to  
18          "It" are those that he specifies, the "It" being the  
19          general rule.

20       THE CHAIR:   Sorry, say that again.

21       MR VENKATESAN:   So 76 at the bottom of page 69, Nourse, LJ  
22          regarded the underlying rule as a general rule only.   It  
23          was not an absolute rule but the exceptions to it are  
24          those that he specified, so that is Arden, LJ's reading  
25          of Nourse, LJ's judgment, the general rule and the

1 exceptions.

2 THE CHAIR: You just said the general rule was that found in  
3 72.

4 MR VENKATESAN: Yes.

5 THE CHAIR: Are you now positing an alternative?

6 MR VENKATESAN: No, I am not positing an alternative, I am  
7 simply saying that when one looks over the page, the  
8 phrase we were looking at earlier "Limited situations",  
9 it could be a reference back to Nourse, LJ's exceptions.

10 So, for those reasons we do say that Arden, LJ is  
11 not only -- let me just start again.

12 So we say two things. First, in the light of 72 and  
13 76 read together, Arden, LJ recognised that ^Wass treats  
14 user damages as compensatory, that is to say loss-based  
15 and not gains-based. That is the first point. Second,  
16 when she comes to formulate the rule we are looking at  
17 at page 70 between letters B and C where she says "It  
18 was an essential part of Nourse, LJ's reasoning" what  
19 you have to decide is what does she mean by the words  
20 "Damages by reference to the benefit obtained by the  
21 Defendant", and we say that whatever those words are a  
22 reference to, they do not include user damages, because  
23 Arden, LJ herself has clarified that used damages are  
24 measured by reference to loss and not gain.

25 THE CHAIR: I understand.

1 MR VENKATESAN: That is the point.

2 My learned friend -- I will go to ^Wass in a moment,  
3 but my learned friend took you to Lewison, LJ at first  
4 instance. I don't know if it would assist to have  
5 submissions about that. It is ultimately the --

6 THE CHAIR: (Inaudible) just trying to interpret Arden, LJ's  
7 judgment.

8 MR VENKATESAN: I respectfully agree. I mean, the only  
9 point I was going to make about it, I don't need to take  
10 you to it, I can just make the submission, Lewison, LJ  
11 actually recognised in terms, he uses damages are  
12 compensatory and I gave you an example of that, I think  
13 it is paragraph 26 and also paragraph 94, the first  
14 instance judgment. What he said is not available is the  
15 restitutionary award or an account of profits, so it  
16 does not help my learned friend.

17 Would it assist, perhaps, to look at ^Wass? It  
18 certainly helped me when I was --

19 THE CHAIR: Yes. Let's go back to ^Wass now. It would be  
20 helpful to see what they said about ^Blake. Remind me  
21 of what they said about ^Blake.

22 MR VENKATESAN: So if we start, if we may, at {G4/3/5}, just  
23 below letter G on that page, one sees the general rule  
24 to which Arden, LJ is referring to --

25 THE CHAIR: Sorry, this is ...

1 MR VENKATESAN: {G4/3/5}.

2 THE CHAIR: Yes?

3 MR VENKATESAN: Just below letter G, Nourse, LJ says:

4 "The general rule is that a successful Plaintiff in  
5 an action in tort recovers damages equivalent to the  
6 loss which he has suffered, no more and no less".

7 So that is general rule number one. Then he  
8 identifies a second general rule at letter H which he  
9 says is that where the Plaintiff has suffered loss to  
10 his property or some proprietary right, he recovers  
11 damages equivalent to the diminution in value of the  
12 property or right.

13 Now, just pausing there, members of the Tribunal,  
14 the reason why the judgment is not entirely easy to read  
15 is he has identified two general rules. He comes on to  
16 identify various exceptions, but those exceptions are  
17 only exceptions to one or other of the general rules,  
18 and that is what he comes on to explain, but the other  
19 point I would make while we have this open is general  
20 rule number one, namely that you can only recover  
21 damages equivalent to the loss that you have suffered,  
22 that is the compensatory principle, and that is what  
23 Arden, LJ is referring to at 72 when she says that  
24 Nourse, LJ identified a general --

25 THE CHAIR: Sorry, she is -- just say that again.

1 MR VENKATESAN: So when Arden, LJ, in paragraph 72 of  
2 ^Devenish refers to a general rule identified by Nourse,  
3 LJ that damages are compensatory, what she has in mind  
4 is this sentence just below letter G, starting with "The  
5 general rule" --

