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6 **IN THE COMPETITION**
7 **APPEAL TRIBUNAL**
8

Case No: 1595/7/7/23 & 1644/7/7/24

9
10 Salisbury Square House
11 8 Salisbury Square
12 London EC4Y 8AP
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Tuesday 2nd June 2026

14
15 Before:
16 Sir Peter Roth
17 Charles Bankes
18 Keith Derbyshire
19

20 (Sitting as a Tribunal in England and Wales)
21

22 BETWEEN:
23

24
25 Robert Hammond & Professor Andreas Stephan

26
27 **Class Representatives**
28

29 v
30

31 Amazon.com, Inc. & Others

32 **Defendants**
33

34
35 **A P P E A R A N C E S**
36

37 Ben Rayment (Instructed by Charles Lyndon & Hagens Berman) on behalf of Robert
38 Hammond
39

40 Tristan Jones KC (Instructed by Geradin Partners) on behalf of Professor Andreas Stephan
41

42 Conall Patton KC, Oscar Schonfeld, Daniel Piccinin KC and Kristina Lukacova (Instructed
43 by Herbert Smith Freehills Kramer and Covington & Burling) on behalf of Amazon.com, Inc.
44 & Others
45

46 James Bourke (Instructed by Stephenson Harwood) on behalf of The Association of
47 Consumer Support Organisations Limited (ACSO)
48
49

Tuesday, 2 June 2026

(10.30 am)

THE CHAIR: Good morning. We start, as always, with a warning.

These proceedings, like all proceedings in this Tribunal, are being live streamed. An official transcript of the proceedings is being made and an official recording. It's strictly forbidden for anyone to make any unauthorised recording or take any visual image of the proceedings, and to do so is a contempt of court and punishable as such. So, you have been warned.

Thank you to all the parties and indeed to those behind you, who we know do a lot of the background preparatory work, for the exchanges you've had, the measure of agreement that's been reached regarding the directions we're being asked to make. That, of course, has greatly simplified the task for today and shortened this hearing. We do appreciate that and the amount of preparation that has gone in.

If we can perhaps start at the end. We see that the directions for the opt-in application being made by Amazon in Professor Stephan's proceedings have been agreed between the parties. We've been asked to make, I think, those directions. They're not part of the form of order that has been prepared, because they only relate to the *Stephan* proceedings.

I think the dates that we've been given are set out at the end of the skeleton argument for Professor Stephan from Mr Jones: Professor Stephan's evidence in response by 4.00 pm, 3 July; Amazon evidence in reply, 4.00 pm, 31 July; skeleton arguments, 1 September 2026. I think you all agreed on those directions; is that right?

MR JONES: Yes, yes.

1 THE CHAIR: Yes, so we're content to make those directions. If you could draw up an
2 order in those proceedings, and that would be done.

3 Then we've got -- which came yesterday -- I think a common form draft order for today
4 with some things, of course, still in dispute. The first matter appears to be with regard
5 to the list of other proceedings included in the recital with a view, then, to the operative
6 part of the order in paragraph 1. Many of these are agreed. As regards (l), it doesn't
7 really matter, Mr Jones, whether it's called an investigation or inquiry, does it?

8

9 Submissions by MR JONES

10 MR JONES: So can I break some good news, which is that we've had further
11 engaging discussions overnight, and we've managed to iron out a few other wrinkles.
12 I have another draft. The investigation/inquiry debate is one which me and Mr Piccinin
13 enjoyed having, and in the end I agreed with him: we should call it an inquiry, not an
14 investigation. But can I hand up just a slightly revised version, please? (Handed)

15 I should say, even since producing this, there are a few other changes which again
16 shortcut a few of the debates, and so perhaps I could just tell you what they are briefly.
17 There's three just to highlight.

18 In paragraph 1, the claims to privilege, the debate about the claim to privilege. The
19 red text is agreed there. So I'll just say to make it clear that that claim to privilege will
20 be a claim in respect of explanations which are given under (i) to (v) that follow. So it
21 arises if there is a claim to privilege in respect of those sorts of explanations. That is
22 why, as I understand, Amazon has been happy to agree to the red text. So that's been
23 accepted.

24 Now, turning over -- just under (i), there was a debate in the next chunk of text about
25 proportionality and relevance. I'm just highlighting this because, firstly, you'll see it's
26 been agreed, but secondly, unfortunately there's a typographical mistake in this. We

1 need to delete, in the third line, from the word "unless", through to and including the
2 opening parenthesis. Those need to be deleted, and then, sir, you'll see that that then
3 makes sense as a proposal.

4 THE CHAIR: Down to, "to the extent proportionate to do so"; is that right?

5 MR JONES: So we delete the words "unless", "where and to the extent proportionate
6 to do so", open brackets. Those will all be deleted.

7 THE CHAIR: In the fifth line of the subparagraph, it reads:

8 "a general description of the types and subject matter of documents produced by
9 Amazon in each of the Other Proceedings [probably delete the full stop]. And;
10 "unless it is disproportionate to do so, in which case ..." [as read]

11 MR JONES: Yes, sir, let me read that piece out; what it should say:

12 "... unless it is disproportionate to do so (in which case Amazon will provide a detailed
13 explanation of the reasons why it is said to be disproportionate), and unless the
14 documents are in Amazon's opinion plainly irrelevant to the issues in these
15 proceedings, in which case Amazon may state so and provide a detailed explanation
16 as to why that is considered to be the case." [as read]

17 THE CHAIR: So, "in which case Amazon may state so". They have an option.

18 MR JONES: Of course I don't think it's intended that they would have an option if they
19 think (audio distortion). Mr Piccinin is saying he meant that.

20 THE CHAIR: Yes, that's what (audio distortion). Yes.

21 MR JONES: But, sir, there is another point.

22 THE CHAIR: Oh, yes. Just like in the previous brackets, "will provide an explanation",
23 "shall state so". Yes.

24 MR JONES: Having said all of that, Mr Piccinin has just whispered into my ear that it
25 says "detailed explanation" here, which they did not actually agree to include
26 "detailed", where it says, "detailed explanation of the reasons why it is said to be

1 disproportionate". I'm afraid we'll make that small (audio distortion).

2 THE CHAIR: You can then argue what's detailed and what's not detailed. I mean, an
3 explanation. If you can't understand the explanation and you think it's too vague, you
4 write and ask them. If you still end up in dispute, we can come back, but I think we're
5 not going to take up time on that. So we can delete, "detailed".

6 MR BANKES: Can I just check the word "and" at the end of the second line: are you
7 intending that it should be a cumulative test, both disproportionate and irrelevant?

8 MR JONES: Oh, no, they're disjunctive. You could say "and/or".

9 MR BANKES: I think it should say "or".

10 MR JONES: Should say "or". Very well. (Pause)

11 The third one just to highlight is, broadly speaking, as you know, the way the order
12 works is that paragraph 1 relates to documents and requires, among other things,
13 Amazon to make a proposal as to future disclosure of documents falling within
14 paragraph 1.

15 Paragraph 2 relates to algorithms, and there are issues still there which we're going to
16 have to come back to. But paragraph 2 should include something requiring a proposal
17 to be made for the disclosure of algorithms, and that had fallen through the net. So
18 that has been added at the end of paragraph 2 in red. But again, further agreement
19 has been reached because Mr Piccinin has said that they will agree to those words in
20 red which say, "and stating which materials identified above the defendant has
21 proposed to provide", as long as we add the words, "if any". We are happy to add the
22 words "if any" to the (overspeaking) of that.

23 THE CHAIR: "... which materials, if any, ..."

24 MR JONES: Yes.

25 So I should say, those three points which I've just taken you to are points which
26 I needed to show you, because they required some amendments on the document.

1 There are some other changes in here, compared to the one you've been looking at.
2 They are, however, minor. They will become apparent, I think, as we go through, if
3 they're of interest. They're things like the investigation/inquiry point, which we agreed
4 we didn't really need to spend time on.

5 THE CHAIR: Now are we back to the question of whether these three identified earlier
6 proceedings should be included in other proceedings?

7 MR JONES: That's right.

8 THE CHAIR: That's obviously something that concerns your client, but not
9 Mr Rayment's client, not Mr Hammond, because they relate to the price parity.

10 MR JONES: That's correct, sir.

11 THE CHAIR: Yes.

12 MR JONES: Sir, on this issue, the idea, as you know, is to identify other proceedings
13 where there are pre-existing caches of documents which can form a proportionate
14 starting point for disclosure in this case. But none of those pre-existing caches will
15 overlap perfectly with the issues in this case: they concern somewhat different abuses;
16 they concern different time periods; they may concern different geographies.

17 But there have been, as you know, many investigations in other proceedings which
18 touch in various ways on the issues in this case. The parties, in a broad sense, have
19 agreed that those caches form a sensible starting point; Amazon then won't need to,
20 as it were, re-invent the wheel. These three sets of proceedings do all concern
21 abuse 5. I'll just remind you, if I may, of how that's put in the pleadings.

22 THE CHAIR: I think we're aware of abuse 5.

23 MR JONES: So can I show you how these three are pleaded in the pleadings, just to
24 show you where they come into it.

25 THE CHAIR: Yes.

26 MR JONES: If we take up the core bundle in these proceedings, which is A. (Pause)

1 At 183, you have the anti-discounting practices described. At paragraph 159, you'll
2 see that there's a reference back to certain express contractual requirements having
3 been historically imposed by Amazon.

4 THE CHAIR: Yes.

5 MR JONES: Now, those historic clauses are said to pursue the same purpose, you'll
6 see in paragraph 159, as the anti-discounting practices which are now followed.

7 Now, the other proceedings -- if you go back to page 150 -- were summarised at
8 paragraph 87. So there's the OFT one at 87.1, the German one at 87.2 and the
9 European Commission one at 87.3. I will take you briefly to the underlying documents
10 to show you in a bit more detail what those three are about.

11 The OFT investigation, there is relatively little, as far as I'm aware, in the public
12 domain, but my skeleton argument has quoted from the page which relates to this. So
13 that is in bundle D at page 13.

14 THE CHAIR: Well, do we need to go beyond your skeleton argument? You've quoted
15 it, haven't you?

16 MR JONES: Yes, exactly.

17 THE CHAIR: Yes, so we can just take it from that.

18 MR JONES: You can take it from that.

19 THE CHAIR: Yes.

20 MR JONES: You can take it from that, and the key points which come out of that are:
21 it was an Article 101 --

22 THE CHAIR: We've read it, Mr Jones, (overspeaking).

23 MR JONES: -- investigation. Certainly, yes. I'll just do it very briefly, just to give the
24 key points.

25 It's an Article 101 investigation, is one point. It was looking at the price parity
26 conditions. It was closed in 2013.

1 The German investigation is in the bundle -- and, sir, it may also be that you don't need
2 to go beyond my skeleton argument.

3 THE CHAIR: But you quote it in paragraph 18, yes.

4 MR JONES: It's all set out there. The Commission investigation is a 2017 decision in
5 e-books, and that is in the bundle -- sir, I will just show you that briefly, if I may. It's in
6 bundle E, from page 10.

7 THE CHAIR: Yes, it's a long decision, an Article 9 decision.

8 MR JONES: It's a long decision, and you'll see, if you go forwards to page 14, the
9 subject matter of it. This was an Article 102 investigation. It's into e-books. It's
10 concerned with what I called various price parity conditions which were in the contracts
11 with e-books suppliers.

12 Forwards at page 19 -- this is referred to in my skeleton, but just to show you that from
13 page 19, there is a detailed description of the various parity clauses. One of them, at
14 recital 24, is called a "business model parity clause". You'll see that, in effect, it's
15 a type of standard, most-favoured-nation clause, similar to what had previously been
16 imposed in the marketplace and which was the subject of the UK and German
17 investigations.

18 THE CHAIR: Slightly different relationship, though. (Audio distortion) it's the supplier.

19 MR JONES: Yes, it's the supplier and -- well, yes, so in fact the precise nature of that
20 contractual relationship is redacted from some of this decision so it's not entirely clear
21 precisely what the relationship is. It's sometimes described as a wholesale
22 relationship; it's sometimes described as an agency relationship. I understand that
23 historically, there were relationships where -- and these may be ongoing -- e-books
24 are licensed to Amazon, and it then essentially acts as the retailer --

25 THE CHAIR: So there are various (inaudible) models. Different models, I think.

26 MR JONES: So there are various -- but it wouldn't be right to say that there's no model

1 | which is the same as the marketplace. It's right to say it's a different market, and so
2 | they're not within scope directly; but it's not right to say that it's necessarily all about
3 | a different model contractually to what happens on the marketplace, because actually
4 | the details of that are redacted and we don't know exactly what the model was or what
5 | the models were.

6 | Now, what Professor Stephan says about these various documents is that they show
7 | that over time and in various markets, Amazon has adopted these very similar sets of
8 | practices. They are all aimed at ensuring that prices on other comparison sites are
9 | not lower than, or not significantly lower than, prices on Amazon. Now, the old price
10 | parity clauses were ensuring that prices were not lower on other sites. The new policy,
11 | the anti-discounting policy, as you know, is framed as ensuring that prices are "not
12 | significantly lower on other sites".

13 | One of the complaints which Professor Stephan makes is that actually that word
14 | significantly, which is never defined, is itself part of the abuse because people selling
15 | on Amazon don't know how to comply with that. That is why Professor Stephan says
16 | these are essentially the same kinds of provisions. You've moved from an express
17 | contractual term, price parity term, to a set of policies. Which are anti-discounting
18 | policies. But although you say there's a small difference because it's moving from not
19 | lower to not significantly lower, even that small difference doesn't really exist in
20 | practice because of the ambiguity around significance.

21 | THE CHAIR: The question in this case is, what has Amazon been doing since about
22 | October 2015; isn't it?

23 | MR JONES: So --

24 | THE CHAIR: I mean, if they've done nothing since October 2015 on price comparison,
25 | abuse 5 falls away. The fact that they did it previously, 5, 10, 15 years before was
26 | irrelevant. Isn't that right? If you can't show that they have been doing it in the relevant

1 period, there is then no abuse.

2 MR JONES: Oh I see, absolutely right. In terms of showing what they've been doing,
3 we have to show that they've been doing it in the relevant period.

4 THE CHAIR: Yes.

5 MR JONES: I accept that. So just for clarity, they --

6 THE CHAIR: And had they not been doing it in the relevant period, there is no abuse
7 here.

8 MR JONES: I entirely accept that. Also, just for clarity, the relevant period goes back
9 to 2017. That's the pleaded period from which they are dominant.

10 THE CHAIR: I thought it goes back to October 2015 in your case.

11 MR JONES: 2017 is how we've defined the relevant period. (Pause)
12 Oh, Mr Rayment is telling me on his case it's 2015.

