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IN THE COMPETITION APPEAL TRIBUNAL

Case No: 1008/2/1/02

The Competition Appeal Tribunal Victoria House Bloomsbury Place London WC1A 2EB

Tuesday, 1st April 2004

Before:

THE PRESIDENT SIR CHRISTOPHER BELLAMY OC (CHAIRMAN)

MR PETER CLAYTON and MR PETER GRANT-HUTCHISON

BETWEEN:

CLAYMORE DAIRIES LIMITED EXPRESS DAIRIES LIMITED

Applicants

v.

THE DIRECTOR GENERAL OF FAIR TRADING

Respondent

supported by

ROBERT WISEMAN DAIRIES PLC ROBERT WISEMAN & SONS LIMITED Interveners

MR NICHOLAS GREEN Q.C. appeared on behalf of the Applicant.

MR GEORGE PERETZ appeared on behalf of the Respondent.

LORD GRABINER Q.C. appeared on behalf of the Interveners.

PROCEEDINGS

Transcribed from the Shorthand Notes of Harry Counsell & Co. Cliffords Inn, Fetter Lane, London EC4A 1LD Telephone: 0207 269 0370

THE CHAIRMAN: Good morning, ladies and gentlemen. At this case management conference our normal procedure is to take the agenda which has been circulated and work through it to see where we are on the case and what further steps or directions we need to take or make.

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In this particular case, the Tribunal is conscious of two things. One is that in a sense this is the case that got away in the sense that it has now taken quite a long time to bring this case to its present state. The case has therefore gone much more slowly than other cases in front of the Tribunal, and we now need to think how we bring matters to a head.

The second thing is that the Tribunal has, understandably, only recently received the OFT's defence and has therefore not had an extended amount of time in order to consider the general situation in the case. So we are very much looking to the parties now for constructive propositions as to where the case goes from here.

We have the impression that the amended notice of appeal is fairly wide-ranging. I think there are 19 grounds of appeal now identified and it has occurred to us to ask whether, in the interests of saving time and costs, there is some way of slimming this case down so that we can focus on essential points without necessarily having to examine in all necessary minutiae the whole range of grounds pleaded. It may be that there are a certain numbers of points of principle that, one way or another, would be decisive of the case, in which case there may be some argument for taking those points and concentrating on them, rather than trying to cover the whole range of matters.

With those somewhat imprecise first comments, the convenient thing to do is to take the agenda, the first item of which is a preliminary discussion with the parties of the main issues in the light of the amended pleadings and see where we are. If we may, we would like to invite the views of the parties on the first item on

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the agenda. I think it falls to you, Mr Green, first. GREEN: Sir, as you have seen, we have put in a notice of application and we did provide a summary of the main points on pages 4 to 8 of the notice of application and in Mr Haberman's report he has drawn together his conclusions. If one wanted to find two umbrella terms to describe the application, first, there are material errors of law in the notice of abuse. For example - this is simply one of the illustrations of the alleged errors - in the OFT's analysis of predatory pricing it has taken a long period of time and that is an example of the point of law that we take, although it is mixed fact and low to be precise.

We have also launched an attack, root and branch, upon the procedure and methodology adopted by the OFT and we note that in <u>Freeserve</u> the Tribunal, endeavouring to categorize the heads of challenge, judicial review on the merits, referred amongst others to facts and analyses relied on , law applied, investigation undertaken and procedures followed.

Our accountants believe that in myriad different ways the process by which the OFT came to their negative conclusion was inadequate. As to that, there really is no alternative but just to take seriatim the criticism made and to say cumulatively or indeed individually there are material errors. There is really no way round an attack upon procedure and methodology without going through the nuts and bolts. I fully understand the problem, but that is why there are a large number of grounds.

We recognised the problem, so we sought in the notice of application to provide a series of headings: predation, intent, targeted discriminatory discounting, exclusionary exclusive contracting and then methodology, covering data collection and analysis, which is our head (d) on pages 6 and 7. We have tried to provide a summary of the main points which then do follow Mr Haberman's expert report.

A large number of the grounds fall under head (d),

but it is difficult to grapple with something like that without going into the detail. It is a necessary corollary of that sort of a challenge.

 If you look at Mr Haberman's report, you will see that he produces a summary. We asked him to do this bearing in mind the fact that this is a complex case. Right at the end of his report, page 81, conclusions, he has identified in paragraph 5.149 under the headings (a) through to (j) seriatim a list of errors. Then he provides a summary of conclusions, so he has attempted to draw the strands together which he set out in the previous part of his report.

It is a bit difficult to go further than that. We tried to boil it down twice - once in the report and then in the notice of application - so that the overall structure can be seen. We fully understand that if preliminary issues can be identified which would be decisive that may be one way forward. Our estimate of time for the entire appeal will be two to three days and, as part of preparing a skeleton, it would certainly be our task and intent to try and draw the threads together and reduce what is a complex set of materials to something which is easily digestible.

We do have the difficulty in this case that we do not have a target: it is not as if we have a reasoned decision. We had a decision which was not reasoned. We had Mr. Lawrie's statement; we then had a reply to a request for information; we have had disclosure. We have had to discern what happened from those three sources. That does create a difficulty because it is somewhat elusive. That, with great respect, is the OFT's problem, not ours: we did not have a decision which was reasoned to start with. That is where we are.

We have these five headings set out at the beginning of our notice of application, four of which are mixed law and fact, the fifth of which is plainly law, but in a judicial review sense it is methodology matters, and so one is looking at the nuts and bolts of what happened. We have a series of cumulative attacks upon the

methodology of the process, which we say fits in with the categories of challenge which were identified in Freeserve. Just for your reference, Freeserve paragraph 114 and 121.

One of the issues which does arise squarely in this case - though it is intermingled with all the other issues - is the issue which the Tribunal identified in paragraph 121 of Freeserve.

THE CHAIRMAN: The margin of appreciation.

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MR GREEN: Indeed. It is squarely raised in the Office of Fair Trading's defence in this case: it is plainly an important issue. We would not suggest that that is a preliminary issue, because it is interspersed with what actually happened and cannot be understood without an understanding of the facts.

Reluctantly, we would suggest that we do not see a great saving in time in reducing it to preliminary issues. We do think the entire appeal could be done in two to three days.

THE CHAIRMAN: Two to three days spent in a hearing is very much the tip of the iceberg, because an enormous amount of time is needed to prepare for a hearing like that.

MR GREEN: And afterwards, of course.

THE CHAIRMAN: We are now, as a Tribunal, moving into the situation that has affected the civil courts for many years: in disposing of cases justly, you have to think about how your resources are devoted as between cases, as between different applicants. We have to try to avoid the Tribunal becoming unduly or unreasonably blocked by particular cases at the expense of other cases.

Therefore, I think it probably is incumbent upon us to explore in each case ways of cutting to the main issues and leaving more subsidiary matters for later or on one side.

You may have formed a view that in this wide range of grounds some of them are more important than others or clearer than others or ----

MR GREEN: We have sought to isolate issues but, to a degree, it has been an artificial exercise, because, if

one takes by way of illustration the question of the period of time over which one assesses predation, the Office of Fair Trading has put forward a number of defences including, inter alia, that the period of time that they worked on was reasonable and they adopted a reasonable approach towards the assessment of predation. So the question of predation is now interlinked with the reasonableness of their methodology and their approach. Indeed, all of the issues we have categorized as mixed fact and law are intertwined with issues of procedure and process within the nature of the defence.

We are hampered in this case by the lack of a decision: we are not able to point to paragraph 167 and say, "That's the nub of the OFT's principle and it is wrong, because ..." We have had to discern what happened from a combination of rather elusive documents.

THE CHAIRMAN: In a sense - and I am only thinking aloud - the whole case so far has got onto a somewhat atypical basis: we started with a fairly rudimentary decision; we then, in effect, permitted the OFT to elaborate its reasons in Mr Lawrie's statement. That, in a sense, raised more questions than it answered, according to you.

MR GREEN: Yes.

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 THE CHAIRMAN: And referred to a great many documents, many of which have now been disclosed, which to some extent has enabled the applicants to understand more about what happened and has now raised further questions in their mind. Where that actually takes one in terms of the Tribunal's jurisdiction and how we should handle a case like that is probably a question we need to ask ourselves, because in a sense our job is to deal with the original decision, such as it was, and there are perhaps risks in being drawn into much more detailed analysis on a "What if?" basis when it is not that clear that the "What if?" ever was the "What if?" that was being considered at the time, if you see what I mean.

MR GREEN: Yes. Again, we are conscious of that and what we did try to do, particularly with Mr Haberman's report, which set out in detail a big factual section, which does

refer to all the documents, so that we at least were able to say to you, "We believe we understand what happened and this is a chronology and this is how the story pans out."

THE CHAIRMAN: Absolutely.

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 MR GREEN: One would have hoped, in an ideal world, that there would have been something equivalent to that in the decision. We tried to make it as non-controversial as possible, but I am sure that it is controversial: these things never avoid that.

Our endeavour was, first of all, to decide what happened chronologically and to set out the facts, identify what then appeared to be the main legal issues and to identify our criticisms of it.

So we have got to a point where we think we know what happened and we think we know why they went wrong. We are where we are, the best part of 18 months beyond the decision and more beyond the decision itself. The Tribunal would be justified in saying, "We pull the shutters down now and let's just stop where we are and measure the case as if it were a standard merits judicial review à la Freeserve and, at the end of the day, the Tribunal would say, "We will hear all the argument on all the issues, but we may limit our judgment to those which we believe are crucial." That would be perhaps one way of streamlining the exercise. I fully appreciate that if you have to produce a judgment on every single issue that is quite a task; we understand that.

THE CHAIRMAN: Very well, that is your position.

MR GREEN: Yes.

THE CHAIRMAN: Let us see what Mr Peretz has to say.

MR PERETZ: May I start by recording for the transcript the Office's gratitude and my personal gratitude to Daniel Beard for stepped in to do the defence. As you, sir, are well aware, I have had other things on over the last six weeks and Mr Beard has stepping in to fill the gap.

There are two points I wish to make at this stage. First, a very short one. My learned friend says the OFT's decision is not clear. We would say it is entirely

clear what the OFT's decision was from the Lawrie witness statement as supplemented by the reply. So we would not accept a description of the OFT's decision as being elusive in any respect.

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In terms of how the Tribunal might shorten the matters which it needs to resolve, we would invite it to take the following course, which is essentially to stand back from the detailed criticisms made at great length and, to some extent, repetitiously in the revised notice of application, and to ask itself rather more fundamental questions, which we invite it to do at the beginning of our defence.

What we say this case is about is essentially the exercise of the Office's discretion under Section 25 of the Act to start and then to continue or not to continue an investigation which it has undertaken. In deciding whether or not to continue an investigation, the Office is, we say, entitled to take account, inter alia, of the various factors set out at paragraph 24 of the defence.

