This Transcript has not been proof read or corrected. It is a working tool for the Tribunal for use in preparing its judgment. It will be placed on the Tribunal Website for readers to see how matters were conducted at the public hearing of these proceedings and is not to be relied on or cited in the context of any other proceedings. The Tribunal's judgment in this matter will be the final and definitive record.

IN THE COMPETITION APPEAL TRIBUNAL

Case No 1058/2/4/06

Victoria House, Bloomsbury Place, London WC1A 2EB

20th February 2006

Before: SIR CHRISTOPHER BELLAMY (President)

> ANN KELLY PATRICIA QUIGLEY

Sitting as a Tribunal in England and Wales

BETWEEN:

INDEPENDENT WATER CO LIMITED

Appellant

and

DIRECTOR GENERAL OF WATER SERVICES

Respondent

Martin Palmer (of Independent Water Co. Limited) appeared for the Appellant.

George Peretz and Valentina Sloane (instructed by the Director of Legal Services, Ofwat) appeared for the Respondent.

Stephen Tupper (of Watson, Farley & Williams) appeared for the potential Intervener Bristol Water Plc.

Dr. Jeremy Bryan (of Albion Water Limited) appeared for the potential Intervener Albion Water Limited.

Transcribed from the Shorthand notes of
Beverley F. Nunnery & Co.
Official Shorthand Writers and Tape Transcribers
Quality House, Quality Court, Chancery Lane, London WC2A 1HP
Tel: 020 7831 5627 Fax: 020 7831 7737

031 3027 1 ax. 020 7

CASE MANAGEMENT CONFERENCE

THE PRESIDENT: Good morning ladies and gentlemen. I am sorry we have kept you waiting.

Could I just begin by establishing who we have here? I think we probably have Mr. Palmer for Independent Water? Yes, good morning, Mr. Palmer. We also have Dr. Bryan for Albion Water, good morning. Mr. Peretz for the Director, and Mr. Tupper for the potential intervener, Bristol Water.

The reason that we have put back the hearing is that we have spent some time thinking about this case; and in order to put you in the picture as to what our present first thoughts are I think I ought to say a few words at the beginning just so that we can all see where we are. The first thing to say is that we have very well in mind the question of the Tribunal's actual jurisdiction to hear this case, which of course depends on s.46 and 47 of the Competition Act, 1998 which we will have to look at in detail in due course.

Subject to that, it seems to us that there are a number of matters in this Appeal which, at first sight, do give rise to some concern on the part of the Tribunal. The first concern is the result of something that has actually occurred in this case. It would appear that a well known developer (George Wimpey) did not, for whatever reason, wish to avail itself of the services of Bristol Water to supply a site, it wished to choose another supplier and, for whatever reason, in the event that desire has become frustrated and the supply has in fact continued to be supplied by Bristol Water, the monopolist in the area. Therefore, we have a situation in which entry into this industry has been apparently frustrated which, at first sight, does give rise to some concern about how the Act is being applied in this kind of situation. I am putting the matter I hope in very neutral terms, no more than stating that here is a situation where an entrant wanted to come in and that did not, in fact, happen. That is the first general point.

The second general point, which I think we shall look to the parties to give us some help on here in due course, is one that does concern the Tribunal, and I can put it under the general heading of the "level playing field". In this Appeal we have unrepresented parties on the one hand and we have the Director with all his resources on the other, supported by Bristol Water, who also has substantial resources. There are important background issues in the case relating to the terms of supply to green field sites, the relationship between the 1998 Act and the Water Industry Act 1991, interim relief and other matters. In order to ensure justice and to see that the public interest under the Act is protected the Tribunal needs to go into these matters to some extent, but there is a situation of imbalance between the resources of the parties that raises obvious difficulties; and in due course we would like to explore whether or not there is any way of alleviating that particular problem.

There are further problems that arise: thirdly, there is the question of the two jurisdictions i.e. the jurisdiction of the Administrative Court – of which incidentally I am also a

Judge – and the Tribunal. There is to some extent a somewhat Dickensian situation – if people are being told they have come to the wrong court – in the 21st century. Fourthly, there is the interaction of the two statutory regimes, namely, s.40 of the Water Industry Act, and the Director's other powers under that Act, and the Competition Act 1998, having regard among other things to the still extant guidance under OFT 422, and the way these two regimes are supposed to interact. That seems to us – if I may make one comment – to be highlighted by an observation by the Director in his letter of 4th March 2005, which appeared to suggest that the Director considered that it might be appropriate for him to decide under s.40 which was the most appropriate supplier to this green field site, rather than for the developer in question, George Wimpey, to be the primary decision maker in that regard.

Our fifth concern (and so far not explored in the papers) is what, if any, is the implication of Article 3 of Regulation 1 of 2003, which requires the Competition authorities when applying national competition law to also apply EC Competition law in a case that affects trade between Member States? That raises the question of whether, as a matter of Community law, is it open to the Director simply to put aside competition law and decide entirely under EC law which, of course, would include the sub-question of whether there is an effect on trade between Member States in these kinds of situations; and that is a matter that may well need to be argued because there is a considerable amount of learning on that subject, and the fact that there is no physical trade in water between Member States may not necessarily be the end of the matter.

We also have two other concerns: one is the apparent fact that the letter from Bristol Water of 29th September 2005 seems to have been obtained under the Freedom of Information Act, or so we are informed, which might suggest that the normal procedures of transparency in terms of the file and the normal processes for copying all parties in with relevant correspondence were not being wholly followed in that particular regard.

Lastly, and in our view most unfortunately, at the end of the day this matter seems to have given rise to a somewhat serious public health issue, and that led to what appears to be a particular comment by the Drinking Water Inspectorate as to the situation that had arisen.

So all those matters give us a degree of concern, and we look forward to having our minds put at rest on the matters we have mentioned, but the existing submission on behalf of the Director to the effect that there is no good reason to spend further time and money on this case does not seem to us at the moment entirely appropriate in the light of that background.