13 THE CHAIR: Yes. Well, I'm looking at paragraph 128 of your amended particulars of
14 claim. Have I got that wrong? (Pause)

15 MR JONES: Sorry, sir, I missed the paragraph.

16 THE CHAIR: Maybe that's not the relevant period. (Pause)
17 Well, that's when you say dominance, I see. Yes, that's when you say they've been
18 dominant, but the relevant period is six years before the claim form.

19 MR JONES: Yes.

20 THE CHAIR: Yes, so that would be --

21 MR BANKES: June 2018.

22 THE CHAIR: June 2018, Mr Bankes is pointing out.

23 MR JONES: Yes, I see, so relevant period -- yes, sir.

24 THE CHAIR: Yes.

25 MR JONES: Dominance 2017, yes.

26 THE CHAIR: Yes, but the claim, the relevant period for abuse is June 2018. So you've

1 got to show, and we're not concerned with the Hammond claim period because they're
2 not alleging this abuse, that from June 2018 onwards there was this price parity policy
3 or significant price parity, whatever.

4 MR JONES: Yes, exactly.

5 THE CHAIR: Yes.

6 MR JONES: So that I accept and we're on the same page about that. What we say
7 is it is going to be helpful to look back at the earlier material to inform our analysis of
8 effects.

9 THE CHAIR: But why is it necessary?

10 MR JONES: Well, it'll be relevant because, as we say --

11 THE CHAIR: Sorry to interrupt you, but the criteria for disclosure are relevance and
12 necessity.

13 MR JONES: Well, we're --

14 THE CHAIR: It's not just relevance.

15 MR JONES: Well, at this stage we are simply asking what documents were produced
16 in those other proceedings. The way that we see the claim, and it's been pleaded, is
17 a continuous type of conduct which started with express clauses and then moved into
18 these policies, which effectively dealt with the precise concern that the regulators had
19 put to Amazon, but found another way of achieving the same end.

20 Now, when you then ask, what's the effect of this conduct? What we are concerned
21 to know is why did Amazon introduce it in the first place? And when you look at those
22 documents, it will be interesting to see, for example, what were their concerns about
23 comparison sites? Other sites, I'm saying comparison sites, I simply mean other
24 competitor sites. What were the concerns which were being raised? Why was it felt
25 necessary to introduce these sorts of parity or anti-discounting provisions?

26 THE CHAIR: I'm not sure you need a lot of information -- anyone operating a site like

1 this, one can see why they will find it useful to have a price parity clause. You don't
2 need lots of disclosure.

3 MR JONES: But there may be evidence about what the effect was of not having the
4 price parity clause, so there may be something -- you would expect them to be looking
5 at the effect of competition in the absence of a price parity clause. That tends to
6 (overspeaking) --

7 THE CHAIR: You're trying to help to prove your case that it had an effect.

8 MR JONES: Precisely, precisely. There will be documents in there which go to effect,
9 because --

10 THE CHAIR: But that would be effect in 2012.

11 MR JONES: Yes, but if since 2012, there's been a consistent pattern of conduct, that
12 will be the only clean thing that one can look back to. What was going on before then,
13 and what is the evidence that Amazon looked at, at the outset of this conduct, to make
14 the business decision that it made? What were the strategy documents? What was
15 the analysis that Amazon had done? What was the evidence that it had gathered,
16 which made it concerned about the absence of price parity or anti-discounting
17 provisions? Because otherwise, when we come to look at effects, we'll only be able
18 to speculate about a counterfactual and about the reasons for adopting this in the first
19 place. So those are the reasons why we think --

20 THE CHAIR: You're going to have to -- the counterfactual, you don't have to
21 speculate, do you, about the counterfactual on this one? The counterfactual is very
22 clear; there would be no such policy, and merchants would know that the price they
23 charge elsewhere is irrelevant to what Amazon might do. So that's the counterfactual.
24 What you would want to see is, well, what would that have done to prices in a period
25 which is quite different from the period that one is concerned with, if you're looking at
26 the outset, the introduction of this policy that did exist.

1 MR JONES: It would be different, but it would nonetheless have relevant material
2 which would throw light on this. The questions which arise would be, firstly, how would
3 merchants have behaved in that counterfactual? And there may be evidence about
4 that in this cache of documents, because there may be evidence about, as I say, what
5 motivated Amazon to adopt the policy, which may well have included them looking at
6 how merchants were pricing on other sites. One assumes that's what would have
7 motivated the policy, and therefore there would be evidence.

8 We'd be able to look and say, we can see before this course of conduct was adopted,
9 we can see what merchants were doing because Amazon itself has documents, and
10 they would have been gathered and disclosed in these other proceedings.

11 THE CHAIR: Why won't your clients have such documents? Your clients are the
12 merchants.

13 MR JONES: Well, so those are members of the class; that's right.

14 THE CHAIR: Yes. If you want evidence on how merchants would behave.

15 MR JONES: We are going to be considering, I think, at the next CMC, possible
16 disclosure from the merchants. But as you will know, there are many, many limitations
17 to that exercise. One of them, and it's a crucial problem, is how would you go about
18 getting any sort of disclosure which is representative; because over a large variety of
19 merchants, as we have in this claim, there's going to be very, very different behaviours,
20 experiences and evidence.

21 So in circumstances where we think Amazon already has or may well already have
22 this kind of evidence, and it's already gathered in these caches for these other
23 investigations which have been carried out, it would be very useful and much more
24 targeted and proportionate to have access to those.

25 THE CHAIR: So this is going to the quantum claim, right? You're looking at the effect
26 of, how would merchants have behaved if there was no such policy? That's the

1 relevance, you see.

2 MR JONES: Yes. I mean, it comes in at the effects stage as well, but I accept that
3 effects will be a more straightforward bar for us to meet. But yes, it's relevant to effects
4 and to quantum because on both of those questions we will want to know how
5 merchants behave so that you can then work out what the effects have been on
6 Amazon.

7 THE CHAIR: And it's not relevant to the question of, did Amazon have such a policy
8 in --

9 MR JONES: It's not relevant to that bit.

10 THE CHAIR: No.

11 MR JONES: The existence of its current policy is not in question; that the existing
12 policy that we rely on, which we say is abusive, is accepted. There are, I think, debates
13 around the edges about exactly how that policy is enforced and exactly what the
14 meaning of significant is, and so on. But the core policy that we call the
15 anti-discounting policy is just a written policy that Amazon accepts applies to the
16 claims which are within the scope.

17 THE CHAIR: Yes, but Amazon says it's very different, the earlier policy --

18 MR JONES: They do say that.

19 THE CHAIR: -- and that therefore, the question of what actually the current practice,
20 or practice over the relevant period, I should say, of Amazon has been - is very much
21 in issue.

22 MR JONES: Yes, well, it's in issue in the sense that they say it's very different, but
23 that's a pleaded issue.

24 THE CHAIR: Yes.

25 MR JONES: Of course, we won't know if it's different or not unless we can compare
26 and contrast it with the earlier conduct.

1 THE CHAIR: But the first -- we're not concerned with compare and contrast, we want
2 to know: what is Amazon doing in the claim period?

3 MR JONES: Sir, I accept that. I don't want to take us down rabbit holes. But my point
4 is, my whole case is the earlier period, the data and evidence that was gathered for
5 those earlier investigations will be helpful and relevant, because that earlier conduct
6 is very similar to the ongoing current conduct. So I accept, as part of what I'm saying,
7 the Tribunal would at trial -- not now but at trial -- need to engage with the question of
8 whether it's right to say that that earlier conduct is similar to the current conduct,
9 because if it's not then I accept one isn't going to be able to draw very much from those
10 earlier materials.

11 But our case is it's essentially a continuous type of conduct. I've shown you how that's
12 been pleaded. I've told you the key point which Amazon relies on is they say the new
13 policy is about prices which are significantly lower, and that is why I say that there is
14 a clear case for it being continuous and a clear case for that earlier material being
15 relevant for questions of effects and quantum.

16 THE CHAIR: Yes.

17 MR BANKES: Just to go back to what you said earlier, I think your pleaded case is
18 the dominance arose only in 2017; is that right?

19 MR JONES: Yes.

20 MR BANKES: So an investigation into circumstances before 2013 will have very little
21 to say about the consequences of dominance.

22 MR JONES: Sir, that is a fair point. That's why I highlighted that those earlier -- I didn't
23 want to dodge this -- investigations were Article 101 investigations. So the price parity
24 provisions were not looked at through the lens of abuse of dominance. They were
25 looked at through the lens of anti-competitive agreements. So I entirely accept that
26 point. But what I say is they were nonetheless analysed for their anti-competitive

1 effects. So once you've established that there is a price parity provision, the effects
2 analysis -- whether you're looking at it through article 101 agreements or article 102
3 abuse -- is the same. Or if it's not the same, it's pretty much the same in both contexts.
4 That's why we think we will get valuable information, including about why it was
5 introduced originally.

6 MR BANKES: I see that. Although, of course, if it was a market in which there was
7 not a dominant player, the economic way in which the effects would have played out
8 would be very different.

9 MR JONES: They might be different. So I accept that there may be differences there.
10 And I accept that these are points which the economists, if they have access to this
11 material, will need to factor into their analysis. But they're the kinds of points which
12 economists are very skilled at factoring into their analysis.

13 THE CHAIR: Yes.

14 MR JONES: I'll just make one additional point on this. Amazon made a further point
15 in a letter which was sent yesterday -- which I'll just mention -- which is essentially they
16 make the point that it would be particularly costly, they say, to look at these particular
17 investigations.

18 THE CHAIR: This is not a letter we've seen; is it?

19 MR JONES: Well, it's in the bundles. Sir, you've not been taken to it. It may be that
20 you need to look at it. I don't need to show it to you. I just want to make this headline
21 point which is, since that point was made, we have agreed to the text which you've
22 looked at and amended about proportionality and relevance under (i). So it obviously
23 is no part of either of the class representatives' case that we want to force Amazon to
24 do things which are disproportionate at this stage because the whole idea is to have
25 a proportionate first step. So we have accepted that wording on proportionality and I'll
26 see if Mr Piccinin says anything further about expense and so on, but that's intended

1 | to deal with those sorts of problems.

2 | Before going on to other issues, shall I pause there? I don't know whether

3 | Mr Rayment -- well, he won't have any. My learned friend won't have any --

4 | THE CHAIR: Mr Rayment is not concerned with this at all. Yes. Could you pause

5 | a moment, please? (Pause)

6 | THE CHAIR: Yes, thank you, Mr Jones. We are against you on that point. We do

7 | emphasise that there is considerable concern about the costs of disclosure in these

8 | collective proceedings, often, I may say, voiced by those who act or fund class

9 | representatives. It is important to bear in mind that the criteria for disclosure is not

10 | simply what may be relevant but also what is necessary for fair resolution of the case.

11 | We think these are historical matters and, certainly for the moment, we do not see that

12 | this disclosure inquiry -- and I appreciate you are seeking only descriptions of what

13 | sort of documents were there -- is necessary. So that is refused.

14 | We do, however, wish to raise one other set of proceedings not pursued at the

15 | moment, it seems, by Professor Stephan. But you will all bear in mind that the Tribunal

16 | has power under the rules itself to direct disclosure, whether requested by a party or

17 | not. That is the proceedings that are current, and therefore not historic, brought by

18 | the Canadian Competition Bureau into Amazon's price parity policies. So they are

19 | dealing with how Amazon has been pricing recently.

20 | There is agreement that Amazon will provide details of the description of the

21 | documents in the FTC case, which is concerning price parity allegations in the

22 | United States. The Canadian Competition Bureau's investigation is obviously dealing

23 | with price parity policies in Canada. It seems to us of just as much relevance as the

24 | US and we think that there is considerable value in having this description of the

25 | documents disclosed -- and it is only a description at the moment -- regarding the

26 | Canadian investigation which, certainly in its intensity has started, I think, some time

1 ago but it has been more focused since July 2025. So we are minded to include those
2 proceedings, subject obviously to hearing from Mr Piccinin.

3 MR PICCININ: On that one, could I take instructions over the short adjournment and
4 get back to you?

5 THE CHAIR: Yes, that sounds very sensible. Thank you.

6 The next aspect of disclosure following the helpful agreement is, I think, about -- that's
7 the privilege, that's been agreed. Is it paragraph 2 --

8 MR JONES: Yes.

9 THE CHAIR: -- about how the algorithms are to be dealt with. Is that the next point?

10 MR JONES: Yes. You will see that there is agreement on (i) to (iii) that Amazon will
11 provide some information about the algorithms which have been produced in the other
12 proceedings. That includes confirmation of whether codes have been produced,
13 whether any explanations have been produced and, at (iii), the format. So those are
14 relatively focused explanations which will marginally progress discussions about
15 algorithms.

16 There are two disagreements. One is in the opening words of (2) where you will see
17 in blue, Amazon does not want to have to provide full answers but only answers on
18 the basis of its external lawyers' recollection. So they're proposing they will consult
19 their external lawyers in the other proceedings and if those external -- and only if those
20 external -- lawyers remember the answers to these questions, will they answer them.
21 That's the first disagreement.

22 The second one is at (iv). This is in red because this is Professor Stephan's proposed
23 text, which Amazon does not agree with. You'll see that Professor Stephan says
24 Amazon should also provide any explanations which it gave to regulators, parties,
25 et cetera, in the other proceedings concerning the nature of the algorithms and how
26 they were used. Amazon's stance on that, in summary, is that it's out of sequence.

1 I think this is a fair summary of their position. They say this first step should only be
2 telling you, broadly speaking, what we disclosed and then, if you want any actual
3 material such as explanations which we gave to other regulators, you'll have to come
4 back for that at the second stage. That is essentially Amazon's position. So that's the
5 scope of the disagreement.

6 You will know that the algorithms are central to these proceedings and the class
7 representative's economic analysis will not be able to progress significantly until our
8 economists have access to the key algorithms. In other words the key code which
9 shows you how the rankings on Amazon are decided, how the buy box is decided;
10 those sorts of things. So it is crucial to make, we say, as much progress as possible
11 on this front. That is why limiting this to the memories of external lawyers is, I say,
12 frankly an extraordinary suggestion. We don't know even whether those external
13 lawyers are still in place, let alone how good their memories are.

14 THE CHAIR: Yes. On this second point, just so I can understand it: in (ii), Amazon is
15 asked to confirm, subject to this external audit point, whether any detailed explanations
16 of the operations of the algorithms were produced in other proceedings. Is (iv)
17 basically saying, "Well, if the answer to (ii) is yes, then you should produce those
18 explanations"; is that essentially what it is?