6 THE CHAIR: So the first general rule?

7 MR VENKATESAN: The first general rule, exactly.

8 He then comes on to identify the exceptions. I will  
9 not read them all but I will identify them. So the first  
10 exception he says is trespass to land. We have that at  
11 the bottom of page 5. Then over the page he says the  
12 second exception is debt anew. That is just above  
13 letter F. Then at page 7, the third exception is  
14 identified which is patent infringement, and he refers  
15 to the ^Watson Laidlaw case, so at this point he is  
16 identifying exceptions but he has not yet told us  
17 whether it is an exception to general rule number one or  
18 general rule number two. That comes later. Then over  
19 the page, that is to say page 8, internal page 1413, he  
20 has discussed Wootton Park, and cases that apply Wootton  
21 Park such as Bracewell and then letter H is where  
22 Nourse, LJ tells us which exception is an exception to  
23 which general rule, so if we pick it up at H he says:

24 "As I understand these authorities {G4/3/8} ..."

25 THE CHAIR: Sorry, where are you reading?

1 MR VENKATESAN: Page 8, and letter H, there is a sentence  
2 beginning with:

3 "As I understand these authorities their broad  
4 effect is this: in cases of trespass to land and patent  
5 infringement and in some cases of debt anew and nuisance  
6 the Court will award damages in accordance with what  
7 Nicholls, LJ has aptly termed the user principle".

8 Then he says:

9 "An analogous case is a breach of restricted  
10 covenant".

11 Then this is the important sentence, the very bottom  
12 of the page. It begins with, "But it". It says:

13 "But it is only in the last-mentioned case and in  
14 the trespass cases that damages have been awarded in  
15 accordance with either principle without proof of loss  
16 to the Plaintiff. In all the other cases the Plaintiff,  
17 having established his loss, the real question has not  
18 been whether substantial damages should be awarded at  
19 all, but whether they should be assessed in accordance  
20 with the user principle or by reference to the  
21 diminution in the value of the property or right. In  
22 other words, those other cases are exceptions to the  
23 second but not to the first of the general rules stated  
24 above".

25 That we would submit is an important sentence in his

1 judgment, because what -- as we read that sentence what  
2 it is saying is that in the categories of case he is  
3 referring to there, user damages are awarded not as an  
4 exception to the first general rule but as an  
5 application of it. In other words, as compensatory  
6 damages. That is he says they are an exception only to  
7 general rule number two and not to general rule number  
8 one.

9 THE CHAIR: Okay.

10 MR VENKATESAN: So leaving aside trespass and restrictive  
11 covenants which I will come back to in a moment, Nourse,  
12 LJ's analysis is that user damages are compensatory, not  
13 that they are gains-based, and that is what Arden, LJ  
14 understands him to have decided in paragraph 72 which we  
15 looked at earlier. So, that is inconsistent with Meta's  
16 case.

17 Now, what I would accept is that trespass and  
18 restrictive covenant, those cases are categories of  
19 case, are regarded by Nourse, LJ as exceptions to the  
20 general rule, so his analysis is yes, you can get user  
21 damages for trespass to land, and for the breach of a  
22 restrictive covenant, but those are not compensatory,  
23 but that cannot survive *One Step*, because *One Step*  
24 says in terms that damages for the breach of a  
25 restrictive covenant, and for trespass, are

1           compensatory.

2       THE CHAIR:   What paragraph in ^One Step was that?

3       MR VENKATESAN:   I will just give you the reference.   It is  
4           30, 91, 92 and 95.

5       THE CHAIR:   Which paragraph?

6       MR VENKATESAN:   30, 91, 92 and 95.   That, we would submit,  
7           may be why, if you look at ^One Step in the Supreme  
8           Court, they refer to the ^Wass case, but only to the  
9           judgment of Nicholls, LJ, which is endorsed, and not to  
10          the judgment of Nourse, LJ on which my learned friends  
11          rely. I will just give you the reference to that as  
12          well. It is paragraph 29 in   the majority judgment,  
13          paragraph 110 in the judgment of Lord Sumption, and  
14          paragraph 133 in the judgment of Lord Carnwath. All the  
15          three judgments refer --

16      THE CHAIR:   What was the first one?

17      MR VENKATESAN:   29, 110 and 133. All three refer to ^Wass  
18          but only to Nicholls, LJ.

19      THE CHAIR:   Sorry, I am in a muddle now. So Nicholls, LJ in?

20      MR VENKATESAN:   ^Wass. So, just drawing the threads  
21          together, looking at ^Wass on its own, it does not come  
22          anywhere near being binding --

23      THE CHAIR:   Sorry, I am still scratching my head about what  
24          this sentence means in paragraph 76 of ^Devenish.