Coming then to the question of admissibility, our present view is that this is a matter that is going to need to be argued, I do not think we are in a position to decide it today and quite how it is argued partly depends upon whether there is a solution to what I have referred

to as the lack of the level playing field situation that we are confronted with in this case. We have noted, at least so far and non-exhaustively, a number of points that may or may not turn out to be relevant to the question of admissibility which include the Appellant's argument based on the letter of 4th March 2005, the possible effect of Article 3 of Regulation 1 of 2003, which I have just mentioned, the question of whether the refusal of consent to an Inset appointment as a potential abuse of a dominant position within the meaning of the Chapter II prohibition is an issue that is relevant to the question of admissibility. The various exchanges of correspondence on the question of interim measures and the overall question of whether, and in what circumstances the Tribunal should (or might) imply a decision which would be to the effect in this case that the Chapter II prohibition has not been infringed, for example, by reference to the elements in the file as a whole, and the strength or otherwise of the reasons given for not taking the matter any further. Our present view is that it does not seem to us at first sight that we can simply say (on the basis of what we have) that these proceedings should be effectively struck out.

I think that, in a word, summarises our first thoughts. We are particularly concerned to arrive at some solution to the question of the level playing field so that this matter is properly argued. It is very unsatisfactory for the Tribunal to have cases that are not properly argued. That, I think, is a point upon which we would invite suggestions from the parties and, indeed, we may have to investigate what (if any) powers the Tribunal itself has in relation to costs or otherwise in that particular regard.

Mr. Peretz, I think I probably look primarily towards you, would you like some time to consider our first reactions, as it were, or would you like to address us in any event?

MR. PERETZ: If I may address you on a preliminary basis, Sir?

THE PRESIDENT: Yes.

MR. PERETZ: If I can deal with your points in order, Sir? The first point that you made was to emphasise the Tribunal's concern about the result that occurred. Obviously this is a difficult point for us to deal with in detail today, but I would emphasise that our position is that a large part of the explanation for the period of time between the submission of the Inset proposal by IWC and the fact that it had not been determined by November – so the period from January to November of about 10 months – is explicable by the fact that IWC, in spite of a stream of feedback from Ofwat simply failed to provide a whole range of very important information that had been identified as being necessary. If the Tribunal wishes me to expand on that I can, but plainly these are points of which the Appellant does not have notice but I am in a position to say something more about them if the Tribunal wishes.

1	THE PRESIDENT: It might be helpful later, Mr. Peretz. At the moment the Tribunal, as in the early
2	stages of all these cases, does not yet have the picture and it is very difficult to decide even a
3	question of admissibility without having the picture and that is why we have taken the
4	opportunity to expose our first impressions, as it were, with the very purpose of giving the
5	Director the fullest opportunity to answer it.
6	MR. PERETZ: I can say something quickly about this, and it may be helpful. I think a clip of
7	correspondence has been handed up and there is a chart – it may be in a separate document
8	THE PRESIDENT: I do not think it has come up to this desk, or at least if it has it has not reached
9	us yet.
10	MR. PERETZ: It is behind the index in the clip of correspondence which has been handed up – I
11	think you will find it is the plain black file.
12	THE PRESIDENT: Yes, now why do you not take us through whatever you want us to say?
13	MR. PERETZ: Yes. This chart provides a helpful background; it is on the Ofwat website. It is a
14	chart that illustrates the procedure that needs to be gone through in connection with all
15	applications for appointments under s.7 or s.8 in particular Inset appointments. You will see in
16	the left hand column there is a series of steps; the right hand column gives you a timing for
17	each of the steps and there is a flow chart. If one looks down the right hand column one can
18	get a feel for the time that the process is likely to take from a satisfactory application for step 3,
19	because steps 1 and 2 deal with pre-application procedure in which the applicant is invited to
20	discuss with Ofwat exactly what is necessary. Each of these applications is different – the
21	subject matter of the application is different, and the companies concerned are different.
22	Plainly an application from an established water undertaker is unlikely to raise issues, for
23	example, of financial backing because the applicant will already be familiar to Ofwat. An
24	application from a company not known to Ofwat will inevitably involve a few more questions,
25	so there are bound to be a number of differences.
26	What happens is that Ofwat discusses with the Applicant in detail and prepares
27	detailed guidance in each case on what information is concerned. I can give you some
28	examples of the sorts of information that IWC provided, or failed to provide in this case.
29	THE PRESIDENT: At a very quick look, and there may be one or two letters in here that we have
30	not seen before – is that right?
31	MR. PERETZ: In the correspondence clip?
32	THE PRESIDENT: Yes.
33	MR. PERETZ: What I have attempted to do in the correspondence clip is simply put the
34	correspondence in order, because it is not in order in the Notice of Appeal. I have inserted one
35	letter. There are a couple of letters that the Tribunal may have seen before but they are

1	attached to our written submissions. There is one new letter, a letter of 23 rd November. I put
2	that in because it is actually the letter to which the 1 st December letter, which is in the notice of
3	appeal, replies to; so it seemed to us to be important to put that in to give the context.
4	THE PRESIDENT: That is at tab 6, is it?
5	MR. PERETZ: That is right. I will give some examples of the various problems that we
6	encountered in dealing with IWC. There was persistent lack of detail about the financial
7	relationships between IWC and other companies in the Lanara Group of which it formed part.
8	THE PRESIDENT: "Persistent lack of details about financial relationships"?
9	MR. PERETZ: Yes. There was a lack of explanation as to how important costs such as emergency
10	costs and customer service costs were calculated. There were distinctly puzzling assumptions,
11	for example, at one stage IWC appeared to calculate its overhead costs on the basis that it
12	would be supplying 25,000 homes, not the 350-odd homes on the site. There was considerable
13	delay in providing a sponsor statement.
14	THE PRESIDENT: As you are running through these points do you want to give us which
15	document
16	THE PRESIDENT: Well the difficulty is there is a lot of correspondence – as I have said, there was
17	extensive feedback by Ofwat. We could (and indeed will) in due course prepare and if
18	necessary produce the correspondence as part of explanation for the dealings. What I am
19	attempting to deal with is the Tribunal's expression of concern as to the time that it took, I am
20	simply wanting to flag up these
21	THE PRESIDENT: No, quite. These various points you are making, for example about the
22	overhead costs that is in this clip of correspondence?
23	MR. PERETZ: It is not in the clip of correspondence, no.
24	THE PRESIDENT: It is not?
25	MR. PERETZ: No, I am making these points generally on the basis of fairly extensive
26	correspondence. As I said, there was extensive feedback. The correspondence clip is there to
27	deal with the question of admissibility which, as I go on to say, is really the question that the
28	Tribunal needs to grapple with, but what I am trying to do in order is to deal with the matters
29	of concern that the Tribunal flagged up. I am happy to stop at any point. All I am merely
30	trying to do
31	THE PRESIDENT: Just do it in outline, I just want to be clear what it is. These various points you
32	are making are in other correspondence we have not got yet.
33	MR. PERETZ: In other correspondence you have not got. There was delay in providing a sponsor
34	statement – that is a statement as to financial viability by a bank, accountant or similar. That
35	requirement was clearly set out in the published guidance, and emphasised by Ofwat, and

when it arrived it was not satisfactory. There were numerous errors and discrepancies in the information provided.