19 MR JONES: That's precisely it. So if (ii) is in there then it's hard to see why there's
20 any extra work or at least much extra work in (iv). So the point about (iv) is, yes, it's
21 out of sequence compared to the rest of what's been agreed, but we don't need to be
22 handcuffed to a particular sequence. It's an obvious step to take at this stage
23 because --

24 THE CHAIR: No, I understand. But really, if you get (iv), (ii) falls away.

25 MR JONES: Yes, I mean, (ii) would fall away because --

26 THE CHAIR: You would just say, "Any explanations provided should be -- "

1 MR JONES: That's right. Then if we don't --

2 THE CHAIR: I was just trying to understand.

3 MR JONES: I'd say yes.

4 THE CHAIR: It's a sort of alternative in a sense.

5 MR JONES: That's right.

6 THE CHAIR: And one goes further. Yes.

7 MR JONES: Of course, in these other proceedings -- or at least in some of

8 them -- they must have been providing algorithms, because the same issue would

9 have arisen in those other proceedings and they must have been central to some of

10 them. Now, what is said in response is, "Well, it's complicated. We can't trawl through

11 everything to find every piece of code that may have been provided and, of course,

12 "algorithm" could mean even some small piece of code which is performing a very

13 discrete function". The problem with that stance, I would respectfully submit, is it is

14 letting the perfect be the enemy of the good.

15 Amazon have known for months that we need to progress algorithms. They've known

16 for years that they were going to need to be provided in these proceedings and that

17 they're really going to be at the heart of the analysis. Amazon could have come today

18 saying, "Well, we've taken advantage of the last couple of years, or at least the last

19 few months, to speak to our external lawyers and to have a quick look at the

20 documents in those other cases. We can tell you there were the following key

21 algorithms which were disclosed". And they might say, "Well, we can't guarantee that

22 there were no other small bits of code but why don't we, as a first step, give you these

23 key algorithms?" They could have come saying that. The problem we now have is

24 they're not saying that. They seem to have done nothing. Instead, they are offering

25 now to do the bare minimum and, for all we know, it might turn up nothing at all.

26 I mean, they could consistently, with their draft order, come back next time and say,

1 "Our external lawyers don't remember" or, "They don't remember very much", and we
2 will then be back here in six months.

3 THE CHAIR: No, I understand the point. We've got your point. Yes.

4 MR JONES: Sir, I will just make this one final point. Which is, I do accept that it might
5 be too much to, as it were, require them to turn every single page of all these
6 documents looking for little scraps of code which could be described as algorithms.
7 I accept that. We would not have any objection to them answering this requirement
8 (ii) in the way that one tends to answer disclosure requests by providing an explanation
9 of what they've actually done to discharge the obligations on them.

10 If, in the course of that explanation, they say, "Well, we didn't actually page turn every
11 single document. We instead ran the following searches and spoke to the following
12 people and looked in the following places and, you know, that was the way in which
13 we discharged it". Then so be it. But that is very different to saying that they should
14 simply be allowed to do what they're suggesting and rely on the memories of external
15 lawyers.

16 THE CHAIR: Yes. Thank you.

17 Well, should we hear from Mr Piccinin?

18 MR JONES: Mr Rayment may have something to answer, if I ...

19 THE CHAIR: (Inaudible), are you ...?
20

21 Submissions by MR RAYMENT

22 MR RAYMENT: Sir, I don't really have very much to add. We totally support what
23 Mr Jones has said on behalf of Professor Stephan. It just seems to us -- being very
24 practical about this, which is the approach one should take, we say -- it just seems
25 very likely that, in terms of explaining to the relevant regulators and competition
26 authorities how the relevant algorithms they were investigating work, those

1 explanations are likely to be found in certain key documents provided in response to
2 requests by those competition authorities and regulators.

3 So I just make what I think is a practical point simply to support Mr Jones's point, which
4 is that we are not talking about looking for a needle in a haystack, which is how, at
5 times, Amazon's description of the exercise involved is made to sound like. We want
6 the key explanations in relation to the key algorithms which have been the subject of
7 the proceedings you're well aware of. That seems a reasonable and manageable
8 exercise.

9 I mean, it's quite possible that there were all sorts of bits of code here and there and
10 that, you know, additional clarifications here and there were provided which, it's
11 possible, might be disproportionate to provide at this stage. But, as we say, we think
12 there ought to be a core set of explanations that would be hugely valuable in moving
13 these claims forward as fast as possible.

14 As for the recollections point, well, I'd be worried if it was my recollection that was
15 being relied on.

16 THE CHAIR: Yes, Mr Piccinin.

17

18 Submissions by MR PICCININ

19 MR PICCININ: I'd like to begin with just four contextual points here; I think it's
20 important to bear in mind when we're looking at this wording.

21 The first point is that it's not true that we've been sitting on our hands doing nothing.

22 That is not a fair characterisation. Obviously, I can't break privilege over what has been
23 done, but work has been done. We can see that this is something that we need to get
24 on top of, and we have begun to scope out what there is in these proceedings and
25 what resources we're going to have available to us to answer these questions.

26 In doing that exercise, it's also important to understand where this fits into the overall

1 disclosure piece and what Amazon's incentives are. Because of course Amazon is
2 conscious of its obligations under rule 4 of the Tribunal Rules to co-operate, and
3 Amazon always complies with those. But in addition, the point of this exercise in
4 paragraphs 1 and 2 is to scope out and provide information to the Tribunal and to the
5 Class Representatives about what is available, which then provides the basis for us to
6 explain why our proposals that we make for disclosure from this set of information and
7 from the set of documents are reasonable. It's obviously in our interests to provide as
8 much information as we reasonably can within the bounds of proportionality in order
9 to explain why providing documents from these repositories is going to be more
10 efficient than some granular bottom-up exercise.

11 So we're certainly not in the business here of trying to provide the minimum information
12 possible. That's not going to help us when we come back at the next CMC, because
13 all of a sudden what we would find is that the Class Representatives say, "Well, in that
14 case, we need the whole world; these aren't enough."

15 But it is also important to bear in mind the scale of this task that we're being asked to
16 do. There are nine proceedings that we have been asked about by the Class
17 Representatives, other than the three that have been excluded, and then the Tribunal
18 has just added a potential tenth. They're in various places around the world. They're
19 also various types of proceedings.

20 Some of them are litigation, and of course, the Tribunal will have a reasonable
21 understanding of how litigation works in terms of the production of documents and the
22 provision of information.

23 Some of them are regulatory proceedings, which all work in very different ways,
24 depending on who the regulator is and how those particular proceedings are
25 conducted. You don't usually have disclosure exercises of the same kind. Instead,
26 you have ad hoc provision of information, you have ad hoc responses to RFIs or

1 provisions of documents with submissions.

2 Additionally, across these nine proceedings -- in fact, even just in the FTC
3 proceedings -- there are millions of documents that have been produced. So if you
4 were trying to give an exhaustive account of anything that had been provided, that
5 would be an incredibly onerous task.

6 The final point of context is that when thinking about -- I'm really talking about the
7 wording in the chapeau here, to paragraph 2 -- how we should go about providing the
8 information that's been requested, it's important to understand that it's not just the
9 provision of the algorithmic code that we're being asked about -- that's (i) -- but it's also
10 (ii), which is confirmation of whether any detailed explanation of the operation of any
11 code has been provided. We don't object to that. We can understand why they ask
12 for that. It's a sensible thing to ask us to provide them with information about. But you
13 can immediately see that there are lots of ways that there could have been
14 explanations provided in these various proceedings about the various algorithms that
15 are in play. Trying to work out which ones have been explained -- or the subject of
16 a detailed explanation, is what we're asked about is -- is a task that if you were trying
17 to do it exhaustively would be impossible to do without doing work that is equivalent
18 to a disclosure exercise.

19 THE CHAIR: Amazon presumably has an in-house counsel department.

20 MR PICCININ: Amazon has in-house lawyers, and it also has external lawyers, yes.

21 THE CHAIR: Yes, but it will have an in-house legal department.

22 MR PICCININ: Yes, probably ...

23 THE CHAIR: Yes, probably (overspeaking).

24 MR PICCININ: Well, I was hesitating as to whether it's only one, or more than one, or
25 how you want to describe it, but yes.

26 THE CHAIR: Being one of the world's largest companies, quite a sophisticated one,

1 I'm sure.

2 MR PICCININ: I don't know about that. The Tribunal can take that as read--

3 THE CHAIR: They will keep a careful watch and control over the proceedings which
4 Amazon is involved with. So if Amazon through its in-house counsel will know about
5 these things, why should it be limited to only the external lawyers?

6 MR PICCININ: Oh, I see. Sir, you're asking me whether if we expanded the wording
7 in the chapeau to include the knowledge of the relevant in-house; is that what --

8 THE CHAIR: Well, the knowledge of Amazon.

9 MR PICCININ: To the extent that Amazon knows without conducting further searches;
10 is that the ...?

11 THE CHAIR: Well, I'm saying that -- it suggests here that you only provide these
12 various bits of information on the basis of external lawyers' recollection.

13 MR PICCININ: Yes, but --

14 THE CHAIR: I can't understand that. If Amazon's counsel knows these things but the
15 external lawyers can't remember, why should Amazon not provide it?

16 MR PICCININ: Yes. I think what we're really trying to avoid, though -- and I should
17 say, I think there's an extent to which everyone is agreed about what we should be
18 doing and shouldn't be doing, and the difficulty comes in trying to legislate for -- to find
19 the form of words that describes the exercise that we should be doing. I think what
20 we're really trying to avoid here is a situation where we have to go and conduct
21 searches or actually review documents in order to work out whether, you know, buried
22 in there somewhere there is something that meets the description of an explanation of
23 the algorithm or the (overspeaking).

24 THE CHAIR: The other thing is, the algorithms, I would have thought, are very
25 confidential, aren't they?

26 MR PICCININ: Well, yes, sir. Of course.

1 THE CHAIR: Yes, and therefore disclosure of or explanation of the algorithms is
2 something that Amazon through its in-house counsel would keep a very careful eye
3 upon. It's not something they just hand out readily in regulatory proceedings. So they
4 would be aware, one would expect, of what code has been given. We're talking about,
5 as made clear by both Mr Rayment and Mr Jones: it's not sort of any minor
6 qualification or variation of the code; it's the key codes through which the business in
7 relevant respects was conducted.

8 MR PICCININ: It's actually not limited, sir, at all as to which algorithms.

9 THE CHAIR: Well, relevant to the conduct in the proceedings. In these proceedings.

10 MR PICCININ: Yes, that's right.

11 THE CHAIR: Yes, so it's limited to that.

12 MR PICCININ: Yes, that's true.

13 THE CHAIR: It won't concern the e-books, for example, and the Commission
14 investigation, so ...

15 MR PICCININ: No, (overspeaking). Sir, can I just take instructions on one point?

16 (Pause)

17 Sir, what I can say is we don't need to limit it to the external lawyers. We understand
18 the Tribunal's concern about Amazon itself already being aware of. What we want to
19 avoid is an exhaustive search exercise.

20 THE CHAIR: Well, you've got to do some searching, because some of these may
21 have been a little while ago. It may be that people have moved on and the people
22 who were involved are no longer there. But in general, any disclosure exercise, what
23 the parties are expected to do is to take reasonable and proportionate steps. That
24 may involve going into the file of the Commission investigation which closed
25 some years ago because the lawyer who ran it from within Amazon has left the
26 company, and having a look.

1 But provided it's limited to Amazon taking reasonable and proportionate steps, which
2 will include sometimes going to its external lawyers where necessary, sometimes not,
3 Amazon will know how to do it. It seems to me it's an obligation on Amazon, and the
4 defendant shall take reasonable and proportionate steps to provide to the Class
5 Representatives. That's all it should say. That will include Amazon internally, it will
6 include Amazon consulting external lawyers if it thinks that's most efficient.

7 MR PICCININ: That's fine.

8 THE CHAIR: Yes.

9 MR PICCININ: We don't object to that.

10 THE CHAIR: Yes. Just pausing there.

11 Mr Jones, I think that meets your primary point --

12 MR JONES: Yes, yes.

13 THE CHAIR: Yes, so that deals with the chapeau.

14 MR PICCININ: But in relation to (iv), though --

15 THE CHAIR: So then we're down to (iv).

16 MR PICCININ: Yes. But (iv) is a different point, sir, because here what they're asking
17 for is us actually to provide to them all of the explanations of the relevant algorithms
18 that have been provided in all of these different proceedings. So they'll get a German
19 one, they'll get a Canadian one and several American ones, all with slightly different
20 forms of words, perhaps, or not. To do that, we would not merely need to work out
21 roughly what has been provided, but we would actually need to go out and find all of
22 them and then produce them.

23 THE CHAIR: Can you pause a moment? (Pause)

24 We're with you to some extent, Mr Piccinin. Two points, really, before we get to (iv).

25 MR PICCININ: Yes.

26 THE CHAIR: First of all, (ii). It says, "any detail of the operation of any algorithm

1 code". Then (iv) says, "nature, purpose, operational functioning of any algorithm". We
2 think the broader language is more appropriate and that (ii) should say, "whether any
3 detailed explanation of the nature, purpose, operation or functioning", instead of just
4 "operation".

5 We also think it would be appropriate to say: if so, for which of the algorithms identified
6 in answer to (i), and in which of the other proceedings. Because otherwise, you could
7 just say, "Yes, explanations have been produced in the other proceedings or some of
8 the other proceedings", but I think it would be helpful to know which.

9 MR PICCININ: I thought that was effectively covered by (iii). But I'm sure we could
10 clarify (overspeaking).

11 THE CHAIR: Means(?) ...

12 MR PICCININ: In the course of answering (iii), (overspeaking).

13 THE CHAIR: Yes. Well, either (ii) or (iii), that you identify for -- because some
14 explanations of a particular code might have been provided in five of these
15 proceedings.

16 MR PICCININ: Yes. I mean, there is the wording at the bottom -- I'm not sure what
17 the opposite of a chapeau is -- that in each case, it's giving a separate answer.

18 THE CHAIR: Oh, I see, in relation to each of the answers. Yes, okay. Well, that
19 might -- sorry, that does cover it.

20 MR PICCININ: Yes.

21 THE CHAIR: On that basis we can see some merit in leaving (iv), and then for
22 example, there might be two key algorithmic codes, and there have been explanations
23 provided in seven proceedings, in which case subsequently, it may be that one can
24 suggest that you give disclosure of two of them, but you don't have to give all seven,
25 and some might not be in English --

26 MR PICCININ: That's the point.

1 THE CHAIR: -- and so on. It doesn't have to be an exhaustive provision of
2 explanations, and it will enable the Class Representatives to come back with a much
3 clearer picture and say, right, we'd like the following five. I think in due course, you
4 can expect that the Tribunal will order you to disclose some of these explanations
5 because clearly it makes sense. But we can see that taking it in those stages is of
6 assistance, and if we do it that way, and this is to be done by the end of August, then
7 we would hope if the Class Representatives then write and say, please, can you
8 disclose these, Amazon will look on that request sensibly and not say, no, we've got
9 to wait till the next CMC and an order from the Tribunal, because you can anticipate
10 that all sensible orders will be made, and you should therefore start the process of
11 responding to such requests.