25      MR VENKATESAN:   Yes.



1 THE CHAIR: So having now been through ^Wass, again, now  
2 explain how this maps on to the ^Wass judgment.

3 MR VENKATESAN: Yes. So, how we say it maps on to the ^Wass  
4 judgment is that Arden, LJ is saying that the only  
5 circumstances in which you can in tort claims get  
6 damages by reference to the benefit obtained by the  
7 Defendant are those identified by Nourse, LJ in his  
8 exceptions, but she is not saying anything either way  
9 about user damages.

10 THE CHAIR: But you say the benefit obtained by the  
11 Defendant means an account of profits.

12 MR VENKATESAN: Yes.

13 THE CHAIR: And you say you get that because of paragraph  
14 72, but where is that -- sorry, the bit you have not  
15 shown me is why, in ^Wass, they are talking about an  
16 account of profits.

17 MR VENKATESAN: Or it could be some other form of  
18 gains-based remedy -- restitution of unjust enrichment.  
19 My point is simply that --

20 THE CHAIR: Just help me, where in ^Wass is it clear that  
21 they are talking about -- that is a limited -- some form  
22 of account of profits or restitutionary claim is an  
23 exception.

24 MR VENKATESAN: Yes. The difficulty, and you are right  
25 about this, the difficulty does not refer in terms to

1           restitution rewards or to an account of profit, so it is  
2           not easy to work out why Arden, LJ thought, in paragraph  
3           76, that the exceptions --

4   THE CHAIR: Your submissions are, first of all, one needs to  
5           treat this with caution insofar as one is trying to  
6           paraphrase the ^Wass judgment.

7   MR VENKATESAN: Precisely.

8   THE CHAIR: And then you say furthermore this is not  
9           something -- this is a minority --

10   MR VENKATESAN: Yes. Yes.

11   THE CHAIR: -- this is not part of the ratio you might say  
12           for other reasons as well, but one of the reasons is  
13           that it was not adopted in the other two judgments.

14   MR VENKATESAN: Precisely sir, that is my submission, and,  
15           of course, that is all a fallback to the point I started  
16           with, which is in light of the principle of ^Quinn, this  
17           cannot be binding authority anyway --

18   THE CHAIR: Sorry, in the light of the principle --

19   MR VENKATESAN: In the light of the principle in ^Quinn  
20           about what a case is capable of being binding authority  
21           for which Lord Reed refers to.

22   THE CHAIR: You get that from Lord Reed and then the other  
23           point is it is still -- in the light of ^One Step, it is  
24           not clear that ^Wass is wholly correct either.

25   MR VENKATESAN: Yes.

1 THE CHAIR: Trespass -- so it was wrong to say that trespass  
2 is an exception to the compensatory principle.

3 MR VENKATESAN: Correct, and likewise --

4 THE CHAIR: So this whole area is fraught with complexity.

5 MR VENKATESAN: Indeed, and one might take the view that  
6 ^One Step should therefore be regarded as a fresh start.

7 That is what the Supreme Court --

8 THE CHAIR: Well, that is going a little too far, maybe,  
9 because ^One Step does not really deal with torts. I  
10 mean, it refers to the background -- them as background,  
11 but it is really all about these claims -- user claims  
12 in contract, so one needs to be a little bit cautious in  
13 saying that it has got a ratio which cuts through torts,  
14 because it is dealt with fairly shortly and in fairly  
15 general summary of the law sort of -- I don't know,  
16 maybe I'm wrong about that.