The final point I want to mention is that at various points the IWC was asked for a sensitivity analysis in relation to various assumptions, in particular, in relation to bulk supply prices. Now, our line was and is that any prudent business would have worked out at a relatively early stage what its bottom line was in relation to bulk supply prices in terms of what bulk supply price was affordable in terms of its business model. Indeed, it is difficult to see how any business could prudently have gone into negotiations with Bristol Water without some notion of what its bottom line was, and what the implications on its financial viability of various possible bulk supply prices would have been. We wanted that information disclosed. We wanted that information made transparent to us and it was not.

That, we say, is a large part of the explanation for the delay, so that is our immediate response to your concern number one.

THE PRESIDENT: Yes.

MR. PERETZ: In relation to your question 2, the level playing field, what we would say is that the issue of admissibility really does need to be taken first. It is plain from what the Appellant has put in that it understands what the issues are in relation to admissibility, on the detailed submissions. It has had ample opportunity to go through the relevant correspondence, which it has. We say the Tribunal is in a position to deal with that issue of admissibility to day. The Appellant has had over a month to deal with this. If the issue of admissibility is determined against the Appellant, then the questions of whether it is reasonable to expect the Appellant to deal with complex economic regulatory issues falls away, and the Tribunal does not need to grapple with that.

THE PRESIDENT: Well it is the legal issue that is the difficult one.

MR. PERETZ: It seems to us, with respect to the Appellant, that it seems to have coped perfectly well with the legal issues. It appears to understand them, it has made a number of points. We say at the end of the day those points are all misconceived, but it has made a number of points and we are certainly not convinced that were it to receive any help of any form that it would necessarily do any better on the question of admissibility.

THE PRESIDENT: You have no practical suggestion to make?

MR. PERETZ: Not at present, I can take further instructions. There are plainly difficulties as far as we are concerned; the basic problem is a financial one. We have difficulties in offering public money to litigants on the other side. The Director, in his capacity as accounting officer has to be aware of those issues. We certainly cannot locate any power that we have to offer money for those purposes.

THE PRESIDENT: You see the difficulty from the Tribunal's point of view? It is very important for us that both sides of the argument are fairly presented, and fully presented.

MR. PERETZ: Yes, but plainly a matter of concern for any Tribunal. I would draw your attention, Dr. Bryan, who is plainly assisting the Applicant here, as you well know, Sir, is very familiar with the Tribunal's proceedings and has done a lot of work here.

THE PRESIDENT: Yes, but with all respect to Dr. Bryan, he is not a lawyer and he would not necessarily be expected to be on top of some of the technicalities that may or may not arise in the area of admissibility.

MR. PERETZ: I entirely accept there is a difficulty. As far as what you, Sir, described as the "Dickensian" situation in terms of there being different courts, and the Appellant being told essentially to go on to the wrong court, the short (and perhaps unhappy) answer to that point is that that is the situation in the legislation. Parliament has conferred upon this Tribunal jurisdiction to review Decisions as to whether or not the Competition Act has been infringed and jurisdiction over interim measures Decisions under the Competition Act. It has not conferred on this Tribunal jurisdiction over Decisions of the Director under the Water Industry Act, and it has not conferred on this Tribunal decisions not to look at a matter under the Competition Act at all.

What I think your point does illustrate, however, is that this is not a question of completely shutting the applicant out of any remedy. There is a remedy in the Administrative Court. As you pointed out, Sir, you sit as an Administrative Court Judge. There are other Administrative Court Judges who are well familiar with these types of issues. If the Appellant is told that he is in the wrong place then that is a viable option, and Judicial Review proceedings are not necessarily that expensive; the procedure is quite quick. The Tribunal is not in a situation of having to deny the Appellant justice. It is simply a question of sorting out where the Appellant could go, and in regard to that we say that the earlier that matter is sorted out the better for all concerned. What would be a very unhappy situation would be if the Appellant was taken a long way down the road here with a lot of matters looked at only, Sir, for you to end up concluding that there was no admissible Decision. That would be a waste of the Appellant's time and money, and we would suggest actually unfair to him.

THE PRESIDENT: The Appellant says it is not really a practical proposition to try to conduct unaided and by himself a Judicial Review, that is the submission.

MR. PERETZ: That is his submission. It certainly can be done. There is a possibility of finding various types of legal representation if necessary.

THE PRESIDENT: What do you mean by that?

1 MR. PERETZ: There may be a possibility of contingency fees – who knows what possibilities there 2 may be? It is not entirely clear to what extent the Appellants conducted any thought at all as to 3 what the possibilities of Judicial Review might be. 4 THE PRESIDENT: Yes. 5 MR. PERETZ: Sir, your fourth point was that this case involves the interaction of two regimes. 6 Indeed, there are all sorts of interesting questions to be asked about the interaction of two 7 regimes. I think we would simply say that the first question to grapple with is the question of 8 whether this case is properly here before this tribunal at all. 9 THE PRESIDENT: Quite. 10 MR. PERETZ: As far Article 3 of the Council Regulation is concerned, yes again there is potentially 11 an issue as to the application of Article 3, but that again is a secondary question – not 12 necessarily of secondary importance, but secondary in terms of time – to the question of 13 whether an appealable Decision has been taken here. Plainly, if there is no appealable 14 Decision and the appropriate remedy is for the Appellant to go to the Administrative Court that 15 is a matter for the Administrative Court to look at – and the Administrative Court is plainly 16 capable of looking at. It is no doubt an interesting legal issue. But again, the question is 17 whether it is a legal issue which is properly ventilated here. 18 Your sixth point was the reference to a letter from Bristol having been obtained under 19 the Freedom of Information Act. I have not gone back through the relevant correspondence, 20 but what I can say is that in general a lot of the correspondence has, so far as is possible, 21 subject to confidentiality and so on been copied between the parties in relation to this case. 22 The fact that a document has been obtained by invoking the Freedom of Information Act does 23 not, of course, necessarily mean that it could not have been obtained by a simple request. 24 THE PRESIDENT: Sorry, you said in general the correspondence ----25 MR. PERETZ: Has been copied. I have not been able to check every single example, and of course 26 there are difficulties in copying correspondence in any event given confidentiality issues, but 27 that has by and large gone on in this case. 28 THE PRESIDENT: Yes. 29 MR. PERETZ: Seven – the serious public health issue the Tribunal identified. Yes, that was a matter of considerable concern, and that is why, on 11th November, Ofwat organised a meeting 30 between the parties to try and get the matter sorted out. As I have said, from our point of view, 31 32 the root of the problem was that largely because of IWC's persistent failure to provide 33 information sought in a satisfactory form, the Inset appointment process was taking a long