12 MR PICCININ: Yes, (inaudible). It might depend on --

13 THE CHAIR: If, in early December, when we're all back here, Mr Jones says, "Well,
14 we wrote on 15 September and asked for disclosure of the explanations in these
15 proceedings and Amazon just fobbed us off", we will not be very impressed.

16 MR JONES: Sorry, can I just raise one small point which follows on, which is, I think
17 sir, it was implicit in your account of the process a moment ago that when these codes
18 are provided, Amazon will also give a brief description of what the code is and what it
19 was doing. And I just flag that because we had envisaged that within (iv) in the drafting
20 of this provision, it doesn't actually say anywhere else that they will tell us what the
21 codes are, and obviously, unless we know what they are, they could just theoretically
22 answer point one by saying "Yes, some codes were produced" and two, by saying
23 "Yes, some explanations were given" and three by telling us the format.

24 So I think it's implicit in the discussion you just had with my learned friend that when
25 they answer (i), it's just implicit in that that they will tell us what the code actually is,
26 and if it's a description of what it is, what it was doing. I just want to clarify that

1 Mr Piccinin may agree with (overspeaking).

2 THE CHAIR: (Overspeaking) that they won't just say --

3 MR PICCININ: We won't just say yes.

4 THE CHAIR: -- "Yes, we provided algorithmic codes".

5 MR PICCININ: No, exactly. We'll say "Yes, we provided these algorithmic codes".

6 THE CHAIR: And if you can say these -- because you're not actually disclosing the

7 codes, what those codes relate to.

8 MR PICCININ: Yes.

9 THE CHAIR: Yes.

10 MR PICCININ: Again, it comes back to what I said at the start, we're not trying to

11 minimise the information that we provide here. That's not the --

12 THE CHAIR: So, whether that means any --

13 MR PICCININ: I think that deals with --

14 THE CHAIR: I mean, it says, "giving separate answer, stating which ..." Well, perhaps

15 it should say, "whether any and if so, which algorithmic codes were produced in the

16 other proceedings and how they are relevant to these proceedings".

17 MR PICCININ: That might be obvious.

18 THE CHAIR: It might be obvious, but if it's not then they can be added. So

19 "confirmation of whether any and if so, which algorithms relevant to the alleged

20 conduct were or have been produced in the other proceedings and how they are

21 relevant to these proceedings". Yes.

22 MR PICCININ: Yes.

23 THE CHAIR: Then you've got in each case separate answer, which they propose to

24 provide.

25 MR JONES: Yes.

26 THE CHAIR: Then that will include, therefore, a proposal to provide some of the

1 | explanations under (ii).

2 | MR PICCININ: Yes, we already have that wording up there.

3 | THE CHAIR: Good.

4 | That takes us then to the question, potentially, of the disclosure report; is that right?

5 | MR PICCININ: Which I should say is one for Mr Patton to (inaudible).

6 | THE CHAIR: Yes, but before we do that, we wanted to actually raise something else
7 | which is ventilated in the skeletons, and that is the scope of the trial.

8 | MR PICCININ: Yes.

9 | THE CHAIR: This arises in two respects. First, we are very concerned that there will
10 | be no trial on what's been currently put forward until the autumn of 2028. It seems to
11 | us, given when these proceedings started, very, very distant and extended. Secondly,
12 | we see great merit, from the Tribunal's perspective and potentially the parties', in
13 | a split trial in this case. The two somewhat go together because if there is a split trial,
14 | it doesn't cover everything, but it's obviously not as long and, in our view, should be
15 | able to be heard earlier.

16 | The split we have in mind would be to cover market definition and dominance, and
17 | what you would call liability/infringement. In other words, are the alleged abuses and
18 | if so, which, made out over what period; but not causation and damage. The great
19 | merit of that, also, is if some of the abuses are made out, and not others, then
20 | obviously one doesn't spend a huge amount of time including costly expert evidence
21 | working out the effect of an abuse that's not been established.

22 | Secondly, we think it actually assists the experts insofar as abuses are established
23 | when it's been determined more clearly, what is the nature and operation of the abuse?

24 | You know, if there was use of non-public seller data, how was it being used and what
25 | was happening? It makes that task much easier.

26 | So that is the split that we have in mind, and we would have thought that on that basis,

1 irrespective of whether ACSO is included or not, such a trial should not take more than
2 six to eight weeks as opposed to the 12 weeks proposed for everything, and could be
3 heard, we would have thought in early 2028; February or March 2028. But reduced
4 the scope of the expert evidence, it would have reduced the scope of disclosure, not
5 involve pass-through and so on. So that is what we have in mind.

6 We need to take a break in any event. What I'm proposing is that we will rise now and
7 give you slightly longer because it's obviously an important question, say 15 minutes
8 to consider that with those behind you, then you can address us when we return. But
9 we are very keen, and this is -- albeit that you've not been pushing for a split trial -- in
10 the interests of the class or classes, that a case is heard earlier than the autumn of
11 2028. We all know that resolving certain issues, very important issues, can service
12 those discussions that may or may not take place as a result. I don't think we're in
13 great time constraints today, we'll give you until 12.00.

14 (11.41 am)

15 (A short break)

16 (12.01 pm)

17 THE CHAIR: Yes, Mr Piccinin.

18 MR PICCININ: Yes, sir. Just in relation to Canada, which was all I wanted to say,
19 which is that we've got no objection to including them on the same basis as all of the
20 other ones, so subject to proportionality and relevance and so on.

21 THE CHAIR: Yes. Thank you very much, that's very helpful.

22 MR PICCININ: I'm grateful.

23 THE CHAIR: Yes, Mr Jones.

24

25 Submissions by MR JONES

26 MR JONES: Should I pick up on the split trial proposal?

1 THE CHAIR: Yes.

2 MR JONES: I have a high level point and a granular point, if I take them in that order.

3 The high level point is that we see the advantage, sir, in what you have suggested.

4 Our concern is to move as promptly as possible to a result or results in these

5 proceedings. It, however, gives rise to a concern about timing, which is just this. So

6 what you proposed was that the first trial would be February, maybe March 2028; that

7 does make sense to us, and we think that would be a good way to proceed. We also

8 think it would be sensible to set a time, if possible, for the second instalment, and we

9 would be concerned if that were pushed back too much further.

10 We had, as you know, suggested a unitary trial of late 2028. I see that if the first trial

11 is early 2028, then perhaps that second one would go into the first part of 2029, I don't

12 know. But we would want to make sure that that doesn't fall too far back.

13 The other related point is, I haven't heard what Amazon's position on this, but

14 I anticipate they may say early 2028 is too early. If they do say that we would very

15 much object to a split trial with a later first trial than you have suggested, sir, because

16 that would start pushing the whole timetable until we get a final decision on damages

17 back too far.

18 There's a related point about cost, which is one can look at these proceedings and

19 say, well, a split trial might save costs and in some ways shouldn't lead to higher costs

20 because after all, it's the same issues just over two trials. But in reality, what happens

21 is the work does tend to expand to fill the time available, and so if the second trial is

22 pushed back too far from what we've suggested, we could start to run into cost

23 problems as well, and of course, the funding which has been provided has been on

24 the basis of a single trial. So at a headline level, at a high level, as I say, those are

25 my points. We think it's a good suggestion, so long as it doesn't slip into something

26 later than has been proposed.

1 There's a granular point which I wanted to flag as well, which is, so you outlined the
2 broad split, dominance, market definition, liability; and then the second one, I think you
3 said would be causation and quantum. Broadly we think that is sensible. However,
4 sir, can I suggest that if that is the route that's gone down, we might revisit the precise
5 delineation at a future hearing.

6 The reason I say that is not because I want to juggle any big topics between the two
7 trials, but it's only that there are points which will need to be addressed, for example,
8 by the economists in relation to effects, which might be very, very similar to things
9 which they need to investigate for the purposes of quantum, and it just might be
10 sensible to shuffle some of those points into the first trial, rather than having to go over
11 the same ground again in the second trial.

12 So there might be discrete issues that it's just more proportionate and sensible to break
13 out and have as part of the first trial. So I'm only floating that, and I'm aware -- you
14 may have noticed I've been parachuted in for this hearing -- so I'm somewhat aware
15 of the extent of my ignorance in this case. I've of course read the expert reports and
16 spoken to the economists, and one thing I do know is that there are very complicated
17 economic analyses to be done with lots of overlapping, interconnected points.

18 So that granular point is no more than me saying, it seems to me that it would be
19 sensible to revisit at the next hearing whether it might be sensible to juggle some points
20 around for proportionality purposes, but if you press me to give precise examples, I'm
21 not going to be able to.

22 THE CHAIR: Yes. We don't want to bring in too much of that sort of analysis because
23 then that (a) extends the length of the trial which goes to your point of not delaying it,
24 and also the cost benefit can slightly change. I can see there may be, as it were, at
25 a more conceptual level, questions of effect as opposed to actually seeking to quantify
26 the effect, which is a very different exercise. It is in your clients' claim form where they

1 list common issues, paragraph 41, there's quite a helpful indication of the issues in the
2 case. But I understand that perhaps the precise formulation is something we can
3 leave the parties to go and consider, but it should be determined pretty soon.

4 MR JONES: Yes.

5 THE CHAIR: But not until the next CMC. But it might be helpful if one looked at your
6 paragraph 41, which is in the pleadings at tab 5, page 128.

7 As set out there -- and I'm not saying that articulation is cast in stone -- but one sees
8 41.5 as saying "whether any abuse ... has caused [any effects]", but it doesn't -- and
9 then that is distinct from 41.6, which looks at the value of those effects. It's the value
10 of those effects we certainly don't want to go into in trial 1, because that's a massive
11 (audio distortion) exercise. (Audio distortion) it had effects of a certain kind (audio
12 distortion).

13 MR JONES: Yes, precisely.

14 THE CHAIR: Effects might go to whether it's an abuse at all, but depending how one
15 thinks of the law (audio distortion). Yes, thank you.

16 Mr Rayment.

17

18 Submissions by MR RAYMENT

19 MR RAYMENT: Happily, sir, members of the Tribunal, I can say at once that our
20 position is essentially similar to that of Professor Stephan. We see the merits of the
21 proposal as long as, you know, it leads to an earlier hearing and determination of the
22 issues you've been outlining, because there's always swings and roundabouts with
23 splitting trials. Mr Jones has touched on that. You know, they can involve efficiencies
24 and savings but they can sometimes have the opposite effect. So it's important the
25 way that it's managed and I know the Tribunal will be extremely careful about that.
26 I do very much want to reinforce what Mr Jones said about the sense of allowing, at

1 | least, a period in order to just consult with the experts and refine the exact parameters
2 | of what this split would involve. Subject to that, we're grateful for your indication.

3 | THE CHAIR: Okay.

4 | Mr Piccinin? Oh, sorry. Yes.

5 |

6 | Submissions by MR PATTON

7 | MR PATTON: I'm sorry to say that we, on the other hand, have a number of concerns
8 | about the proposal. I hope I may identify what those are. May I just unpick, as it were,
9 | a number of strands to the Tribunal's thinking as we understand it.

10 | The first strand is that there is a clean split here between what you have called liability
11 | on the one hand and questions of causation, pass-on and quantum on the other hand.
12 | So that's the first strand.

13 | The second strand is that, on the assumption that that split can cleanly be drawn,
14 | doing so would bring forward the earliest date on which the trial could sensibly be
15 | listed to a date in March 2028, whether that would be realistic. So that's the second
16 | strand.

17 | The third strand is that such a trial would be significantly shorter than the 12 weeks
18 | estimate that both of the Class Representatives have put forward to date.

19 | So, if I may, I was proposing to deal with each of those in turn. So far as the viability
20 | of the split that you've identified: both of my learned friends have reserved their right
21 | to go away and look at that. One can understand that because, as you know, that has
22 | not been the subject of any dialogue between the parties hitherto. It's not been the
23 | subject of any analysis by reference to the pleaded issues and it's not something that's
24 | been raised, for example, with the experts to see how it would impact upon their work.
25 | It's obviously fundamental to the viability of this whole proposal that that split should
26 | be clean and achievable. The immediate concern that it raises for us is that although

1 one can label the issues for your first trial, "liability" -- and it's a point that, Sir Peter,
2 you've just made, I think. That liability, in this case, depending on an abuse that
3 involves consideration of what is the effect on competition: either an actual effect or
4 a potential effect. In a number of cases, particularly in the Stephan proceedings, the
5 alleged abuse that's alleged here is essentially said to involve leveraging a dominant
6 position in one market so as to achieve effects in an adjacent market. Therefore, for
7 that reason it would be necessary for the Class Representatives to go further and to
8 demonstrate appreciable effects on competition. Or, at least, that would be our
9 position.

10 Now, the determination of effects in this case is not a straightforward exercise and we
11 submit that the way in which both experts have analysed it to date shows that they are
12 treating it as a very closely related exercise to the exercise of establishing what the
13 loss is, if any, to the class.

14 To take a couple of examples, one of the things that the experts seek to do is to rerun
15 the algorithm without the elements of the algorithm that they say are offensive to
16 competition. That's a very complex exercise but it's an exercise that would be
17 necessary on their case, both to establish the effects but also to prove that there was
18 damage to the class members.

19 It's going to take a considerable amount of time, which is something I'm going to come
20 back to in relation to timings. But the exercise in question is an exercise that would
21 be relevant not only to the question of an effect, but also to the question of causation
22 of harm. Because the issue in both instances will be the same: what is the relevant
23 counterfactual and how would things have happened differently in that counterfactual?
24 So that's a point that cuts across the question of an effect but also the question of
25 damages causing loss.

26 As you will also know, one of the other ways in which the effects case is put is that

1 effects have arisen indirectly because of an impact on the logistics market of the
2 alleged abuses. So, in very broad terms, it's said that there was reduced competition
3 in the logistics market and that has led to higher logistics costs or higher marketplace
4 fees. In, for example, Mr Hammond's case, he says that those are passed on to
5 consumers in the form of higher landed prices paid by them. One can immediately
6 see that that is not only a complex exercise, but it's a quantitative exercise. It's an
7 exercise that will involve an intensive analysis of the quantitative data to establish
8 whether such an effect existed and, if so, whether it was something that was
9 transmitted to the class members. It's not an exercise that could be conducted at
10 a purely conceptual level, or at least that wouldn't be sufficient for the purposes of the
11 trial.