- THE CHAIRMAN: How do you generally marry that approach, Mr Peretz, with our earlier unappealed judgment that we are actually dealing with a decision?
- MR PERETZ: You are indeed dealing with a decision.
- THE CHAIRMAN: It seemed at first sight that some of those arguments were a re-run of the arguments we had before when we were deciding whether or not there was a decision.
- MR PERETZ: I think we take it in two stages. There is plainly a decision by the Office.
- THE CHAIRMAN: A non-infringement decision.
- MR PERETZ: A non-infringement decision. What we would say is that plainly the Tribunal's ruling in the first round of this case was to the effect that this decision was a non-infringement decision for the purposes of establishing its jurisdiction under the Act. What we say is that does not get one very far in analyzing how the Tribunal should approach its scrutiny of the decision. In deciding how to approach what the Tribunal's scrutiny of the decision should be, how the Tribunal should

approach it, one needs to look at the type of decision that it is and, in a sense, putting aside the non-infringement decision label that is attached to it.

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Of course, it is a non-infringement decision in the sense that it is a decision falling within Section 46 of the Act, as the Tribunal has decided. But one then needs to make the point that what this decision was was a decision to close the investigation at a stage where the OFT had not formed a positive view one way or the other as to whether or not there was actually an infringement.

- THE CHAIRMAN: That is the bit I struggle with, because, whether our first decision in this case was right or wrong, it was not appealed and there we are: that is what we held. We must work on that basis.
- MR PERETZ: I think one has to separate the question of jurisdiction and attach quotes to "non-infringement decision". It is a non-infringement decision in the sense that it is, as the Tribunal held, a decision as to whether or not the Chapter 2 prohibition was infringed. In that sense, it is a non-infringement decision.
- THE CHAIRMAN: It was a decision as held by us. It was a decision that, on the material then available to it, the OFT had decided there was no infringement.
- MR PERETZ: On the basis of the material available.
- THE CHAIRMAN: On the basis of the material available. It may be that implicit in what you are saying is to agree with Mr Green that what we now have to do is to explore the various dicta in Freeserve to see how the Tribunal should approach its jurisdiction in that kind of circumstance, i.e. to what extent one should look at the basis upon which, on the basis of the material then available, the OFT came to the view that it did.
- MR PERETZ: Yes. It is important to understand that, certainly as we understand it, the applicants are not now saying that the OFT erred in deciding on the basis of the material before it that there was not enough to make an infringement decision or, rather, to issue a Rule 14 notice.
- THE CHAIRMAN: The applicants are not saying that the OFT

erred on the basis of the material before it in deciding insufficient to establish infringement.

MR PERETZ: Yes. They are not saying that what the OFT should have done on the day that it decided to close the file was to issue a Rule 14 notice. That is not, as I understand it, the applicant's case.

THE CHAIRMAN: What is your understanding of their case?

MR PERETZ: What our understanding of their case is that we should have taken somewhat unspecified further steps to get to the bottom of issues which they accept that the Office had not got to the bottom of.

At the end of the day, what they are inviting the

matter back to the OFT, one assumes to do further work.

THE CHAIRMAN: I was under the impression - but we will come back to Mr Green when we have completed this tour - that although they are saying that the Office should have taken various further steps, they are also saying that, on the basis of the steps that the Office did take and

the material that it did have, it did not properly apply

Tribunal to do is to quash the decision and send the

to that material the various legal tests and criteria that it should have applied.

MR PERETZ: Yes, that is certainly what we understand from the revised notice of application. But that is not inconsistent with our understanding that they are not saying that we should have issued a Rule 14 notice. Their case may well be that we misunderstood or applied the wrong legal test to such material as we had, but it is not their case that we should have issued a Rule 14 notice on 9th August 2002.

It is their case that we should now go on to do further work and that we should be directed by the Tribunal essentially to do that, as we understand it: to do further work.

THE CHAIRMAN: Either do further work or reconsider the work that was done on the basis of a different appreciation of the legal criteria to be applied.

MR PERETZ: Yes, but our understanding of what they are saying is that even if we did that they accept that we

still did not have the material necessary to issue the Rule 14 notice. That is our understanding of their position.

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 I would state, for example, that their case is we should have used, in analyzing the issue of predatory pricing, what they call a top down approach rather than a bottom up approach. It is plain and accepted that we did not adopt what they call a top down approach. That may or may not be an error of law or of fact such as to call into question the decision that was taken. But, even if the applicants win their case on that point, the plain fact is, we did not do a top down approach and we have got to go away and do it if that is the approach that we should have conducted and the Tribunal decides that that is something which we should now be required to do, an important second step, which we would also resist.

That is our understanding of their position. On that basis, we say the Tribunal needs, in a sense, to stand back and to ask itself various questions or ask the applicants various questions about what it is that the applicants say that the OFT should now do; in what respects did the OFT err in exercising its discretion to complete the investigation; what is the basis upon which the Tribunal is now being asked to intervene?

THE CHAIRMAN: None of this, you say, is clear at the moment.

MR PERETZ: We say it is not clear. The matter is set out in full in the defence, which I am attempting to summarise.

The fact that there are alternative ways of investigating - there might have been alternative ways of investigating the case - we say is irrelevant, unless it can be shown that the OFT erred in not pursuing those ways, bearing in mind the OFT's discretion as to, among other things, the deployment of its resources.

In relation to the various errors that are pleaded by the applicant, we say in essence the Tribunal needs to stand back from each of those alleged errors and say to itself, "Even if they are made out, are those errors such as to justify the intervention of the Tribunal and the directions which are sought by the applicant?" In a nutshell, does the error matter that much? Is it such a fundamental error that it calls into question the exercise of the OFT's discretion, which it has under Section 25?

THE CHAIRMAN: Just remind me of this while we are on the subject. The directions sought - it is the last page. To set it aside.

MR PERETZ: Yes, to set the decision aside, to remit the matter to the OFT for proper consideration and investigation, together with such directions and findings as the Tribunal sees fit and further or other relief.

THE CHAIRMAN: That is pretty vague.

 MR PERETZ: It is fairly vague. For those reasons, we say it is our understanding of the appellant's case - I am not sure that I can assist you any further in relation to this agenda item.

THE CHAIRMAN: Thank you, Mr Peretz. Yes, Lord Grabiner?

LORD GRABINER: May it please you, sir, can I just say that our starting point is that there is a decision and that it is a non-infringing decision. That is, so to speak, a given. That is a fact of life.

Secondly, anyone coming to this afresh would perhaps be saying to oneself with puzzlement, "How on earth has this thing lasted for so long? What has been going on here? It is backwards and forwards and up your jumper. It is fantastic stuff." Now they want an amended claim, they want more disclosure of confidential material and so on. All this offends against the notion that there must be an end to litigation. The whole point about any process, particularly if it contains an appeal structure, is that it should have an end, otherwise there is no logical stopping point. That is very unprincipled and you should stamp on that, because otherwise you are going to be inviting this sort of exercise away into the future.

There happen here to be fundamental commercial differences between these parties which drive all this, but you are going to have to anticipate that kind of

relationship between litigants in future in the Tribunal, so, in my submission, it is important to be quite tough about this, both from your point of view and, indeed, from the point of view of the litigants, so that people should understand where the Tribunal is coming from.

THE CHAIRMAN: The original problem was that what was held to be the original decision did not fully have the OFT's reasons in it.

LORD GRABINER: I understand that.

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 THE CHAIRMAN: So that, in fairness to the OFT, we gave them the opportunity to give their reasons and that provoked a further reaction, so in some ways we have been drawn away from the purity of the procedure as one should have perhaps initially envisaged it.

LORD GRABINER: And also one is drawn away from the provisions or terms of the original complaint. We now have a very fancy complaint that extends over areas that were previously not even contemplated. That is the trouble. Once you open the box, so to speak, on it goes and there will be no limit to it.

In our submission, it ought to be possible - and if it cannot be done then their claim should be simply dismissed at this stage - for the applicant to identify what we would call clear and cogent reasons - we mean those words very strongly - as to why the investigation should be remitted to the OFT. If they cannot satisfy such a test, then the application should be dismissed.

They ought to have to point to significant errors of law or significant errors of fact that go to the heart of that decision and not marginal debating matters.

THE CHAIRMAN: Significant errors or law or fact going to the heart of the decision.

LORD GRABINER: Absolutely, and nothing less will do. What that also indicates, in our submission, is that asking for fresh discovery and new material and so on is all irrelevant because what you are really concerned with or should be concerned with is the robustness or otherwise of the OFT decision. That is an historical exercise. It is not an exercise which should be undertaken on the

 basis of further and better material. It is entirely inconsistent with the notion that you are testing the robustness of an historical decision. That is quite wrong, in our submission: wrong in principle.

If you were to adopt an approach along those lines, then, in our submission, you might actually get to a situation in which you are saying, "There is a margin of appreciation here, for want of a better expression. The OFT has done its best. There are limited resources."

One of the problems in this case is that the assumption made by the applicants is that there is in theory absolutely no limit to the financial and administrative resources of the OFT: that is not the case, they are real. That is a perfectly good basis for the OFT to say, "We are going to close the file." And that is what they have done.

That involves the concept of proportionality. It is a perfectly reasonable approach for them to take. I dare say that there is not a single case that one could ever have where it is not possible for one party after the event to come along and say, "Oh, but they could have looked at it in this way and they could have looked at it in that way. I have now got a magical economist who can see it this way and 27 other ways." What is the purpose of it all? There must be an end to it, in our submission, and that is really the decision that you should be dealing with.

Can I just mention one other point and then I will sit down on this point, if I may? That is this. You mentioned in your opening remarks the possibility of slimming down the exercise. I think that was the word you used. But it is quite a good indication of the willingness of the applicants to open up the box.

One of the points that they are making in the revised notice is the incorporation of a Chapter 1 case. It is ground 17 of the application. We now that, as long ago as 2nd September 2003, the Chapter 1 appeal was stayed and, since 12th August 2003, that investigation has been pending before the OFT.

In our submission, it is fundamentally inappropriate that this should be an issue in this Tribunal and you should simply strike it out.

THE CHAIRMAN: Because it is pending elsewhere.

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LORD GRABINER: Absolutely. It is pending elsewhere and, moreover and for what it is worth, because of the confidentiality arrangements that are in place, we have never even seen the documents which relate to the Chapter 1 case against us, so that to put it in is rather pointless, but the mere fact that they thought it necessary or worthy of being inserted suggests, I would respectfully submit, that they have put in the kitchen sink because, on any view, this is not sustainable and it might lead you to think that, looking at the other 17 grounds, as I think you probably have done, as indicated by your opening observations, would suggest that this is a kitchen sink exercise. There is a danger here that you go running on with that issue, you lose sight of the wood for the trees and what we would respectfully urge you to do is to concentrate on the basic question, namely, "Can you, the applicant, show a real, cogent basis for having this decision attacked to the extent that we will send it back to the OFT for it to re-visit?" Otherwise, as I will be submitting to you in due course when we come to the substantive hearing, against the background of this case, it does not matter that you yourselves have come to a different view or that some other tribunal might have come to a different view what you should be doing here is to say, "There must be an end to it and we are going to dismiss the application." But that is for another day. That essentially is our position.