THE PRESIDENT: So you say IWC ----

34

35

time.

- 1 MR. PERETZ: The timing issue was pointed out right throughout the application.
- 2 | THE PRESIDENT: "IWC's delay in providing information."

- MR. PERETZ: Yes. What I would like to do, Sir, if I may, is to take you through our submissions on admissibility as it now appears on the papers before us.
- THE PRESIDENT: Well before we get to that I think let us deal with that in a moment I just want to see if Mr. Tupper and then Mr. Palmer or Dr. Bryan have any comments on those points so far and then we will come back to admissibility and see where we are on admissibility. Mr. Tupper, do you want to make any observations or reserve your position? Whatever is most convenient to you?
 - MR. TUPPER: I am going to do a little bit of both, if I may, Sir. First of all, obviously our application is still before the Tribunal and I am assuming that we are happy about Bristol's intervention?
- 13 THE PRESIDENT: Yes, there is certainly no difficulty about you intervening s far as I know, and
 14 no difficulty about you making representations.
 - MR. TUPPER: Well for the time being we are privy only to some of the applications that have been made to this court and the correspondence that has moved back and forth between the parties, so what we have to say ----
 - THE PRESIDENT: Yes, you do not have the main Notice of Appeal yet.
 - MR. TUPPER: So I think for the time being I will make two comments. Obviously, Bristol is sensitive to and would like to have an opportunity to exercise some lateral thought concerning the level playing field. But if I have two comments on that they are as follows: first, Bristol would like to suggest that the level playing field tilts probably against Bristol for the time being in this sense, Sir, that these parties have said various things and made allegations about Bristol Water in terms of its conduct. They have said some things which are somewhat scurrilous, and we are left in the position for the time being, Sir, of not being able to respond perhaps effectively or at all to the many allegations ----
 - THE PRESIDENT: Well you will have the fullest possible opportunity.
 - MR. TUPPER: I understand that, but there is that aspect that we are staked out for people to throw their allegations at us and we feel aggrieved that this should be the case.

They did also have an opportunity to pursue other lines of Appeal which they eschew, particularly the s.40 of the Water Industries Act line of appeal back to Ofwat was available to both the parties – something which they did not avail themselves of. So in many respects their presence before this Tribunal is very much a bed of their own making. They have come here before you because they have chosen to do so and I believe with that choice must come the consequences of that choice. Otherwise we would very much like to be in a position to support

the Director General as regards the arguments that they have made concerning jurisdiction, but until such time as we have seen those obviously the comments that we can make are going to be just of a general supportive nature.

For the time being there is not much else to add.

THE PRESIDENT: Well we will wait to see whether any of your lateral thinking produces any useful thoughts, but please be assured that your clients will have every opportunity to meet any criticism that may have been made.

Yes, now, Mr. Palmer, please feel as relaxed as you feel able to feel.

MR. PALMER: Thank you, Sir.

10 THE PRESIDENT: And tell us anything you would like to tell us.

MR. PALMER: Thank you very much. First, I would like to thank you all for allowing us to be here. As you are aware I am not a legal person. Although there is a good personal friendship with Dr. Bryan, there has been limited interface with him because, as you are well aware, he is busy on other matters and has a business to run.

What you and our colleagues here have had from us is produced purely by myself and my two colleagues here, neither of whom are in the legal profession. We have done our best, Sir.

THE PRESIDENT: Yes, thank you.

MR. PALMER: Trying to follow some of the order, Sir, we clearly have a totally different steer to the story that you are hearing from Ofwat regarding the information that has been needed, and has been submitted. The main basis of our problems has been the lack – and ongoing lack – of legal guidance. There is also the fact that it may seem to someone who has not had the opportunity to go through the Inset process in detail that there is a specified process on the chart but that requires a great deal of detail behind each item, and if you look for published guidance on some of them it is difficult to find and that is a question we have repeatedly asked. I think at this time we would probably like to refrain from taking that too much further because at a later date we feel we can demonstrate quite clearly that guidance has been quite weak in some very key areas, particularly on financial issues.

In general in relation financial issues as has been clearly shown on the chart and discussed that a viable financial business plan must depend on a suitable margin that will cover your cost, and this is the basis of our complaint in that the wholesale margin – if we should call it – that has been offered by Bristol Water does not permit a new entrant into the competitive environment to actually operate under a margin that we believe Ofwat would find acceptable, and I think it is that simple, Sir, and that is the basis of our complaint.

THE PRESIDENT: Yes.