12 Then looking briefly at the ACSO claim: now that's a claim, as you know, which hasn't
13 yet been certified and the question of whether it should be certified will be before you
14 in October. But, in the ACSO claim, you may recall that the question of pass
15 on -- which you have proposed would be left to the second trial -- is actually dealt with
16 as part of the effects analysis by ACSO's expert, Dr Bagci. I've got some references
17 for that if you'd like me to take you to that. But essentially it's contended that the
18 Boik and Corts model would incorporate not just the question of the effects but also
19 the question of pass on and would directly estimate what the impact was on retail
20 prices. So it's not possible to draw a clean split in that case -- if that claim were to be
21 satisfied and that expert methodology were to be certified -- between the question of
22 an effect which is necessary for an abuse and questions of causation and damage
23 which, on the Tribunal's proposal, would be left to a later trial. So that's really our first
24 concern about the proposal: a split which none of the parties has analysed and
25 identified as being a workable split in the circumstances of this case, whether that can
26 really cleanly be achieved.

1 But the next concern is more of a practical one, which concerns the timing of the steps
2 that remain to be conducted between now and the start of the trial. So the orders that
3 the Tribunal is making at this CMC, in respect of disclosure, are for the provision of
4 information at this stage, explanations as to what disclosure has been given in other
5 proceedings. The parties are then going to seek to reach agreement in the early
6 Autumn about that. But to the extent there are disputes as to what disclosures should
7 be given from those materials, that would be determined at a CMC which, it's agreed,
8 should happen not before the 30 November. So, in all likelihood, in December of this
9 year. So that's when you would be deciding what disclosure from the other
10 proceedings should be given.

11 Now, as you will have gathered from the materials before you today, disclosure by
12 Amazon of documents from those other proceedings is a potentially very significant
13 exercise. It involves either -- well, now nine sets of other proceedings, or ten sets of
14 other proceedings across five jurisdictions, and millions of documents have been
15 produced in those other proceedings. That's a point that's been made in
16 correspondence.

17 The disclosure covers a period of at least a decade and we submit that, being realistic
18 about it, it's going to take well into 2027 for that disclosure to be given and, more
19 importantly, for the Class Representatives to review and scrutinise that disclosure and
20 see whether it deals sufficiently with the pleaded issues or whether they wish to come
21 back for further disclosure. If they do, there will be a need for further hearings before
22 the Tribunal in the course of, let's say, mid to late 2027, to rule upon any request that
23 disclosure should be given, for example, beyond those existing pools.

24 Then again, as you know, sitting in the wings at the moment is the potential ACSO
25 claim which you haven't decided whether to certify. You'll have seen the written
26 observations that they put before you for this hearing, but if I can just draw your

1 attention to a number of matters. It's in bundle D at tab 11, and then I was going to go
2 to page 208. It probably makes sense to start a paragraph 7. You can see at
3 paragraph 7 that they refer to some correspondence in which they proposed that the
4 "Other Proceedings" be expanded to include seven additional sets of proceedings that
5 they have referred to in their claim form.

6 At paragraph 8, they make clear that they're not requesting that the Tribunal include
7 those today, but they intend on seeking disclosure in relation to those seven additional
8 sets of proceedings in due course, assuming that the claim was certified. Then if you
9 go on in their note in their written submissions to paragraph 10, they say that they
10 accept that there is an overlap between their claim and Professor Stephan's
11 Abuse (5), but they say:

12 "... there are also material differences between the allegations which will have
13 implications for disclosure."

14 If you read on in paragraph 11, just towards the top of page 209. They say that:

15 "These differences will have potential implications for disclosure sought in the ACSO
16 claim which may be broader than that sought by Professor Stephan [and that's not
17 a point for this CMC]."

18 So obviously all of that may be disputed in due course but the Tribunal needs to be
19 aware that the position, at least, of ACSO at the moment is that they would be seeking
20 broader disclosure in relation to other sets of proceedings that are not currently the
21 subject matter of the order that you're making at this CMC. So that's dealing with
22 disclosure from Amazon. So very realistically, that will take well into 2027 and there
23 may then be disputes about that.

24 I'll come back to the timing of the ACSO proceedings in a moment but in addition to
25 disclosure from Amazon, there is a different track in relation to disclosure which is the
26 question of disclosure from the sellers themselves, the sellers who are in

1 Professor Stephan's class. I think Sir Peter alluded to that this morning. Now, that's
2 not an issue for today but it's an issue which we wish to raise at the next CMC towards
3 the end of the year. But just so that you have seen it, can I draw to your attention the
4 current proposal in relation to that? It's in bundle A at page 417.

5 THE CHAIR: The core bundle?

6 MR PATTON: Yes, the core bundle, I'm sorry.

7 So this is a letter from Covington, I think to the Tribunal on 1 May. Just above
8 paragraph 40, at the foot of the page, you can see the heading "Disclosure from
9 Professor Stephan's class". Would the Tribunal just read paragraphs 40, 41, and 42,
10 please? (Pause)

11 Just to be clear, I don't think there's been much engagement from Professor Stephan
12 in relation to this yet, so this is really Amazon's position and intention at this stage.
13 But two points that emerge from this: the first is that it's made clear at paragraph 42,
14 this is disclosure that would be relevant to the question of an abuse. So it would be
15 relevant to the issues of the first trial. That, as one can see from the description, that
16 the principal relevance of it; passing on, if the Tribunal's division of the issues were
17 maintained, then (v) at paragraph 42, that might be in a different category. But the
18 main focus of these issues is in relation to the question of an abuse.

19 Then the second point is that, as you can see, in terms of the procedure that's
20 proposed, it involves a collaborative process where there's an attempt to agree
21 questionnaires to be asked of the sellers, the transmission of those questionnaires to
22 the sellers to ascertain what documents and data they have, followed by the making
23 of disclosure requests to a smaller pool of the sellers, which are then transmitted to
24 them. Then there is always the possibility that the sellers do not engage with those
25 requests, in which case it may be necessary to come back before the Tribunal to seek
26 an order under, I think, rule 89, which provides for disclosure orders to be made

1 against class members directly.

2 So this is obviously not a topic for today; it's a topic for the CMC at the end of the year.

3 But one can immediately see in terms of the impact of this on the timing, that is going
4 to take a considerable part of 2027 to be addressed. That's something that's important
5 to bear in mind in considering when would a realistic timetable for trial be.

6 So that's disclosure from Amazon, disclosure from the sellers. There's then obviously
7 the other steps that have to be taken between now and the trial: factual evidence. As
8 matters stand, I think there's no material before you as to how many witnesses would
9 be called by the class representative from sellers, perhaps who have given disclosure,
10 or from Amazon. That's a point I think that hasn't been discussed.

11 Then the expert evidence: there's been no identification at the moment of what fields
12 of expert evidence, if any, permission will be sought for beyond the obvious
13 competition economics issues on which it seems inevitable there would be expert
14 evidence.

15 But going back to the point I made earlier, the questions for the experts in this case
16 are particularly complex, not least because of this question of having to rerun the
17 algorithm. You will recall that at the CPO hearing, there were question marks raised
18 as to how realistic it was going to be as to whether the algorithm really could be rerun
19 in that sense -- how difficult that would be -- and whether, if that doesn't prove possible,
20 the experts have some alternative methodology which will enable them to carry out
21 their effect analysis anyway. But that all remains to be seen.

22 So those are steps which one would envisage normally will be taking us well into 2028,
23 given that that work would presumably -- or at least the reports would only start to be
24 served after the disclosure is substantially complete, after there's been disclosure from
25 the sellers and after the fact evidence has been served.

26 So that's why we say that on the face of it, it's difficult to see how March 2028 is

1 realistic, even if it's possible to separate off questions of causation and quantum.
2 Because that will not obviate the need for the parties and their experts to engage with
3 all of the documents and data relating to the fundamental question of whether there
4 was an abuse, which includes "What were the effects on competition?."

5 Now, I've made reference to ACSO previously. Perhaps the only party before you who
6 has recently drawn up a suggested timetable to trial is ACSO, because they have put
7 together an amended litigation timetable for the purposes of their certification
8 application. That's been included in the bundles for this hearing. It's in bundle D,
9 starting at page 199. (Pause)

10 So, as I understand, this has been updated in the light of your decision at the CMC,
11 concerning the need for the use of common experts, for example, and the use of
12 a common counsel team on certain issues. So you can see that on page 202, there's
13 actually been an updating of this so that in the second row, the date for the hearing of
14 their certification application has now been updated from May to October 2026.

15 So if one just tracks through the dates which they themselves have put forward as the
16 basis on which their claims are certified. So they assume in the next row that the
17 Tribunal is in a position to issue a judgment, or at least a decision on certification, by
18 November 2026, so within a month.

19 There is, of course, the need for the pleadings to take place in those proceedings.
20 They've suggested a date of February 2027 for Amazon to file its defence, which on
21 the face of it, is certainly not an unduly generous period of time for the defence to
22 a new claim. That would also be the deadline for class members to opt out or opt in.
23 Then in March 2027, they proposed that they should file a reply -- so that's just one
24 month later -- and that there should then be a further CMC in May to give directions.
25 Then they propose that disclosure would be given in their proceedings between
26 June 2027 and June 2028. So that allows for disclosure and production of documents

1 by Amazon and/or non-parties, presumably in particular, the sellers, including any
2 applications for further disclosure, non-party disclosure and further disclosure
3 pursuant to orders of the Tribunal. Again, that doesn't seem an unduly generous
4 timetable for disclosure essentially to take a year to be completed following the first
5 CMC in their action.

6 THE CHAIR: Except -- if I may interrupt you -- not of the disclosure. There, they say
7 they want to seek more. Not in very clear terms, they say. That's not a criticism;
8 they're just submitting brief observations. A lot of the disclosure will be common with
9 the disclosure to Stephan.

10 MR PATTON: Yes, but plainly, a lot of it will overlap. I've shown you what they say.
11 They say that the seven, I think, other sets of proceedings that they say are relevant
12 to the way in which they have (overspeaking).

13 THE CHAIR: Well, they have got to persuade us of that.

14 MR PATTON: Absolutely. I'm not --

15 THE CHAIR: I suspect you may object to that anyway, certainly consistent with the
16 stance taken so far. But I struggle to see why it should take until June 2028.

17 MR PATTON: I mean, suppose that is overly extended. I mean, for the reasons I've
18 been submitting, it's not at all unrealistic to think that -- the question of disclosure from
19 Amazon -- you might be making orders in the middle of 2027, as to whether there will
20 be further disclosure, beyond disclosure from the existing proceedings, once the class
21 representative has had a chance to assimilate what may be a considerable volume of
22 documentation produced by Amazon and identify any gaps that they contend exist in
23 that disclosure.

24 So it wouldn't be surprising if one had a CMC in the middle of 2027 where they come
25 back and say, "This is missing, that's missing. We want more material." It certainly
26 wouldn't be surprising, therefore, if that material were being disclosed towards the end

1 of 2027.

2 THE CHAIR: They are suggesting a trial in June 2029.

3 MR PATTON: They are.

4 THE CHAIR: Yes, which I'm sure is -- even on the unified trial, which is what the
5 Stephan and Hammond classes are seeking. It's considerably delayed from the trial
6 that they're proposing, or (overspeaking).

7 MR PATTON: Well, (overspeaking) to ask that --

8 THE CHAIR: We would be very reluctant to allow ACSO's claim, if they're certified
9 and added to the case, to lead to a significant postponement of the trial. So they're
10 just going to have to work rather more quickly. But I take your point: that's what they
11 say; it's how they think it would work.

12 MR PATTON: If I could, just to complete this part of their timetable. I mean, it may be
13 June 2028, and I don't know whether that is realistic -- a year from essentially the first
14 CMC -- for all the disclosure that they seek. But beyond that, one can see that it's not
15 a particularly leisurely timetable after that. It's a couple of months after the conclusion
16 of disclosure for witness statements in August.

17 THE CHAIR: Yes. Well, as I said, I think it's an extraordinary extended disclosure
18 period when you're coming into a case where there's been disclosure on very, very
19 similar -- I mean, the fact that they also put their case legally under article 101
20 shouldn't in itself expand the disclosure; it's just the same documents analysed under
21 different legal provisions.

22 MR PATTON: But as I say, even if they're wrong to say that it would take until
23 June 2028 for disclosure, the submission I've been making is that there are good
24 reasons to think the disclosure will certainly take us some way through 2027 in terms
25 of: first of all, Amazon producing materials from the other proceedings; second of all,
26 the class reps reading that material and identifying what they say is missing and

1 | formulating targeted requests for further disclosure they say is necessary. That
2 | coming before the Tribunal and the Tribunal ruling on that, and then time being allowed
3 | for those further targeted requests to be acted on, if any are ordered, it's very
4 | foreseeable that that would take you through 2027.

5 | Then beyond that, one then has (stage 4) witness statements and reply witness
6 | statements, and then expert reports which, as I've been submitting, are in this case
7 | likely to be extremely complicated. I mean, what happens if the experts decide that
8 | they're not able to rerun the algorithm as they were hoping to do? That's not an
9 | unforeseeable possibility; it's one that was very much front and centre when you were
10 | considering questions of certification. That's why other methodologies were put
11 | forward to address that prospect. But that's a realistic possibility.

12 | Even if they are able to rerun the algorithm, I mean, this is something, as far as we
13 | know, hasn't yet been done in any case in this jurisdiction, or at least as far as I know.
14 | It's going to be a time-consuming and probably an iterative process. So that is why
15 | we do submit that your provisional view that there could be a trial in all three actions if
16 | ACSO is certified, as early as March 2028, which on my submission would be very
17 | soon after disclosure may be complete. It is not realistic.

18 | It doesn't help anyone, and I think it's a point the Class Representatives have made.
19 | It doesn't help anyone to set a trial date which will then have to be vacated. Not only
20 | is that going to be disruptive to the parties, it's going to increase costs, it's going to
21 | make life more difficult for the claimants' funders, and it's not in the interest of other
22 | court users, because they will potentially have missed out on the opportunity to use
23 | that time in the Tribunal's diary.

24 | Just dealing, if I may, with a third strand, and that's the question of the time estimate
25 | for the trial. The estimates that were put before you in the skeletons by both of the
26 | Class Representatives was something like 12 weeks for trial of all the issues. For our

1 part, we haven't dissented from that estimate. It's very difficult to do a realistic estimate
2 at this stage. But that sort of length is not surprising when you consider that there are
3 many different abuses being alleged here. This isn't the classic claim that one
4 generally gets before the Tribunal of essentially one abuse, possibly with different
5 causes of action attached to it, or different legal labels but essentially one abuse.
6 Here -- well, you know very well -- are the five different abuses in *Stephan*. There's
7 the fifth abuse in ACSO, but with some variations, and then the way in which the case
8 is put in Hammond. I mean, if one of those abuses were being tried, perhaps one
9 might say six weeks is a realistic estimate. But given that you've got all of these
10 different abuses to consider, we do see why the Class Representatives have come to
11 12 weeks as their estimate for a unitary trial.