THE CHAIRMAN: Yes, Mr Green, do you want to come back on some that?

MR GREEN: Yes, sir.

THE CHAIRMAN: Can you just clarify, particularly in the light of what Mr Peretz was saying, what exactly your proposition is? He is saying that you are not saying that it was plain on the evidence that they had that there was an infringement and they should have issued a

Rule 14 notice on the day instead of closing the file, you are apparently saying that either they misapplied what they did or they should have done something other than what they did, i.e. they should have taken some further steps.

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GREEN: The allegations that we make vary as to their MR consequence. To take the illustration I gave earlier, in relation to the period of time over which predation should have been measured, we say they manifestly, by taking a very short period of time -- there was substantial evidence, not least from the Competition Commission that the period of time was very long - two years plus - applying the principles you laid down in Aberdeen Journals and the OFT's own guidelines, that should have been sufficient to render all the costs avoidable and thereby they were variable costs and thereby there was predation. The consequence we say is factual errors, errors of assessment, legal errors, remit for them to take an appropriate decision. is to move straight to a Rule 14 or reconsider is, in a sense, a matter upon which we would make submissions to you with a view to you then, if you agreed with our submission, deciding on appropriate directions, if you thought it was proper.

We are not - and we wish to clarify this - asking you to make any findings of fact yourself. We accept that this is a case where you will, if you are with us, remit but there may well be submissions about whether you should attach directions to remission. That really is for another day.

We are not saying that they should not have gone straight to a finding of infringement through the ordinary procedure. In some respects we do say that; in other respects we simply identify what we say are procedural errors, which do not, in their own right, lead to a finding of infringement. So it is variable. It is far too simplistic, the way in which our case is described. We have set it out fully and we have set out the consequences. It does not help for them simply to

make assertions about the notice of application and the expert's report.

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 We do agree, as far as we understand the submission, with Lord Grabiner, who says, as I understand it, you should stamp on anything which is up your jumper. We have the OFT's decision, for what it is worth, and we have their explanations of it and we agree with Lord Grabiner that there was a decision of non-infringement. I do not quite understand the OFT's position: it is like saying that you are only a little bit pregnant. This is not quite a decision or it is only slightly a non-infringement decision. It is a non-infringement decision and it is either right or it is wrong. In deciding that, the Tribunal will come to a view as to whether there is a margin of appreciation in certain respects. That is an issue in the appeal.

We agree with Lord Grabiner that we want to get on and deal with it. The only application for disclosure that we have outstanding relates to documents which were before the OFT: there is nothing which is new or has been generated after the event, it is all part and parcel of the OFT's assessment. We simply want the redacted bits of the Competition Commission, we want a few pieces of cost data: we have got half and they have not given us the other half. We do not see why they should not give us the full picture. There are snippets of information which we think would be valuable and useful. It is not a great deal that we are seeking, but it was all before the OFT and we agree with Lord Grabiner that that is what it is that you should be reviewing, nothing Did the OFT get it right at the time? We are not suggesting anything else.

THE CHAIRMAN: Could we just, for argument's sake and extremely tentatively, look a little bit further ahead in this case? It maybe in very broad outline - and I am not in any way pre-judging anything, let alone pre-judging the position of the Tribunal, I am just thinking aloud now - it may be that one might ask oneself whether, in this particular case, the OFT did a proper job in the

investigation and it reached certain conclusions and those conclusions were within the range of responses that a properly directed OFT would have or could have reached. In which case, it may well be that you would lose.

It may be, on the other hand, that one finds that various points that you identify do raise issues about what they could, should or had to consider and it is not evident that those issues were considered properly, in which case one might be considering whether to set aside the decision.

On the hypothesis that one did set aside the decision, there is perhaps quite a big question as to what might happen next. To what extent can the Tribunal or, indeed, should the Tribunal require the OFT to, as it were, take a new decision, to use a neutral expression, in particular now bearing in mind the fact that quite a lot of water has gone under the bridge. We are dealing now with the original complaint. It was dealing with an historical period: that is now some time ago.

Assuming that you win on that wholly hypothetical assumption - I stress those words, "wholly hypothetical" - on some point or other as regards the merits of what was actually decided, what then? What is the range of options? You must have considered the range of options you would be inviting us to take.

GREEN: In many respects, the allegations that we make went on for longer periods than the OFT found and, in some respects, are on-going, so we do not accept that this is entirely historical. If the Tribunal were minded to set aside the decision, at this stage it is difficult to be either prescriptive or predictive, because it is certainly a matter about which all parties would make submissions. On the hypothesis you have set aside, in light of the argument, we suggest you do A, B and C. It will be our case that you should direct the OFT quite closely as to a future decision, avoiding errors which, either through declaration or through the reasoning of your decision, you would have identified. The second Freeserve case was an illustration of that, where OFTEL

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went away and produced ----

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THE CHAIRMAN: They agreed to do it again, basically.

MR GREEN: They may have agreed to do it.

THE CHAIRMAN: We did not actually make a direction in the end.

MR GREEN: A direction was not necessary, given the fairly explicit guidance set out in the judgment. It would not have been possible in that there is a convention in administrative law that the Government does not flout a declaration. Declarations can be set out formally or they can be set out in the reasoning of the decision. It would have been fairly extraordinary if OFTEL had said, "We are just going to ignore what the Tribunal has said."

I do not think that could ever have been contemplated.

THE CHAIRMAN: No, they would not have done that, but it is not every judicial review case where the respondent public authority has to contemplate, as it were, re-doing an investigation, as distinct from simply correcting some administrative act or other.

GREEN: That rather makes an assumption which is that the gist of our complaint is that we do not know what they did. We think we do know what they did - and we have set it out and summarised it in the factual section - and we think we have a pretty good idea of the precise exercise which was carried out. To come back to the illustration I have been using throughout, on predation we know what period of time they used and we know more or less what costs data they used. We can now discern how they analyzed that cost data. So the parameters of the process undertaken are, in the main, well known. We are not actually saying we find the process unfathomable: we have fathomed it.

Our disclosure application is simply to plug a few gaps, but we do know more or less what they did and, once the Tribunal has had an opportunity to study it - it is quite an exercise, undoubtedly - at that point we think you will know what they did. We have been able to work it out chronologically, month by month. We think the Tribunal will be in a position to say they have almost

come to the conclusion on some issues that they should have found an abuse.

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You may decide you do not wish to go that far in directing the decision to that effect, but we think you will be able to come very close to that. It is very difficult to make submissions at this stage. We have not seen the interveners' response and, obviously, everyone will make submissions as to what happens if you decide to set aside.

THE CHAIRMAN: I am not intending to put you on the spot unduly, I hope, just to get some feel for where we are going in this case. Thank you.

LORD GRABINER: Sir, I wonder if I could just add one thing arising out of your exchange with my learned friend Mr Green. It does identify quite an important point, we think. That is this.

My learned friend's submission essentially is that he would like to have two bites of the cherry in front of First of all, he would like to be able to demonstrate to the OFT, if you were to send it back to them, that they were wrong in their previous analysis. That assumes some kind of cocoon and ignoring everything that has happened subsequently, so that they could do an exercise which, because you have said so, they ought to re-do - something along those lines. But then there is the second cherry, which involves the proposition of putting forward a further and better case, either on the basis of the material that was then available - now five years ago - and/or on the basis of subsequent events. This is the point that came out of your exchange with Mr Green: that there is a lot of water gone under the bridge since then.

It would be extremely attractive for them to want to open all of that up and to debate it so that, in effect, you are inviting or they will be inviting a decision from the OFT which is based on a completely different factual premise or certainly a hugely changed factual background.

What I suspect he is not prepared to do is to give any kind of undertaking as to what the scope of the

inquiry should be in front of the OFT if, contrary to our submission, you decided to send it back there. In our submission, that is quite an important consideration, because one of the points that you should be taking into account, we would respectfully suggest, is that it is not legitimate at this stage to introduce argument and materials which actually were available then, which could have been introduced but which, for whatever reason, never were. I suspect that quite a lot of the argument that is going to be sought to be put back to the OFT comes into that category.

THE CHAIRMAN: I think we are probably running ahead of ourselves very considerably.

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- LORD GRABINER: I was concerned not to let it go past in case the point did not arise again.
- That is not a criticism in the least, although THE CHAIRMAN: it is probably a criticism of myself for saying we should not really be getting into the "What if?" discussion when we have not even crossed the bridge of the substance. is certainly the case - and I just make this observation in passing so that I can remind myself when I read the transcript - that in Freeserve, which is the only comparable decision we have had so far, what the relevant director undertook to do was to reconsider the original complaint and he took a new decision on the original complaint, which is currently being appealed, and, at the same time, as a matter of his discretion, he embarked on a further investigation of matters that had occurred subsequently to the new complaint. But, as far as the Tribunal was concerned in that case, what he was actually asked to reconsider and agreed to reconsider was the original complaint and not subsequent events. note that so that we have it in our minds. Mr Peretz?
- MR PERETZ: I do not want to prolong the discussion unnecessarily, but I think it is important ----
- THE CHAIRMAN: Sometimes a little bit of brainstorming helps us all to see the wood for the trees, as Lord Grabiner would say.
- MR PERETZ: I want to put a marker down to this extent,

which is that it is not just a question of remedies, but of what the Tribunal does if it is satisfied that the OFT has got something wrong: should it remit or not? There is plainly an issue as to whether the Tribunal is entitled as an appellate tribunal in any way to direct the OFT as to whether to start or re-start an investigation in the light of the other calls upon its resources and priorities.

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 The issue arises, in a sense, before one gets to that stage of, "Has the OFT got something wrong?" It arises in this way. When the Tribunal looks at a particular criticism and looks whether it is a criticism of a mistake of law or a criticism of a mistake of fact or a criticism of a failure to investigate in some respect, it needs to be asking itself the question, "Is the error identified", assuming we see any force in the suggestion that there is an error, "such as to call into question the Office's decision at this stage to stop investigating and to concentrate its resources on other matters?"

THE CHAIRMAN: I have the underlying feeling that you want to try to work back in the, "This is only an investigation, not really a decision" argument under another guise.

MR PERETZ: It is a decision and it is plain that the Office took the view that, on the evidence before it, there was not enough material to justify issuing a Rule 14 notice.

Beyond question, the Office is not seeking in any way to re-open that argument; but it is important when the Tribunal comes to decide how to review, how to scrutinise this particular decision, to understand the nature of the decision that it is. That is not in any way seeking to re-argue the debate about whether it is an appealable decision or not.

THE CHAIRMAN: Thank you. We are going to rise for a few moments to think about where we are.

(A short adjournment)

THE CHAIRMAN: On the first agenda item, which was a general discussion of the issue, we are not sure that we can take the matter much further at this stage, save to invite the

applicant, so far as possible, to concentrate their skeleton argument on the main point, so far as they feel able to do so in doing justice to their case, and not necessarily to treat every single ground as being of equal weight, but that is a matter for you, Mr Green, as to how you put your case.