17 MR VENKATESAN: No, sir, I accept that is fair up to a  
18 point, because, of course, as you say, and this may be  
19 the point you had in mind, in the end, ^One Step is a  
20 breach of contract case. That is what the claim is about  
21 and that is what the Court was deciding. But the reason  
22 why I say that ^One Step has particular significance is  
23 not merely that it is a Supreme Court decision, it is a  
24 panel of seven convened precisely because, as one can  
25 see in paragraph 1, the law was in a very unsatisfactory

1 state at the time. What the Supreme Court is seeking to  
2 identify, in their own words, is the "theoretical  
3 underpinning", quote-unquote, of this remedy, not just  
4 in breach of contract cases. Indeed, if one looks  
5 carefully at the judgment, the nature of the task the  
6 Supreme Court set itself becomes apparent. It was to  
7 look at all categories of case in which, at the time,  
8 user damages had been awarded, and to try to extract  
9 from them some underlying principle which would impose  
10 coherence on this area of the law, which they thought  
11 was not there, and so yes, it is only a breach of  
12 contract case, but the reasoning in ^One Step, and this  
13 is my third point, is we submit impossible to reconcile  
14 with my learned friend's reading of ^Wass or ^Devenish,  
15 or put it another way, if all the points I have been  
16 making now are wrong, and if you were to take the view  
17 that ^Devenish constitutes authority that you can never  
18 get user damages for non-proprietary torts, I do say  
19 that cannot stand with ^One Step, even though it is a  
20 breach of contract case and I will just try and make  
21 that good as quickly as I can.

22 So first of all, on the nature of the task the  
23 Supreme Court was undertaking {G4/6/16}, paragraph 1, I  
24 mean, the first sentence reinforces the point you just  
25 put to me because it refers specifically to breach of

1 contract.

2 THE CHAIR: Sorry, just tell me what the point you are  
3 dealing with here -- I didn't quite --

4 MR VENKATESAN: So the point I'm dealing with here, I'm  
5 seeking to make good my submission by reference to three  
6 or four passage in ^One Step, that if my learned  
7 friend's reading of ^Devenish and ^Wass is correct then  
8 those cases cannot survive ^One Step.

9 THE CHAIR: Right, and the reason is?

10 MR VENKATESAN: The reason is that after ^One Step it is  
11 clear that user damages are not confined to proprietary  
12 torts, which is what my learned friend --

13 THE CHAIR: It does not deal with non-proprietary torts, it  
14 is about contract.

15 MR VENKATESAN: It is about contract, but the reasoning in  
16 it is inconsistent with the proposition for which my  
17 learned friend contends.

18 THE CHAIR: Right. Okay. Just take this fairly swiftly  
19 then.

20 MR VENKATESAN: Of course. So, in the first paragraph  
21 Lord Reed identifies, just above line C, that the state  
22 of the authorities is confused, and there is lack of  
23 clarity as to the theoretical underpinning of such  
24 awards, and consequent uncertainty as to when they are  
25 available.

1           He then notes that this is the first occasion on  
2           which the issue has come before the highest Court for  
3           decision, which rather suggests that what they are  
4           seeking to do is provide that theoretical underpinning,  
5           not just for breach of contract, but for this remedy  
6           more generally.

7           Second, if, as my learned friends contend, user  
8           damages were confined to proprietary torts, then you  
9           couldn't explain why user damages were available for  
10          patent infringement, and, two, for the tort of misuse of  
11          private information.

12          Now, I share my learned friend's reluctance for the  
13          same reason to make any submissions about patents --

14       THE CHAIR: Patents are, in some respects, proprietary  
15          rights. I think Meta's point is, look, competition law,  
16          however you want to describe patents, as proprietary or  
17          quasi-proprietary, or -- they are very different in  
18          their nature to competition claims, and at some level  
19          that must be right.

20       MR VENKATESAN: Of course, and of course I accept that, but  
21          one has to ask, what is the underlying reason why you  
22          have these damages in parallel in patent infringement?  
23          Paragraph 119, Lord Sumption answers the question.

24       THE CHAIR: Well, Lord Sumption -- you have to treat Lord  
25          Sumption's judgment with some caution because his

1 analysis was (cross talk) in the other judgments and --

2 MR VENKATESAN: Yes, as to the theoretical framework.

3 THE CHAIR: Let's have a look at the bit you want to go to.

4 MR VENKATESAN: It is paragraph 119 on page 52. {G4/6/52}..:

5 "It is right to say that a patent is a species of  
6 profit, albeit in corporally can be assigned like any  
7 other".