12 Now, in terms of if one were splitting off questions of pure quantification, for example,
13 because you've accepted my point that the question of effects and the question of
14 causation, which involves considering what would have happened in the
15 counterfactual, it's a very similar, if not identical, question.

16 Pure questions of quantification: one might expect in a trial to involve a couple of days
17 from each of the experts, perhaps, in cross-examination, dealing with questions of
18 quantum, and some additional closing submissions as a result of dealing with that.

19 But we do submit that it's difficult to see how one would save much more than a week
20 from the overall trial estimate by this kind of split. We do submit that six weeks is very,
21 very unlikely to be sufficient for the Tribunal to deal with this in a reasonable way.
22 Even eight weeks, we do submit, would be very difficult; certainly very tight.

23 Unless I can assist you further, those are the submissions I wish to make.

24 THE CHAIR: Yes.

25 Mr Jones.

26 MR BOURKE: Sir, James Bourke for ACSO. May I make some brief submissions?

1 THE CHAIR: I think as your litigation timetable was put forward, I think it's fair that you
2 should be (overspeaking).

3 MR BOURKE: Well, there's been a lot said about us, so it would be great to have an
4 opportunity to comment.

5

6 Submissions by MR BOURKE

7 MR BOURKE: So, the starting point from our perspective -- and I will come to our
8 litigation timetable -- we absolutely understand the Tribunal's determination to get
9 a trial date on quickly, on the basis for a split trial proposal, and we can see why that's
10 in the class members' interests.

11 ACSO of course is in a different position to Mr Hammond and Professor Stephan
12 because we haven't even been certified yet. So we have some reservations about
13 how we can be feasibly part of a trial that would take place so soon. We accept that
14 we would have to work more quickly, sir, to use your words, and we're willing to work
15 quickly, but there's real concern about how and whether it's feasible for us to be part
16 of a trial that would take place in early 2028.

17 I would mention that our claim is different, although there are overlaps, our claim is
18 different to Abuse 5 in Professor Stephan's case, and we say that that has a potential
19 to make a difference for disclosure. We have flagged some of those points, including
20 the additional nine proceedings that you're aware of, sir, and you've added in actually
21 the Canadian proceedings into the -- the Canadian proceedings that you added into
22 the other proceedings in today's directions is one of the ones that we're interested in
23 as well.

24 Obviously we have a Chapter I element to our case, and one question for us is whether
25 Chapter I would be part of the trial that you envisage taking place on liability.
26 Presumably it would because that couldn't be split out, we imagine. So that would

1 also need to be part of the first stage trial. We are not going to try and make
2 submissions now.

3 THE CHAIR: I think Chapter I doesn't enlarge the disclosure, does it?

4 MR BOURKE: I think it might have -- there might be some differences, there might be
5 some additional documents, categories that you might want to -- but I can see that the
6 basic problem is the same. There may be some different -- I don't want to exclude
7 that there could be additional categories at this point, but I'm not saying it would
8 massively --

9 THE CHAIR: I'm just trying to envisage --

10 MR BOURKE: I'm not saying it would massively increase disclosure.

11 THE CHAIR: Yes.

12 MR BOURKE: But there are certainly aspects to our claim which is different to Abuse 5
13 in Professor Stephan's claim. So, for example, I mean, we can go into more details of
14 it, but there are two policies that ACSO pleads as being unlawful, which are not,
15 I believe, within the scope of Professor Stephan's claim. That will make a difference
16 to disclosure, because we will need disclosure on those policies.

17 I'm not going to argue in favour of June 2029 based on our litigation timetable. Yes,
18 that litigation timetable was prepared recently, but it was prepared without visibility as
19 to what was going on in Mr Hammond's and Professor Stephan's proceedings, without
20 visibility as to the directions.

21 Specifically, I can show, I think we mentioned it in our written observations, but we
22 specifically said that we were prepared to review and reconsider and revise our
23 timetable based on whatever directions are set down in Professor Stephan's and
24 Mr Hammond's case. I can see that there's scope to accelerate some of the steps in
25 our litigation timetable, but I still would repeat the reservation about ACSO being part
26 of a trial, and we would say it should be part of the trial, the first stage trial, and we

1 think it would be immensely challenging for that to happen.

2 And, you know, it would really require the ACSO claim to be certified soon and then to
3 be propelled forward on a very tight timeline post-certification. Again, there are some
4 issues on feasibility on that. I would agree and adopt the submissions that I think have
5 been made by basically all my learned friends about the scope of the expert evidence,
6 and the need to reconsider that and where exactly the border line would be.

7 Thank you sir, thank you to the Tribunal. They are my submissions unless I can assist
8 further.

9 THE CHAIR: Mr Jones.

10

11 Submissions by MR JONES

12 MR JONES: So if this case was urgent, if you had claimants before you who were at
13 risk of going out of business, and that was the nature of the claim -- so they wanted
14 damages and an injunction, otherwise they go out of business -- you'd list this in
15 six months and the parties would be ready to go in six months. None of us would have
16 a pleasant summer, but we'd do it if we had to do it. That happens in other cases.

17 When people now make submissions about what is feasible, that always needs to be
18 looked at with that bigger picture in mind. The timetable, sir, which you have
19 suggested is certainly feasible. It might involve Amazon putting more resource on it
20 than they've got on it at the moment, but it is certainly feasible.

21 Now from the perspective of Professor Stephan, the important point for today's
22 purposes is we do urge you to list a date for a trial, and I'll make some comments
23 about the split trial suggestion, but obviously, having in mind that Professor Stephan
24 is also very happy with a unitary trial, as he suggested. So as between those two, in
25 one sense we are indifferent. But what we're not indifferent about is the notion that
26 the trial should be listed. There is a real value in putting down a timetable and holding

1 everyone's feet to the flames.

2 Now, in my skeleton argument, I set out some examples of stances that Amazon have
3 taken, which, frankly, are just too pessimistic. So I don't need to go so far as to say
4 that they are deliberately pushing the trial date out, but they have repeatedly taken
5 stances in this litigation which have been pessimistic about the prospects of progress.
6 For example, saying that today's CMC shouldn't go ahead, but as we know, it's actually
7 been very fruitful.

8 There is a further example of that in Mr Patton's submissions to you on split trial,
9 because the background to this is that the Tribunal asked for the question of trial
10 structure to be on the agenda for today. Amazon refused to engage in any discussion
11 about that. They even amended the agenda item you may have seen so that it doesn't
12 say scope of trial, it says scope of trial, or whether the scope of trial should be
13 determined today.

14 And whereas the Class Representatives were saying we are happy with the unitary
15 trial, plus possibly a need to come back to deal with some further issues on damages
16 which might need to be dealt with after the main trial, Amazon's stance until Mr Patton
17 stood up has been it is impossible for us to say whether there could be a split trial, we
18 have to wait until ACSO's certified before we can say anything about that. Then, sir,
19 half an hour after you suggested a split trial which would have moved these
20 proceedings along, Mr Patton had lots of detailed arguments about why that in fact
21 could not happen.

22 So we are really concerned about the pessimistic approach from Amazon on a series
23 of issues, and we are concerned that unless a trial date is set, we will stagger from
24 CMC to CMC with Amazon having made the minimum amount of progress which they
25 can make consistently with the orders which have been made, and consistently with
26 the spotlight which will be shone on them at the next CMC; that's our concern.

1 Perhaps the same criticism can be made, perhaps one could point to examples of the
2 Class Representatives not moving as quickly as they should have done, I don't know.
3 But if that criticism can be made in reverse, then the same point applies; we also will
4 have our feet held to the flames.

5 Now, on the particular details of the split trial, those also, in our submission, are
6 exaggerated. There is a clear conceptual distinction between effects and quantum.
7 We do think that there may be some points which one would pick up in the first trial in
8 order to have a proportionate approach, and that can be discussed between the
9 parties. ACSO, if they want to participate, will frankly just need to get their skates on.
10 And if their claim is so different that they can't do that without enormous delay, perhaps
11 one would have to consider at a future stage whether they can even participate or
12 whether there are some issues which get split out.

13 But there are solutions to all of these problems if one looks at them optimistically and
14 with a can-do attitude. So that is the basis on which I urge you to list something
15 promptly.

16 THE CHAIR: Thank you.

17 MR RAYMENT: I'm grateful, sir. I don't really have anything to add to Mr Jones.
18 You've already commented on the ACSO timetable. It seems to me that that is drafted
19 on a standalone basis and takes no account of the overlapping issues. I mean --

20 THE CHAIR: The point was made, I think it's -- it's not your expert, your expert's
21 Dr Pike.

22 MR RAYMENT: That's right, Dr Pike. But you know, a year for disclosure starting in
23 June next year, so we don't even get to disclosure for a year. I mean, this is off the
24 charts.

25 THE CHAIR: I don't think you should be concerned about that.

26 MR RAYMENT: I, in essence, I adopt what Mr Jones has just pressed upon you, so

1 there's an urgent need for momentum in these proceedings. Clearly the Tribunal has
2 identified a practical way of achieving that, and a solutions-based approach should be
3 able to achieve that.

4 THE CHAIR: I think it's 12.50 pm, this is clearly very important. I think we will consider
5 what's been said and come back at 1.50 pm.

6 (12.50 pm)

7 (The short adjournment)

8 (1.58 pm)

9 THE CHAIR: Yes, Mr Jones.

10 MR JONES: Sir, I'm only standing up so that I could move on to the next topic, but did
11 you want to ...?

12 THE CHAIR: Well, I thought it is right that we should tell you where we have got to.

13 MR JONES: Yes, sir.

14 THE CHAIR: We have given a lot of careful thought to the submissions we had, and
15 we appreciate the importance for everyone of how the case will proceed. We have
16 had regard to everything that has been said. We do consider that it will be appropriate
17 and helpful to have a split trial in this matter. But we do recognise that the exact
18 delineation of the split is something the parties should have further time to consider.
19 It clearly will include market definition and dominance; it clearly will not include the
20 quantum of damages and pass-through.

21 What we propose is that the parties should have until 7 July to both discuss and
22 prepare a proposal, or if you cannot agree, your alternative views of the specific issues
23 and list the issues that should be in the trial, and those are to be submitted on the
24 papers and the Tribunal, insofar as necessary, will rule by the end of July as to
25 precisely what the issues will be in trial 1.

26 We think that that trial should not take any longer than eight weeks on the basis that

1 the Tribunal will not sit, in general, on Fridays. We have had regard to what is said
2 about various steps necessary, and so we propose that it should start on
3 25 April 2028; slightly later than we had been raising before, having regard to various
4 steps to be taken. So to start on 25 April, that is the first hearing date; eight weeks is
5 the existing estimate, but not sitting on Fridays except for 28 April, because 25 April is
6 a Tuesday, so it will still be a four-day week. The following Monday is the bank holiday.
7 As regards the CMC for disclosure, we do not see that that need wait for a judgment
8 on the ACSO application. We would like to bring it forward because it is important that
9 disclosure should get underway. We would hope to announce our decision on ACSO's
10 application either at or soon after the conclusion of the hearing, with written reasons
11 to follow. But once it is known whether or not ACSO is in the trial, we think one can
12 move swiftly to a CMC, and that gets the disclosure process going, and we do not see
13 why that should have to wait until December. The dates we propose for the CMC is
14 14 October, with 15 October in reserve.

15 On that basis, we will not lose so much time before disclosure gets going. In the light
16 of that, if we look at the draft order that you have produced for us: at paragraph 2, the
17 Defendants are to give that information by 28 August. Then paragraph 3 says:
18 "By 4pm on 2 October 2026, the Class Representatives shall:
19 "(i) indicate whether they agree [et cetera]."

20 We would wish, subject to anything that Mr Jones or Mr Rayment say, to bring that
21 date of 2 October forward by a week to give a bit more time before the proposed CMC.
22 Someone might be able to supply me with the date. It would be obviously late
23 September.
24 25th. So instead of 4 October, it would be 25 September. We would have thought
25 that should be adequate, Mr Jones, Mr Rayment. It gives you a full month.

26 MR JONES: Yes. Sir, that would be adequate.

1 THE CHAIR: Yes, and then --

2 MR RAYMENT: That's fine for us as well.

3 THE CHAIR: Yes. So that will help us, then, in having the proposals for disclosure of
4 the CMC.

5 The other question raised was the second trial, the stage 2 trial. We don't think we
6 should fix a date for that now but we do bear in mind the point made by Mr Jones that
7 it's necessary to maintain momentum and that it's very helpful to have a second trial
8 fixed before the conclusion of the first trial. But we think that's something that should
9 be canvassed at what will no doubt be some CMCs in the course of 2027. Clearly, the
10 second trial won't be until some point in 2029 and that will give one ample time. But
11 we think it's really planning a bit too far ahead to fix that now.

12 On that basis, we think that the point about the disclosure report and the EDQ, we are
13 proposing it will be a disclosure report and EDQ limited to the issues in the first trial.
14 But we think it should be provided by 11 September because that will inform the CMC.
15 That's so we are ready to hear from any party on the DR and EDQ.

16

17 Submissions by MR PATTON

18 MR PATTON: Yes, sir. Well, it probably falls to me to address you on that. I mean,
19 our position is that it wasn't merely a dispute about the date, it was a dispute about
20 whether you need a DR and EDQ at all, or certainly at this stage of the proceedings.
21 If I can just address you on that, could we begin with the relevant rule which I'm sure
22 you're familiar with; rule 60. It's in the authorities bundle of E, tab 84 -- but it may be
23 you have it separately -- and it's internal page 36 of the rules.

24 THE CHAIR: Yes.

25 MR PATTON: So I mean, it's obviously very familiar to at least some of you. But if
26 I can just begin at rule 60(1)(b), which defines what a disclosure report is, just so that

1 | you have reminded yourself of what it would involve. Then:
2 | "(c) an 'Electronic Documents Questionnaire' means a questionnaire in the form of the
3 | questionnaire in the Schedule to Practice Direction 31B of the CPR."
4 | That's not in the bundles. I know, Sir Peter, you'll be very familiar with that and
5 | probably Mr Banks as well. You've got it ...? (Pause)
6 | THE CHAIR: So just to get the headline before you develop your submissions. So
7 | your point is essentially saying that we don't need them in these proceedings. Is that
8 | what --
9 | MR PATTON: You don't need them and you certainly don't need them now because
10 | of the approach that's been adopted of focusing, in the first instance, on the documents
11 | that have been disclosed in the existing proceedings and the parties seeking to agree
12 | and have not agreed coming before the Tribunal to decide what disclosure should be
13 | given from there. So that's my first headline point. I've got a point about timing, which
14 | I'll come back to.
15 | THE CHAIR: Yes, I see.
16 | MR PATTON: So that's my first headline point.
17 | Have you got the EDQ form in front of you?
18 | THE CHAIR: Yes.
19 | MR PATTON: You've got it in the White Book. We've got another --
20 | THE CHAIR: We've got it.
21 | MR PATTON: I've got a second White Book if you --
22 | THE CHAIR: Yes --
23 | MR PATTON: -- would like.
24 | So if you're on page 970 of the White Book. You can see that the questionnaire is
25 | essentially addressing itself to the question of: what does the disclosing party propose
26 | as the extent of a reasonable search. So hence the form of the questions:

1 "1. What date range do you consider that your searches for Electronic Documents
2 should cover ...