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 We now come to certain outstanding issues of confidentiality and disclosure, which I think we had better face up to.

- MR PERETZ: Just before we move from agenda item one, can I flag up one other matter? That is this. The revised notice of application is expressed to be supplemental to the original notice of application. As we point out in the defence, we regard that as a somewhat unsatisfactory position and we would invite the applicants to state if any parts of the original notice of application continue to be relied on and, if so, what. We have proceeded in our defence on the basis that none of it is relied on, but we note the use of the word "supplemental".
- THE CHAIRMAN: I suggest you write to the applicants, Mr
 Peretz, to seek clarification and if you do not get
 satisfactory clarification you will have to come back to
 us for a direction of some sort.
- MR PERETZ: Indeed. I flag it up across the court.
- THE CHAIRMAN: Yes, thank you. Yes, Mr Green?
- MR GREEN: On confidentiality, the issue is relatively straightforward. First of all, there is the issue of redactions. I hope there is going to be no issue on this because most of the redactions which are sought are contained in documents we have produced, so we obviously know about the content.
- THE CHAIRMAN: Forgive me. I just need to find your request, which I think is in ----
- MR GREEN: That relates to a slightly different matter. If you look at the letter of the 19th March, that contains our request.

So far as confidentiality is concerned, there are three issues. One is general confidentiality as between the parties; secondly, general confidentiality,

particularly in relation to one category of documents, which are the Chapter 1 documents; thirdly, our specific request for disclosure.

If you want to have the relevant documents in front of you, it is our letter of 19th March and there is the Office's letter of 30th March. I was proposing to deal with the more general points first, if that is convenient.

THE CHAIRMAN: Yes.

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 MR GREEN: Which is paragraph 2 of the OFT's letter, the Treasury Solicitor's letter of 30th March. There is there a debate about general confidentiality. So far as that is concerned, we do not perceive there to be any difficulty, because we do not think there is any practical advantage in having a long dispute about what is confidential or not as a matter of law in our documents. We will find an appropriate way of resolving that between the parties. It would then only be a matter between the parties and the Tribunal and the one hand and the public on the other as to what was referred to in the course of the hearing.

We should be able to resolve matters of confidentiality between ourselves simply by us not taking too rigid a view of the battle lines. When we have seen the information and we know what is in it, we can refer you to it, we can ask you to read bits without speaking them onto a transcript.

THE CHAIRMAN: There are various procedures whereby things are not mentioned in open court or we go into camera or whatever.

MR GREEN: Yes. I hope that will not be a problem and one hopes one will not have to go into camera. As matters presently stand, no-one has suggested there is going to be any cross-examination, but we can meet that as and when.

The only sensitive category within that broader category is one which the Treasury Solicitor is concerned about, which is the information in relation to Chapter 1. The Chapter 1 issue has been part of the scene since the

outset. It may be that it can be dealt with as one of the issues that we make submissions about lightly in response to your earlier invitation that there will remain an issue as to confidentiality as between the Office of Fair Trading and the intervener on that material.

- THE CHAIRMAN: Can you just take me to where the Chapter 1 point is made in the correspondence?
- MR GREEN: I do not think it is specifically referred to.
- THE CHAIRMAN: It is quite difficult for the Tribunal to reach any view on the Chapter 1 allegations when they are still being investigated.
- MR GREEN: I do not think that that is going to be our point. Our point is not going to be that you should form any view of it; it is more of a judicial review type of point, that it is a factor which is relevant to the analysis, in particular certain types of contract, and the OFT has itself excluded it from its consideration. That does elide into the procedural issue that they have now re-opened the investigation into Chapter 1. We do not know what their conclusions are from that investigations.

Can I suggest that we deal with it in this way? We, on our side, will give some serious thought as to how far we wish to raise it as a central issue? I do not want it to become an obstacle in the progression of this case.

- THE CHAIRMAN: If I can put it informally, I am not sure at the moment that we are that keen on getting into or approaching the Chapter 1 issue, even indirectly.
- MR GREEN: Can we leave it with your informal indication and if we think that it is something which we have to put to you then we will have to come back.
- 33 THE CHAIRMAN: There are quite a lot of other grounds in the case.
- 35 MR GREEN: There are.

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- THE CHAIRMAN: If none of those grounds was to succeed, it is perhaps unlikely that the Chapter 1 point would be the winning point.
 - MR GREEN: I see the force of it put that way. That is

Chapter 1. It may be that we could put it into abeyance for the time being and we will see whether or not we have to bring it back to the Tribunal and maybe we can resolve it.

THE CHAIRMAN: Yes.

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 MR GREEN: Generally speaking, so far as confidentiality is concerned, we would hope that we can simply agree what is to be redacted without anybody taking too firm a view as to what is properly in law to be treated as confidential, and we will find a modus operandi to deal with it.

The other matter which arises concerns our letter of the 19th March, in which we seek five categories of disclosure. I just identify them first of all. There is the residue of the parts of the Competition Commission report which we have not yet seen. This goes directly to, amongst other things, our analysis of Wiseman's costs and profitability, which go to predatory pricing, amongst other things.

THE CHAIRMAN: This is simply what was not published but what is in the report.

MR GREEN: Yes. As we set out in our letter, the facts which are in the CC report have lost confidentiality. Some of the data is now three, four, five and more years old. It is highly relevant. For example, we want to see what the CC said about the duration of the predatory pricing. As we understand the report from the parts we can see, they found predation for a lengthy period of time. We want to see the context in which that was said. That is just one illustration. We do not see why it should not be released into the confidentiality ring.

THE CHAIRMAN: When you say "They found predation", you mean the majority.

MR GREEN: The majority. I would have to check the facts to see whether or not those facts themselves were contested or whether it was the inferences from the facts. We would want to say, when you are analyzing what is a variable cost, you look at the period of time over which the allegation occurs and it is relevant in this regard that the precursor to the OFT inquiry was the CC report.

The Secretary of State asked the OFT to investigate. If the CC found as a fact that there was pricing below average total costs for a period of 12/18 months, that is the period that the OFT should have taken into account. That is an example.

THE CHAIRMAN: Do we know what paragraph that is?

MR GREEN: We have identified the relevant paragraphs.

Paragraphs 2.107 through to 2.138 of the CC report, then
2.72 through to 3.114, and then finally 4.255 to 4.356.

That is the third paragraph under our first request.

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 THE CHAIRMAN: Having been in a position to do all this work and produce an amended notice of appeal and to a comprehensive expert's report, why is this further disclosure necessary at this stage?

MR GREEN: It bears directly upon the issues which the accountants have sought to address, and the accountants have had to work with the redacted versions. It would be unfortunate if the OFT say in relation to Mr Haberman's report, "You have drawn this inference from para X, but if you had seen para Y you would have seen that it is rebutted."

The conclusions upon which the experts rely are directly relevant to the paragraphs that we wish to see. It is really that the experts have had to work with the data which has been available to them, and we want to ensure that they have got it right and also that if there is a point upon which they are entitled to rely in their favour, because there was a finding by the CC to that effect, that is something which we can draw to the Tribunal's attention.

The second category of documents (at the top of the next page) - attachment to Wiseman's 29th November letter - concerns two categories of cost. The gist of the application really comes out in the last sentence in the first paragraph: "We are unable to see any sensible basis upon which the respondent has provided run and depot costs information but not equivalent trunking and dairy cost information." We have been provided with a category of information, which is the run and depot

costs. Falling into that same category are trunking and dairy costs, but we have not been provided with them.

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The cat is out of the bag: they have provided the relevant information and it is just simply completing the jigsaw so that Mr Haberman can be certain that the conclusions he has drawn are fair, reasonable and accurate ones.

The Office has said that the confidentiality ring is not adequate to deal with such concerns, but why not? have already got half of the information, why not complete the picture? The information itself is In a sense, it is more than two years old. historical. As we say in the third paragraph, "It is no longer tenable for the respondent to take a point on relevance. The criticism of the methodology adopted by the respondent in respect of the identification and assessment of Wiseman's costs is clearly set out in the revised notice of application. The methodology adopted by the respondent to run and depot costs was revealed in a meaningful way only once the respondent was required by the Tribunal to remove the redactions applied to the 13th December 2001 Wiseman report and following the reply. The applicant's criticisms have relied upon this material" - and we refer to the relevant paragraphs of "In this regard, it is unacceptable for the the report. respondent to continue to withhold equivalent material bearing up on its methodology in respect of trunking and dairy costs from the confidentiality ring and the Tribunal where, for example, the respondent has itself indicated that a key aspect of Wiseman's incremental costs of serving the Highlands lay in trunking milk and ... the depot." Again, we have given the reference.

So the data pre-dates May 2001 and it is historical in nature, but it is directly relevant to points made by Mr Haberman. We have been given half the data; there is no reason why we should not be given the other half of the data. That is the second category. It is really just completing the jigsaw that had already been handed to us.

The third category, the price/cost matrix. "The applicants advance their entitlement to disclosure on the price/cost matrix on very much the same basis of information provided under cover of the 29th November The way in which the respondent has created the sample of costs and price data, the use to which that data has been put and the conclusions the respondent has drawn from it are matters which have been criticised by Mr Haberman in the report. It is the applicant's case that the methodology and subsequent analysis applied by the respondent as encapsulated in the price/cost matrix and the patterns it produced was flawed below minimum investigative standards and effective important respects" - we repeat the observations in relation to the attachments to the 29th November letter: it is historical. It applies equally to that category.

The same criticisms and the same points can be made in relation to information to monitor the voluntary assurances.

THE CHAIRMAN: Just a moment. On the price/cost matrix. I am not entirely following this, Mr Green. You are seeking disclosure of the price/cost matrix.

MR GREEN: Yes.

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38 39 THE CHAIRMAN: But you are also saying that the methodology and analysis as encapsulated in the price/cost matrix and the patterns it produces is flawed.

MR GREEN: We have seen a certain amount of data from the Office of Fair Trading in relation to this. The price/cost data is underlying that. We have been able to criticise what we have seen, but we are unable to get to the underlying root of the disclosure, their explanations. Again, (a) Mr Haberman is entitled to be certain he is not making a mistake. If he is making a mistake, he would wish to withdraw what he says. And, (b), if there is a good point that he is entitled to make to prove his criticisms, then he should be entitled to do so, not least because my learned friend Mr Peretz is going to say they acted reasonably.

If they simply put down the shutters and say, "You

can't see what's behind our submissions and our explanation", in a sense it is unfair: it is not bringing cards face up to the table.

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The same goes for information to monitor voluntary assurances. The Tribunal will recollect there were assurances given at a fairly early stage in the procedure and the criticism we made is that these were not properly monitored and there was information which was received in relation to the voluntary assurances on which the OFT then relied as part of the information which it used to dismiss the complaint and find no infringement.