1 MR. PALMER: The other problem associated with that, Sir, is that the Inset process cannot actually 2 start until you have a viable business plan. 3 THE PRESIDENT: So it is a bit of a chicken and egg. 4 MR. PALMER: Very much so, Sir. As you are aware, we found the entry into the water 5 competition arena somewhat different to other utilities. 6 THE PRESIDENT: Yes, you have a certain background in gas? 7 MR. PALMER: Yes, Sir. With regard to information I think we have certainly endeavoured in the 8 spirit of things to be as genuinely helpful and co-operative as we can. Our strategy to dealing 9 with regulators has always been one of co-operation. We do not believe that conflict is a good 10 way forward and there have been certain comments by Ofwat after meetings that we have 11 acted in that respect in that way. We think it is a far more productive way to go forward. 12 As you can see from the correspondence, in May when we put in the first competition 13 complaint we were getting somewhat frustrated and so were our clients, George Wimpey. 14 When we withdrew that we then realised that maybe we needed to know a lot more, and maybe 15 our strategy of dealing with this in a friendly, open way was not working well. So we did file 16 two or three questions under the Freedom of Information Act which, as you are fully aware, 17 Sir, did produce **this** letter and some other things. But there was quite a lot of information that 18 we think was not forthcoming, and may be helpful to us. 19 Regarding the public health issue, which is very, very serious as you pointed out. 20 There is quite a lot of correspondence, and activities around that area that I think merit 21 investigation, particularly with regard to the Drinking Water Inspectorate with whom we have 22 had separate and parallel discussions. Let us say that they found that the way we were handling 23 things were under the most unfortunate and undesirable circumstances the best that could be 24 expected, and I think that we would like to have discovery on the correspondence that went on 25 regarding all of that, Sir. 26 THE PRESIDENT: Discovery in relation to what? Between the Drinking Water Inspectorate and 27 Ofwat? 28 MR. PALMER: Yes, Ofwat and Bristol Water. Thank you, Sir, unless you have any further 29 questions at this moment. 30 THE PRESIDENT: No, thank you very much. 31 MR. PALMER: Thank you very much, Sir. 32 THE PRESIDENT: Dr. Bryan, do you want to add anything at this point? 33 DR. BRYAN: Thank you, Sir. I appear here with some regret. I do have other pressing matters, but

I think it is perhaps the public health dimension here on which I do feel I am qualified to talk

that marks this case out, and perhaps renders our application to intervene more important than

34

35

it would otherwise be. I think the view that Mr. Peretz put is perhaps slightly misleading with regard to public health matters. This was a strange case in that in terms of jurisdiction the Drinking Water Inspectorate had no jurisdiction. It was technically a private supply to the estate as it was being developed from June until late November when I believe the mains' connection was finally made. I know from discussions with DWI, although not wishing to put words into their mouth, that there was intense frustration at what they saw as an artificial and entirely unnecessary anomaly of the competitive process which gave rise to a clear increase in public health threat, although I fully ----

THE PRESIDENT: I do not want to go too far into the merits at this stage because we have not got past admissibility yet.

DR. BRYAN: I appreciate that, Sir.

THE PRESIDENT: But you are basically saying that there were some concerns about the tank and standpipe arrangement?

DR. BRYAN: There were concerns, Sir, that it was more vulnerable than a permanent mains' connection would have been, and that DWI had no authority to intervene, neither indeed did the local authority who might otherwise do so.

THE PRESIDENT: So is there nobody who can intervene?

DR. BRYAN: The only Regulator who had authority in that matter was Ofwat. Now Ofwat's powers do not ordinarily stretch to matters of drinking water quality but they do have as the core of their being, if you will, the requirement that they should protect the public interest and, in the absence of DWI, there was a duty on the Director to give that thought. What concerned me was that until we became involved in late October and, indeed, until I presented Ofwat with a very clear statement of concern that the current supply situation was, in my mind, untenable, it was only then following my letter I think of 2nd November that action was taken. I have to say in defence of the Director that from that point onwards they moved swiftly to ensure that the extra risks associated with the tank system were replaced with a more reliable mains' connection, but in the process effectively abandoned the competitive implications that gave rise to that situation at the start – and will give rise to that situation yet again where any new entrant seeks to supply any one of the 150,000 or more new homes a year which are required to be built and seeks a competitive alternative. That really brings me to my feet in this matter.

There are two other very brief points. As has been observed already I am no lawyer, but looking at OFT 422 I am struck by the primary responsibility (as I would see it) that the Director will use the powers to ensure that the competition process is unhindered by anticompetitive activity in the water and sewerage sectors.

THE PRESIDENT: That is which paragraph?

DR. BRYAN: This is para.2.1. Clearly the Director has discretion in how he uses his resources, and I believe that the issue of discretion was brought to the Tribunal's attention in the first *Aquavitae* Appeal. In the *Aquavitae* Appeal, if I remember correctly, the Director said effectively from the start that he had limited resources and he was employing them in another manner, namely the supply of the water supply licensing guidelines. Now the Director has not said that. In my mind, and looking at some of the correspondence, he clearly felt that there were grounds for if not an investigation then certainly the deployment of very significant resources over a protracted period of time.

THE PRESIDENT: In this case?

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

34

DR. BRYAN: In this case. The question then is how the Director dealt with that matter. Clearly he has concurrent powers under both the Act and the Water Industry Act 1991, and he is able to choose between those powers as I understand it reading 422. But para.2.7 of 422 is, in my mind, very clear. First, having already judged whether the matter is worthy of his attention at all, and I think the evidence is that he clearly did, he must then assess whether the pattern of behaviour that is being complained about falls within the scope of either his Water Industry Act powers, or his Competition Act powers. Only when he is satisfied that both those powers are adequate in scope, can he then choose between them. I think that the evidence I have seen and is now before the Tribunal shows rather clearly that on two major points, namely, the bulk supply pricing and the refusal of Bristol to consent to an Inset his Water Industry Act powers are at least suspect, and certainly Ofwat's own omission is that in terms of consent they are not adequate. I would have thought at the very earliest stage of this investigation (back in March) the Director should have come to that conclusion and concluded that he should have been using his Competition Act powers all along. I venture to suggest that had he done so we would not be here today, we would be much further advanced in an area which has significant implications both for competition in this sector and for public health.

In terms of a level playing field, if I may, I would suggest that the solution that I would find most acceptable and most practicable would be for the Director to reconsider that early exercise of his discretion and commit to a full Competition Act investigation of the matters complained about. That would effectively enable both IWC and Albion to stand down and to commit our resources to assisting the Director rather than in battling him.

Thank you, Sir.

- 32 THE PRESIDENT: Thank you, Dr. Bryan.
- 33 MR. PERETZ: If I may just reply briefly to some of those points?
 - THE PRESIDENT: Yes, of course.

1 2 3 4 5 was given that throughout the process. 6 7 8 that it contemplates once an application has been put in ----9 THE PRESIDENT: I am sorry, just let me go back to the chart. Yes. 10 11 12 13 14 15 16 17 18 intimation to the effect that he should reach agreement first. 19 20 21 22 23 negotiations do not always succeed. 24 25 26 27

28

29

30

31

32

33

34

35

agreed.