3 "2. Identify the custodians of creators of your Electronic Documents whose
4 repositories of documents you consider should be searched."

5 Then there's the provision of some information:

6 "3. What forms of electronic communication were in use ..."

7 Email, other types, and so on:

8 "4. Apart from attachments to emails, which forms of Electronic Documents were
9 created or stored by you during the date range?

10 "5 ... identify database systems, including document management systems, used by
11 you during the date range ...

12 "6. Do you consider that Keywords Searches should be used as part of the process
13 of determining which Electronic Documents you should disclose?

14 "If yes, provide details of

15 "(1) the keywords used or to be used (by reference, if applicable, to individual
16 custodians, creators, repositories, file types and/or date ranges); and

17 "(2) the extent to which [that] ... will be supplemented by a review of individual
18 documents.

19 "7. Do you consider that automated searches or automated techniques other than
20 Keyword Searches ... should be used [and then provide details of those]

21 "10. Do any of the sources ... raise questions about the reasonableness of search
22 which ought to be taken into account? ..."

23 11: "Are any documents encrypted or password protected"; "do you have reason to
24 believe they will be"; any other points in relation to disclosure. Then we'll get into
25 document retention policies and then more mechanical points about the provision of
26 inspection.

1 So you can see it's a very big exercise, in our submission. If we could go back to the
2 way in which this is dealt with in the rule; rule 60. Rule 60(2):

3 "Subject to paragraph (3) and unless the Tribunal otherwise thinks fit -

4 "(a) at the first case management conference [so that's today], the Tribunal shall
5 decide whether and when the disclosure report and a complete [EDQ] should be filed;
6 and.

7 "(b) at a subsequent [CMC], the Tribunal shall decide, having regard to the governing
8 principles and the need to limit disclosure of that which is necessary ... what orders to
9 make in relation to disclosure."

10 So obviously the rule itself makes clear that it's for the Tribunal to decide at this CMC
11 whether to have a disclosure report or an electronic disclosure questionnaire at all.

12 The rule doesn't have any presumption one way or the other about whether there
13 should be one. The presumption it has is that that will be looked at at this CMC, the
14 first CMC.

15 You can see that the rationale for that is that really the first CMC is about the Tribunal
16 providing itself with information about documents, and then a subsequent CMC -- or
17 CMCs -- is used to actually make orders about what disclosure should be provided.

18 But even that division between the first CMC and subsequent CMCs is subject to the
19 overarching position that the Tribunal might otherwise think fit. But there's no
20 presumption of ordering a DR or EDQ.

21 Now, we submit that in a standalone case where there haven't been other proceedings
22 pre-dating that case -- which obviously is a form of case that does come before this
23 Tribunal commonly -- it will be natural to consider whether a DR and an EDQ is a good
24 means of identifying the scoping of the disclosure. Because you will be conducting
25 a brand new disclosure exercise starting completely with a blank slate, the Tribunal
26 might well decide in such a case that a DR and an EDQ is the best way of going about

1 that. It's got a discretion but one can see, in that sort of case, that may be a sensible
2 way to exercise the discretion.

3 In contrast, this is a case where, as you know, there have been many other sets of
4 proceedings dealing with issues that overlap with the issues in the present
5 proceedings. The parties have identified, as you've heard this morning, a large
6 number of proceedings spanning many different jurisdictions which cover issues that
7 arise in these proceedings, and it's been agreed that Amazon is going to provide
8 information to the Class Representatives and explanations to the Tribunal about what
9 disclosure has been given in those proceedings.

10 THE CHAIR: Just pause a moment, sorry. One minute. Yes.

11 MR PATTON: So, members of the Tribunal, we say that, in this case what the parties
12 have agreed with the Tribunal's blessing is effectively a different way of getting at the
13 documents that are likely to go to the heart of the issues in this case. That's to say,
14 by starting with the disclosure that has been given in other sets of proceedings raising
15 the same or similar issues. That is the key information that the Class Representatives
16 need and the Tribunal needs in order to decide at a subsequent CMC what orders for
17 disclosure should be given.

18 This bespoke procedure that has been agreed doesn't require or involve the
19 production of a disclosure report or an EDQ. It's simply a different way of fulfilling the
20 objective that lies behind rule 60(2)(a), i.e. informing the Tribunal as to what orders
21 about disclosure should be made.

22 We submit that the next CMC -- the one that you have indicated should happen in the
23 middle of October -- that is going to be focused on any disagreements between the
24 parties about what disclosure should be given from those other sets of proceedings.
25 Obviously, the parties are going to try and agree about that and it may be they will
26 reach a lot of agreement. We'll have to see. But to the extent they don't agree about

1 that, that will be the main point for determination by you at that CMC.
2 Again, none of that requires a disclosure report or an EDQ to be generated. We would
3 suggest that the next CMC after that in relation to disclosure, that is going to follow,
4 as I submitted earlier, the Class Representatives actually reviewing the material they
5 have got from these other proceedings and identifying whether there are gaps in that
6 material, whether there are issues in these proceedings that are for some reason not
7 covered by the disclosure that's been given in those proceedings, and making narrow
8 and targeted material with very much in mind what rule 60(2)(b) says about the need
9 to limit disclosure to that which is necessary to deal with the case justly; a point that
10 Sir Peter made this morning.
11 Again, that doesn't require a disclosure report or an EDQ. So that's why we say you
12 should exercise your discretion when you decide whether to have a disclosure report
13 or an EDQ at all, in this case because of the approach that the parties have jointly
14 adopted to identifying the disclosure that's likely to go to the heart of these issues.
15 That isn't necessary in this case. You should not order one to be given.
16 Now, if you were against me on that, there is a very real problem about the suggestion
17 that this could be done by 11 September. I'll seek to explain why that is. First of all,
18 as you know, until the end of August -- which is the date in paragraph 1 -- the
19 Defendants are going to be focused on preparing the explanatory note in relation to
20 the other sets of proceedings. So that takes us until almost the same deadline that's
21 now proposed for the disclosure report and EDQ. So that's adding a very significant
22 additional burden.
23 But it actually goes beyond that, and that was my reason for taking you through what
24 the EDQ is about. The EDQ is about the disclosing party making proposals as to what
25 disclosure should give: who are the other custodians; what are the search terms, if
26 you can identify them, that should be applied to those custodians; what are the issues

1 that that disclosure would be relevant to?

2 If one thinks about that, it's obvious that you could only do that exercise properly
3 once -- on the approach we've adopted here -- Amazon has actually given the
4 disclosure that it's going to give from the other sets of proceedings. Because it's only
5 then that you know, well, what are the gaps? What are the lacunae? What are the
6 issues that are not covered, if any, by that other disclosure? Where should we be
7 looking next, if that's required at all?

8 I think, as everyone has made clear, the whole point of the exercise which the Tribunal
9 is ordering under paragraph 1, is to enable explanations to be given that do not require
10 a detailed re-review of all of that disclosure. So that detailed re-review of the material
11 that's been disclosed in other proceedings, that is not going to happen by the end of
12 August. That's something that would happen as and when disclosure is actually given
13 in these proceedings.

14 But how could one then, for the purposes of the EDQ, make sensible proposals as to
15 search terms, for example. How could one make proposals as to custodians whose
16 emails are relevant? How could one meaningfully answer those questions before you
17 have worked out what is in the existing disclosure? What material is already available
18 to the parties from the disclosure that is going to be given as a result of the explanation
19 of materials that have been produced in the other proceedings?

20 Logically, if you were going to go down the route of an EDQ -- and I submit you don't
21 need to for the reasons I've given -- that's a process that could only be started once
22 you've actually given disclosure from the other proceedings and reviewed that
23 disclosure to see what are the gaps. What remains not covered by that material, and
24 therefore belongs in an EDQ.

25 So that's why, in our submission, it cannot possibly happen by 11 September. I mean,
26 quite apart from the point I just made, it could be a very large exercise in an

1 organisation of this scale to go and identify answers to all of the questions that you've
2 seen listed in the EDQ. So 11 September, we submit, would not allow enough time
3 for that to be done anyway. But in fact, it's not an exercise that can even begin to be
4 done sensibly until you have produced the explanatory note, given the disclosure
5 resulting from that and reviewed it, and then identified: what are the gaps that remain,
6 who are the custodians who've been overlooked, what are the search terms that are
7 needed to cover issues that are not covered?

8 Now, the reason we say you don't actually need an EDQ for that is that the class
9 representatives are themselves in a position to do that exercise themselves. Once
10 they've received the disclosure, what you'd be expecting them to do is to get into that
11 material, look at it closely, look at it by reference to their pleaded allegations, and see
12 whether it gives them what they need. If not, they will no doubt come to Amazon with
13 appropriately focused, targeted, proportionate requests. But, as I say, that's
14 something they can do without an EDQ so there is no reason to impose the very
15 substantial burden that it would impose on Amazon if you were to require that exercise
16 to be done.

17 THE CHAIR: Yes, thank you.

18

19 Submissions by MR JONES

20 MR JONES: So the other proceedings will overlap to some extent but not totally with
21 the pleaded abuses. So they won't cover every aspect of the alleged abuses and they
22 won't cover the whole time period. Also, and this is critical and I have to unpack this
23 a little bit, they won't necessarily have been done on the same basis as disclosure is
24 done in this jurisdiction. So they may have answered questions, for example, posed
25 by a regulator and even if those questions were about an issue which is live in these
26 proceedings, the way in which they answered the question and the custodians, for

1 example, that they went to and the search terms that they used may be quite different
2 to what they'd have to do ordinarily in proceedings here.

3 So we do expect that there will be material which is not covered by the other
4 proceedings, but which is necessary and proportionate to disclose in these
5 proceedings. That's why, just looking at the order, the agenda for the next CMC at
6 paragraph 8 doesn't only include, "resolution of any matters not agreed" arising out of
7 the other proceedings -- that's (i) -- but it also, at (ii), includes, "further directions for
8 the second stage of disclosure from Amazon".

9 If you turn back to paragraph 4, you'll see that the way the disclosure report and EDQ
10 have been framed is intended to carve out other proceedings:

11 " ... no explanation is required of Other Proceedings or the documents and information
12 to which paragraphs 1 and 2 relate ..."

13 That's to avoid or minimise the potential for duplication.

14 Now, when defendants produce, ordinarily, disclosure reports and EDQs, as Mr Patton
15 has just shown you, what is required is for them -- the defendant -- to propose
16 custodians, search terms and so on. Why is that? It's because only the defendant will
17 know who the relevant custodians will be. It's not the case that the Class
18 Representatives could get disclosure from the other proceedings and look at it and
19 then go back to Amazon and say, "You've missed the following custodians". We just
20 would have no idea. They need to explain what other documents are relevant and
21 would ordinarily be disclosed in these proceedings.

22 It's also not the case that they need to wait until they've disclosed the other
23 proceedings documents, because the exercise involves looking at the way in which
24 documents were identified in those other proceedings. Which is essentially what
25 they're having to do under paragraph 1 of this order to tell us the process that they
26 went through to identify documents and other proceedings, and asking themselves,

1 "Should we do more to make sure that we've covered the issues which are actually
2 live in these proceedings? So are there other custodians? Are there other issues?
3 Are there other search terms?" That's the nature of the exercise.
4 It does involve having a familiarity with what was done in the other proceedings, of
5 course, so that you can carve it out. But it doesn't involve reviewing the documents in
6 those proceedings as a separate step. So we don't agree that it needs to wait until
7 that disclosure exercise has been completed.
8 Having said that, I do accept that there is a lot on for Amazon over the next couple of
9 months, and so if the deadline of 11 September slips a bit, then so be it. That will
10 make it more difficult for us to raise things at the next CMC, perhaps impossible. But
11 what would be wrong, in my submission, would be to just let this drift or not happen at
12 all, so that we're back at the next CMC asking for a similar provision. We will struggle
13 to know what documents are relevant and out there, but not within the other
14 proceedings' universe, unless Amazon tells us. The established way of telling us is
15 a disclosure report and EDQ.
16 Sir, you suggested that it be limited to the issues in trial 1, and we can see the benefit
17 of that. Could I just -- so going back to the wider questions of this staged trial -- make
18 a broader observation, which is: when we, over the course of the next 18 months or
19 so, have further CMCs and seek more disclosure, it may well be proportionate and
20 sensible for that disclosure not only to cover the trial 1 issues, but possibly quantum
21 issues as well, even though the quantum trial will come later. Sir, I appreciate that's
22 not for today, but I just flag that now because otherwise if we delay disclosure on
23 quantum, then the stage 2 trial might end up also being pushed back a long way. So
24 we would want to be raising disclosure points over the next --
25 THE CHAIR: Well, bear in mind that disclosure on trial 2 issues might involve rather
26 more disclosure from your clients....

1 MR JONES: Yes, sir. I accept that, but it doesn't --

2 THE CHAIR: So, the more you'll get into disclosure for trial 2, the more your clients
3 get involved in disclosure.

4 MR JONES: Sir, we will heed that warning as we take this point forwards, but yes.
5 Sir, those are my submissions.

6 THE CHAIR: Yes.

7 Yes, Mr Rayment?

8

9 Submissions by MR RAYMENT

10 MR RAYMENT: Thank you, sir.

11 Mr Patton very helpfully identified that the key to an efficient disclosure process is the
12 ability of the Class Representatives to be able to make targeted and focused and
13 efficient requests for disclosure from Amazon. Obviously, for that, it's a necessary
14 precondition that we have good information in order to be able to make the targeted
15 requests that he referred to.

16 Now, as you've heard, the relevant paragraph of the draft order, paragraph 4, doesn't
17 seek to require an EDQ or a disclosure report in relation to the other proceedings, but
18 obviously disclosure in this case is going to go beyond what is provided in relation to
19 the other proceedings. Therefore, at some point we do need clear explanations of the
20 nature and type of documents that Amazon holds, so that we can make those targeted
21 requests that are so essential for an efficient process in a case like this.

22 From our point of view, that's the key point.

23 THE CHAIR: Yes.

24

25 Reply submissions by MR PATTON

26 MR PATTON: May I reply briefly, sir?

1 So my learned friend, Mr Jones, said that the disclosure in the other proceedings might
2 not cover all the issues or all of the time periods. Obviously, at this stage that's
3 necessarily a very speculative question. But, of course, what one will get pursuant to
4 paragraph 1 of the order, (iii), is one will get the date ranges that are covered by the
5 documents produced in other proceedings. One will get, at (iv), the Amazon
6 custodians whose documents were or have been searched in order to produce those
7 documents, and one will get the other explanations that are provided.