It is referred to in paragraph 29 of Mr Lawrie's statement. He refers to, "The information received by the respondent from Wiseman during the course of monitoring the voluntary assurances. Whilst Mr Lawrie's statement is unclear, the data would appear to bear upon the period from approximately autumn 2001 [August/September] when the assurances were negotiated until summer of 2002 when the OFT closes its file." So the data had relevance right up until the date upon which the decision of non-infringement was taken.

"The respondent has confirmed that Wiseman had to increase prices and/or rationalize rounds to reduce costs in order to comply with the interim measures, but there is no evidence at all that the respondent considered the implications of this point or the information provided in the context of the investigation.

"In response to our request for this information, the respondent has referred to its first and second observations, which broadly noted that the applicants should amend their application before seeking disclosure of the material", and then they claimed it was not relevant. "We submit it is clear from the revised notice of application that the methodology in relation to interim measures and voluntary assurances is relevant to the issues, as is the data provided by Wiseman in the context of the interim assurances in respect of conduct during the period."

THE CHAIRMAN: Which bit of the revised notice of application

is being referred to there?

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 MR GREEN: There is a lengthy section starting at 3.41 on interim measures.

THE CHAIRMAN: Which page is that?

MR GREEN: Page 18, heading before 3.41 on interim measures, which itself is in section B, supplementary statement of facts. Paragraph 3.62 at the end of that section:

"Importantly, the OFT had indicated that in order to comply with the interim measures Wiseman had to implement a number of price increases and had rationalized rounds to reduce costs." The evidence for that comes from the note of the meeting which Wiseman had with the OFT.

THE CHAIRMAN: How far are we now concerned with what happened at the interim measures stage?

MR GREEN: The information which the OFT was examining at this point post-dated the interim measures themselves and was relevant to Wiseman's conduct up to almost the date of the OFT decision, so it is not focusing upon the interim measures per se: it is focusing on the period after that, which, as we say in the letter, covers the period from mid-2001 to summer 2002, immediately prior to the decision. It is information that was in the hands of the OFT in the course of the investigation and nothing beyond that.

Those are the four categories of information we seek. We do have one final category. So far as category five is concerned, my client feels concerned and, with respect, is entitled to feel concern that there are notes of meetings which are relevant to the investigation and contain material evidence which they have not seen.

The Tribunal will recollect a distinct problem over a meeting referred to in Mr Lawrie's statement of 14th March 2002. It was said that no meeting notes existed and it was not the OFT's routine practice to keep notes. Then a note appeared. So that the Tribunal and, indeed, my clients can be satisfied that there are no further meeting notes containing relevant information, we suggest that the OFT produce a list of all such meeting notes so that we can be satisfied of this.

We are not making this suggestion lightly, but the OFT have past form on this: having said there was no record of a meeting, which was quite important in Mr Lawrie's statement, suddenly (and a considerable period later) a note appeared, an informal note, which contradicted certain aspects of the explanation of that meeting.

If this were a procedure under the CPR, one would routinely expect to see a defendant produce a list deposed to by a solicitor and we would suggest a similar approach is proper. It may turn up nothing at all, in which case we can all be satisfied there is no further evidence. But based upon our experience in this case, we think that is a reasonable request.

That is a general matter. The matters we have asked for are therefore fourfold apart from that: the other parts of the CC report; information to complete the picture that we already have, trunking costs, price/cost matrix again to complete the picture of information that we already have and then, finally, the information in the OFT's possession up to the data of the decision about Wiseman's costing decreases and price changes immediately prior to the decision. That is all information in their possession and nothing beyond that.

THE CHAIRMAN: Thank you. Yes, Mr Peretz?

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PERETZ: First an opening observation. The letter to which my learned friend has been referring, the 19th March letter, was served well over a month after the revised notice of application, which you will have observed, sir, seems to have been prepared quite effectively without the information now sought. It arrived just at the point at which we were finalizing the defence and, as we set out in our letter, we concentrated on finalizing the defence, rather than on dealing with the letter.

What we would suggest is this. Insofar as the applicant, having thought further about the issues in the light of our defence - they have had only two days now - if they wish to persist with these applications, we have

a hearing to deal specifically with that application. We would suggest that could be some time in late April or May, when they, the Tribunal and the interveners will have absorbed the pleadings and be rather more on top of the case than, with respect, I suspect the Tribunal is now.

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 These are very important issues; there is a very sensitive and delicate balance to be struck between the applicant's interests and what is necessary for the just resolution of this case, as opposed to the extreme sensitivity of much of the information which is now sought, as to which Lord Grabiner is in a better position than I am to explain the sensitivity to Wiseman. Insofar as we understand Wiseman's concerns, they are perfectly reasonable.

From a public policy concern, which is my client's main concern, there is obviously a public policy concern if subjects of very intrusive investigation such as these have a concern that they information that they provide in confident to the OFT ends up being circulated among even their competitors' lawyers and accountants. There is, perhaps rightly or wrongly, a certain amount of cynicism about the effect of Chinese walls in these circumstances. One can understand that this is a factor which is bound to bear on the minds of subjects of investigation in these circumstances. That is a concern which the Office genuinely holds about this sort of application.

So these are difficult issues which need to be resolved carefully in the light of a full understanding of the pleaded case. We would therefore respectfully stress that now is not the time. I am not sure to what extent my friend says it is the time. I had understood their position to be that they have no particular objection to the matter going off until April or May.

Of course, the matter clearly needs to be dealt with and it needs to be dealt with within a significant time before the hearing, because the worst situation of all is if information comes out shortly before the hearing and the parties then have to try and absorb what implications

that may have for the hearing at rather short notice. You, sir, will know of the difficulty that one can get into.

So that is our starting point and, insofar as the Tribunal wants me to respond ---

THE CHAIRMAN: Are you able to indicate, at least briefly, your first reaction?

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MR PERETZ: The over-riding comment is that we would find it helpful if the applicants could justify their continuing requests for disclosure against the case as now pleaded, including both their pleading and the defence.

CHAIRMAN: On that specific point, just help me THE generally. How are you approaching Mr Haberman's evidence? Are you putting in countervailing facts or are you simply saying, "That is a point of view, but we have another point of view and our point of view is as reasonable as his point of view", or are you challenging the factual conclusions to which he comes or what? MR PERETZ: We have some difficulty with Mr Haberman's report. The first difficulty is that we are not clear from the pleadings precisely to what extent what he said in his report is adopted in the pleading. Let me just take you to an example. At paragraph 4.16 of the pleaded case - it is of some relevance to the issues my learned friend have just been discussing - it states in rather broad terms: "The nature and consequence of the OFT's failing in respect of the assessment is considered

We have not pleaded to that because it is not entirely clear what the status of what is said in the EY report is actually pleaded out by the applicants as part of their case. It does not even say, "We adopt what is said", it simply says, "... is considered further."

further in the EY report."

If one then turns to those paragraphs, the paragraphs in the EY report, 5.55 to 5.68, pages 62 and 63 of the report, one finds, rather interestingly, those are the paragraphs which are specifically relied on in support of the application for the data attached to Wiseman's letter of 29th October 2001. Those paragraphs

deal with specific points arising out of the depot costs data that were disclosed.

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The reason that is interesting is that when the applicants get the data - we set this out in the correspondence leading up to the 2nd December hearing last year - on reflection the applicants probably were not entitled to those data at all, but nonetheless they had them and they have done something with them. What they have done with them is not clearly adopted in their pleading. That shows what little relevance, at the end of the day, these data actually have in the case as now pleaded out.

THE CHAIRMAN: That is helpful, Mr Peretz, but it does not quite answer the question that I put or perhaps does not answer it completely, which is, what is your general approach to Mr Haberman's report? The additional data is sought partly on the basis that Mr Haberman is entitled to verify that the conclusions that he draws on the basis of the information he has got are not wrong and that he has drawn reasonable inferences from what he has got. If that is not challenged, then it might weaken the argument for further disclosure, might it not?

PERETZ: Our position in respect of his report is essentially a series of questions. First, to what extent does it form part of the pleaded case? Second, to what extent is it said, insofar as it is relied on as part of the pleaded out case, that Mr Haberman's status as an accountant gives him an opinion which is of any interest to this Tribunal? It is entirely trite that an expert's report is only of interest to a court insofar as it speaks of a matter in which that expert has expertise. We are entirely unclear in relation to a lot of the assertions made by Mr Haberman why his expertise as an accountant entitles him to an opinion which is entitled to be taken into account by the Tribunal. He is merely adding, as an accountant, to a whole series of assertions which, with respect, adds nothing.

THE CHAIRMAN: That would go to the weight of his evidence, but to what extent do you contest his conclusions?

MR PERETZ: We contest quite a lot of his conclusions. I have not done an analysis by going through it paragraph by paragraph, but it is plainly apparent that we do contest a lot of what he says. We also contest not his right to say them in the sense that, of course, he is entitled to his personal opinion, but we do contest the basis upon which his opinion is entitled to be considered as expert evidence by this court. Insofar as it is not, one can just put it to one side.

THE CHAIRMAN: So we should give it no weight, in other words.

 MR PERETZ: Give it no weight, indeed. I would not be applying formally to exclude it, but there is a question as to what extent Mr Haberman's opinions really take the matter any further. Of course, if they are adopted by the applicants as part of their pleaded case and they wish to plead out the case in the way that he is adopted then that is a submission which the Tribunal will consider along with all the other submissions.

Certainly, as presently advised, we are not proposing to deal with Mr Haberman's report as such, but what we would invite the applicants to do at this stage is (a) to make clear which parts of his report on which they propose to rely and (b) to explain why those parts of his report are opinions which should be given weight by this Tribunal, given that he is an accountant. Once we have had that explanation, we will decide what to do, if anything. It may well be that we can simply deal with what he says even - quotes - "as an accountant" as a matter of submission.

Returning to the 19th March letter, we would say about both the Competition Commission's report - the full version of the report - and about the price/cost matrix that we simply await particulars of precisely which parts of the pleaded case they have now pleaded out in the RNA and in the defence those items are said to go. We would share, with respect, your initial observation that the applicants have pleaded out a very full case without apparently suffering too much from not having this

material. Ditto with respect to the information to monitor the voluntary assurances on the third page of that letter.

I note in passing that the paragraph to which my learned friend drew your attention, paragraph 3.62, occurred simply in the historical summary, which we describe as a "tendentious summary" in the defence, but in the summary of what has happened it does not appear and my learned friend has not drawn your attention to any part where that issue arises in relation to their pleaded case - the specified grounds set out in section 4 of this application.

THE CHAIRMAN: One of the difficulties with this part of the case, which I think we have encountered at an earlier stage but parked and may perhaps now have to face up to, is that a number of these documents are referred to in Mr Lawrie's witness statement. It is rather difficult, perhaps, to argue that matters that are relied on in the witness statement are not relevant and, prima facie, material to whatever view the Tribunal finally comes.