MR. PERETZ: In terms of Mr. Palmer's criticism when he said the guidance was inadequate. The guidance is supplemented by detailed feedback. As I said to you earlier, every application is different, that is why there is a procedure for pre-application discussion and precisely what information is necessary in a particular case (and one can see this from the chart), and IWC Mr. Palmer identified what he called a "chicken and egg" problem in relation to bulk supply. That, with respect, is misconceived. If you look at the chart it is plain from the chart MR. PERETZ: -- and this is entirely sensible and consistent with s.40, which I will take the Tribunal to when I address them on admissibility, s.40 contemplates first an attempt to reach agreement between the parties which is in the Statute and is obviously sensible, so that is the step at 2(a) before the application is prepared. The application will then be put in. You will then see at step 4(a) on the right hand side that, if necessary, the Director will determine the terms of a bulk supply. So it is clear from that that it is well contemplated that an application at step 3 may be put in where there has been no agreement as to bulk supply. THE PRESIDENT: I thought the point he was making was that in this particular case he had an MR. PERETZ: Indeed, he should attempt to reach agreement first, that is step 2(a) "negotiate terms of bulk supply", also a connection agreement. As I said that requirement is not invented by Ofwat it is actually in s.40. Section 40 is only triggered when the Director is satisfied that there is a failure to reach agreement, so negotiation first and that is sensible. Obviously THE PRESIDENT: How is it supposed to work, Mr. Peretz? The Director is saying the applicant has to produce a financial plan and all the rest of it, but Mr. Palmer points out that it is very difficult to produce a financial plan until you have a bulk supply price, and if you cannot get a bulk supply price until you are told the Director has determined it, you cannot really progress your Inset application until he has determined it. There was never a determination, I do not think, in this case. MR. PERETZ: Well it is not, with respect, a chicken and egg situation for this reason ----THE PRESIDENT: So what do you say should have happened that did not happen? MR. PERETZ: What should have been put in – and this was explained to IWC – is a series of assumptions as to bulk supply price. One recognises that in a situation where negotiation has

failed then an application will have to be put in without a bulk supply price having been

THE PRESIDENT: You say there is some correspondence that explains all this?

MR. PERETZ: Yes. What one would expect any prudent business man who is developing a proposal along these lines to have in his or her mind is essentially a sensitivity analysis – what sort of bulk supply price do they need to make it viable? What are the implications for profitability of various different possible bulk supply prices? It simply beggars belief that any prudent business man would go into the expense of dealing with an application without having thought those issues through. What is required is for him to share that thinking with Ofwat. Plainly no final business plan can be prepared until the bulk supply price is determined and that is not insisted upon, and that is clear from the chart. The application is submitted – step 3; step 4(a) if necessary – that is why it is in dashed lines – Ofwat proceeds to determine the terms of a bulk supply. Of course at that stage, and one can see further down 4(b) that once the bulk supply price is determined the Applicant will have to think about whether that bulk supply price is consistent with a viable business plan and if it is not they will withdraw; if it is they will continue. So that is the process. It is quite clear from the chart, it is clear from the guidance, and it was explained repeatedly to IWC and there is no chicken and egg situation here.

The other point to bear in mind in looking at Inset applications is this: an Inset application is an application to be appointed the statutory monopolist for a particular area for practical purposes I say "forever" but for the foreseeable future. A statutory water undertaker has a number of very important responsibilities particularly where (as here) they are going to supply a number of individual consumers, who have no choice. In a case where the developer (as here) has gone to somebody else the consumers who then buy houses from that developer are lumbered with that choice as a statutory monopolist. It is important to get that in perspective.

THE PRESIDENT: Well they are also lumbered with the choice of Bristol Water ----

MR. PERETZ: Or they are lumbered with the choice of Bristol Water.

THE PRESIDENT: -- whatever way round it is they are lumbered with someone.

MR. PERETZ: That is right, and it is largely because the consumer is stuck with the water supply that great care has to be taken to make sure that the water supplier I capable financially, technically and operationally of discharging their functions, which relate to water quality, matters such as leakages, financial viability. It would clearly be very unfortunate if a statutory water undertaker goes bust, there are various arrangements to deal with insolvency in the Act, it is clearly an unfortunate situation. They have to be prepared to discharge their responsibility. They also have some very important powers, rights of entry on to land, for example, and again it is important that great care is taken before a company unknown to Ofwat

is appointed – a number of steps have to be taken. This is not bureaucracy run mad, this is an important safeguard for the consumers who will be lumbered with in this case IWC as the statutory undertaker.

The second point I want to come back on very quickly is the level playing field point. It is difficult and perhaps it goes without saying but I shall say it anyway, in a situation where the Director, as a public Body, is represented by counsel great care will be taken, in accordance with the duties of counsel with an unrepresented Applicant, to make sure that the Tribunal has the full picture.

- THE PRESIDENT: I am sure it does go without saying, Mr. Peretz, we have every confidence.
- MR. PERETZ: That needs to be borne in mind, and this is not an unfamiliar situation in public law that you have an individual against a Government Department. It may be unsatisfactory but the way our procedure works generally is that Parliament decided, save in certain circumstances, legal aid probably is not available here to a corporate applicant in any event. That is a choice made by Parliament it may be unsatisfactory but the courts, by and large, cope with it as best they can.
- THE PRESIDENT: There are some interesting decisions in Canada, are there not, on the circumstances in which the defendant Government can actually be required to pay the costs of the Applicants in relation to the Indian Reservations and so forth.
- MR. PERETZ: Yes, I have to say we find it very difficult here to see any basis where we can spend money supporting the Applicant if that were to be suggested.
- THE PRESIDENT: No, the question would not be whether you could spend money but whether we would have the power to require you to, and that would take us back to our cost rules and quite a complicated argument that the Court of Appeal has not found able to accept in the terms of the Civil Procedure Rules, but in terms of the Tribunal Rules there may be an argument there, I just do not know.
- MR. PERETZ: A final point I want to make is responding quickly to what Dr. Bryan was saying about the public health issues. With respect this illustrates the dangers of getting into this case without first working out the issue of what the Tribunal's jurisdiction is in relation to particular questions. I put it bluntly: before the Tribunal starts digging it had better be sure that it is its garden that it is digging in. We have seen absolutely no case whatsoever for saying that the various matters connected with the powers of the Drinking Water Inspectorate in relation to questions of public health involve an appealable Decision or are in any way relevant to an appealable Decision. They are no doubt interesting matters all sorts of matters are interesting but the question the Tribunal must ask is whether they fall within its jurisdiction and whether there is a legal question there to which digging is necessary in order to provide the answer.