8 THE CHAIR: I have this in mind.

9 MR VENKATESAN: I think this is the point you were putting  
10 to my learned friend. I accept, of course, that that is  
11 not the majority --

12 THE CHAIR: This is where he goes on to deal with misuse of  
13 confidential information as another example.

14 MR VENKATESAN: Likewise, but in a way a better example for  
15 me, because I appreciate Lord Sumption's judgment is not  
16 the majority judgment, is the tort of misuse of private  
17 information. That is not expressly dealt with in ^One  
18 Step, but it is dealt with in ^Lloyd v Google, and in  
19 ^Gulatie. My learned friends accept you can get user  
20 damages for the tort of misuse of private information.  
21 One has to ask why is that. So the misuse of proprietary  
22 information is not a proprietary tort, because  
23 information does not constitute property in the strict  
24 sense of the term. We know that from -- I will get the  
25 reference in a moment -- but it is paragraph 376 of the

1 Force India case, Arnold,~J, who reviewed the --

2 THE CHAIR: There are other cases that say similar things  
3 but it is -- I think the state of the law is that, as  
4 Arnold,~J rightly points out, it is inequitable  
5 (Inaudible) duty, and not properly analysed as a  
6 proprietary right.

7 MR VENKATESAN: Precisely, sir, but the reason why it has  
8 particular significance is -- obviously there is a cause  
9 of action in equity for breach of confidence which is  
10 much older than the tort of misuse of private  
11 information. The tort of misuse of private information  
12 I think comes from ^Campbell v MGN in the House of  
13 Lords, if I remember correctly, relatively recently, and  
14 the point is that the tort of misuse of private  
15 information is a tort to state the obvious. It is not a  
16 proprietary tort, but you get user damages. That is  
17 impossible to reconcile with my learned friend's case.

18 If they are right, then you would have to get rid of  
19 this remedy for the tort of misuse of private  
20 information, but the more likely inference is they are  
21 not right, and that ^Wass and ^Devenish do not say what  
22 my learned friends seek to ascribe to those cases.

23 THE CHAIR: Yes. I mean, I find it difficult to say this is  
24 complicated enough and then start saying, well, how does  
25 it apply if other situations. It does get -- one's head



1           does start spinning.

2       MR VENKATESAN: Yes. I mean, my learned friend --

3       THE CHAIR: Those problems are for another day, I sort of  
4           feel.

5       MR VENKATESAN: My learned friend's defeat example is  
6           perhaps in that category but one benefit of the tort of  
7           misuse of private information is that there is a Supreme  
8           Court decision about it, *Lloyd v Google*, and there is  
9           an explanation in that case about why you get user  
10          damages by reference to *Gulati*. Can I just very  
11          quickly show you that? I'm conscious of the time. It  
12          is {G4/8/49}.

13       THE CHAIR: Which paragraph?

14       MR VENKATESAN: 141. I may have gone to it in opening.  
15          What Lord Leggatt says is that a Claimant tort for  
16          misuse of private information, based on the factual  
17          allegations made in this case, would naturally lend  
18          itself to an award of user damages. The decision in  
19          *Gulati* shows that damages may be awarded for the misuse  
20          of private information itself on the basis that apart  
21          from any material damage or distress that it may cause,  
22          it prevents the Claimant from exercising his or her  
23          right to control the use of the information, nor can it  
24          be doubted that information about a person's browsing  
25          history is a commercially-valuable asset.

1           Now, pausing there, we take two points from that.  
2           First, information we know is not property. It is an  
3           asset but it is not property in the strict sense, yet  
4           user damages are available for the tort of misuse of  
5           private information.

6           Second, just above letter B, the reason given by the  
7           Supreme Court for that, namely the availability of user  
8           damages for a non-proprietary tort, is that it prevents  
9           the Claimant from exercising his or her right to control  
10          the use of information, so that is the test or  
11          principle.