MR PERETZ: One has to trace that out. The mere fact that something is referred to, perhaps in passing, by Mr Lawrie - and I have not looked up the particular references, at least recently, to which this material relates - one would have to look at those references and see to what extent ----

THE CHAIRMAN: You cannot really rely on ----

MR PERETZ: It may be a matter of some significance if that has to be argued out. I am not sure that either Mr Green or myself is in a position to argue that out.

THE CHAIRMAN: No.

 MR PERETZ: The mere fact that it happens to be mentioned by Mr Lawrie in his report, though plainly (if I put it in this way) relevant to the issue of relevance, is not of itself decisive.

THE CHAIRMAN: It is fairly trite, I think, to observe in passing that you cannot have it both ways and rely on something in his statement that refers to a document the disclosure of which you are objecting to.

MR PERETZ: Indeed.

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 THE CHAIRMAN: As to the meeting notes --?

MR PERETZ: As to the meeting notes, the meeting note taken by Miss Pope of the March 2002 meeting was disclosed by letter of 18th September. The history behind that is simply that Miss Pope was away at the time at which we were trying to identify such notes. This was a personal note of hers and it was not, therefore, discovered until her return, which was unfortunately either just before or after the 2nd September case management conference.

Once it became clear that it was there and it was a note of what is plainly an important meeting in this case - and the only note of which we are aware of that meeting - it seemed appropriate to disclose it, which is what we did.

THE CHAIRMAN: No steps have been taken to ascertain if there are any other notes?

MR PERETZ: It may be helpful, sir, if you look at our letter of 18th September. It was copied to the Tribunal.

THE CHAIRMAN: We have it, yes. Document 89.

MR PERETZ: We set out what other notes there were, they were brief personal notes made during meetings, of which there are full notes in the application or in material already disclosed. Their added value (if one could put it in that way) is nugatory. There is a better note.

There are also notes taken during meetings or conversations relating to irrelevant issues. Then there are personal notes relating to officials' own thinking and internal discussions with colleagues. We can see no basis upon which a particular view expressed by an official as to the progress of the case is of any relevance to this Tribunal's consideration. They are plainly internal documents and they are, as the Tribunal will be aware, not documents that would ever be disclosed on access to the file in an infringement case.

Those are the remaining notes that there are. We see nothing to be gained at all by listing them out. That is all I need to say on this.

THE CHAIRMAN: Yes, Lord Grabiner?

LORD GRABINER: Thank you, sir. We object to giving the disclosure and our submission is that the application should be rejected, essentially for three reasons, each of which I would like to develop briefly, if I may.

THE CHAIRMAN: Yes.

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 LORD GRABINER: First of all, we say the application is too late. Secondly, we say that further disclosure is unnecessary. Thirdly, we say that the balance tips firmly in favour of the maintenance of confidentiality and it is a balancing exercise that needs to be done here.

As to the first point about lateness, Mr Peretz has essentially made the point and we respectfully agree with what he said. The revised notice of application was served on 16th February; directions for disclosure could and should have been sought at that time, and they were not. The other side have waited a month until the 19th March to seek further disclosure. It is unreasonable, in our submission, to expect a response at such a late stage.

Also, in our submission, one has to take account of the consequences of any disclosure order being made in terms of a point that I was trying to make a little earlier this morning in terms of the likely hearing date of this appeal. What will happen is that if the disclosure proves in any degree material - in any degree, whatever it may be - that is likely to lead to some amendments to the defence, the statement of intervention and so on and that could have a consequential impact upon timetabling to the extent, possibly, that this may not happen until next year. The scope of the further disclosure sought is potentially very large indeed.

We say next that the further disclosure is unnecessary and we say that in turn for three reasons. First of all, the focus of the appeal has changed. This is no longer an appeal which is concerned with the possibility that this Tribunal will go on to make any findings beyond saying, "We are throwing this out" or "We are sending it back to the OFT." You are not being

invited to make any infringement finding, so the focus is different and the material is not necessary for our purposes, in our submission.

The issue is whether or not the decision is sufficiently robust and, in our submission, there is ample material available already for the purpose of determining the answer to that question.

It is also the case that the applicants have had access to a detailed witness statement and numerous underlying documents as well as the benefit of a request for further information and a reply. We suggest that there is no need for a wholesale disclosure of the raw data sitting underneath all that.

We also say this. In the light of the relief sought, it is simply inappropriate at this level to seek to re-work the findings of the OFT, which is essentially what the other side are trying to do as part of the exercise here.

That was an approach which this Tribunal deprecated in any event at a time when it was part of the other side's case to invite a finding of infringement at this level. So the point I am trying to make here is an a fortiori case, because that is no longer sought to be done.

The next point under this heading is the fact that the pleaded case at the moment is already very, very full, as you have indicated earlier in an exchange with my learned friend Mr Green.

The primary reason which was advanced for disclosure at the earlier hearings on 9th June and 2nd September was that it was necessary to enable the applicants to plead their case. You will remember that that was the focus of the debate at that stage. But now they have been able to produce a significantly enhanced document to the extent that they are now the victims of their own success, so to speak. They have produced a 98 page application and 90 pages of expert material.

The idea that they need this material in order to plead their case is ludicrous, as demonstrated by their

own behaviour. So, in our submission, it is all entirely unnecessary or, alternatively, what they are really doing is changing the basis for the application and it was, in a sense, the original application in any event. So we do respectfully suggest that there is no need for the further disclosure.

Then the third point under this heading is that the disclosure will not significantly advance the case. Here I would just like to look at some of the items that have been mentioned in a little more detail.

First of all, having access to the full Competition Commission report would not advance the contention which is made by the appellants that the OFT failed to pay sufficient regard to its methodology. It is true that certain figures are redacted from the report, but the fact is that it is possible to detect from the report what the Commission's methodology was.

Insofar as the attack is to be made - as we understand it will be made - upon the methodology, the suggestion that they need further information in order to detect what that methodology was is not seriously to be argued, in our submission. It is plain for all to see.

Next in this context, Mr Lawrie, in his witness statement, sets out his understanding of the key elements of the Commission's finding. Again, it should be possible to determine whether this understanding is misconceived without violating Wiseman's confidences.

THE CHAIRMAN: How would we do that?

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LORD GRABINER: It ought to be possible to do that through an understanding of what Mr Lawrie says is the way that the process happened without actually looking at the underlying raw data. In other words, what arises here are questions of principle as to the methodology rather than the underlying figures. The debate is already expanded in the defence in any event.

So they have got that material from which it ought to be possible to conduct the exercise without the underlying material.

The other point that one must not forget is that

there was a divided decision in this particular case, so that it may be that you cannot get as much out of the decision in any event as might otherwise perhaps be the case.

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Turning to the trunking and dairy costs as well as pricing for customers, this is all set out in the attachment to the letter of 29th November. Our disclosure of that material, in our submission - and this does give rise to a serious concern - would allow the applicants to have a great insight into our business without at the same time - which is perhaps more important, because, in theory, these should be the two balancing considerations - furthering the other side's capacity to review the OFT's process.

This is highly confidential information which is not historical. I will explain why that is so. First of all, wholesale prices essentially track raw milk prices, so adjusting only for that there are unlikely to have been any great price differences between then and now, so that knowledge of Wiseman's prices in 2001 would allow a serious competitor such as Express in this case to calculate current prices without too much difficulty.

So the fact that this is historical, on the face of it, does not actually answer the question. If it were purely historical and irrelevant, we would not be concerned about it.

THE CHAIRMAN: That is the price/cost matrix you are referring to there, is it?

LORD GRABINER: It covers both. It covers that as well as the relationship between wholesale and raw milk pricing.

Next, prices are likely to be in the same bandings, so that prices in the middle ground tend to be set by reference to supermarket prices and supermarket prices tend to operate as the benchmark. The differential between prices in supermarkets on the one hand and various small retailers does remain constant or fairly constant, so that your knowledge of earlier prices will result in current prices being transparent or becoming transparent.

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Similarly, in relation to public service contracts, by which I mean things like schools, heath care and so on, there tends to be little movement in prices over time, so that earlier information is likely to be even more revealing of the current position.

All of this is well known to the other side and, of course, this is why they want the information (at least in part) and this is a fishing exercise.

The confidentiality ring which is relied on can only take you so far. The Tribunal is, of course, aware of the potential for human error and of a leak. If I may add this as well, the trouble with having a vast amount of confidential information available to you is that, on the whole, you tend to remember the information but you tend to forget that you received it in confidence. the best will in the world, this is what happens with confidential information. That is why it is very important indeed to be very careful before, so to speak, unleashing it.

The other point is - and it is a point which I have never really understood - in ordinary conversation one talks freely about Chinese walls. The point about a Chinese wall is that it is exceedingly thin, but there is no doubt whatsoever that the simple assertion of the Chinese wall is easily said but in practise one has to ask oneself, "Is it really going to work?", especially in this particular environment where you are talking about parties who are commercially at odds, to put it mildly.

In any event, in short, common sense suggests that the more information that is disclosed the harder it is for those advising Express to be able to disassociate what is confidential and what is not. Advisers will have to get their instructions and will endeavour to do so, I am sure in good faith and doing the best that they can, but it is extremely difficult to contain and to compartmentalize these matters.

Questions, for example, that may be put in all innocence actually can convey some very important fundamental commercial information to a client, and we know this is how the world is in reality, so that is why you must be, in our submission, very cautious indeed about unleashing this.

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You have mentioned the price/cost matrix, but the same concerns apply to the price/cost matrix insofar as it goes beyond what has been said already; and also the information received by the OFT from Wiseman during the course of monitoring the voluntary assurances.

I should add this as well. My learned friend Mr Green on two or three occasions this morning has said to you, "We now think we know how it all worked in front of the OFT." He cannot, consistently with saying that, contend that he needs this discovery in order to understand what the OFT was doing. He really has said to you that he understands how it works, but, at the same time, he wants this material.

If I was standing where he is standing, I would want the material as well, because I know my clients would want to get their hands on it. But that, I am afraid, is not a proper justification for this request.

So far as the meeting notes are concerned, that is really a matter for the OFT, rather than for me. The only point that I would make about the meeting notes - by which I mean internal OFT documents which take the form of personal notes and records etc - as I understand the position, they would not even be disclosed under the Director's administrative procedure to somebody on whom he was considering imposing a penalty. So why should they be disclosed in a case like this? I would respectfully suggest that it is not appropriate. There is no reason why Express in this case should be in a more privileged position than a person in that position.

Coming to the third point, which is that in the balancing exercise we do respectfully suggest that the balance is in favour of the maintenance of confidentiality. I emphasise the points, insofar as I have made them already or make them now if they are new points, as follows.

First of all, the information sought is highly

confidential. Secondly, Express clearly wishes to have sight of everything on the OFT's file and I would remind this Tribunal that on the file is included matters such as details of individual customer accounts, including post codes, names and, insofar as the post code does not get you there, locations.