8 That will put the -- what we're not saying is that the Class Representatives are
9 prevented, once they've received this information, from asking us questions about
10 other disclosure that may need to be given, beyond the four corners of the other
11 proceedings. Plainly, they will be free to raise those sorts of questions. But they will
12 be in a position to raise those sorts of questions when they have received the
13 explanations pursuant to paragraph 1 about the date ranges about the custodians,
14 and they'll be able to make focused requests either for information or for documents
15 from Amazon.

16 The only point I'm making is, what they don't need is for us to go off and do an entirely
17 new exercise of producing a disclosure report and an EDQ, which is going to be
18 extremely onerous and expensive and time consuming to produce.

19 Now, my learned friend, Mr Jones, said they won't be able to tell whether custodians
20 have been missed, they said, unless we have gone and done that exercise. That
21 cannot be right, because pursuant to (iv) of paragraph 1, they will know the custodians
22 whose documents were or have been searched. Once disclosure is given, they will
23 be able to identify whether there are other recipients of emails who are not among the
24 custodians, and they'll be able to ask why that is, whether there's a good reason for
25 that, and make proposals if they wish for those people to be added as custodians.
26 That's something that happens in every piece of litigation: that those sorts of queries

1 are raised. So that is something that this information being provided will put them in
2 a position to do.

3 My learned friend suggested that the approach adopted to disclosure may not be the
4 same as in English disclosure. Again, that's necessarily a speculative concern at the
5 moment. But as I say, if problems arise from the materials that are produced of them,
6 they will be able to make focused and targeted requests.

7 Now, on those, in competition cases, it's true: what you often get is, for example,
8 a response to a request for further information from a regulator. The Tribunal's
9 experience is that those sorts of responses are actually very helpful, because they
10 distil down the critical information in a way that's easy to understand. You don't
11 necessarily need to go and look at masses of contemporaneous emails or other data.
12 Instead, you've got that information presented in a very neat and intelligible way.

13 So it's sometimes a benefit that the way in which people answer questions from
14 regulators is by providing these crisp responses. But again, if the Class
15 Representatives take the view that they need the underlying materials that explain
16 how those responses were prepared, that is something that can be raised in the usual
17 way as part of the disclosure process. Again, that happens very frequently in
18 competition litigation.

19 Both of my learned friends referred to the carve-out in paragraph 4, the brackets,
20 which was added, I think, over the weekend. All that that means is that the DR and
21 EDQ does not literally need to repeat everything that's been in the explanations. So
22 it achieves that much, but that is not very much at all.

23 What it doesn't do is it doesn't meet the point that I made earlier: that in order to answer
24 an EDQ -- and, for example, suggest search terms or suggest additional custodians
25 or further work that's to be done -- you need to know what is in the existing disclosure,
26 what is not covered by that disclosure, and therefore what further disclosure is needed

1 for a just trial of the issues.

2 So the fact that we don't need to literally copy and paste the explanatory memorandum
3 into the DR and EDQ, it doesn't get away from any of those difficulties. In my respectful
4 submission, no answer was put forward to that. My learned friend, Mr Jones, said,
5 "We need to ask ourselves: should we do more?" He accepted that that does require
6 what he called familiarity with the disclosure that had been given. Then he said, "But
7 that doesn't mean you have to review the disclosure."

8 But how could that be? How could one be familiar with the contents of the disclosure,
9 in a position to identify other custodians, other search terms before that disclosure has
10 been, first of all, produced, and second of all, properly reviewed? It can't be done.
11 That's my submission. I do say that no answer was really put forward to that point.

12 Therefore, if you were going to order a disclosure report and an EDQ, it is logically
13 something that would have to come after the disclosure has been given, which
14 pursuant to paragraph 6 of the draft order would be on 11 December. Because if it
15 were going to be of any value at all, it would have to be a document that took into
16 account the disclosure that had been given, having reviewed that carefully and
17 identified what are the gaps, what are the issues, if any, that are not covered by that,
18 and from that position onwards, identified some further work, if any, that needed to be
19 done.

20 So it's not a question, as my learned friend, Mr Jones, suggested, of maybe it'll slip
21 a few weeks beyond 11 September and get closer to the CMC. He has no answer to
22 the fact that logically, this cannot realistically be done until disclosure from the
23 pre-existing proceedings has actually happened.

24 MR BANKES: If I may (inaudible).

25 MR PATTON: Yes.

26 MR BANKES: I think you're raising two closely connected objections. One is that,

1 | where you've already made submissions to regulators, there may or may not be
2 | additional material required. But there's a second thing that bothers me, which is that
3 | we know the end date of the period; I think it's June 2023 for Hammond and June 2024
4 | for Stephan. Presumably it's a straightforward task to find the latest date of
5 | a submission to a regulator. My suspicion is there's going to be a period between that
6 | latest date and the end of the period where there will be no material at the moment
7 | that you're proposing to disclose. How do you intend to address that latter point, that
8 | at the end of the period appears to be not covered by any disclosure currently offering.

9 | MR PATTON: May I have a brief moment? (Pause)

10 | I think the two possible answers to your point, one is that some of the -- as
11 | I understand, the litigation is ongoing, so it will not be the case that disclosure has
12 | necessarily stopped at a particular date that predates the end of the relevant periods
13 | for claims.

14 | THE CHAIR: Is that only in North America?

15 | MR PATTON: I think you're right about that, sir, yes. It's Canada and the United
16 | States.

17 | THE CHAIR: Unless Amazon is saying "Our policies and practices in Europe are
18 | identical to North America", and if you tell us that those are your instructions, that is
19 | helpful. But if you're not in a position to say that, then it seems to me Mr Bankes's
20 | point as regards Amazon in Europe may be differently run, is very germane.

21 | MR PATTON: Yes, and so that was going to be -- my second answer is of course, if
22 | that kind of gap is identified, that's something that can be dealt with in the normal
23 | course of correspondence between the parties, if they said, you know, you've got this
24 | class of documents, but only up to January 2023, we would like the same class of
25 | documents for the next two years or for whatever the right additional period is. It can
26 | be addressed in that way, it doesn't require this exercise of starting, as it were, from

1 scratch, as if none of these other proceedings had happened, and doing a deal on an
2 EDQ, from a blank slate.

3 It's simply one of these -- because, as I hope I've been seeking to make clear, in
4 a sense, it's just an example of a gap. We're not in any way seeking to shut out Class
5 Representatives from saying, having received your helpful explanation or having
6 received the actual disclosures that you've given, we consider that the following areas
7 that are not covered, and you should go away and give us a proposal, or you should
8 answer our request as to how that gap should be addressed. The temporal scope
9 point is such a gap, but what it doesn't require is that we do this potentially very
10 onerous and difficult exercise. (Pause)

11 That was all I --

12 THE CHAIR: Was there a second point? You said you had two.

13 MR PATTON: In response to Mr Bankes, I have made both the points I had, yes.

14 THE CHAIR: Yes, well, I think we'll just go out for ten minutes and then consider.

15 (2.37 pm)

16 (A short break)

17 (2.53 pm)

18 THE CHAIR: We do not think there is an obviously right answer to this issue, but we
19 do bear in mind that there may be much provided under the terms of the order relating
20 to the other proceedings. Equally, as Mr Bankes pointed out, the other proceedings
21 have in Europe, effectively, we believe, concluded.

22 What we propose is that we will require Amazon to produce a disclosure report and
23 EDQ for documents from 1 January 2021. As regards the date by which it should be
24 produced, we think that can be put back a bit to give you more time, we recognise the
25 burden involved, to the Friday at the end of September, if someone can give me that
26 date. (Pause)

1 Yes, 25 September.

2 In regard to European proceedings being concluded, we did have a query for Amazon.

3 If we go back to the recital and the list of other proceedings, subparagraph (k). It says:

4 "The ongoing investigation by the German federal cartel office." [as read]

5 We had thought, Mr Patton, that that concluded with the decision in February of this

6 year. But is that not correct?

7 MR PICCININ: Yes, but there are appeals, I think, but that -- but otherwise

8 (overspeaking).

9 THE CHAIR: But it's not an investigation by the office?

10 MR PICCININ: That's right, the investigation, you're right, concluded in a decision.

11 THE CHAIR: Concluded with a decision, yes. Yes, there may be appeals, well, there

12 are appeals in some of the other cases as well. Yes, I see. So they're all put on that

13 basis, and when it commenced -- yes, I understand. Good, so that deals with that

14 point.

15 MR PATTON: May I just check so that I'm clear on what you've decided; the date

16 range for the DR and EDQ would be 1 January 2021 until whatever is the end of the

17 relevant pleading period, claim period, in each of the proceedings.

18 THE CHAIR: Exactly.

19 MR PATTON: And am I also right that what you're concerned with are documents

20 relating to the position in Europe, including the UK?

21 THE CHAIR: Well, relating to the issues in the case, which --

22 MR PATTON: I thought I'd understood --

23 THE CHAIR: Relevant to the issues in the case.

24 MR PATTON: No, of course, of course relevant issues in the case, but so far as

25 Europe, including the UK, is concerned, as opposed to North America.

26 THE CHAIR: If they're not relevant to the issue in the case which concerns the UK,

1 then they won't be included. If they are setting some worldwide or discussing
2 worldwide strategy, then they would be. If they're purely US, they wouldn't be
3 disclosable anyway, I don't think; would they?

4 MR PATTON: No, they wouldn't.

5 THE CHAIR: Yes.

6 MR PATTON: No, I'd understood that part of your rationale was that although there
7 are ongoing proceedings in America and therefore materials from the United States
8 are likely to be produced in those proceedings, whether they're worldwide or US only.

9 THE CHAIR: They are less likely to be relevant, that's why.

10 Is there anything else on our agenda?

11 MR JONES: So I think we're all agreed here that that is everything. Thank you very
12 much.

13 THE CHAIR: Well, can I just make one final comment? We are struck by the number
14 of people that are in this room for this CMC, even though it is viewable online. I rather
15 doubt that these are curious members of the public who are keen to observe the
16 excitement of case management in the Tribunal, and it does strike us, the
17 extraordinary large teams that have been brought for this exercise. We really do have
18 some concerns about the number of lawyers being brought along for case
19 management hearings and the costs that that's likely to result in for all the parties.
20 Just to express some concern going forward that each party should consider really
21 what is necessary and proportionate, if at some point there should be costs
22 applications.

23 Yes, Mr Bourke.

24 MR BOURKE: Sorry, sir, I was taking instructions. I wanted to make, if I may, just two
25 quick points by way of clarification.

26 THE CHAIR: Yes.

1 MR BOURKE: Going back to the process that you've envisaged for July to decide on
2 the list of issues for trial 1; just to clarify, ACSO certainly would very much want to be
3 part of that trial 1, and we will do whatever it takes and we'll get our skates on, to use
4 my learned friend Mr Jones's expression, to be part of that.

5 Can I just clarify that it's also envisaged that ACSO would be part of the discussions
6 that take place in July this year on the issues for that trial 1.

7 THE CHAIR: We don't really think so because you're not yet certified.

8 MR BOURKE: Well, that is part of the problem, sir. Because we're not yet certified,
9 but it is a trial that we will, if we are certified, it's highly likely that we will be part of that
10 trial because of the overlap between our issues and the issues in Professor Stephan's
11 claim. We've also started -- further to the last CMC in our case, we have done a lot of
12 work to try and avoid duplication and cooperation with the other class reps. We
13 envisage, for example, instructing Dr Pike on market definition and dominance and
14 instructing Mr Hammond's counsel team on market definition and dominance. So
15 I cannot see how we can't be part of the discussions, if I may say so, about what's
16 within the scope of trial 1, when we're going to be part of trial 1.

17 THE CHAIR: The discussion is not going to descend into detail of sort of sub-issues
18 and how they might be presented. So to take the example you've given, yes, you may,
19 if certified, and you almost certainly will be, part of trial 1 on market definition and
20 dominance. But all that needs to be agreed for this purpose is that market definition
21 and dominance will be part of trial 1, and you will slot into that quite neatly.

22 Similarly, on the scope of abuse, if it will be whether there is a price parity policy and
23 what shape it takes, one doesn't need to then look at the subdivision of the abuse to
24 characterise different kinds of policies. I don't see there'll be any real problem of you
25 slotting in if you're certified, and if necessary, there can be a slight amendment to the
26 definition of the issues. But the general scope, I think, will be clear and shouldn't in

1 any way, disadvantage you or prejudice you.

2 MR BOURKE: No, but we may have -- we have views to contribute as to what should
3 be part of trial 1. I mean, for example, Mr Patton earlier on mentioned Dr Bagci.
4 Dr Bagci's been instructed by ACSO as an expert witness, and her analysis, it bakes
5 in pass-through. Her Boik and Corts analysis bakes in the whole pass-through
6 analysis, so it's all one single package. Therefore, to the extent that there's going to
7 be discussions about what makes sense to have in trial 1 vis a vis or by comparison
8 with trial 2, based on what the experts are going to be saying, then we think it might
9 be useful for us to be part of those discussions as well.

10 THE CHAIR: Mr Bourke -- I'm sorry, I was looking at my list and for some reason your
11 name is not included. Mr Bourke, no. We will have to address that if and when you
12 are certified and then look at the way in which that evidence will be put forward. But
13 the discussion -- you are of course welcome to communicate your views to, well, to
14 anyone, but more particularly to the other Class Representatives and indicate your
15 preferences and they may or may not want to take that forward -- but the discussion
16 on the issues is between the parties currently.

17 MR BOURKE: Thank you. The second point, sorry, just very briefly. The second
18 point was the week after our certification hearing, I think roughly; you've now
19 envisaged having a CMC on the 14th or 15th.

20 THE CHAIR: Yes.

21 MR BOURKE: Presumably we will be, if the actual claim is certified, we'll be able to
22 attend that CMC.

23 THE CHAIR: Yes.

24 MR BOURKE: Including (inaudible) on disclosure. Because, for example, the
25 disclosure direction you've given in the case just now on the DR and EDQ; it covers
26 their claim period, but our claim period is longer. So we would have an extended

1 period that we would be seeking disclosure for.

2 THE CHAIR: Yes, the fixing of that date was such that we will have announced the
3 decision of whether your claim is certified, and if it is, then it is envisaged absolutely
4 that you will take part in that CMC and will be able to make submissions about
5 disclosure and claim period and so on.

6 MR BOURKE: Thank you.

7 THE CHAIR: Is there anything else?

8 Thank you all very much.

9 (3.04 pm)

10 (The court adjourned)

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