12          ^Gulati itself is of assistance -- I will not go to  
13          it because of the time but I can make the submission --  
14          ^Gulati is a well-known case in which what happened was  
15          victims of phone hacking brought a claim against --  
16          I think it was MGN, the newspaper. At first instance,  
17          Mann, LJ awarded damages for each instance of hacking  
18          irrespective of whether it had actually resulted in any  
19          publication. The argument of Lord Pannick QC who  
20          appeared for MGN on appeal, was that this was an  
21          impermissible form of vindictory damages because what  
22          you are doing is providing compensation for the bare  
23          fact of the infringement of a right as distinct from any  
24          loss that it has caused, so what was squarely in issue  
25          before the Court of Appeal in ^Gulati was: is there any

1       loss if somebody has a right to control information, and  
2       they are prevented from exercising it, because if that  
3       constitutes loss, then damages are not vindicatory, they  
4       would be constituting compensation for loss, albeit of a  
5       different kind, and Arden, LJ, as it happens, who gave  
6       the leading judgment in *Gulati*, said in terms that loss  
7       of control does constitute a form of loss, and I should  
8       just show you that. It is {G4/5/20}. Paragraph 45:

9               "This is a very important point in the context of  
10       the awards made in the present case because if Lord  
11       Pannick is right, damages will be much reduced. In my  
12       judgment the judge was correct to conclude that the  
13       power of the Court to grant general damages was not  
14       limited to distress and could be exercised to compensate  
15       the Claimants also for the misuse of their private  
16       information".

17              Then this:

18               "The essential principle is that by misusing their  
19       private information, MGN deprived the Claimants of their  
20       right to control the use of private information".

21              Then picking it up at 48 at page {G4/5/21}:

22               "I agree with Mr Sherborne's submission on  
23       Vidal-Hall. There was no claim in that case beyond  
24       damages for distress".

25              Then this is what we rely on:

1           "I also accept his submission about vindicatory  
2           damages. Damages in consequence of a breach of a  
3           person's private rights are not the same as vindicatory  
4           damages to vindicate some constitutional right. In the  
5           present context, the damages are an award to compensate  
6           for the loss or diminution of a right to control  
7           formerly private information and for the distress that  
8           the claimants could justifiably have felt because their  
9           private information had been exploited and are assessed  
10          by reference to that loss"

11           I mean, this may only be a forensic point, but it is  
12          very unlikely that Arden, LJ who gives the judgment both  
13          in *Gulati* and --

14       THE CHAIR: Do they use the term "User damages"?

15       MR VENKATESAN: No. So, this was not calculated as user  
16          damages because we do not have it in the bundles, but  
17          Mann, LJ at first instance had awarded a per capita sum  
18          for each instance of hacking, taking into account in a  
19          rough and ready way, and you can do that because you do  
20          not have to do it by reference to a hypothetical  
21          negotiation, that is how it is normally done, but there  
22          are --

23       THE CHAIR: Why is that not (Inaudible).

24       MR VENKATESAN: Well, it depends on what one means by the  
25          label. It is damages for the infringement of a right to

1 control, it is just not measured by reference to  
2 hypothetical negotiation so it is user damages  
3 calculated in a different way.

4 THE CHAIR: Yes. Okay.

5 MR VENKATESAN: But we say that that is another example of a  
6 non-proprietary tort for which user damages are  
7 available, ^Gulati and ^Lloyd, obviously those post-date  
8 ^Wass and ^Devenish, and the very fact Arden, LJ gave  
9 this judgment suggests that it is --

10 THE CHAIR: Sorry, say that again? You say it is another  
11 example -- you are going to this because you say it is  
12 an example of non-proprietary tort for which user  
13 damages are available.

14 MR VENKATESAN: Precisely.

15 THE CHAIR: Therefore those classes cannot be closed.

16 MR VENKATESAN: Those classes cannot be closed, and also  
17 ^Wass and ^Devenish cannot be authority for the  
18 proposition for which my learned friends cite them,  
19 namely that user damages in tort law are confined to  
20 proprietary torts, because that would then be  
21 irreconciling with these cases.

22 THE CHAIR: Unless you were right in your first response to  
23 say that these are not user damages.

24 MR VENKATESAN: But ^Lloyd is. This one isn't.

25 THE CHAIR: But ^Lloyd is saying that they are --

1 MR VENKATESAN: ^Lloyd is saying that they are user damages.

2 ^Lloyd failed for different reasons.