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Bearing in mind the long history of this complaint and the background of the on-going commercial rivalry - again putting it as mildly as I can, because there are quite deep differences between these parties, as I am sure you know - our suggestion is that extensive disclosure of information of this kind is entirely inappropriate and, more to the point, unnecessary for the purposes of coming to the decision which you are invited to reach.

So it is a balancing exercise and what they are seeking does not or would not, in our submission, significantly advance matters. That really tips the scales, we would suggest, in our favour and against them.

The only other point I want to mention just in passing is the position of the expert report. We only received the OFT defence on Monday, as you know, and we have not really had time to consider whether or not we want to put in an expert report or any other evidence. We want to reserve our position on that, but otherwise all I would say is that we take much the same position in relation to Mr Haberman's report as my learned friend. We may wish to cross-examine him, but we would like to reserve our position on that because we simply have not come to a final view about it, because we have not had time to do so. So that is all we would want to say about this issue.

THE CHAIRMAN: Thank you, Lord Grabiner. The first question for us, Mr Green, is whether we are intending to decide anything today. On that question, we have not yet decided anything. The second question is, were we to decide anything today what it would be that we would perhaps decide. So that is where we are. Do you want to just leave it there or would you like to take the

opportunity to reply briefly?

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MR GREEN: On the hypothesis that (a) you might decide something and (b) require disclosure of something, I had better make my position clear.

THE CHAIRMAN: I think probably, yes, just to complete the note.

MR GREEN: I will start with Mr Peretz. They had our letter of 19th March some two weeks ago. Their reply was ----

THE CHAIRMAN: They were too busy.

GREEN: They have had two weeks in which to think about MR It is not that complicated. Mr Peretz barely this. deals with the question of relevance. He took you to a completely misleading section of the notice of application, paragraph 4.16 and he said, "It is all in the Ernst & Young report", but he did not read 4.15. Paragraph 4.16 says, "This is further considered by the expert" and it is further to 4.15, which makes the very points which he says are not pleaded: they are pleaded. They are pleaded in 4.15, 4.16 - they say "It is the nature and consequences of the OFT's failings in respect of the assessment of ABC", which are previously summarised and, indeed, previously dealt with at some considerable length. They are considered further, and you are then referred to two paragraphs of the Ernst & Young report, which themselves make cogent and hitting criticism of the OFT's analysis.

They can plead to this. There is no difficulty in pleading to it. All we have, with respect, in the defence is a broad brush statement, "It is all within our discretion. We do not understand it." We know they do not understand it, but that is hardly the point.

The pleading is too big. All right, read it more carefully. It is not enough to just simply make an assertion that they do not understand the pleading when the point is there.

As to Mr Haberman's report, if my learned friend wishes to apply to strike it out then he ought to do so: he either puts up or he shuts up on that one. If he wants to make submissions in due course as to weight, no

doubt he will do so. Mr Haberman is an expert accountant; he is a forensic accountant; he has given evidence in a number of anti-trust cases; he is experienced in these matters; his evidence is that this was a woefully inadequate procedure. You will decide whether it was woefully inadequate by reference to a standard that you will then decide upon and give his expert report due weight.

So far as the relevant matters are concerned, my friend simply says he awaits particulars of which part of the RNA these go to. Again, we set it out in the letter of the 19th March: it is very plain. Even in paragraph 4.152 and onwards of our notice of application we have set out a detailed summary of the failure to take relevant steps to reach minimum investigative standards and give reasons. We have referred to the Ernst & Young report and the reply. These matters are described, they are gone into. Again, it is up to my learned friend to make submissions. He understands or should understand what we have said in our pleadings.

So far as the meeting notes are concerned, I hope I made it clear at the outset. We are only concerned with establishing to the Tribunal's satisfaction and the applicant's satisfaction there are no further notes which contain relevant facts. We are not concerned about internal exchanges of view or otherwise, we want confirmation that there are no other notes of meetings such as in relation to the April 2nd letter, which contained relevant facts.

THE CHAIRMAN: What do you mean by "relevant facts"?

MR GREEN: For example, in the April 2nd meeting we have Mr Lawrie's recollection of it, which, as I explained on the last occasion, was in any event indirect and hearsay. We then get Miss Pope's note of it. That was Wiseman's explanation of certain relevant matters on which the OFT relied. That was a fact relevant to the investigation. The OFT relied upon the explanations of how costs operated, their eyes were opened and they said, "Bingo, this is non-infringement."

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We do not know what the OFT did; we do not know what other meetings they did or did not have. We are not interested in internal documents properly so defined: simply want to have confirmed that there are no other notes of meetings which contain facts which are relevant to the investigation or analyses relevant to the investigation which led the OFT to come to its decision.

It may be there are none, in which case we would be perfectly satisfied with that as an explanation.

So far as Lord Grabiner is concerned, he made a number of points. First of all, he said the material is unnecessary, but he simply asserted that it was not necessary. Mr Lawrie refers to the vast majority of these documents in his witness statement, they are relevant. With respect, Lord Grabiner has not responded to the merits points. It is not enough simply to say that this is wholesale disclosure we are seeking. quite targeted disclosure for specific reasons. documents are with the OFT, they are not with Wiseman.

To suggest there could be any leakage because of confidentiality is just simply an unjustified complaint. You will recollect that the confidentiality ring does not extend to clients. We have worked with confidential documents in this case now for many months without anybody suggesting there is even a hint of leakage out of the ring to any third party. The advisers are experienced in dealing with these matters. There is no risk whatsoever.

We have had a lot of this information already. information we seek is not of a materially different quality or character. The point about confidentiality is simply a bad one.

Points made by my learned friend as to the relevance of some of this information - the points made are points which are suggested by Lord Grabiner on his feet, offthe-cuff. They constitute assertions, for example, that the information - I quote him, I think accurately - "not likely to be helpful". With respect, I do not think we should be obliged to accept Lord Grabiner's explanation

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of why a category is or is not relevant. It was referred to by Mr Lawrie, it was part of their investigation. We have explained why it is relevant. For example, wholesale prices. They tracked raw milk prices. This is important. It assumes constant margins. It is highly relevant to targeting.

Lord Grabiner says that his rendition of the facts is well-known to us. With respect, that is just not true. These are documents which go to particular points and we should, with respect, be entitled to see them.

It is no answer to our criticism to say, "We think we know what the OFT did." We have played Sherlock Holmes and we have put together as best we can what the OFT did. We have reasonable confidence that we can identify what they did, but we do believe we are entitled to verify that the inferences we have drawn are fair and reasonable ones, either against us or for us. If they are bad points, we want to drop them; if they are good points, we want to put them to the Tribunal.

It is no answer to say that we have had a lot of documentation and we should not have the final few pieces of the jigsaw.

Finally, balance. These are documents largely referred to in the witness statement, they were relied upon by the OFT. You have got parts. There is no reason why we should not see the rest. There is no risk of leakage through the confidentiality regime.

Those are my submissions.

THE CHAIRMAN: Thank you, Mr Green. I think the best thing to do is this. We will reflect over the short adjournment what we should do about this. I do not think that we can quite conclude this case management conference now, because we still have to think about the conduct of the appeal and timetable and matters of that kind, all of which are quite important.

Unless anyone has any strong objection, we will rise now until five-past two. We will by then have formed a view as to how we are going to approach this issue and then we will finish off the agenda at that point. Thank you very much.

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CHAIRMAN: What I am just wondering is whether you

(The luncheon adjournment)

As perhaps foreshadowed by our discussion just before lunch, we do not feel that we are in a position to decide the issue of further disclosure today. particular, we do not feel we should decide that without having fuller submissions from the OFT, who have asked for more time to consider it. That inevitably means that that application will have to go over to another day. The day that we have in mind, having considered the Tribunal's diary, is Friday, 30th April, approximately four weeks' time.

We would have thought, Mr Peretz, that it would be useful in the meantime for the OFT to take the opportunity to consider its position in more detail and, insofar as the application for disclosure is resisted as far as the OFT is concerned - as, plainly, it is resisted as far as Wiseman is concerned, but as far as the OFT is concerned - if, on reflection it is still resisted, then we think it probably would advance matters for the 30th if we have a short skeleton argument beforehand in

writing. PERETZ: If I may just add that part of our difficulty is

that we are not quite sure what arguments to respond to. There is a letter of 19th March, but it would be of great assistance to us - and doubtless to the Tribunal to have a reasoned application from the applicant setting out, in particular, what parts of their pleadings these matters are said to go to and precisely what difficulties they are suffering as a result of not having it.

Part of the difficulty as one trawls through this extensive revised notice of application for indications of problems that they have suffered is that they are - I would not say thin on the ground because I cannot immediately lay my hands on one, but doubtless I will be directed to some slight mention, but it is certainly not a leitmotif of their pleading, if I can put it in that way.

actually need more than Mr Green indicated in the course of his submissions this morning. That plus the letter are the grounds upon which the disclosure is sought and that is what you have to meet, basically. Is that not right, Mr Green?

MR GREEN: Yes, sir.

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THE CHAIRMAN: You have made your pitch.

MR PERETZ: I can certainly study the transcript of today and see where we are. I suppose if we still feel that the case for disclosure is unclear that is a point one can make in a skeleton argument and the applicants can, if they wish to, either clarify or not as the case may be.

Our position is as I have said: we think the boot is somewhat on the other foot, but if the Tribunal feels differently we will do what we can.

MR GREEN: Sir, can I make a suggestion? Having spoken to my instructing solicitor, we will, in the course of the next few days, send a more detailed letter dealing with those. I do not think it is necessary, but it may speed matters up if we do set things out more fully. It can be responded to both by Lord Grabiner and by Mr Peretz as they see fit in good time for the hearing, if it becomes necessary. We make that offer, if it helps.

THE CHAIRMAN: Yes, Lord Grabiner?

LORD GRABINER: Thank you, sir. Our statement of intervention is due on 4th May.

THE CHAIRMAN: We do need to discuss your statement of intervention.

LORD GRABINER: What I would respectfully suggest is that it would be sensible to have that further CMC after we have served the statement of intervention and in time for others to have digested it, because it may have some bearing on this debate; in fact, it is quite likely that it will.

THE CHAIRMAN: Perhaps we had better come back to the timetable. Mr Peretz, what we were trying to say was this. It may be that I misunderstood the submissions, but I had not understood you to say you had not

understood why they wanted the documents: you had not simply had time to consider it properly.

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PERETZ: I think the answer is both. I hope I made MR clear, and if I did not it is my fault. When I went through the issues on quite a rapid basis with you, sir, this morning I hoped I had made it clear that part of our problem was understanding to what extent the documents sought were now relevant to their case as pleaded. you remember, sir, I took you to a passage in the Ernst & Young report which is relied on as a matter to which the information goes and identified that, from our point of view, we were not sure to what extent that bit of the report was in the pleadings or not. I do not want to revisit that territory, but that was our concern.

A similar point I hope I have made, albeit briefly, on the other parts of the application. But I am perfectly content with Mr Green's suggestion which, if I may say so, seems to be an entirely practical and sensible way forward. If they wish, having heard the points that I have made just now and this morning and on further reflection, to expand a bit on what they say these matters go to, that will assist everybody. I willingly accept their offer. It seems to me helpful and practical.