1 THE PRESIDENT: That is, of course, absolutely right, Mr. Peretz, but you cannot expect us to put 2 on blinkers when we read about public health risks arising out of what has happened in this 3 case. It is obviously a matter any court would want to know about. 4 MR. PERETZ: Indeed, Dr. Bryan said "late" which we would reject, but he said very fairly he is 5 prepared to accept that at least at one stage we moved very fast to deal with the issue, and we 6 were well aware of those issues. 7 Dr. Bryan also made a number of points about admissibility. What I really would like 8 to do is to take the Tribunal through the case on admissibility as it stands because in our 9 submission as it stands the case is plainly hopeless on admissibility, and I would like to explain 10 why. 11 THE PRESIDENT: Well that is the question that I am not sure we are necessarily ready to deal with 12 today. 13 MR. PERETZ: Well I think it might assist the Tribunal if I went through it because it may be that 14 the Tribunal feels that some other question needs to be answered or some further documents 15 need to be produced before it can answer the question but it may well focus discussion if we 16 can see exactly what those issues might be. Our concern is in this case that we end up going a 17 long way down the road spending both public money on our part, and Mr. Palmer's and IWC's 18 time – if not money – on their part, only to find at the end of the day that we all find that we 19 are in the wrong place. 20 THE PRESIDENT: Well I should not worry about Mr. Palmer it is up to him to decide what he 21 wants to do. You are not there to protect ----22 MR. PERETZ: I am not there to protect Mr. Palmer, but I am there certainly to protect the Director 23 and public money and we have a certain legitimate interest on our part in seeing that we start 24 off in the right place. 25 THE PRESIDENT: I think before we get into admissibility we would want to know whether there is 26 any practical solution to the level playing field point. 27 MR. PERETZ: We have considered the matter to some extent ourselves. We have not, I am afraid 28 been able to identify on our part any solution to the problem. Sir, if you think it is appropriate 29 we can pause for five minutes and see if any further ideas occur to us. 30 THE PRESIDENT: That would be a good idea because I think we would want to pause as well, 31 having had this interchange, to see where we are in the light of all this and those useful 32 submissions you have just been making to us. However, we are very anxious that there should 33 be some solution to this level playing field point and it does not seem impossible, and I will not 34 say any more than that, but let us see whether there is one before we get into more detail.

35

MR. PERETZ: Yes.

1 THE PRESIDENT: We will rise for at least 10 minutes and then see where we are. 2 (The hearing adjourned at 12.35 p.m. and resumed at 12.50 p.m.) 3 THE PRESIDENT: Yes, Mr. Peretz? 4 MR. PERETZ: Sir, I have two things to say, one positive and one negative; I shall start with the 5 positive suggestion and that is that one way forward might be for the Tribunal to consider 6 appointing an *amicus* in order to assist it on questions that arise. 7 THE PRESIDENT: And how would we pay for that? 8 MR. PERETZ: Well unfortunately neither I nor those behind us have any personal experience of 9 funding of amicae curiae, but what we understand the procedure to be is that it is funded either 10 by the Tribunal itself or by the Treasury Solicitor's Department, the Treasury Solicitor having 11 a role as formally instructing the *amicus*. I do not think at the moment we can take that much 12 further. That is the positive suggestion. 13 I am afraid the negative point that I have to make is that first of all we see no power 14 under our own statutes, and of course the Director is a creature of the statute, to fund an 15 Appellant. This is not something that we could properly agree to do, and in terms of the 16 Tribunal's powers to order costs we simply have to say this, which is that an order on us to pay 17 costs towards an Appellant in this situation would, in our view, raise an important question of 18 principle ----19 THE PRESIDENT: Yes, it would. 20 MR. PERETZ: -- which, subject to further instructions and considerations is one that we might well 21 have to take to the Court of Appeal. 22 THE PRESIDENT: Well it is the *Corner House* Decision, is it not, para.55. 23 MR. PERETZ: Indeed, and perhaps that is not something that is calculated to speed up the present 24 proceedings at all, but it is a reflection that we might well have to take. 25 THE PRESIDENT: Of com I think has done a similar thing in the Floe case, at least in terms of 26 ensuring representation for the Appellant, I think both in front of the Tribunal and in front of 27 the Court of Appeal. I think in the end they agreed to meet the costs of representation on 28 behalf of the Appellant who was a company in liquidation. I may not have the complete 29 details at the forefront of my mind, but there is some agreement. 30 MR. PERETZ: I am afraid it is not a case I am involved in and it is a case that I am afraid I have not 31 followed the twists and turns of myself so I cannot assist the Tribunal now on that. That is 32 really all I can say at the moment. 33 THE PRESIDENT: Yes. Any lateral thinking, Mr. Tupper? 34 MR. TUPPER: I am afraid, Sir, our attempts to think laterally have not come up with any particular 35 solutions. As I stated before, we are obviously not particularly well disposed to assist in such

circumstances given the gravity of the allegations that are made against our client, and also given the underlying tone, I suppose, of the presentations that have been made, on paper at least, to the Tribunal. We will, of course, do what we can to be accommodating and flexible, but certainly any suggestion that we should fund litigation of this sort obviously would have to be rejected, even though I do understand the implications of it. We have talked in the past about *pro bono* initiatives and we are in the process of trying to set one up – this is more a remark perhaps "off the record", but we are still a long way from being in a situation where that can be offered to the Applicants in these circumstances.

Unless I can assist further?

THE PRESIDENT: No. Thank you. Have you any observations or further comments on the situation, Mr. Palmer? Or do you leave it to the Tribunal to decide what to do next?

MR. PALMER: Thank you, Sir, no, I do not think I have anything to add to that, if I can leave it to the Tribunal, Sir. Thank you.

THE PRESIDENT: Dr. Bryan?

DR. BRYAN: No, Sir.