3 THE CHAIR: Yes. I understand that.

4 MR VENKATESAN: I mean, again, it is a problem with

5 terminology. If one just steps back and says "What is

6 the type of loss for which you get damages in these

7 cases", the answer is, well, you are prevented from

8 exercising --

9 THE CHAIR: I understand.

10 MR VENKATESAN: That is all I wanted to say, subject to

11 anything the Tribunal would like me to address on this

12 part of the case, ^Devenish and -- the only other point

13 I wanted to make, very quickly, is should this be left

14 to be decided at trial or should it be decided now. My

15 learned friend's main argument -- well, I suppose it is

16 two-fold. First, she says if she is right about

17 ^Devenish then there is binding authority. She then

18 makes a case management point which is that appeals are

19 likely and it is better for the appeals to run now

20 rather than later. I think I can dispose of, I hope,

21 the second point quite swiftly, which is in all of these

22 cases are points of law are left to be decided at trial,

23 there can be an appeal from the trial judgment, and if

24 this issue arises it can be appealed then. There is no

25 particular advantage for appeals to run in parallel.

1 One might even think it is distracting, so it all turns  
2 on the first point.

3 You have my submission that ^Devenish and ^Wass are  
4 not binding. If that is right then there is no reason  
5 to grapple with what is, on any view, a difficult point  
6 now, but even if ^Devenish and ^Wass are binding, it  
7 does not necessarily follow you should decide this now,  
8 and there is one case that illustrates that, the  
9 ^Standard Chartered case, and I will very quickly  
10 summarise what happened there, a very recent case.

11 Claimants had brought claims under section 90(a) of  
12 the Financial Services and Management Act, so these are  
13 Class typically -- they were not Class actions but  
14 essentially claims that listed securities, loss has been  
15 caused by purchasing listed securities because of  
16 misstatements made by the company. Now, a pure point of  
17 law arise for determination, namely whether you can  
18 bring these claims without pleading and proving that you  
19 were aware of the representation, either directly or  
20 indirectly, because many Claimants could not plead that.  
21 They pleaded that they just assumed, because the share  
22 price was what it was, that there were no misstatements.  
23 They had not read the actual statements which were  
24 alleged to be false.

25 What is important about the ^Standard Chartered Bank

1 is that in an earlier case called ^Barclays Bank Leech,  
2 J had actually decided this pure point of law in favour  
3 of the banks and struck out a variety of claims,  
4 saying "You have not pleaded an essential element of  
5 your cause of action".

6 ^Standard Chartered on the back of this bring a  
7 strike-out application to strike out the same type of  
8 claims in their case, but that application failed  
9 because Michael Green, J said even if I am formally  
10 bound by the judgment of Leech, J, this is a developing  
11 area of the law, there is no case management benefit to  
12 grappling with it now, and it is better for it to be  
13 decided at trial.

14 I will just give you a reference.

15 THE CHAIR: I don't think that (Inaudible).

16 MR VENKATESAN: No. It is cited in our Skeleton. I'll not  
17 take it any further.

18 I was not going to make any submissions about the  
19 other points my learned friend made about whether there  
20 is really an analogy, what is the true nature of the  
21 compensation law rights. You have our submissions on  
22 that. Issue 2 I was not proposing to address unless  
23 there is anything you would like me to. I'm grateful.

24 THE CHAIR: Thank you. So, we finished in good time today.

25 I think we will give judgment tomorrow. I would suggest



1           at 11 o'clock if that is convenient for everyone. Just  
2           give me a minute.

3 MR VENKATESAN: Sir, did you envisage it will be an oral  
4 judgment with attendance, I'm being asked?

5 THE CHAIR: Yes.

6 MR VENKATESAN: We have some difficulties tomorrow.

7 THE CHAIR: This was down for two days.

8 MR VENKATESAN: It was down for a day.

9 THE CHAIR: It was a day with a day in hand.

10 MR VENKATESAN: My understanding is we wrote requesting that  
11 but we were told it would be only one day.

12 THE CHAIR: Right. Well, someone is free to attend,  
13 presumably.

14 MR VENKATESAN: I understand my learned junior is available.

15 THE CHAIR: If there is any -- do not read anything into  
16 this because I would have thought -- but if there are  
17 any points that arise that need further argument we can  
18 always make sure you are both available if you need to  
19 be to accommodate those. I'm sorry, I had not  
20 appreciated this was down -- I thought this was down --  
21 it has been in my diary for two days, but is someone  
22 free to attend?

23 MS DEMETRIOU: I can attend, anyway, so yes.

24 (3.49 pm)

25 (Hearing concluded)

I N D E X

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