THE CHAIRMAN: From the discussion we have had this morning, it is obviously important for all sides to consider what is relevant or the issue of relevancy, as we should call it in the Scottish parlance which we must use, rightly in a Scottish case, and from the applicant's point of view the necessity for this disclosure, as they see it, and from the Office's point of view how far this disclosure in fact played a part in the investigation. And, if it did, whether there are strong grounds for resisting. Those are the issues. I think they are fairly straightforward.

If we can park that there for the time being, I think we ought now, perhaps, as Lord Grabiner suggests, look at the question of timing generally and the future structure of the case as a whole. It is probably high

time we tried to grip where this case is going.

The reason that we had indicated the 30th April for this particular interlocutory exercise is that after that date the Tribunal's own timetable becomes somewhat difficult and it is, in particular, difficult to find an open date in the Tribunal's calender until the end of May if we miss the end of April.

You might submit or Lord Grabiner might submit that that is not necessarily a bad thing because, despite everybody's understandable desire to get on with this case as fast as possible, everybody does need a certain amount of time to absorb the rather complicated arguments that are now being put forward. There perhaps is some merit in de-accelerating a bit and leaving a certain gap between the statement of intervention and the resolution of the confidentiality issues, if we need to resolve them.

With those observations, if we park that there for a moment and then think about the substantive hearing, we have not got between ourselves provisional dates in mind, but in all probability we are looking at some dates in either late June/July for the substantive hearing, seeing how things are going. In this case, we would endeavour to have the substantive hearing before the summer break and we would need to liaise amongst ourselves and through the usual channels as to what convenient dates we are working towards.

That is, roughly speaking, the framework of it, so, working back, what we need to do is to make sure that all remaining interlocutory issues are resolved in good time to meet that framework and that we have left ourselves enough room for manoeuvre for unexpected eventualities.

PERETZ: If I can make a suggestion, I gather from what Mr Green has said that he does not regard the issue of these confidential documents as being - if I can put it in this way - right at the heart of his appeal. As he has described it, it is a relatively discrete issue. It seems to me, therefore, that, though it would be desirable to resolve it now, the key is to make sure it

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is resolved in sufficient time before the final hearing for any implications it may have on the applicant's case and then if they change their case or if we plead on ours and Wiseman's case - and if we are looking at a July date, speaking for myself, I would have thought that a confidentiality backstop at the end of May is something that we could all live with. It may also be possible to take advantage of that date in other respects, because there will be, doubtless, various issues which need to be dealt with at a pre-hearing review. It should all be dealt with then, along with confidentiality, which I hope, particularly if there are written submissions, should not take the Tribunal too long to decide anyway. We have gone over this ground, to some extent, before.

- THE CHAIRMAN: What one would not want to happen is for there to be some further disclosure and then, three weeks before the hearing, some hugely additional expert report to turn up, raising a whole lot of things that require responses, further work and all the rest of it.
- MR PERETZ: Mr Green can speak for himself, but I did not understand him to be saying that that was a possibility.

 Obviously, he cannot completely rule it out, but it does not sound an overwhelmingly likely prospect, although he may wish to expand on what he says.
- MR GREEN: Sir, it is hard to know what to say without the documents. One hopes it will just be supplemental, if anything, but it is hard to know. We certainly do not want to spring anything on anyone at the last moment.
- THE CHAIRMAN: No. Do you have a proposition, Lord Grabiner?

 I can see the sense of what you are suggesting. I take
 it from your indication that you feel you are able to
 meet the date when the intervention is due.
- LORD GRABINER: We anticipate being able to meet the date and your suggestion that the next CMC should be towards the end of May would accommodate the point completely, because it would mean that people could digest it and see what effect that had on the definition of the issues because I am sure that it will to assist in reaching any decisions that have to be taken at that CMC. It

would also mean that that would probably be the last CMC before the hearing. As far as we are concerned, the sooner we have a substantive hearing the better.

THE CHAIRMAN: Absolutely. Thank you.

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LORD GRABINER: The only suggestion I make - I float it - in order to get the question of disclosure done and dusted sooner rather than later is that it be done entirely in writing with a much shorter timetable. Then the Tribunal could rule on it without oral submissions, because there is difficulty in getting a date. Certainly, it is common ground that it would be undesirable for disclosure to be produced later rather than sooner and for any consequential expert's report or anything to rest upon that.

If we do have the next CMC in May with a hearing six to eight weeks after that, time does begin to get tight as we would not get disclosure until after that hearing, so the accountants would not get to address it until after that hearing. I float that as a suggestion; it depends on whether it is convenient to the Tribunal.

THE CHAIRMAN: Our view is that it would be better for this matter to go off to the next CMC if it cannot be resolved in the meantime. There may be ways of resolving it. It may be that either the statement of intervention or the OFT's reflections or the applicant's reflections do narrow the scope somewhat. We will, if we may, adjourn the application to the next CMC and, as far as dates are concerned, if it goes off to the end of May our diary would be free on the 24th or 25th May. I do not know if anybody has any bids to make. I myself would vote for the 25th, unless there was a strong dissenting voice.

MR GREEN: I am in Luxembourg for the whole of that week.

THE CHAIRMAN: What suggestion do you have, Mr Green? That makes it quite difficult. You are in a case that is going on the previous two weeks of the Tribunal, I believe.

MR GREEN: Yes. The trouble with that week is that it is a merger case and I have got hearings on the Tuesday and the Thursday and having a day off in between, so it means

- 1 spending the whole of the week. Then there is a CMC on 2 the 4th and there is a bank holiday in between that. It 3 would really be the second week in June. 4 THECHAIRMAN: The week beginning the 7th. That is making it 5 pretty tight if we want to have a serious hearing in the 6 second half of July. I cannot remember whether you have 7 a junior instructed in this particular case. 8 MR GREEN: No. I am just asking whether or not it is 9 possible for someone else to attend in the week at the 10 end of May. THE CHAIRMAN: We have had the bulk of your submissions and 11 12 we are fairly well seized of the points you make. 13 We can accommodate the last week of May and if I MR 14 cannot do it I cannot do it. 15 CHAIRMAN: You have got very experienced instructing THEsolicitors, if the worst comes to the worst. 16 17 MR GREEN: They are OK. 18 CHAIRMAN: Quite seriously, there is no particular reason THEwhy we need leading counsel on every single occasion. 19 20 hope everybody heard that! 21 LORD GRABINER: That is not going to look good on the 22 transcript! 23 CHAIRMAN: Shall we say the 25th for the next CMC? THE24 could ask for skeletons in reasonable time before that. 25 Would an OFT skeleton by the 11th be unreasonable, Mr 26 Peretz? 2.7 PERETZ: No, that could be arranged. MR
 - THE CHAIRMAN: And any skeletons in reply, including interveners' skeletons, by the 18th, so that we have time to prepare ourselves for the 25th.

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- MR PERETZ: I would have a slight preference for the 24th, but it is a preference that can be over-ridden. I have a training commitment with the Government Legal Service on the 25th. That could be put off, but I would prefer the 24th.
- THE CHAIRMAN: We are quite neutral. We can accommodate you,

 Mr Peretz, and, unless there is any objection, we will

 make that the 24th.
 - I am not sure whether there is anything very much

MR

that we can usefully do beyond that. I do not suppose people have had the chance to consider the question of whether anyone is going to adduce any further expert evidence and/or whether we are going to have any witness evidence in this case. I rather got the impression that the OFT thought it was going to be no to both questions.

It may be a matter that we can explore in correspondence, but we have already flagged it up in correspondence. We would be grateful for some clarification, if I can put it in this way, of precisely what expert issues in the Haberman report, that is to say, issues on which the views of an accountant are likely to assist the Tribunal, the applicants propose to It is a very long expert report, it deals with a whole range of matters, comments on history etc., which are plainly not matters upon which the evidence of an accountant is called for, although it may have been put in as helpful. We would find that clarification useful. We can then decide whether we would wish to adduce any expert evidence of our own, though our position may well be, even in relation to - quote - "expert issues", as an expert regulator, we are perfectly happy to deal with it by way of submission. I suspect it is unlikely that we would wish to cross-examine Mr Haberman.

THE CHAIRMAN: You need to come to a view on those things fairly quickly if we are going to keep to the timetable.

I suppose, Lord Grabiner, you have not had a chance to come to a final view on those two matters yet.

- LORD GRABINER: No, sir, we are thinking about that, but as soon as we have come to a view we will communicate.
- THE CHAIRMAN: Thank you very much. We will leave those open and we will communicate behind the scenes for the dates of the final hearing. At the moment, it is a two to three day estimate; is that right?
- MR GREEN: Assuming there is no cross-examination. It rather depends upon whether the interveners in particular wish to put in evidence. I had understood that the defence of the OFT was in and we should have the expert evidence. If there is going to be expert evidence which

is contested, then it may be longer. Without it, I think two to three days would be adequate.

THE CHAIRMAN: Very well. We will plan on that basis. Are there any other submissions, observations or applications anyone wants to make at this stage?

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PERETZ: There is one further matter relating to dates. MR I flagged in my letter. The Tribunal will be aware of its guidance at paragraph 10.5 that: "The expert's report should, in particular, set out the material facts and all material instructions on the basis of which it was written." As we have flagged up in our letter of 30th March, the report referred at paragraph 1.5 to information provided to us by Express and "our own independent research". We would request that the applicant can now disclose what that information was and what that research consisted of and what its roots were. It may be they will point us to things that are already in the report, but it is not entirely clear. I can do no more than flag that point up.

THE CHAIRMAN: You should pursue that with the applicants and come back to the Tribunal for an order if you need one.

MR GREEN: I think he just needs to read appendix 2, where there is a list of documents referred to in the report is set out.

LORD GRABINER: Sir, there is just the point that I mentioned much earlier in the day. That was about the Chapter 1 infringement. You gave a pretty strong indication of where the Tribunal were coming from, but our position on this is that it really ought to be off the table. It is in paragraph 1.2(c) of the revised notice and is raised in ground 17 of the application. In our submission, for the reasons I indicated earlier, it is simply not an appropriate issue to be on the table for the Tribunal.

THE CHAIRMAN: We have already indicated that the Tribunal is in difficulty in taking on board an allegation about a Chapter 1 infringement in a situation in which an investigation of a possible Chapter 1 infringement is still continuing and we do not know the outcome. I do not think we need to make any further order on that

1 point. 2 LORD GRABINER: I am sure the message has gone out. Let us 3 hope it has, otherwise it will be on the agenda for May 4 24th. 5 THE CHAIRMAN: The position is reasonably clear. 6 THE CHAIRMAN: We do not want to have too many swords of 7 Damocles hanging over us, Lord Grabiner. I hope it has been satisfactorily indicated. Thank you all very much 8 indeed. 9 (Adjourned to 24th May 2004) 10