(The Tribunal confer)

THE PRESIDENT: Our present view, Mr. Peretz, is that we should still try to explore whether or not there is some solution to the level playing field problem, either via an *amicus* or by some other route. Speaking at least for myself I am hesitant as to whether we should go into admissibility until we have seen what the result of all that is, which would mean effectively what we would do today is to adjourn the issue of admissibility and/or strike-out of the application to a date to be fixed in the fairly near future, with a view to seeing whether we can solve this particular problem, and if we cannot the Tribunal will have to go on as best it can. I know that leaves the matter open, but if I have understood the Appellant's position their view is that they have staked their case on coming before the Tribunal and they do not see Judicial Review as a practical alternative and that is up to them, they could at any time start a Judicial Review case if they wished – they could have already done so – but I do not think that is really a material consideration from our point of view. I think we should just try to grapple with the issue of admissibility under the best conditions that we can construct, because there are some quite important issues on admissibility and it may not be at all clear cut, but we have not yet heard any argument on it and it is probably better that we do not until we see where we are.

- MR. PERETZ: If you would just give me a moment, Sir?
- 33 THE PRESIDENT: Yes.
 - MR. PERETZ: (After a pause) Sir, what we would therefore suggest we have emphasised that the question of admissibility does need to be grappled with ----

- 1 THE PRESIDENT: Absolutely.
- 2 MR. PERETZ: -- and needs to be grappled with at an early stage.
- 3 THE PRESIDENT: Yes.

- 4 MR. PERETZ: There is obviously a timing problem in relation to Judicial Review as far as Mr.
- 5 Palmer is concerned ----
- 6 THE PRESIDENT: Well that is in Mr. Palmer's hands.
 - MR. PERETZ: -- which is in Mr. Palmer's hands. But in fairness to all concerned, if this Appeal is plainly inadmissible (as we say it is) that needs to be sorted out at the earliest possible stage, and if Mr. Palmer then chooses to go to Judicial Review, and if he is lucky enough to find the Judge is Sir Christopher Bellamy QC sitting as a Deputy High Court Judge, then we can all take it from there, at least we know we are in the right place.

I have obviously prepared submissions on admissibility and we would suggest that at the next hearing that we deal with that. We can turn my prepared oral submissions into written submissions which take the Tribunal through the corresponding including one, I think possibly two, extra letters in the correspondence clip which the Tribunal now has, and demonstrate that if one looks at the material it is crystal clear that there is no appealable Decision.

- THE PRESIDENT: I think that would anyway be a useful approach, Mr. Peretz.
- MR. PERETZ: The bottom line and Dr. Bryan revealed it when he was speaking earlier is that the discussion is constantly in terms that we should have looked at the matter under the Competition Act but did not. However, "should" is not good enough, one needs to establish that we did consider the matter under the Competition Act, and it is really inherent in the Appellant's own Appeal, on what Dr. Bryan says, that we did not in fact that is the subject of their complaint. The point is in the end that simple. But what we can do is to take the Tribunal through the relevant correspondence and written submissions and then everyone will know where we stand.
- THE PRESIDENT: What would be most helpful from our point of view I am just thinking aloud I know we have to deal formally with the interventions in a moment, I have not forgotten that, but what we would formally do is to say that we would deal with the question of admissibility and/or the application to strike out as preliminary issues. We will do that on a date to be fixed, the date to be fixed as soon as convenient.
- 31 MR. PERETZ: Yes.
- THE PRESIDENT: And in that regard if you are able to convert your oral submissions into a skeleton and file it with the Tribunal in it is up to you 7 days, 14 days, something of that kind, that would enable us to be getting on with it.

1	MR. PERETZ: I am perfectly happy to do that. Indeed, if an amicus were to be instructed, or some
2	other solution adopted which affords legal representation, then the lawyer would have the
3	benefit of looking at what we say
4	THE PRESIDENT: That would help focus everybody's mind on it.
5	MR. PERETZ: We would submit it is a quite likely proposition that the lawyer looking at it will see
6	the case as unarguable on their part then they can say so and so advise Mr. Palmer.
7	THE PRESIDENT: Yes, well let us see how we go.
8	MR. PERETZ: That may be too optimistic but, in any event, we will all know where we stand. I
9	will just look behind me, but I think we can live with that.
10	THE PRESIDENT: Very well. We have to deal, formally speaking, with the interventions. I think
11	we formally admit Bristol Water. What is the position as regards Albion? Is there an objection
12	to that?
13	MR. PERETZ: Well we put in a letter to the Tribunal, I think sent last Friday.
14	THE PRESIDENT: Sorry, Mr. Peretz, if it was sent last Friday I may not be on top of it.
15	MR. PERETZ: It is a letter dated 17 th February signed by Mr. Brooker on behalf of Ofwat.
16	THE PRESIDENT: Yes.
17	MR. PERETZ: (After a pause) The matter to be addressed at the moment, given that we are
18	thinking in terms of taking admissibility as a preliminary issue, the question whether Albion
19	might or might not have anything to contribute, as it were, on the merits of the case, is a
20	question that can be parked at this stage.
21	THE PRESIDENT: Well we would not be dealing with the merits. At the moment I cannot see any
22	real objection to Albion being permitted to intervene on the basis that permission is limited to
23	the question of admissibility.
24	MR. PERETZ: Well I think the question then has to be asked as to what Albion has to add of any
25	value on the question of admissibility. One sees the two sitting next to each other over there .
26	It is plain that any points that Albion wishes to make can be made to IWC - probably have
27	been made to IWC - and if IWC think that they are appropriate they can take them. It is
28	obviously somewhat unsatisfactory from our point of view that we will have to deal with a
29	chorus on the other side rather than soloist.
30	THE PRESIDENT: What I would suggest, Mr. Peretz, and I think you would be sufficiently
31	protected if we say that Albion Water is formally admitted to intervene limited to the question
32	of admissibility, but not without the Tribunal's permission to file any further Statement of
33	Intervention, or anything of that kind, so that they are formally entitled to be here.
34	MR. PERETZ: Yes.

1	THE PRESIDENT: Then since part at least of the case in the correspondence, as I have understood
2	it was that we are going to look at Albion's complaint rather than your complaint it seems to
3	me that their presence here is, to a certain extent, logical, and please feel free to intervene if
4	you think at any stage Albion Water oversteps the mark of the extremely limited status I am
5	proposing to accord it.
6	MR. PERETZ: I am happy with that.
7	THE PRESIDENT: Dr. Bryan?
8	DR. BRYAN: I am entirely content, Sir.
9	THE PRESIDENT: Yes, very well. We will adjourn for today. Thank you very much.
10	(The hearing concluded at 1.05 p.m)